King County Housing Sale Price Analysis

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Business Problem

A prominent YouTuber has hired us because she is planning to produce a series of videos on flipping houses. The process of flipping property is essentially purchasing some real estate, investing in it through construction or additions, and selling for a profit. Our client wants to know what features most determine home sale price, so she can give her viewers a guide on how to best invest in the properties they purchase/sell.

Data Understanding

The dataset we are analyzing contains information about real estate in King County. This includes 21,597 entries spanning May 2014 - May 2015. We will use this data to create a multiple linear regression model in order to discover two features that affect home sale price.

Data Preparation

import pandas as pd

In [1]:

In order to ensure clean data, we will explore the dataset for outliers, missing values, and multicollinearity.

```
import matplotlib.pyplot as plt
         import seaborn as sns
         from sklearn.model selection import train test split, cross validate
         from sklearn.preprocessing import StandardScaler
         from sklearn.linear model import Lasso, Ridge, LinearRegression
         from sklearn.metrics import r2 score, mean absolute error, mean squared error
         df = pd.read csv('data/kc house data.csv')
In [2]:
In [3]:
         df.head()
                    id
                                     price bedrooms bathrooms sqft_living sqft_lot floors waterfr
Out[3]:
                            date
           7129300520 10/13/2014 221900.0
                                                   3
                                                           1.00
                                                                     1180
                                                                             5650
                                                                                      1.0
                       12/9/2014 538000.0
            6414100192
                                                                             7242
                                                   3
                                                           2.25
                                                                     2570
                                                                                      2.0
           5631500400 2/25/2015 180000.0
                                                                            10000
                                                   2
                                                           1.00
                                                                      770
                                                                                      1.0
           2487200875
                                                                             5000
                       12/9/2014 604000.0
                                                   4
                                                           3.00
                                                                     1960
                                                                                      1.0
           1954400510
                        2/18/2015 510000.0
                                                   3
                                                           2.00
                                                                     1680
                                                                             8080
                                                                                      1.0
```

5 rows × 21 columns

```
In [4]:
        drop cols = [
             'date', 'view', 'sqft_above', 'sqft_basement', 'yr_renovated', 'zipcode',
             'lat', 'long', 'sqft_living15', 'sqft_lot15', 'id'
         df = df.drop(drop cols, axis=1)
In [5]:
        df.head()
              price bedrooms bathrooms sqft_living sqft_lot floors waterfront condition grade yr
Out[5]:
        0 221900.0
                                 1.00
                                          1180
                                                  5650
                                                         1.0
                                                                             3
                         3
                                                                  NaN
        1 538000.0
                                 2.25
                                          2570
                                                 7242
                                                         2.0
                                                                   0.0
                                                                             3
                                                                                  7
                         2
        2 180000.0
                                 1.00
                                           770
                                                 10000
                                                         1.0
                                                                             3
                                                                                  6
                                                                   0.0
        3 604000.0
                         4
                                 3.00
                                          1960
                                                 5000
                                                         1.0
                                                                            5
                                                                                  7
                                                                   0.0
        4 510000.0
                        3
                                 2.00
                                          1680
                                                 8080
                                                         1.0
                                                                   0.0
                                                                             3
                                                                                  8
In [6]: | df.info()
        <class 'pandas.core.frame.DataFrame'>
        RangeIndex: 21597 entries, 0 to 21596
        Data columns (total 10 columns):
                         Non-Null Count Dtype
             Column
                         -----
            ----
        ---
                        21597 non-null float64
         0
           price
            bedrooms
                        21597 non-null int64
         2
            bathrooms 21597 non-null float64
            sqft living 21597 non-null int64
         3
                         21597 non-null int64
         4
             sqft_lot
                         21597 non-null float64
         5
            floors
         6
            waterfront 19221 non-null float64
         7
             condition 21597 non-null int64
         8
            grade
                         21597 non-null int64
         9
             yr built
                        21597 non-null int64
        dtypes: float64(4), int64(6)
        memory usage: 1.6 MB
In [7]: # Assume null values for column: waterfront means the property does not have a w
        df = df.fillna(0)
In [8]:
        df.info()
        <class 'pandas.core.frame.DataFrame'>
        RangeIndex: 21597 entries, 0 to 21596
        Data columns (total 10 columns):
         #
            Column Non-Null Count Dtype
                         -----
         0
                        21597 non-null float64
             price
                        21597 non-null int64
            bedrooms
         1
            bathrooms 21597 non-null float64
         2
            sqft_living 21597 non-null int64
         3
         4
             sqft_lot 21597 non-null int64
         5
            floors
                        21597 non-null float64
         6
            waterfront 21597 non-null float64
            condition 21597 non-null int64
         7
                        21597 non-null int64
         8
             grade
            yr_built 21597 non-null int64
         9
```

dtypes: float64(4), int64(6)

memory usage: 1.6 MB

In [9]: | df.describe()

Out[9]: price bedrooms bathrooms sqft_living sqft_lot

	price	bedrooms	bathrooms	sqft_living	sqft_lot	floors	
count	2.159700e+04	21597.000000	21597.000000	21597.000000	2.159700e+04	21597.000000	2
mean	5.402966e+05	3.373200	2.115826	2080.321850	1.509941e+04	1.494096	
std	3.673681e+05	0.926299	0.768984	918.106125	4.141264e+04	0.539683	
min	7.800000e+04	1.000000	0.500000	370.000000	5.200000e+02	1.000000	
25%	3.220000e+05	3.000000	1.750000	1430.000000	5.040000e+03	1.000000	
50%	4.500000e+05	3.000000	2.250000	1910.000000	7.618000e+03	1.500000	
75%	6.450000e+05	4.000000	2.500000	2550.000000	1.068500e+04	2.000000	
max	7.700000e+06	33.000000	8.000000	13540.000000	1.651359e+06	3.500000	

In [10]: df[df['bedrooms'] > 8]

Out[10]:		price	bedrooms	bathrooms	sqft_living	sqft_lot	floors	waterfront	condition	grac
	4002	500000 0	0	4.50	3830	6088	2.5	0.0	2	

	price	bearooms	bathrooms	sqrt_living	sqtt_lot	Tioors	waterfront	condition	grac
4092	599999.0	9	4.50	3830	6988	2.5	0.0	3	
4231	700000.0	9	3.00	3680	4400	2.0	0.0	3	
6073	1280000.0	9	4.50	3650	5000	2.0	0.0	3	
8537	450000.0	9	7.50	4050	6504	2.0	0.0	3	
8748	520000.0	11	3.00	3000	4960	2.0	0.0	3	
13301	1150000.0	10	5.25	4590	10920	1.0	0.0	3	
15147	650000.0	10	2.00	3610	11914	2.0	0.0	4	
15856	640000.0	33	1.75	1620	6000	1.0	0.0	5	
16830	1400000.0	9	4.00	4620	5508	2.5	0.0	3	
18428	934000.0	9	3.00	2820	4480	2.0	0.0	3	
19239	660000.0	10	3.00	2920	3745	2.0	0.0	4	

In [11]: # Dropping the odd property with 33 bedrooms df.drop(index=15856,inplace=True)

In [12]: | df.describe()

Out[12]:		price	bedrooms	bathrooms	sqft_living	sqft_lot	floors	
	count	2.159600e+04	21596.000000	21596.000000	21596.000000	2.159600e+04	21596.000000	:
	mean	5.402920e+05	3.371828	2.115843	2080.343165	1.509983e+04	1.494119	
	std	3.673760e+05	0.904114	0.768998	918.122038	4.141355e+04	0.539685	
	min	7.800000e+04	1.000000	0.500000	370.000000	5.200000e+02	1.000000	

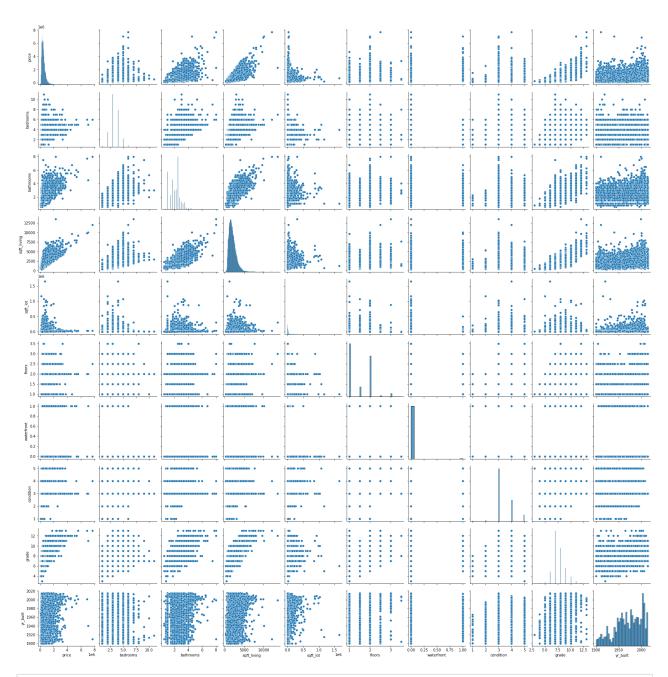
	price	bedrooms	bathrooms	sqft_living	sqft_lot	floors
25%	3.220000e+05	3.000000	1.750000	1430.000000	5.040000e+03	1.000000
50%	4.500000e+05	3.000000	2.250000	1910.000000	7.619000e+03	1.500000
75%	6.450000e+05	4.000000	2.500000	2550.000000	1.068550e+04	2.000000
max	7.700000e+06	11.000000	8.000000	13540.000000	1.651359e+06	3.500000

In [13]: df[df['sqft_living'] > 8000]

Out[13]:		price	bedrooms	bathrooms	sqft_living	sqft_lot	floors	waterfront	condition	gra
	1162	5110000.0	5	5.25	8010	45517	2.0	1.0	3	
	3910	7060000.0	5	4.50	10040	37325	2.0	1.0	3	
	4407	5570000.0	5	5.75	9200	35069	2.0	0.0	3	
	7245	7700000.0	6	8.00	12050	27600	2.5	0.0	4	
	8085	4670000.0	5	6.75	9640	13068	1.0	1.0	3	
	9245	6890000.0	6	7.75	9890	31374	2.0	0.0	3	
	12764	2280000.0	7	8.00	13540	307752	3.0	0.0	3	
	14542	2890000.0	5	6.25	8670	64033	2.0	0.0	3	
	18288	3300000.0	5	6.25	8020	21738	2.0	0.0	3	

```
In [14]: df.isna().sum()
Out[14]: price
                        0
                        0
         bedrooms
         bathrooms
                        0
         sqft_living
         sqft_lot
                        0
         floors
                        0
         waterfront
                        0
         condition
                        0
         grade
                        0
         yr built
                        0
         dtype: int64
In [15]: sns.pairplot(df)
```

Out[15]: <seaborn.axisgrid.PairGrid at 0x7fd2d0d63490>



In [16]: # Possibly some multicollinearity between bed/bath and sqft_living. Will check t

In [17]: sns.heatmap(df.corr(), annot=True)

Out[17]: <AxesSubplot:>

```
- 1.0
     price - 1 0.32 0.53 0.7 0.09 0.26 0.26 0.036 0.67 0.054
bedrooms -0.32 1 0.53 0.59 0.034 0.180.002 0.023 0.37 0.16
                                                                      - 0.8
bathrooms -0.53 0.53 1 0.76 0.088 0.5 0.064-0.13 0.67 0.51
                                                                      - 0.6
sqft living - 0.7 0.59 0.76 1 0.17 0.35 0.1 -0.059 0.76 0.32
           -0.09 0.0340.088 0.17 1 0.0048.0210.00880.11 0.053
                                                                      - 0.4
           -0.26 0.18 0.5 0.350.004 1 0.021-0.26 0.46 0.49
                                                                      - 0.2
waterfront -0.260.0020.064 0.1 0.0210.021 1 0.0170.0830.024
 condition -0.0360.023-0.13-0.059.00880.26 0.017 1 -0.15-0.36
                                                                      - 0.0
            0.67 0.37 0.67 0.76 0.11 0.46 0.083-0.15
                                                                       -0.2
  yr built -0.054 0.16 0.51 0.32 0.053 0.49-0.024 0.36 0.45
                            sqft_living
                                                             built
                                       floors
                                                  condition
                                            aterfront
```

Modeling

Here are the strategies we will attempt as we fine tune our baseline linear regression model:

- 1. Remove features based on coefficient values
- 2. One hot encode categorical data
- 3. Check for substantial interaction relationships between features

```
In [19]: | # First, create a baseline model
         # Define X and y
In [20]:
          used cols = ['bedrooms', 'bathrooms', 'sqft living', 'sqft lot', 'floors', 'cond
          X = df[used cols]
          y = df['price']
          # Perform a train/test split
In [21]:
          X_train, X_test, y_train, y_test = train_test_split(X,
                                                               У,
                                                               test_size=0.33,
                                                               random state=42)
In [22]:
          # Using a standard scaler
          scaler = StandardScaler()
          # Train our scaler on training data, then fit to testing
          X train scaled = scaler.fit transform(X train)
          X test scaled = scaler.transform(X test)
```

Baseline Linear Regression Model

```
# Instantiate a linear regression model
In [23]:
         lr = LinearRegression()
In [24]:
         # Fit our model on our scaled data
         lr.fit(X_train_scaled, y_train)
Out[24]: LinearRegression()
         X_train.columns
In [25]:
dtype='object')
         lr.coef_
In [26]:
Out[26]: array([ -46383.31360808,
                                  45524.25114741, 170317.06757107,
                -12500.43673523,
                                 9477.74422744,
                                                   13599.38780936,
                156948.61215719, -119549.87371116])
In [27]:
         lr.intercept
Out[27]: 542484.1496302438
In [28]:
        # Predict and evaluate
         y_train_pred = lr.predict(X_train_scaled)
         y_test_pred = lr.predict(X_test_scaled)
         print("Training Scores:")
         print(f"R2 Score: {r2 score(y train, y train pred):.4f}")
         print(f"MAE: {mean_absolute_error(y_train, y_train_pred):.4f}")
         print("---")
         print("Testing Scores:")
         print(f"R2 Score: {r2 score(y test, y test pred):.4f}")
         print(f"MAE: {mean absolute error(y test, y test pred):.4f}")
         Training Scores:
         R2 Score: 0.6221
        MAE: 145780.8104
         Testing Scores:
         R2 Score: 0.6114
         MAE: 144377.0921
In [29]: for n in range(10):
             X train, X test, y train, y test = train test split(X,
                                                               test size=0.33,
                                                               random state=n) # <--</pre>
             scaler = StandardScaler()
             X train scaled = scaler.fit transform(X train)
             X test scaled = scaler.transform(X test)
             lr = LinearRegression()
             lr.fit(X train scaled, y train)
             y train pred = lr.predict(X train scaled)
             y_test_pred = lr.predict(X_test_scaled)
```

```
print(f"Random Seed: {n}")
              print(f"Train R2 Score: {r2_score(y_train, y_train_pred):4f}")
              print(f"Test R2 Score: {r2_score(y_test, y_test_pred):4f}")
              print("----")
         Random Seed: 0
         Train R2 Score: 0.613992
         Test R2 Score: 0.628440
         Random Seed: 1
         Train R2 Score: 0.618734
         Test R2 Score: 0.618436
         Random Seed: 2
         Train R2 Score: 0.622474
         Test R2 Score: 0.610720
         Random Seed: 3
         Train R2 Score: 0.623327
         Test R2 Score: 0.608108
         Random Seed: 4
         Train R2 Score: 0.615630
         Test R2 Score: 0.624370
         Random Seed: 5
         Train R2 Score: 0.618184
         Test R2 Score: 0.619285
         Random Seed: 6
         Train R2 Score: 0.624535
         Test R2 Score: 0.606820
         Random Seed: 7
         Train R2 Score: 0.620943
         Test R2 Score: 0.613762
         Random Seed: 8
         Train R2 Score: 0.620639
         Test R2 Score: 0.614806
         Random Seed: 9
         Train R2 Score: 0.619854
         Test R2 Score: 0.616460
         ----
         # Try less features: remove sqft lot, floors, condition
In [30]:
```

Modeling

```
In [31]: | # Define X and y
          used_cols = ['bedrooms', 'bathrooms', 'sqft_living', 'grade', 'yr_built']
          X = df[used cols]
          y = df['price']
         # Perform a train/test split
In [32]:
          X_train, X_test, y_train, y_test = train_test_split(X,
                                                               test_size=0.33,
                                                               random state=42)
```

Remove Features Regression Model

```
# Instantiate a linear regression model
In [34]:
          lr = LinearRegression()
         # Fit our model on our scaled data
In [35]:
          lr.fit(X_train_scaled, y_train)
Out[35]: LinearRegression()
In [36]:
         X_train.columns
Out[36]: Index(['bedrooms', 'bathrooms', 'sqft_living', 'grade', 'yr built'], dtype='obje
         lr.coef
In [37]:
Out[37]: array([ -44770.61240734, 50953.01605576, 164780.76925863,
                 159352.84347056, -122788.79276654])
In [38]:
         lr.intercept
Out[38]: 542484.1496302438
In [39]:
         # Predict and evaluate
          y train pred = lr.predict(X train scaled)
          y_test_pred = lr.predict(X_test_scaled)
          print("Training Scores:")
          print(f"R2 Score: {r2_score(y_train, y_train_pred):.4f}")
          print(f"MAE: {mean absolute error(y train, y train pred):.4f}")
          print("---")
          print("Testing Scores:")
          print(f"R2 Score: {r2_score(y_test, y_test_pred):.4f}")
          print(f"MAE: {mean absolute error(y test, y test pred):.4f}")
         Training Scores:
         R2 Score: 0.6195
         MAE: 146412.9767
         Testing Scores:
         R2 Score: 0.6098
         MAE: 144820.6720
         for n in range(10):
In [40]:
              X_train, X_test, y_train, y_test = train_test_split(X,
                                                                  test_size=0.33,
                                                                  random_state=n) # <--
              scaler = StandardScaler()
              X_train_scaled = scaler.fit_transform(X_train)
              X test scaled = scaler.transform(X test)
```

```
lr = LinearRegression()
              lr.fit(X_train_scaled, y_train)
              y_train_pred = lr.predict(X_train_scaled)
              y_test_pred = lr.predict(X_test_scaled)
              print(f"Random Seed: {n}")
              print(f"Train R2 Score: {r2_score(y_train, y_train_pred):4f}")
              print(f"Test R2 Score: {r2_score(y_test, y_test_pred):4f}")
              print("----")
         Random Seed: 0
         Train R2 Score: 0.611069
         Test R2 Score: 0.628281
         Random Seed: 1
         Train R2 Score: 0.616293
         Test R2 Score: 0.616584
         Random Seed: 2
         Train R2 Score: 0.620624
         Test R2 Score: 0.607708
         Random Seed: 3
         Train R2 Score: 0.621518
         Test R2 Score: 0.604881
         Random Seed: 4
         Train R2 Score: 0.613212
         Test R2 Score: 0.622370
         Random Seed: 5
         Train R2 Score: 0.615968
         Test R2 Score: 0.617080
         Random Seed: 6
         Train R2 Score: 0.622242
         Test R2 Score: 0.604565
         Random Seed: 7
         Train R2 Score: 0.617888
         Test R2 Score: 0.613577
         Random Seed: 8
         Train R2 Score: 0.618512
         Test R2 Score: 0.612618
         Random Seed: 9
         Train R2 Score: 0.617448
         Test R2 Score: 0.614654
         ____
In [41]: | # Less features used, virtually the same result
         # Remove bedrooms and bathrooms because of multicollinearity with sqft living
In [42]:
In [43]: \mid # Define X and y
          used_cols = ['sqft_living', 'grade', 'yr_built']
          X = df[used cols]
```

y = df['price']

```
# Perform a train/test split
In [44]:
          X_train, X_test, y_train, y_test = train_test_split(X,
                                                              test_size=0.33,
                                                              random_state=42)
         # Using a standard scaler
In [45]:
          scaler = StandardScaler()
          # Train our scaler on training data, then fit to testing
          X_train_scaled = scaler.fit_transform(X_train)
          X_test_scaled = scaler.transform(X_test)
        Remove More Features Regression Model
         # Instantiate a linear regression model
In [46]:
          lr = LinearRegression()
         # Fit our model on our scaled data
In [47]:
          lr.fit(X_train_scaled, y_train)
Out[47]: LinearRegression()
        X_train.columns
In [48]:
Out[48]: Index(['sqft_living', 'grade', 'yr_built'], dtype='object')
In [49]: | lr.coef_
Out[49]: array([ 162435.01934411, 173223.11138616, -109968.72107639])
In [50]:
         lr.intercept
Out[50]: 542484.1496302438
In [51]:
         # Predict and evaluate
          y train pred = lr.predict(X train scaled)
          y_test_pred = lr.predict(X_test_scaled)
          print("Training Scores:")
          print(f"R2 Score: {r2_score(y_train, y_train_pred):.4f}")
          print(f"MAE: {mean_absolute_error(y_train, y_train_pred):.4f}")
          print("---")
          print("Testing Scores:")
          print(f"R2 Score: {r2_score(y_test, y_test_pred):.4f}")
          print(f"MAE: {mean absolute error(y test, y test pred):.4f}")
         Training Scores:
         R2 Score: 0.6069
         MAE: 148994.4267
         Testing Scores:
         R2 Score: 0.5962
         MAE: 147844.0295
In [52]: for n in range(10):
```

```
X_train, X_test, y_train, y_test = train_test_split(X,
                                                          test size=0.33,
                                                          random_state=n) # <--</pre>
     scaler = StandardScaler()
     X_train_scaled = scaler.fit_transform(X_train)
     X_test_scaled = scaler.transform(X_test)
     lr = LinearRegression()
     lr.fit(X_train_scaled, y_train)
     y train pred = lr.predict(X train scaled)
     y_test_pred = lr.predict(X_test_scaled)
     print(f"Random Seed: {n}")
    print(f"Train R2 Score: {r2_score(y_train, y_train_pred):4f}")
     print(f"Test R2 Score: {r2_score(y_test, y_test_pred):4f}")
     print("----")
Random Seed: 0
Train R2 Score: 0.597061
Test R2 Score: 0.617750
Random Seed: 1
Train R2 Score: 0.601551
Test R2 Score: 0.607806
Random Seed: 2
Train R2 Score: 0.608913
Test R2 Score: 0.592330
Random Seed: 3
Train R2 Score: 0.607150
Test R2 Score: 0.594974
Random Seed: 4
Train R2 Score: 0.599309
Test R2 Score: 0.611154
Random Seed: 5
Train R2 Score: 0.604076
Test R2 Score: 0.602149
Random Seed: 6
Train R2 Score: 0.611443
Test R2 Score: 0.588099
Random Seed: 7
Train R2 Score: 0.603816
Test R2 Score: 0.602877
Random Seed: 8
Train R2 Score: 0.606214
Test R2 Score: 0.598283
Random Seed: 9
Train R2 Score: 0.604922
Test R2 Score: 0.600616
```

Analysins have prized band on the decade it was built in

Again, less features used and virtually the same result

In [54]: | # Analyzing house prices based on the decade it was built in

In [53]:

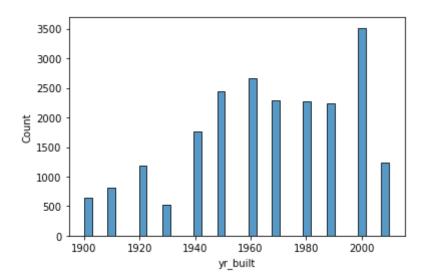
```
df_yr_built = df.copy()
In [55]:
           year = 1900
           while year <= 2015:
               df_yr_built.loc[(df_yr_built['yr_built'] >= year)
                                 & (df_yr_built['yr_built'] < (year + 10)),
                                 'yr_built'] = year
               year += 10
          df_yr_built.head()
In [56]:
                 price bedrooms bathrooms sqft_living sqft_lot floors waterfront condition grade yr
Out[56]:
             221900.0
                                       1.00
                                                         5650
                                                                  1.0
                                                                             0.0
                                                                                        3
                                                                                               7
                              3
                                                 1180
          1 538000.0
                              3
                                       2.25
                                                 2570
                                                         7242
                                                                  2.0
                                                                             0.0
                                                                                        3
                                                                                              7
             180000.0
                              2
                                       1.00
                                                  770
                                                        10000
                                                                  1.0
                                                                             0.0
                                                                                        3
                                                                                              6
          2
                              4
                                                                                              7
          3 604000.0
                                       3.00
                                                 1960
                                                         5000
                                                                  1.0
                                                                             0.0
                                                                                        5
                                                                                              8
             510000.0
                              3
                                       2.00
                                                 1680
                                                         8080
                                                                  1.0
                                                                             0.0
                                                                                        3
           sns.boxplot(x='yr_built', y='price',
In [57]:
                        data=df_yr_built).ticklabel_format(style='plain',
                                                               axis='y',
                                                              useOffset=False)
           plt.ylim(0, 1000000)
Out[57]: (0.0, 1000000.0)
            1000000
             800000
             600000
             400000
             200000
```

```
In [58]: sns.histplot(x='yr_built', data=df_yr_built)
```

1900 1910 1920 1930 1940 1950 1960 1970 1980 1990 2000 2010 yr_built

Out[58]: <AxesSubplot:xlabel='yr_built', ylabel='Count'>

0



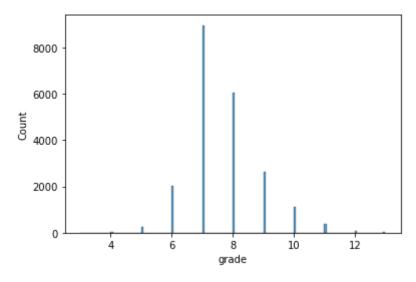
```
In [59]: # Possibly a non-linear relationship, should consider running a polynomial model
```

In [60]: # Analyzing house prices based on residential building grade

```
In [61]: df_grade = df.copy()
```

In [62]: sns.histplot(x='grade', data=df_grade)

Out[62]: <AxesSubplot:xlabel='grade', ylabel='Count'>



```
In [63]: # We'll define "Average" as grades 7 and 8
```

```
In [65]: df_grade.head()
```

Out[65]:		price	bedrooms	bathrooms	sqft_living	sqft_lot	floors	waterfront	condition	grade	yr
	0	221900.0	3	1.00	1180	5650	1.0	0.0	3	7	
	1	538000.0	3	2.25	2570	7242	2.0	0.0	3	7	

	price	bedrooms	bathrooms	sqft_living	sqft_lot	floors	waterfront	condition	grade	yr
2	180000.0	2	1.00	770	10000	1.0	0.0	3	6	
3	604000.0	4	3.00	1960	5000	1.0	0.0	5	7	
4	510000.0	3	2.00	1680	8080	1.0	0.0	3	8	

Out[67]: Text(0.5, 1.0, 'Average Sale Price per Residential Building Grade')



```
In [68]: df_sqft = df.copy()
In [69]: sns.histplot(x='sqft_living', data=df_sqft);
```

```
800

600

200

0 2000 4000 6000 8000 10000 12000 14000 sqft_living
```

```
In [70]: df_sqft['sqft_living'].max()
```

Out[70]: 13540

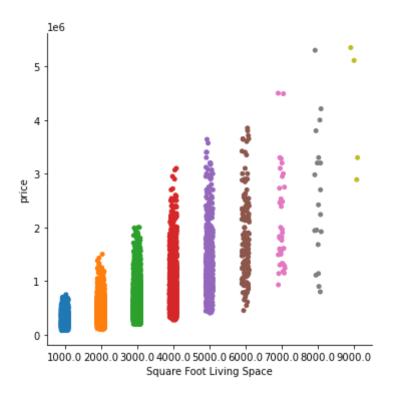
Out[71]:

price bedrooms bathrooms sqft_living sqft_lot floors waterfront condition grade yr

0	221900.0	3	1.00	1180	5650	1.0	0.0	3	7	
1	538000.0	3	2.25	2570	7242	2.0	0.0	3	7	
2	180000.0	2	1.00	770	10000	1.0	0.0	3	6	
3	604000.0	4	3.00	1960	5000	1.0	0.0	5	7	
4	510000.0	3	2.00	1680	8080	1.0	0.0	3	8	

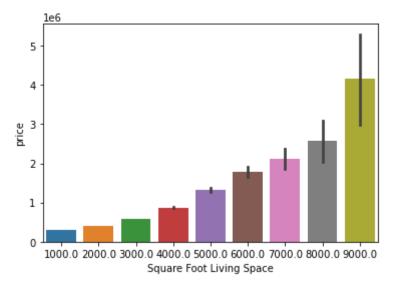
```
In [72]: sns.catplot(x='Square Foot Living Space', y='price', data=df_sqft)
```

Out[72]: <seaborn.axisgrid.FacetGrid at 0x7fd2c184bb80>



```
In [73]: sns.barplot(x='Square Foot Living Space', y='price', data=df_sqft)
```

Out[73]: <AxesSubplot:xlabel='Square Foot Living Space', ylabel='price'>



```
In [76]: df_sqft.head()
```

Out[76]:

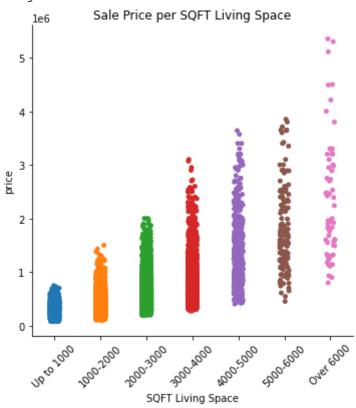
price bedrooms bathrooms sqft_living sqft_lot floors waterfront condition grade yr

0	221900.0	3	1.00	1180	5650	1.0	0.0	3	7
1	538000.0	3	2.25	2570	7242	2.0	0.0	3	7
2	180000.0	2	1.00	770	10000	1.0	0.0	3	6
3	604000.0	4	3.00	1960	5000	1.0	0.0	5	7
4	510000.0	3	2.00	1680	8080	1.0	0.0	3	8



```
In [78]: plt.figure(figsize=(10, 4))
```

<Figure size 720x288 with 0 Axes>



Encode Categorical Data

```
df.columns
In [79]:
Out[79]: Index(['price', 'bedrooms', 'bathrooms', 'sqft_living', 'sqft_lot', 'floors',
                 'waterfront', 'condition', 'grade', 'yr_built'],
               dtype='object')
In [80]:
          # Explore bedrooms
          df['waterfront'].value_counts()
Out[80]: 0.0
                21450
                  146
         1.0
         Name: waterfront, dtype: int64
          # Extremely skewed distribution, but worth trying to see if waterfront propertie
In [81]:
          from sklearn.preprocessing import OneHotEncoder
In [82]:
          from sklearn.compose import ColumnTransformer
```

```
In [83]: cat_cols = ['waterfront']
          used_cols = [*used_cols, *cat_cols]
In [84]:
          used_cols
In [85]:
Out[85]: ['sqft_living', 'grade', 'yr_built', 'waterfront']
In [86]:
          X = df[used_cols]
In [87]:
                 sqft_living grade yr_built waterfront
Out[87]:
              0
                               7
                                                 0.0
                      1180
                                     1955
              1
                      2570
                               7
                                     1951
                                                 0.0
              2
                       770
                               6
                                    1933
                                                 0.0
              3
                               7
                      1960
                                    1965
                                                 0.0
              4
                      1680
                               8
                                    1987
                                                 0.0
                                      ...
                                                 • • •
          21592
                      1530
                               8
                                    2009
                                                 0.0
          21593
                      2310
                               8
                                    2014
                                                 0.0
                               7
          21594
                      1020
                                    2009
                                                 0.0
          21595
                      1600
                               8
                                    2004
                                                 0.0
          21596
                      1020
                                    2008
                               7
                                                 0.0
         21596 rows × 4 columns
In [88]: | # Train test split
          X_train, X_test, y_train, y_test = train_test_split(X,
                                                                  test_size=0.33,
                                                                  random state=42)
          # Creating an encoder object
In [89]:
          encoder = OneHotEncoder(categories='auto', drop='first')
           # Creating an columntransformer object
           ct = ColumnTransformer(transformers=[('ohe', encoder, cat_cols)],
                                   remainder='passthrough')
          ct.fit(X train)
          X_train_ohe = ct.transform(X_train)
          X test ohe = ct.transform(X test)
         pd.DataFrame(X_train_ohe, columns= ct.get_feature_names()).head()
In [90]:
             ohe__x0_1.0 sqft_living grade yr_built
Out[90]:
```

```
ohe__x0_1.0 sqft_living grade yr_built
0
             0.0
                      2270.0
                                 8.0
                                        1954.0
1
             0.0
                      2360.0
                                 8.0
                                       2008.0
2
             0.0
                      1678.0
                                 7.0
                                        1994.0
3
             1.0
                      1550.0
                                 6.0
                                        1930.0
4
             0.0
                      2770.0
                                 8.0
                                        1967.0
```

```
In [91]: # scale our data
    scaler = StandardScaler()

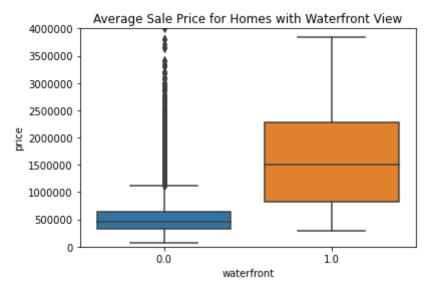
# train on train data
    scaler.fit(X_train_ohe)

# transform both train and test data
    X_train_scaled = scaler.transform(X_train_ohe)
    X_test_scaled = scaler.transform(X_test_ohe)
```

Add Waterfront Regression Model

```
In [92]:
          lr = LinearRegression()
          lr.fit(X_train_scaled, y_train)
Out[92]: LinearRegression()
In [93]:
          lr.coef
Out[93]: array([ 66815.78575942, 154762.5154394 , 170944.99704043,
                -104619.648687511)
In [94]:
          lr.intercept
Out[94]: 542484.1496302438
In [95]:
          # Predict and evaluate
          y_train_pred = lr.predict(X_train_scaled)
          y_test_pred = lr.predict(X_test_scaled)
          print("Training Scores:")
          print(f"R2 Score: {r2_score(y_train, y_train_pred):.4f}")
          print(f"MAE: {mean_absolute_error(y_train, y_train_pred):.4f}")
          print("---")
          print("Testing Scores:")
          print(f"R2 Score: {r2_score(y_test, y_test_pred):.4f}")
          print(f"MAE: {mean absolute error(y test, y test pred):.4f}")
         Training Scores:
         R2 Score: 0.6389
         MAE: 144941.3861
         Testing Scores:
         R2 Score: 0.6227
         MAE: 145451.6261
In [96]: for n in range(10):
```

```
X_train, X_test, y_train, y_test = train_test_split(X,
                                                                   test size=0.33,
                                                                   random_state=n) # <--</pre>
              scaler = StandardScaler()
              X_train_scaled = scaler.fit_transform(X_train)
              X_test_scaled = scaler.transform(X_test)
              lr = LinearRegression()
              lr.fit(X_train_scaled, y_train)
              y train pred = lr.predict(X train scaled)
              y_test_pred = lr.predict(X_test_scaled)
              print(f"Random Seed: {n}")
              print(f"Train R2 Score: {r2_score(y_train, y_train_pred):4f}")
              print(f"Test R2 Score: {r2_score(y_test, y_test_pred):4f}")
              print("----")
         Random Seed: 0
         Train R2 Score: 0.629788
         Test R2 Score: 0.642362
         Random Seed: 1
         Train R2 Score: 0.632243
         Test R2 Score: 0.636882
         Random Seed: 2
         Train R2 Score: 0.639936
         Test R2 Score: 0.620932
         Random Seed: 3
         Train R2 Score: 0.635497
         Test R2 Score: 0.629254
         Random Seed: 4
         Train R2 Score: 0.632108
         Test R2 Score: 0.636436
         Random Seed: 5
         Train R2 Score: 0.631769
         Test R2 Score: 0.636322
         Random Seed: 6
         Train R2 Score: 0.636032
         Test R2 Score: 0.627995
         Random Seed: 7
         Train R2 Score: 0.633023
         Test R2 Score: 0.635192
         Random Seed: 8
         Train R2 Score: 0.634206
         Test R2 Score: 0.632694
         Random Seed: 9
         Train R2 Score: 0.634848
         Test R2 Score: 0.631400
         ____
In [97]: | water_plot = sns.boxplot(x='waterfront', y='price', data=df).ticklabel_format(st
          plt.ylim(0, 4000000)
          plt.title('Average Sale Price for Homes with Waterfront View');
```



```
# Add interaction feature between condition and grade
In [98]:
          X_interact = X.copy()
In [99]:
          X_interact['condition_grade'] = df['condition'] * df['grade']
In [100...
         X_interact.drop(['grade'], axis=1, inplace=True)
In [101...
          # Train test split
In [102...
          X train, X test, y train, y test = train test split(X interact, y,
                                                                  test_size=0.33,
                                                                  random state=42)
In [103...
          # Creating an encoder object
          encoder = OneHotEncoder(categories='auto', drop='first')
          # Creating an columntransformer object
          ct = ColumnTransformer(transformers=[('ohe', encoder, cat_cols)],
                                   remainder='passthrough')
          ct.fit(X train)
          X_train_ohe = ct.transform(X_train)
          X test ohe = ct.transform(X test)
In [104... pd.DataFrame(X train ohe, columns=ct.get feature names()).head()
             ohe__x0_1.0 sqft_living yr_built condition_grade
Out[104...
          0
                    0.0
                            2270.0
                                    1954.0
                                                     40.0
                            2360.0
                                    2008.0
          1
                    0.0
                                                     24.0
                            1678.0
                                    1994.0
                                                     21.0
          2
                    0.0
          3
                    1.0
                            1550.0
                                    1930.0
                                                     18.0
                    0.0
                            2770.0
                                                     24.0
          4
                                    1967.0
```

Condition/Grade Linear Regression Model

```
In [106... | lr = LinearRegression()
          lr.fit(X_train_scaled, y_train)
Out[106... LinearRegression()
In [107... | lr.coef_
Out[107... array([ 68032.43251284, 237434.74901089, -53547.86006318, 67407.42908584])
In [108... | lr.intercept_
Out[108... 542484.1496302439
In [109...
         # Predict and evaluate
          y_train_pred = lr.predict(X_train_scaled)
          y_test_pred = lr.predict(X_test_scaled)
          print("Training Scores:")
          print(f"R2 Score: {r2_score(y_train, y_train_pred):.4f}")
          print(f"MAE: {mean_absolute_error(y_train, y_train_pred):.4f}")
          print("---")
          print("Testing Scores:")
          print(f"R2 Score: {r2_score(y_test, y_test_pred):.4f}")
          print(f"MAE: {mean_absolute_error(y_test, y_test_pred):.4f}")
         Training Scores:
         R2 Score: 0.5845
         MAE: 159163.5410
         Testing Scores:
         R2 Score: 0.5707
         MAE: 158815.0562
In [110...
         for n in range(10):
              X_train, X_test, y_train, y_test = train_test_split(X_interact,
                                                                    test_size=0.33,
                                                                    random_state=n) # <--
              scaler = StandardScaler()
              X_train_scaled = scaler.fit_transform(X_train)
              X_test_scaled = scaler.transform(X_test)
              lr = LinearRegression()
              lr.fit(X_train_scaled, y_train)
              y_train_pred = lr.predict(X_train_scaled)
```

```
print(f"Random Seed: {n}")
              print(f"Train R2 Score: {r2_score(y_train, y_train_pred):4f}")
              print(f"Test R2 Score: {r2_score(y_test, y_test_pred):4f}")
              print("----")
         Random Seed: 0
         Train R2 Score: 0.579860
         Test R2 Score: 0.580607
         Random Seed: 1
         Train R2 Score: 0.579588
         Test R2 Score: 0.581301
         Random Seed: 2
         Train R2 Score: 0.580086
         Test R2 Score: 0.580162
         Random Seed: 3
         Train R2 Score: 0.583529
         Test R2 Score: 0.572160
         Random Seed: 4
         Train R2 Score: 0.578077
         Test R2 Score: 0.583728
         Random Seed: 5
         Train R2 Score: 0.574224
         Test R2 Score: 0.589982
         Random Seed: 6
         Train R2 Score: 0.577435
         Test R2 Score: 0.583664
         Random Seed: 7
         Train R2 Score: 0.579597
         Test R2 Score: 0.581259
         Random Seed: 8
         Train R2 Score: 0.579744
         Test R2 Score: 0.580835
         Random Seed: 9
         Train R2 Score: 0.580384
         Test R2 Score: 0.579520
         ____
          # Ditch this interaction
In [111...
In [ ]:
          # Add interaction feature between sqft living and grade
In [112...
In [113...
         X interact = X.copy()
         X interact['sqft living grade'] = df['sqft living'] * df['grade']
In [114...
In [115...
          X_interact.drop(['grade'], axis=1, inplace=True)
          X interact.drop(['sqft living'], axis=1, inplace=True)
```

y test pred = lr.predict(X test scaled)

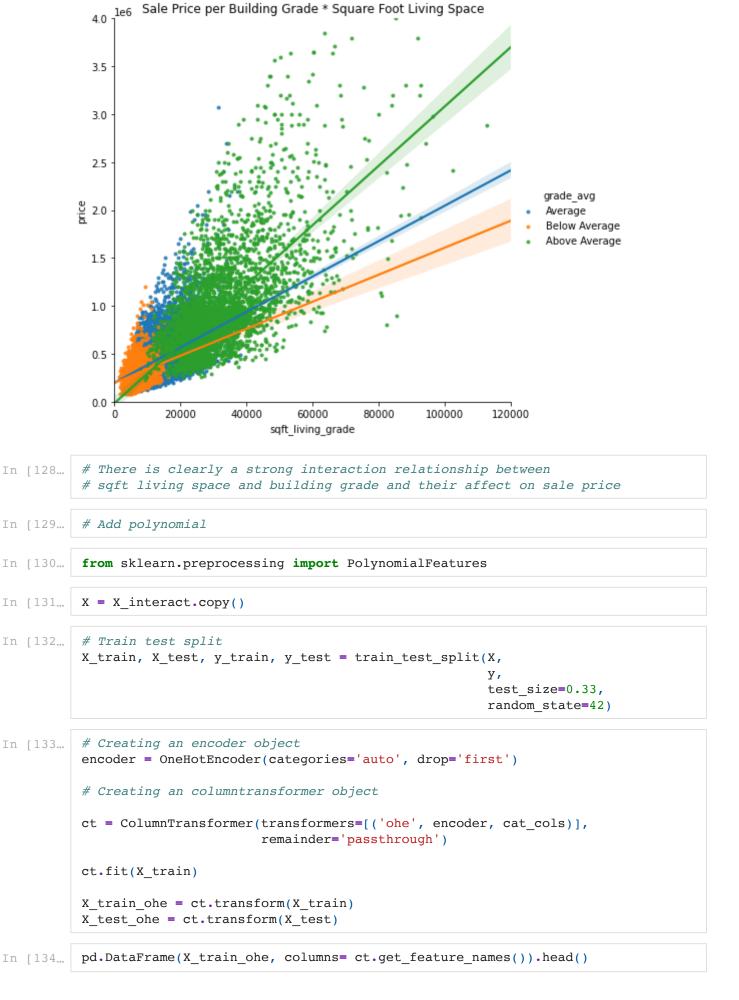
```
In [116... | # Train test split
          X_train, X_test, y_train, y_test = train_test_split(X_interact,
                                                                test_size=0.33,
                                                                random_state=42)
In [117... | # Creating an encoder object
          encoder = OneHotEncoder(categories='auto', drop='first')
          # Creating an columntransformer object
          ct = ColumnTransformer(transformers=[('ohe', encoder, cat_cols)],
                                  remainder='passthrough')
          ct.fit(X_train)
          X_train_ohe = ct.transform(X_train)
          X_test_ohe = ct.transform(X_test)
In [118... | pd.DataFrame(X_train_ohe, columns= ct.get_feature_names()).head()
            ohe__x0_1.0 yr_built sqft_living_grade
Out[118...
          0
                    0.0
                        1954.0
                                        18160.0
          1
                    0.0
                        2008.0
                                        18880.0
                    0.0
                        1994.0
                                        11746.0
          3
                    1.0 1930.0
                                        9300.0
                    0.0
                        1967.0
                                        22160.0
In [119... # scale our data
          scaler = StandardScaler()
          # train on train data
          scaler.fit(X train ohe)
          # transform both train and test data
          X_train_scaled = scaler.transform(X_train_ohe)
          X_test_scaled = scaler.transform(X_test_ohe)
         Sqft_living/Grade Regression Model
In [120... | lr = LinearRegression()
          lr.fit(X train scaled, y train)
Out[120... LinearRegression()
         lr.coef
In [121...
Out[121... array([ 63395.97262196, -79828.55801811, 298806.427171 ])
In [122... lr.intercept
```

Out[122... 542484.1496302438

```
In [123...
         # Predict and evaluate
          y_train_pred = lr.predict(X_train_scaled)
          y_test_pred = lr.predict(X_test_scaled)
          print("Training Scores:")
          print(f"R2 Score: {r2_score(y_train, y_train_pred):.4f}")
          print(f"MAE: {mean_absolute_error(y_train, y_train_pred):.4f}")
          print("---")
          print("Testing Scores:")
          print(f"R2 Score: {r2_score(y_test, y_test_pred):.4f}")
          print(f"MAE: {mean_absolute_error(y_test, y_test_pred):.4f}")
         Training Scores:
         R2 Score: 0.6466
         MAE: 147371.9446
         Testing Scores:
         R2 Score: 0.6399
         MAE: 146994.7780
         for n in range(10):
In [124...
              X_train, X_test, y_train, y_test = train_test_split(X_interact,
                                                                   У,
                                                                   test_size=0.33,
                                                                   random_state=n) # <--
              scaler = StandardScaler()
              X_train_scaled = scaler.fit_transform(X_train)
              X_test_scaled = scaler.transform(X_test)
              lr = LinearRegression()
              lr.fit(X_train_scaled, y_train)
              y train pred = lr.predict(X train scaled)
              y test pred = lr.predict(X test scaled)
              print(f"Random Seed: {n}")
              print(f"Train R2 Score: {r2 score(y train, y train pred):4f}")
              print(f"Test R2 Score: {r2_score(y_test, y_test_pred):4f}")
              print("----")
         Random Seed: 0
         Train R2 Score: 0.646100
         Test R2 Score: 0.640629
         Random Seed: 1
         Train R2 Score: 0.646501
         Test R2 Score: 0.639817
         Random Seed: 2
         Train R2 Score: 0.640305
         Test R2 Score: 0.652344
         Random Seed: 3
         Train R2 Score: 0.649036
         Test R2 Score: 0.634084
         ____
         Random Seed: 4
         Train R2 Score: 0.643463
         Test R2 Score: 0.646147
         Random Seed: 5
         Train R2 Score: 0.638681
         Test R2 Score: 0.654483
```

```
Random Seed: 6
         Train R2 Score: 0.633431
         Test R2 Score: 0.662813
         Random Seed: 7
         Train R2 Score: 0.646281
         Test R2 Score: 0.640445
         Random Seed: 8
         Train R2 Score: 0.642548
         Test R2 Score: 0.648058
         Random Seed: 9
         Train R2 Score: 0.647176
         Test R2 Score: 0.638850
         # Succesful interaction
In [125...
          df_grade['sqft_living_grade'] = df_grade['sqft_living'] * df_grade['grade']
In [126...
          df_grade.drop(['grade'], axis=1, inplace=True)
          df_grade.drop(['sqft_living'], axis=1, inplace=True)
          sns.lmplot(x="sqft_living_grade",
In [127...
                     y='price',
                     hue='grade_avg',
                     height=6,
                     truncate=False,
                     markers=".",
                     data=df grade).set(ylim=(0, 4000000), xlim=(0, 120000))
          plt.title('Sale Price per Building Grade * Square Foot Living Space')
```

Out[127... Text(0.5, 1.0, 'Sale Price per Building Grade * Square Foot Living Space')



```
0
                      0.0
                           1954.0
                                            18160.0
           1
                      0.0
                           2008.0
                                            18880.0
           2
                      0.0
                           1994.0
                                            11746.0
           3
                      1.0
                           1930.0
                                            9300.0
           4
                      0.0
                           1967.0
                                            22160.0
          poly = PolynomialFeatures(degree=4, interaction_only=False)
In [135...
In [136...
           poly.fit(X_train_ohe)
Out[136... PolynomialFeatures(degree=4)
In [137...
           X_train_poly = poly.transform(X_train_ohe)
           X_test_poly = poly.transform(X_test_ohe)
In [138...
           X_train_poly = pd.DataFrame(X_train_poly, columns=poly.get_feature_names())
           X_train_poly.head()
                                  x2 x0^2
                                                                                         x2^2 ...
               1
                                             x0 x1
                                                    x0 x2
                                                                x1^2
                                                                            x1 x2
Out[138...
                 х0
                          x1
                                                                                                    X
                 0.0 1954.0
                             18160.0
                                                            3818116.0 35484640.0 329785600.0
           0 1.0
                                        0.0
                                               0.0
                                                       0.0
                      2008.0 18880.0
                                                       0.0 4032064.0 37911040.0 356454400.0
           1 1.0
                 0.0
                                        0.0
                                               0.0
             1.0
                 0.0
                      1994.0
                              11746.0
                                        0.0
                                               0.0
                                                       0.0
                                                           3976036.0
                                                                      23421524.0
                                                                                 137968516.0
                      1930.0
                                            1930.0 9300.0 3724900.0 17949000.0
                                                                                   86490000.0
           3 1.0
                 1.0
                              9300.0
                                        1.0
                                                                                                   86
                      1967.0 22160.0
          4 1.0 0.0
                                        0.0
                                               0.0
                                                       0.0 3869089.0 43588720.0 491065600.0
          5 rows × 35 columns
```

Out[134...

Polynomial Regression Model

ohe__x0_1.0 yr_built sqft_living_grade

```
2.12224966e+10, 2.14862088e+08, 1.32474520e+16, -1.44515132e+15,
                -9.43110766e+16, 1.02113400e+14, 6.69290265e+12, 3.70635429e+14,
                 1.27546427e+10, -2.14527349e+10, -4.38533861e+08, 1.62047250e+06,
                 -6.69273685e+12, -3.70635428e+14, \quad 3.56762273e+09, -8.27084265e+07, \\
                -1.00711575e+06, 8.82370000e+04, -4.28531927e+09, 7.22908546e+09,
                 2.24214319e+08, -1.97126700e+06, 1.08995000e+05])
        lr.intercept_
In [142...
Out[142... 542484.147965386
In [143... | # Predict and evaluate
         y_train_pred = lr.predict(X_train_poly_sc)
         y_test_pred = lr.predict(X_test_poly_sc)
          print("Training Scores:")
          print(f"R2 Score: {r2_score(y_train, y_train_pred):.4f}")
          print(f"MAE: {mean_absolute_error(y_train, y_train_pred):.4f}")
          print("---")
          print("Testing Scores:")
          print(f"R2 Score: {r2_score(y_test, y_test_pred):.4f}")
         print(f"MAE: {mean absolute error(y test, y test pred):.4f}")
         Training Scores:
         R2 Score: 0.6902
         MAE: 137663.2167
         Testing Scores:
         R2 Score: 0.6838
         MAE: 138325.1017
In [144... | n = 1
         while n < 9:
             X = X interact.copy()
              # Train test split
             X train, X test, y train, y test = train test split(X,
                                                                test size=0.33,
                                                                random state=42)
              # Creating an encoder object
             encoder = OneHotEncoder(categories='auto', drop='first')
             # Creating an columntransformer object
             ct = ColumnTransformer(transformers=[('ohe', encoder, cat_cols)],
                                    remainder='passthrough')
             ct.fit(X train)
             X_train_ohe = ct.transform(X_train)
              X test ohe = ct.transform(X test)
              pd.DataFrame(X train ohe, columns=ct.get_feature_names()).head()
              poly = PolynomialFeatures(degree=n, interaction only=False)
```

1.46402552e+16, 3.08355643e+15, 1.88463970e+17, -1.26469852e+10,

```
poly.fit(X_train_ohe)
     X_train_poly = poly.transform(X_train_ohe)
     X_test_poly = poly.transform(X_test_ohe)
     X_train_poly = pd.DataFrame(X_train_poly, columns=poly.get_feature_names())
     X train poly.head()
     # Still need to scale
     scaler = StandardScaler()
     scaler.fit(X_train_poly)
     X_train_poly_sc = scaler.transform(X_train_poly)
     X_test_poly_sc = scaler.transform(X_test_poly)
     # 4th Linear Regression Model
     lr = LinearRegression()
     lr.fit(X_train_poly_sc, y_train)
     lr.coef
     lr.intercept_
     # Predict and evaluate
     y_train_pred = lr.predict(X_train_poly_sc)
     y test pred = lr.predict(X test poly sc)
     print("Polynomial Power {} Training Scores:".format(n))
     print(f"R2 Score: {r2 score(y train, y train pred):.4f}")
    print(f"MAE: {mean_absolute_error(y_train, y_train_pred):.4f}")
     print("---")
     print("Testing Scores:")
     print(f"R2 Score: {r2 score(y test, y test pred):.4f}")
    print(f"MAE: {mean_absolute_error(y_test, y_test_pred):.4f}")
    print("\n")
     n += 1
Polynomial Power 1 Training Scores:
R2 Score: 0.6466
MAE: 147371.9446
Testing Scores:
R2 Score: 0.6399
MAE: 146994.7780
Polynomial Power 2 Training Scores:
R2 Score: 0.6700
MAE: 140568.1545
Testing Scores:
R2 Score: 0.6740
MAE: 140622.9850
Polynomial Power 3 Training Scores:
R2 Score: 0.6830
```

```
MAE: 138387.8345
Testing Scores:
R2 Score: 0.6763
MAE: 139478.4004
Polynomial Power 4 Training Scores:
R2 Score: 0.6902
MAE: 137663.2167
Testing Scores:
R2 Score: 0.6838
MAE: 138325.1017
Polynomial Power 5 Training Scores:
R2 Score: 0.6966
MAE: 137380.8384
Testing Scores:
R2 Score: 0.1369
MAE: 141495.6295
Polynomial Power 6 Training Scores:
R2 Score: 0.7014
MAE: 136436.4271
Testing Scores:
R2 Score: -6.3257
MAE: 149299.1418
Polynomial Power 7 Training Scores:
R2 Score: 0.7030
MAE: 136424.2706
Testing Scores:
R2 Score: -128.0606
MAE: 187431.5009
Polynomial Power 8 Training Scores:
R2 Score: 0.7063
MAE: 135857.0744
Testing Scores:
R2 Score: -16279.7141
MAE: 697631.7720
```

Evaluation

After multiple iterations on our model, the resulting findings are:

- 1. Square Foot Living Space & Residential Building Grade have the strongest relationship with home sale price
- 2. Waterfront view has a moderate affect on sale price, and is a worthy factor to consider

Recommendations

A house flipper will want to keep the following in mind when allocating their resources towards home improvement:

- 1. Increase living area square footage Renovate basement and attic spaces. Add extensions to the home. Build additional living space above the garage
- 2. Focus on quality of materials and finishes during construction This includes kitchen countertops, floors, cabinetry design, lighting fixtures, luxury features
- 3. Keep an eye out for homes with a waterfront view