

### CONTACT



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# COMPETENCIES

Team Management
Project Management
Market Research
Event Management
Contract Negotiations
International Logistics
Communications
Social Media Management
Web Development

### SKILLS

MS Office suite Coda HTML, CSS & JavaScript Ableton Shopify Figma – UI/UX

### LANGUAGES

English native German A2.2

# DANIEL LAMBERT

### **PROFILE**

With a broad array of interests and a diverse skill set I will quickly adapt to any area of business. I am versatile, reliable and forward thinking, with the proven ability to upskill and adapt rapidly.

### PROFESSIONAL EXPERIENCE

### **Logistics and Warehouse Manager**

01.2020 - 12.2020

Timeless Design Works Limited, Berlin

- Developed 10+ partnerships that lead to large savings and faster delivery times for our clients
- Negotiated competitive shipping rates and acquired many reductions
- Responsible for international imports & exports
- Set up, organized and was solely responsible for warehouse operations
- Managed inventory
- Sourced fulfillment space and was in charge of all logistical operations

### **Co-Founder**

01.2014 - 02.2017

Zeshwan, Dublin

- In charge of all the negotiations with internationally renowned live performers; their agents and club managers.
- Planned events in numerous, well known venues in and around Dublin, attracting 1000+ people to these events.
- Controlled small to medium sized budgets while successfully reaching maximum capacity at events
- Managed a team of 100+ representatives to help contribute to the ticket sales

# Marketing & Business Development Intern

05.2015 - 07.2015

Cleverbug, Dublin

- Assisted CMO and the marketing team with on-site activations and
- Conducted research through marketing campaigns with post event data analyzations
- Evaluated potential partners in new industries while conducting market research

### **Brand Ambassador**

04.2014 - 03.2015

BACKUP Marketing, Dublin

- Worked alongside some renowned clients promoting various products from some big brands in the Irish market
- Meeting goals and performing to the best of my ability to help maintain good client relationships

### **EDUCATION**

**Catalyst Berlin**, Germany 09.2015 – 07.2017

Electronic Music Production (EMP), BA

**Technological University Dublin**, Ireland 09.2013 – 11.2015

Business & Management (TU673), HC

**St. Andrews College**, Ireland *09.2007 – 06.2013* 

Leaving Certificate

### EXTRA CURRICULAR RESPONSIBILITY

### Project Manager, 100 Minds, Dublin

11.2014 - 03.2015

- Took an active part in self-development and tech skill courses throughout the project that were hosted in the Google and Twitter HQ in Dublin
- Hosted two separate events to reach our goal of 1000 EUR. A football tournament in UCD and a concert style club night with a 80s disco theme.
- Total Raised through 100 minds: 235,000 EUR

## **Team Leader**, World Challenge Expeditions, Thailand & Laos

07.2011

- Led an international team of 8 students as the designated team leader
- Raised €2500+ towards the trip
- Allocated specific responsibilities and roles to the team. (transport, accommodation, budgeting)
- Spent 10 days with a tribe in Laos where we helped lay the foundations for a new school

### Charity cycle, Tour de Picnic, Ireland

08.2014

- Cycled 80km over one day to raise 500 EUR

### FURTHER EDUCATION & WORK EXPERIENCE

The Web Developer Bootcamp 2020 • UDEMY, Berlin 10.2020 - Present

German language course for level A2.1 • Speakeasy, Berlin, Germany 11.2020

Work placement • OMD, Dublin, Ireland

Worked with a small group of four to create our very own advertising campaign for Vodafone, *Cherry Points* 06.2011

# **HOBBIES & INTERESTS**

Computer technology
Developing ideas
Music production technology
Event productions
Bouldering
Fitness