

DANIELLE LI

<https://sites.google.com/site/danielleli/>

EMPLOYMENT	MIT Sloan School of Management Associate Professor of Technological Innovation, Entrepreneurship, and Strategic Management Class of 1922 Career Development Professor	2017-Present
	Harvard Business School Assistant Professor of Business Administration	2014-2017
	Kellogg School of Management, Northwestern University Assistant Professor of Management and Strategy	2012-2014
		2017-Present
ACADEMIC AFFILIATIONS	Faculty Research Fellow, National Bureau of Economic Research	
EDUCATION	Massachusetts Institute of Technology (MIT) Ph.D., Economics, 2012	
	Harvard College A.B., Mathematics and History of Science, 2005	
PUBLISHED PAPERS	Trust, Collaboration, and Economic Growth (with Jiro Kondo and Dimitris Papanikolaou) Forthcoming, <i>Management Science</i>	
	Promotions and the Peter Principle (with Alan Benson and Kelly Shue) <i>Quarterly Journal of Economics</i> , November 2019: Vol. 134, No. 4.	
	Public R&D Investments and Private Sector Patenting: Evidence from NIH Funding Rules (with Pierre Azoulay, Joshua Graff-Zivin, and Bhaven Sampat) <i>Review of Economic Studies</i> , January 2019: Vol. 86, No. 1	
	Discretion in Hiring (with Mitch Hoffman and Lisa Kahn) <i>Quarterly Journal of Economics</i> , May 2018: Vol. 133, No. 2.	
	The Applied Value of Public Investments in Biomedical Research (with Pierre Azoulay and Bhaven Sampat) <i>Science</i> , 31 March 2017: Vol. 355, No. 6332.	
	Information vs. Bias in Evaluation: Evidence from the NIH <i>American Economic Journal: Applied Economics</i> , April 2017: Vol. 9, No. 2. (Winner of 2019 AEJ Applied Best Paper Prize)	
	Big Names or Big Ideas: Do Peer Review Panels Select the Best Science Proposals? (with Leila Agha) <i>Science</i> , 24 April 2015: Vol. 348, No. 6233.	

WORKING PAPERS	Missing Novelty in Drug Development (with Josh Krieger and Dimitris Papanikolaou) NBER WP #24595 Revision Requested, <i>Review of Financial Studies</i>	
	Internal Deadlines, Drug Approvals, and Safety Problems (with Lauren Cohen and Umit Gurun) Conditionally Accepted, <i>American Economic Review: Insights</i>	
OLDER WORKING PAPERS	School Accountability and Principal Mobility: How No Child Left Behind Affects the Allocation of School Leaders	
	Cheaper By the Dozen: Using Sibling Discounts at Catholic Schools to Estimate the Price Elasticity of Private School Attendance (with Susan Dynarski and Jonathan Gruber)	
TEACHING AND OTHER EXPERIENCE	Competitive Strategy, MIT Sloan	2018-Present
	The Entrepreneurial Manager, Harvard Business School	2014-2017
	Business Strategy, Kellogg School of Management (MGMT431)	2012-2014 2011
	Teaching Assistant for Graduate Labor Economics, MIT	2011
	Teaching Assistant for Competitive Strategy, MIT Sloan	2008-2011
	Advisor in Applied Math and Economics, Harvard College	2007-2011
	Graduate Resident Tutor in Quincy House, Harvard College	2005-2006
	Poverty Action Lab, Project Coordinator (Udaipur, India)	
INVITED PRESENTATIONS	2019-2020 (scheduled so far): McGill University (economics department), Stanford University (economics department and GSB), ETH Zurich Workshop and Lecture series on the Law and Economics of Innovation, Allied Social Science Association Annual Meeting (presenting and discussing), Society of Institutional and Organizational Economics Conference, National Academies Workshop on Drug R&D and Patient Access, American-European Health Economics Workshop (keynote)	
	2018-2019: NBER Summer Institute, Innovation Meetings, Harvard University, Center of Mathematical Sciences and Applications, CEPR Workshop on Incentives, Management and Organization and Entrepreneurship, University of Chicago Economics Department, Columbia University Economics Department/GSB, Washington University in St. Louis Economics Department, Cornell University Department of Economics, Bureau of Economic Analysis, Boston College Economics Department, Energy Policy Institute, Clean Energy Innovation Conference, Allied Social Science Association Annual Meeting (presenting and discussing), Radcliffe Seminar on Drug Development, Berkeley Fung Institute, MIT IWER Workshop, Wharton Business Economics.	
	2017-2018: HKS Future of Healthcare Markets Meeting, Fall NBER Organizational Economics Meetings (discussant), NBER Entrepreneurship Meetings, NBER Healthcare Meetings, Allied Social Science Association	

Annual Meeting (presenting and discussing), Princeton University (economics department), University of Pittsburgh (economics department), Red Rock Finance Conference (best paper prize), Jackson Hole Winter Finance Conference, Georgia Tech REER (discussant), Harvard/MIT/Stanford Empirical Management Conference, Utah Winter Business Economics Conference, Spring NBER Organizational Economics Meetings (discussant), Munich Summer Institute, Queens University Organizational Economics Conference (discussant), NBER Summer Institute, Sloan Foundation Advancing Science of Science Workshop (discussant), London Business School Summer Finance Symposium (best paper prize)

2016-2017: University of Warwick (economics department), London School of Economics (economics department), Sciences Po (departmental seminar), Bocconi University (economics department), NBER Organizational Economics Meetings, NBER Productivity Lunch, PCAOB Center for Economic Analysis Conference (discussant), NBER/IPS Valuing Health Research Conference, Tsinghua University, MIT (Sloan).

2015-2016: Society for Institutional and Organizational Economics Conference, NBER Summer Institute, National Institute of Aging workshop, AIEA-NBER Conference, Consortium of Social Science Organizations Congressional Briefing, Duke Strategy Conference, Georgia Tech REER (discussant and presenter), Stanford Empirical Management Conference, NBER Digitalization Meetings, Harvard Labor/PF Seminar, MIT Organizational Economics Lunch, Society of Labor Economists Meetings, Stanford Applied Microeconomics Seminar

2014-2015: Queens University Economics of Entrepreneurship and Innovation Conference, Boston University (SMG), National University of Singapore, UC Berkeley (Haas), Bocconi University (Economics Department), USC (Marshall), INSEAD, Copenhagen Business School, Utah Winter Business Economics Conference (discussant), Allied Social Science Association Annual Meeting (presenting and discussing), London School of Economics, MIT Organizational Economics Lunch, NBER Organizational Economics Meeting, NBER Summer Institute

2013-2014: NYU Stern Strategy Conference, American Association for the Advancement of Science, NSF Science of Science Policy Workshop, University of Chicago (Booth), NBER Productivity, Innovation, and Entrepreneurship, Midwest Economic Association, University of Illinois Chicago, MIT (Sloan), University of Tokyo Market Frictions Conference, Columbia University (GSB), Georgia Tech (Scheller), National Institutes of Health Center for Scientific Review, HBS Strategy Conference, Yale Labor/Public Economics Workshop, Allied Social Science Association Annual Meeting

2012-2013: Workshop on Natural Experiments and Controlled Field Studies, University of Regensburg (Economics Department), Ludwig Maximilians University Institute of Strategy, Technology, and Organization, Stockholm Institute of Transition Economics, University Carlos III (Economics Department), University Pompeu Fabra (Economics and Business Department), University of Warwick (Economics Department), Committee on Institutional Cooperation STARMETRICS Workshop, NBER Organizational

Economics Meeting, NBER Summer Institute, Northwestern University (Economics Department), Stanford University (GSB), Purdue University (Krannert), NBER Open Science Conference (discussant), Georgia Tech REER (discussant), Allied Social Science Association Annual Meeting (discussant), National Institutes of Health Center for Scientific Review

2011-2012: University of Toronto (Rotman), Harvard University (HBS), Harvard University (Kennedy School), Dartmouth College, London School of Economics, Northwestern University (Kellogg), Boston University (Economics Department), UC Berkeley (Haas), Columbia University (GSB).

2010-2011: Allied Social Science Association Annual Meeting (discussant), Consortium for Competitiveness and Cooperation (CCC) Conference, National Bureau of Economic Research (NBER) Productivity Lunch.

**EDITORIAL,
PROGRAMMING,
AND SERVICE**

Associate Editor, *Management Science*
Associate Editor, *International Journal of Industrial Organization*
Program Committee, Society of Institutional and Organizational Economics Conference, 2019
Advisory Council Member, National Institute of General Medical Sciences (NIGMS) at the National Institutes of Health

REFeree

American Economic Journal: Applied Economics, American Economic Journal: Policy, American Economic Review, Economics of Education Review, International Journal of Industrial Organization, Journal of Accounting Research, Journal of the European Economic Association, Journal of Finance, Journal of Law, Economics, and Organization, Journal of Political Economy, Journal of Public Economics, Management Science, Nature, PLOS One Quarterly Journal of Economics, Review of Economics and Statistics, Science.