

# Housing Price Predictions

By: Daniel Gallo





# Agenda

- Data Processing
- Exploratory Data Analysis
- Machine Learning
- Results

# Data Processing



# Data Overview

- Shape of the Data: 2930 rows, 82 columns.
- Many missing values
- Good amount of outliers
- In the end, only had to drop 4 rows, and dropped no columns.
- Added a couple of columns



# Missing Values

- Many of the missing values, were not missing values at all. They had a meaning.
- Using the data dictionary, was able to fill in the missing values with the necessary meaning.
- Was able to fill in the missing values in all but 4 rows, which were dropped.



# Outliers

- With the exception of one, all outliers remained in the dataset, so that the model could learn that some houses may have extreme values.
- Outlier removed was a year far in the future, so was replaced with an NaN, then filled with the median for other missing years.
- Median was used to fill it in so as to have a minimal effect on the algorithm.

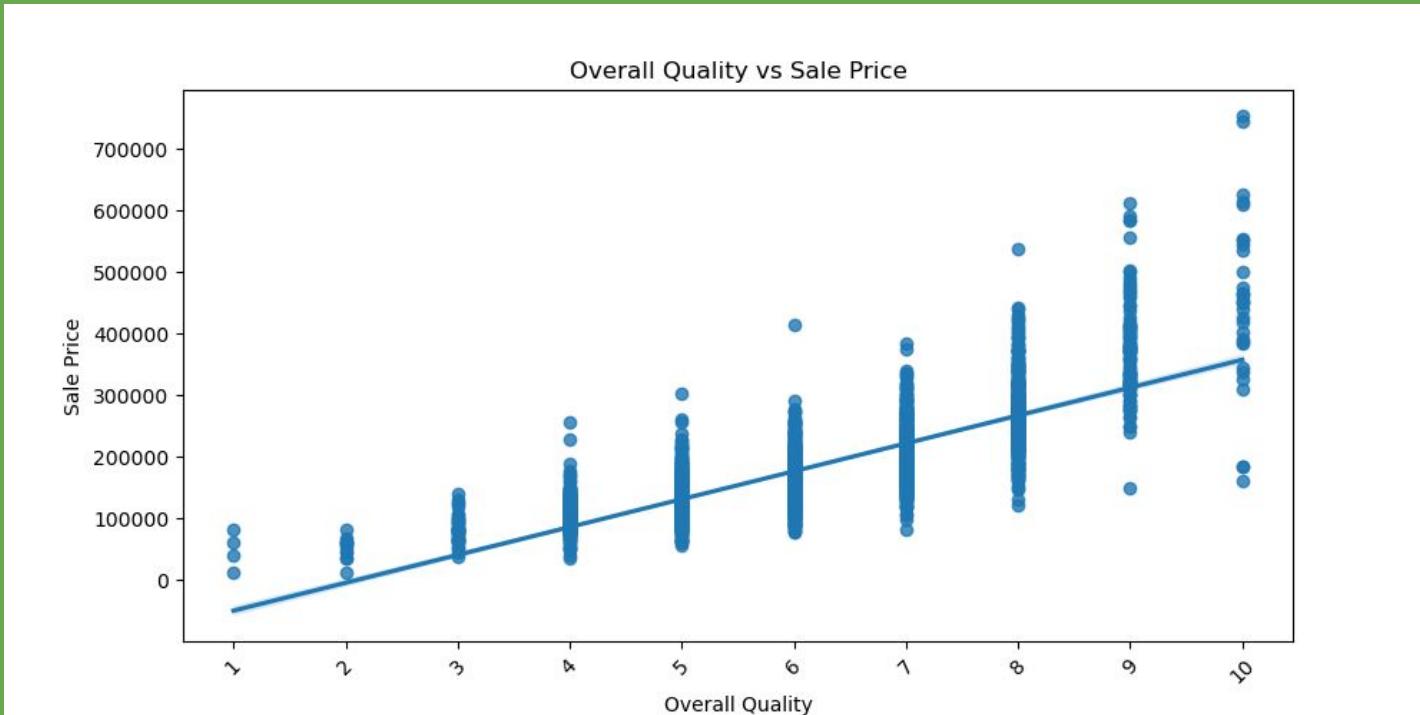


# Feature Engineering

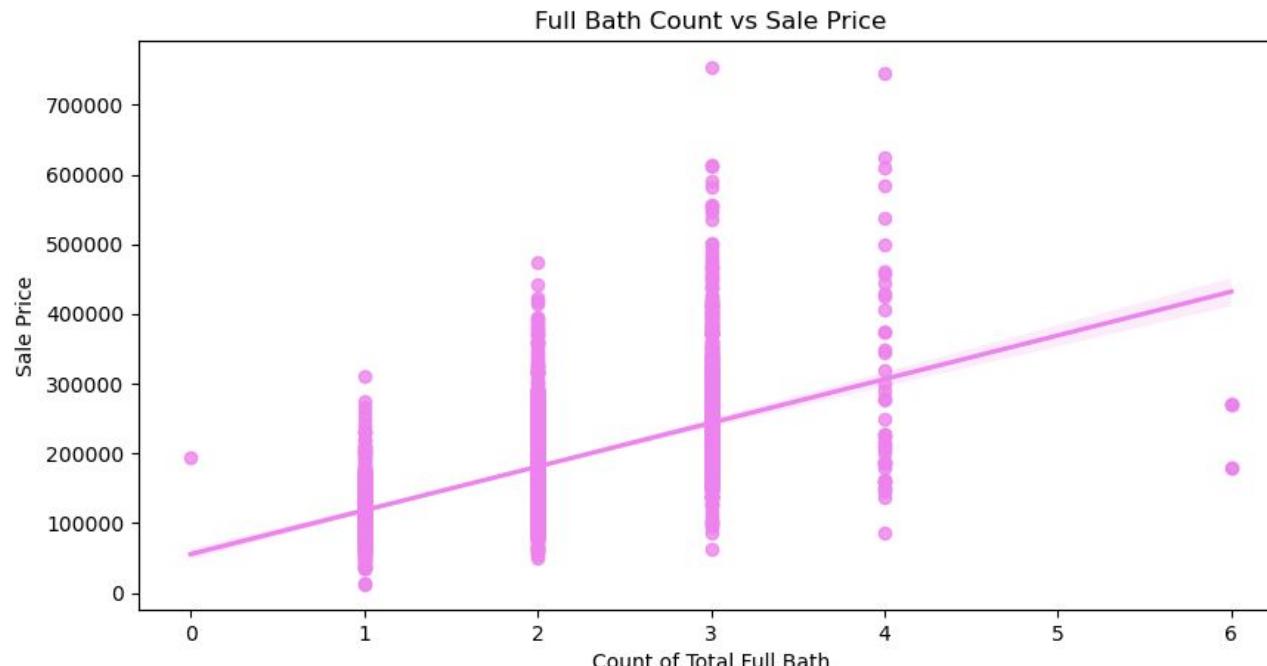
- Many of the columns, namely the ordinal and nominal categories, were all converted to categorical column types.
- The ordinal columns were then further manipulated to have numerical codes for each category, depending on the column.
- This will allow the columns to be passed into the machine learning model, as it can only use numerical values.
- Also combined the ‘Full Bath’ and ‘Bsmt Full Bath’ columns into ‘Total Full Bath’, to have a full view into how many bathrooms there are. Same with the half baths.

# Exploratory Data Analysis

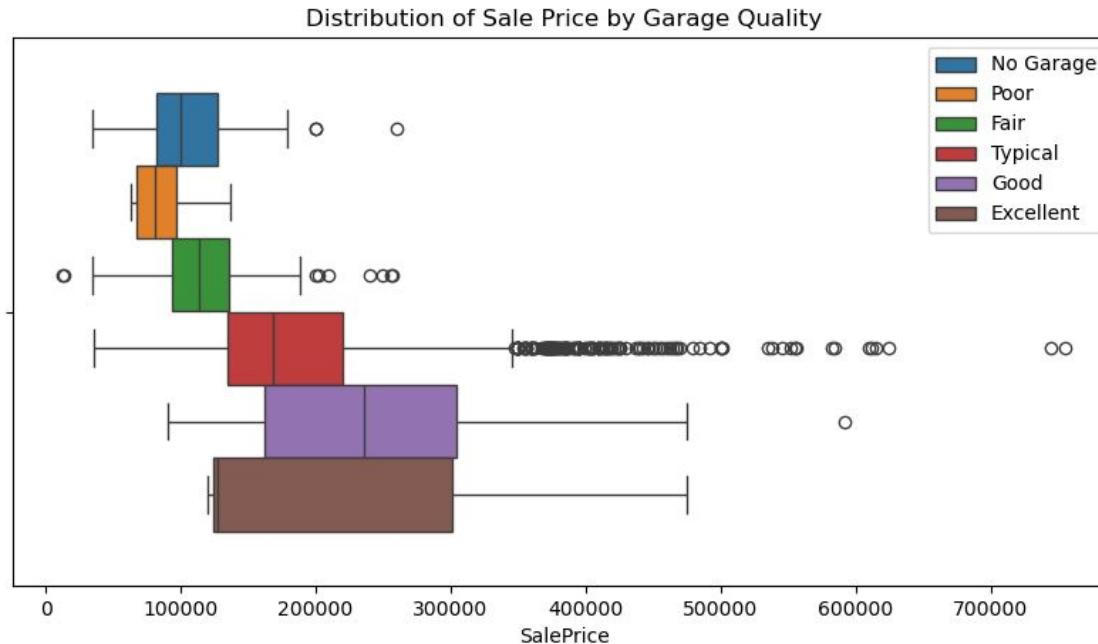
# How does the overall quality of the house relate to the sale price?



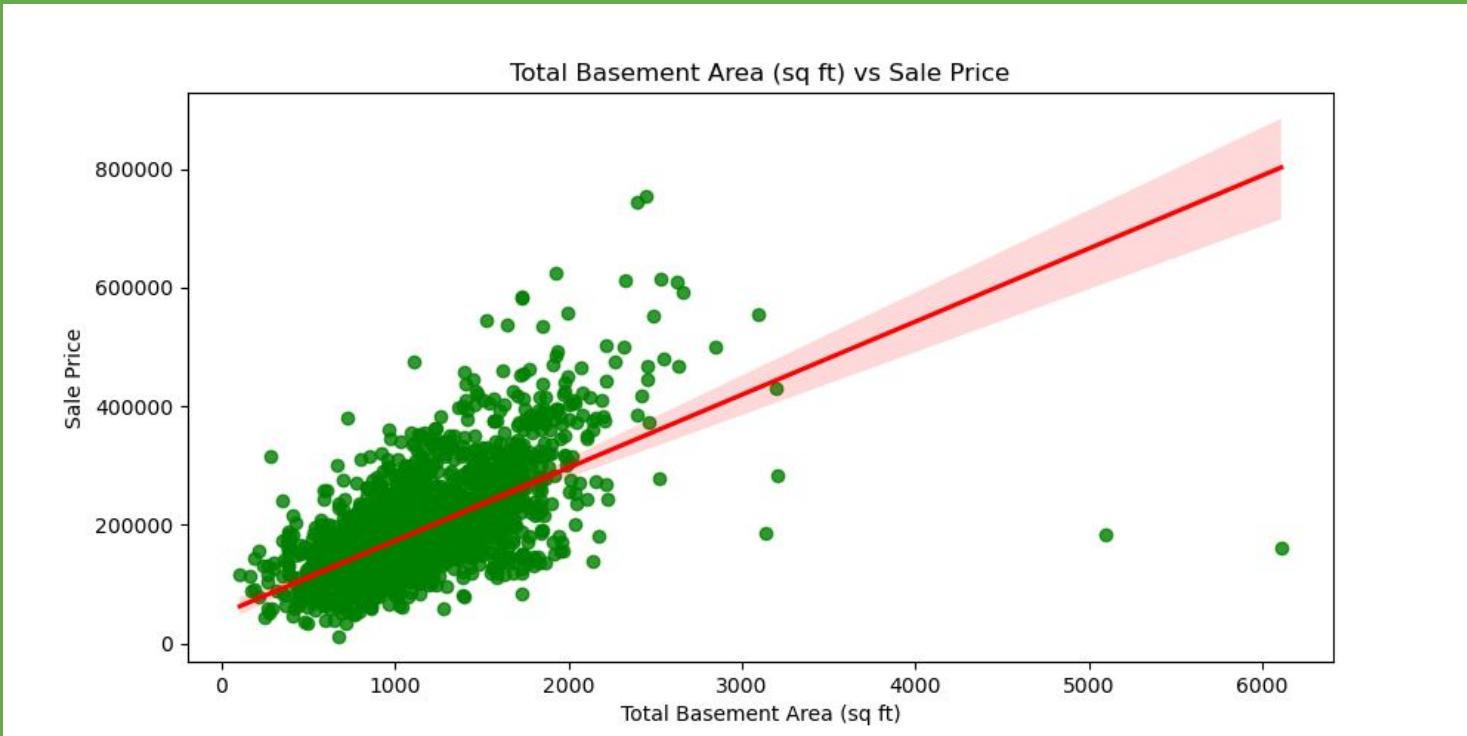
# Does the number of full bathrooms affect the sale price?



# Does garage quality make a difference in the distribution of sale price?



# How does total basement area affect the sale price?



# Machine Learning



# Model Preprocessing

- To decide the features, I needed to look at the types of data I had.
- Not everything was numeric
- I used `pd.get_dummies` to convert nominal category columns to numeric
- I then kept a list of the numerical features and nominal features so that I don't need to make dummies for every column.



# Feature Selection

- I used 26 features in total
- I used the condition and quality codes that were most relevant.
- I also used information about the size of the house/garage/basement, as well as the number of rooms in total.
- Nominal columns about the building type, the house style, and the neighborhood were also considerations.



# Model Training

- 75/25 split for training and testing sets.
- I used Linear Regression as the main algorithm for this dataset.
- After fitting the model, I used a custom function to output the  $R^2$  score, as well as the Root Mean Squared Error (RMSE) score.

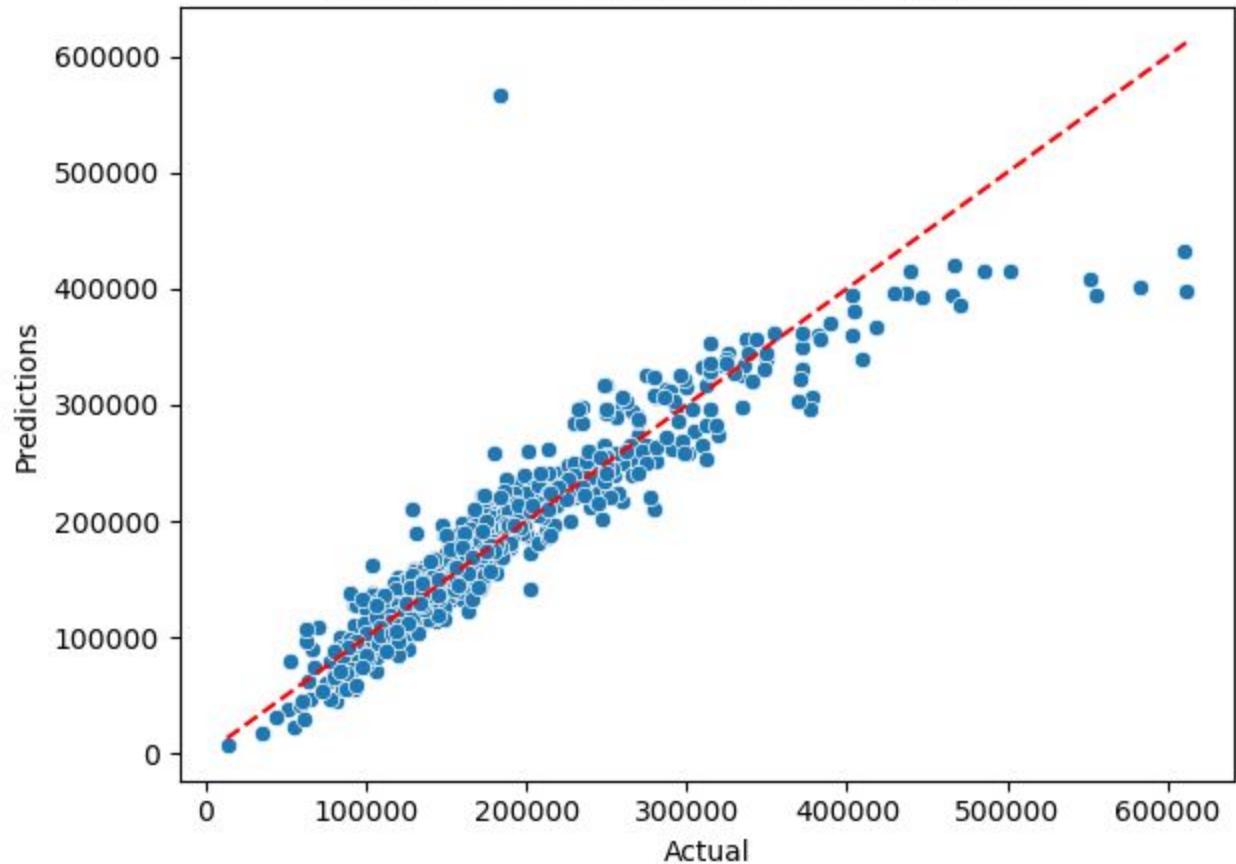
# Results



# Model Results

- $R^2$  score: ~86%
- RMSE ~\$30,000
  - The mean house price in this data set was around \$180,810. This would be an error around 16.6%.

Actual vs Predicted Prices (Linear Regression)





# Other Models Used

- I also used ridge and lasso regression to regularize the data, but this had minimal effect, and generated near identical results as the linear regression.
- I also used regression models like Random Forest Regressor, Linear SVR (Support Vector Regression), and Decision Tree Regressor.
- The Random Forest regressor achieved much higher  $R^2$  scores and lower RMSE scores than the linear model.
- The LinearSVR model performed poorly on the data
- The decision tree did well with the training data, but not as well with the test data.

Q<sub>10</sub>

U<sub>1</sub>

E<sub>1</sub>

S<sub>1</sub>

T<sub>1</sub>

I<sub>1</sub>

O<sub>1</sub>

N<sub>1</sub>

S<sub>1</sub>