

ITERATING MOBILE APPS FAST



Daniel Hammond

Director of Strategy

Two Toasters



Who am I?





Why am I here?

4:1



Why am I here?

Party like its ~~1999~~ 2012



1999

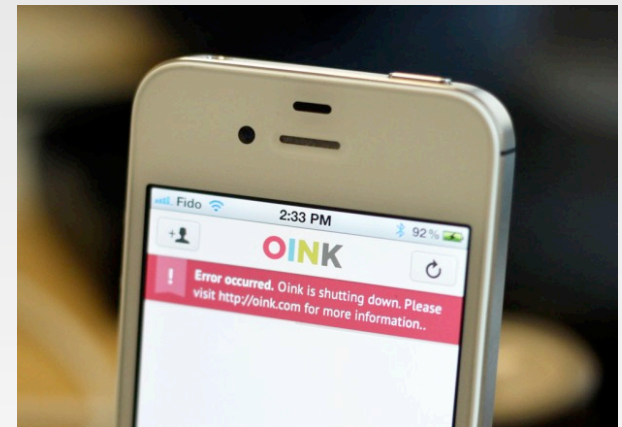
- Raise millions in funding
- Spent 9 months building product
- Launch with PR Fanfare
- Fail to hit product/market fit
- In 6 months, re-launch 2.0
- Repeat until you run out of money





2012

- Raise funding
- Spent 6 months building app
- Submit to app store and launch
- Fail to hit product/market fit
- In 6 months, re-launch 2.0
- Repeat until you run out of money





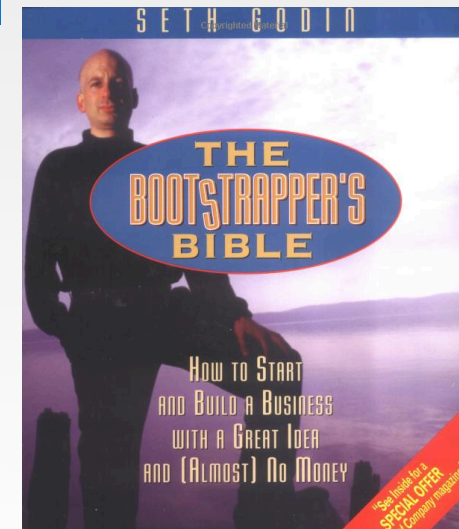
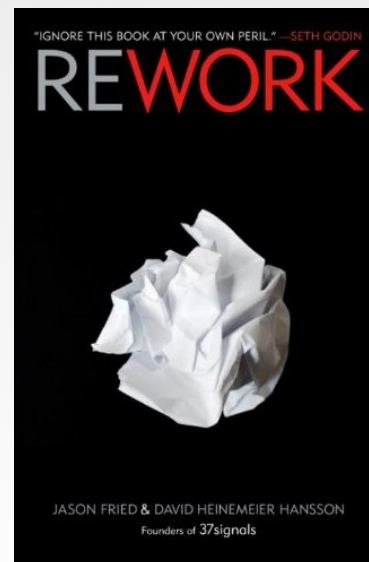
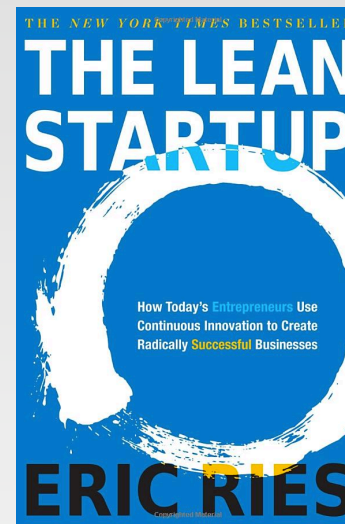
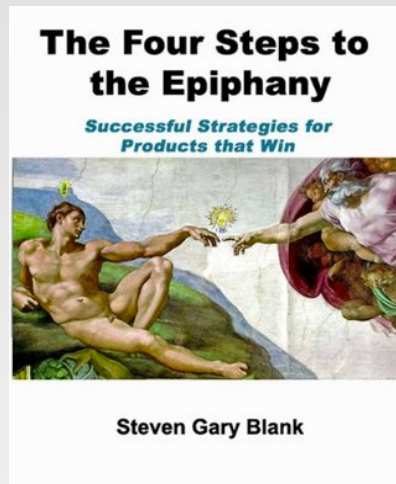
Facebook

Since 1.0 release in **August 2008** Facebook has updated their app **14** times

Source: appshopper.com



We can do better





What is it I'm Talking about

User Testing
Continuous Deployment
Split Testing



Why isn't this happening?

Lack of tools

Cost of development resources

Rush to market

Emphasis on visual design over UX



Upside

Find product/market fit faster

Optimize Conversions

Experiment rather than pontificate



How?



Clutch.io



```
- (void)viewDidLoad {  
    ...  
    [ClutchAB testWithName:@"signUpBtnTitle"  
                 data:^(NSDictionary *testData) {  
        NSString *title = [testData objectForKey:@"title"];  
        [signupButton setTitle:title  
                        forState:UIControlStateNormal];  
    }];  
}  
  
- (void)signupAction {  
    [ClutchAB goalReached:@"signUpBtnTitle"];  
}
```



Clutch.io

“We’re happy to announce that
we will make available **everything**
Clutch.io on your own server
hosted service is no longer running
operate it on your own. We plan
service active and supported until





Trigger.io

```
//Check for and download an update
forge.reload.update(function() {

    //Apply the update once download is complete
    forge.reload.applyNow(function() {

        //Call your a start function to re-initialized your app
        myApp.bootstrap();

    });

});
```



Code it ourselves!

[livedemo start];



Next Steps

Cacheing & Error Handling
More flexible test controller
Segments
More Tests



Q/A



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