

# Insurance pricing and increased limits ratemaking by proportional hazards transforms

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ACTSC 991 - Spring 2019

May 29<sup>th</sup> 2019



- Our aim is to summarize the main results of the 1995 paper  
**“Insurance pricing and increased limits ratemaking by  
proportional hazards transforms”** by Shaun Wang.



- ▶ From Wang (1995): “insurance is a practice of exchanging a contingent claim for a fixed payment called [the] premium. The principle of assigning premiums according to the underlying risk is an essential element of actuarial science”
- ▶ Premiums are calculated with a chosen *premium principle*, which is usually based on expected loss or the standard deviation/variance of the loss.



- ▶ Let  $X$  be a risk such that  $X \geq 0$  with CDF  $F_X$ , density  $f_X$  and survival function  $S_X = 1 - F_X$ .
- ▶ Define the **hazard rate** for the risk  $X$  as

$$\mu_X(t) = \lim_{\Delta t \downarrow 0} \frac{F_X(t + \Delta t) - F_X(t)}{\Delta t (1 - F_X(t))} = \frac{f_X(t)}{1 - F_X(t)} = -\frac{d}{dt} \ln S_X(t).$$

- ▶ Intuitively:  $\mu_X(t)$  represents the likelihood that the loss  $X$  is (infinitesimally) larger than  $t$ , given that it is at least  $t$ .



- ▶ A lower hazard rate means the insurer would be more risk averse.
- ▶ Hence a 'safety margin' can be imposed by reducing the hazard rate:

$$\mu_Y(t) = \frac{1}{\rho} \mu_X(t), \quad \rho \geq 1, \quad t \geq 0.$$

- ▶ This defines a random variable  $Y$  such that  $S_Y(t) = S_X(t)^{\frac{1}{\rho}}$ .
- ▶ Finally, this gives the mapping  $\Pi_\rho : X \mapsto Y$  which we call the **proportional hazards (PH) transform**. That is,  $\Pi_\rho(X) = Y$ .
- ▶ See Section 3 for examples of PH transforms.



- ▶ The **Risk-Adjusted Premium** is defined as

$$\pi_{\rho}(X) = \mathbb{E} [\Pi_{\rho}(X)] = \int_0^{\infty} S_X(t)^{\frac{1}{\rho}} dt, \quad \rho \geq 1.$$

- ▶ Note  $\pi_1(X) = \int_0^{\infty} S_X(t) dt = \mathbb{E}[X]$ .
- ▶  $\pi_{\rho}(X)$  has many desirable properties such as linearity. See Section 4 for more.



- ▶ The risk  $X$  can be broken into “layers” and priced separately. Layers are defined as:

$$\mathbb{I}_{(a,b]} = \begin{cases} 0, & 0 \leq X < a; \\ (X - a), & a \leq X < b; \\ (b - a), & X > b. \end{cases}$$

- ▶ Then  $X = \sum_{i=0}^{\infty} \mathbb{I}_{(x_i, x_{i+1}]}$ , for  $0 = x_0 < x_1 < \dots$
- ▶ The risk-adjusted premium is linear with respect to this layering of  $X$ :  $\pi_{\rho}(X) = \sum_{i=0}^{\infty} \pi_{\rho}(\mathbb{I}_{(x_i, x_{i+1}]})$ .



- ▶ In practice, insurers set a **basic limit**  $\alpha > 0$  ( $\alpha = 25000$  for Wang).
- ▶ For insured claims with higher limits  $\omega > \alpha$ , called **increased limits**, pricing is done by multiplying the premium of the basic limit policy by the **increased limits factors (ILFs)**:

$$\text{ILF}(\omega) = \frac{\mathbb{E}[X; \omega] + \text{RL}_{(0, \omega]}}{\mathbb{E}[X; \alpha] + \text{RL}_{(0, \alpha]}} ,$$

where  $\text{RL}$  is the risk loading and  $\mathbb{E}[X; \beta]$  the expectation of  $X$  over all  $X \leq \beta$ .





- ▶ With the risk-adjusted premium, for insurer with risk-aversion index  $\rho_1 \geq 1$ , we can express the risk loading as

$$\text{RL}_{(0,\omega]} = \pi_{\rho_1}(\mathbb{I}_{(0,\omega]}) - \mathbb{E}[\mathbb{I}_{(0,\omega]}] .$$

$$\text{Hence, } \text{ILF}(\omega) = \frac{\pi_{\rho_1}(\mathbb{I}_{(0,\omega]})}{\pi_{\rho_1}(\mathbb{I}_{(0,\alpha]})} .$$

- ▶ See Section 10 for calculating the ILFs with competitive market premiums (where reinsurance is permitted and limits are high).



- ▶ Using the proportional hazard transform, with a given risk-aversion index  $\rho \geq 1$ , we can calculate risk-adjusted premiums.
  - ▶ These premiums take into account the risk appetite of the parties involved, which others do not.
- ▶ These premiums are linear under layering, which simplifies pricing trenches and also streamlines reinsurance (offloading trenches of losses to another party with lower risk-aversion – i.e with a lower  $\rho$ ).

**Thanks for listening!**

### Sources:

Wang, S. (1995). Insurance pricing and increased limits ratemaking by proportional hazards transforms. *Insurance: Mathematics and Economics* 17 (1), 43–54.



## Example

*If  $X$  is exponential with mean  $b$ ,  $S_X(t) = e^{-\frac{t}{b}}$  and  $\mu_X(t) = \frac{1}{b}$ .*

*Then the PH transform  $Y = \Pi_\rho(X)$  also has an exponential distribution with mean  $\rho b$ .*

*Hence  $\pi_\rho(X) = \mathbb{E}[\Pi_\rho(X)] = \rho b$ .*

