

# Daniel Westphal

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## EDUCATION

### DARTMOUTH COLLEGE

BA IN PHYSICS AND COMPUTER  
SCIENCE MODIFIED WITH HUMAN  
CENTERED DESIGN  
Expected June 2023 | Hanover, NH  
GPA: 3.97  
ACT: 36/36

## LINKS

linkedin.com/in/ **danielwestphal**  
[https://journeys.dartmouth.edu/  
danielewestphal23/](https://journeys.dartmouth.edu/danielewestphal23/)

## COURSEWORK

### Undergraduate

Software Development (C) • Object  
Oriented Programming (Java) • Rendering  
Algorithms (C++) • Algorithms • Design  
Thinking • Social Entrepreneurship •  
System Dynamics in Policy Design • Intro  
to UI UX Design • Cognitive Psychology

### Pre-College Coursework

Multivariable Calculus • Statistics •  
Linear Algebra • Differential Equations

## SKILLS

### HARD SKILLS

Java • Processing • Python • SQL  
• STATA •  $\text{\LaTeX}$  • SharePoint • Microsoft  
Office • Google Suite

### SOFT SKILLS

Spanish • Communication • Technical  
Writing • Presenting

## CO-CIRRICULARS

Sexual Assault Peer Alliance (Outreach &  
Curriculum Chair)

Mental Health Union Peer Support  
Volunteer

Dartmouth Consulting Group  
(Engagement Manager)

Sigma Nu Fraternity (Academic  
Chair/Judicial Board Head)

Management & Leadership Development  
Program

Teaching Assistant (Statistics)

## EXPERIENCE

### AMAZON | INCOMING SOFTWARE DEVELOPMENT ENGINEERING INTERN

June 2022 – August 2022 | Seattle, WA

### TAMR INC | SOFTWARE ENGINEERING INTERN

March 2021 – June 2021 | Cambridge, MA

- Created Python package to standardize alternate country names into their corresponding country codes with >99% accuracy
- Developed and deployed an enricher to standardize company names with >90% accuracy for integration with machine learning software; enricher is currently being sold to a major US bank
- Used PySpark to develop a spreadsheet of all British companies and their ultimate parent companies using 10+ GB of data

### LOCKHEED MARTIN: SIKORSKY | IT INTERN

July 2018 – August 2018 | Stratford, CT

- Updated and created company-wide websites currently used by all employees and restructured online filing system
- Transferred Sikorsky operating metric information from Sikorsky's previous owner to current owner using SharePoint

### TOP HAT TUTORS | VICE PRESIDENT/TUTOR

May 2017 – June 2019 | Fairfield County, CT

- Student-run tutoring business, generating ~\$80,000 in gross annual revenue
- Co-led with President strategy, operations, human resources, marketing, finance, and technology, including recruitment and evaluation of 43 tutors, managing roster of 300+ clients, and new business development
- Directed major redesign of website and IT systems
- Efforts resulted in a \$26,000 revenue increase due to expansion of services, marketing, and improved billings/collections

### UNDERWATER ROBOTICS (M.A.T.E) | TEAM CURIODYSSEA: FOUNDER

Sept. 2015 – June 2019 | Westport, CT

- Designed cost-effective remotely operated vehicles, according to RFP, to complete simulated real-life tasks underwater
- Served as Chief Marketing Officer, Chief Compliance Officer, Document Master (see [www.tinyurl.com/danielrobotics19](http://www.tinyurl.com/danielrobotics19) for 2019 technical report), Propulsion Engineer, Pilot of "Curiodyssea"
- 6th in the world 2019; 8th in world 2018; 1st in New England 2017, 2018, 2019; 15 other team awards (~800+ teams in competition); individual international award for Engineering Presentation Most Valuable Player 2019

## RECOGNITIONS

2021		Phi Beta Kappa Sophomore Prize
2021	\$2,000	James O. Freedman Presidential Scholar
2021	\$20,000	Stamps Scholar
2019-21		Rufus Choate Scholar
2020	\$3,000	Sophomore Research Scholar
2020	\$4,000	Kaminsky Undergraduate Research Grant
2020	\$250	Albert Dickerson 1930 Freshman Writing Prize