

Daniel Zeiner, B.Sc.

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Education

London Business School

Master Program in Financial Analysis

London, UK
Sep 2020 - Jun 2021

- Was granted a merit-based scholarship from LBS, receiving 30% of tuition fees
- Elected as career representative of MFA programme and nominated to PE sector lead for DACH area
- Modules include Corporate Finance, Private Equity and Financial Modelling

WU Vienna University of Economics and Business

Bachelor Program in Business & Management (GPA: 1.09/5)

Vienna, Austria
Mar 2017 - Jan 2020

- Ranked **2nd out of his class of 2747** students (top 0.1%) and honored 4x as one of the top students from the university
- Took **150% course load** in the first semester and **200% course load** in the second semester
- Member of the WU Top League (honors program of WU Vienna)
- Specializations: Finance; Strategic Management & Management Control

Singapore Mangement University

Exchange semester for Bachelor Program in Business & Management (GPA: 4.0/4.0)

Singapore, Singapore
Jan 2019 - Apr 2019

- Courses: Investment Statistics, Quantitative Finance, Analysis of Equity investments & International Economics

TU Vienna University of Technology

Bachelor Program in Financial Mathematics (GPA: 1.5/5)

Vienna, Austria
Oct 2017 - Jun 2018

- Completed around a third of the degree as an extension to the business degree (64/180 credits)

Bundesrealgymnasium Amstetten

Austrian Matura: Graduated with distinction (GPA: 1.2/5)

Amstetten, Austria
Sep 2008 - Jun 2016

Work Experience (selected)

McKinsey & Co

Incoming Fellow Intern (delayed due to COVID-19, original start date: May 2020)

Vienna, Austria
Oct 2020 - Nov 2021

Gain.pro (PE Fintech)

Private Equity Analyst (part-time)

London, UK
Aug 2020 - May 2021

- Created detailed company profiles of 30+ privately-owned, listed and private equity-backed firms in DACH
- Assessed the investment attractiveness of each firm and thereupon deducted probable investment recommendations

Trade Republic Bank (European equivalent to Robinhood)

Operations Summer Analyst (received a full-time offer)

Berlin, Germany
Aug 2020 - Sep 2020

- Prepared go-live in the Netherlands and developed soft-launch plan in Austria, with more than 100k expected customers
- Identified differences in jurisdiction among countries; hence I created important input for the development team
- Contributed to the testing and refinement of the mobile App and could improve customer experience by 5%

Boston Consulting Group

Visiting Associate (received a full-time offer)

Vienna, Austria
Mar 2020 - Apr 2020

- Benchmarked the competitive landscape and renewed the corporate strategy for a DAX 30 company
- Analysed 100% of provided financial documents of client and its competitors and devised a set of hypotheses for strategic levers
- Established an interactive and structured visualization of financial figures for client in Tableau

Rothschild & Co.

Investment Banking Summer Analyst (received a full-time offer)

Frankfurt, Germany
Jul 2019 - Aug 2019

- Contributed to 3 live deals, e.g. restructuring of automotive supplier and €600m consumer goods buy-side M&A
- Prepared sensitive and highly confidential client materials, like Information Memorandums and Management presentations
- Generated 20+ company profiles and performed in-depth market research for potential buyers for selling mandate pitches

Extracurricular Activities (selected)

icons – consulting by students

Head of sales at Austria's leading, student-run consultancy

Vienna, Austria
Mar 2018 - Mar 2020

- Increased revenue by 200% in first year as new head of sales; mentor of 4 new joiners in second year

WU Vienna University of Economics and Business

Research Assistant at the Institute for Finance

Vienna, Austria
Sep 2019 - Feb 2020

- Gave a lecture to more than 300 students as part of their Finance specialization and prepared them for the final exam

WUTIS - WU Trading and Investment Society

Analyst in the Chief Investment Office at Austria's biggest student-run finance association

Vienna, Austria
Oct 2018 - Jan 2020

- Evaluated macroeconomic effects on different markets and assessed economic KPIs

Professional Volleyball Player

Part of the Volleyball youth national team in Austria

Vienna, Austria
Sep 2008 - Oct 2018

- Won several national and international championships; awarded prizes as MVP and best player in Germany in Austria

Additional Information

Languages: German (native), English (fluent - C2), Spanish (basic), Latin

Technical Skills: Power Point (excellent), Excel (excellent), Word (excellent), Adobe Photoshop (intermediate), R (intermediate), Tableau (intermediate), C++ (basic), Orbis, Bloomberg, Factset, Capital IQ, Mergemarket, Debtwire

Scholarships: WU merit-based scholarship, Dean's list scholarship, e-fellows scholarship, LBS merit-based scholarship

Support programs: McKinsey Capstone program, BCG fast-forward program