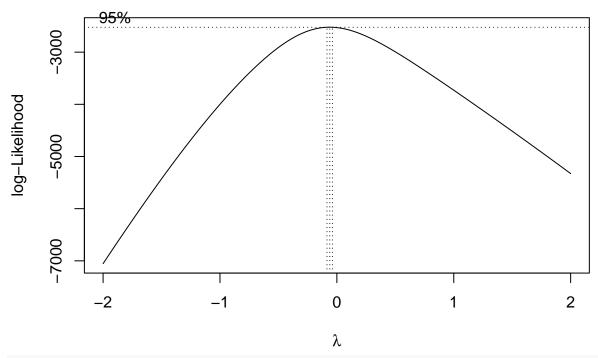
```
library(car)
## Loading required package: carData
library(reshape2)
library(ggplot2)
library(MASS)
library(interactions)
source("clean_data.R")
df <- remove_cols(df, c("Color", "Model"))</pre>
# Remove columns with only one observation and affected rows
res <- convert_categorical(df, categorical)</pre>
design <- as.data.frame(res$dummy)</pre>
singles <- c()
bad_idx <- c()</pre>
for (col in colnames(design)) {
 if (sum(design[, col] != 0) <= 1) {</pre>
    singles <- c(singles, col)</pre>
    bad_idx <- c(bad_idx, which(design[, col] != 0))</pre>
  }
}
singles
## [1] "MakeFiat"
                                                           "Fuel.TypePetrol + CNG"
                                  "MakeLexus"
## [4] "LocationDak. Kannada" "LocationFaizabad"
                                                           "LocationGorakhpur"
## [7] "LocationPurnea"
                                                           "LocationRudrapur"
                                 "LocationRohtak"
## [10] "LocationSamastipur" "LocationValsad"
bad_idx
## [1] 662 1009 1169 1077 779 569 728 245 510 264 162
df <- df[-bad_idx, ]</pre>
```

Box Cox

```
bc <- boxcox(Price ~., data = df)</pre>
```



bc\$x[which.max(bc\$y)]

[1] -0.06060606

For the sake of interpretability, we will use a log transformation, since $\lambda \approx 0$.

Iteratively Remove Multicollinear Regressors

```
x \leftarrow df
model \leftarrow lm(log(Price) \sim ., data = x)
removed <- c()
finished <- F
while(!finished) {
  temp <- car::vif(model)[, "GVIF^(1/(2*Df))"]</pre>
  worst <- names(which.max(temp))</pre>
  if (length(temp) > 0 && temp[worst] > sqrt(5)) {
    x <- remove_cols(x, c(worst))</pre>
    model <- lm(log(Price) ~., data = x)</pre>
    removed <- c(removed, worst)</pre>
  } else {
    finished \leftarrow T
}
removed
                                                        "Max.Power.Value"
## [1] "Max.Torque.Value"
                                "Max.Power.RPM"
## [4] "Engine"
                                "Fuel.Tank.Capacity" "Height"
which(abs(rstudent(model)) > 4)
```

39 268 345 1071 1171

After inspecting these data points, we do not find a good reason to remove them (i.e., they are not clerical errors).

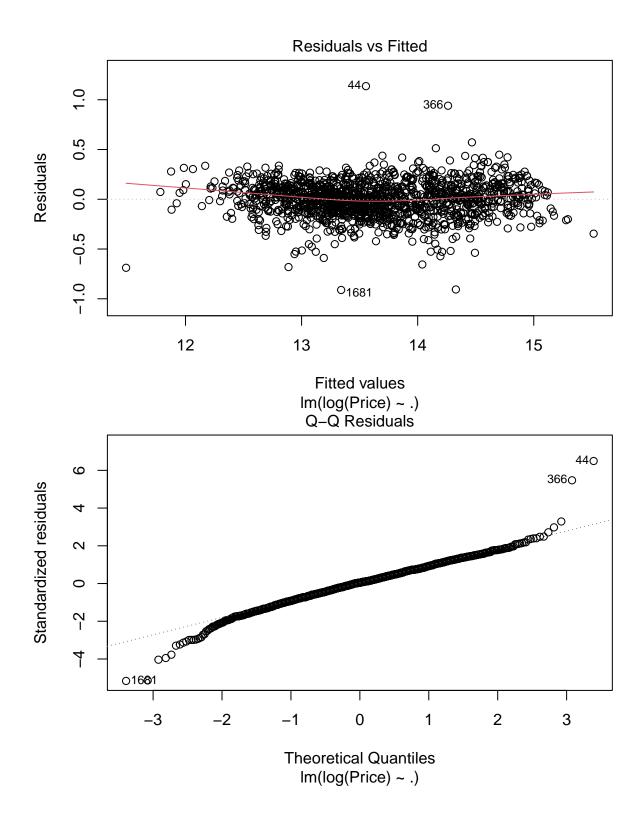
```
vif(model, type = "predictor")
## GVIFs computed for predictors
##
                         GVIF Df GVIF^(1/(2*Df)) Interacts With
## Make
                    76.706634 25
                                         1.090678
## Year
                     2.038829
                                         1.427876
## Kilometer
                     2.089964 1
                                         1.445671
## Fuel.Type
                     5.026586 2
                                         1.497333
## Transmission
                     1.843543 1
                                         1.357771
## Location
                    13.438914 63
                                         1.020834
## Owner
                     1.628105 3
                                         1.084627
## Seller.Type
                     1.329867 2
                                        1.073871
## Max.Torque.RPM
                     4.220839
                                         2.054468
                               1
## Drivetrain
                     3.872635 2
                                         1.402819
## Length
                     4.511737 1
                                         2.124085
## Width
                     4.596043 1
                                         2.143838
## Seating.Capacity 2.506336 1
                                         1.583141
                    Year, Kilometer, Fuel. Type, Transmission, Location, Owner, Seller. Type, Max. Torque.
## Make
## Year
                    Make, Kilometer, Fuel. Type, Transmission, Location, Owner, Seller. Type, Max. Torque.
                         Make, Year, Fuel. Type, Transmission, Location, Owner, Seller. Type, Max. Torque.
## Kilometer
                         Make, Year, Kilometer, Transmission, Location, Owner, Seller. Type, Max. Torque.
## Fuel.Type
## Transmission
                            Make, Year, Kilometer, Fuel. Type, Location, Owner, Seller. Type, Max. Torque.
## Location
                        Make, Year, Kilometer, Fuel. Type, Transmission, Owner, Seller. Type, Max. Torque.
## Owner
                     Make, Year, Kilometer, Fuel. Type, Transmission, Location, Seller. Type, Max. Torque.
                           Make, Year, Kilometer, Fuel. Type, Transmission, Location, Owner, Max. Torque.
## Seller.Type
## Max.Torque.RPM
                              Make, Year, Kilometer, Fuel. Type, Transmission, Location, Owner, Seller. T
## Drivetrain
                          Make, Year, Kilometer, Fuel. Type, Transmission, Location, Owner, Seller. Type,
## Length
                      Make, Year, Kilometer, Fuel. Type, Transmission, Location, Owner, Seller. Type, Max
## Width
                     Make, Year, Kilometer, Fuel. Type, Transmission, Location, Owner, Seller. Type, Max.
```

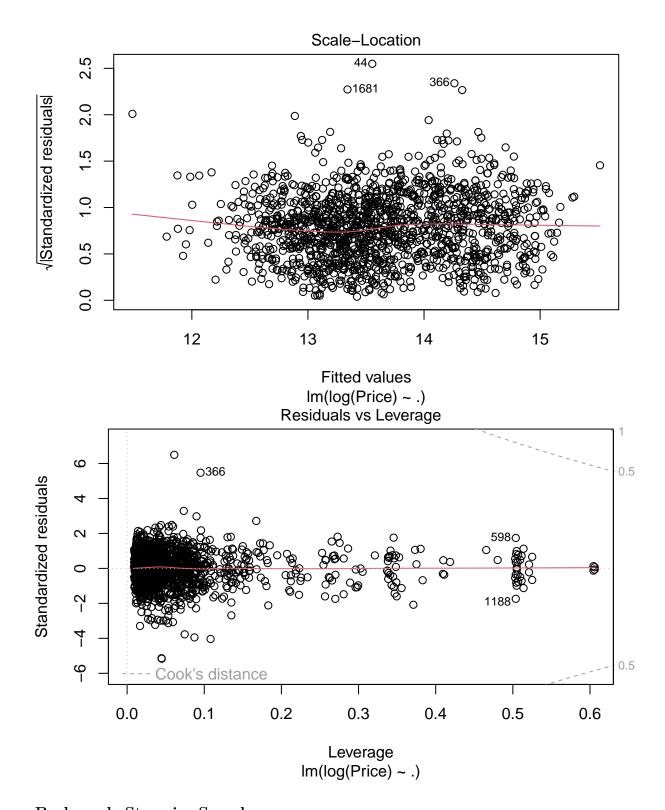
We get that $\text{GVIF}^{\hat{}}(1/(2*\text{Df})) < 2.236068 \approx \sqrt{5}$ for all regressors, and no interactions are indicated, so there is likely no multicollinearity.

Make, Year, Kilometer, Fuel. Type, Transmission, Location, Owner, Seller

plot(model)

Seating.Capacity





Backwards Stepwise Search

We do a backwards search since our model already conforms to the linear assumptions and is performing well. We simply wish to reduce the model size now.

```
reduced_model <- step(model, direction = "backward", data = x, trace = 0)
old <- names(model$coefficients)
new <- names(reduced_model$coefficients)
old[!(old %in% new)]</pre>
```

[1] "Seller.TypeCorporate" "Seller.TypeIndividual" "Seating.Capacity" Seller type and seating capacity were removed by AIC.

Inspect Model Coefficients

```
summary(reduced_model)
```

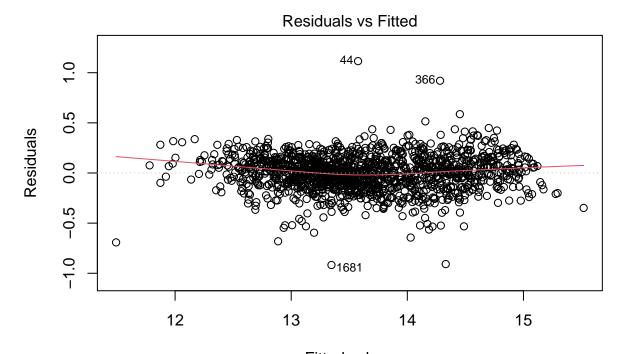
```
##
## Call:
## lm(formula = log(Price) ~ Make + Year + Kilometer + Fuel.Type +
##
      Transmission + Location + Owner + Max.Torque.RPM + Drivetrain +
##
      Length + Width, data = x)
##
## Residuals:
                      Median
       Min
                 1Q
                                   3Q
##
  -0.91740 -0.10178 0.00844 0.11055
                                      1.11535
## Coefficients:
##
                          Estimate Std. Error t value Pr(>|t|)
                        -2.067e+02 4.777e+00 -43.283 < 2e-16 ***
## (Intercept)
                        -1.660e-02 4.195e-02 -0.396 0.692407
## MakeBMW
## MakeChevrolet
                        -7.467e-01 9.520e-02
                                              -7.843 8.90e-15 ***
## MakeDatsun
                        -8.741e-01 7.262e-02 -12.036 < 2e-16 ***
## MakeFord
                        -5.640e-01 3.942e-02 -14.310 < 2e-16 ***
## MakeHonda
                        -4.779e-01 3.153e-02 -15.158 < 2e-16 ***
## MakeHyundai
                        -4.549e-01 2.800e-02 -16.248 < 2e-16 ***
## MakeIsuzu
                        -3.860e-01 1.342e-01 -2.877 0.004079 **
## MakeJaguar
                         4.938e-02 8.072e-02
                                                0.612 0.540843
## MakeJeep
                        -2.964e-01 5.270e-02
                                              -5.625 2.26e-08 ***
## MakeKia
                        -4.044e-01
                                   4.559e-02
                                               -8.869 < 2e-16 ***
## MakeLand Rover
                         2.115e-01 1.081e-01
                                                1.956 0.050634 .
## MakeMahindra
                        -5.916e-01 3.332e-02 -17.756 < 2e-16 ***
## MakeMaruti Suzuki
                        -5.206e-01 2.890e-02 -18.018 < 2e-16 ***
## MakeMercedes-Benz
                         1.174e-01 3.440e-02
                                                3.413 0.000661 ***
## MakeMG
                        -5.009e-01 5.619e-02 -8.913 < 2e-16 ***
## MakeMINI
                                                8.495 < 2e-16 ***
                         6.704e-01 7.892e-02
## MakeMitsubishi
                        -2.839e-01 1.181e-01 -2.404 0.016333 *
## MakeNissan
                        -7.499e-01 5.403e-02 -13.879 < 2e-16 ***
## MakeRenault
                        -7.568e-01 4.035e-02 -18.757 < 2e-16 ***
## MakeSkoda
                        -4.845e-01 3.909e-02 -12.395 < 2e-16 ***
## MakeSsangyong
                        -8.935e-01
                                   1.186e-01
                                              -7.536 8.88e-14 ***
## MakeTata
                        -7.105e-01 3.812e-02 -18.639 < 2e-16 ***
## MakeToyota
                        -2.423e-01 3.111e-02 -7.790 1.34e-14 ***
## MakeVolkswagen
                        -5.111e-01 3.865e-02 -13.225 < 2e-16 ***
## MakeVolvo
                         2.244e-02 5.902e-02
                                                0.380 0.703809
## Year
                         1.073e-01 2.379e-03 45.121 < 2e-16 ***
## Kilometer
                        -1.560e-06 2.500e-07 -6.239 5.90e-10 ***
```

```
## Fuel.TypeDiesel
                          -1.546e-01
                                       3.925e-02
                                                  -3.940 8.57e-05 ***
## Fuel.TypePetrol
                          -1.774e-01
                                       3.578e-02
                                                  -4.958 8.02e-07 ***
## TransmissionManual
                          -1.510e-01
                                       1.328e-02 -11.366
                                                          < 2e-16 ***
## LocationAhmedabad
                           8.582e-02
                                                   1.684 0.092486
                                       5.097e-02
## LocationAllahabad
                          -8.659e-02
                                       1.137e-01
                                                  -0.762 0.446360
                          -1.065e-01
## LocationAmbala Cantt
                                       7.322e-02
                                                  -1.454 0.146109
## LocationAmritsar
                           1.285e-01
                                       1.024e-01
                                                   1.255 0.209680
## LocationAurangabad
                           3.084e-01
                                       1.138e-01
                                                   2.710 0.006819 **
## LocationBangalore
                           2.608e-01
                                       4.823e-02
                                                   5.408 7.54e-08 ***
## LocationBhopal
                           5.187e-02
                                       1.139e-01
                                                   0.455 0.648909
## LocationBhubaneswar
                           1.313e-01
                                       1.184e-01
                                                   1.108 0.267917
## LocationBulandshahar
                          -3.198e-01
                                       1.380e-01
                                                  -2.318 0.020614
## LocationChandigarh
                           7.874e-02
                                       6.507e-02
                                                   1.210 0.226472
## LocationChennai
                           2.464e-01
                                       5.348e-02
                                                   4.607 4.48e-06 ***
                                       6.230e-02
                                                   5.065 4.66e-07 ***
## LocationCoimbatore
                           3.155e-01
## LocationDehradun
                           7.819e-02
                                       6.119e-02
                                                   1.278 0.201545
                                                   2.161 0.030895 *
## LocationDelhi
                           9.985e-02
                                       4.621e-02
## LocationDharwad
                           1.891e-01
                                       1.356e-01
                                                   1.395 0.163320
## LocationErnakulam
                           2.481e-01
                                       1.359e-01
                                                   1.825 0.068181
## LocationFaridabad
                          -2.716e-02
                                       5.920e-02
                                                  -0.459 0.646431
## LocationGhaziabad
                           2.704e-02
                                       1.366e-01
                                                   0.198 0.843129
                           2.665e-01
                                       1.030e-01
                                                   2.588 0.009771 **
## LocationGoa
## LocationGurgaon
                           4.919e-02
                                       5.891e-02
                                                   0.835 0.403872
## LocationGuwahati
                           1.792e-01
                                       9.379e-02
                                                   1.911 0.056223
                           5.280e-02
                                                   0.388 0.697782
## LocationHaldwani
                                       1.359e-01
## LocationHyderabad
                           2.073e-01
                                       4.892e-02
                                                   4.237 2.42e-05 ***
                                       1.014e-01
## LocationIndore
                           2.991e-01
                                                   2.951 0.003221 **
## LocationJaipur
                           1.483e-01
                                       5.753e-02
                                                   2.577 0.010060 *
## LocationJalandhar
                           1.605e-01
                                       6.068e-02
                                                   2.645 0.008259 **
## LocationJamshedpur
                           6.619e-02
                                       9.381e-02
                                                   0.706 0.480561
## LocationKanpur
                          -4.922e-02
                                       5.417e-02
                                                  -0.909 0.363656
## LocationKarnal
                           1.535e-01
                                       7.815e-02
                                                   1.964 0.049694 *
## LocationKharar
                           1.221e-01
                                       1.358e-01
                                                   0.899 0.369021
## LocationKheda
                          -8.026e-02
                                       1.357e-01
                                                  -0.592 0.554196
## LocationKolkata
                          -6.067e-02
                                       5.104e-02
                                                  -1.189 0.234775
## LocationKollam
                           2.606e-01
                                       1.359e-01
                                                   1.917 0.055406
## LocationKota
                           2.510e-01
                                       1.479e-01
                                                   1.698 0.089818
## LocationLucknow
                           5.772e-02
                                       5.118e-02
                                                   1.128 0.259596
                           5.733e-02
                                       5.401e-02
                                                   1.061 0.288662
## LocationLudhiana
## LocationMangalore
                           2.293e-02
                                       1.015e-01
                                                   0.226 0.821305
## LocationMeerut
                           1.097e-01
                                       7.837e-02
                                                   1.400 0.161810
## LocationMirzapur
                                       1.475e-01
                                                   0.846 0.397805
                           1.248e-01
## LocationMohali
                           1.444e-01
                                       5.845e-02
                                                   2.471 0.013607 *
## LocationMumbai
                           1.343e-01
                                       4.608e-02
                                                   2.914 0.003622 **
## LocationMuzaffurpur
                          -4.256e-02
                                       1.357e-01
                                                  -0.314 0.753909
## LocationMysore
                           3.525e-01
                                       8.216e-02
                                                   4.290 1.91e-05 ***
## LocationNagpur
                           2.141e-01
                                       1.138e-01
                                                   1.882 0.060072 .
## LocationNashik
                           8.267e-02
                                       8.196e-02
                                                   1.009 0.313302
## LocationNavi Mumbai
                           1.257e-01
                                       6.601e-02
                                                   1.905 0.057011
## LocationNoida
                           1.377e-01
                                       6.737e-02
                                                   2.045 0.041093
## LocationPanchkula
                          -2.845e-02
                                       1.135e-01
                                                  -0.251 0.802107
## LocationPatna
                           8.508e-02
                                       5.466e-02
                                                   1.556 0.119834
## LocationPune
                           1.601e-01
                                       4.835e-02
                                                   3.312 0.000951 ***
## LocationRaipur
                           1.215e-01
                                       6.354e-02
                                                   1.913 0.056013 .
```

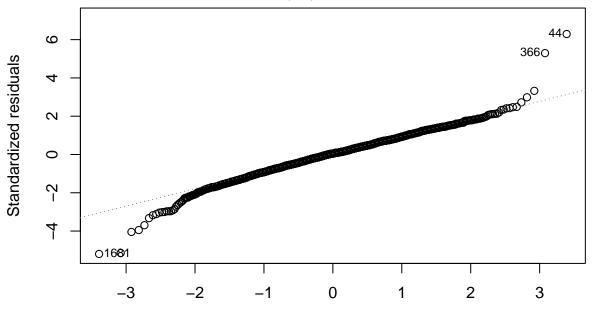
```
## LocationRanchi
                        -2.487e-02 6.274e-02 -0.396 0.691903
                        -6.185e-03 1.366e-01 -0.045 0.963889
## LocationRanga Reddy
## LocationRoorkee
                         1.429e-01
                                   1.153e-01
                                                1.239 0.215402
## LocationSalem
                                   1.357e-01
                         4.715e-01
                                                3.475 0.000527 ***
## LocationSurat
                         4.199e-02
                                   9.256e-02
                                                0.454 0.650163
## LocationThane
                                                2.047 0.040862 *
                         1.338e-01 6.537e-02
## LocationUdupi
                         1.739e-01 7.796e-02
                                                2.231 0.025828 *
## LocationVadodara
                        -9.672e-03 1.137e-01
                                              -0.085 0.932227
## LocationVaranasi
                        -3.960e-02 6.365e-02 -0.622 0.533915
## LocationWarangal
                        -6.094e-02 1.357e-01
                                              -0.449 0.653562
## LocationYamunanagar
                         4.642e-02 1.145e-01
                                                0.405 0.685259
## LocationZirakpur
                                              -0.095 0.924184
                        -6.192e-03
                                   6.506e-02
## OwnerSecond
                        -2.486e-02 1.409e-02 -1.765 0.077820
## OwnerThird
                        -1.277e-01 5.081e-02 -2.513 0.012092 *
## OwnerUnRegistered Car 7.080e-02 9.651e-02
                                                0.734 0.463343
## Max.Torque.RPM
                        -5.461e-05
                                    7.772e-06
                                              -7.026 3.37e-12 ***
## DrivetrainFWD
                        -2.495e-01 2.326e-02 -10.724 < 2e-16 ***
## DrivetrainRWD
                        -1.768e-01 2.778e-02
                                              -6.364 2.70e-10 ***
                         5.920e-04 2.591e-05 22.850 < 2e-16 ***
## Length
## Width
                         1.409e-03 1.130e-04 12.474 < 2e-16 ***
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 0.1805 on 1339 degrees of freedom
## Multiple R-squared: 0.9376, Adjusted R-squared: 0.9328
## F-statistic:
                 199 on 101 and 1339 DF, p-value: < 2.2e-16
anova(reduced model)
## Analysis of Variance Table
##
## Response: log(Price)
                   Df Sum Sq Mean Sq
                                       F value
                                                  Pr(>F)
## Make
                   25 354.44 14.178
                                      434.9783 < 2.2e-16 ***
## Year
                    1 178.52 178.525 5477.2505 < 2.2e-16 ***
## Kilometer
                        0.98
                               0.982
                                       30.1137 4.867e-08 ***
                    2 19.23
                               9.615 295.0000 < 2.2e-16 ***
## Fuel.Type
## Transmission
                       20.31 20.313
                                      623.2010 < 2.2e-16 ***
                    1
## Location
                   63 16.76
                               0.266
                                        8.1606 < 2.2e-16 ***
## Owner
                    3
                       0.46
                               0.153
                                        4.7041 0.002846 **
                                       53.0240 5.602e-13 ***
## Max.Torque.RPM
                       1.73
                               1.728
                    1
                        5.72
## Drivetrain
                    2
                               2.859
                                       87.7308 < 2.2e-16 ***
## Length
                    1 52.04 52.042 1596.6843 < 2.2e-16 ***
## Width
                        5.07
                               5.072 155.5973 < 2.2e-16 ***
                    1
## Residuals
                 1339 43.64
                               0.033
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
```

Final Model Verification

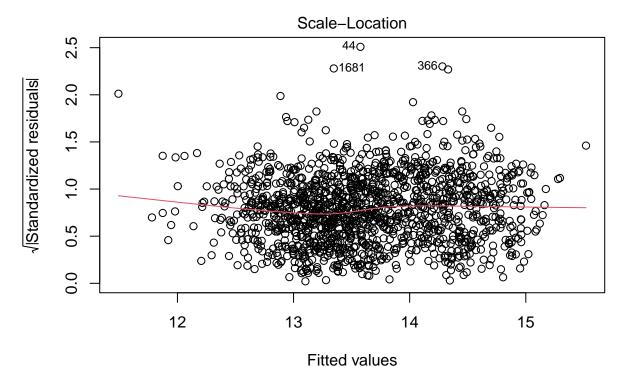
```
plot(reduced_model)
```



Fitted values
Im(log(Price) ~ Make + Year + Kilometer + Fuel.Type + Transmission + Locati ...
Q-Q Residuals

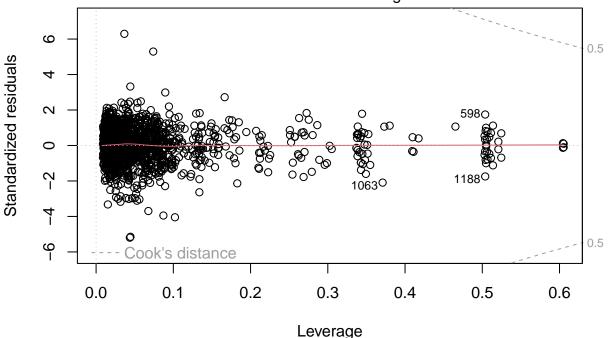


Theoretical Quantiles
Im(log(Price) ~ Make + Year + Kilometer + Fuel.Type + Transmission + Locati ...



Im(log(Price) ~ Make + Year + Kilometer + Fuel.Type + Transmission + Locati ...

Residuals vs Leverage



Im(log(Price) ~ Make + Year + Kilometer + Fuel.Type + Transmission + Locati ...

Normalized Coefficients

removed by AIC. remember multicollinear columns were already removed
normalized <- remove_cols(x, c("Seating.Capacity", "Seller.Type"))</pre>

```
for (col in colnames(normalized)) {
  if (col != "Price" && !(col %in% categorical)) {
    normalized[, col] <- (normalized[, col] - mean(normalized[, col])) / sd(normalized[, col])</pre>
  }
}
normalized_model <- lm(log(Price) ~ ., data = normalized)</pre>
summary(normalized model)
##
## Call:
  lm(formula = log(Price) ~ ., data = normalized)
## Residuals:
##
        Min
                  1Q
                       Median
                                     3Q
                                             Max
## -0.91740 -0.10178 0.00844 0.11055
                                        1.11535
##
## Coefficients:
##
                          Estimate Std. Error t value Pr(>|t|)
## (Intercept)
                         14.422332
                                     0.060388 238.828 < 2e-16 ***
## MakeBMW
                                     0.041955 -0.396 0.692407
                         -0.016601
## MakeChevrolet
                                     0.095199 -7.843 8.90e-15 ***
                         -0.746677
## MakeDatsun
                         -0.874115
                                     0.072625 -12.036 < 2e-16 ***
## MakeFord
                         -0.564037
                                     0.039415 -14.310 < 2e-16 ***
                                     0.031528 -15.158
## MakeHonda
                         -0.477895
                                                       < 2e-16 ***
## MakeHyundai
                         -0.454895
                                     0.027996 -16.248 < 2e-16 ***
                                     0.134153 -2.877 0.004079 **
## MakeIsuzu
                         -0.385954
## MakeJaguar
                          0.049376
                                     0.080719
                                                0.612 0.540843
## MakeJeep
                         -0.296413
                                     0.052699
                                               -5.625 2.26e-08 ***
## MakeKia
                                               -8.869 < 2e-16 ***
                         -0.404354
                                     0.045594
## MakeLand Rover
                          0.211451
                                     0.108085
                                                1.956 0.050634 .
## MakeMahindra
                                     0.033319 -17.756 < 2e-16 ***
                         -0.591598
## MakeMaruti Suzuki
                         -0.520639
                                     0.028896 -18.018 < 2e-16 ***
## MakeMercedes-Benz
                                                 3.413 0.000661 ***
                          0.117419
                                     0.034401
## MakeMG
                         -0.500865
                                     0.056192
                                               -8.913 < 2e-16 ***
## MakeMINI
                          0.670392
                                     0.078917
                                                 8.495 < 2e-16 ***
## MakeMitsubishi
                                     0.118073 -2.404 0.016333 *
                         -0.283899
## MakeNissan
                         -0.749855
                                     0.054027 -13.879 < 2e-16 ***
## MakeRenault
                         -0.756789
                                     0.040348 -18.757 < 2e-16 ***
## MakeSkoda
                         -0.484501
                                     0.039089 -12.395 < 2e-16 ***
                                     0.118556 -7.536 8.88e-14 ***
## MakeSsangyong
                         -0.893454
## MakeTata
                                     0.038121 -18.639 < 2e-16 ***
                         -0.710538
## MakeToyota
                         -0.242339
                                     0.031111 -7.790 1.34e-14 ***
                                     0.038647 -13.225 < 2e-16 ***
## MakeVolkswagen
                         -0.511094
## MakeVolvo
                          0.022445
                                     0.059024
                                                0.380 0.703809
## Year
                          0.306014
                                     0.006782 45.121 < 2e-16 ***
## Kilometer
                         -0.042771
                                     0.006856 -6.239 5.90e-10 ***
## Fuel.TypeDiesel
                         -0.154630
                                     0.039248
                                               -3.940 8.57e-05 ***
                                     0.035777 -4.958 8.02e-07 ***
## Fuel.TypePetrol
                         -0.177389
## TransmissionManual
                         -0.150968
                                     0.013283 -11.366 < 2e-16 ***
## LocationAhmedabad
                          0.085822
                                     0.050974
                                                 1.684 0.092486 .
## LocationAllahabad
                         -0.086593
                                     0.113681
                                               -0.762 0.446360
## LocationAmbala Cantt -0.106483
                                     0.073221 -1.454 0.146109
```

```
## LocationAmritsar
                           0.128540
                                       0.102419
                                                  1.255 0.209680
                                       0.113815
## LocationAurangabad
                           0.308413
                                                  2.710 0.006819 **
## LocationBangalore
                           0.260803
                                                  5.408 7.54e-08 ***
                                       0.048226
## LocationBhopal
                                       0.113911
                                                  0.455 0.648909
                           0.051873
## LocationBhubaneswar
                           0.131256
                                       0.118427
                                                  1.108 0.267917
## LocationBulandshahar
                          -0.319758
                                       0.137962
                                                 -2.318 0.020614 *
## LocationChandigarh
                           0.078741
                                       0.065072
                                                  1.210 0.226472
## LocationChennai
                           0.246373
                                       0.053481
                                                  4.607 4.48e-06 ***
## LocationCoimbatore
                           0.315540
                                       0.062299
                                                  5.065 4.66e-07 ***
## LocationDehradun
                           0.078192
                                       0.061193
                                                  1.278 0.201545
## LocationDelhi
                           0.099845
                                       0.046210
                                                  2.161 0.030895 *
## LocationDharwad
                           0.189144
                                       0.135611
                                                  1.395 0.163320
## LocationErnakulam
                           0.248083
                                       0.135915
                                                  1.825 0.068181
## LocationFaridabad
                          -0.027163
                                       0.059200
                                                 -0.459 0.646431
## LocationGhaziabad
                           0.027036
                                       0.136591
                                                  0.198 0.843129
## LocationGoa
                           0.266482
                                       0.102987
                                                  2.588 0.009771 **
## LocationGurgaon
                           0.049192
                                       0.058914
                                                  0.835 0.403872
  LocationGuwahati
                           0.179224
                                       0.093788
                                                  1.911 0.056223
## LocationHaldwani
                                       0.135930
                           0.052795
                                                  0.388 0.697782
## LocationHyderabad
                           0.207264
                                       0.048921
                                                  4.237 2.42e-05 ***
## LocationIndore
                           0.299107
                                       0.101353
                                                  2.951 0.003221 **
## LocationJaipur
                                       0.057533
                                                  2.577 0.010060 *
                           0.148287
                                                  2.645 0.008259 **
## LocationJalandhar
                           0.160502
                                       0.060676
## LocationJamshedpur
                                                  0.706 0.480561
                           0.066195
                                       0.093814
## LocationKanpur
                          -0.049221
                                       0.054165
                                                 -0.909 0.363656
## LocationKarnal
                           0.153506
                                       0.078146
                                                  1.964 0.049694 *
## LocationKharar
                           0.122055
                                                  0.899 0.369021
                                       0.135826
## LocationKheda
                          -0.080264
                                       0.135664
                                                 -0.592 0.554196
## LocationKolkata
                          -0.060667
                                       0.051037
                                                 -1.189 0.234775
## LocationKollam
                           0.260633
                                       0.135934
                                                  1.917 0.055406
## LocationKota
                           0.251000
                                       0.147857
                                                  1.698 0.089818
## LocationLucknow
                           0.057720
                                       0.051178
                                                  1.128 0.259596
  LocationLudhiana
                           0.057333
                                       0.054012
                                                  1.061 0.288662
## LocationMangalore
                           0.022935
                                       0.101521
                                                  0.226 0.821305
## LocationMeerut
                           0.109703
                                       0.078372
                                                  1.400 0.161810
                                                  0.846 0.397805
## LocationMirzapur
                           0.124799
                                       0.147548
## LocationMohali
                           0.144406
                                       0.058447
                                                  2.471 0.013607 *
## LocationMumbai
                                       0.046081
                                                  2.914 0.003622 **
                           0.134301
## LocationMuzaffurpur
                                                 -0.314 0.753909
                          -0.042562
                                       0.135742
## LocationMysore
                           0.352506
                                       0.082164
                                                  4.290 1.91e-05 ***
## LocationNagpur
                           0.214130
                                       0.113787
                                                  1.882 0.060072
## LocationNashik
                           0.082674
                                                  1.009 0.313302
                                       0.081961
## LocationNavi Mumbai
                           0.125732
                                       0.066006
                                                  1.905 0.057011
## LocationNoida
                           0.137734
                                       0.067366
                                                  2.045 0.041093 *
## LocationPanchkula
                          -0.028454
                                       0.113509
                                                  -0.251 0.802107
## LocationPatna
                           0.085080
                                       0.054662
                                                  1.556 0.119834
                           0.160145
## LocationPune
                                       0.048354
                                                  3.312 0.000951 ***
## LocationRaipur
                           0.121517
                                       0.063535
                                                  1.913 0.056013
                                       0.062742
                                                 -0.396 0.691903
## LocationRanchi
                          -0.024868
## LocationRanga Reddy
                          -0.006185
                                       0.136591
                                                 -0.045 0.963889
## LocationRoorkee
                           0.142886
                                       0.115283
                                                  1.239 0.215402
## LocationSalem
                           0.471496
                                       0.135674
                                                  3.475 0.000527 ***
## LocationSurat
                           0.041990
                                       0.092562
                                                  0.454 0.650163
## LocationThane
                           0.133810
                                       0.065372
                                                  2.047 0.040862 *
```

```
## LocationUdupi
                        0.173946
                                    0.077958 2.231 0.025828 *
## LocationVadodara
                        -0.009672
                                    0.113716 -0.085 0.932227
## LocationVaranasi
                                    0.063648 -0.622 0.533915
                        -0.039602
## LocationWarangal
                        -0.060940
                                   0.135748 -0.449 0.653562
## LocationYamunanagar
                        0.046423
                                   0.114516
                                             0.405 0.685259
## LocationZirakpur
                                  0.065059 -0.095 0.924184
                        -0.006192
                        -0.024858
## OwnerSecond
                                   0.014085 -1.765 0.077820 .
## OwnerThird
                        -0.127686
                                    0.050813 -2.513 0.012092 *
## OwnerUnRegistered Car 0.070799
                                    0.096514
                                             0.734 0.463343
## Max.Torque.RPM
                        -0.068578
                                   0.009760 -7.026 3.37e-12 ***
## DrivetrainFWD
                        -0.249485
                                    0.023264 -10.724 < 2e-16 ***
                        -0.176804
## DrivetrainRWD
                                    0.027783 -6.364 2.70e-10 ***
## Length
                         0.219144
                                   0.009591 22.850 < 2e-16 ***
## Width
                         0.126933
                                   0.010176 12.474 < 2e-16 ***
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
## Residual standard error: 0.1805 on 1339 degrees of freedom
## Multiple R-squared: 0.9376, Adjusted R-squared: 0.9328
## F-statistic:
                 199 on 101 and 1339 DF, p-value: < 2.2e-16
```

sort(abs(normalized_model\$coefficients), decreasing = T)

##	(Intercept)	MakeSsangyong	MakeDatsun
##	14.422331946	0.893453664	0.874115097
##	MakeRenault	MakeNissan	${ t MakeChevrolet}$
##	0.756789092	0.749854698	0.746676928
##	MakeTata	MakeMINI	MakeMahindra
##	0.710537806	0.670391812	0.591598387
##	MakeFord	MakeMaruti Suzuki	MakeVolkswagen
##	0.564036870	0.520639151	0.511094260
##	${ t MakeMG}$	MakeSkoda	MakeHonda
##	0.500864834	0.484500740	0.477895200
##	LocationSalem	MakeHyundai	MakeKia
##	0.471496194	0.454895198	0.404353786
##	MakeIsuzu	${ t Location Mysore}$	${\tt LocationBulandshahar}$
##	0.385954057	0.352505512	0.319757692
##	${\tt LocationCoimbatore}$	${ t Location Aurangabad }$	Year
##	0.315539550	0.308413454	0.306013924
##	${ t Location Indore}$	MakeJeep	MakeMitsubishi
##	0.299106588	0.296413110	0.283899084
##	LocationGoa	LocationBangalore	${ t Location}{ t Kollam}$
##	0.266481566	0.260802811	0.260632558
##	${ t Location}{ t Kota}$	${\tt DrivetrainFWD}$	${\tt LocationErnakulam}$
##	0.250999983	0.249485231	0.248083073
##	LocationChennai	${ t MakeToyota}$	Length
##	0.246373288	0.242338666	0.219144442
##	${ t Location Nagpur}$	MakeLand Rover	${ t Location Hyderabad}$
##	0.214130235	0.211450534	0.207263541
##	${ t Location Dharwad}$	LocationGuwahati	Fuel.TypePetrol
##	0.189144181	0.179224464	0.177389427
##	$ exttt{DrivetrainRWD}$	LocationUdupi	LocationJalandhar
##	0.176803732	0.173945856	0.160501623
##	LocationPune	Fuel.TypeDiesel	LocationKarnal
##	0.160144711	0.154629693	0.153506476

##	TransmissionManual	LocationJaipur	LocationMohali
##	0.150968369	0.148286950	0.144405729
##	LocationRoorkee	LocationNoida	LocationMumbai
##	0.142885962	0.137733928	0.134301360
##	LocationThane	LocationBhubaneswar	LocationAmritsar
##	0.133809767	0.131256447	0.128540324
##	OwnerThird	Width	LocationNavi Mumbai
##	0.127686100	0.126932796	0.125731737
##	${ t Location Mirzapur}$	LocationKharar	LocationRaipur
##	0.124798985	0.122054786	0.121516753
##	MakeMercedes-Benz	LocationMeerut	LocationAmbala Cantt
##	0.117419177	0.109703201	0.106483066
##	LocationDelhi	${ t Location Allahabad}$	${\tt LocationAhmedabad}$
##	0.099845145	0.086593412	0.085822163
##	LocationPatna	LocationNashik	LocationKheda
##	0.085079768	0.082673606	0.080263531
##	${\tt LocationChandigarh}$	LocationDehradun	OwnerUnRegistered Car
##	0.078740658	0.078191997	0.070799473
##	${ t Max.Torque.RPM}$	LocationJamshedpur	${ t LocationWarangal}$
##	0.068578366	0.066194955	0.060940065
##	${ t Location} { t Kolkata}$	LocationLucknow	LocationLudhiana
##	0.060667188	0.057719836	0.057332548
##	LocationHaldwani	${ t Location Bhopal}$	MakeJaguar
##	0.052795127	0.051872816	0.049375705
##	LocationKanpur	${ t Location Gurgaon}$	${\tt LocationYamunanagar}$
##	0.049221414	0.049192336	0.046423248
##	Kilometer	${\tt Location Muzaffur pur}$	${ t Location Surat}$
##	0.042771369	0.042562283	0.041989614
##	LocationVaranasi	LocationPanchkula	${ t Location} { t Faridabad}$
##	0.039601642	0.028453531	0.027162838
##	${ t Location Ghaziabad}$	LocationRanchi	OwnerSecond
##	0.027035620	0.024868360	0.024858313
##	${ t Location} { t Mangalore}$	MakeVolvo	${ t MakeBMW}$
##	0.022934701	0.022444651	0.016600527
##	${\tt LocationVadodara}$	${\tt LocationZirakpur}$	LocationRanga Reddy
##	0.009672493	0.006192437	0.006185187

Confidence Intervals

confint(normalized_model, level = 0.95)

```
##
                                 2.5 %
                                             97.5 %
## (Intercept)
                         14.3038664591 14.540797432
## MakeBMW
                         -0.0989050089 0.065703955
## MakeChevrolet
                         -0.9334319075 -0.559921949
## MakeDatsun
                         -1.0165857117 -0.731644482
## MakeFord
                         -0.6413594359 -0.486714304
## MakeHonda
                         -0.5397452260 -0.416045174
## MakeHyundai
                         -0.5098166170 -0.399973779
## MakeIsuzu
                        -0.6491274129 -0.122780700
## MakeJaguar
                        -0.1089744767 0.207725886
## MakeJeep
                         -0.3997952587 -0.193030962
                         -0.4937976970 -0.314909875
## MakeKia
## MakeLand Rover
                         -0.0005847891 0.423485857
```

```
## MakeMahindra
                          -0.6569610320 -0.526235742
## MakeMaruti Suzuki
                          -0.5773248249 -0.463953477
## MakeMercedes-Benz
                           0.0499337444 0.184904610
## MakeMG
                          -0.6110996657 -0.390630002
## MakeMINI
                           0.5155774884
                                         0.825206135
## MakeMitsubishi
                          -0.5155274044 -0.052270763
## MakeNissan
                          -0.8558412951 -0.643868101
## MakeRenault
                          -0.8359403158 -0.677637869
  MakeSkoda
                          -0.5611839740 -0.407817506
## MakeSsangyong
                          -1.1260286730 -0.660878656
## MakeTata
                          -0.7853213482 -0.635754265
## MakeToyota
                          -0.3033695542 -0.181307777
  MakeVolkswagen
                          -0.5869089914 -0.435279529
## MakeVolvo
                          -0.0933442808
                                        0.138233582
## Year
                           0.2927091359
                                         0.319318712
## Kilometer
                          -0.0562202401 -0.029322497
## Fuel.TypeDiesel
                          -0.2316232344 -0.077636151
## Fuel.TypePetrol
                          -0.2475740207 -0.107204834
## TransmissionManual
                          -0.1770261858 -0.124910552
## LocationAhmedabad
                          -0.0141762430
                                         0.185820568
## LocationAllahabad
                          -0.3096058719
                                         0.136419048
## LocationAmbala Cantt
                          -0.2501244017
                                         0.037158269
## LocationAmritsar
                                         0.329458622
                          -0.0723779735
## LocationAurangabad
                           0.0851381651
                                         0.531688742
                                         0.355408576
## LocationBangalore
                           0.1661970450
## LocationBhopal
                          -0.1715900927
                                         0.275335725
## LocationBhubaneswar
                          -0.1010662222
                                         0.363579116
## LocationBulandshahar
                         -0.5904025404 -0.049112843
## LocationChandigarh
                                         0.206395011
                          -0.0489136950
## LocationChennai
                           0.1414583830
                                         0.351288193
## LocationCoimbatore
                           0.1933252628
                                         0.437753837
## LocationDehradun
                          -0.0418527848
                                         0.198236779
## LocationDelhi
                           0.0091940576
                                         0.190496233
## LocationDharwad
                          -0.0768884688
                                         0.455176830
## LocationErnakulam
                          -0.0185463989
                                         0.514712545
## LocationFaridabad
                                         0.088972709
                          -0.1432983850
## LocationGhaziabad
                          -0.2409200881
                                         0.294991327
## LocationGoa
                           0.0644483616
                                         0.468514770
## LocationGurgaon
                          -0.0663808553
                                         0.164765526
## LocationGuwahati
                          -0.0047622119
                                         0.363211140
## LocationHaldwani
                          -0.2138638451
                                         0.319454099
## LocationHyderabad
                           0.1112933590
                                         0.303233723
## LocationIndore
                           0.1002785380
                                         0.497934638
## LocationJaipur
                                         0.261151116
                           0.0354227838
## LocationJalandhar
                           0.0414719616
                                         0.279531285
## LocationJamshedpur
                          -0.1178433022
                                         0.250233212
## LocationKanpur
                          -0.1554789127
                                         0.057036084
## LocationKarnal
                           0.0002054821
                                         0.306807469
## LocationKharar
                          -0.1444002122
                                         0.388509784
## LocationKheda
                          -0.3464013050
                                         0.185874243
## LocationKolkata
                          -0.1607889102
                                         0.039454535
## LocationKollam
                          -0.0060337456
                                         0.527298862
## LocationKota
                          -0.0390562443
                                         0.541056210
## LocationLucknow
                          -0.0426778870
                                         0.158117559
```

```
## LocationLudhiana
                         -0.0486243100 0.163289405
## LocationMangalore
                         -0.1762230203
                                        0.222092423
                         -0.0440413925
## LocationMeerut
                                        0.263447794
## LocationMirzapur
                         -0.1646516418
                                        0.414249611
## LocationMohali
                          0.0297489744
                                        0.259062484
## LocationMumbai
                                        0.224700330
                          0.0439023896
## LocationMuzaffurpur
                                        0.223727721
                         -0.3088522878
## LocationMysore
                          0.1913213158
                                        0.513689708
## LocationNagpur
                         -0.0090891776
                                         0.437349647
## LocationNashik
                         -0.0781116976
                                        0.243458909
## LocationNavi Mumbai
                         -0.0037537149
                                        0.255217188
## LocationNoida
                          0.0055798981
                                        0.269887958
## LocationPanchkula
                         -0.2511293160
                                         0.194222254
## LocationPatna
                                         0.192312632
                         -0.0221530957
## LocationPune
                          0.0652873913
                                         0.255002031
## LocationRaipur
                         -0.0031223758
                                         0.246155881
## LocationRanchi
                                         0.098214750
                         -0.1479514703
## LocationRanga Reddy
                         -0.2741409727
                                         0.261770598
## LocationRoorkee
                         -0.0832693365
                                        0.369041261
## LocationSalem
                          0.2053403067
                                        0.737652082
## LocationSurat
                         -0.1395924151
                                        0.223571643
## LocationThane
                          0.0055674564
                                        0.262052078
## LocationUdupi
                                        0.326879071
                          0.0210126407
## LocationVadodara
                         -0.2327525081
                                         0.213407523
## LocationVaranasi
                         -0.1644614719
                                        0.085258188
## LocationWarangal
                         -0.3272419631
                                        0.205361833
## LocationYamunanagar
                         -0.1782273606
                                        0.271073856
## LocationZirakpur
                         -0.1338208025
                                        0.121435928
## OwnerSecond
                         -0.0524900682
                                        0.002773443
## OwnerThird
                         -0.2273674872 -0.028004712
## OwnerUnRegistered Car -0.1185366050
                                        0.260135551
## Max.Torque.RPM
                         -0.0877255064 -0.049431226
## DrivetrainFWD
                         -0.2951221867 -0.203848275
## DrivetrainRWD
                         -0.2313068974 -0.122300567
## Length
                          0.2003303851
                                        0.237958499
## Width
                          0.1069703536 0.146895238
```