## RISK PROFILING QUESTIONNAIRE FOR MUTUAL FUNDS INVESTORS



Please fill this form for us to better understand your investment goals according to your needs. On the basis of the information you provide, we can suggest you a customized solution. Please tick the boxes as per your choice.

lame (Mr./	/Mrs./Ms.:)																
CNIC/NICC	DP/Passport	No.:									Folio N	0.:					
ddress:																	
1	Ag	e in Year	2	!	Marital Status				3	No. of Dependents							
В	Below 40	6 Points			Singl	Single			:s		Zero		6 Points				
<u> </u>	1-50	3 Points			Marr	Married			ts		Below Four			3 Points			
5	51-60	1 Points				Divorced/Widow			O.D.s.into		Four to Seven 1 Points				nts		
	Above 60	0 Points			Divo	rced/Wid	0 Poin	is .		Above Seven 0 Points							
4	0	ccupatio	n	5	;	Qualification				6	Your Risk Appetite*						
R	Retired / Un	employed	Г	Matr	Matriculation or Below 0 Points				П	Very High 12 Points							
S	Student/House Wife 1 Points				Inter	Intermediate			1 Points			High 10 Points			ints		
S	Salaried		3 Points		] Grad	Graduate			ints		Moderate				6 Poi	nts	
					Post	Post Graduate		3 Pc	ints		Low 4 Po		4 Po	ints			
	Business/Self		Doct	Doctorate			ints		Very Low			0 Points					
7		Your Inve	estment O	bjective		8				Your Investment Horizon							
	Capital Preser	vation		4 P	oints	П	Short-term (Less than 1 Year) 4 Points										
	Capital Preser		ncome		8 P	H	Medium-term (1 to 5 Years)						6 Points				
	ncome and lo				12 Points				Medium to Long-term (5 to 10 Years) 10 Points								
	Capital Growt				14 P		Long-term (More than 10 Years) 12 Points										
9	Your cur	rent leve	l of Invest	ment Kn					Your current financial position: In a year or so, how secure do you feel your finances will be?								
	ittle or no kr	owledge			0 Points			Very Secure 0 Points									
	Some Knowle	edge			2 Points			Somewhat Secure						-2 Points			
	Both Knowled	dgeable ar		4 Points			Not Sure -4 Points						S				
E	Experienced i	n investin	g						Likely Worse -8 Points						:S		
*Your Ri	isk Appetite (	(Means Ri	sk Toleranc	e is Highe	er: If you ca	ın tolera	te Hig	h Risk for	a High	Retu	rn)						
				S	CORING O	RISK PE	ROFIL	ING RESU	LTS								
Questi	Question # 1 2 3				4	5		6			8		9	10	)	Total	
Your S	core																
	Score Ty		Risk Profile of CIS/Plans Risk of			Principal Erosion			Fund/CIS/Plan								
Your	0-50	Safety	Oriented	Low			Principal at Low Risk				IAML Money Market Fund						
Portfol		Growth Oriented			High			Dringinal at High Bist			IAMI Equity Fund						
	51+	Growth	Principal at High Risk					IAML Equity Fund									
ECLAR	ATION A	ND SIG	NATUR	E OF	ACCOU	NT HC	LD	ER(S)									
rovided. I/ Inderstand ny/our curi nentioned	re that I/We We are awar that this quorent and futurisk profiling tall informati	re that my estionnaire ire investr results. IA	Vour finance e does not ment, conv We will not	ial needs constitut ersion ar hold the	may chan e, in any r nd transfer Company	ge over nanner, transac liable or	time advic tions resp	depending e given be if these onsible fo	g on m by the transac these	y/our Comp ctions	persona pany. I/W are not	al and le sha In a	situa all be ccorda	tion ob solely ance w	jectiv resp vith n	es. I/W onsible ny/our a	e al for abov

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Signature of Principal / Joint Account Holder(s)

## **GUIDELINES FOR INVESTORS**

- Read and Understood
- Ensure that Bank Details, Email Address, Contact Number and other information are properly mentioned on the form.
- . IAML does not offer any kind of fixed return on investments and all the investments are subject to market risk.
- You will receive an Investment Acknowledgment Letter on your provided email address after materialization of Investment amount.
- You will receive a Monthly E-Statement on your provided email address (as applicable).
- In case of Minor account, it is the responsibility of the successor (where guardian is deceased) to distribute the shares among all other legal heirs in light of applicable Shariah guidelines as per your Figha following.
- In-case of singly operated (CIS) account, the deceased claim can only be made through NADRA issued documents / Succession
  Certificate issued by competent court.
- You will be entitled to avail the free Value Added Services: SMS Alerts and Email.

**Note:** In case of deficiency observed in any of the above provided information, the customer has to inform IAML by calling on (021) 111-11-IAML (4265) or email cs@iaml.com. IAML will not be responsible for any losses if deficiency or discrepancy identified by the client(s) is not reported on a timely basis.

## NOTE AND DECLARATION STATEMENTS

I/We understand and agree that as per my/our Risk Profile, IAML has suggested a suitable fund category to me/us but I/we can/may invest in any other fund category as per my/our discretion. I/We confirm that I/We am/are aware of associated risks with the investment in the suitable fund category and confirm that I/We will not hold IAML responsible for any loss which may occur as a result of my/our decision. I/We further confirm that I/We have read the Trust Deeds, Offering Documents, Supplemental Trust Deeds and Supplemental Offering Documents that govern these investment transactions. I/We also confirm having the knowledge of applicable load percentages specified, on the investment form.

## RISK DISCLOSURE STATEMENT (TO BE FILLED BY INVESTOR)

- I declare that I understand that this Risk Profiling questionnaire will help me assess my Risk Appetite based on the information provided by me.
- I am aware that my financial needs may change over time depending on my personal and situation objectives.
- I also understand that this questionnaire does not constitute in any manner advice given by the company.
- I shall be solely responsible for all my current and future investment conversion and transfer transactions if these transactions are not in accordance with my above mentioned risk profiling results.
- Further I hereby confirm that all information provided in this form is true to the best of my knowledge

Date:	D	D	M	M	Υ	Υ	Υ	Υ	
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	_							Name	gnature of Principal / Joint Account Holder(s)
Nar	ne of S	ales F	Perso	n					Name of Supervisor / Regional / Zonal Manager
Sigr	nature								Signature

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