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| APPLICATION FORM (FOR RESIDENT APPLICANTS) | Credit Rating: CRISIL Lim | | L FINANCE LIM //Stable' (CRISIL do ICRA]AA' (ICRA do | ouble A) (Outlook: ouble A) by ICRA | Stable) by Limited | | ION APPLIC RM FOR AS | | | OPENS ON : DEC CLOSES ON : JAI | NUARY 11, 2 |
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| I/we hereby confirm that I/We have read that I/we have read the instructions for | <u> </u> | | | <u>, , </u> | | | | | | | |
| that I/we have read the instructions for LEAD MANAGER/ LEAD BROKERS / 1 | | Form given | overleat. SUB-BROKER / | | SCSB BRANCH | | | | RANCH SE | | DATE OF |
| CRTA / CDP / SCSB STAMI | P & CODE | , | AGENTS STAMP & C | CODE | COOD BILATON | OTAIII Q O | ,52 | | | | RECEIPT |
| 01/121 | | | 133431 | 5 | | | | | | | |
| 1. APPLICANT'S DETAILS | | | | Please refer t | o Page 11 of t | nis Abrid | ged Pros | oectus) | | | |
| First Applicant (Mr./Ms./M/s.) | | | | | | | | | | | |
| Date of Birth 2 9 0 7 | 2 0 1 7 | Name of | Guardian (if A | pplicant is mir | nor) (Mr./ Ms.) | | | | | | |
| Address A 2308, OBEROI SI | | | | | | | | | | | |
| Pin Code (Compulsory) <u>400</u> Second Applicant (Mr./ Ms./N | | el. No.(w | rith STD code) | / Mobile <u>91</u> | 62560972 | | _ Email _ | ABHI2 | 20@GN | MAIL.COM | 1 1 1 |
| Third Applicant (Mr./ Ms./M/s | | | | | | | | | | | |
| 2. Investor Category (Please refe | · | | Category I | Category II | Category III | Cat | egory IV | Sub C | atenony Co | ode (Please see over | leaf) [2]5 |
| 3. PLEASE PROVIDE APPLICAN | | | Category | Category II | Category III | Cat | egory IV | 300 0 | Dategory Co | oue (Flease See Over | eai) [2 5 |
| For NSDL enter 8 digit DP ID follo | wed by 8 digit Client | ID / For C | | | | | | | | | |
| NSDL / CDSL 1 | 3 0 | 6 | | 9 0 | 0 0 | 0 | 4 | 2 | 6 | 5 2 | 9 |
| 4. INVESTMENT DETAILS (For | details, please refe | er Issue S | | | | | | | | _ | |
| Series | 4 | |]** | Communication | III Manthi | | IV | | V | VI | VII |
| Frequency of Interest Payme Minimum Application | ent | | Annual | Cumulative | | A 0/- (10 NC | nnual | | ulative | Monthly | Annı |
| Face Value/ Issue Price of N | ICDs (₹/ NCD) | | | | \ 10,00 | | ,000/- | o an oti | 1103 | , | <u>, </u> |
| In Multiples of thereafter (₹) | - (3 -) | | | | | |)/- (1 NCE |)) | | | |
| Tenor | | | 39 months | 39 months | 60 month | s 60 | months | 60 m | onths | 120 months | 120 m |
| Coupon (% per annum) for I | | | 10.20% | NA | 9.95% | | 0.40% | N | | 10.15% | 10.60 |
| Effective Yield (per annum) | for NCD Holders | | 10.20% | 10.20% | 10.42% | | 0.40% | | 40% | 10.64% | 10.60 |
| Mode of Interest Payment Amount (₹ / NCD) on Maturit | ty for NCD Holder | re | ₹1,000/- | ₹1,371.08/ | | ough vario ₹ | ,000/- | ₹1,64 | | ₹1,000/- | ₹1,00 |
| · , , | ty for itob fiolasi | | (1,000) | (1,071.007 | (1,000) | | ,000/ | (1,01 | 0.10/ | | (1,00 |
| No. of NCDs applied | | | | | | | | | | 2000 | |
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While submitting the Application Form, the Applicant should ensure that the date stamp being put on the Application Form by the Lead Managers / Lead Brokers / Sub-Brokers / Trading Members / SCSB(s) / CRTA / CDP matches with the date stamp on the Acknowledgement Slip. Applications submitted without being uploaded on the terminals of the Stock Exchange will be rejected.

APPLICANT'S UNDERTAKING

I/We hereby agree and confirm that:

- I/We have read, understood and agreed to the contents and terms and conditions of ECL FINANCE LIMITED, the Shelf Prospectus dated December 4, 2018 and the Tranche I Prospectus dated December 4, 2018. The Shelf Prospectus and the Tranche I Prospectus together constitute the ("Prospectus").
- I/We hereby apply for allotment of the NCDs to me/us and the amount payable on application is remitted herewith.
- I/We hereby agree to accept the NCDs applied for or such lesser number as may be Allotted to melus in accordance with the contents of the Prospectus subject to applicable statutory and/or regulatory requirements. I/We irrevocably give mylour authority and consent to Beacon Trusteeship Limited (the "Debenture Trustee") to act as mylour trustees and for doing such acts as are necessary to carry out their duties in such capacity.
- I am/We are Indian National(s) resident in India and I am/ we are not applying for the said NCDs as nominee(s) of any person resident outside India and/or Foreign National(s).
- The application made by me/us does not exceed the investment limit on the maximum number of NCDs which may be held by me/us under applicable statutory and/or regulatory requirements.

 In making my/our investment decision I/We have relied on my/our own examination of the ECL FINANCE LIMITED and the terms of the issue, including the merits and risks involved and my/our decision to make this application is solely based on disclosures contained in the Prospectus.
- I/We have obtained the necessary statutory and/or regulatory permissions/approvals for applying for, subscribing to, and seeking allotment of the NCDs applied for.
- Additional Undertaking, in case of ASBA Applicants:
 - 1) I/We hereby undertake that I/We am/are an ASBA Applicant(s) as per applicable provisions of the SEBI Regulations; 2) In accordance with ASBA process provided in the SEBI Regulations and disclosed in the Prospectus, I/We authorize
 - the Lead Manager(s), Lead Brokers and Trading Members (in Specified cities only) or the SCSBs, as the case may be, to do all acts as are necessary to make the Application in the Issue, including uploading my/our application, blocking or unblocking of funds in the bank account maintained with the SCSB as specified in the Application Form, transfer of funds to the Public Issue Account on receipt of instruction from the Lead Managers and Registrar to the Issue, after finalization of Basis of Allotment; and (b) the Registrar to the Issue to issue instruction to the SCSBs to unblock the funds in the specified bank account upon finalization of the Basis of Allotment. 3) In case the amount available in the specified Bank Account is insufficient as per the Application, the SCSB shall reject the Application.
- 10. I/We confirm that I/We shall be allocated and allotted Series I NCDs wherein I/We have not indicated the choice of the relevant Series of NCDs

IMPERSONATION

Attention of the Applicants is specifically drawn to sub-section (1) of Section 38 of the Companies Act 2013, reproduced below: "Any person who: (a) makes or abets making of an application in a fictitious name to a company for acquiring, or subscribing for, its securities, or (b) makes or abets making of multiple applications to a company in different names or in different combinations of his name or surname for acquiring or subscribing for its securities, or (c) otherwise induces directly or indirectly a company to allot, or register any transfer of, securities to him, or to any other person in a fictitious name, shall be liable for action under Section 447"

ISSUE RELATED INFORMATION FOR FILLING THE APPLICATION FORM

THE FOLLOWING CATEGORIES OF PERSONS ARE ELIGIBLE TO APPLY IN THE ISSUE:

| Investor Category | Sub Category Code | Investor Category | Sub Category Code |
|--|----------------------|--|----------------------|
| Category I (Institutional Investors) | | Statutory bodies/ corporations and societies registered under the applicable laws in India and authorised to invest in the NCDs | 22 |
| Public financial institutions scheduled commercial banks, Indian multilateral and bilateral development financial institution which are authorized to invest in the NCDs | 11 | Co-operative banks and regional rural banks | 23 |
| Provident funds, pension funds with a minimum corpus of ₹2,500 lakh, superannuation funds and gratuity funds, which are authorized to invest in the NCDs | 12 | Public/private charitable/ religious trusts which are authorised to invest in the NCDs | 24 |
| Mutual Funds registered with SEBI | 13 | Scientific and/or industrial research organisations, which are authorised to invest in the NCDs | 25 |
| Venture Capital Funds/ Alternative Investment Fund registered with SEBI, subject to investment conditions applicable to them under Securities and Exchange Board of India (Alternative Investment Funds) Regulations, 2012 | 14 | Partnership firms in the name of the partners | 26 |
| Insurance Companies registered with IRDA | 15 | Limited liability partnerships formed and registered under the provisions of the Limited Liability Partnership Act, 2008 (No. 6 of 2009) | 27 |
| State industrial development corporations | 16 | Association of Persons | 28 |
| Insurance funds set up and managed by the army, navy, or air force of the Union of India | 17 | Any other incorporated and/ or unincorporated body of persons | 29 |
| Insurance funds set up and managed by the Department of Posts, the Union of India | 18 | Category III (High Net Worth Individual Investors) | |
| Systemically Important Non-Banking Financial Company, a nonbanking financial company registered with the Reserve Bank of India and having a net worth of more than ₹50,000 lakh as per the last audited financial statements | 19 | High Net-worth individuals which include Resident Indian individuals or Hindu Undivided Families through the Karta applying for an amount aggregating to above ₹ 10 lacs across all series of NCDs in Issue | 31 |
| National Investment Fund set up by resolution no. F.No. 2/3/2005-DDII dated November 23, 2005 of the Government of India published in the Gazette of India | 20 | Category IV (Retail Individual Investors) | |
| Category II (Non Institutional Investors) | | Retail Individual Investors which include Resident Indian individuals and Hindu Undivided Families through the Karta applying for an amount aggregating up to and including ₹ 10 lakhs across all series of NCDs in Issue | 41 |
| Companies within the meaning of section 2(20) of the Companies Act, 2013 | 21 | | |

ISSUE STRUCTURE

The terms of the Secured NCDs offered pursuant to the Issue are as follows

| The control of the control parameter to the local are included. | | | | | | | | | |
|---|---|-------------|-----------|-----------|-------------|------------|------------|--|--|
| Series | l** | II | III | IV | V | VI | VII | | |
| Frequency of Interest Payment | Annual | Cumulative | Monthly | Annual | Cumulative | Monthly | Annual | | |
| Minimum Application | ₹ 10,000/- (10 NCDs) across all Series | | | | | | | | |
| Face Value/ Issue Price of NCDs (₹/ NCD) | ₹1,000/- | | | | | | | | |
| In Multiples of thereafter (₹) | ₹ 1,000/- (1 NCD) | | | | | | | | |
| Tenor | 39 months | 39 months | 60 months | 60 months | 60 months | 120 months | 120 months | | |
| Coupon (% per annum) for NCD Holders | 10.20% | NA | 9.95% | 10.40% | NA | 10.15% | 10.60% | | |
| Effective Yield (per annum) for NCD Holders | 10.20% | 10.20% | 10.42% | 10.40% | 10.40% | 10.64% | 10.60% | | |
| Mode of Interest Payment | Through various mode available | | | | | | | | |
| Amount (₹ / NCD) on Maturity for NCD Holders | ₹1,000/- | ₹1,371.08/- | ₹1,000/- | ₹1,000/- | ₹1,640.45/- | ₹1,000/- | ₹1,000/- | | |
| Maturity / Redemption Date | 39 months | 39 months | 60 months | 60 months | 60 months | 120 months | 120 months | | |
| Put and Call Option | NA NA | | | | | | | | |
| Nature of Indebtedness | Secured Redeemable Non-Convertible Debentures | | | | | | | | |

^{***} Our Company shall allocate and allot Series I NCDs wherein the Applicants have not indicated the choice of the relevant NCD Series.

Basis of Allotment: For details, please refer to page no. 16 of the Abridged Prospectus.

For Grounds for Technical Rejection, Please refer to page no. 16 of the Abridged Prospectus.

For further information please refer to section titled "Issue Related Information" on page 46 of the Tranche I Prospectus.

If the Deemed Date of Allotment undergoes a change, the coupon payment dates, redemption amounts and other cash flow workings shall be changed accordingly. Please refer to Section titles" Issue Related Information" on page 46 of the Tranche I Prospectus.

Also for details of the interest payment please refer to "Interest and Payment of Interest" at page no 60 of the Tranche I Prospectus.

For further details, please refer to the Shelf Prospectus and the Tranche I Prospectus both dated December 4, 2018

TEAR HERE

Applicants may contact the Registrar to the Issue in case of any pre-Issue or post-Issue related problems (non-receipt of Allotment Advice, refunds or credit of NCDs).

- In case of ASBA Application submitted to the SCSBs, the Applicants should contact Registrar to the Issue with copy to the relevant SCSB.
- In case of queries related to upload of Applications submitted to the Lead Manager's/ Lead Brokers/ Sub Brokers/Trading Member should contact the relevant Lead Managers/ Lead Brokers/ Sub Brokers/ Trading Member
- The grievances arising out of Applications for the NCDs made through Trading Members may be addressed directly to Stock Exchanges.

COMPANY CONTACT DETAILS

ECL FINANCE LIMITED Registered Office & Corporate Office: Edelweiss House, Off. C.S.T Road, Kalina, Mumbai 400098, Maharashtra, India CIN: U6899MH2005PLC154854
Tel: +91 22 4009 4400; Fax: +91 22 4086 3759

Website: https://eclifinance.edelweissfin.com/ Company Secretary and Compliance Officer: Mr. Jitendra Maheshwar Tel.: +91 22 4009 4400; Fax: +91 22 4086 3759 E-mail: eclfdebtipo@edelweissfin.com

REGISTRAR CONTACT DETAILS

Link Intime India Private Limited

C- 101 1st Floor 247 Park, L.B.S. Marg, Vikhroli (West), Mumbai 400083, Maharashtra, India

Tel: +91 22 4918 6200; Fax: +91 22 4918 6195;

Email: eclnov2018.ncd@linkintime.co.in

Investor Grievance mail: eclnov2018.ncd@linkintime.co.in

Website: www.linkintime.co.in; Contact Person: Ms. Shanti Gopalkrishnan Registration Number: INR000004058; CIN: U67190MH1999PTC118368