

Dan Kroszner

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WORK EXPERIENCE

Della Terra Mountain Chateau, Estes Park, CO

Bar Manager Sept 2012 - Present

- Planned bar setups for over 200 weddings each year with great attention to detail and organization via meetings, calls, and emails.
- Worked with distributors in creating wine, beer, and spirit lists based on research with products and experience with clients.
- Ensured full stocking for weddings varying in size from 30 to 225, showing flexibility and suggesting options for clients vision.
- Worked to get special order products from breweries, distilleries and wineries when clients inquired
- Followed all Colorado Liquor Laws and regulations for Della Terra
- Supervised and trained high-performing team, maintained service and energy levels in fast-paced environment.
- Performed Breakfast Server duties from time to time at boutique hotel

Night Manager April 2017 - Present

- Acted as property manager 6pm-8am, on call for any issues & customer service.
- Created PDFs and aided in development of new online portal for clients to access & update events.
- Performed a minor Online Administrator role, created blogs and helped in online marketing.

Invisible Children Inc., San Diego, CA

City Coordinator Jan 2012 - June 2012

- Selected from thousands to start Invisible Children's satellite office in Chicago as part of the expanding pilot program.
- Created online presence and maintained excellent response time to emails in viral campaign.

Lead Regional Representative August 2010 - December 2011

- In 250 booked events in schools, communities, and churches, raised over \$288,000 in sales and acquired over 385 recurring donations.
- Spoke to over 83,201 students, teachers, and community members in screenings.
- Led mobile office of Ugandans & Americans during cumulative 30 weeks of travel
- Salesforce - created & maintained sales opportunities for all events.
- In two fall campaigns, supported the fundraising of \$2.8 million.

West Chester Area Day Care Center, West Chester, PA

Teacher October 2007 - July 2010

- Provided care, organized activities, and opportunities to learn for children from ages 3-11.

EDUCATION

West Chester University, West Chester, PA

2006 - 2010

- B.A. History - World Regional, French Minor

SKILLS

Customer Service

Proficient in CRM software -
Salesforce

Analytical Skills

Time Management

Event Planning

Sales

Communication Skills

Microsoft Office

Work Ethic - self motivated

Love to learn and quick study

Passionate Philadelphia Sports fan

Exceptionally Amateur Musician

AWARDS

"MVP" - Invisible Children voted by fellow 40+ employees as most valuable team member December '11

LANGUAGES

Limited Proficiency in French