
Daniel Stella

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Professional Summary

Forward-thinking professional with a strong background in business administration, combining a burning passion for coding and web development with proven success in driving business growth and fostering meaningful client relationships as an Associate Broker in commercial real estate. Eager to apply my strategic thinking, problem-solving skills, and innovative mindset to thrive in the dynamic world of web development. Committed to leveraging project management expertise, client engagement abilities, and a user-centric approach to create impactful web applications. Seeking opportunities to merge my technical aptitude, creative mindset, and business savvy to contribute to the growth and success of a progressive software development organization.

Education

Bachelor of Business Administration
Fairleigh Dickinson University, Florham Park, NJ
Year of Graduation: 2011

Work Experience

Associate Broker

PRE Commercial Real Estate, Newark, NJ

Duration: 2018 - Present

- Led commercial real estate sales and leasing efforts, fostering client relationships and driving business growth.
- Conducted market analysis and research to identify and capitalize on lucrative investment opportunities.
- Negotiated lease agreements, ensuring favorable terms for clients.
- Managed client relationships, providing exceptional service and maintaining long-term partnerships.
- Conducted financial analysis to evaluate investment potential and profitability.
- Prospected and networked to expand client base and generate new business.
- Oversaw contract management for seamless transaction execution.

Skills

- Commercial Real Estate Sales
- Market Analysis and Research
- Lease Agreements and Negotiations
- Client Relationship Management
- Financial Analysis
- Networking and Prospecting

- Contract Management

MERN Full Stack Development Skills

- React.js
- Node.js
- Express.js
- MongoDB
- HTML5
- CSS3
- JavaScript
- RESTful APIs
- Git
- Agile Development Methodologies

Certifications / Additional Training

- Rutgers University Full Stack Development Bootcamp
- Udeemy Computer Science 101
- Coursera Learning to Learn
- Udeemy Chat