

# Daniel Stella

Franklin Lakes, NJ 07417

(201) 693-0884 danielxstella@gmail.com

**WWW:** (LinkedIn) <https://www.linkedin.com/in/daniel-stella-80a75853/>

**WWW:** (GitHub) <https://github.com/dann9109>

**WWW:** (Portfolio) [dxstella.com](http://dxstella.com)

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## PROFESSIONAL SUMMARY

Experienced business professional with a passion for coding and web development. Skilled in driving business growth and fostering client relationships. Seeking to apply strategic thinking and problem-solving skills in web development. Committed to creating impactful web applications through project management expertise and a user-centric approach. Eager to contribute technical aptitude, creativity, and business savvy to a progressive software development organization.

## SKILLS

**JavaScript ES6+**

**HTML5**

**MySQL**

**React**

**Node**

**RESTful APIs**

**CSS3**

**MongoDB**

**Express**

**VS Code**

**Bootstrap**

**Git**

## PROJECTS

**StellarStash eCommerce site** | [Written link to GitHub](#), [Written link to deployed project](#), eCommerce platform with full-featured shopping cart with quantity, product reviews and ratings, top products carousel, Admin product/user management, PayPal / credit card integration, Sole author, React, Redux Toolkit, Express, MongoDB, JWT authentication

**Flavor Hub** | [GitHub - magellanrose/Recipe\\_Book\\_Project](#), [\(infinite-journey-57628-3f2779f996f7.herokuapp.com\)](#), Recipe sharing web app, Role: Front end designer, Express, Express Handlebars, MySQL, JavaScript, ORM, Bootstrap

## WORK HISTORY

**ASSOCIATE BROKER** | 01/2018 to Current

**PRE Commercial Real Estate**

- Led commercial real estate sales and leasing efforts, fostering client relationships and driving business growth
- Conducted market analysis and research to identify and capitalize on lucrative investment opportunities
- Negotiated lease agreements, ensuring favorable terms for clients
- Managed client relationships, providing exceptional service and maintaining long-term

partnerships

- Conducted financial analysis to evaluate investment potential and profitability
- Closed over \$36,000,000 in sales
- Oversaw contract management for seamless transaction execution.

**ENGINEERING SERVICE COST RECOVERY SPECIALIST | 05/2016 to 01/2018**

**Peri Usa - East Rutherford, NJ**

- Directly assist Eastern Regional Engineering Manager in Business development and service cost recovery for US operations
- Coordinate costing and invoicing with billing department and track monthly recovered service costs
- Maintain service records. Compare estimate vs actual costs pertaining to assembly productivity
- Collect and assign travel costs to all projects in US eastern region; coordinate scheduling for site technicians
- Recovered over \$800,000 in change order costs

**FINANCIAL CLIENT SERVICE ASSOCIATE | 04/2015 to 04/2016**

**UBS Wealth Management - Weehawken, NJ**

- Provided operational and administrative support to Financial Advisors.
- Assisted internal and external clients with online investment account related inquiries
- Supported and drove firm initiatives and maintained risk awareness and regulatory knowledge
- Managed relationships with clients, advisors and resource providers

**EDUCATION**

**Rutgers University - New Brunswick, NJ | Certificate**

Full Stack Web Development, 03/2024

**Fairleigh Dickinson University - Florham Park, NJ | Bachelor of Arts**

Business Administration, 05/2011