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FINANCIAL DISCLOSURE REPORT

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FILER INFORMATION

Name: Hon. Donald Sternoff Beyer Jr.
Status: Member
State/District: VA08

FILING INFORMATION

Filing Type: Annual Report
Filing Year: 2015
Filing Date: 05/8/2016

SCHEDULE A: ASSETS AND "UNEARNED" INCOME

Asset	Owner	Value of Asset	Income Type(s)	Income	Tx. > \$1,000?
Bank accounts ⇒ Burke & Herbert Don	JT	\$1,001 - \$15,000	None		<input type="checkbox"/>
Bank accounts ⇒ Burke & Herbert Megan	JT	\$15,001 - \$50,000	None		<input type="checkbox"/>
Dealerships, Auto Repair, and Demosphere ⇒ Demosphere Inc.	JT	\$15,001 - \$50,000	Dividends	\$5,001 - \$15,000	<input type="checkbox"/>
DESCRIPTION: 1% of Corporation shares COMMENTS: Demosphere is a soccer software company. It handles the online registration of players (mostly kids, but some adults), the scheduling of all games and referees, and the long-term database for scores and rankings. It began in late 1980's, on paper on the kitchen table, and has evolved to be the largest soccer Internet platform. Located in Falls Church, VA, founded by Jay and Carol Baker.					
Dealerships, Auto Repair, and Demosphere ⇒ Don Beyer Motors Inc., 38% Interest	JT	\$5,000,001 - \$25,000,000	net profit	\$100,001 - \$1,000,000	<input type="checkbox"/>
LOCATION: Falls Church, VA, US DESCRIPTION: 38 Shares of Don Beyer Motors Inc. stock, SubChapter S, 100 shares outstanding					
Dealerships, Auto Repair, and Demosphere ⇒ Forbidden Fruit LLC, dba Don Beyer Volvo-Winchester, Beyer VW, 13% Interest	JT	\$1,000,001 - \$5,000,000	Net Profit	None	<input type="checkbox"/>
LOCATION: Frederick, VA, US DESCRIPTION: 13.33% share of LLC interests					

Asset	Owner	Value of Asset	Income Type(s)	Income	Tx. > \$1,000?
Dealerships, Auto Repair, and Demosphere ⇒ Gum Springs LLC, dba Don Beyer Volvo Alexandria, Beyer Kia, Beyer Subaru, Potomac Motors, 33% Interest LOCATION: Fairfax County, VA, US DESCRIPTION: 33.25% share of LLC interest	JT	\$1,000,001 - \$5,000,000	Net Profit	\$100,001 - \$1,000,000	<input type="checkbox"/>
Dealerships, Auto Repair, and Demosphere ⇒ Pirate Motors LLC, 1% Interest LOCATION: Falls Church, VA, US DESCRIPTION: Holding company for children's shares of dealership operating companies. Megan Beyer owns 1% ~~ \$26,768 @ 12/31/15	JT	\$15,001 - \$50,000	Net profit	\$15,001 - \$50,000	<input type="checkbox"/>
Dealerships, Auto Repair, and Demosphere ⇒ Prospect Hill LLC, dba Don Beyer Volvo Dulles, 32% Interest LOCATION: Loudoun, VA, US DESCRIPTION: 32.22 % share of LLC interest	JT	\$1,000,001 - \$5,000,000	Net Profit	\$50,001 - \$100,000	<input type="checkbox"/>
Dealerships, Auto Repair, and Demosphere ⇒ Rara Avis LLC, 50% Interest LOCATION: Falls Church City, VA, US DESCRIPTION: 50% share of LLC interest	JT	\$1,001 - \$15,000	Net Profit	None	<input type="checkbox"/>
Dealerships, Auto Repair, and Demosphere ⇒ Smokey's Garage LLC, 50% Interest LOCATION: Falls Church City, VA, US DESCRIPTION: 50% share of LLC interest	JT	\$250,001 - \$500,000	Net Profit	None	<input type="checkbox"/>
Dealerships, Auto Repair, and Demosphere ⇒ The Great Experiment LLC, dba Land Rover Alexandria, 33% Interest LOCATION: Alexandria, VA, US DESCRIPTION: 33.25% share of LLC interest	JT	\$1,000,001 - \$5,000,000	Net Profit	\$100,001 - \$1,000,000	<input type="checkbox"/>
Family Trusts ⇒ 1997 Beyer Trust for Primary Benefit of Megan and Children - Mass Mutual #8,265,973 ⇒ Massachusetts Mutual Variable Life Insurance, 100% Interest DESCRIPTION: Policy 8,265,973, insured Donald S Beyer Jr, \$1,000,000 face value. Underlying Assets: Fidelity VIP Contrafund, \$13,089 value, no income, no transactions MML Equity Index, \$12,044 value, no income, no transactions Oppenheimer Capital Appreciation, \$11,383 value, no income, no transactions Oppenheimer Discovery MidCap Growth, \$11,199 value, no income, no transactions Oppenheimer Global, \$12,084 value, no income, no transactions * * * MassMutual Policy #7908868, insured Donald S Beyer Jr,		\$50,001 - \$100,000	None		<input type="checkbox"/>
Family Trusts ⇒ 2000 Beyer Family Trust for Primary Benefit of Megan and Children - Mass Mutual #8,270,880 ⇒ Massachusetts Mutual Variable Life Insurance DESCRIPTION: Policy #8270880, second to die, Megan and Don Beyer, \$2,000,000 face value. Underlying assets: Fidelity VIP Contrafund,		\$50,001 - \$100,000	None		<input type="checkbox"/>

Asset	Owner	Value of Asset	Income Type(s)	Income	Tx. > \$1,000?
\$17,512 value, no income, no transactions MML Equity Index, \$16,343 value, no income, no transactions Oppenheimer Capital Appreciation, \$15,432 value, no income, no transactions Oppenheimer Discovery MidCap Growth, \$15,372 value, no income, no transactions Oppenheimer Global, \$16,159 value, no income, no transactions					
Family Trusts ⇒ Grace Sternoff Beyer 2005 Trust ⇒ Amazing Appreciation LLC, 33% Interest		\$100,001 - \$250,000	None		<input type="checkbox"/>
LOCATION: Falls Church City, VA, US DESCRIPTION: LLC that owns 5% of Quonset Hut LLC, real estate company that owns 1117 West Broad Street, Falls Church, VA; Grace Beyer Trust owns one-third of this 5% (=1.67%)					
Family Trusts ⇒ Grace Sternoff Beyer 2005 Trust ⇒ Coburn & Meredith Bank Deposit Sweep		\$1 - \$1,000	None		<input type="checkbox"/>
DESCRIPTION: overnight bank sweep					
Family Trusts ⇒ Grace Sternoff Beyer 2005 Trust ⇒ Pirate Motors LLC, 33% Interest		\$500,001 - \$1,000,000	Net profit	\$15,001 - \$50,000	<input type="checkbox"/>
LOCATION: Falls Church City, VA, US DESCRIPTION: Holding company for children's shares of dealership operating companies; Grace Beyer Trust owns 33%; ~~ \$892,290 @ 12/31/15					
Family Trusts ⇒ Grace Sternoff Beyer 2005 Trust ⇒ Putnam MultiCap Growth Fund Class A PNOPX		\$1,001 - \$15,000	Capital Gains, Dividends	\$1 - \$200	<input type="checkbox"/>
DESCRIPTION: Putnam Multi-Cap Growth Fund, Class A (PNOPX) \$726 market value, annual income \$2, no transactions Templeton Developing Markets Tr SHS BEN INT Class A (TEDMX) \$620 value, annual income \$12 COMMENTS: mutual fund; not managed by my daughter or family.					
Family Trusts ⇒ Grace Sternoff Beyer 2005 Trust ⇒ Templeton Developing Markets TR TEDMX		\$1 - \$1,000	Capital Gains, Dividends	\$1 - \$200	<input type="checkbox"/>
DESCRIPTION: Templeton Developing Markets Tr SHS BEN INT Class A (TEDMX) \$501 value, annual income \$12					
Family Trusts ⇒ Grace Sternoff Beyer 2005 Trust ⇒ The Vanguard Group - Grace		\$15,001 - \$50,000	None		<input type="checkbox"/>
DESCRIPTION: Vanguard 500 Index Fund Admiral Shares (VFIAX) \$19,295 value, no income, no transactions Vanguard REIT Index Fund Investor Shares (VGSAX) \$295 value, no income, no transactions COMMENTS: These are the classic Vanguard index funds, where the investor does not manage the funds at all. Excepted Investment Funds??					
Morgan Stanley IRA ⇒ Clearbridge Special Inv Tr C (LMASX)	SP	\$100,001 - \$250,000	Tax-Deferred		<input type="checkbox"/>
DESCRIPTION: Clearbridge Special InvTr C (LMASX) -- a mutual fund -- this represents 100% of the investments in this IRA, valued at \$203,913 on 12/31/2014 COMMENTS: This is my wife's IRA, from her days as a reporter for Media General in the 1980's. She has no control over the investments.					
Principal 401K ⇒ AB/CCI/Brown/Emerald SmallCap Growth I Separate Account	JT	\$50,001 - \$100,000	Tax-Deferred		<input type="checkbox"/>
COMMENTS: This is the historic 401K fund from my years with Don Beyer Motors Inc. Nothing new is being added. I can allocate among the various funds, but have no control over what these funds invest in.					

Asset	Owner	Value of Asset	Income Type(s)	Income	Tx. > \$1,000?
Principal 401K ⇒ Capital Research and Mgmt Co American Funds EuroPacific Growth R3 Fund	JT	\$50,001 - \$100,000	Tax-Deferred		<input type="checkbox"/>
COMMENTS: This is the historic 401K fund from my years with Don Beyer Motors Inc. Nothing new is being added. I can allocate among the various funds, but have no control over what these funds invest in.					
Principal 401K ⇒ Eaton Vance Management Eaton Vance Atlanta Capital SMID Cap A Fund	JT	\$1,001 - \$15,000	Tax-Deferred		<input type="checkbox"/>
COMMENTS: This is the historic 401K fund from my years with Don Beyer Motors Inc. Nothing new is being added. I can allocate among the various funds, but have no control over what these funds invest in.					
Principal 401K ⇒ Edge Asset Management Inc. Equity Income Separate Account	JT	\$15,001 - \$50,000	Tax-Deferred		<input type="checkbox"/>
COMMENTS: This is the historic 401K fund from my years with Don Beyer Motors Inc. Nothing new is being added. I can allocate among the various funds, but have no control over what these funds invest in.					
Principal 401K ⇒ Morley Financial Services Principal Stable Value Fund	JT	\$100,001 - \$250,000	Tax-Deferred		<input type="checkbox"/>
COMMENTS: This is the historic 401K fund from my years with Don Beyer Motors Inc. Nothing new is being added. I can allocate among the various funds, but have no control over what these funds invest in. The "Description" field above is severely limited. I have added all the detail several times, only to have it disappear because the field will only accept so few characters.					
Principal 401K ⇒ Pioneer Core Equity Fund A	JT	\$100,001 - \$250,000	Tax-Deferred	\$1,001 - \$2,500	<input type="checkbox"/>
Principal 401K ⇒ Principal Global Investors Core Plus Bond Separate Account	JT	\$100,001 - \$250,000	Tax-Deferred		<input type="checkbox"/>
COMMENTS: This is the historic 401K fund from my years with Don Beyer Motors Inc. Nothing new is being added. I can allocate among the various funds, but have no control over what these funds invest in.					
Principal 401K ⇒ Principal Global Investors LargeCap S&P 500 Index Separate Account	JT	\$15,001 - \$50,000	Tax-Deferred		<input type="checkbox"/>
COMMENTS: This is the historic 401K fund from my years with Don Beyer Motors Inc. Nothing new is being added. I can allocate among the various funds, but have no control over what these funds invest in.					
Principal 401K ⇒ Principal Global Investors MidCap S&P 400 Index Separate Account	JT	\$50,001 - \$100,000	Tax-Deferred		<input type="checkbox"/>
COMMENTS: This is the historic 401K fund from my years with Don Beyer Motors Inc. Nothing new is being added. I can allocate among the various funds, but have no control over what these funds invest in.					
Principal 401K ⇒ Principal Global Investors SmallCap S&P 600 Index	JT	\$50,001 - \$100,000	Tax-Deferred		<input type="checkbox"/>

Asset	Owner	Value of Asset	Income Type(s)	Income	Tx. > \$1,000?
Separate Account					
COMMENTS: This is the historic 401K fund from my years with Don Beyer Motors Inc. Nothing new is being added. I can allocate among the various funds, but have no control over what these funds invest in.					
Principal 401K ⇒ Principal Global Investors/DFA International SmallCap Separate Account	JT	\$50,001 - \$100,000	Tax-Deferred		<input type="checkbox"/>
COMMENTS: This is the historic 401K fund from my years with Don Beyer Motors Inc. Nothing new is being added. I can allocate among the various funds, but have no control over what these funds invest in.					
Principal 401K ⇒ Principal Global/Barrow Hanley MidCap Value III Separate Account	JT	\$1,001 - \$15,000	Tax-Deferred		<input type="checkbox"/>
COMMENTS: This is the historic 401K fund from my years with Don Beyer Motors Inc. Nothing new is being added. I can allocate among the various funds, but have no control over what these funds invest in.					
Principal 401K ⇒ T. Rowe Price/Brown Advisory LargeCap Growth I Separate Account	JT	\$15,001 - \$50,000	Tax-Deferred		<input type="checkbox"/>
COMMENTS: This is the historic 401K fund from my years with Don Beyer Motors Inc. Nothing new is being added. I can allocate among the various funds, but have no control over what these funds invest in.					
Real estate investments ⇒ 105 S Morris Street, Oxford Md	JT	\$1,000,001 - \$5,000,000	None		<input type="checkbox"/>
LOCATION: Talbot County, MD, US					
DESCRIPTION: second home, Town of Oxford, Talbot County, Maryland; was rented out in 2013 while we were still living in Switzerland. No rent in 2014 or 2015					
Real estate investments ⇒ Beyer 1 LLC	JT	\$500,001 - \$1,000,000	Rent	\$15,001 - \$50,000	<input type="checkbox"/>
LOCATION: Falls Church City, VA, US					
DESCRIPTION: 9.00% share of LLC interest; rental property, 1231 West Broad Street, Falls Church, VA 22046					
COMMENTS: lessee is Don Beyer Motors Inc.					
Real estate investments ⇒ Broad Street LLC	JT	\$1,000,001 - \$5,000,000	Rent	\$50,001 - \$100,000	<input type="checkbox"/>
LOCATION: Falls Church City, VA, US					
DESCRIPTION: 50% share of LLC interest; rental property, 1123 and 1125 West Broad Street, Falls Church, VA 22046					
COMMENTS: lessee is Don Beyer Motors Inc					
Real estate investments ⇒ Duke Street LLC	JT	\$1,000,001 - \$5,000,000	Rent	\$100,001 - \$1,000,000	<input type="checkbox"/>
LOCATION: Alexandria, VA, US					
DESCRIPTION: 50% share of LLC interest, rental property, 2712 Duke Street, Alexandria, Virginia 22314					
COMMENTS: lessee is The Great Experiment LLC					

Asset	Owner	Value of Asset	Income Type(s)	Income	Tx. > \$1,000?
Real estate investments ⇒ Garden of Eden LLC	JT	\$100,001 - \$250,000	Rent	None	<input type="checkbox"/>
LOCATION: Frederick, VA, US DESCRIPTION: 35% share of LLC interest; Rental property, Winchester, Virginia COMMENTS: lessee is Forbidden Fruit LLC					
Real estate investments ⇒ Love's Wasteland LLC	JT	\$1,001 - \$15,000	Rent	\$50,001 - \$100,000	<input checked="" type="checkbox"/>
LOCATION: Falls Church, VA, US DESCRIPTION: purchase of land and building at 1121 West Broad Street, Falls Church, VA 22046.					
Real estate investments ⇒ Old Brown LLC	JT	\$1,000,001 - \$5,000,000	Rent	None	<input type="checkbox"/>
LOCATION: Fairfax County, VA, US DESCRIPTION: 50% share of LLC interest; rental property, 7416 Richmond Highway, Alexandria, Virginia 22306 COMMENTS: lessee is Gum Springs LLC					
Real estate investments ⇒ Pacific Boulevard LLC	JT	\$1,000,001 - \$5,000,000	Rent	\$50,001 - \$100,000	<input type="checkbox"/>
LOCATION: Loudoun, VA, US DESCRIPTION: 50% share of LLC interest; rental property, Dulles, Virginia COMMENTS: lessee is Prospect Hill LLC					
Real estate investments ⇒ Pownal LLC	JT	\$500,001 - \$1,000,000	None		<input type="checkbox"/>
LOCATION: Prince William County, VA, US DESCRIPTION: 40% share of LLC interest COMMENTS: 4.5 acres of undeveloped land, wooded, situated along Route 29-211, in Gainesville, Virginia, Prince William County. 14921 Lee Highway, Gainesville, Virginia. Purchased with the intent of building an auto dealership on the land.					
Real estate investments ⇒ Quonset Hut LLC	JT	\$1,000,001 - \$5,000,000	Rent	\$15,001 - \$50,000	<input type="checkbox"/>
LOCATION: Falls Church City, VA, US DESCRIPTION: Don Beyer Motors Inc owns 90% of LLC shares of Quonset Hut LLC; Amazing Appreciation LLC owns 5% of Quonset Hut LLC. Rental property, 1117 West Broad Street, Falls Church, VA 22046 COMMENTS: value of Quonset Hut also reflected in value of Don Beyer Motors Inc. Don Beyer Motors is also lessee of Quonset Hut					
Real estate investments ⇒ Swallow LLC	JT	\$50,001 - \$100,000	Rent	None	<input type="checkbox"/>
LOCATION: Alexandria City, VA, US DESCRIPTION: 40% share of LLC interest; rental property, Alexandria, Virginia COMMENTS: lessee is The Great Experiment LLC					
Real estate investments ⇒ The Sting LLC	JT	\$1 - \$1,000	None		<input checked="" type="checkbox"/>
LOCATION: Falls Church, VA, US					

Asset	Owner	Value of Asset	Income Type(s)	Income	Tx. > \$1,000?
DESCRIPTION: purchase of land and building at 1243 West Broad Street, Falls Church, Virginia 22046					
Real estate investments ⇒ Wild Leap LLC	JT	\$50,001 - \$100,000	Rent	None	<input type="checkbox"/>
LOCATION: Falls Church City, VA, US DESCRIPTION: 50% share of LLC interest; rental property COMMENTS: lessee is Smokey's Garage LLC					
Stocks & Mutual Funds ⇒ Ariel Appreciation	JT	\$1,001 - \$15,000	Capital Gains, Dividends	None	<input type="checkbox"/>
Stocks & Mutual Funds ⇒ Berkshire Hathaway Inc. New (BRK.B)	JT	\$1,001 - \$15,000	Capital Gains, Dividends	\$1 - \$200	<input type="checkbox"/>
Stocks & Mutual Funds ⇒ CarMax Inc (KMX)	JT	\$1,001 - \$15,000	None		<input type="checkbox"/>
Stocks & Mutual Funds ⇒ PNC Financial Services Group, Inc. (PNC)	JT	\$1,001 - \$15,000	Dividends	\$1 - \$200	<input type="checkbox"/>

* Asset class details available at the bottom of this form.

SCHEDULE B: TRANSACTIONS

Asset	Owner	Date	Tx. Type	Amount	Cap. Gains > \$200?
Real estate investments ⇒ Love's Wasteland LLC	JT	12/31/2014	P	\$1,000,001 - \$5,000,000	
LOCATION: Falls Church, VA, US DESCRIPTION: purchase of land and building at 1121 West Broad Street, Falls Church, VA 22046					
Real estate investments ⇒ The Sting LLC	JT	04/1/2015	P	\$1,000,001 - \$5,000,000	
LOCATION: Falls Church, VA, US DESCRIPTION: purchase of land and building at 1243 West Broad Street, Falls Church, VA 22046					

* Asset class details available at the bottom of this form.

SCHEDULE C: EARNED INCOME

Source	Type	Amount
Edge Strategy	public relations work	\$50,000
COMMENTS: Megan Beyer (spouse) income, realized through Megan Beyer Associates, LLC		

Source	Type	Amount
US Government -- The President's Committee on the Arts and the Humanities	Executive Director, from 11.30.2015	\$13,333

SCHEDULE D: LIABILITIES

Owner	Creditor	Date Incurred	Type	Amount of Liability
JT	Burke & Herbert Bank & Trust	June 2012	home mortgage	\$1,000,001 - \$5,000,000
JT	Burke & Herbert Bank & Trust	May 2003	mortgage on second home	\$500,001 - \$1,000,000
JT	American Express COMMENTS: largely paid off	over many years	credit card debt	\$15,001 - \$50,000
JT	Bank of America COMMENTS: now paid off in full monthly	over many years	unsecured personal line of credit	\$15,001 - \$50,000

SCHEDULE E: POSITIONS

Position	Name of Organization
Board Member COMMENTS: nation's largest high school dropout prevention program; non-profit. No income or any other reimbursements of any kind.	Jobs for America's Graduates
President & Director COMMENTS: This is the ongoing campaign operation. Lawyers recommended that we incorporate the campaign. Other directors are my wife, Megan Beyer, and adult daughter, Clara Beyer. Assets include only cash in bank, an ever-fluctuating amount, which is not owned by us personally.	Friends of Don Beyer, Inc

SCHEDULE F: AGREEMENTS

None disclosed.

SCHEDULE G: GIFTS

None disclosed.

SCHEDULE H: TRAVEL PAYMENTS AND REIMBURSEMENTS

None disclosed.

SCHEDULE I: PAYMENTS MADE TO CHARITY IN LIEU OF HONORARIA

None disclosed.

SCHEDULE A AND B ASSET CLASS DETAILS

- Bank accounts (Owner: JT)
LOCATION: VA, US
- Dealerships, Auto Repair, and Demosphere (Owner: JT)
LOCATION: VA, US
- Family Trusts
- Family Trusts ⇒ 1997 Beyer Trust for Primary Benefit of Megan and Children - Mass Mutual #8,265,973 (100% Interest)
DESCRIPTION: a family trust for my wife and children, in case of my death. Only asset is Mass Mutual variable life insurance policy #8,265,973, for \$1,000,000 death benefit
- Family Trusts ⇒ 2000 Beyer Family Trust for Primary Benefit of Megan and Children - Mass Mutual #8,270,880 (100% Interest)
DESCRIPTION: family trust for our children, in the case of the deaths of both my wife and me. Only asset is Mass Mutual variable life insurance policy #8,270,880, for \$2,000,000 death benefit, to be paid after the last of us dies.
- Family Trusts ⇒ Grace Sternoff Beyer 2005 Trust (100% Interest)
- Morgan Stanley IRA (Owner: SP)
DESCRIPTION: Morgan Stanley IRA Retirement Account, from Megan Beyer's employment at Media General 1980s
- Principal 401K (Owner: JT)
DESCRIPTION: Principal 401K, from Don Beyer Motors Inc.
- Real estate investments (Owner: JT)
LOCATION: VA, US
- Stocks & Mutual Funds (Owner: JT)
LOCATION: VA, US

EXCLUSIONS OF SPOUSE, DEPENDENT, OR TRUST INFORMATION

IPO: Did you purchase any shares that were allocated as a part of an Initial Public Offering?

☐ Yes ☒ No

Trusts: Details regarding "Qualified Blind Trusts" approved by the Committee on Ethics and certain other "excepted trusts" need not be disclosed. Have you excluded from this report details of such a trust benefiting you, your spouse, or dependent child?

☐ Yes ☒ No

Exemption: Have you excluded from this report any other assets, "unearned" income, transactions, or liabilities of a spouse or dependent child because they meet all three tests for exemption?

☐ Yes ☒ No

COMMENTS

CERTIFICATION AND SIGNATURE

☒ I CERTIFY that the statements I have made on the attached Financial Disclosure Report are true, complete, and correct to the best of my knowledge and belief.

Digitally Signed: Hon. Donald Sternoff Beyer Jr., 05/8/2016