



Filing ID #10021650

# FINANCIAL DISCLOSURE REPORT

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## FILER INFORMATION

**Name:** Hon. Donald Sternoff Beyer Jr.  
**Status:** Member  
**State/District:** VA08

## FILING INFORMATION

**Filing Type:** Annual Report  
**Filing Year:** 2017  
**Filing Date:** 05/9/2018

## SCHEDULE A: ASSETS AND "UNEARNED" INCOME

Asset	Owner	Value of Asset	Income Type(s)	Income	Tx. > \$1,000?
Bank accounts ⇒ Burke & Herbert Don [BA]	JT	\$15,001 - \$50,000	None		<input type="checkbox"/>
Bank accounts ⇒ Burke & Herbert Megan [BA]	JT	\$50,001 - \$100,000	None		<input type="checkbox"/>
Dealerships, Auto Repair, and Demosphere ⇒ Demosphere Inc. [PS]	JT	\$15,001 - \$50,000	None		<input type="checkbox"/>
DESCRIPTION: 1% of Corporation shares COMMENTS: Demosphere is a soccer software company. It handles the online registration of players (mostly kids, but some adults), the scheduling of all games and referees, and the long-term database for scores and rankings. It began in late 1980's, on paper on the kitchen table, and has evolved to be the largest soccer Internet platform. Located in Falls Church, VA, founded by Jay and Carol Baker.					
Dealerships, Auto Repair, and Demosphere ⇒ Don Beyer Motors Inc., 38% Interest [OL]	JT	\$5,000,001 - \$25,000,000	net profit	\$100,001 - \$1,000,000	<input type="checkbox"/>
LOCATION: Falls Church, VA, US DESCRIPTION: 38 Shares of Don Beyer Motors Inc. stock, SubChapter S, 100 shares outstanding					
Dealerships, Auto Repair, and Demosphere ⇒ Forbidden Fruit LLC, dba Don Beyer Volvo-Winchester, Beyer VW, 13% Interest [OL]	JT	\$1,000,001 - \$5,000,000	Net Profit	\$100,001 - \$1,000,000	<input type="checkbox"/>
LOCATION: Frederick, VA, US DESCRIPTION: 33.33% share of LLC interests					

Asset	Owner	Value of Asset	Income Type(s)	Income	Tx. > \$1,000?
Dealerships, Auto Repair, and Demosphere ⇒ Gum Springs LLC, dba Don Beyer Volvo Alexandria, Beyer Kia, Beyer Subaru, Potomac Motors, 33% Interest [OL]	JT	\$5,000,001 - \$25,000,000	Net Profit	\$100,001 - \$1,000,000	<input type="checkbox"/>
LOCATION: Fairfax County, VA, US DESCRIPTION: 33.25% share of LLC interest					
Dealerships, Auto Repair, and Demosphere ⇒ Pirate Motors LLC, 1% Interest [OL]	JT	\$15,001 - \$50,000	Net profit	\$5,001 - \$15,000	<input type="checkbox"/>
LOCATION: Falls Church, VA, US DESCRIPTION: Holding company for children's shares of dealership operating companies. Megan Beyer owns 1% ~~ \$37,516 @ 12/31/16					
Dealerships, Auto Repair, and Demosphere ⇒ Prospect Hill LLC, dba Don Beyer Volvo Dulles, 32% Interest [OL]	JT	\$1,000,001 - \$5,000,000	Net Profit	\$100,001 - \$1,000,000	<input type="checkbox"/>
LOCATION: Loudoun, VA, US DESCRIPTION: 32.22 % share of LLC interest					
Dealerships, Auto Repair, and Demosphere ⇒ Rara Avis LLC, 50% Interest [OL]	JT	\$1,001 - \$15,000	Net Profit	None	<input type="checkbox"/>
LOCATION: Falls Church City, VA, US DESCRIPTION: 50% share of LLC interest					
Dealerships, Auto Repair, and Demosphere ⇒ Smokey's Garage LLC, 50% Interest [OL]	JT	\$250,001 - \$500,000	Net Profit	None	<input type="checkbox"/>
LOCATION: Falls Church City, VA, US DESCRIPTION: 50% share of LLC interest					
Dealerships, Auto Repair, and Demosphere ⇒ The Great Experiment LLC, dba Land Rover Alexandria, 33% Interest [OL]	JT	\$5,000,001 - \$25,000,000	Net Profit	\$100,001 - \$1,000,000	<input type="checkbox"/>
LOCATION: Alexandria, VA, US DESCRIPTION: 33.25% share of LLC interest					
Family Trusts ⇒ 1997 Beyer Trust for Primary Benefit of Megan and Children - Mass Mutual #8,265,973 ⇒ Massachusetts Mutual Variable Life Insurance, 100% Interest [WU]		\$50,001 - \$100,000	None		<input type="checkbox"/>
DESCRIPTION: Policy 8,265,973, insured Donald S Beyer Jr, \$1,000,000 face value. Underlying Assets: Fidelity VIP Contrafund, \$16,447 value, no income, premium payments MML Equity Index, \$15,638 value, no income, premium payments Oppenheimer Capital Appreciation, \$14,234 value, no income, premium payments Oppenheimer Discovery MidCap Growth, \$14,661 value, no income, premium payments Oppenheimer Global, \$15,030 value, no income, premium payments * * * MassMutual Policy #7908868, insured Donald S Beyer					
Family Trusts ⇒ 2000 Beyer Family Trust for Primary Benefit of Megan and Children - Mass Mutual #8,270,880 ⇒ Massachusetts Mutual Variable Life Insurance [WU]		\$100,001 - \$250,000	None		<input type="checkbox"/>

Asset	Owner	Value of Asset	Income Type(s)	Income	Tx. > \$1,000?
DESCRIPTION: Policy #8270880, second to die, Megan and Don Beyer, \$2,000,000 face value. Underlying assets: Fidelity VIP Contrafund, \$24,583 value, no income, premium payments MML Equity Index, \$23,542 value, no income, premium payments Oppenheimer Capital Appreciation, \$21,082 value, no income, premium payments Oppenheimer Discovery MidCap Growth, \$21,902 value, no income, premium payments Oppenheimer Global, \$22,174 value, no income, premium payments COMMENTS: we do not manage these funds at all -- make the monthly premium payment, that is all.					
Family Trusts ⇒ Grace Sternoff Beyer 2005 Trust ⇒ Amazing Appreciation LLC, 33% Interest [OL]		\$250,001 - \$500,000	Dividends	\$1,001 - \$2,500	<input type="checkbox"/>
LOCATION: Falls Church City, VA, US DESCRIPTION: LLC that owns 5% of Quonset Hut LLC, real estate company that owns 1117 West Broad Street, Falls Church, VA; Grace Beyer Trust owns one-third of this 5% (=1.67%); LLC distributions of \$2,336 attributable to Grace.					
Family Trusts ⇒ Grace Sternoff Beyer 2005 Trust ⇒ Pirate Motors LLC, 33% Interest [OL]		\$1,000,001 - \$5,000,000	Net profit	\$50,001 - \$100,000	<input type="checkbox"/>
LOCATION: Falls Church City, VA, US DESCRIPTION: Holding company for children's shares of dealership operating companies; Grace Beyer Trust owns 33%; ~~ \$1,238.050 @ 12/31/16					
Family Trusts ⇒ Grace Sternoff Beyer 2005 Trust ⇒ The Vanguard Group - Grace [MF]		\$15,001 - \$50,000	None		<input type="checkbox"/>
DESCRIPTION: Vanguard 500 Index Fund Admiral Shares (VFIAX) \$22,800 value, no income, no transactions Vanguard REIT Index Fund Investor Shares (VGSAX) \$328 value, no income, no transactions COMMENTS: These are the classic Vanguard index funds, where the investor does not manage the funds at all. Excepted Investment Funds??					
Morgan Stanley IRA ⇒ Clearbridge Special Inv Tr C (LMASX) [MF]	SP	\$250,001 - \$500,000	Tax-Deferred		<input type="checkbox"/>
DESCRIPTION: Clearbridge Special InvTr C (LMASX) -- a mutual fund -- this represents 100% of the investments in this IRA, valued at \$251,262 on 3/31/2017 COMMENTS: This is my wife's IRA, from her days as a reporter for Media General in the 1980's. She has no control over the investments.					
Pioneer II IRA ⇒ Pioneer Core Equity Fund A [MF]	JT	\$250,001 - \$500,000	Tax-Deferred		<input type="checkbox"/>
DESCRIPTION: PIOTX 12,464 shares IRA!					
Principal 401K ⇒ AB/CCI/Brown/Emerald SmallCap Growth I Separate Account [MF]	JT	\$15,001 - \$50,000	Tax-Deferred		<input type="checkbox"/>
COMMENTS: This is the historic 401K fund from my years with Don Beyer Motors Inc. Nothing new is being added. I can allocate among the various funds, but have no control over what these funds invest in.					
Principal 401K ⇒ Capital Research and Mgmt Co American Funds EuroPacific Growth R3 Fund [MF]	JT	\$1,001 - \$15,000	Tax-Deferred		<input type="checkbox"/>
COMMENTS: This is the historic 401K fund from my years with Don Beyer Motors Inc. Nothing new is being added. I can allocate among the various funds, but have no control over what these funds invest in.					
Principal 401K ⇒	JT	\$1,001 - \$15,000	Tax-Deferred		<input type="checkbox"/>

Asset	Owner	Value of Asset	Income Type(s)	Income	Tx. > \$1,000?
Eaton Vance Management Eaton Vance Atlanta Capital SMID Cap A Fund [MF]					
COMMENTS: This is the historic 401K fund from my years with Don Beyer Motors Inc. Nothing new is being added. I can allocate among the various funds, but have no control over what these funds invest in.					
Principal 401K ⇒ Edge Asset Management Inc. Equity Income Separate Account [MF]	JT	\$15,001 - \$50,000	Tax-Deferred		<input type="checkbox"/>
COMMENTS: This is the historic 401K fund from my years with Don Beyer Motors Inc. Nothing new is being added. I can allocate among the various funds, but have no control over what these funds invest in.					
Principal 401K ⇒ Morley Financial Services Principal Stable Value Fund [MF]	JT	\$50,001 - \$100,000	Tax-Deferred		<input type="checkbox"/>
COMMENTS: This is the historic 401K fund from my years with Don Beyer Motors Inc. Nothing new is being added. I can allocate among the various funds, but have no control over what these funds invest in. The "Description" field above is severely limited. I have added all the detail several times, only to have it disappear because the field will only accept so few characters.					
Principal 401K ⇒ Principal Global Investors Core Plus Bond Separate Account [MF]	JT	\$15,001 - \$50,000	Tax-Deferred		<input type="checkbox"/>
COMMENTS: This is the historic 401K fund from my years with Don Beyer Motors Inc. Nothing new is being added. I can allocate among the various funds, but have no control over what these funds invest in.					
Principal 401K ⇒ Principal Global Investors LargeCap S&P 500 Index Separate Account [MF]	JT	\$1,001 - \$15,000	Tax-Deferred		<input type="checkbox"/>
COMMENTS: This is the historic 401K fund from my years with Don Beyer Motors Inc. Nothing new is being added. I can allocate among the various funds, but have no control over what these funds invest in.					
Principal 401K ⇒ Principal Global Investors MidCap S&P 400 Index Separate Account [MF]	JT	\$15,001 - \$50,000	Tax-Deferred		<input type="checkbox"/>
COMMENTS: This is the historic 401K fund from my years with Don Beyer Motors Inc. Nothing new is being added. I can allocate among the various funds, but have no control over what these funds invest in.					
Principal 401K ⇒ Principal Global Investors SmallCap S&P 600 Index Separate Account [MF]	JT	\$15,001 - \$50,000	Tax-Deferred		<input type="checkbox"/>
COMMENTS: This is the historic 401K fund from my years with Don Beyer Motors Inc. Nothing new is being added. I can allocate among the various funds, but have no control over what these funds invest in.					
Principal 401K ⇒ Principal Global Investors/DFA International SmallCap Separate Account [MF]	JT	\$15,001 - \$50,000	Tax-Deferred		<input type="checkbox"/>
COMMENTS: This is the historic 401K fund from my years with Don Beyer Motors Inc. Nothing new is being added. I can allocate among the various funds, but have no control over what these funds invest in.					

Asset	Owner	Value of Asset	Income Type(s)	Income	Tx. > \$1,000?
Principal 401K ⇒ Principal Global/Barrow Hanley MidCap Value III Separate Account [MF]	JT	\$15,001 - \$50,000	Tax-Deferred		<input type="checkbox"/>
COMMENTS: This is the historic 401K fund from my years with Don Beyer Motors Inc. Nothing new is being added. I can allocate among the various funds, but have no control over what these funds invest in.					
Principal 401K ⇒ T. Rowe Price/Brown Advisory LargeCap Growth I Separate Account [MF]	JT	\$1,001 - \$15,000	Tax-Deferred		<input type="checkbox"/>
COMMENTS: This is the historic 401K fund from my years with Don Beyer Motors Inc. Nothing new is being added. I can allocate among the various funds, but have no control over what these funds invest in.					
Real estate investments ⇒ 105 S Morris Street, Oxford Md [RP]	JT	\$1,000,001 - \$5,000,000	None		<input type="checkbox"/>
LOCATION: Talbot County, MD, US DESCRIPTION: second home, Town of Oxford, Talbot County, Maryland; No rent in 2014, 2015,2016					
Real estate investments ⇒ Beyer 1 LLC [RP]	JT	\$500,001 - \$1,000,000	Rent	\$15,001 - \$50,000	<input type="checkbox"/>
LOCATION: Falls Church City, VA, US DESCRIPTION: 9.00% share of LLC interest; rental property, 1231 West Broad Street, Falls Church, VA 22046 COMMENTS: lessee is Don Beyer Motors Inc.					
Real estate investments ⇒ Broad Street LLC [RP]	JT	\$1,000,001 - \$5,000,000	Rent	\$50,001 - \$100,000	<input type="checkbox"/>
LOCATION: Falls Church City, VA, US DESCRIPTION: 50% share of LLC interest; rental property, 1123 and 1125 West Broad Street, Falls Church, VA 22046 COMMENTS: lessee is Don Beyer Motors Inc					
Real estate investments ⇒ Duke Street LLC [RP]	JT	\$1,000,001 - \$5,000,000	Rent	\$100,001 - \$1,000,000	<input type="checkbox"/>
LOCATION: Alexandria, VA, US DESCRIPTION: 50% share of LLC interest, rental property, 2712 Duke Street, Alexandria, Virginia 22314 COMMENTS: lessee is The Great Experiment LLC					
Real estate investments ⇒ Garden of Eden LLC [RP]	JT	\$5,000,001 - \$25,000,000	Rent	None	<input type="checkbox"/>
LOCATION: Frederick, VA, US DESCRIPTION: 35% share of LLC interest; Rental property, Winchester, Virginia COMMENTS: lessee is Forbidden Fruit LLC					
Real estate investments ⇒ Love's Wasteland LLC [RP]	JT	\$1,000,001 - \$5,000,000	Rent	\$50,001 - \$100,000	<input type="checkbox"/>
LOCATION: Falls Church, VA, US DESCRIPTION: purchase of land and building at 1121 West Broad Street, Falls Church, VA 22046. Love's Wasteland was originally purchased in July 2014. Omitted from previous filings only because I was not paying close enough attention to my brother's purchase activity during the 2014					

Asset	Owner	Value of Asset	Income Type(s)	Income	Tx. > \$1,000?
campaign.					
Real estate investments ⇒ Old Brown LLC [RP]	JT	\$5,000,001 - \$25,000,000	Rent	None	<input type="checkbox"/>
LOCATION: Fairfax County, VA, US DESCRIPTION: 50% share of LLC interest; rental property, 7416 Richmond Highway, Alexandria, Virginia 22306 COMMENTS: lessee is Gum Springs LLC					
Real estate investments ⇒ Pacific Boulevard LLC [RP]	JT	\$5,000,001 - \$25,000,000	Rent	\$100,001 - \$1,000,000	<input type="checkbox"/>
LOCATION: Loudoun, VA, US DESCRIPTION: 50% share of LLC interest; rental property, Dulles, Virginia COMMENTS: lessee is Prospect Hill LLC					
Real estate investments ⇒ Pownal LLC [RP]	JT	\$1,000,001 - \$5,000,000	Dividends	\$1,001 - \$2,500	<input type="checkbox"/>
LOCATION: Prince William County, VA, US DESCRIPTION: 40% share of LLC interest COMMENTS: 4.5 acres of undeveloped land, wooded, situated along Route 29-211, in Gainesville, Virginia, Prince William County. 14921 Lee Highway, Gainesville, Virginia. Purchased with the intent of building an auto dealership on the land.					
Real estate investments ⇒ Quonset Hut LLC [RP]	JT	\$5,000,001 - \$25,000,000	Rent	\$15,001 - \$50,000	<input type="checkbox"/>
LOCATION: Falls Church City, VA, US DESCRIPTION: Don Beyer Motors Inc owns 90% of LLC shares of Quonset Hut LLC; Amazing Appreciation LLC owns 5% of Quonset Hut LLC. Rental property, 1117 West Broad Street, Falls Church, VA 22046 COMMENTS: value of Quonset Hut also reflected in value of Don Beyer Motors Inc. Don Beyer Motors is also lessee of Quonset Hut					
Real estate investments ⇒ Swallow LLC [RP]	JT	\$1,000,001 - \$5,000,000	Rent	None	<input type="checkbox"/>
LOCATION: Alexandria City, VA, US DESCRIPTION: 40% share of LLC interest; rental property, Alexandria, Virginia COMMENTS: lessee is The Great Experiment LLC					
Real estate investments ⇒ The Sting LLC [RP]	JT	\$1,000,001 - \$5,000,000	None		<input type="checkbox"/>
LOCATION: Falls Church, VA, US DESCRIPTION: purchase of land and building at 1243 West Broad Street, Falls Church, Virginia 22046 COMMENTS: We have virtually no equity in this property, which is why the Value of the Asset is so minimal. We financed 100% of the purchase price.					
Real estate investments ⇒ Wild Leap LLC [RP]	JT	\$1,000,001 - \$5,000,000	Rent	None	<input type="checkbox"/>
LOCATION: Falls Church City, VA, US DESCRIPTION: 50% share of LLC interest; rental property COMMENTS: lessee is Smokey's Garage LLC					

Asset	Owner	Value of Asset	Income Type(s)	Income	Tx. > \$1,000?
Stocks & Mutual Funds ⇒ Ariel Appreciation [MF]	JT	\$1,001 - \$15,000	Capital Gains, Dividends	\$201 - \$1,000	<input checked="" type="checkbox"/>
DESCRIPTION: I sold \$7,000 of Ariel mutual fund on March 8, 2017.					
Stocks & Mutual Funds ⇒ Berkshire Hathaway Inc. New (BRK.B) [ST]	JT	\$1,001 - \$15,000	Capital Gains, Dividends	\$1 - \$200	<input type="checkbox"/>
Stocks & Mutual Funds ⇒ CarMax Inc (KMX) [ST]	JT	\$15,001 - \$50,000	None		<input type="checkbox"/>
DESCRIPTION: KMX 290.00 shares					
Stocks & Mutual Funds ⇒ Hanover Insurance Group Inc (THG) [ST]	JT	\$1,001 - \$15,000	Dividends	\$1 - \$200	<input type="checkbox"/>
DESCRIPTION: 28 Shares					
Stocks & Mutual Funds ⇒ PNC Financial Services Group, Inc. (PNC) [ST]	JT	\$1,001 - \$15,000	Dividends	\$1 - \$200	<input type="checkbox"/>
Stocks & Mutual Funds ⇒ Virginia Retirement System [PE]	JT	\$15,001 - \$50,000	Tax-Deferred		<input type="checkbox"/>
DESCRIPTION: \$29,147 at 12/31/16					

\* Asset class details available at the bottom of this form. For the complete list of asset type abbreviations, please visit <https://fd.house.gov/reference/asset-type-codes.aspx>.

## SCHEDULE B: TRANSACTIONS

Asset	Owner	Date	Tx. Type	Amount	Cap. Gains > \$200?
Principal 401K ⇒ AB/CCI/Brown/Emerald SmallCap Growth I Separate Account [MF]	JT	Monthly	S	\$1,001 - \$15,000	<input type="checkbox"/>
DESCRIPTION: intermittent drawing down of 401K fund, as approaching age 70 1/2					
COMMENTS: Information on possible capital gains not yet available					
Principal 401K ⇒ Capital Research and Mgmt Co American Funds EuroPacific Growth R3 Fund [MF]	JT	Monthly	S	\$1,001 - \$15,000	<input type="checkbox"/>
DESCRIPTION: intermittent drawing down of 401K fund, as approaching age 70 1/2					
COMMENTS: Information on possible capital gains not yet available					
Principal 401K ⇒ Eaton Vance Management Eaton Vance Atlanta Capital SMID Cap A Fund [MF]	JT	Monthly	S	\$1,001 - \$15,000	<input type="checkbox"/>
DESCRIPTION: intermittent drawing down of 401K fund, as approaching age 70 1/2					

Asset	Owner	Date	Tx. Type	Amount	Cap. Gains > \$200?
COMMENTS: Information on possible capital gains not yet available					
Principal 401K ⇒ Edge Asset Management Inc. Equity Income Separate Account [MF]	JT	Monthly	S	\$1,001 - \$15,000	<input type="checkbox"/>
DESCRIPTION: intermittent drawing down of 401K fund, as approaching age 70 1/2 COMMENTS: Information on possible capital gains not yet available					
Principal 401K ⇒ Morley Financial Services Principal Stable Value Fund [MF]	JT	Monthly	S	\$1,001 - \$15,000	<input type="checkbox"/>
DESCRIPTION: intermittent drawing down of 401K fund, as approaching age 70 1/2 COMMENTS: Information on possible capital gains not yet available					
Principal 401K ⇒ Principal Global Investors Core Plus Bond Separate Account [MF]	JT	Monthly	S	\$1,001 - \$15,000	<input type="checkbox"/>
DESCRIPTION: intermittent drawing down of 401K fund, as approaching age 70 1/2 COMMENTS: Information on possible capital gains not yet available					
Principal 401K ⇒ Principal Global Investors LargeCap S&P 500 Index Separate Account [MF]	JT	Monthly	S	\$1,001 - \$15,000	<input type="checkbox"/>
DESCRIPTION: intermittent drawing down of 401K fund, as approaching age 70 1/2 COMMENTS: Information on possible capital gains not yet available					
Principal 401K ⇒ Principal Global Investors MidCap S&P 400 Index Separate Account [MF]	JT	Monthly	S	\$1,001 - \$15,000	<input type="checkbox"/>
DESCRIPTION: intermittent drawing down of 401K fund, as approaching age 70 1/2 COMMENTS: Information on possible capital gains not yet available					
Principal 401K ⇒ Principal Global Investors SmallCap S&P 600 Index Separate Account [MF]	JT	Monthly	S	\$1,001 - \$15,000	<input type="checkbox"/>
DESCRIPTION: intermittent drawing down of 401K fund, as approaching age 70 1/2 COMMENTS: Information on possible capital gains not yet available					
Principal 401K ⇒ Principal Global Investors/DFA International SmallCap Separate Account [MF]	JT	Monthly	S	\$1,001 - \$15,000	<input type="checkbox"/>
DESCRIPTION: intermittent drawing down of 401K fund, as approaching age 70 1/2 COMMENTS: Information on possible capital gains not yet available					
Principal 401K ⇒ Principal Global/Barrow Hanley MidCap Value III Separate Account [MF]	JT	Monthly	S	\$1,001 - \$15,000	<input type="checkbox"/>
DESCRIPTION: intermittent drawing down of 401K fund, as approaching age 70 1/2					



Asset	Owner	Date	Tx. Type	Amount	Cap. Gains > \$200?
COMMENTS: Information on possible capital gains not yet available					
Principal 401K ⇒ T. Rowe Price/Brown Advisory LargeCap Growth I Separate Account [MF]	JT	Monthly	S	\$1,001 - \$15,000	<input type="checkbox"/>
DESCRIPTION: intermittent drawing down of 401K fund, as approaching age 70 1/2					
COMMENTS: Information on possible capital gains not yet available					
Stocks & Mutual Funds ⇒ Ariel [MF]	JT	03/9/2017	S	\$1,001 - \$15,000	<input checked="" type="checkbox"/>
DESCRIPTION: sold \$7,000 of Ariel on March 8, 2017.					

\* Asset class details available at the bottom of this form. For the complete list of asset type abbreviations, please visit <https://fd.house.gov/reference/asset-type-codes.aspx>.

### SCHEDULE C: EARNED INCOME

Source	Type	Amount
Civic Nation	spouse consulting fee	\$33,400.00
American Film Institute	spouse consulting fee	\$15,000.00
National Endowment for the Arts	Spouse salary, as Executive Director of President's Commission on Arts and Humanities	\$30,555.71

### SCHEDULE D: LIABILITIES

Owner	Creditor	Date Incurred	Type	Amount of Liability
JT	Burke & Herbert Bank & Trust	June 2012 and May 2014	home mortgage	\$1,000,001 - \$5,000,000
COMMENTS: 801 Duke Street, Alexandria, VA				
JT	Burke & Herbert Bank & Trust	May 2003	mortgage on second home	\$500,001 - \$1,000,000
COMMENTS: 105 North Morris Street, Oxford, MD				
JT	American Express	over many years	credit card debt	\$15,001 - \$50,000
COMMENTS: largely paid off				
JT	Bank of America	over many years	unsecured personal line of credit	\$15,001 - \$50,000
COMMENTS: now paid off in full monthly				

Owner	Creditor	Date Incurred	Type	Amount of Liability
JT	Wells Fargo	September 2014	mortgage on Love's Wasteland LLC property	\$1,000,001 - \$5,000,000
JT	Wells Fargo	May 2015	mortgage on Sting LLC property	\$250,001 - \$500,000
JT	Burke & Herbert Bank & Trust	June 2012	mortgage on Wild Leap LLC property	\$250,001 - \$500,000
JT	Wells Fargo	October 2012	mortgage on Pownal LLC property	\$250,001 - \$500,000
JT	Wells Fargo	October 2012	mortgage on Garden of Eden LLC property	\$1,000,001 - \$5,000,000
JT	Wells Fargo	April 2013	mortgage on Swallow LLC property	\$1,000,001 - \$5,000,000
JT	Wells Fargo	April 2015	mortgage on Pacific Boulevard LLC property	\$1,000,001 - \$5,000,000
JT	Wells Fargo	May 2012	mortgage on Old Brown LLC property	\$1,000,001 - \$5,000,000
JT	Burke & Herbert Bank & Trust	April 2015	mortgage on Duke Street LLC property	\$500,001 - \$1,000,000
JT	Wells Fargo	April 2011	mortgage on Quonset Hut LLC property	\$100,001 - \$250,000
JT	Burke & Herbert Bank & Trust	February 2016	mortgage on Broad Street LLC property	\$250,001 - \$500,000

### SCHEDULE E: POSITIONS

Position	Name of Organization
Board Member	Jobs for America's Graduates
COMMENTS: nation's largest high school dropout prevention program; non-profit. No income or any other reimbursements of any kind.	
President & Director	Friends of Don Beyer, Inc
COMMENTS: This is the ongoing campaign operation. Lawyers recommended that we incorporate the campaign. Other directors are my wife, Megan Beyer, and adult daughter, Clara Beyer. Assets include only cash in bank, an ever-fluctuating amount, which is not owned by us personally.	

### SCHEDULE F: AGREEMENTS

None disclosed.

### SCHEDULE G: GIFTS

None disclosed.

SCHEDULE H: TRAVEL PAYMENTS AND REIMBURSEMENTS

Trip Details					Inclusions		
Source	Start Date	End Date	Itinerary	Days at Own Exp.	Lodging?	Food?	Family?
The Aspen Institute	02/18/2017	02/25/2018	Dulles, Virginia - Delhi, India - Hyderabad, Inda - Dulles, Virginia	0	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
The Aspen Institute	05/25/2017	06/4/2017	Dulles, Virginia - Paris, France - Berlin, Germany - Paris, France - Dulles, Virginia	5	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
COMMENTS: travel between Paris and Berlin and back to Paris was paid for 100% by Donald Beyer. All expenses (hotel, food, travel) in Paris were paid for 100% by Donald Beyer.							

SCHEDULE I: PAYMENTS MADE TO CHARITY IN LIEU OF HONORARIA

None disclosed.

SCHEDULE A AND B ASSET CLASS DETAILS

<ul style="list-style-type: none"><li>Bank accounts (Owner: JT) LOCATION: VA, US</li><li>Dealerships, Auto Repair, and Demosphere (Owner: JT) LOCATION: VA, US</li><li>Family Trusts</li><li>Family Trusts ⇒ 1997 Beyer Trust for Primary Benefit of Megan and Children - Mass Mutual #8,265,973 (100% Interest) DESCRIPTION: a family trust for my wife and children, in case of my death. Only asset is Mass Mutual variable life insurance policy #8,265,973, for \$1,000,000 death benefit</li><li>Family Trusts ⇒ 2000 Beyer Family Trust for Primary Benefit of Megan and Children - Mass Mutual #8,270,880 (100% Interest) DESCRIPTION: family trust for our children, in the case of the deaths of both my wife and me. Only asset is Mass Mutual variable life insurance policy #8,270,880, for \$2,000,000 death benefit, to be paid after the last of us dies.</li><li>Family Trusts ⇒ Grace Sternoff Beyer 2005 Trust (100% Interest)</li><li>Morgan Stanley IRA (Owner: SP) DESCRIPTION: Morgan Stanley IRA Retirement Account, from Megan Beyer's employment at Media General 1980s</li><li>Pioneer II IRA (Owner: JT) DESCRIPTION: The original IRA begun in 1980 or so, owned by Donald S Beyer Jr. Only asset is Pioneer PIOTX shares</li><li>Principal 401K (Owner: JT) DESCRIPTION: Principal 401K, from Don Beyer Motors Inc.</li><li>Real estate investments (Owner: JT) LOCATION: VA, US</li></ul>
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- Stocks & Mutual Funds (Owner: JT)  
LOCATION: VA, US

## EXCLUSIONS OF SPOUSE, DEPENDENT, OR TRUST INFORMATION

**IPO:** Did you purchase any shares that were allocated as a part of an Initial Public Offering?

☐ Yes ☒ No

**Trusts:** Details regarding "Qualified Blind Trusts" approved by the Committee on Ethics and certain other "excepted trusts" need not be disclosed. Have you excluded from this report details of such a trust benefiting you, your spouse, or dependent child?

☐ Yes ☒ No

**Exemption:** Have you excluded from this report any other assets, "unearned" income, transactions, or liabilities of a spouse or dependent child because they meet all three tests for exemption?

☐ Yes ☒ No

## COMMENTS

## CERTIFICATION AND SIGNATURE

☒ I CERTIFY that the statements I have made on the attached Financial Disclosure Report are true, complete, and correct to the best of my knowledge and belief.

**Digitally Signed:** Hon. Donald Sternoff Beyer Jr., 05/9/2018