



Filing ID #10015760

FINANCIAL DISCLOSURE REPORT

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FILER INFORMATION

Name: Hon. Donald Sternoff Beyer Jr.
Status: Member
State/District: VA08

FILING INFORMATION

Filing Type: Annual Report
Filing Year: 2016
Filing Date: 05/10/2017

SCHEDULE A: ASSETS AND "UNEARNED" INCOME

Asset	Owner	Value of Asset	Income Type(s)	Income	Tx. > \$1,000?
Bank accounts ⇒ Burke & Herbert Don	JT	\$1,001 - \$15,000	None		<input type="checkbox"/>
Bank accounts ⇒ Burke & Herbert Megan	JT	\$15,001 - \$50,000	None		<input type="checkbox"/>
Dealerships, Auto Repair, and Demosphere ⇒ Demosphere Inc.	JT	\$15,001 - \$50,000	None		<input type="checkbox"/>
DESCRIPTION: 1% of Corporation shares COMMENTS: Demosphere is a soccer software company. It handles the online registration of players (mostly kids, but some adults), the scheduling of all games and referees, and the long-term database for scores and rankings. It began in late 1980's, on paper on the kitchen table, and has evolved to be the largest soccer Internet platform. Located in Falls Church, VA, founded by Jay and Carol Baker.					
Dealerships, Auto Repair, and Demosphere ⇒ Don Beyer Motors Inc., 38% Interest	JT	\$5,000,001 - \$25,000,000	net profit	\$100,001 - \$1,000,000	<input type="checkbox"/>
LOCATION: Falls Church, VA, US DESCRIPTION: 38 Shares of Don Beyer Motors Inc. stock, SubChapter S, 100 shares outstanding					
Dealerships, Auto Repair, and Demosphere ⇒ Forbidden Fruit LLC, dba Don Beyer Volvo-Winchester, Beyer VW, 13% Interest	JT	\$1,000,001 - \$5,000,000	Net Profit	\$100,001 - \$1,000,000	<input type="checkbox"/>
LOCATION: Frederick, VA, US DESCRIPTION: 33.33% share of LLC interests					

Asset	Owner	Value of Asset	Income Type(s)	Income	Tx. > \$1,000?
Dealerships, Auto Repair, and Demosphere ⇒ Gum Springs LLC, dba Don Beyer Volvo Alexandria, Beyer Kia, Beyer Subaru, Potomac Motors, 33% Interest LOCATION: Fairfax County, VA, US DESCRIPTION: 33.25% share of LLC interest	JT	\$5,000,001 - \$25,000,000	Net Profit	\$100,001 - \$1,000,000	<input type="checkbox"/>
Dealerships, Auto Repair, and Demosphere ⇒ Pirate Motors LLC, 1% Interest LOCATION: Falls Church, VA, US DESCRIPTION: Holding company for children's shares of dealership operating companies. Megan Beyer owns 1% ~~ \$37,516 @ 12/31/16	JT	\$15,001 - \$50,000	Net profit	\$5,001 - \$15,000	<input type="checkbox"/>
Dealerships, Auto Repair, and Demosphere ⇒ Prospect Hill LLC, dba Don Beyer Volvo Dulles, 32% Interest LOCATION: Loudoun, VA, US DESCRIPTION: 32.22 % share of LLC interest	JT	\$1,000,001 - \$5,000,000	Net Profit	\$100,001 - \$1,000,000	<input type="checkbox"/>
Dealerships, Auto Repair, and Demosphere ⇒ Rara Avis LLC, 50% Interest LOCATION: Falls Church City, VA, US DESCRIPTION: 50% share of LLC interest	JT	\$1,001 - \$15,000	Net Profit	None	<input type="checkbox"/>
Dealerships, Auto Repair, and Demosphere ⇒ Smokey's Garage LLC, 50% Interest LOCATION: Falls Church City, VA, US DESCRIPTION: 50% share of LLC interest	JT	\$250,001 - \$500,000	Net Profit	None	<input type="checkbox"/>
Dealerships, Auto Repair, and Demosphere ⇒ The Great Experiment LLC, dba Land Rover Alexandria, 33% Interest LOCATION: Alexandria, VA, US DESCRIPTION: 33.25% share of LLC interest	JT	\$5,000,001 - \$25,000,000	Net Profit	\$100,001 - \$1,000,000	<input type="checkbox"/>
Family Trusts ⇒ 1997 Beyer Trust for Primary Benefit of Megan and Children - Mass Mutual #8,265,973 ⇒ Massachusetts Mutual Variable Life Insurance, 100% Interest DESCRIPTION: Policy 8,265,973, insured Donald S Beyer Jr, \$1,000,000 face value. Underlying Assets: Fidelity VIP Contrafund, \$16,447 value, no income, premium payments MML Equity Index, \$15,638 value, no income, premium payments Oppenheimer Capital Appreciation, \$14,234 value, no income, premium payments Oppenheimer Discovery MidCap Growth, \$14,661 value, no income, premium payments Oppenheimer Global, \$15,030 value, no income, premium payments * * * MassMutual Policy #7908868, insured Donald S Beyer		\$50,001 - \$100,000	None		<input type="checkbox"/>
Family Trusts ⇒ 2000 Beyer Family Trust for Primary Benefit of Megan and Children - Mass Mutual #8,270,880 ⇒ Massachusetts Mutual Variable Life Insurance DESCRIPTION: Policy #8270880, second to die, Megan and Don Beyer, \$2,000,000 face value. Underlying assets: Fidelity VIP Contrafund,		\$100,001 - \$250,000	None		<input type="checkbox"/>

Asset	Owner	Value of Asset	Income Type(s)	Income	Tx. > \$1,000?
\$24,583 value, no income, premium payments MML Equity Index, \$23,542 value, no income, premium payments Oppenheimer Capital Appreciation, \$21,082 value, no income, premium payments Oppenheimer Discovery MidCap Growth, \$21,902 value, no income, premium payments Oppenheimer Global, \$22,174 value, no income, premium payments COMMENTS: we do not manage these funds at all -- make the monthly premium payment, that is all.					
Family Trusts ⇒ Grace Sternoff Beyer 2005 Trust ⇒ Amazing Appreciation LLC, 33% Interest		\$250,001 - \$500,000	Dividends	\$1,001 - \$2,500	<input type="checkbox"/>
LOCATION: Falls Church City, VA, US DESCRIPTION: LLC that owns 5% of Quonset Hut LLC, real estate company that owns 1117 West Broad Street, Falls Church, VA; Grace Beyer Trust owns one-third of this 5% (=1.67%); LLC distributions of \$2,336 attributable to Grace.					
Family Trusts ⇒ Grace Sternoff Beyer 2005 Trust ⇒ Pirate Motors LLC, 33% Interest		\$1,000,001 - \$5,000,000	Net profit	\$50,001 - \$100,000	<input type="checkbox"/>
LOCATION: Falls Church City, VA, US DESCRIPTION: Holding company for children's shares of dealership operating companies; Grace Beyer Trust owns 33%; ~~ \$1,238.050 @ 12/31/16					
Family Trusts ⇒ Grace Sternoff Beyer 2005 Trust ⇒ The Vanguard Group - Grace		\$15,001 - \$50,000	None		<input type="checkbox"/>
DESCRIPTION: Vanguard 500 Index Fund Admiral Shares (VFIAX) \$22,800 value, no income, no transactions Vanguard REIT Index Fund Investor Shares (VGSAX) \$328 value, no income, no transactions COMMENTS: These are the classic Vanguard index funds, where the investor does not manage the funds at all. Excepted Investment Funds??					
Morgan Stanley IRA ⇒ Clearbridge Special Inv Tr C (LMASX)	SP	\$250,001 - \$500,000	Tax-Deferred		<input type="checkbox"/>
DESCRIPTION: Clearbridge Special InvTr C (LMASX) -- a mutual fund -- this represents 100% of the investments in this IRA, valued at \$251,262 on 3/31/2017 COMMENTS: This is my wife's IRA, from her days as a reporter for Media General in the 1980's. She has no control over the investments.					
Principal 401K ⇒ AB/CCI/Brown/Emerald SmallCap Growth I Separate Account	JT	\$50,001 - \$100,000	Tax-Deferred		<input type="checkbox"/>
COMMENTS: This is the historic 401K fund from my years with Don Beyer Motors Inc. Nothing new is being added. I can allocate among the various funds, but have no control over what these funds invest in.					
Principal 401K ⇒ Capital Research and Mgmt Co American Funds EuroPacific Growth R3 Fund	JT	\$100,001 - \$250,000	Tax-Deferred		<input type="checkbox"/>
COMMENTS: This is the historic 401K fund from my years with Don Beyer Motors Inc. Nothing new is being added. I can allocate among the various funds, but have no control over what these funds invest in.					
Principal 401K ⇒ Eaton Vance Management Eaton Vance Atlanta Capital SMID Cap A Fund	JT	\$1,001 - \$15,000	Tax-Deferred		<input type="checkbox"/>
COMMENTS: This is the historic 401K fund from my years with Don Beyer Motors Inc. Nothing new is being added. I can allocate among the various funds, but have no control over what these funds invest in.					

Asset	Owner	Value of Asset	Income Type(s)	Income	Tx. > \$1,000?
Principal 401K ⇒ Edge Asset Management Inc. Equity Income Separate Account	JT	\$15,001 - \$50,000	Tax-Deferred		<input type="checkbox"/>
COMMENTS: This is the historic 401K fund from my years with Don Beyer Motors Inc. Nothing new is being added. I can allocate among the various funds, but have no control over what these funds invest in.					
Principal 401K ⇒ Morley Financial Services Principal Stable Value Fund	JT	\$100,001 - \$250,000	Tax-Deferred		<input type="checkbox"/>
COMMENTS: This is the historic 401K fund from my years with Don Beyer Motors Inc. Nothing new is being added. I can allocate among the various funds, but have no control over what these funds invest in. The "Description" field above is severely limited. I have added all the detail several times, only to have it disappear because the field will only accept so few characters.					
Principal 401K ⇒ Pioneer Core Equity Fund A	JT	\$100,001 - \$250,000	Tax-Deferred		<input type="checkbox"/>
DESCRIPTION: PIOTX 11,415 shares IRA!					
Principal 401K ⇒ Principal Global Investors Core Plus Bond Separate Account	JT	\$100,001 - \$250,000	Tax-Deferred		<input type="checkbox"/>
COMMENTS: This is the historic 401K fund from my years with Don Beyer Motors Inc. Nothing new is being added. I can allocate among the various funds, but have no control over what these funds invest in.					
Principal 401K ⇒ Principal Global Investors LargeCap S&P 500 Index Separate Account	JT	\$15,001 - \$50,000	Tax-Deferred		<input type="checkbox"/>
COMMENTS: This is the historic 401K fund from my years with Don Beyer Motors Inc. Nothing new is being added. I can allocate among the various funds, but have no control over what these funds invest in.					
Principal 401K ⇒ Principal Global Investors MidCap S&P 400 Index Separate Account	JT	\$50,001 - \$100,000	Tax-Deferred		<input type="checkbox"/>
COMMENTS: This is the historic 401K fund from my years with Don Beyer Motors Inc. Nothing new is being added. I can allocate among the various funds, but have no control over what these funds invest in.					
Principal 401K ⇒ Principal Global Investors SmallCap S&P 600 Index Separate Account	JT	\$50,001 - \$100,000	Tax-Deferred		<input type="checkbox"/>
COMMENTS: This is the historic 401K fund from my years with Don Beyer Motors Inc. Nothing new is being added. I can allocate among the various funds, but have no control over what these funds invest in.					
Principal 401K ⇒ Principal Global Investors/DFA International SmallCap Separate Account	JT	\$100,001 - \$250,000	Tax-Deferred		<input type="checkbox"/>
COMMENTS: This is the historic 401K fund from my years with Don Beyer Motors Inc. Nothing new is being added. I can allocate among the various funds, but have no control over what these funds invest in.					
Principal 401K ⇒	JT	\$15,001 - \$50,000	Tax-Deferred		<input type="checkbox"/>

Asset	Owner	Value of Asset	Income Type(s)	Income	Tx. > \$1,000?
Principal Global/Barrow Hanley MidCap Value III Separate Account					
COMMENTS: This is the historic 401K fund from my years with Don Beyer Motors Inc. Nothing new is being added. I can allocate among the various funds, but have no control over what these funds invest in.					
Principal 401K ⇒ T. Rowe Price/Brown Advisory LargeCap Growth I Separate Account	JT	\$15,001 - \$50,000	Tax-Deferred		<input type="checkbox"/>
COMMENTS: This is the historic 401K fund from my years with Don Beyer Motors Inc. Nothing new is being added. I can allocate among the various funds, but have no control over what these funds invest in.					
Real estate investments ⇒ 105 S Morris Street, Oxford Md	JT	\$1,000,001 - \$5,000,000	None		<input type="checkbox"/>
LOCATION: Talbot County, MD, US					
DESCRIPTION: second home, Town of Oxford, Talbot County, Maryland; No rent in 2014, 2015,2016					
Real estate investments ⇒ Beyer 1 LLC	JT	\$500,001 - \$1,000,000	Rent	\$15,001 - \$50,000	<input type="checkbox"/>
LOCATION: Falls Church City, VA, US					
DESCRIPTION: 9.00% share of LLC interest; rental property, 1231 West Broad Street, Falls Church, VA 22046					
COMMENTS: lessee is Don Beyer Motors Inc.					
Real estate investments ⇒ Broad Street LLC	JT	\$1,000,001 - \$5,000,000	Rent	\$50,001 - \$100,000	<input type="checkbox"/>
LOCATION: Falls Church City, VA, US					
DESCRIPTION: 50% share of LLC interest; rental property, 1123 and 1125 West Broad Street, Falls Church, VA 22046					
COMMENTS: lessee is Don Beyer Motors Inc					
Real estate investments ⇒ Duke Street LLC	JT	\$1,000,001 - \$5,000,000	Rent	\$100,001 - \$1,000,000	<input type="checkbox"/>
LOCATION: Alexandria, VA, US					
DESCRIPTION: 50% share of LLC interest, rental property, 2712 Duke Street, Alexandria, Virginia 22314					
COMMENTS: lessee is The Great Experiment LLC					
Real estate investments ⇒ Garden of Eden LLC	JT	\$5,000,001 - \$25,000,000	Rent	None	<input type="checkbox"/>
LOCATION: Frederick, VA, US					
DESCRIPTION: 35% share of LLC interest; Rental property, Winchester, Virginia					
COMMENTS: lessee is Forbidden Fruit LLC					
Real estate investments ⇒ Love's Wasteland LLC	JT	\$1,000,001 - \$5,000,000	Rent	\$50,001 - \$100,000	<input type="checkbox"/>
LOCATION: Falls Church, VA, US					
DESCRIPTION: purchase of land and building at 1121 West Broad Street, Falls Church, VA 22046. Love's Wasteland was originally purchased in July 2014. Omitted from previous filings only because I was not paying close enough attention to my brother's purchase activity during the 2014 campaign.					

Asset	Owner	Value of Asset	Income Type(s)	Income	Tx. > \$1,000?
Real estate investments ⇒ Old Brown LLC	JT	\$5,000,001 - \$25,000,000	Rent	None	<input type="checkbox"/>
LOCATION: Fairfax County, VA, US DESCRIPTION: 50% share of LLC interest; rental property, 7416 Richmond Highway, Alexandria, Virginia 22306 COMMENTS: lessee is Gum Springs LLC					
Real estate investments ⇒ Pacific Boulevard LLC	JT	\$5,000,001 - \$25,000,000	Rent	\$100,001 - \$1,000,000	<input type="checkbox"/>
LOCATION: Loudoun, VA, US DESCRIPTION: 50% share of LLC interest; rental property, Dulles, Virginia COMMENTS: lessee is Prospect Hill LLC					
Real estate investments ⇒ Pownal LLC	JT	\$1,000,001 - \$5,000,000	Dividends	\$1,001 - \$2,500	<input type="checkbox"/>
LOCATION: Prince William County, VA, US DESCRIPTION: 40% share of LLC interest COMMENTS: 4.5 acres of undeveloped land, wooded, situated along Route 29-211, in Gainesville, Virginia, Prince William County. 14921 Lee Highway, Gainesville, Virginia. Purchased with the intent of building an auto dealership on the land.					
Real estate investments ⇒ Quonset Hut LLC	JT	\$5,000,001 - \$25,000,000	Rent	\$15,001 - \$50,000	<input type="checkbox"/>
LOCATION: Falls Church City, VA, US DESCRIPTION: Don Beyer Motors Inc owns 90% of LLC shares of Quonset Hut LLC; Amazing Appreciation LLC owns 5% of Quonset Hut LLC. Rental property, 1117 West Broad Street, Falls Church, VA 22046 COMMENTS: value of Quonset Hut also reflected in value of Don Beyer Motors Inc. Don Beyer Motors is also lessee of Quonset Hut					
Real estate investments ⇒ Swallow LLC	JT	\$1,000,001 - \$5,000,000	Rent	None	<input type="checkbox"/>
LOCATION: Alexandria City, VA, US DESCRIPTION: 40% share of LLC interest; rental property, Alexandria, Virginia COMMENTS: lessee is The Great Experiment LLC					
Real estate investments ⇒ The Sting LLC	JT	\$1,000,001 - \$5,000,000	None		<input type="checkbox"/>
LOCATION: Falls Church, VA, US DESCRIPTION: purchase of land and building at 1243 West Broad Street, Falls Church, Virginia 22046 COMMENTS: We have virtually no equity in this property, which is why the Value of the Asset is so minimal. We financed 100% of the purchase price.					
Real estate investments ⇒ Wild Leap LLC	JT	\$1,000,001 - \$5,000,000	Rent	None	<input type="checkbox"/>
LOCATION: Falls Church City, VA, US DESCRIPTION: 50% share of LLC interest; rental property COMMENTS: lessee is Smokey's Garage LLC					
Stocks & Mutual Funds ⇒	JT	\$1,001 - \$15,000	Capital Gains,	None	<input type="checkbox"/>

Asset	Owner	Value of Asset	Income Type(s)	Income	Tx. > \$1,000?
Ariel Appreciation			Dividends		
Stocks & Mutual Funds ⇒ Berkshire Hathaway Inc. New (BRK.B)	JT	\$1,001 - \$15,000	Capital Gains, Dividends	\$1 - \$200	<input type="checkbox"/>
Stocks & Mutual Funds ⇒ CarMax Inc (KMX)	JT	\$15,001 - \$50,000	None		<input type="checkbox"/>
DESCRIPTION: KMX 290.00 shares					
Stocks & Mutual Funds ⇒ Hanover Insurance Group Inc (THG)	JT	\$1,001 - \$15,000	Dividends	\$1 - \$200	<input type="checkbox"/>
DESCRIPTION: 28 Shares					
Stocks & Mutual Funds ⇒ PNC Financial Services Group, Inc. (PNC)	JT	\$1,001 - \$15,000	Dividends	\$1 - \$200	<input type="checkbox"/>
Stocks & Mutual Funds ⇒ Virginia Retirement System	JT	\$15,001 - \$50,000	Tax-Deferred		<input type="checkbox"/>
DESCRIPTION: \$29,147 at 12/31/16					

* Asset class details available at the bottom of this form.

SCHEDULE B: TRANSACTIONS

None disclosed.

SCHEDULE C: EARNED INCOME

Source	Type	Amount
Zurich Insurance	commission on service contract sold	\$600.00

SCHEDULE D: LIABILITIES

Owner	Creditor	Date Incurred	Type	Amount of Liability
JT	Burke & Herbert Bank & Trust	June 2012 and May 2014	home mortgage	\$1,000,001 - \$5,000,000
	COMMENTS: 801 Duke Street, Alexandria, VA			
JT	Burke & Herbert Bank & Trust	May 2003	mortgage on second home	\$500,001 - \$1,000,000
	COMMENTS: 105 North Morris Street, Oxford, MD			
JT	American Express	over many years	credit card debt	\$15,001 - \$50,000

Owner	Creditor	Date Incurred	Type	Amount of Liability
	COMMENTS: largely paid off			
JT	Bank of America	over many years	unsecured personal line of credit	\$15,001 - \$50,000
	COMMENTS: now paid off in full monthly			
JT	Wells Fargo	September 2014	mortgage on Love's Wasteland LLC property	\$1,000,001 - \$5,000,000
JT	Wells Fargo	May 2015	mortgage on Sting LLC property	\$250,001 - \$500,000
JT	Burke & Herbert Bank & Trust	June 2012	mortgage on Wild Leap LLC property	\$250,001 - \$500,000
JT	Wells Fargo	October 2012	mortgage on Pownal LLC property	\$250,001 - \$500,000
JT	Wells Fargo	October 2012	mortgage on Garden of Eden LLC property	\$1,000,001 - \$5,000,000
JT	Wells Fargo	April 2013	mortgage on Swallow LLC property	\$1,000,001 - \$5,000,000
JT	Wells Fargo	April 2015	mortgage on Pacific Boulevard LLC property	\$1,000,001 - \$5,000,000
JT	Wells Fargo	May 2012	mortgage on Old Brown LLC property	\$1,000,001 - \$5,000,000
JT	Burke & Herbert Bank & Trust	April 2015	mortgage on Duke Street LLC property	\$500,001 - \$1,000,000
JT	Wells Fargo	April 2011	mortgage on Quonset Hut LLC property	\$100,001 - \$250,000
JT	Burke & Herbert Bank & Trust	February 2016	mortgage on Broad Street LLC property	\$250,001 - \$500,000

SCHEDULE E: POSITIONS

Position	Name of Organization
Board Member	Jobs for America's Graduates
COMMENTS: nation's largest high school dropout prevention program; non-profit. No income or any other reimbursements of any kind.	
President & Director	Friends of Don Beyer, Inc
COMMENTS: This is the ongoing campaign operation. Lawyers recommended that we incorporate the campaign. Other directors are my wife, Megan Beyer, and adult daughter, Clara Beyer. Assets include only cash in bank, an ever-fluctuating amount, which is not owned by us personally.	

SCHEDULE F: AGREEMENTS

None disclosed.

SCHEDULE G: GIFTS

None disclosed.

SCHEDULE H: TRAVEL PAYMENTS AND REIMBURSEMENTS

Trip Details					Inclusions		
Source	Start Date	End Date	Itinerary	Days at Own Exp.	Lodging?	Food?	Family?
US Government	01/17/2016	01/24/2016	Andrews AFB, Maryland - Paris, France - Brussels, Belgium - Davos, Switzerland - Andrews AFB, Maryland	0	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
COMMENTS: My wife, Megan, flew on the return flight (MilAir) to London, UK; Raleigh, NC; and Andrews AFB. Flight to Andrews was rerouted over the Atlantic, from Andrews to London, where we spent a day waiting for snow removal. Next flight was rerouted from Andrews to Raleigh, when airport was closed.							
J Street trip to Israel and Palestine	05/27/2016	06/2/2016	Dulles, Virginia - Tel Aviv, Israel - Alexandria, Virginia	0	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
US Government -- member POTUS Obama delegation Cuba	03/20/2016	03/22/2016	Andrews AFB, Maryland - Havana, Cuba - Andrews AFB, Maryland	0	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>
COMMENTS: accompanied President Obama on his first trip to Cuba; part of Congressional delegation							

SCHEDULE I: PAYMENTS MADE TO CHARITY IN LIEU OF HONORARIA

None disclosed.

SCHEDULE A AND B ASSET CLASS DETAILS

<ul style="list-style-type: none">Bank accounts (Owner: JT) LOCATION: VA, USDealerships, Auto Repair, and Demosphere (Owner: JT) LOCATION: VA, USFamily TrustsFamily Trusts ⇒ 1997 Beyer Trust for Primary Benefit of Megan and Children - Mass Mutual #8,265,973 (100% Interest) DESCRIPTION: a family trust for my wife and children, in case of my death. Only asset is Mass Mutual variable life insurance policy #8,265,973, for \$1,000,000 death benefitFamily Trusts ⇒ 2000 Beyer Family Trust for Primary Benefit of Megan and Children - Mass Mutual #8,270,880 (100% Interest)

DESCRIPTION: family trust for our children, in the case of the deaths of both my wife and me. Only asset is Mass Mutual variable life insurance policy #8,270,880, for \$2,000,000 death benefit, to be paid after the last of us dies.

- Family Trusts ⇒ Grace Sternoff Beyer 2005 Trust (100% Interest)
- Morgan Stanley IRA (Owner: SP)
DESCRIPTION: Morgan Stanley IRA Retirement Account, from Megan Beyer's employment at Media General 1980s
- Principal 401K (Owner: JT)
DESCRIPTION: Principal 401K, from Don Beyer Motors Inc.
- Real estate investments (Owner: JT)
LOCATION: VA, US
- Stocks & Mutual Funds (Owner: JT)
LOCATION: VA, US

EXCLUSIONS OF SPOUSE, DEPENDENT, OR TRUST INFORMATION

IPO: Did you purchase any shares that were allocated as a part of an Initial Public Offering?

☐ Yes ☒ No

Trusts: Details regarding "Qualified Blind Trusts" approved by the Committee on Ethics and certain other "excepted trusts" need not be disclosed. Have you excluded from this report details of such a trust benefiting you, your spouse, or dependent child?

☐ Yes ☒ No

Exemption: Have you excluded from this report any other assets, "unearned" income, transactions, or liabilities of a spouse or dependent child because they meet all three tests for exemption?

☐ Yes ☒ No

COMMENTS

CERTIFICATION AND SIGNATURE

☒ I CERTIFY that the statements I have made on the attached Financial Disclosure Report are true, complete, and correct to the best of my knowledge and belief.

Digitally Signed: Hon. Donald Sternoff Beyer Jr., 05/10/2017