



Filing ID #10008709

FINANCIAL DISCLOSURE REPORT

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FILER INFORMATION

Name: Hon. Donald Sternoff Beyer Jr.
Status: Congressional Candidate
State/District: VA08

FILING INFORMATION

Filing Type: Amendment Report
Filing Year: 2014
Filing Date: 10/8/2015

SCHEDULE A: ASSETS AND "UNEARNED" INCOME

Asset	Owner	Value of Asset	Income Type(s)	Income Current Year to Filing	Income Preceding Year
Bank accounts ⇒ Burke & Herbert Don	JT	\$1,001 - \$15,000	None		
Bank accounts ⇒ Burke & Herbert Megan	JT	\$50,001 - \$100,000	None		
Dealerships, Auto Repair, and Demosphere ⇒ Demosphere Inc.	JT	\$15,001 - \$50,000	Dividends	\$201 - \$1,000	\$5,001 - \$15,000
DESCRIPTION: 1% of Corporation shares COMMENTS: Demosphere is a soccer software company. It handles the online registration of players (mostly kids, but some adults), the scheduling of all games and referees, and the long-term database for scores and rankings. It began in late 1980's, on paper on the kitchen table, and has evolved to be the largest soccer Internet platform. Located in Falls Church, VA, founded by Jay and Carol Baker.					
Dealerships, Auto Repair, and Demosphere ⇒ Don Beyer Motors Inc., 38% Interest	JT	\$5,000,001 - \$25,000,000	net profit	\$50,001 - \$100,000	\$50,001 - \$100,000
LOCATION: Falls Church, VA, US DESCRIPTION: 38 Shares of Don Beyer Motors Inc. stock, SubChapter S, 100 shares outstanding					
Dealerships, Auto Repair, and Demosphere ⇒ Forbidden Fruit LLC, dba Don Beyer Volvo-Winchester, Beyer VW, 13% Interest	JT	\$1,000,001 - \$5,000,000	Net Profit	None	None
LOCATION: Frederick, VA, US					

Asset	Owner	Value of Asset	Income Type(s)	Income Current Year to Filing	Income Preceding Year
DESCRIPTION: 13.33% share of LLC interests					
Dealerships, Auto Repair, and Demosphere ⇒ Gum Springs LLC, dba Don Beyer Volvo Alexandria, Beyer Kia, Beyer Subaru, Potomac Motors, 33% Interest	JT	\$1,000,001 - \$5,000,000	Net Profit	\$100,001 - \$1,000,000	\$100,001 - \$1,000,000
LOCATION: Fairfax County, VA, US DESCRIPTION: 33.25% share of LLC interest					
Dealerships, Auto Repair, and Demosphere ⇒ Pirate Motors LLC, 1% Interest	JT	\$15,001 - \$50,000	Net profit	\$5,001 - \$15,000	\$5,001 - \$15,000
LOCATION: Falls Church, VA, US DESCRIPTION: Holding company for children's shares of dealership operating companies					
Dealerships, Auto Repair, and Demosphere ⇒ Prospect Hill LLC, dba Don Beyer Volvo Dulles, 32% Interest	JT	\$1,000,001 - \$5,000,000	Net Profit	\$15,001 - \$50,000	\$50,001 - \$100,000
LOCATION: Loudoun, VA, US DESCRIPTION: 32.22 % share of LLC interest					
Dealerships, Auto Repair, and Demosphere ⇒ Rara Avis LLC, 50% Interest	JT	\$1,001 - \$15,000	Net Profit	None	None
LOCATION: Falls Church City, VA, US DESCRIPTION: 50% share of LLC interest					
Dealerships, Auto Repair, and Demosphere ⇒ Smokey's Garage LLC, 50% Interest	JT	\$250,001 - \$500,000	Net Profit	None	None
LOCATION: Falls Church City, VA, US DESCRIPTION: 50% share of LLC interest					
Dealerships, Auto Repair, and Demosphere ⇒ The Great Experiment LLC, dba Land Rover Alexandria, 33% Interest	JT	\$1,000,001 - \$5,000,000	Net Profit	\$100,001 - \$1,000,000	\$100,001 - \$1,000,000
LOCATION: Alexandria, VA, US DESCRIPTION: 33.25% share of LLC interest					
Family Trusts ⇒ 1997 Beyer Trust for Primary Benefit of Megan and Children ⇒ Massachusetts Mutual Variable Life Insurance, 100% Interest		\$100,001 - \$250,000	None		
DESCRIPTION: Policy 8,265,973, insured Donald S Beyer Jr, \$1,000,000 face value. Underlying Assets: Fidelity VIP Contrafund, \$13,089 value, no income, no transactions MML Equity Index, \$12,044 value, no income, no transactions Oppenheimer Capital Appreciation, \$11,383 value, no income, no transactions Oppenheimer Discovery MidCap Growth, \$11,199 value, no income, no transactions Oppenheimer Global, \$12,084 value, no income, no transactions * * * MassMutual Policy #7908868, insured Donald S Beyer Jr,					
Family Trusts ⇒ 2000 Beyer Family Trust for Primary		\$50,001 -	None		

Asset	Owner	Value of Asset	Income Type(s)	Income Current Year to Filing	Income Preceding Year
Benefit of Megan and Children ⇒ Massachusetts Mutual Variable Life Insurance		\$100,000			
DESCRIPTION: Policy #8270880, second to die, Megan and Don Beyer, \$2,000,000 face value. Underlying assets: Fidelity VIP Contrafund, \$17,512 value, no income, no transactions MML Equity Index, \$16,343 value, no income, no transactions Oppenheimer Capital Appreciation, \$15,432 value, no income, no transactions Oppenheimer Discovery MidCap Growth, \$15,372 value, no income, no transactions Oppenheimer Global, \$16,159 value, no income, no transactions					
Family Trusts ⇒ Grace Sternoff Beyer 2005 Trust ⇒ Amazing Appreciation LLC, 33% Interest		\$100,001 - \$250,000	None		
LOCATION: Falls Church City, VA, US					
DESCRIPTION: LLC that owns 5% of Quonset Hut LLC, real estate company that owns 1117 West Broad Street, Falls Church, VA					
Family Trusts ⇒ Grace Sternoff Beyer 2005 Trust ⇒ Coburn & Meredith - Grace		\$1,001 - \$15,000	Capital Gains, Dividends	None	\$1 - \$200
DESCRIPTION: Putnam Multi-Cap Growth Fund, Class A (PNOPX) \$763 market value, annual income \$2, no transactions Templeton Developing Markets Tr SHS BEN INT Class A (TEDMX) \$620 value, annual income \$12					
COMMENTS: both are mutual funds; neither are managed by my daughter or family.					
Family Trusts ⇒ Grace Sternoff Beyer 2005 Trust ⇒ Pirate Motors LLC, 33% Interest		\$500,001 - \$1,000,000	Net profit	\$15,001 - \$50,000	\$15,001 - \$50,000
LOCATION: Falls Church City, VA, US					
DESCRIPTION: Holding company for children's shares of dealership operating companies					
Family Trusts ⇒ Grace Sternoff Beyer 2005 Trust ⇒ The Vanguard Group - Grace		\$15,001 - \$50,000	None		
DESCRIPTION: Vanguard 500 Index Fund Admiral Shares (VFIAX) \$19,295 value, no income, no transactions Vanguard REIT Index Fund Investor Shares (VGSAX) \$295 value, no income, no transactions					
COMMENTS: These are the classic Vanguard index funds, where the investor does not manage the funds at all. Excepted Investment Funds??					
Morgan Stanley IRA ⇒ Clearbridge Special Inv Tr C (LMASX)	SP	\$100,001 - \$250,000	Tax-Deferred		
DESCRIPTION: Clearbridge Special InvTr C (LMASX) -- a mutual fund -- this represents 100% of the investments in this IRA, valued at \$203,913 on 12/31/2014					
COMMENTS: This is my wife's IRA, from her days as a reporter for Media General in the 1980's. She has no control over the investments.					
Principal 401K ⇒ AB/CCI/Brown/Emerald SmallCap Growth I Separate Account	JT	\$50,001 - \$100,000	Tax-Deferred		
COMMENTS: This is the historic 401K fund from my years with Don Beyer Motors Inc. Nothing new is being added. I can allocate among the various funds, but have no control over what these funds invest in.					
Principal 401K ⇒ Capital Research and Mgmt Co American Funds EuroPacific Growth R3 Fund	JT	\$50,001 - \$100,000	Tax-Deferred		
COMMENTS: This is the historic 401K fund from my years with Don Beyer Motors Inc. Nothing new is being added. I can allocate among the					

Asset	Owner	Value of Asset	Income Type(s)	Income Current Year to Filing	Income Preceding Year
various funds, but have no control over what these funds invest in.					
Principal 401K ⇒ Eaton Vance Management Eaton Vance Atlanta Capital SMID Cap A Fund	JT	\$1,001 - \$15,000	Tax-Deferred		
COMMENTS: This is the historic 401K fund from my years with Don Beyer Motors Inc. Nothing new is being added. I can allocate among the various funds, but have no control over what these funds invest in.					
Principal 401K ⇒ Edge Asset Management Inc. Equity Income Separate Account	JT	\$15,001 - \$50,000	Tax-Deferred		
COMMENTS: This is the historic 401K fund from my years with Don Beyer Motors Inc. Nothing new is being added. I can allocate among the various funds, but have no control over what these funds invest in.					
Principal 401K ⇒ Morley Financial Services Principal Stable Value Fund	JT	\$100,001 - \$250,000	Tax-Deferred		
COMMENTS: This is the historic 401K fund from my years with Don Beyer Motors Inc. Nothing new is being added. I can allocate among the various funds, but have no control over what these funds invest in. The "Description" field above is severely limited. I have added all the detail several times, only to have it disappear because the field will only accept so few characters.					
Principal 401K ⇒ Pioneer Core Equity Fund A	JT	\$100,001 - \$250,000	Tax-Deferred	None	\$1,001 - \$2,500
Principal 401K ⇒ Principal Global Investors Core Plus Bond Separate Account	JT	\$100,001 - \$250,000	Tax-Deferred		
COMMENTS: This is the historic 401K fund from my years with Don Beyer Motors Inc. Nothing new is being added. I can allocate among the various funds, but have no control over what these funds invest in.					
Principal 401K ⇒ Principal Global Investors LargeCap S&P 500 Index Separate Account	JT	\$15,001 - \$50,000	Tax-Deferred		
COMMENTS: This is the historic 401K fund from my years with Don Beyer Motors Inc. Nothing new is being added. I can allocate among the various funds, but have no control over what these funds invest in.					
Principal 401K ⇒ Principal Global Investors MidCap S&P 400 Index Separate Account	JT	\$50,001 - \$100,000	Tax-Deferred		
COMMENTS: This is the historic 401K fund from my years with Don Beyer Motors Inc. Nothing new is being added. I can allocate among the various funds, but have no control over what these funds invest in.					
Principal 401K ⇒ Principal Global Investors SmallCap S&P 600 Index Separate Account	JT	\$50,001 - \$100,000	Tax-Deferred		
COMMENTS: This is the historic 401K fund from my years with Don Beyer Motors Inc. Nothing new is being added. I can allocate among the various funds, but have no control over what these funds invest in.					

Asset	Owner	Value of Asset	Income Type(s)	Income Current Year to Filing	Income Preceding Year
Principal 401K ⇒ Principal Global Investors/DFA International SmallCap Separate Account	JT	\$50,001 - \$100,000	Tax-Deferred		
COMMENTS: This is the historic 401K fund from my years with Don Beyer Motors Inc. Nothing new is being added. I can allocate among the various funds, but have no control over what these funds invest in.					
Principal 401K ⇒ Principal Global/Barrow Hanley MidCap Value III Separate Account	JT	\$1,001 - \$15,000	Tax-Deferred		
COMMENTS: This is the historic 401K fund from my years with Don Beyer Motors Inc. Nothing new is being added. I can allocate among the various funds, but have no control over what these funds invest in.					
Principal 401K ⇒ T. Rowe Price/Brown Advisory LargeCap Growth I Separate Account	JT	\$15,001 - \$50,000	Tax-Deferred		
COMMENTS: This is the historic 401K fund from my years with Don Beyer Motors Inc. Nothing new is being added. I can allocate among the various funds, but have no control over what these funds invest in.					
Real estate investments ⇒ 105 S Morris Street, Oxford Md	JT	\$1,000,001 - \$5,000,000	Rent	None	\$5,001 - \$15,000
LOCATION: Talbot County, MD, US DESCRIPTION: second home, Town of Oxford, Talbot County, Maryland; was rented out in 2013 while we were still living in Switzerland. No rent in 2014.					
Real estate investments ⇒ Beyer 1 LLC	JT	\$500,001 - \$1,000,000	Rent	\$15,001 - \$50,000	\$15,001 - \$50,000
LOCATION: Falls Church City, VA, US DESCRIPTION: 9.00% share of LLC interest; rental property, 1231 West Broad Street, Falls Church, VA 22046 COMMENTS: lessee is Don Beyer Motors Inc.					
Real estate investments ⇒ Broad Street LLC	JT	\$1,000,001 - \$5,000,000	Rent	\$15,001 - \$50,000	\$50,001 - \$100,000
LOCATION: Falls Church City, VA, US DESCRIPTION: 50% share of LLC interest; rental property, 1123 and 1125 West Broad Street, Falls Church, VA 22046 COMMENTS: lessee is Don Beyer Motors Inc					
Real estate investments ⇒ Duke Street LLC	JT	\$1,000,001 - \$5,000,000	Rent	\$50,001 - \$100,000	\$100,001 - \$1,000,000
LOCATION: Alexandria, VA, US DESCRIPTION: 50% share of LLC interest, rental property, 2712 Duke Street, Alexandria, Virginia 22314 COMMENTS: lessee is The Great Experiment LLC					
Real estate investments ⇒ Garden of Eden LLC	JT	\$100,001 - \$250,000	Rent	None	None
LOCATION: Frederick, VA, US					

Asset	Owner	Value of Asset	Income Type(s)	Income Current Year to Filing	Income Preceding Year
DESCRIPTION: 35% share of LLC interest; Rental property, Winchester, Virginia COMMENTS: lessee is Forbidden Fruit LLC					
Real estate investments ⇒ Old Brown LLC	JT	\$1,000,001 - \$5,000,000	Rent	None	None
LOCATION: Fairfax County, VA, US DESCRIPTION: 50% share of LLC interest; rental property, 7416 Richmond Highway, Alexandria, Virginia 22306 COMMENTS: lessee is Gum Springs LLC					
Real estate investments ⇒ Pacific Boulevard LLC	JT	\$1,000,001 - \$5,000,000	Rent	\$15,001 - \$50,000	\$50,001 - \$100,000
LOCATION: Loudoun, VA, US DESCRIPTION: 50% share of LLC interest; rental property, Dulles, Virginia COMMENTS: lessee is Prospect Hill LLC					
Real estate investments ⇒ Pownal LLC	JT	\$500,001 - \$1,000,000	None		
LOCATION: Prince William County, VA, US DESCRIPTION: 40% share of LLC interest COMMENTS: 4.5 acres of undeveloped land, wooded, situated along Route 29-211, in Gainesville, Virginia, Prince William County. 14921 Lee Highway, Gainesville, Virginia. Purchased with the intent of building an auto dealership on the land.					
Real estate investments ⇒ Quonset Hut LLC	JT	\$1,000,001 - \$5,000,000	Rent	\$15,001 - \$50,000	\$15,001 - \$50,000
LOCATION: Falls Church City, VA, US DESCRIPTION: Don Beyer Motors Inc owns 90% of LLC shares of Quonset Hut LLC; Amazing Appreciation LLC owns 5% of Quonset Hut LLC. Rental property, 1117 West Broad Street, Falls Church, VA 22046 COMMENTS: value of Quonset Hut also reflected in value of Don Beyer Motors Inc. Don Beyer Motors is also lessee of Quonset Hut					
Real estate investments ⇒ Swallow LLC	JT	\$50,001 - \$100,000	Rent	None	None
LOCATION: Alexandria City, VA, US DESCRIPTION: 40% share of LLC interest; rental property, Alexandria, Virginia COMMENTS: lessee is The Great Experiment LLC					
Real estate investments ⇒ Wild Leap LLC	JT	\$50,001 - \$100,000	Rent	None	None
LOCATION: Falls Church City, VA, US DESCRIPTION: 50% share of LLC interest; rental property COMMENTS: lessee is Smokey's Garage LLC					
Stocks & Mutual Funds ⇒ Ariel Appreciation	JT	\$1,001 - \$15,000	Capital Gains, Dividends	None	None
Stocks & Mutual Funds ⇒	JT	\$1,001 - \$15,000	Capital Gains,	\$1 - \$200	\$1 - \$200

Asset	Owner	Value of Asset	Income Type(s)	Income Current Year to Filing	Income Preceding Year
Berkshire Hathaway Inc. New (BRK.B)			Dividends		
Stocks & Mutual Funds ⇒ CarMax Inc (KMX)	JT	\$1,001 - \$15,000	None		
Stocks & Mutual Funds ⇒ PNC Financial Services Group, Inc. (PNC)	JT	\$1,001 - \$15,000	Dividends	None	\$1 - \$200

* Asset class details available at the bottom of this form.

SCHEDULE C: EARNED INCOME

Source	Type	Amount Current Year to Filing	Amount Preceding Year
US Government, Department of State	salary for service as US Ambassador to Switzerland & Liechtenstein	N/A	\$95,132
Don Beyer Motors Inc.	salary for service as General Manager & Dealer Principal	\$123,669	\$158,017
Tamedia Le Matin	spouse commission for newspaper columns written		\$1,210
Persephone Productions LLC	spouse appearance on Public TV talk show	\$600	
Zurich American Insurance Company	commission on contract sales	\$1,100	

SCHEDULE D: LIABILITIES

Owner	Creditor	Date Incurred	Type	Amount of Liability
JT	Burke & Herbert Bank & Trust	June 2012	home mortgage	\$1,000,001 - \$5,000,000
JT	Burke & Herbert Bank & Trust	May 2003	mortgage on second home	\$500,001 - \$1,000,000
JT	US Bank	February 2012	auto loan	\$15,001 - \$50,000
	COMMENTS: now paid off in full			

Owner	Creditor	Date Incurred	Type	Amount of Liability
JT	State Department Federal Credit Union COMMENTS: now paid off in full	September 2012	second mortgage on primary home	\$100,001 - \$250,000
JT	Subaru Motors Finance COMMENTS: now paid off in full	June 2012	auto loan	\$15,001 - \$50,000
JT	State Department Federal Credit Union COMMENTS: now paid off in full	September 2009	auto loan	\$15,001 - \$50,000
JT	American Express COMMENTS: largely paid off	over many years	credit card debt	\$50,001 - \$100,000
JT	Bank of America COMMENTS: now paid in full monthly	over many years	credit card debt	\$15,001 - \$50,000
JT	Bank of America COMMENTS: now paid off in full monthly	over many years	unsecured personal line of credit	\$15,001 - \$50,000

SCHEDULE E: POSITIONS

Position	Name of Organization
Board member	Center for Arms Control and Nonproliferation
Board member	American Security Project

SCHEDULE F: AGREEMENTS

None disclosed.

SCHEDULE J: COMPENSATION IN EXCESS OF \$5,000 PAID BY ONE SOURCE

None disclosed.

SCHEDULE A ASSET CLASS DETAILS

<ul style="list-style-type: none"> Bank accounts (Owner: JT) LOCATION: VA, US Dealerships, Auto Repair, and Demosphere (Owner: JT) LOCATION: VA, US Family Trusts
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- Family Trusts ⇒ 1997 Beyer Trust for Primary Benefit of Megan and Children (100% Interest)
- Family Trusts ⇒ 2000 Beyer Family Trust for Primary Benefit of Megan and Children (100% Interest)
- Family Trusts ⇒ Grace Sternoff Beyer 2005 Trust (100% Interest)
- Morgan Stanley IRA (Owner: SP)
DESCRIPTION: Morgan Stanley IRA Retirement Account, from Megan Beyer's employment at Media General 1980s
- Principal 401K (Owner: JT)
DESCRIPTION: Principal 401K, from Don Beyer Motors Inc.
- Real estate investments (Owner: JT)
LOCATION: VA, US
- Stocks & Mutual Funds (Owner: JT)
LOCATION: VA, US

EXCLUSIONS OF SPOUSE, DEPENDENT, OR TRUST INFORMATION

Trusts: Details regarding "Qualified Blind Trusts" approved by the Committee on Ethics and certain other "excepted trusts" need not be disclosed. Have you excluded from this report details of such a trust benefiting you, your spouse, or dependent child?

☐ Yes ☒ No

Exemption: Have you excluded from this report any other assets, "unearned" income, transactions, or liabilities of a spouse or dependent child because they meet all three tests for exemption?

☐ Yes ☒ No

COMMENTS

CERTIFICATION AND SIGNATURE

☒ I CERTIFY that the statements I have made on the attached Financial Disclosure Report are true, complete, and correct to the best of my knowledge and belief.

Digitally Signed: Hon. Donald Sternoff Beyer Jr., 10/8/2015