

# FINANCIAL DISCLOSURE REPORT

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#### FILER INFORMATION

Name: Hon. Donald Sternoff Beyer Jr.

Status: Member State/District: VA08

#### FILING INFORMATION

**Filing Type:** New Filer Report

Filing Year: 2014

**Filing Date:** 05/16/2015

**Period Covered:** 01/01/2014-05/15/2015

## SCHEDULE A: ASSETS AND "UNEARNED" INCOME

Asset	Owner	Value of Asset	Income Type(s)	Income Current Year to Filing	Income Preceding Year
$401K$ and IRA $\Rightarrow$ Morgan Stanley Smith Barney IRA	JT	\$100,001 - \$250,000	Tax-Deferred	None	None
$401K$ and IRA $\Rightarrow$ Pioneer Core Equity Fund A	JT	\$100,001 - \$250,000	Tax-Deferred	None	\$1,001 - \$2,500
401K and IRA ⇒ Principal Financial Group	JT	\$500,001 - \$1,000,000	Tax-Deferred	None	None
Bank accounts ⇒ Burke & Herbert Don	JT	\$1,001 - \$15,000	None		
Bank accounts ⇒ Burke & Herbert Megan	JT	\$15,001 - \$50,000	None		
Dealerships, Auto Repair, and Demosphere ⇒ Demosphere Inc.  Description: 1% of Corporation shares	JT	\$15,001 - \$50,000	Dividends	\$201 - \$1,000	\$5,001 - \$15,000
Dealerships, Auto Repair, and Demosphere ⇒	JT	\$5,000,001 -	net profit	\$50,001 -	\$50,001 -

Asset	Owner	Value of Asset	Income Type(s)	Income Current Year to Filing	Income Preceding Year
Don Beyer Motors Inc., 38% Interest		\$25,000,000		\$100,000	\$100,000
LOCATION: Falls Church, VA, US  DESCRIPTION: 38 Shares of Don Beyer Motors Inc. stock, SubC	Chapter S, 10	oo shares outstanding			
Dealerships, Auto Repair, and Demosphere ⇒ Forbidden Fruit LLC, dba Don Beyer Volvo- Winchester, Beyer VW, 13% Interest	JT	\$1,000,001 - \$5,000,000	Net Profit	None	None
Location: Frederick, VA, US DESCRIPTION: 13.33% share of LLC interests					
Dealerships, Auto Repair, and Demosphere ⇒ Gum Springs LLC, dba Don Beyer Volvo Alexandria, Beyer Kia, Beyer Subaru, Potomac Motors, 33% Interest	JT	\$1,000,001 - \$5,000,000	Net Profit	\$100,001 - \$1,000,000	\$100,001 - \$1,000,000
LOCATION: Fairfax County, VA, US DESCRIPTION: 33.25% share of LLC interest					
Dealerships, Auto Repair, and Demosphere ⇒ Pirate Motors LLC, 1% Interest	JT	\$15,001 - \$50,000	Net profit	\$5,001 - \$15,000	\$5,001 - \$15,000
LOCATION: Falls Church, VA, US  DESCRIPTION: Holding company for children's shares of dealer	rship operat	ing companies			
Dealerships, Auto Repair, and Demosphere ⇒ Prospect Hill LLC, dba Don Beyer Volvo Dulles, 32% Interest	JT	\$1,000,001 - \$5,000,000	Net Profit	\$15,001 - \$50,000	\$50,001 - \$100,000
Location: Loudoun, VA, US DESCRIPTION: 32.22 % share of LLC interest					
Dealerships, Auto Repair, and Demosphere ⇒ Rara Avis LLC, 50% Interest	JT	\$1,001 - \$15,000	Net Profit	None	None
LOCATION: Falls Church City, VA, US DESCRIPTION: 50% share of LLC interest					
Dealerships, Auto Repair, and Demosphere ⇒ Smokey's Garage LLC, 50% Interest	JT	\$250,001 - \$500,000	Net Profit	None	None
LOCATION: Falls Church City, VA, US					
DESCRIPTION: 50% share of LLC interest					
Dealerships, Auto Repair, and Demosphere ⇒ The Great Experiment LLC, dba Land Rover Alexandria, 33% Interest	JT	\$1,000,001 - \$5,000,000	Net Profit	\$100,001 - \$1,000,000	\$100,001 - \$1,000,000
LOCATION: Alexandria, VA, US DESCRIPTION: 33.25% share of LLC interest					
Family Trusts ⇒ 1997 Beyer Trust for Primary Benefit of Megan and Children ⇒		\$100,001 - \$250,000	None		

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Asset	Owner	Value of Asset	Income Type(s)	Income Current Year to Filing	Income Preceding Year
Massachusetts Mutual Variable Life Insurance, 100% Interest					
Family Trusts ⇒ 2000 Beyer Family Trust for Primary Benefit of Megan and Children ⇒ Massachusetts Mutual Variable Life Insurance		\$50,001 - \$100,000	None		
Family Trusts ⇒ Grace Sternoff Beyer 2005 Trust ⇒ Amazing Appreciation LLC, 33% Interest		\$100,001 - \$250,000	None		
LOCATION: Falls Church City, VA, US  DESCRIPTION: LLC that owns 5% of Quonset Hut LLC, real esta	ate compan	y that owns 1117 West	Broad Street, Falls Ch	nurch, VA	
Family Trusts $\Rightarrow$ Grace Sternoff Beyer 2005 Trust $\Rightarrow$ Coburn & Meredith - Grace		\$1,001 - \$15,000	Capital Gains, Dividends	None	\$1 - \$200
Family Trusts ⇒ Grace Sternoff Beyer 2005 Trust ⇒ Pirate Motors LLC, 33% Interest		\$500,001 - \$1,000,000	Net profit	\$15,001 - \$50,000	\$15,001 - \$50,000
LOCATION: Falls Church City, VA, US					
Description: Holding company for children's shares of dealer	ship operat	ting companies			
Family Trusts $\Rightarrow$ Grace Sternoff Beyer 2005 Trust $\Rightarrow$ The Vanguard Group - Grace		\$15,001 - \$50,000	None		
Real estate investments ⇒ 105 S Morris Street, Oxford Md	JT	\$1,000,001 - \$5,000,000	Rent	None	\$5,001 - \$15,000
LOCATION: Talbot County, MD, US					
DESCRIPTION: second home, Town of Oxford, Talbot County, N in 2014.	Aaryland; w	vas rented out in 2013	while we were still liv	ing in Switzerla	and. No rent
Real estate investments ⇒ Beyer 1 LLC	JT	\$500,001 - \$1,000,000	Rent	\$15,001 - \$50,000	\$15,001 - \$50,000
LOCATION: Falls Church City, VA, US DESCRIPTION: 9.00% share of LLC interest; rental property, 12 COMMENTS: lessee is Don Beyer Motors Inc.	31 West Bro	oad Street, Falls Chur	ch, VA 22046		
Real estate investments $\Rightarrow$ Broad Street LLC	JT	\$1,000,001 - \$5,000,000	Rent	\$15,001 - \$50,000	\$50,001 - \$100,000
LOCATION: Falls Church City, VA, US DESCRIPTION: 50% share of LLC interest; rental property, 1123 COMMENTS: lessee is Don Beyer Motors Inc	3 and 1125 V	Vest Broad Street, Fal	ls Church, VA 22046		
Real estate investments ⇒ Duke Street LLC	JT	\$1,000,001 - \$5,000,000	Rent	\$50,001 - \$100,000	\$100,001 - \$1,000,000
Location: Alexandria, VA, US	Dulya Ct.	ot Aloxonduia Iri	0.00014		
Description: 50% share of LLC interest, rental property, 2712	Duke Stree	et, Alexandria, virgini	a 22314		

Asset	Owner	Value of Asset	Income Type(s)	Income Current Year to Filing	Income Preceding Year
COMMENTS: lessee is The Great Experiment LLC					
Real estate investments ⇒ Garden of Eden LLC	JT	\$100,001 - \$250,000	Rent	None	None
LOCATION: Frederick, VA, US DESCRIPTION: 35% share of LLC interest; Rental property, W COMMENTS: lessee is Forbidden Fruit LLC	inchester, Vi	irginia			
Real estate investments ⇒ Old Brown LLC	JT	\$1,000,001 - \$5,000,000	Rent	None	None
LOCATION: Fairfax County, VA, US DESCRIPTION: 50% share of LLC interest; rental property, 74: COMMENTS: lessee is Gum Springs LLC	16 Richmond	l Highway, Alexandria	, Virginia 22306		
Real estate investments ⇒ Pacific Boulevard LLC	JT	\$1,000,001 - \$5,000,000	Rent	\$15,001 - \$50,000	\$50,001 - \$100,000
LOCATION: Loudoun, VA, US DESCRIPTION: 50% share of LLC interest; rental property, Du COMMENTS: lessee is Prospect Hill LLC	lles, Virginia	1			
Real estate investments ⇒ Pownal LLC	JT	\$500,001 - \$1,000,000	None		
LOCATION: Prince William County, VA, US DESCRIPTION: 40% share of LLC interest COMMENTS: undeveloped land					
Real estate investments ⇒ Quonset Hut LLC	JT	\$1,000,001 - \$5,000,000	Rent	\$15,001 - \$50,000	\$15,001 - \$50,000
LOCATION: Falls Church City, VA, US  DESCRIPTION: Don Beyer Motors Inc owns 90% of LLC share Rental property, 1117 West Broad Street, Falls Church, VA 2  COMMENTS: value of Quonset Hut also reflected in value of D	2046				t Hut LLC.
Real estate investments ⇒ Swallow LLC	JT	\$50,001 - \$100,000	Rent	None	None
LOCATION: Alexandria City, VA, US DESCRIPTION: 40% share of LLC interest; rental property, Ale COMMENTS: lessee is The Great Experiment LLC	exandria, Vir	ginia			
Real estate investments ⇒ Wild Leap LLC  Location: Falls Church City, VA, US  DESCRIPTION: 50% share of LLC interest; rental property  COMMENTS: lessee is Smokey's Garage LLC	JT	\$50,001 - \$100,000	Rent	None	None

Asset	Owner	Value of Asset	Income Type(s)	Income Current Year to Filing	Income Preceding Year
Stocks & Mutual Funds ⇒ Ariel Appreciation	JT	\$1,001 - \$15,000	Capital Gains, Dividends	None	None
Stocks & Mutual Funds ⇒ Berkshire Hathaway Inc. New (BRK.B)	JT	\$1,001 - \$15,000	Capital Gains, Dividends	\$1 - \$200	\$1 - \$200
Stocks & Mutual Funds ⇒ CarMax Inc (KMX)	JT	\$15,001 - \$50,000	None		
Stocks & Mutual Funds ⇒ PNC Financial Services Group, Inc. (PNC)	JT	\$1,001 - \$15,000	Dividends	None	\$1 - \$200

<sup>\*</sup> Asset class details available at the bottom of this form.

# SCHEDULE C: EARNED INCOME

Source	Туре	Amount Current Year to Filing	Amount Preceding Year
Don Beyer Motors Inc.	personal salary	\$	\$292,307
Persephone Productions Inc.	spouse consultant fees	\$200	\$600
Edge Strategy AG	spouse consultant fees	\$19,167	\$50,665
Zurich Insurance	distribution of profits from sales of service contracts	\$3,000	\$11,100

## SCHEDULE D: LIABILITIES

Owner	Creditor	Date Incurred	Туре	Amount of Liability
JT	Burke & Herbert Bank & Trust	June 2012	home mortgage	\$1,000,001 - \$5,000,000
JT	Burke & Herbert Bank & Trust	May 2003	mortgage on second home	\$500,001 - \$1,000,000
JT	US Bank Comments: now paid off in full	February 2012	auto loan	\$15,001 - \$50,000
JT	State Department Federal Credit Union Comments: now paid off in full	September 2012	second mortgage on primary home	\$100,001 - \$250,000

Owner	Creditor	Date Incurred	Туре	Amount of Liability
JT	Subaru Motors Finance  Comments: now paid off in full	June 2012	auto loan	\$15,001 - \$50,000
JT	State Department Federal Credit Union Comments: now paid off in full	September 2009	auto loan	\$15,001 - \$50,000
JT	American Express  Comments: largely paid off	over many years	credit card debt	\$50,001 - \$100,000
JT	Bank of America  Comments: now paid in full monthly	over many years	credit card debt	\$15,001 - \$50,000
JT	Bank of America  Comments: now paid off in full monthly	over many years	unsecured personal line of credit	\$15,001 - \$50,000
SP	Burke & Herbert Bank & Trust	May 2015	second trust on personal home, Alexandria, VA	\$250,001 - \$500,000

#### **S**CHEDULE **E**: **P**OSITIONS

Position	Name of Organization	
Board member	Center for Arms Control and Nonproliferation	
Board member	American Security Project	
Board Member	Jobs for Virginia Graduates	
Comments: non-profit focused on drop out prevention in Virginia high schools		

#### SCHEDULE F: AGREEMENTS

None disclosed.

# Schedule J: Compensation in Excess of \$5,000 Paid by One Source

None disclosed.

#### SCHEDULE A ASSET CLASS DETAILS

 $\circ~$  401K and IRA (Owner: JT)

• Bank accounts (Owner: JT)

LOCATION: VA, US

 Dealerships, Auto Repair, and Demosphere (Owner: JT) LOCATION: VA, US

Family Trusts

o Family Trusts  $\Rightarrow$  1997 Beyer Trust for Primary Benefit of Megan and Children (100% Interest)

o Family Trusts ⇒ 2000 Beyer Family Trust for Primary Benefit of Megan and Children (100% Interest)

• Family Trusts ⇒ Grace Sternoff Beyer 2005 Trust (100% Interest)

 Real estate investments (Owner: JT) LOCATION: VA, US

• Stocks & Mutual Funds (Owner: JT)

LOCATION: VA, US

#### EXCLUSIONS OF SPOUSE, DEPENDENT, OR TRUST INFORMATION

**Trusts**: Details regarding "Qualified Blind Trusts" approved by the Committee on Ethics and certain other "excepted trusts" need not be disclosed. Have you excluded from this report details of such a trust benefiting you, your spouse, or dependent child?



**Exemption**: Have you excluded from this report any other assets, "unearned" income, transactions, or liabilities of a spouse or dependent child because they meet all three tests for exemption?

∇es No

#### CERTIFICATION AND SIGNATURE

I CERTIFY that the statements I have made on the attached Financial Disclosure Report are true, complete, and correct to the best of my knowledge and belief.

**Digitally Signed:** Hon. Donald Sternoff Beyer Jr., 05/16/2015