



Filing ID #10000615

# FINANCIAL DISCLOSURE REPORT

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## FILER INFORMATION

**Name:** Donald Sternoff Beyer Jr.  
**Status:** Congressional Candidate  
**State/District:** VA08

## FILING INFORMATION

**Filing Type:** Candidate Report  
**Filing Year:** 2014  
**Filing Date:** 05/8/2014

## SCHEDULE A: ASSETS AND "UNEARNED" INCOME

Asset	Owner	Value of Asset	Income Type(s)	Income Current Year to Filing	Income Preceding Year
401K and IRA ⇒ Morgan Stanley Smith Barney IRA	JT	\$100,001 - \$250,000	Tax-Deferred	None	None
401K and IRA ⇒ Pioneer Core Equity Fund A	JT	\$100,001 - \$250,000	Tax-Deferred	None	\$1,001 - \$2,500
401K and IRA ⇒ Principal Financial Group	JT	\$500,001 - \$1,000,000	Tax-Deferred	None	None
Bank accounts ⇒ Burke & Herbert Don	JT	\$1,001 - \$15,000	None		
Bank accounts ⇒ Burke & Herbert Megan	JT	\$50,001 - \$100,000	None		
Dealerships, Auto Repair, and Demosphere ⇒ Demosphere Inc.  DESCRIPTION: 1% of Corporation shares	JT	\$15,001 - \$50,000	Dividends	\$201 - \$1,000	\$5,001 - \$15,000
Dealerships, Auto Repair, and Demosphere ⇒ Don Beyer Motors Inc., 38% Interest	JT	\$5,000,001 - \$25,000,000	net profit	\$50,001 - \$100,000	\$50,001 - \$100,000

Asset	Owner	Value of Asset	Income Type(s)	Income Current Year to Filing	Income Preceding Year
LOCATION: Falls Church, VA, US DESCRIPTION: 38 Shares of Don Beyer Motors Inc. stock, SubChapter S, 100 shares outstanding					
Dealerships, Auto Repair, and Demosphere ⇒ Forbidden Fruit LLC, dba Don Beyer Volvo-Winchester, Beyer VW, 13% Interest	JT	\$1,000,001 - \$5,000,000	Net Profit	None	None
LOCATION: Frederick, VA, US DESCRIPTION: 13.33% share of LLC interests					
Dealerships, Auto Repair, and Demosphere ⇒ Gum Springs LLC, dba Don Beyer Volvo Alexandria, Beyer Kia, Beyer Subaru, Potomac Motors, 33% Interest	JT	\$1,000,001 - \$5,000,000	Net Profit	\$100,001 - \$1,000,000	\$100,001 - \$1,000,000
LOCATION: Fairfax County, VA, US DESCRIPTION: 33.25% share of LLC interest					
Dealerships, Auto Repair, and Demosphere ⇒ Pirate Motors LLC, 1% Interest	JT	\$15,001 - \$50,000	Net profit	\$5,001 - \$15,000	\$5,001 - \$15,000
LOCATION: Falls Church, VA, US DESCRIPTION: Holding company for children's shares of dealership operating companies					
Dealerships, Auto Repair, and Demosphere ⇒ Prospect Hill LLC, dba Don Beyer Volvo Dulles, 32% Interest	JT	\$1,000,001 - \$5,000,000	Net Profit	\$15,001 - \$50,000	\$50,001 - \$100,000
LOCATION: Loudoun, VA, US DESCRIPTION: 32.22 % share of LLC interest					
Dealerships, Auto Repair, and Demosphere ⇒ Rara Avis LLC, 50% Interest	JT	\$1,001 - \$15,000	Net Profit	None	None
LOCATION: Falls Church City, VA, US DESCRIPTION: 50% share of LLC interest					
Dealerships, Auto Repair, and Demosphere ⇒ Smokey's Garage LLC, 50% Interest	JT	\$250,001 - \$500,000	Net Profit	None	None
LOCATION: Falls Church City, VA, US DESCRIPTION: 50% share of LLC interest					
Dealerships, Auto Repair, and Demosphere ⇒ The Great Experiment LLC, dba Land Rover Alexandria, 33% Interest	JT	\$1,000,001 - \$5,000,000	Net Profit	\$100,001 - \$1,000,000	\$100,001 - \$1,000,000
LOCATION: Alexandria, VA, US DESCRIPTION: 33.25% share of LLC interest					
Family Trusts ⇒ 1997 Beyer Trust for Primary Benefit of Megan and Children ⇒ Massachusetts Mutual Variable Life Insurance, 100% Interest		\$100,001 - \$250,000	None		

Asset	Owner	Value of Asset	Income Type(s)	Income Current Year to Filing	Income Preceding Year
Family Trusts ⇒ 2000 Beyer Family Trust for Primary Benefit of Megan and Children ⇒ Massachusetts Mutual Variable Life Insurance		\$50,001 - \$100,000	None		
Family Trusts ⇒ Grace Sternoff Beyer 2005 Trust ⇒ Amazing Appreciation LLC, 33% Interest		\$100,001 - \$250,000	None		
LOCATION: Falls Church City, VA, US DESCRIPTION: LLC that owns 5% of Quonset Hut LLC, real estate company that owns 1117 West Broad Street, Falls Church, VA					
Family Trusts ⇒ Grace Sternoff Beyer 2005 Trust ⇒ Coburn & Meredith - Grace		\$1,001 - \$15,000	Capital Gains, Dividends	None	\$1 - \$200
Family Trusts ⇒ Grace Sternoff Beyer 2005 Trust ⇒ Pirate Motors LLC, 33% Interest		\$500,001 - \$1,000,000	Net profit	\$15,001 - \$50,000	\$15,001 - \$50,000
LOCATION: Falls Church City, VA, US DESCRIPTION: Holding company for children's shares of dealership operating companies					
Family Trusts ⇒ Grace Sternoff Beyer 2005 Trust ⇒ The Vanguard Group - Grace		\$15,001 - \$50,000	None		
Real estate investments ⇒ 105 S Morris Street, Oxford Md	JT	\$1,000,001 - \$5,000,000	Rent	None	\$5,001 - \$15,000
LOCATION: Talbot County, MD, US DESCRIPTION: second home, Town of Oxford, Talbot County, Maryland; was rented out in 2013 while we were still living in Switzerland. No rent in 2014.					
Real estate investments ⇒ Beyer 1 LLC	JT	\$500,001 - \$1,000,000	Rent	\$15,001 - \$50,000	\$15,001 - \$50,000
LOCATION: Falls Church City, VA, US DESCRIPTION: 9.00% share of LLC interest; rental property, 1231 West Broad Street, Falls Church, VA 22046 COMMENTS: lessee is Don Beyer Motors Inc.					
Real estate investments ⇒ Broad Street LLC	JT	\$1,000,001 - \$5,000,000	Rent	\$15,001 - \$50,000	\$50,001 - \$100,000
LOCATION: Falls Church City, VA, US DESCRIPTION: 50% share of LLC interest; rental property, 1123 and 1125 West Broad Street, Falls Church, VA 22046 COMMENTS: lessee is Don Beyer Motors Inc					
Real estate investments ⇒ Duke Street LLC	JT	\$1,000,001 - \$5,000,000	Rent	\$50,001 - \$100,000	\$100,001 - \$1,000,000
LOCATION: Alexandria, VA, US DESCRIPTION: 50% share of LLC interest, rental property, 2712 Duke Street, Alexandria, Virginia 22314 COMMENTS: lessee is The Great Experiment LLC					

Asset	Owner	Value of Asset	Income Type(s)	Income Current Year to Filing	Income Preceding Year
Real estate investments ⇒ <b>Garden of Eden LLC</b>	JT	\$100,001 - \$250,000	Rent	None	None
LOCATION: Frederick, VA, US DESCRIPTION: 35% share of LLC interest; Rental property, Winchester, Virginia COMMENTS: lessee is Forbidden Fruit LLC					
Real estate investments ⇒ <b>Old Brown LLC</b>	JT	\$1,000,001 - \$5,000,000	Rent	None	None
LOCATION: Fairfax County, VA, US DESCRIPTION: 50% share of LLC interest; rental property, 7416 Richmond Highway, Alexandria, Virginia 22306 COMMENTS: lessee is Gum Springs LLC					
Real estate investments ⇒ <b>Pacific Boulevard LLC</b>	JT	\$1,000,001 - \$5,000,000	Rent	\$15,001 - \$50,000	\$50,001 - \$100,000
LOCATION: Loudoun, VA, US DESCRIPTION: 50% share of LLC interest; rental property, Dulles, Virginia COMMENTS: lessee is Prospect Hill LLC					
Real estate investments ⇒ <b>Pownal LLC</b>	JT	\$500,001 - \$1,000,000	None		
LOCATION: Prince William County, VA, US DESCRIPTION: 40% share of LLC interest COMMENTS: undeveloped land					
Real estate investments ⇒ <b>Quonset Hut LLC</b>	JT	\$1,000,001 - \$5,000,000	Rent	\$15,001 - \$50,000	\$15,001 - \$50,000
LOCATION: Falls Church City, VA, US DESCRIPTION: Don Beyer Motors Inc owns 90% of LLC shares of Quonset Hut LLC; Amazing Appreciation LLC owns 5% of Quonset Hut LLC. Rental property, 1117 West Broad Street, Falls Church, VA 22046 COMMENTS: value of Quonset Hut also reflected in value of Don Beyer Motors Inc. Don Beyer Motors is also lessee of Quonset Hut					
Real estate investments ⇒ <b>Swallow LLC</b>	JT	\$50,001 - \$100,000	Rent	None	None
LOCATION: Alexandria City, VA, US DESCRIPTION: 40% share of LLC interest; rental property, Alexandria, Virginia COMMENTS: lessee is The Great Experiment LLC					
Real estate investments ⇒ <b>Wild Leap LLC</b>	JT	\$50,001 - \$100,000	Rent	None	None
LOCATION: Falls Church City, VA, US DESCRIPTION: 50% share of LLC interest; rental property COMMENTS: lessee is Smokey's Garage LLC					
Stocks & Mutual Funds ⇒ <b>Ariel Appreciation</b>	JT	\$1,001 - \$15,000	Capital Gains, Dividends	None	None

Asset	Owner	Value of Asset	Income Type(s)	Income Current Year to Filing	Income Preceding Year
Stocks & Mutual Funds ⇒ Berkshire Hathaway Inc. New (BRK.B)	JT	\$1,001 - \$15,000	Capital Gains, Dividends	\$1 - \$200	\$1 - \$200
Stocks & Mutual Funds ⇒ CarMax Inc (KMX)	JT	\$1,001 - \$15,000	None		
Stocks & Mutual Funds ⇒ PNC Financial Services Group, Inc. (PNC)	JT	\$1,001 - \$15,000	Dividends	None	\$1 - \$200

\* Asset class details available at the bottom of this form.

**SCHEDULE C: EARNED INCOME**

Source	Type	Amount Current Year to Filing	Amount Preceding Year
US Government, Department of State	salary for service as US Ambassador to Switzerland & Liechtenstein	N/A	\$95,132
Don Beyer Motors Inc.	salary for service as General Manager & Dealer Principal	\$123,669	\$158,017
Tamedia Le Matin	spouse commission for newspaper columns written		\$1,210
Persephone Productions LLC	spouse appearance on Public TV talk show	\$600	
Zurich American Insurance Company	commission on contract sales	\$1,100	

**SCHEDULE D: LIABILITIES**

Owner	Creditor	Date Incurred	Type	Amount of Liability
JT	Burke & Herbert Bank & Trust	June 2012	home mortgage	\$1,000,001 - \$5,000,000
JT	Burke & Herbert Bank & Trust	May 2003	mortgage on second home	\$500,001 - \$1,000,000
JT	US Bank	February 2012	auto loan	\$15,001 - \$50,000

Owner	Creditor	Date Incurred	Type	Amount of Liability
	COMMENTS: now paid off in full			
JT	State Department Federal Credit Union	September 2012	second mortgage on primary home	\$100,001 - \$250,000
	COMMENTS: now paid off in full			
JT	Subaru Motors Finance	June 2012	auto loan	\$15,001 - \$50,000
	COMMENTS: now paid off in full			
JT	State Department Federal Credit Union	September 2009	auto loan	\$15,001 - \$50,000
	COMMENTS: now paid off in full			
JT	American Express	over many years	credit card debt	\$50,001 - \$100,000
	COMMENTS: largely paid off			
JT	Bank of America	over many years	credit card debt	\$15,001 - \$50,000
	COMMENTS: now paid in full monthly			
JT	Bank of America	over many years	unsecured personal line of credit	\$15,001 - \$50,000
	COMMENTS: now paid off in full monthly			

SCHEDULE E: POSITIONS

Position	Name of Organization
Board member	Center for Arms Control and Nonproliferation
Board member	American Security Project

SCHEDULE F: AGREEMENTS

None disclosed.

SCHEDULE J: COMPENSATION IN EXCESS OF \$5,000 PAID BY ONE SOURCE

None disclosed.

SCHEDULE A ASSET CLASS DETAILS

<ul style="list-style-type: none"> <li>401K and IRA (Owner: JT)</li> <li>Bank accounts (Owner: JT) LOCATION: VA, US</li> </ul>
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- Dealerships, Auto Repair, and Demosphere (Owner: JT)  
LOCATION: VA, US
- Family Trusts
- Family Trusts ⇒ 1997 Beyer Trust for Primary Benefit of Megan and Children (100% Interest)
- Family Trusts ⇒ 2000 Beyer Family Trust for Primary Benefit of Megan and Children (100% Interest)
- Family Trusts ⇒ Grace Sternoff Beyer 2005 Trust (100% Interest)
- Real estate investments (Owner: JT)  
LOCATION: VA, US
- Stocks & Mutual Funds (Owner: JT)  
LOCATION: VA, US

## EXCLUSIONS OF SPOUSE, DEPENDENT, OR TRUST INFORMATION

**Trusts:** Details regarding "Qualified Blind Trusts" approved by the Committee on Ethics and certain other "excepted trusts" need not be disclosed. Have you excluded from this report details of such a trust benefiting you, your spouse, or dependent child?

☐ Yes ☒ No

**Exemption:** Have you excluded from this report any other assets, "unearned" income, transactions, or liabilities of a spouse or dependent child because they meet all three tests for exemption?

☐ Yes ☒ No

## COMMENTS

## CERTIFICATION AND SIGNATURE

☒ I CERTIFY that the statements I have made on the attached Financial Disclosure Report are true, complete, and correct to the best of my knowledge and belief.

**Digitally Signed:** Donald Sternoff Beyer Jr., 05/8/2014