<b>₹</b>	Yes D	child because	sactions, or liabilities of a spouse or dependent owith the Committee on Ethics.	" income, trans	<b>EXEMPTION</b> —Have you excluded from this report any other assets, "unearned" income, transactions, or liabilities of a spouse or dependent child because they meet all three tests for exemption? Do not answer "yes" unless you have first consulted with the Committee on Ethics.
N <sub>o</sub>	Yes	closed. Have you	d certain other "excepted trusts" need not be disc	on Ethics and dependent chil	TRUSTS—Details regarding "Qualified Blind Trusts" approved by the Committee on Ethics and certain other "excepted trusts" need not be disclosed. Have you excluded from this report details of such a trust benefiting you, your spouse, or dependent child?
S	JESTION	F THESE QU	MATION — ANSWER EACH OF THESE QUESTIONS	TINFORI	EXCLUSION OF SPOUSE, DEPENDENT, OR TRUST INFORMATION
the onse.	vered and Yes" respo	must be answ ed for each ""	Each question in this part must be answered and the appropriate schedule attached for each "Yes" response.	<b>№</b>	V. Did you, your spouse, or a dependent child have any reportable liability (more than \$10,000) during the reporting period?  If yes, complete and attach Schedule V.
× ×	Yes	arrangement with	<ol> <li>Did you have any reportable agreement or arrangement with an outside entity?</li> <li>If yes, complete and attach Schedule IX.</li> </ol>		IV. Did you, your spouse, or a dependent child purchase, self, or exchange any reportable asset in a transaction exceeding \$1,000 during the reporting period?  If yes, complete and attach Schedule IV.
No.	Yes	or before the date	VIII. Did you hold any reportable positions on or before the date of filing in the current calendar year? If yes, complete and attach Schedule VIII.		Ill. Did you, your spouse, or a dependent child receive "unearned" income of more than \$200 in the reporting period or hold any reportable asset worth more than \$1,000 at the end of the period?  If yes, complete and attach Schedule III.
<b>№</b>	Yes	n the reporting	VII. Did you, your spouse, or a dependent child receive any reportable travel or reimbursements for travel in the reporting period (worth more than \$335 from one source)?  If yes, complete and attach Schedule VII.	₹   <u>X</u>	II. Did any individual or organization make a donation to charity in lieu of paying you for a speech, appearance, or article in the reporting period?  If yes, complete and attach Schedule II.
N <sub>o</sub>	Yes	receive any regating more	VI. Did you, your spouse, or a dependent child receive any reportable gift in the reporting period (i.e., aggregating more than \$335 and not otherwise exempt)? If yes, complete and attach Schedule VI.	□ No	I. Did you or your spouse have "earned" income (e.g., salaries or fees) of \$200 or more from any source in the reporting period? Yes If yes, complete and attach Schedule I.
			E QUESTIONS	OF THES	PRELIMINARY INFORMATION — ANSWER EACH OF THESE QUESTIONS
assessed more than	ty shall be e who files :	A \$200 penalty shall be assessed against anyone who files more than 30 days late.	or Employing Office:  Be Termination Date:	Officer or Employee	Status Member of the U.S. State: State: Status House of Representatives District: Amendment Type Member of the U.S. State: State
ERED	ND.DELLYEREL	HA	Daytime Telephone: 229-567-9∞	Daytime \	Name: clames Mustin Scott
12: 28	2011 AUG 12 PM 12: 28	MC 2011 AUG 12 PM 12: 28	Form A For use by Members, officers, and employees	MENT	UNITED STATES HOUSE OF REPRESENTATIVES CALENDAR YEAR 2010 FINANCIAL DISCLOSURE STATEMENT
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# SCHEDULE I—EARNED INCOME

List the source, type, and amount of earned income from any source (other than the filer's current employment by the U.S. Government) totalling \$200 or more during the preceding calendar year. For a spouse, list the source and amount of any honoraria; list only the source for other spouse earned income exceeding \$1,000. See examples below.

Exclude: Military pay (such as National Guard or Reserve pay), federal retirement programs, and benefits received under the Social Security Act.

Excluse: Initially hay (over as transition come of traserve hay); tousial telligition programs, and believe	יים וכסכומים מוומפו יויס ססכומי ספ	Carry Mot.
Source	Туре	Amount
Keene State	Approved Teaching Fee	\$6,000
Examples: Civil War Roundtable (Oct. 2nd)	Spouse Speech	\$1,000
Ontario County Board of Education	Spouse Salary	NA
State of Georgia Legislative Salary	Salary	17,000
clames Austin Scott - Self Employed - The Southarn Gray	Salary	60,000
Private Bank and Trust Company - Vivian Scott	Salary	000 24
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# SCHEDULE II—PAYMENTS MADE TO CHARITY IN LIEU OF HONORARIA

List the source, activity (i.e., speech, appearance, or article), date, and amount of any payment made by the sponsor of an event to a charitable organization in lieu of an honorarium. A separate confidential list of charities receiving such payments must be filed directly with the Committee on Ethics. A green envelope for transmitting the list is included in each Member's filing package.

lope for transmitting the list is included in each Member's filing package.			
Source	Activity	Date	Amount
	Speech	Feb. 2, 2010	\$2,000
Examples: XYZ Magazine	Article	Aug. 13, 2010	\$500
NONE			
	7		

### Asset and/or income Source BLOCK A

BLOCK B

more than \$200 in "unearned" income during the year. the end of the reporting period, and (b) any other of income with a fair market value exceeding \$1,000 at reportable asset or sources of income which generated identify (a) each asset held for investment or production

Provide complete names of stocks and mutual funds (do not use ticker symbols.)

investments), provide the value for each asset held in the value at the end of the reporting period the name of the institution holding the account and its ment accounts which are not self-directed, provide only account that exceeds the reporting thresholds. For retirethe power, even if not exercised, to select the specific plans) that are self-directed (i.e., plans in which you have For all IRAs and other retirement plans (such as 401(k) >

For rental or other real property held for investment, pro-vide a complete address.

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tion in Block A. that is not publicly traded, state the name of the busi-Exclude: Your personal residence, including second ness, the nature of its activities, and its geographic loca-For an ownership interest in a privately-held business

If you so choose, you may indicate that an asset or accounts; and any financial interest in, or income derived from, a federal retirement program, including the Thrit ing \$5,000 or less in a personal checking or saving income during the reporting period); any deposits totalhomes and vacation homes (unless there was rental

optional column on the far left. income source is that of your spouse (SP) or dependent child (DC), or is jointly held with your spouse (JT), in the

please refer to the instruction booklet. For a detailed discussion of Schedule III requirements

None

\$1 - \$1,000

\$1,001 - \$15,000

\$15,001 - \$50,000

\$50,001 - \$100,000

\$100,001 - \$250,000 \$250,001 - \$500,000

\$500,001 - \$1,000,000 \$1,000,001 - \$5,000,000

\$5,000,001 - \$25,000,000

\$25,000,001 - \$50,000,000

**EXCEPTED/BLIND TRUST** 

(Specify: e.g., Partnership Income or Farm Income)

example. See below for as follows: please indicate asset is sold, portion of an If only a

(S) (partial)

Other Type of Income

Over \$50,000,000

NONE

RENT

None

\$1 - \$200

\$201 - \$1,000

\$1,001 - \$2,500

\$2,501 - \$5,000

\$5,001 - \$15,000

\$15,001 - \$50,000

\$50,001 - \$100,000

Over \$5,000,000

\$100,001 - \$1,000,000

\$1,000,001 - \$5,000,000

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DIVIDENDS

INTEREST

CAPITAL GAINS

ş

SP

Examples:

Simon & Schuster Mega Corp. Stock

Indefinite

×

Royalties

×

S

(partial)

please specify the method used. method other than fair market value, reporting year. If you use a valuation Indicate value of asset at close of Value of Asset

generated income, the value should be year and is included only because it f an asset was sold during the reporting

### Type of Income

gains, even if reinvested, must be Dividends, interest, and capital Check all columns that apply. ing the reporting period. if the asset generated no income durdisclosed as income. Check "None" may check the "None" column. (such as 401(k) plans or IRAs), you that generate tax-deferred income you to choose specific investments <u>or</u> retirement accounts that do not allow

### BLOCK C

even if reinvested, must be disclosed checking the appropriate box below. indicate the category of income by as income. Check "None" if no income Dividends, interest, and capital gains, the "None" column. For all other assets, as 401(k) plans or IRAs), you may check that generate tax-deferred income (such you to choose specific investments *or* was earned or generated. For retirement accounts that do not allow

Amount of Income BLOCK D \$1,000 in sales (S), or purchases (P) Indicate if the exceeding exchanges (E) asset had reporting year ransaction BLOCK E

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1st Bank of Paducah, KY Accounts

SCHEDULE III—ASSETS AND "UNEARNED" INCOME

Continuation Sheet (if needed)

Name James Austin Scott Pag

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Bur	1/2 interest in Condo	A SSAK	Carmen Callaghera Trust	Pushings Morey Market	Hincipal Financial Group	Ameris Bunk		_ r		Insurance Trust		loan to Antin Soft for Corne	lean to Suffer CA	Doughaston Co. GA	owney real-estate	lockett station Group 1/3	The Southern Grove, LLC	John Hancock Variable Life	WOMA AIM FUNDS	Principal Brokerage	Principal IRA			Asset and/or Income Source	BLOCK A
												7										None >			
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# SCHEDULE IV-TRANSACTIONS

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Page 6 of

													Statements Enclosed	SP Example: Mega Corporation Common Stock (partial sale)	Capital Gains — if a sales transaction resulted in a capital gain in excess of \$200, check the "capital gains" box and disclose this income on Schedule III.	resulted in a capital loss. Provide a brief description of any exchange transaction. Exclude transactions between you, your spouse or dependent children, or the purchase or sale of your personal residence, unless it generates rental income. If only a portion of an asset is sold, please so indicate (i.e., "partial sale"). See example below.	
							-					 			PURC	HASE	of Tra
											_			×	SALE		Type of Transaction
									•						EXCH	ANGE	tion
											i		-		Check E Gain Ex	Box if Capital sceeded \$200	)
														10-12-10	Bi-weekly, if applicable	(MO/DAY/YR) or Quarterly, Monthly, or	Date
										,					\$1,001- \$15,000		
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# **SCHEDULE V— LIABILITIES**

Name shames Austin Scott

Page 7 of 1

Report liabilities of over \$10,000 owed to any one creditor at any time during the reporting period by you, your spouse, or dependent child. Mark the highest amount owed during the year. Exclude: Any mortgage on your personal residence (unless it is rented out); loans secured by automobiles, household furniture, or appliances; liabilities of a business in which you own an interest (unless you are personally liable); and liabilities owed to a spouse, or the child, parent, or sibling of you or your spouse. Report revolving charge accounts (i.e., credit cards) only if the balance at the close of the preceding calendar year exceeded \$10,000.

	, "			٦
\$0			SP, DC, JT	
The Private Bank	Tifton Bank and Trust	Example: First Bank of Wilmington, DE	Creditor	
	010/2010	May 1998	Date Liability Incurred Mo/Year	-
CD Secured loan	10/2010 Personal line of credit	Mortgage on 123 Main St., Dover, DE	Type of Liability	
			\$10,001- \$15,000	
	X		\$15,001- \$50,000	
×			\$50,001- \$100,000	
		×	\$100,001- \$250,000	
			\$250,001- \$500,000 m	Int of
			\$500,001- \$1,000,000	Amount of Liability
			\$5,000,000	₹
			\$5,000,001- \$25,000,000 <b>=</b> \$25,000,001-	
	-		\$50,000,000 -	
			\$50,000,000	

### SCHEDULE VI— GIFTS

relationship to you. Gifts with a value of \$134 or less need not be added towards the \$335 disclosure threshold. Exclude: Gifts from relatives, gifts of personal hospitality of an individual, local meals, and gifts to a spouse or dependent child that are totally independent of his or her Report the source, a brief description, and the value of all gifts totalling more than \$335 received by you, your spouse, or a dependent child from any source during the year.

Note: The gift rule (House Rule 25, clause 5) prohibits acceptance of gifts except as specifically provided in the rule

Source	Description	Value
Example: Mr. Joseph H. Smith, Anytown, Anystate	Silver Platter (determination on personal friendship received from Committee on Standards)	\$345
None		

Name \
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# SCHEDULE VII — TRAVEL PAYMENTS AND REIMBURSEMENTS

Identify the source and list travel itinerary, dates, and nature of expenses provided for travel and travel-related expenses totalling more than \$335 received by you, your spouse, or a dependent child during the reporting period. Indicate whether a family member accompanied the traveler at the sponsor's expense, and the amount of time, if any, that was not at the sponsor's expense. Disclosure is required regardless of whether the expenses were paid directly by the sponsor

Exclude: Travel-related expenses provided by federal, state, and local governments, or by a foreign government required to be separately reported under the Foreign Gifts and Decorations Act (5 U.S.C. § 7342); political travel that is required to be reported under the Federal Election Campaign Act; travel provided to a or were paid by you and reimbursed by the sponsor.

spouse or dependent child that is totally independent of his or her relationship to you.

	Source	Date(s)	City of Departure—Destination— City of Return	Lodging? (Y/N)	Food? (Y/N)	Was a Family Member Included? (Y/N)	Number of days <u>not</u> at sponsor's expense
Evamolos	Chicago Chamber of Commerce	Mar. 2	DC—Chicago—DC	Z	z	Z	None
Lyampiros.	Roycroft Corporation	Aug. 6–11	DC—Los Angeles—Cleveland	Υ	4	Y	2 Days
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# SCHEDULE VIII—POSITIONS

Norma Jaynes Austin Scott

Page 9 of 9

organization, or any educational or other institution other than the United States. proprietor, representative, employee, or consultant of any corporation, firm, partnership, or other business enterprise, any nonprofit organization, any labor Report all positions, compensated or uncompensated, held during the current calendar year as an officer, director, trustee of an organization, partner,

Exclude: Positions listed on Schedule I; positions held in any religious, social, fraternal, or political entities (such as political parties and campaign organizations); and positions solely of an honorary nature.

Position	Name of Organization
Toustee	Lames W. Scott Insurance Trust and MCA James W. Scott Ins Trust
Owner	The Southern Croup LLC
Partner	Lakett Station Group
SP Board Member	Abraham Baldwin College Foundation
Timstee	Carmen Gallagher Trust

# SCHEDULE IX—AGREEMENTS

employee welfare or benefit plan maintained by a former employer. government service; continuation or deferral of payments by a former or current employer other than the U.S. Government; or continuing participation in an Identify the date, parties to, and general terms of any agreement or arrangement with respect to: future employment; a leave of absence during the period of

Date	Parties To	Terms of Agreement
None	NA	



The Principal Financial Group 711 High Street Des Moines, Iowa 50392-0001 1-888-PRINCOR

### Brokerage

## Account Statement

Account Number:

Statement Period: 12/01/2010 - 12/31/2010

Valuation at a Glance

Beginning Account Value Cash Withdrawals Change in Account Value Dividends/Interest This Period \$38,157.07 -5,000.00 3,621.80

Estimated Annual Income

**Ending Account Value** 

\$36,863.87

85.00

\$232.50

Your Danistarad Danresentative:

NAMES ALISTIN SCOTT

Asset Allocation	Last Period	₹.
Cash, Money Funds, and FDIC Deposits	2,218,57	
Equities	35,938.50	щ
Account Total (Pie Chart)	\$38,157.07	\$36

This Period % Altecation

16,863.87 5,548.87 100% 85%

Asset Allocation percentages are rounded to the nearest whole percentage. Pie Chart allocation excludes all asset classes which not to a liability.

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Persident of the person of the second second Clearing through Pershing LLC, a superdiary of the Bank of New York Melber Corporation

Page 1 of 8

# **Customer Service Information**

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Web Site: www.principal.com		)N GA 31793-0988	NOTHE
Customer Service Telephone Number: (888) 774-626:	Fax Number: (229) 388-0896	PRINCOD EIMANOIAL SEDVICES CORP	PRINC
Service Hours: Weekdays 07:00 a.m 05:00 p.m. CT	Telephone Number: (229) 386-5128	AUSTIN SCOTT	ZUAI
Customer Service Information	Contact Information	Registered Representative: CS7	Your

### **Portfolio Holdings**

As you requested, copies of this statement have been sent to: INVESTMENT ADVISER COMPLIANCE

· North

500.000	250.000 SCITIGROUP INC COM	Dividend Option: Cash 1.500,000 SBANK OF AMERICA COM	Dividend Option: Cash 200.000 Please Pr SBALLARD PWR SYS INC NEW COM ISIN#CA0585861085	Gommon Stocks 5GARWIN LTD SHS ISIN#CHH2906T1095	Equities 85.00% of Portfolio	Quartity	Total Cash, Money Funds, and FDIC Deposits	Total Money Market	PRINCIPAL INVESTORS MNY MKT FD 5,548,870 12/01	Cash, Money Funds, and FDIC Deposits 15.00% of Portfolio	Quantity	
Please Provide	Please Provide	Please Provide OM	Please Provide VC NEW COM		f Portfolio	Acquistion Date	/ Funds, and FDIC		S MNY MKT FD 12/01/10	ls, and FDIC Depo	Opening Date	
N/A	N/A	N/A	N/A			Unit Cost	Deposits		3000021645	sits 15.00% of	Account Number	
Please Provide	Please Provide Security Identifier: C	Please Provide Security Identifier: BAC	Please Provide Security Identifier:BLDP	Security Identifier: GRMN		Cost Basis			12/31/10	Portfolio	Ending	Activity
4.7300	13,3400	1.5000	30,9900			Markel Price	\$2,218.57	\$2,218.57	2.218.57		Balance	Opening
2,365,00	3.335.00	2,250.00	6,198.00			Market Value	\$5,548.87	\$5,548.87	5,548.87		Balance	Clesing
N/A	N/A	N/A	N/A			Uhrvalitzed Gain/Less	\$0.00	\$0.00	0.00		Income	Accrued
							\$0.00	\$0.00	0.00		This Year	Income
	10.00					Estimated Annual Income			0.00%		Yield	30-Day
	0.29%					Estimated Yield			0.00%		Yield	Current



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The Principal Financial Group
711 High Street
Des Moines, Iowa 50392-0001
1-888-PRINCOR

### Brokerage

Account Statement

Statement Period: 12/01/2010 - 12/31/2010

## Portfolio Holdings (continued)

Quartity Acquisition Date	Unit Cost	Cost Basis	Market Price	Market Value	Gain/Loss		Annual Income	<u> </u>
Equities (continued)						,		
Common Stocks (continued)								
FORD MOTOR CO DEL COM PAR		Security Identifier: §						
Dividend Option: Cash 250,000 Please Provide	N/A	Please Provide	16.7900	4.197.50	N/A			
SGENERAL ELECTRIC CO COM		Security Identifier: GE						
Dividend Option: Cash								
250.000 Please Provide	N/A	Please Provide	18.2900	4,572.50	N/A		140.00	3.06%
SLEHMAN BROS HLDGS INC COM		Security Identifier: LEHMQ	٧					
5,000,000 Please Provide	N/A	Please Provide	0.0466	233.00	WA			
SPRINCIPAL FINL GROUP INC COM		Security Identifier: PFG						
Dividend Option: Cash		•						
150,000 Please Provide	N/A	Please Provide	32,5600	4,884.00	N/A		82,50	1.68%
SIRIUS XM RADIO INC COM		Security Identifier: SIRI						
Dividend Option: Cash		•						
2,000.000 Please Provide	N/A	Please Provide	1.6400	3,280.00	N/A			
Total Common Stocks		\$0.00		\$31,315.00	\$0.00		\$232.50	
Total Equities		\$0.00		\$31,315.00	\$0.00		\$232.50	
		Cost Basks		Market Value	Unrealized Gain/Loss	Accrued Interest	Estimated Araust Income	
Total Portfolio Holdings		\$5,548.87		\$36,863.87	<b>\$0</b> .00	\$0.00	\$232.50	

5 Unrealized gains and losses are not reported for securities for which cost basis or market value is not available.

### Disclosures and Other Information

been included in the Asset Allocation information at the beginning of this statement. Pricing - Securities prices may vary from actual liquidation value. Prices shown should only be used as a general guide to portfolio value. Prices are received from various pricing services. However, pricing services are sometimes unable to provide timely information. Where pricing sources are not readily available, particularly on certain debt securities, estimated prices may be generated by a matrix system taking various factors into consideration. The pricing of listed options takes into account the last closing price, as well as the current bid and offer prices. Where securities have not been priced, such securities have not

Page 3 of 8

The Estimated Price as of Date only appears when the price date does not equal the statement date.

the name of the person from whom your security was purchased, will be furnished to you upon written request to your introducing firm. In dividend reinvestment transactions, Pershing acts as your agent and receives payment for order flow, the source and nature of which payment will be furnished to you upon written request to your introducing firm. reinvested. You will not receive confirmation of these reinvestments. However, information pertaining to these transactions which would otherwise appear on confirmations, including the time of execution and Reinvestment - The dollar amount of Multual Fund distributions, Money Market Fund dividend income; Bank Deposit interest income, or dividends for other securities shown on your Statement may have been

automatically pursuant to the exercise by exception procedure of the Options Clearing Corporation. Additional information regarding this procedure is available upon written request to your introducing firm. summary of this information is available to you promptly upon your written request directed to your introducing firm. In order to assist your introducing firm in maintaining current background and financial information concerning your option accounts, please promptly advise them in writing of any material change in your investment objectives or financial situation. Expiring options which are valuable are exercised Option Disclosure - Information with respect to commissions and other charges incurred in connection with the execution of option transactions has been included in confirmations previously furnished to you. A

be billed at the rates such agents use. conversion rate. This conversion rate may differ trom rates in effect on the date you executed a transaction, incurred a charge, or received a credit. Transactions converted by agents (such as depositories) will banking sources on the conversion date or the prior business day, increased by up to 1%, unless a particular rate is required by applicable law. Your financial organization may also increase the currency Similar corporate action transactions unless you instruct your financial organization otherwise. Pershing's currency conversion rate will not exceed the highest interbank conversion rate identified from customary Foreign Currency Transactions - Pershing may execute foreign currency transactions as principal for your account. Pershing may automatically convert foreign currency to or from U.S. dollars for dividends and

margin account shares held on margin will be reduced by the amount of shares on loan. The Proxy Voting Instruction Form sent to you may reflect a smaller number of shares entitled to vote than the number of shares in your Proxy Vote - Securities held by you on margin (securities not fully paid for by you) may be lent by Pershing to itself or others in accordance with the terms outlined in the Margin Agreement. The right to vote your

## Transactions in Date Sequence

Settlement	Fansaction							
Date	Date	Activity Type	Description	Quantity	Price	Accrued Interest	Amount	8
12/03/10 11/30/10 SOLD 8AC	11/30/10	SOLD SOLD	BANK OF AMÉRICA COM UNSOLICITÉD ORDER PERSHING LLC MAKES A MKT IN THIS SEC & ACTED AS PRINCIPAL	-250.000	11.1924		2,763.05	OSD
12/03/10	12/03/10 11/30/10 SOLD F	t SOUD	FORD MOTOR CO DEL COM PAR UNSOLICITED ORDER PERSHING LLC MAKES A MKT IN THIS SEC & ACTED AS PRINCIPAL	-250,000	15.8700		3,930.09	OST
12/03/10	11/30/10	er Sond	GENERAL ELECTRIC CO COM UNSOLICITED ORDER PERSHING LLC MAKES A MKT IN THIS SEC & ACTED AS PRINCIPAL	-100.000	15.8719		1,552,16	<b>OSU</b>
12/03/10		CHECK DISBURSEMENT USD999997	CHECK PD.#4009531159 AS PER YOUR REQUEST				-5,000.00	OSU
12/03/10		CASH DIVIDEND RECEIVED PFG	150 SHRS PRINCIPAL FINL GROUP INC COM RD 11/19 PD 12/03/10				82.50	OSU
12/27/10		CASH DIVIDEND RECEIVED BAC	250 SHRS BANK OF AMERICA COM RD 12/03 PD 12/24/10				2.50	USD
Total Valu	e of all Tr	Total Value of all Transactions				\$0.00	\$3,330,30	,
The price :	and quantit	The price and quantity displayed may have been rounded.						

JAMES AUSTIN SCOTT Account Numb:

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The Principal Financial Group 711 High Street Des Moines, lowa 50392-0001 1-886-PRINCOR

### Brokerage Account Statement

Statement Period: 12/01/2010 - 12/31/2010

## **Money Market Fund Detail**

\$5,548.87			Total All Money Market Funds	Total All I
\$5			Closing Balance	12/31/10
	2.50	MONEY FUND PURCHASE	Deposit	12/28/10
£.	3,327.80	MONEY FUND PURCHASE	Deposit	12/06/10
N	2,218.57		Opening Balance	12/01/10
		Account Number: 3000021645 Current Yield: 0.00% Activity Ending: 12/31/10	iber: 3000021645 Current Yield	Account Num
			PRINCIPAL INVESTORS MAY MKT FD	PRINCIPAL
			Sweep Money Market Fund	Sweep Mo
	Âmouix	Description	Activity Type	2 P

### **Cash Not Yet Received**

Security	Record Date	Payable Date	Quantity Held	Rate	Amount of Payment	Dividend Option
Dividends						
GENERAL ELECTRIC CO COM	12/27/10	01/25/11	250.000	0.140000	35.00	35.00 Cash
Total Cash Not Yet Received					\$35,00	

reflected as an asset in your account until it is actually received. The above information has been obtained from sources we believe to be reliable. All items are subject to receipt. We make no representation as to accuracy or completeness. Cash Not Yet Received is not

Income and Expense Summary	Current Poried Taxable	Non Taxable	Year -to - Date Taxable
Dividend Income			
Equities	85.00	0.00	547.00
Total Dividends, Interest, Income and Expenses	\$85.00	\$0.00	\$547.00
Distributions			
Long - Term Capital Gain Distributions Total Distributions	0.00 \$0.00	0.00	0.20
		1	4

Account Numbe

Page 5 of 8

# Schedule of Realized Gains and Losses Year-to-Date

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102

	Acquisition					a service support of the service of the service of		
Date	Date	Transaction	Description	Security Identifier	Quantity	Cost Basis	Praceeds	Realized Gain/Loss
Short Term	n,							
11/30/10	11/30/10 Please Provide	SELL	ZBANK OF AMERICA COM	BAC	250,000	Please Provide	2,763.05	N/A
Total Short Term	t Term					\$0.00	\$2,763.05	\$0.00
Long Term	_							
07/27/10	Please Provide	SELL	2AMERICAN INTL GROUP INC COM NEW	AIG	50,000	Please Provide	1,964.96	N/A
11/30/10	Please Provide	SELL	2FORD MOTOR CO DEL COM PAR	*****	250.000	Please Provide	3,930.09	N/A
11/30/10	Please Provide	SELL	ZGENERAL ELECTRIC CO COM	GE .	100.000	Please Provide	1,552.16	N/A
Total Long Term	Term				:	\$0.00	\$7,447.21	\$0.00
Total Sh	Total Short Term and Long Term	Long Term		and the second s	THE PERSON NAMED IN COLUMN TWO IS NOT THE PERSON NAMED IN COLUMN TO THE	\$0.00	\$10,210.26	\$0.00
_								

received after year-end and there may be differences in cost basis reflected on your monthly client brokerage statement at year end versus any subsequent reports or online displays you may have available to losses from wash sale events. Adjustments to cost basis may have been made for prior income received and subsequently reclassified by the issuer as a return of capital. Typically these adjustments are The Schedule of Realized Gains and Losses is not reported to the IRS. This Schedule may not reflect all cost basis adjustments necessary for tax reporting purposes; for example, it does not reflect disallowed you. Return of capital information has been obtained from sources we believe to be reliable.

the IRS or other taxing authorities, and, accordingly, disclaims any and all liability that may arise with respect to your use and reliance on the information provided herein for such reporting. in order to properly report your gain or loss for tax purposes. Pershing shall not be responsible for and makes no representations or warranties with respect to the accuracy of any information that you report to When you report your cost basis on your tax return, it should be verified with your own records. In particular, there may be other adjustments which you need to make and you should consult with your tax advisor

<sup>2</sup>Realized gains and losses are not reported for securities for which cost basis or proceeds are not available.

### Messages

# Note from Pershing LLC regarding estimated values on brokerage account statements

Pershing relies on external valuation vendors for estimated, periodic valuation and market price information that is included in your brokerage account statement. From time to time, this information is not available or is not received in time for posting to your brokerage account statement, resulting in a valuation or market price of NIA or Not Available. Please contact your investment professional for current information regarding your investments and account statement.

estimated market price that is listed on your brokerage account statement. For owners of auction rate securities, please note that many auction rate securities have become illiquid due to current market conditions. As a result, it may not be possible to sell such securities at or near the

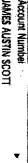
Please note the following information for Pershing's 2010 mailing of Internal Revenue Service (IRS) Forms 1099 (8, DIV, INT, OID and MISC)

and unit investment trusts (UTS) and certain equities that reclassify their income. Your form will be scheduled for this date to allow the issuer the time necessary to calculate and disclose the proper income classification for tax purposes. We hope this will reduce the need for you to receive a revised Form 1099. Your Form 1999 will be mailed by February 15, 2011, if you have received income from a regulated investment company (RIC), including mutual funds (open or closed end), real estate investment trusts (REITS).

Your Form 1099 will be mailed by January 31, 2011, if you have not received income from a regulated investment company or an equity that will reclassify income

# Disclosure Regarding Securities Lending in Margin Accounts

If you have a mergin account, pursuant to your Margin Agreement with Pershing LLC and as permitted by law, margin securities in your account, may be used for, among other things, settling short sales and rage 6 of 8









The Principal Financial Group Des Moines, Iowa 50392-0001 1-888-PRINCOR 711 High Street

### Brokerage

Account Statement

Statement Period: 12/01/2010 - 12/31/2010

### Messages (continued)

written permission. Please contact your financial organization if you have any questions. lending the securities for short sales. As a result, Pershing and your financial organization may receive compensation in connection therewith. Further, Pershing does not lend fully-paid-for securities without your

GUARANTEE THAT ERRORS OLDER THAN 6 MONTHS WILL BE CORRECTED. UPON REVIEW OF YOUR STATEMENT, YOU SHOULD NOTIFY YOUR FINANCIAL PROFESSIONAL IMMEDIATELY IF YOU FIND ANY DISCREPANCIES. PRINCOR FINANCIAL SERVICES CANNOT Program Hottine number, 1-800-289-9999 or by e-mail at www.finra.org. An investor brochure is available that includes information describing the FINRA Regulation Public Disclosure Program. Investors seeking detailed information regarding securities regulations and disclosures may contact the Financial Industry Regulatory Authority (FINRA) directly at the FINRA Regulation Public Disclosure

PERSHING IS NOT AN AFFILIATE OF PRINCOR. SECURITIES OFFERED THROUGH PRINCOR FINANCIAL SERVICES CORPORATION, MEMBER SIPC. PRINCOR IS A MEMBER OF THE PRINCIPAL FINANCIAL GROUP, DES MOINES, IA 50392.

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Page 7 of 8

A0054074C#F30943

- applicable laws and regulations. and/or sottled, or if applicable, of the Financial industry Regulatory Authority and to all the constitution, rules, regulations, customs, usages, rulings and interpretations of the exchange or marter and the clearing facility, if any, where the transactions are executed All orders and transactions shall be solely for your account and risk shall be subject to
- remaining due Pershing to be promptly paid by you. sale or purchase or both of all or any securities carried in such accounts; any balance demand or notice to you, close or reduce any or all of your accounts by public or private liabilities to Pershing, and Pershing may in its discretion at any time, without tender, held by it for you in any account in which you have any interest shall secure all your Whenever you are indebted to Pershing LLC ("Pershing") for any amount, all securities
- to Pershing, but not under circumstances for an amount prohibited by law. Whenever you are indebted to Pershing for any amount, all securities carried for you with other securities for any amount less than, equal to or greater than your liabilities either separately or under circumstances which will permit the comminging thereof. account are or may be, without further notice to you, loaned or pledged by Pershing.
- Title to securities sold to you, where Pershing has acted as principal, shall remain whichever is later. with Pershing until the entire purchase price is received or until the settlement date
- Any free credit behance carried for your account represents funds payable upon demand which, although property accounted for on Pershing's books of record, are not segregated and may be used in the conduct of its business.

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- You may have received confirmations for transactions which do not appear on your This is especially true if you have written options which have been exercised. transactions must be considered by you when computing the value of your account statement. If so, the transactions will appear on your next periodic statement. Such
- and a special metrocrandum account maintained for you under Regulation T of the Board of Governors of the Federal Reserve System. The permanent record of the separate If you maintain a margin account, this is a combined statement of your general account account as required by Regulation T is available for your inspection upon request.
- Interest charged on debt belances in your account appears on the stelement. The rate of sitesest and period covered are indicated. The rate may change from time to time due to fluctuations in money rates or other respons, interest is computed as described in malerial previously lumished to you. Please contact your financial institution if you desire
- at Pershing.com. A financial statement of Parshing is available for your personal inspection at Parshing's offices. A copy of it will be mailed upon your written request or you can view it online
- This statement should be retained for your records.
- 11. Dividends, interest and other distributions shown on this at stement were classified as in accompliating the data to prepare your tax returns. Revenue Service and other governmental authorities. At that time Perstring will provide that information on the social wax information statement to you; use that statement to prepare your tex filings. The tax statement atto includes other useful information to assist information. After year end, Pershing is required to provide tax information to the Internal taxable or nontexable based on certain information known as of the distribution date. This classification is subject to change and is solely intended for use as general
- 12. Pershing down not provide laz, inventiment or legal advisory services and no one sesociated with Pershing is authorized to sander such advise. On not rely upon any such solvice, if given, investion are encouraged to consult their six advisors to determine the appropriate tex. treatment of their business.
- 13. Perahing provides account protection for the net equity of securities positions and cash held in your account. Of this total, the Securities Investor Protection Corporation (SIPC) provides \$500,000 of coverage, including \$100,000 for califra for cash, Pership provides \$600,000 of through a commission issue similar to SIPC to account met applied in scores of \$000,000 through a commission insures. The account protection accides when a SIPC \$500,000 through a commercial insurer. The account protection applies when a SIPC

### TERMS AND CONDITIONS

member firm fails financially and is unable to meet obligations to securities chants, but it does not protect against bosses from the rise and fall in the market value of investments.

- be partially or completely fredged. block positioner, arbitrageur or investor. Consequently, at the time of any transaction Pershing may trade for its own account as a market maker, specialist, odd lot dealer, you may make. Pershing may have a position in such securities, which position may
- If average price transaction is indicated on the front of this statement your financial upon request. institution or Pershing may have acted as principal, agent or both. Details available
- objection should be sent to Pershing at One Pershing Plaza, Jersey City, NJ 07399 This statement will be deemed conclusive and an account stated unless you advise Pershing in writing of any objection to it within ten days after receipt. Any such
- Pershing LLC; Legal Department; One Pershing Plaza; Jersey City, New Jersey 07/399; (201) 413-3330. ERRORS AND OMISSIONS EXCEPTED. Securities Investor Protection Act. Your financial organization's contact information can be found on the first page of this statement. Pershing's contact information is as follows: custodian of your account. Please be advised that any oral communication should be re-confirmed in writing to further protect your rights, including your rights under the (including unauthorized trading) to your financial organization and Pershing, the You are advised to report promptly any inaccuracy or discrepancy in your account

### PORTFOLIO HOLDINGS

"N/A" and are omitted from the Total. dale basis, including short positions, at the close of the statement period. The market prices have been obtained from quotation services, which we believe to be reliable; however, we cannot guarantee their accuracy. Securities for which a price is not available are marked This section includes the net market value of the securities in your account on a settement

quantifies, interest and oblivend rates, and prices remain constant. A capital gain or return of principal may be included in the figures for certain securities, thereby overstabing them. Refer to www.parshing.com/business\_continuity.him! for specific details as to formulas used to calculate the figures. Accrued interest represents interest earned but not yet received. guarantee of future results. These figures are computed using information from providers between to be relable, however, no assurance can be made as to the accuracy. Since interest and dividency rakes are subject to change at any time, and may be affected by current and future economic, political, and business conditions, they should not be relied on for making investment, treating, or tex decisions. These figures assume that the position and for informational purposes only. These figures are not considered to be a forecast or The estimated annual income (EAI) and estimated current yeld (ECY) figures are estimates

### THE ROLE OF PERSHING

other instructions concerning your account. Penshing is not responsible or fable for any acts or omissions of your financial institution or its employees and it does not supervise them. Penshing provides no investment action not does it seems the suitability of any transaction. Snencial inalitation. Pershing may accept from your financial inalitation without inquiry or investigation (f) orders for the purchase and sale of securities and other property and (ii) any investigation (f) orders for the purchase and sale of securities and other property and (ii) any investment bases incurred by you not hold Perahing or any person controlling or under common control with it leable for any or order. Pershing acts as the agent of your financial institution and you agree that you will Penalting certies your account as clearing broker pursuant to a clearing agreement with your

Customer Service Department at (201) 419-2333. All other inquiries regarding your account or activity should be directed to your financial institution. For a description of other functions as custodian for funds and securities you may deposit with it directly or through your financial hastitution or that it receives as the result of securities transactions it processes, inquiries opening of your account performed by Pershing please consult the Discipause Statement provided to you upon the Parating performs several key functions at the direction of your financial institution. It acts concerning the positions and balances in your account may only be directed to the Pershing

Your thrancial institution is responsible for adherence to the securities tews, regulations and rules which stoply to it regarding its own operations and the supervision of your account, as sales regressively othere or control of the supervision of your account, as sales regressively othere and other personnal. You financial traditions is also responsible for approving the operating of sociums and obtaining account documents; the acceptance and, in certain instances, execution of securities orders; the separament of the suitability of those

general, for the pagoing relationship that it has with you. transactions, where applicable; the rendering of investment advice, if any, to you and in

Pogridig may captum and store data, about you such ay your firmucial information and investment objections. However, Pereitings is not reviewing this information and evaluating whether your investments composite with your firuncial status and objections and you harely release Pershing from investments composite with your firuncial status and objections and you harely release Pershing from any liability to do so. Schalarly, Penning may capture and store information about windows wholever broken or an introducing firm in a registrated in a given rate. Too thereby yelloss yelloss of control from may liability to review this data of to evolute whether a particular security in registrated or exempt from magnitudion.

a general disclosure. If you have any questions regarding this notice or if you would like additional copies of the Disclosure Statement, please contact your financial institution. This notice is not meant as a definitive enumeration of every possible circumstance, but as

### PAYMENT FOR ORDER FLOW PRACTICES

Exchange Act of 1934. The following statement is provided to you as required by Rule 11Ac1-3 of the Securities

refer to www.ordenoutingdisclosure.com. contract each payment. For a listing of organizations that pay Pershing for order flow, please flow to certain option exchanges. Compensation is generally in the form of a per option may execute certain equity orders as principal. The details of these payments and fees are upon the characteristics of the order and any subsequent execution, in addition, Pershing of these venues provide payments to Pershing or charge access less to Pershing depending available upon written request. Pershing receives payments for directing listed options order broker-dealers during normal business hours and during extended trading sessions. Certain Pershing sends certain equity orders to exchanges, Electronic Communication Networks, o

selected based on the consistent high quality of their executions in one or more market make a markel in the subject security. Pershing directly contacts market centers to obtain an execution. The designated market centers to which orders are automatically routed are electronically up to a specified size, and to execute them at or better than the national best bid or offer (NBBO). On certain larger orders, or if the designated market centers do not for quality of execution purposes. using the various means available for price discovery. Pershing also regularly reviews report NBBO. If an order for an exchange-fisted security is not immediately executable on the exchange to which it is routed, such order may be represented in the national marketplace segments and their ability to provide copportunities for executions at prices superior to the exchange-fated securities transactions which agree to accept orders, transmitted Best <u>Execution</u>: Notwithstanding the previous paragraph regarding payment for order flow Penshing selects centain market centers to provide execution of over-the-counter and

- IMPORTANT ARBITIATION DISCLOSURES

  All parties to the agreement are giving up the right to sue each other in court, including the right to be tall bylury, except as provided by the rules of the artificiation forum in which a claim is filled.

  Artification swarts are generably final and binding; a party's stallity to have a court reverse or modify an arkiteristic award is very finaled.

  The shally of the pastless to obtain documents, whereas statements and other discovery is generally more inhald in artification than in round proceedings.

  The artifications do not have to explain the research(s) for their award.
- The penel of arbitrators will typically include a minority of arbitrators who were or are efficient
- with the securities inclusiny.

  The rules of some arbitration forums may impose time finits for bringing a claim in arbitration. The rules of some arbitration has in length is for arbitration may be brought in outs!.

  The rules of the arbitration forum in which the claim is filled, and any amendments thereto, shall the rules of the arbitration forum in which the claim is filled, and any amendments thereto, shall be rules of the arbitration forum in which the claim is filled, and any amendments thereto.
- be incorporated into this agreement.

### IMPOSTANT ARBITRATION AGREEMENT

chaim took place (and only before such exchange). regulationy authority or any other regional securition exchange on which a transaction giving rise to the Any corad versy between you and us shall be submitted to arbitration before the financiel inclusity

New York govern. erry rights under this agreement except to the extent stated herein. The laws of the State of respect to any claims encompassed by the putelive class solion unit; (!) the class certification is denied; (ii) the class is denied; (ii) the class is denied; (ii) the class by the prediapule arbitration agreement against any person who has initialed in court a pulative class action, who is a member of a pulative class who has not opied out of the class with No person shall bring a putative or certified class action to arbitration, nor seek to embres any court. Such forbearance to enforce an agreement to profitate shell not constitute a waiver of

\*age 8 of 8

Wanty of the above Terms and Conditions are unacceptable to Account Number you, plasse notify Parahing immediately in writing by cartifed trial to One Parahing Plaza, Jersey

JAMES AUSTIN SCOT

Ask about a delivery



City, NJ 07399, Altn: Compliance

Clearing through Pavahing LiS, a subsidiary of The Bank of New York Mellon Corporation Paral ing LiS, warahur Fin 8人 大文名图 法经营

MS MARCIA A BOWDEN
MANAGING DIRECTOR AND DIRECTOR
THE PRIVATEBANK
120 SOUTH LASALLE STREET
CHICAGO, IL 60603-3403

**QUARTERLY STATEMENT** October 1, 2010 - December 31, 2010

VIVIEN E SCOTT 621 MCLENDON ST ASHBURN, GA 31714-5024

PRIVATEBANCORP, INC. SAVINGS, RETIREMENT & EMPLOYEE STOCK OWNERSHIP PLAN

Contract Number Identification Number: xxx.



### Need an edge, Vivien?

。2、1世中的1996年中国的国际,在世界的全人的文学,中国中国中国的大型等的通信的文学的企业。

Simply look for this box throughout the statement.

\$25,718.1 <i>5</i>
\$25,718.15
13.29%

### A Message from The Principal

The Principal makes retirement planning easier - online

The Principal Financial Group<sup>®</sup> has now made it easier than ever to plan for retirement. New updates to our secure website help you get where you want to go - online.

Login to The Principal® to see:

- New navigation to help make it easier to find information and tools you typically use most often.
- Simple language to give you a clearer understanding of where you stand with retirement savings under the plan.
- Tracking charts that help give quick snapshots of retirement savings in progress.

Now, more of the information that's important to you is right on the landing page - like the account balance, personalized rate of return, gains and losses as well as new charts that help you track retirement savings progress.

We've also made it easier to view and manage your contributions and investment elections. Using a single link you can review your contribution summary and make changes. And you can now research, view and update your investment choices all in the same place.

Login in to principal.com/updates, take a look around and get where you want to go online with The Principal.

Please review this statement carefully and notify us promptly in writing of any discrepancies within 90 days. After 90 days, corrections will be made on a current basis.





Contract Number

### Quick look at...

### Account Balance

	This Quarter	This Year
Beginning Balance	\$21,834.40	\$16,724.12
Additions	933.79	4,572.03
Fees	-13.82	-48.40
Gain/Loss	2,963.78	4,470.40
Ending Balance	\$25,718.15	\$25,718.15
Change	\$3,883.75	\$8,994.03
Personalized Rate of Return	13.29%	23.43%
Vested Balance	\$25,718.15	\$25,718.15

The **change** in account balance reffects gain/loss in value as well as account transactions, which include additions, withdrawals, fees, and transfers.

The Personalized Rate of Return (PRR) represents the performance of plan assets held for your benefit for the time period of this report. The PRR is based on your specific account activity. Past performance does not predict future results.

The **vested balance** is the amount that you would keep if you separated from your employer now.

Your employer is helping you to save for retirement by making these contributions on your behalf.

Your Plan Sponsor is paying for a portion of plan fees. Plan participants are also paying for a portion of plan fees.

The underlying investment options also have fees. For these fee ratios, see your prospectus or other investment material at www.principal.com.

### **Contributions**

	Since Joining	This Quarter	This Year
Contributions made by:			
You	\$15,955.68	\$622.52	\$3,047.98
Your Employer	\$7,943.71	\$311.27	\$1,524.05
<b>Tetal Contributions</b>	523,899.39	\$933.79	\$4,572.03

These amounts may differ from those on your pay stub when some contributions have not yet been posted on your account.



Quick and easy tips to help take steps toward reaching your retirement goals.

Discover a whole new way to look at retirement planning. Draft your personalized, action-oriented retirement guide online. Visit principal.com/milestones to get started.

If you're already taking full advantage of the plan, consider alternative savings vehicles. Go to www.principal.com/yourfuture to learn more about these savings vehicles.

Tools are available to help you envision your ideal retirement goals. Go to www.principal.com/tools to access calculators, articles, worksheets, and more!

the risk spectrum.

PRIVATEBANCORP, INC. SAVINGS, RETIREMENT & EMPLOYEE STOCK OWNERSHIP PLAN

Contract Number

### How is the account balance invested?

Lew Risk/Return

Short-Term Fixed Balanced/ Large Small/Mid International Fixed Income Asset Allocation U.S. Equity U.S. Equity Equity

Note: Investments (including self-directed brokerage) in the "Other" category, and Employer Securities are not assessed in

### Current asset mix of account balance

Salance	% Assets	Asset Class	
\$0.00	0%	Short-Term Fixed Income	
0.00	0	Fixed Income	
0.00	0	Balanced/Asset Allocation	
5,358.25	21	Large U.S. Equity	
12,102.30	47	Small/Mid U.S. Equity	
4,965.13	19	International Equity	
0.00	0	Other	
3,292.47	13	Employer Security	
\$25,718.15	100%	Total	THE REAL PROPERTY OF THE PROPE

### Where are future contributions going?

		Elective
asset Class	Employer	Deferral
Large U.S. Equity	20.00 %	20.00%
Small/Mid U.S. Equity	40.00 %	40.00%
International Equity	20.00 %	20.00%
Employer Security	20.00 %	20.00%
Total	100.00%	100.00%

The above reflects current instructions on file. These will remain until you advise The Principal to change them.

### What happened this period?

Asset Class Advisor/Investment	Balance as of 10/01/2010	Additions	Fees	Gain/ Loss	Balance as of 12/31/2010
Large U.S. Equity Principal Global Investors					
LgCap S&P 500 Index Sep Acct + Total Large U.S. Equity	\$4,667.93 <b>\$4,667.93</b>	\$186.75 <b>\$186.75</b>	\$-3.01 - <b>\$3.01</b>	\$506.58 <b>\$506.58</b>	\$5,358,25 <b>\$5,358.25</b>

Contract Number, Identification Number: xxxx

### What happened this period? (continued)

Asset Class Advisor/Investment	Balance as of 16/01/2010	Additions	Fees	Gain/ Loss	Balance as of 12/31/2010
Small/Mid U.S. Equity					
Principal Global Investors					
MidCap S&P 400 Index Sep Acct +	<b>\$</b> 5,241.24	\$186.76	<b>\$-3.27</b>	\$713.94	\$6,138.67
SmallCap S&P 600 Index SA+	<b>\$</b> 4,964.07	\$186.76	\$-3.14	\$815.94	\$5,963.63
Total Small/Mid U.S. Equity	\$10,205.31	\$373.52	-\$6.41	\$1,529.88	\$12,102.30
International Equity		-			
Capital Research and Mgmt Co					
Am Fds EuroPacific Grth R5 Fd	\$4,519.67	\$186.76	\$-2.86	\$261.56	\$4,965.13
Total International Equity	\$4,519.67	\$186.76	-\$2.86	\$261.56	\$4,965.13
Employer Security					
PrivateBancorp, Inc Stock	\$2,441,49	\$186,76	\$-1.54	\$665.76	\$3,292.47
Total Employer Security	\$2,441.49	\$186.76	-\$1.54	\$665.76	\$3,292.47
Total Assets	\$21,834.40	\$933.79	-\$13.82	\$2,963.78	\$25,718.15

<sup>\*\*</sup>For more information about this investment option, including its full name, please visit The Principal Retirement Service Center\* at www.principal.com or call 1-800-547-7754 for assistance from a retirement specialist.

Access and download the detail for each transaction, including transfers, on your account at www.principal.com/transactions.

### Value of your investments

	As of	As of 10/01/2010			Ar of 12/31/2010		
Asset Class Advisor/Investment	Balance	Units/ Shares	Unit/ Share Value	Sainnce	Units/ Sitares	Unit/ Share Value	
Large U.S. Equity							
Principal Global Investors							
LgCap S&P 500 Index Sep Acct + Total Large U.S. Equity	\$4,667.93 <b>\$4,667.93</b>	94.3243	49.488091	\$5,358.25 <b>\$5,358.25</b>	97.8007	54.787448	
Small/Mid U.S. Equity							
Principal Global Investors							
MidCap S&P 400 Index Sep Acct +	\$5,241.24	229.8852	<b>22.799</b> 377	\$6,138.67	237.3548	25.862844	
SmallCap S&P 600 Index SA+ Total Small/Mid U.S. Equity	4,964.0 <i>7</i> <b>\$10,20</b> 5.31	223.7094	22.189815	5,963.63 <b>\$12</b> ,1 <b>02.30</b>	231.2655	25. <b>78</b> 6945	
international Equity							
Capital Research and Mgmt Co							
Am Fds EuroPacific Grth R5 Fd	\$4,519.67	113.7883	39.720000	\$4,965.13	120.1920	41.310000	
Total International Equity	\$4,519.67			\$4,965.13			
Employer Security						*	
PrivateBancorp, Inc Stock Total Employer Security	\$2,441.49 \$2,441.49	214.3538	11.390000	\$3,292.47 <b>\$3,292.47</b>	228.9618	14.380000	

Contract Number: Identification Number: xxx

### Value of your investments (continued)

As of 10/01/2010

As of 12/31/2010

Asset Class Advisor/Investment

Balance

Units/ Unit/ Shares Share Value

Balance

Units/ Shares Unit/ Share Value

Total

\$21,834.40

\$25,718.15

**+For more information** about this investment option, including its full name, please visit The Principal Retirement Service Center® at www.principal.com or call 1-800-547-7754 for assistance from a retirement specialist.

### Value of all contributions

			ontributions made	and the control of th	, -
	Balance as of 12/31/2010	Since Joining	This Quarter	This Year	Vested %
Employee Contributions					
Elective Deferral Elect Deferral Elec Def ESOP Dividend	\$17,143.05 21.30	\$15,955.68 0.00	\$622.52 0.00	\$3,047.98 \$0.00	100% 100%
Total Employee Contributions	\$17,164.35	\$15,955.68	\$622.52	\$3,047.98	
Employer Contributions					
Employer Match					
Employer Match	\$8,543.19	<b>\$7,943.7</b> 1	\$311. <b>2</b> 7	\$1,524.05	100%
ER Match in M ESOP Dividend	10.61	0.00	0.00	\$0.00	100%
<b>Total Employer Contributions</b>	\$8,553.80	\$7,943.71	<b>\$</b> 311. <b>27</b>	\$1,524.05	
Total Contributions	\$25,718.15	\$23,899.39	\$933.79	\$4,572.03	^

Contract Number Identification Number: xxxx

### Investment performance through 12/31/2010

Low Risk/Return <

High Risk/Return

Short-Term Fixed Income Fixed Income Balanced/ Asset Allocation Large U.S. Equity Small/Mid U.S. Equity International Equity

**Note:** Investments (including self-directed brokerage) in the "Other" category, and Employer Securities are not assessed in the risk spectrum.

		)				this day on	Participation of the Control of the
		Cəlendar				10 years/	
Asset Class Advisor/Investment	Last 3 Months	Year- to-Date	1 year	3 years	5 years	Since	Inception Date
Short-Term Fixed Income Principal Global Investors							
Money Market Sep Acct+	0.00%	0.04 %	0.04%	0.99 %	2.59 %	2.38%	12/10/1980
Vanguard Group Vanguard ST Bond ldx inv Fund	-0.62	3.92	3.92	4.54	4.98	4.61	03/01/1994
Fixed Income  PIMCO							
PIMCO Total Return Inst! Fund	-0.92%	8.83%	8.83%	9.10 %	8.05 %	7.33%	05/11/1987
<u>Templeton Asset Management</u> <u>Templeton Global Bond Adv Fund</u>	1.34	13.00	13.00	12.77	12.66	11.96	09/18/1986
Balanced/Asset Allocation     Capital Research and Mgmt Co							
Am Fds Am Bal R5 Fund	6.63%	13.32%	13.32%	0.83 %	4.19%	5.66%	05/15/2002
Multiple Sub-Advisors							
Prin LifeTm Str Inc Sep Acct+	2.34	11.19	11.19	0.80	2.60	*4.59	03/30/2001
Principal LifeTm 2010 Sep Acct+	5.52	13.91	13.91	-0.26	2.86	*4.95	03/30/2001
Principal LifeTm 2020 Sep Acct+	7.02 8.11	14.86 15.53	14.86 15.53	-0.99 -1.74	3.13	*5.36	03/30/2001
Principal LifeTm 2030 Sep Acct+	9.09	15.85	15.85	-1.74 -2.44	3.05 2.80	*5.22 *5.23	03/30/2001
Principal LifeTm 2040 Sep Acct+	9.58	16.02	16.02	-2. <del>44</del> -2.82	2.69	*4.80	03/30/2001 03/30/2001
Principal LifeTm 2050 Sep Acct +	7,50	10.02	10,02	-2.02	2.09	4.60	03/30/2001
Large U.S. Equity Capital Research and Momt Co							
Am Fds Grth Fd of Am R5 Fund	10.32%	12.63%	12.63%	-2.44 %	2.82 %	3.04%	05/15/2002
Dodge & Cox							
Dodge & Cox Stock Fund	11.18	13.49	13.49	-5.48	0.05	5.40	01/04/1965
Principal Clobal Investors	10.71		C. Janes	-2- <b>97</b> ()	// <b>/296</b> 668	867/ <b>15-5</b> 7/8	(
Small/Mid U.S. Equity Buffalo Funds							
Buffalo Small Cap Fund	10.31%	16.59%	16.59%	4.00 %	5.02 %	9.61%	04/14/1998

Contract Number

### Investment performance through 12/31/2010 (con

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Low Risk/Return						—— <del>—</del> Hiq	h Říšk/Return
Short-Term Fixed Fixed Income Incom		nced/ llocation	Large U.S. Eqe	uity	Small/M U.S. Equi		nternátional Equity
<b>Note:</b> Investments (including se the risk spectrum.	elf-directed brokerag	ge) in the "Oti	her" categor	y, and Empl	oyer Securit	ies are not ass	essed in
de isk specuali.			ip. Voncto	(True in	aregilijisi	ghiad in blo	
Asset Class	Last	Calendar Year-				10 years/ Since	
Advisor/Investment	3 Months	to-Date	1 year	3 years	5 years	"Since Inception	Inception Date
Columbia Management Advisors Columbia Acorn Z Fund	14.57	26.00	26.00	2.64	5,91	9.40	06/09/1970
Goldman Sachs/LA Capital Mgmt MidCap Value 1 Separate Acct +	12.45	24.31	24.31	2.23	4.87	8.43	07/01/1999
<u>Janus</u> Perkins Small Cap Value I Fund	10.24	18.13	18.13	8.24	8.06	9.87	07/06/2009
Principal Clobal Investors				5.00 %		**************************************	2 (18) 24/1999 (7) 18/1999
Principal Real Estate Inv Real Estate Secs Sep Acct+	6.06	25.25	25.25	2.49	3.89	*12.58	12/31/2002
International Equity Capital Research and Mgmt Co	**************************************		(A.7.%)		\$180%	6.44.46.39	1:
Dimensional Fund Advisors	0.37	22.00	****				
DFA Emerging Markets Val I Fd DFA Int'l Small Cap Value I Fd	8.37 12.54	22.06 18.10	22,06 18.10	2.63 -1.32	1 <i>6.7</i> 7 4.90	21.12 13.49	04/01/1998 12/29/1994
Fidelity / Schroders International I Separate Acct+	7.59	10.70	10.70	-8.14	2.48	3.44	07/01/1999
Vanguard Group Vanguard Devel Markets Ind Fd	6.74	8.54	8.54	-6.70	2.61	3.51	05/08/2000
Water Island Capital, LLC Arbitrage I Fund	-0.10%	1.76%	1.76%	3.70 %	4.92 %	5.79%	10/17/2003

### **QUARTERLY STATEMENT**

October 1, 2010 - December 31, 2010

PRIVATEBANCORP, INC. SAVINGS, RETIREMENT & EMPLOYEE STOCK OWNERSHIP PLAN

Contract Number

Transfer restrictions or redemption fees may apply to certain transactions. Please refer to the redemption fee and transfer restriction policy for each investment.

As allowed by their prospectus, several mutual fund companies have decided to impose redemption fees and/or transfer restrictions on certain plan and/or participant transactions. One or more of the investment options in your employer's retirement plan may be impacted. For more information, visit us at The Principal Retirement Service Center® at www.principal.com.

The Guaranteed Interest Account rate is as of the statement effective date. This is a guaranteed insurance product issued by **Principal Life Insurance Company**.

While past performance does not predict future results, this section helps you compare investment options. This history shows the rate of return that would have been earned from a sum of money invested on the first day of the period and left until the last day of the period, with no other transactions. Returns marked with an asterisk (\*) reflect performance since the inception date of the investment option. Returns shown for periods of less than one year are not annualized. All returns displayed here reflect fees and expenses of the investment options in the plan. These returns may not reflect all plan administrative expenses. Such expenses may reduce your gain/loss.

For more information about these investments, go to www.principal.com or call 1-800-547-7754 for assistance from a retirement specialist.

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+For more information about this investment option, including its full name, please visit The Principal Retirement Service Center® at www.principal.com or call 1-800-547-7754 for assistance from a retirement specialist.

### Important information

To help take a step toward long-term retirement security, you should give careful consideration to the benefits of a well-balanced and diversified investment portfolio. Spreading retirement funds among different types of investment options can help you achieve a favorable rate of return, while helping minimize your overall risk of losing money. This is because market or other economic conditions that cause one category of assets, or particular security, to perform very well often cause another asset category, or another particular security, to perform poorly. If you invest more than 20% of your retirement savings in any one company or industry, retirement funds may not be properly diversified. Although diversification is not a guarantee against loss, it can be an effective strategy to help you manage investment risk.

In deciding how to invest retirement funds, you should take into account all your assets, including any retirement savings outside of the retirement plan. No single approach is right for everyone because, among other factors, individuals have different financial goals, different time horizons for meeting their goals, and different tolerances for risk.

It is also important to periodically review your investment portfolio, your investment objectives, and the investment options under the retirement plan to help ensure that your retirement funds will meet your retirement goals.

Information on individual investing and diversification can be found on the Department of Labor's website at <a href="http://www.dol.gov/ebsa/investing.html">http://www.dol.gov/ebsa/investing.html</a>.

No investment strategy, such as diversification or asset allocation, can guarantee a profit or protect against loss in periods of declining value.

Principal Life Insurance Company and its affiliates may earn compensation in the form of short term interest ("float") on such things as un-cashed distribution checks or amounts awaiting investment.

Insurance products and plan administrative services are provided by Principal Life Insurance Company, a member of the Principal Financial Group, Des Moines, IA 50392.

### **QUARTERLY STATEMENT**

October 1, 2010 - December 31, 2010

PRIVATEBANCORP, INC. SAVINGS, RETIREMENT & EMPLOYEE STOCK OWNERSHIP PLAN

Contract Number ldentification Number: xxxx

### Important information acombands

The Principal may receive payments from investment option providers in connection with the investments offered under the plan. The Principal takes these payments into consideration when determining plan administrative services fees.



John Flancock Life Insurance Company (U.S.A.)

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**ANNUAL ACTIVITY STATEMENT** 

PROTECTION VUL

Policy Number:

Page 1 of 12

Statement Period from 12/28/2009 through 12/27/2010

**Policy Summary** 

Life Insured Name(s):

JAMES A SCOTT

Owner(s):

JAMES A SCOTT

Monthly \$313.58 12/28/2007

Option 1 - level

\$250,000.00 \$250,000.00

Current Insurance Benefit:

Base Face Amount:

Death Benefit Option: Premium Mode: Planned Premium: Policy Date:

Statement Date: 03/01/2011

If you have any questions or concerns about this statement, please contact your representative within 30 days:

JAMES A SCOTT

**BUILDING F** 1610 JOHN ORR DRIVE

TIFTON, GA 31793 (229) 388-5128

Or call us at 1-800-827-4546

For ongoing immediate access to your policy information, values and forms, please visit John Hancock's online customer service site at www.jhsalesnet.com

Supplementary Benefit Riders:

Disability Benefit Rider - Payment of Specified Premium - \$314.00

Extended No-Lapse Guarantee Rider

Acceleration Benefit Rider Acceleration of Life Insurance Benefit for Qualified Long-Term Care Services Rider

PROTECTION VUL

Policy Number:

Page 2 of 12

3000 200 \$5.000 TV:

Statement Period from 12/28/2009 through 12/27/2010 しゅうに へんかい あまい

The state of the state of

Policy
Value
Summa
₹

Beginning Policy Value as of

12/28/2009

\$3,807.95

						Less	Plus
Ending Policy Value as of	Will State of the	Default Expense Charges Net Investment/Interest loss	Cost of Insurance Charge Other Charges	Administrative Charge Face Amount Charge	Premium Charge Asset-Based Risk Charge	Total premium received :: Net investment/interest gain	
12/27/2010			\$ .	yt			
\$3,093.12		\$0.00 \$0.00	\$252.78 \$306.23	\$180.00 \$222.60	\$0.00 \$30.39	\$277.17	
If you surrender your policy: Surrender charge is Current cash surrende	, , , ,						

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Current cash surrender value is

\$2,120.00 \$973.12

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大学の意味

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\*. \*

100.00%	100.00%	\$3,093.12		243.0348	Totals
15.00%	15.75%	\$487.15	15.3096	31.8201	AMERICAN INTERNATIONAL
25.00%	25.34%	\$783.78	11.8614	66.0779	AMERICAN GROWTH - INCOME
25.00%	27.37%	\$846.74	13.4526	62.9428	AMERICAN GROWTH
35.00%	31.54%	\$975.45	11.8676	82.1940	AMERICAN BOND
Future Net Premium Allocation	<u>Allocation</u> Percentage	Policy Value	Unit ∀alue	Number of Units	Ending Policy Value as of 12/27/2010  Account Name
	100.00%	\$3,807.96	Andready of the control of the contr	327.7363	Totals
	16.33%	\$621.82	14.4913	42.9096	AMERICAN INTERNATIONAL
	25.25%	\$961.35	10.7886	89.1080	AMERICAN GROWTH - INCOME
	25.68%	\$977.82	11.5200	84.8798	AMERICAN GROWTH
	32.75%	\$1,246.97	11.2503	110.8388	AMERICAN BOND
	Allocation Percentage	Policy Value	Unit Value	Number of Units	Account Name
					Beginning Policy Value as of 12/28/2009
					Detailed Policy Value Summary
		2010	09 through 12/27/2	Statement Period from 12/28/2009 through 12/27/2010	
nber:	Policy Number:				Page 3 of 12
PROTECTION VUL	7		3	٠	John Hancock Life Insurance Company (U.S.A.)
ANNUAL ACTIVITY STATEMENT	ANNUAL ACTO				

ANNUAL ACTIVITY STATEMENT PROTECTION VUL

| West of State | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 1970 | 197

John Hancock Life Insurance Company (U.S.A.)

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Statement Period from 12/28/2009 through 12/27/2010

Policy Number

# Policy Activity Breakdown, continued

									01/28/2010		407 (52)								12/28/2009		12/27/2009	EFFECTIVE DATE
									01/28/2010						*				12/28/2009			PROCÉSS (12)
									(\$95.95)			,		Š					\$2.77			INVESTMENT EXPERIENCE
AMBRICAN INTERNATIONAL	AMERICAN GROWTH - INCOME	AMERICAN GROWTH	AMBRICAN BOND	COI CHARGES	OTHER CHARGES	ISSUE CHARGE	ADMIN CHARGE	ASSET BASED RISK CHARGE	MONTHLY PROCESSING	AMERICAN INTERNATIONAL	AMERICAN GROWTH - INCOME	AMERICAN GROWTH	AMERICAN BOND	COI CHARGES	OTHER CHARGES	ISSUE CHARGE	ADMIN CHARGE	ASSET BASED RISK CHARGE	MONTHLY PROCESSING		CLOSING VALUE	**************************************
								,								,	,	da.		• • • • • • • • • • • • • • • • • • •		TRANSACTION AMOUNT
				(\$21.04)	(\$25,51)	(\$18.55)	(\$15.00)	(\$2.72)						(\$21.03)	(\$25.51)	(\$18.55)	(\$15.00)	(\$2.86)				DEDUCTIONS
									(\$62.82)		*			,				, ,	(\$82.95)	,	* * * * * * * * * * * * * * * * * * * *	TRANSACTION AMOUNT
-0.9571	-1.9879	1.8935	2,4725							-0.9342	-1,9395	-1,8476	-2.4126			-		•		• •	•	NUMBER OF UNITS
13.6767	10,3678	11.0851	11.3852							14.5467	10,7964	11.5286	11.2409								\$ \$4	UNITIVALUE
(\$13.09)	(\$20.59)	(\$20.99)	(\$28.15)							(\$13.59)	(\$20,94)	(\$21,30)	(\$27.12)			•					«;	DOLLAR
-									\$3,548.00		33								\$3,727.77		\$3,807.95	POLICY VALUE

Policy Number:

Page 5 of 12

# Statement Period from 12/28/2009 through 12/27/2010

# Policy Activity Breakdown, continued

	(\$13,07)	14,2635	-0.9163				AMERICAN INTERNATIONAL			
	(\$21,12)	11,0992	-1,9028				AMERICAN GROWTH - INCOME			
	(\$21.59)	11.9107	-1.8127				AMERICAN GROWTH			
	(\$27.04)	11.4236	-2.3670				AMERICAN BOND			,
					(\$21.04)		COICHARGES			
					(\$25.51)		OTHER CHARGES			
					(\$18.55)		ISSUE CHARGE			
					(\$15.00)		ADMIN CHARGE			
					(\$2.72)		ASSET BASED RISK CHARGE			
\$3,538.84				(\$82.82)			MONTHLY PROCESSING	\$132.57	03/28/2010	03/28/2010
	(\$12.79)	13,4530	-0.9507				AMERICAN INTERNATIONAL			
	(\$20.78)	10.5233	-1.9747				AMERICAN GROWTH - INCOME			
	(\$21.14)	11.2399	-1.8808				AMERICAN GROWTH			
	(\$28.08)	11.4332	-2,4560				AMERICAN BOND			
*					(\$21.05)		COLCHARGES			
4					(\$25.51)		OTHER CHARGES			
					(\$18.55)		SSUE CHARGE			
				-	(\$15.00)		ADMIN CHARGE			
					(\$2.68)		ASSET BASED RISK CHARGE			
\$3,488.79				(\$82.79)			MONTHLY PROCESSING	\$22.58	02/28/2010	02/28/2010
POLICY VALUE	DOLLAR	UNIT VALUE	NUMBER OF UNITS	TRANSACTION AMOUNT	DEDUCTIONS	TRANSACTION AMOUNT	TYPE OF TRANSACTION	INVESTMENT	PROCESS	EFFECTIVE DATE

John Hancock Life Insurance Company (U.S.A.) ANNUAL ACTIVITY STATEMENT PROTECTION VUL

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Policy Number.

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## Policy Activity Breakdown, continued

# Statement Period from 12/28/2009 through 12/27/2010

									05/28/2010										04/28/2010	EFFECTIVE DATE
								٠	05/28/2010										04/28/2010	PROCESS DATE
									(\$202.16)				х						\$38.44	INVESTMENT EXPERIENCE
AMERICAN INTERNATIONAL	AMERICAN GROWTH - NOOME	AMERICAN GROWTH	AMERICAN BOND	COICHARGES	OTHER CHARGES	ISSUE CHARGE	ADMIN CHARGE	ASSET BASED RISK CHARGE	MONTHLY PROCESSING	AMERICAN INTERNATIONAL	AMERICAN GROWTH - INCOME	AMERICAN GROWTH	AMERICAN BOND	COI CHARGES	OTHER CHARGES	ISSUE CHARGE	ADMIN CHARGE	ASSET BASED RISK CHARGE	MONTHLY PROCESSING	Type of Transaction
								**										16.		TRANSACTION AMOUNT
				(\$21,07)	(\$25.52)	(\$18.55)	(\$15.00)	(\$2.47)						(\$21,05)	(\$25.51)	(\$18.55)	(\$15,00)	(\$2.68)		DEDUCTIONS
					**			, 4	(\$82.61)					3			, N		(\$82.79)	TRANSACTION NUMBER OF AMOUNT UNITS
-0.9595	-1.9931	1,8986	-2.4790							-0.9068	-1,8815	-1.7921	-2.3406		,		,		**	NUMBER OF UNITS
12.6423	10.2853	11.2399	11.5772							14.0491	11.2730	12.2203	11.5100							UNITYALUE
(\$12.13)	(\$20.44)	(\$21.34)	(\$28.70)							(\$12.74)	(\$21.21)	(\$21.90)	(\$26.94)							DOLLAR
									\$3,209.42					•					\$3,494.19	POLICY VALUE

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PROTECTION VUL

Policy Number:

Page 7 of 12

John Hancock Life Insurance Company (U.S.A.)

Statement Period from 12/28/2009 through 12/27/2010

Policy Activity Breakdown, continued

-1,8301 11,4402 -1,9308 10,4721
-2 4008 11.8585
(\$82.57)
-0.9528 13.0241
-1.9796 10.1132
-1.8859 11.2571
-2.4624 11.7404
(\$82.57)
NET TRANSACTION NUMBER OF UNIT VALUE AMOUNT UNITS

PROTECTION VUL

Policy Number:

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Page 8 of 12 . Name of

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John Hancock Life insurance Company (U.S.A.)

Statement Period from 12/28/2009 through 12/27/2010

# Policy Activity Breakdown, continued

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PROTECTION VUL

Policy Number:

Page 9 of 12

John Hancock Life Insurance Company (U.S.A.)

Statement Period from 12/28/2009 through 12/27/2010

Policy Activity Breakdown, continued

	12/27/2010			11/28/2010		EFFECTIVE DATE
				11/28/2010	÷	PROCESS DATE
	\$87.07			(\$9.52)		INVESTMENT EXPERIENCE \$78.60
AMERICAN BOND  AMERICAN GROWTH  AMERICAN GROWTH - INCOME  AMERICAN INTERNATIONAL	AMERICAN INTERNATIONAL  AMERICAN INTERNATIONAL  CLOSING VALUE	COI CHARGES AMERICAN BOND AMERICAN GROWTH	ASSET BASED RISK CHARGE ADMIN CHARGE ISSUE CHARGE OTHER CHARGES	AMERICAN GROWTH - INCOME AMERICAN INTERNATIONAL MONTHLY PROCESSING	ASSET BASED RISK CHARGE ADMIN CHARGE ISSUE CHARGE OTHER CHARGES COI CHARGES AMERICAN BOND	TYPE OF TRANSACTION  MONTHLY PROCESSING
						TRANSACTION AMOUNT
		(\$21.09)	(\$2.32) (\$15.00) (\$18.55) (\$25.53)		(\$2.39) (\$15.00) (\$18.55) (\$25.53) (\$21.08)	DEDUCTIONS
				(\$82.49)		TRANSACTION AMOUNT  (\$82.55)
82.1940 62.9428 66.9779 31.8201	-0.8734	-2.2551 -1.7270		-1.8088 -0.8709	-2.2503 -1.7236	NUMBER OF UNITS
11 8676 13.4526 11 8614 15.3096	14 8156	12.0214 12.7560		11.2815 15.2260	12 1272 12 5496	UNIT VALUE
\$975.45 \$846.74 \$783.78 \$487.15	(\$12.94)	(\$27.11) (\$22.03)		(\$20.37) (\$13.26)	(\$27.29) (\$21.63)	DOLLAR AMOUNT
	\$3,093,12			\$3,006,08		POLICY VALUE

ANNUAL ACTIVITY STATEMENT

PROTECTION VUL

Policy Number:

John Hancock Life Insurance Company (U.S.A.)

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Page 11 of 12

Statement Period from 12/28/2009 through 12/27/2010

### Policy Disclosure

Beginning Policy Value represents a value prior to any financial activity for that day

The Policy Value, Cash Surrender Value, and Death Benefit may increase or decrease in accordance with the investment experience of the Separate Account.

Allocations to the Fixed Account are guaranteed to earn at least 3%. Allocations to the Loan Account are guaranteed to earn at least 3%. The current Fixed Account rate is 4.60%. Rates of return on allocations to investment accounts are not guaranteed.

If future planned premiums are paid as described in your policy contract, a projection of values using a 0% rate of return and maximum policy charges indicates that the policy value and net cash surrender value on your next policy anniversary would be \$6,257.09 and \$4,234.26, respectively.

The "Other Charges" shown in the Policy Value Summary on the first page of this statement are broken down as follows: Extended No-Lapse Guarantee \$72.60

Disability Benefit Rider - Payment of specified premium

Total Other Charges for the period:

Acceleration of Life Insurance Benefit for Qualified Long-Term Care Services Rider \$135.60 \$98.03

\$306.23

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PROTECTION VUL

Policy Number:

Page 12 of 12

Statement Period from 12/28/2009 through 12/27/2010

## Policy Disclosure

Extended No.1 anse Guarantee (ENI G) period commences after the No.1 anse Guarantee period shown on your pol	** The amount of premium or current shortfall required to catch-up and maintain the NLG through to the next twelve months is:	Cumulative premium shortfall is currently:	Cumulative premiums paid (net of policy withdrawals and any policy debt) are:	Cumulative premiums required for your NLG as of this Annual statement date are:	Annual NLG premium is:	No-Lapse Guarantee period (from Policy Date) is 20 years, to age 58, expiring on:	No-Lapse Guarantee (NLG) Information as of 12/27/2010
licy :	\$0.00	\$0.00	\$5,644.44	\$3,219.63	\$1,073.21	2/27/2027	

\*If you require more information about your No-Lapse Guarantee feature(s) please review your policy contract pages or contact your John Hancock Representative listed on this notice.

\*\*Please note that policy loans and withdrawals will affect the cumulative premiums required to satisfy your No-Lapse Guarantee(s). For details on the impact of policy loans and withdrawals on your No-Lapse Guarantee(s) please review your policy contract.

in times of increased market volatility, it is important to understand the basic features of your contract and how market performance may impact your account values, outstanding loans, and future premium payments. If you have questions about your contract, please contact your registered representative or our customer service center at the number(s) above.

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### PERIODIC STATEMENT

January 01, 2010 - December 31, 2010



LEIGH G SCOTT CUST FBO WELLS A SCOTT UTMA/GA 7407 NORTHGATE DR W TIFTON GA 31794-1904 Your Financial Adviser: JAMES A SCOTT PRINCOR FINANCIAL SERVICES 1899 POWERS FERRY RD SE STE 232 ATLANTA GA 30339-5654

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### Account:

### PORTFOLIO SUMMARY \$1,521.73 Value on 12/31/09 Additions \$0.00 \$24.00 Withdrawals Exchange in \$0.00 **Exchange Out** \$0.00 \$0.00 Transfer of Shares \$156.79 Change in Market Value Value on 12/31/10 \$1,654.52

For More Information on Your Invesco. Account:

Contact Your Financial Adviser

PHONE: 770-955-5630

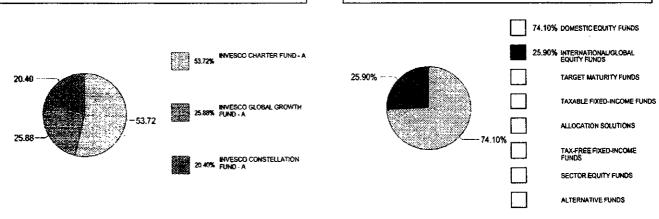
- · Visit us online at www.invesco.com
- Talk to a Client Services Representative at 800-959-4246 from 7:00 a.m. to 6:00 p.m. CT

Tired of finding room to file these statements? Then go paperiess with ease using e-delivery and get your Invesco statements, daily transaction confirmations, tax forms, prospectuses and annual and semiannual reports online via email. You'll still receive all the same service and shareholder information you've come to expect, just with an electronic service that's all about EEEEs: environmentally friendly, economical, efficient and easy. Once you sign up, we'll email you a link to access your documents, and you'll no longer receive paper copies by mail. To enroll, log in to your Invesco account at invesco.com, click on the "Service Center" tab and select "Register for eDelivery." You can cancel the service and resume receiving paper copies at any time by going to the same Web page. You can also visit invesco.com to view or print the new 2010 Tax Guide now available at Invesco's online Tax Center.

As was previously communicated, effective November 30th, Class B or B5 shares may not be purchased or acquired by exchange from share classes other than Class B or Class B5 shares. If you have any questions, please contact Invesco at the number listed above.

### PORTFOLIO ALLOCATION BY FUND

### PORTFOLIO ALLOCATION BY INVESTMENT CATEGORY



Important: This account statement reflects financial transactions for the period indicated. Carefully review all of the information to verify the accuracy of the transactions. Please notify us immediately if there is an error. If you fail to notify us of an error within 30 days of this statement, you will be deemed to have ratified each transaction.

### Keep in Touch with your Invesco Accounts!

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The easiest way to access your invesco accounts at any time!
Log in to your personalized shareholder space to conduct
business or check information. Customized account and
investment-specific news greet you on your arrival.

### **Detailed information on your accounts**

- · Your account's total market value
- Share value and number of shares in each investment
- m Historical transaction data
- View or order statements & fax forms

### Transactions on your accounts

- Exchange, purchase or redeem shares (with a bank of record)
- Check the status of Pending Trades
- Hodate vour dictribution ontions and systematic plans
- m advance have were invented absolute mus advantaged historia
- Update your address or eDelivery options

### Market and fund information

- Extensive information about all funds
- etch todac monitolical -
- WE WOOM SHIPE THOM YOU MORE
- Up-to-the-minute stock quotes
- Frequently Asked Questions

### Invasco investor i ina

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Convenient toll-free phone access to your Invesco accounts and fund information... anytime. Step-by-step instructions help you get the information you need by selecting the options you want.

### Convenience

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You can select whichever you find more convenient:

- Speech recognition: listen to options, say which you choose
- Pushbutton phone: listen to options, press buttons to choose

### ALLESS

Using either method, you can:

- Obtain fund and price information
- Check your account balance and recent transactions
- Purchase, exchange or redeem funds you own
- Request duplicate fund statements
- Create your personal watchlist of funds

### Take a test drive

Feel free to explore! Call the Invesco Investor Line at 1-800-246-5463 and say Ment. Once you have the account entions

say Demo and you will hear a demonstration on how to use the system. Or just follow the easy step-by-step instructions, pick some options, and check out what Invesco Investor Line can do for you!

While invesco.com and invesco investor Line offer you convenient access to purchase, exchange or redeem shares of your funds, we remind you that before making substantial changes to your investment portfolio, you should always consult your financial adviser to

make sure the changes you are considering suit your personal investing goals.

### Take advantage of these available features:

- 24 Hour Automated Investor Line: 800-246-5463
- invesco.com

Account Balance Summary

Account Transaction History

Prices of Funds

Yield and Total Return Information

Order Year-to-Date Statements

Account Forms
Investor Education Materials
Redeem Shares
Purchase Shares

Exchange Shares

Please send additional purchases and written inquiries to:

Denular mail

Invesco investment Services, Inc. P.O. Box 4739 Houston, TX 77210-4739 I MACHINET MON-

Invesco Investment Services, Inc. 11 Greenway Plaza, Suite 2500 Houston, TX 77046

January 01, 2010 - December 31, 2010 Page 2 of 5

REMINDER: Consistent with trivesco's policy regarding minimum investments and account balances, a \$12 maintenance fee was assessed on November 19 on low-balance accounts — those with a value less than \$750. Please refer to your fund's prospectus for more information about this policy.

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				PORTFOLI	O BREAKDOWN	1		
Fund Nam Fund Sym								
		ie on 11/89	Additions	Withdrawals	Net Exchanges	Transfer of Shares	Change in Market Value	Value of 12/31/16
Non-Retir	ement Acc	counts						
INVESCO CHTRX	CHARTER	RFUND - A						
		22.12	\$0.00	\$0.00	\$0.00	\$0.00	\$66.60	\$888.7
INVESCO CSTGX		LATION FUI						,
		<b>14.06</b>	\$0.00	-\$12.00	\$0.00	\$0.00	\$45.48	\$337.5
INVESCO AGGAX		GROWTH FU			<b>6</b>		***	<b>4.5</b> 00 c
		95.55	\$0.00	-\$12.00	\$0.00	\$0.00	\$44.71	\$428.20
Total Non	-Retireme	nt Accounts	\$0.00	-\$24.00	\$0.00	\$0.00	\$156.79	\$1,654.52
Totals:	<b>\$</b> 4.5′	21.73	\$0.00	-\$24.00	\$0.00	\$0.00	\$156.79	\$1,654,52
	41,41	C1.50	40.00	*\$24.00	Ψ0.00	\$0.00	¥100.13	φ1,004,02
			INI	DIVIDUAL ACC	OUNT TRANSA	CTIONS		,
Non-Retin	ement Acc	ounts						
INVESCO	CHARTER	FUND - A					Fund/Account:	**
	SCOTT CU SCOTT U							
Post Date	Trade Date	Transaction Description			Doli Amou		Transaction Shares	Ending Share:
	12/10/10	DIVIDEND	REINVEST@N	IAV	<b>\$822.</b> \$3.	59 \$15.88	.226	<b>54.73</b> 54.96
Value on	12/31/10	•			\$888.	72 \$16.17		54.96
INVESCO	CONSTEL	LATION FU	ND - A		<del></del>		Fund/Account:	
	SCOTT CL SCOTT U	– -		,	·			
Post Date	Trade Date	Transaction Description			Dol Amou		Transaction Shares	Ending Share:
		MINIMUM E	BALANCE CHAF	RGE	<b>\$304.</b> -\$12. <b>\$33</b> 7.	00 \$22.35	537	<b>15.03</b> 14.49 <b>14.49</b>

Continued on next page



January 01, 2010 - December 31, 2010 Page 3 of 5

### **INDIVIDUAL ACCOUNT TRANSACTIONS [continued]**

NVESC	O GLOBAL	GROWTH FUND - A			Fund/Account:	
LEIGHG	SCOTTO	CUST FBO				
WELLS	A SCOTT (	JT <b>MA</b> /GA				j
Post	Trade	Transaction	Dollar	Share	Transaction	Ending
Date	Date	Description	Amount	Price	Shares	Shares
Value or	12/31/09	1	\$395.55	\$20,79		19.026
11/19/10	11/19/10	MINIMUM BALANCE CHARGE	-\$12.00	\$22.54	532	18.494
12/10/10	12/10/10	DIVIDEND REINVEST @ NAV	\$2.50	\$22.72	.110	18.604
Value or	12/31/10	•	\$428.26	\$23.02		18.604
1						

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### **DISTRIBUTION NOTICE**

During the month of December 2010, the fund declared an annual distribution. This distribution, determined in accordance with generally accepted accounting principles, is estimated to be from the following sources:

\$0,1230 Class A

\$0.1786 Class Y

\$0.2452 Institutional Class

per share of net investment income, and a return of principal of \$0.0122 Class A, \$0.0122 Class Y and \$0.0122 Institutional Class. Your 2010 tax information will be provided in early 2011.

YEAR-TO-DATE IN	COME SUMMARY	
Fund Name	Dividends and ST Capital Gains	Long Term Capital Gains
INVESCO CHARTER FUND - A	\$3.59	\$0.00
INVESCO GLOBAL GROWTH FUND - A	\$2.50	\$0.00
Year-to-D	ite Total \$6.09	\$0.00

	ACCOUNT OPTIC	NS		•	
Fund Name	Telephone Redemption Telephone Exchange	Dividends Capital Gains	Systematic Withdrawal	Automatic Investments	Automatic Exchange
INVESCO CHARTER FUND - A	Yes Yes	Reinvest Reinvest	No	No	No
INVESCO CONSTELLATION FUND - A	Yes Yes	Reinvest Reinvest	No	No	No
INVESCO GLOBAL GROWTH FUND - A	Yes Yes	Reinvest Reinvest	No	No	No

Tax time is coming...most of the 1099 TAX FORMS you receive from Invesco can be expected to arrive in LATE JANUARY with the exception of the IRS Form 1099-DIV on Invesco Real Estate Fund, Invesco Select Real Estate Income Fund, Invesco Global Real Estate Fund and Invesco Van Kampen Real Estate Securities Fund which will typically be sent in February and separately from the other Invesco Funds.

January 01, 2010 - December \$1, 2010 Page 4 of 5

### **ACCOUNT STATEMENT SUMMARY OF EXPENSES**

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All mutual fund investors indirectly incur expenses associated with the operation of the funds in which they invest (referred to in each fund's prospectus as "Operating Expenses"). These expenses include such things as fees paid to the investment adviser, distribution and service fees (also referred to as "12b-1" fees), and the cost of servicing shareholder accounts. Estimates of these expenses are set forth in the Fee Table and Expense Example included in each fund's prospectus. These expenses are aggregated and expressed as a percentage of a fund's net assets expended over the course of a year (referred to below as the fund's "expense ratio").

The following table applies the expense ratio which appears in the most recent published prospectus for each fund in which you invest to your quarter-end account balance in that fund. The result is an estimated dollar amount of Operating Expenses indirectly borne by your account. These expenses are not deducted from your account, but rather are accounted for when the fund's share price is determined each business day. Thus, you indirectly bear such expenses, because they impact the fund's share price and your corresponding investment returns.

	Expense Estimator - Last	Quarter's Calculations		
Fund Name	Account Number	Annual Expense Ratio	Your Quarter End Balance	Estimated Quarterly Expenses
INVESCO CHARTER FUND - A	3911170391	1.31%	\$888.72	\$2.91
INVESCO CONSTELLATION FUND - A	3911170391	1.44%	\$337.54	\$1.22
INVESCO GLOBAL GROWTH FUND - A	3911170391	1.81%	\$428.26	\$1.94
		Totals	\$1,654.52	\$6.07

The illustrations below are intended to reflect the annual and cumulative impact of a fund's expenses on the fund's return over a 10-year period on a hypothetical \$10,000 investment held for 10 years assuming a 5% return per year before expenses. These illustrations also reflect the application of the maximum front-end sales charge applicable to Class A shares in Year 1. Because the illustrations above assume you held the shares for 10 years, the illustrations do not take into account any contingent deferred sales charges.

WIVESCO CHARTER FUND - A	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10
Annual Expense Ratio	1.31%	1.31%	1,31%	1.32%	1.32%	1.32%	1.32%	1.32%	1.32%	1.32%
Cumulative Return Before Expenses	5.00%	10.25%	15.76%	21.55%	27.63%	34.01%	40.71%	47.75%	55.13%	62.89%
Cumulative Return After Expenses	-2.01%	1.60%	5.35%	9.23%	13.25%	17.42%	21.74%	26.22%	30.86%	35.68%
End of Year Balance	\$9,798.71	\$10,160.28	\$10,535.19	\$10,922.89	\$11,324.85	\$11,741.60	\$12,173.69	\$12,621,69	\$13,086.16	\$13,567.73
Estimated Annual Expenses	\$676.08	\$130.73	\$135.56	\$141.62	\$145.84	\$152.24	\$157,84	\$163.65	\$169,67	\$175.92

INVESCO CONSTELLATION FUND - A	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year 8	Year 9	Year 10
Annual Expense Ratio	1.44%	1.44%	1.44%	1.45%	1.45%	1.45%	1.45%	1.45%	1.45%	1.45%
Cumulative Return Before Expenses	5.00%	10.25%	15.76%	21.55%	27.63%	34.01%	40.71%	47.75%	55.13%	62.89%
Cumulative Return After Expenses	-2.14%	1.35%	4.96%	8.68%	12.54%	16.54%	20.67%	24.96%	29,39%	33.99%
End of Year Balance	\$9,786.42	\$10,134.82	\$10,495.62	\$10,868.21	\$11,254.03	\$11,653.55	\$12,067.25	\$12,495.64	\$12,939.23	\$13,398.58
Estimated Armual Expenses	\$688.50	\$143.43	\$148.54	\$154.89	\$160.39	\$166.08	\$171.98	\$178.08	\$184.40	\$190.95

MVESCO GLOBAL GROWTH FUND - A	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7	Year B	Year 9	Year 10
Annual Expense Ratio	1.81%	1.81%	1.81%	1.81%	1.81%	1.81%	1.81%	1.81%	1.81%	1.81%
Cumulative Return Before Expenses	5.00%	10.25%	15.76%	21.55%	27.63%	34.01%	40.71%	47.75%	55.13%	62.89%
Cumulative Return After Expenses	-2.49%	0.63%	3.84%	7.15%	10.57%	14.09%	17.73%	21.49%	25.36%	29.36%
End of Year Balance	\$9,751.45	\$10,062.53	\$10,383.52	\$10,714.76	\$11,056.56	\$11,409.26	\$11,773.22	\$12,148.78	\$12,536.33	\$12,938.24
Estimated Annual Expenses	\$723.77	\$179.32	\$185.04	\$190.94	\$197.03	\$203.32	\$209,80	\$215.49	\$223,40	\$230.53



January 01, 2010 - December 31, 2010 Page 5 of 5

### **ACCOUNT STATEMENT SUMMARY OF EXPENSES** (Continued)

### Additional information regarding the illustrations above:

- Estimated Quarterly Expenses are calculated by multiplying your ending account balance for the period by the annual expense ratio of the fund (as shown in its most recent prospectus) and dividing by 4 to obtain an estimate of fund expenses indirectly incurred in your account during one quarter.
- Estimated Quarterly Expenses assume that you held shares of the fund for the entire quarter and that your balance remained constant throughout the quarter.
- Estimated Quarterly Expenses do not account for fluctuations in the value of your account due to purchases, redemptions or market fluctuations which
  occurred over the course of the quarter.
- Expense ratios are reflected net of contractual fee waivers and applicable fee reduction agreements, where applicable. To the extent that the adviser makes any additional fee waivers and/or expense reimbursements pursuant to a voluntary arrangement, your actual expenses will be lower.
- · The illustrations above do not take into account any initial or contingent deferred sales charges.
- You should understand that the illustrations above set forth only a hypothetical presentation of what expenses and returns would be under the
  above scenarios; your actual expenses and returns likely will differ (higher or lower) than those shown above.

Remember that selecting a mutual fund involves more than just comparing fund expenses and fees. You should consider the investment objectives, strategies and risks in addition to the fund expenses before investing. For information on any of the funds, please contact your financial adviser, visit us on the web at <a href="https://www.invesco.com">www.invesco.com</a> or call us toll free at 800-959-4246 for a free prospectus summary.



The Principal Financial Group 711 High Street Des Moines, Iowa 50392-0001 1-888-PRINCOR

## Individual Retirement Account Statement

IRA FBO VIVIEN GALLAGHER SCOTT PERSHING LLC AS CUSTODIAN

Estimated Annual Income

\$5,675.34

Your Registered Representative:

Statement Period: 10/01/2010 - 12/31/2010 Account Number

Valuation at a Glance

\$282,618.48	Ending Account Value
13,266.95	Change in Account Value
3,249.29	Dividends/Interest
\$266,102.24	Beginning Account Value
This Period	Valuation at a Glance

Asset Allocation Cash, Money Funds, and FDIC Deposits Mutual Funds 265,683.45 \$266,102.24 Last Period 418.79 282,199.69 \$282,618.48 This Period % Allocation 418,79 **20%** <del>7</del>8 Asset Allocation percentages are rounded to the nearest whole percentage.

Account Total



Clausing through Pershing LLC, a subsidiary of The Bank of New York Mallon Corporation Pershing LLC, muratur PINEA, NYXE, SRY.

175.40

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# **Customer Service Information**

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Your Registered Representative: CS7		Customer Service Information
JAUSTIN SCOTT	Telephone Number: (229) 386-5128	Service Hours: Weekdays 07:00 a.m 05:00 p.m. CT
PRINCOR FINANCIAL SERVICES CORP	Fax Number: (229) 388-0896	Customer Service Telephone Number: (888) 774-6267
109 CAROLINA DR PO BOX 988		Web Site: www.principal.com
TIFTON GA 31793-0988		-

Prior Year-End Fair Market Value: \$270,153.19 will be furnished to the Internal Revenue Service.

# **Portfolio Holdings**

21.784 43.009 15.630 68.686 53.711 23.838 70.134 3.382 0.504	Mutual Funds Mutual Funds FIDELITY MID ( Open End Fund Dividend Option: 404.402	Total Cash, N	Cash, Money Fur Money Market PERSHING GOVERNI 418.790	Quantity
09/20/07 12/17/07 12/20/07 12/20/07 03/31/08 09/22/08 12/15/08 12/15/08 02/20/09 Reirwestments to Date <b>Total</b>	Mutual Funds 99.00% of Portfolio Mutual Funds #FIDELITY MID CAP GROWTH FUND Open End Fund Dividend Option: Reinvest Capital Gains Option: Reinvest 404.402 01/09/07	Total Cash, Money Funds, and FDIC Deposits  Medistrion Date Unit	Cash, Money Funds, and FDIC Deposits 1.00% of Portfolio Money Market PERSHING GOVERNMENT ACCOUNT 10/01/10 0002429518 Total Maney Market	Opening Date
14,4600 13,5000 13,5000 11,7200 10,7800 5,9400 6,4700 6,2090 10,1790	_	Deposits  Unit cost	on P 0002429518	Account Rumber
315.00 580.62 211.00 805.00 578.00 1,389.00 65.57 21.00 5.13 \$9,592.51	Security Identifier:FSMGX 5,621.19	Cost Basis	ortfolio 12/31/10	Activity Ending
12,4400 12,4400 12,4400 12,4400 12,4400 12,4400 12,4400 12,4400 12,4400		\$418.79 Market Price	418.79	Opening Balance
270,99 535,03 194,44 854,45 668,17 2,908,95 126,07 42,07 42,07 42,07 \$10,637,20	5,030.76	\$418.79 Market Value	418.79	Closing Balance
-44,01 -45.59 -16.56 49.45 89.17 1,519.95 60.50 21.07 1.14 \$7,044.69	-590,43	\$0.00 Unrealized Galar/Less	0.00	Accrued
		\$0.03	0.03	Income This Year
\$0.00		Estimated Annual Income	0.00%	30-Day Yishi
		Estimated	0.00%	Current Yie <b>ld</b>



The Principal Financial Group 711 High Street Des Moines, Iowa 50392-0001 1-886-PRINCOR

### Individual Retirement Account Statement

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Statement Period: 10/01/2010 - 12/31/2010

# Portfolio Holdings (continued)

Security International Cost Basis   Bartes Price   Basis   Bartes Value   Cost Basis   Bartes Price   Basis   Bartes Value   Cost Basis   Cost Bas
Cost Basis Market Price Market Value  Security Identifier: LGILX  Security Identifier: LGILX  Security Identifier: LGILX  Security Identifier: MGIAX  Security Identifier:
Cost Basis         Market Price         Harket Value           Security Identifier: LGILX         12.5800         8,123.86           38.00         12.5800         46.14           205.00         12.5800         46.14           205.00         12.5800         46.14           205.00         12.5800         80.16           127.00         12.5800         145.02           463.00         12.5800         80.16           13.98         12.5800         870.06           13.98         12.5800         870.06           13.98         12.5800         21.47           12.25         12.5800         870.06           13.98         12.5800         13.02           \$7,923.93         12.5800         21.47           12.25         12.5800         13.02           \$7,923.93         \$10,017.09           Security Identifier: MGIAX         24.5900         13,822.33           314.57         24.5900         13,822.33           314.57         24.5900         13,822.33           30         24.5900         178.35           30         24.5900         824.31           31,61.00         24.5900         824.31
Cost Basis Market Price Harket Value  Security Identifier: LGILX  Security Identifier: LGILX  Security Identifier: LGILX  Security Identifier: LGILX  Security Identifier: MGIAX  Security Identifier: MGIAX  Security Identifier: MGIAX  Security Identifier: MGIAX  Security Identifier: LGILX  Security Identifier:
Cost Basis Market Price Harket Value  Security Identifier: LGILX  Security Identifier: LGILX  Security Identifier: LGILX  Security Identifier: LGILX  Security Identifier: MGIAX  Security Identifier:
Security Identifier: LGILX  Security Identifier: MGIAX  Se
Cest Basis Market Price Harket Value  Security Identifier: LGILX  Security Identifier:
Cost Basis         Market Price         Harket Value           Security Identifier: LGILX         12.5800         8,123.86           0         6,584.04         12.5800         46.14           0         38.00         12.5800         46.14           10         38.00         12.5800         80.16           12.500         12.5800         80.16           127.00         12.5800         870.06           13.98         12.5800         870.06           13.98         12.5800         21.47           12.5800         13.02         37.923.93           \$F,923.93         \$10,017.09           Security Identifier: MIGIAX         \$10,017.09           Security Identifier
Cost Basis         Market Price         Harket Value           Security Identifier: LGILX         12.5800         8,123.86           38.00         12.5800         46.14           38.00         12.5800         46.14           205.00         12.5800         80.16           127.00         12.5800         80.16           127.00         12.5800         485.02           463.00         12.5800         870.06           13.98         12.5800         21.47           12.25         12.5800         21.47           12.25         12.5800         310.02           \$7,923.93         \$10,017.09           Security Identifier: MIGIAX         \$10,017.09           Security Identifier: MIGIAX         \$10,017.09           Security Identifier: MIGIAX         \$10,017.09           \$24.5900         13,822.33           0         13,822.33           0         13,822.33           0         24.5900         178.35           0         13,822.33           0         24.5900         253.28           0         314.57         24.5900         646.79           0         1,161.00         24.5900         971.72
Cost Basis         Market Price         Harket Value           Security Identifier: LGILX         12.5800         8,123.86           38.00         12.5800         8,123.86           0         38.00         12.5800         46.14           0         205.00         12.5800         218.41           10         12.5800         218.41         30.16           127.00         12.5800         145.02           463.00         12.5800         870.06           13.98         12.5800         21.47           12.25         12.5800         21.47           12.25         12.5800         13.02           \$7,923.93         \$10,017.09           Security Identifier: MGIAX         \$10,017.09           Security Identifier: MGIAX         \$13,822.33           0         18,953.30         24,5900         13,822.33           0         314.57         24,5900         178.35           0         314.57         24,5900         646.79           0         31,023,75         24,5900         824.31
Cost Basis         Market Price         Harket Value           Security Identifier: LGILX         12.5800         8,123.86           38.00         12.5800         46.14           38.00         12.5800         218.41           0         205.00         12.5800         218.41           174.66         12.5800         80.16           127.00         12.5800         48.94           463.00         12.5800         870.06           13.98         12.5800         21.47           12.25         12.5800         21.47           0         13.98         12.5800         21.47           0         13.98         12.5800         21.47           0         13.98         12.5800         21.47           0         13.98         12.5800         310.00           \$7,923.93         \$10,017.09           Security Identifier: MGIAX         \$10,017.09           Security Identifier: MGIAX         \$13,822.33           0         13,822.33           0         24,5900         13,822.33           0         253.28           0         253.28           0         253.28           0         24,
Cost Basis         Market Price         Harket Value           Security Identifier: LGILX         12.5800         8,123.86           38.00         12.5800         46.14           38.00         12.5800         46.14           0 205.00         12.5800         218.41           1 74.66         12.5800         80.16           1 27.00         12.5800         80.16           0 463.00         12.5800         489.94           0 43.98         12.5800         21.47           0 12.25         12.5800         21.47           0 12.25         12.5800         13.02           \$7,923.93         \$10,017.09           Security Identifier: MGIAX         \$24.5900         13.822.33           0 16,953.30         24.5900         13.822.33           0 236.00         24.5900         178.35           314.57         24.5900         253.28
Security Identifier: LGILX  Security Identifier: MGIAX
Cest Basis Market Price Harket Value  Security Identifier: LGILX  Security Identifier:
Cest Basis Market Price Harket Value  Security Identifier: LGILX  Security Identifier:
Cest Basis Market Price Harket Value  Security Identifier: LGILX  Security 12.5800 8,123.86 0 38.00 12.5800 46.14 0 205.00 12.5800 218.41 0 14.66 127.00 12.5800 145.02 0 406.00 12.5800 498.94 463.00 12.5800 498.94 13.98 12.5800 870.06 13.98 12.5800 21.47 12.25 12.5800 13.02 \$7,923.93  Security Identifier: MGIAX
Cost Basis         Market Price         Harket Value           Security Internities*: LGILX         12.5800         8,123.86           0         38.00         12.5800         46.14           0         38.00         12.5800         218.41           0         74.66         12.5800         80.16           0         127.00         12.5800         80.16           0         127.00         12.5800         498.94           0         463.00         12.5800         870.06           0         13.98         12.5800         21.47           12.25         12.5800         310.017.09
Cest Basis Market Price Market Value  Security Identifier: LGILX  5 6,584.04 12.5800 8,123.86 0 38.00 12.5800 218.41 205.00 12.5800 80.16 0 146.66 12.5800 80.16 0 127.00 12.5800 145.02 0 406.00 12.5800 488.94 0 463.00 12.5800 870.06 0 13.98 12.5800 21.47 0 12.25 12.5800 13.02
Cost Basis Market Price Harket Value  Security Identifier: LGILX  Security 12.5800 8,123.86 0 38.00 12.5800 46.14 0 205.00 12.5800 80.16 0 74.66 12.5800 80.16 0 127.00 12.5800 145.02 0 406.00 12.5800 498.94 0 463.00 12.5800 870.06 0 13.98 12.5800 271.47
Cost Basis Market Price Harket Value  Security Identifier: LGILX  Security 12.5800 8,123.86 0 38.00 12.5800 46.14 0 205.00 12.5800 278.41 0 74.66 12.5800 80.16 0 127.00 12.5800 146.02 0 406.00 12.5800 498.94 0 463.00 12.5800 870.06
Cost Basis Market Price Harket Value  Security Identifier: LGILX  Security 12.5800 8,123.86 0 38.00 12.5800 46.14 0 205.00 12.5800 278.41 0 74.66 12.5800 80.16 0 127.00 12.5800 146.02 0 406.00 12.5800 498.94
Cost Basis         Market Price         Harket Value           Security Identifier: LGILX         12.5800         8,123.86           0         38.00         12.5800         46.14           0         205.00         12.5800         218.41           0         74.66         12.5800         80.16           0         127.00         12.5800         145.02
Cost Basis Market Price Harket Value  Security Identifier: LGILX  Security 100:100:100  6.584.04  12.5800  38.00  12.5800  74.66  12.5800  218.41  0  74.66  12.5800  8.123.86  218.41
Cost Basis Market Price Harket Value  Security Identifier: LGILX  Security 100:10169: LGILX  Security 100:10169: LGILX  12.5800 8,123.86  12.5800 46.14  12.5800 278.41
Cost Basis Market Price Harket Value  Security Identifier: LGILX  5 6,584.04 12.5800 8,123.86 0 38.00 12.5800 46.14
Cost Basis Market Price Market Value  Security Identifier: LGILX  6,584.04 12.5800 8,123.86
Cest Basis Market Price Market Value Security Identifier: LGILX
Cost Basis Market Prize Market Value Gain/I Security Identifier: LGILX
Cost Basis Market Price Market Value Gain/I Security Identifier: LGILX
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Page 3 of 22
Chearing through Pershing LLC, a subsidiery
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Martinal Funds (continued)         Register (continued)         Martinal Funds (continued)         Marti	 PI Inches y Statement 2009, 2010 BALBAR WATED FOR COMMUNICATION	➤ <b>SQ PAIRST SEE</b> Ask about s-delivery	- 1	IRA FBO VIVIEN GALLAGHER SCOT		Par-07-NO[J.	#0079007C#F30043
Acquisition Date  Acquisition		100.01	0000	146,00	901617	00/20/01	19.24/
Aguistian Date Unit Cost Basis Rafted Price Rafted (2017)  All IF Funds			6.3800	628.00 133.00	7.6000	06/22/07	82.632
Plants   Continued			6.3800	4.69	7.7650	05/31/07	0.504
Acquaision Date   Unit Loss   Cost Each   Radnet Price   Radnet Value   Information			6.3800	14.29	7.7620	05/31/07	1,841
Acquaiste   Date   Da			6.3800	116.60	7.7600	05/31/07	15.028
Requisition Date   Data   Cost Basis   Ranket Price   Ranket Value   1			5.3800 5.3800	112.24	7.7600	04/30/07	14./9/
Requisition Date   Date   Date   Cost Basis   Ranket Price   Ranket Value   1			6.3800	227.00	7.7000	03/29/07	29,481
Acquisition Date   Unit Cest   Cost Basis   Market Price   Market Value   1			6.3800	121,48	7.7200	02/28/07	15.736
Acquisition Date			6.3800	78,03		01/31/07	10,187
Augulation Date   Unit Cent   Cost Stack   Ranket Price   Ranket Value   Ranket Value   Price   Ranket Value   Ran			5.3800	6 625 52		Reinvest: Capital Gains Option: R	Dividend Option:
Requisition Date   Unit Cost   Earliet Price   Earliet Value   Incide (continued)				:			CLASS A
Pagnisition Date   Data   Cost State   Bartest Price   Bartest Value   Functs (continued)			ξ.	Security Identifies: MHO		D OPPORTUNITIES FUND	3MFS HIGH-YIE
Page	<u>.</u>	\$39,117.44		\$42,161.39		Total	1,714.925
Page	,	742.10	22,8100	682,44	20.9760	Reinvestments to Date	32.534
Pagaistian Date   Unit Ceet   Cost State   Starket Price   Starket Value   Francts (continued)		117.04	22.8100	102.82	20.0390	09/28/09	5.131
Plands			22,8100	148.16	17.6990	06/25/09	8.371
Paguistion Date   Unit Cost Stats   Itarhet Price   Itarhet Value   Itarhet Price   Itarhet Value   Itarhet			22,8100	131.02	15.9900	03/26/09	8.194
Page   Prince   Pri			22,8100	810.00	14.7900	02/20/09	54 767
Requisition Date   Unit Cost   Statis   Market Price   Market Value   1			22,8100 22,8100	499.75	15 3500	01/00/00	77.443
Acquisition Date         Unit Cost         Cost Basis         Market Price         Market Value           al Functs (continued)         Functs (continued)         Security Identifier: MEAX           Functs (continued)         56,000         15,885.02         22,8100         13,621.70           ALUE FUND CLASS A         56,000         15,885.02         22,8100         13,621.70           O1/09/07         26,5000         15,885.02         22,8100         13,621.70           O3/28/07         27,1750         68.48         22,8100         126.03           O9/26/07         28,7590         85,10         22,8100         126.03           12/11/07         26,5990         94.08         22,8100         57.52           12/11/07         26,5990         136.51         22,8100         57.52           12/11/07         26,5990         136.51         22,8100         57.52           12/11/07         26,5990         136.51         22,8100         17.15           12/20/07         26,3900         1,515.68         22,8100         17.715           12/20/07         26,3900         1,515.68         22,8100         1,299.71           13/20/08         22,8000         1,515.68         22,8100         1,585.91<			0018'77	278,00	15.6300	12/01/08	17.786
Acquisition Date   Unit Cost   Seask   Market Price   Market Value   1			22,8100	135.58	22.6500	09/25/08	5.986
Page   Price   Price   Regulation Date   Regulation			22,8100	1,928.00	22,6400	09/22/08	85.159
Acquisition Date         Unit Cost         Cost Basis         Market Price         Market Value           al Funds (continued)         Security Identifier: MEIAX           Funds (continued)           Funds (continued)           Security Identifier: MEIAX           Total Gains Option: Reinvest           Colyo9/07         26,5000         15,885.02         22,8100         13,621.70           O6/27/07         27,3300         151.00         22,8100         126.03           O6/27/07         28,7500         85,10         22,8100         57,48           O9/26/07         28,9630         66,21         22,8100         57,52           12/11/07         26,5990         94,08         22,8100         80,68           12/11/07         26,5990         1,56,68         22,8100         17,11,15           12/20/07         26,3300         7,600,00         22,8100         1,289,71           14         12/20/07         26,3300         7,600,00         22,8100         51,69           19/20/07         26,3300         7,600,00         22,8100         51,59           19/20/07			22,8100	131.73	23.5400	06/26/08	5.596
Acquisition Date   Unit Cost Stack   Market Price   Market Value   1			22,8100	3.412.00	23.5400	06/26/08	144 945
Acquisition Date   Unit Cost   Seek   Market Price   Market Value   1			22,5100	9 051 00 1 07.7 F	24.1440	03/21/00	2.256
Requisition Date   Unit Cost   Cost Basis   Market Price   Market Value			22.8100	7,500,00	26.3300	12/20/07	288.644
Legisition Date   Unit Cost   Cost Basis   Market Price   Market Value   Gail			22,8100	1,515.68	26.6000	12/11/07	56.980
Legisition Date   Unit Cost   Cost Basis   Market Price   Market Value   Gail			22.8100	136.61	26,5990	12/11/07	5.136
Cost Basis   Market Price   Market Value   Cost Basis   Market Price   Market Price   Market Value   Cost Basis   Market Price   Cost B			22,8100	94.08	26.5990	12/11/07	3.537
Line   Legisition Date   Linit Cost   Local Basis   Market Price   Market Value   Gain			22,8100	66.21	28.9630	09/26/07	2 286
Line   Legisition Date   Unit Cost   Cost Basis   Market Price   Market Value   Gait		67.52	22,8100	85.10	28 7500	06/27/07	3050
Acquisition Date Unit Cost Cost Basis Harket Price Harket Value Gain Flunds (continued) Flunds (continued) Flunds (continued) FALUE FUND CLASS A Ford Fund F		126.03	22,8100	151.00	27,3300	03/29/07 03/29/07	5 525
Acquisition Date Unit Cost Cost Basis Harket Price Harket Value Gain Frunds (continued)		13,021,70	22,0100	13,000,02	27,1760	03/39/07	357.161
Acquisition Date Unit Cost Cost Basis Market Price Market Value al Funds (continued) Funds (continued) Funds (continued) FALUE FUND CLASS A Security Identifier: MEIAX	-	13 621 70	22 8100	15 995 02		Reinvest; Capital Gains Option: Re	Dividend Option:
Acquisition Date Unit Cost Cost Basis Market Price Market Value al Funds (continued) Funds (continued) ALUE FUND CLASS A Security Identifier: MEIAX				•			Onen Ford Fund
Acquisition Date Unit Cost Cost Basis Market Price Market Value Blunds (Continued)				Security Identifies: MEIAX	,	ND CLASS A	3MFS VALUE FU
Acquisition Date Unit Cost Cost Basis Market Price Market Value						ontinual .	Martinal County /
Acquisition Date Unit Cost Cost Basis Market Price Market Value		,				(continued)	Mutual Fund
	Gain/Less	Market Value	Market Price	Cost Basis	Unit Cast	Acquisition Date	Quantity
	Unrealized						



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The Principal Financial Group 711 High Street Des Moines, Iowa 50392-0001 1-888-PRINCOR

## Individual Retirement Account Statement

Statement Period: 10/01/2010 - 12/31/2010

# Portfolio Holdings (continued)

ř			Post state	Market Price	Market Walne	Unrealized Gain/Less	Estimated Annual Interne	Estimated
Mutual Funds (continued)	ndinued)							
Mutual Funds (continued)	nued)							
MFS HIGH-YIELD OF	TUNITIES FUND	(continued)					3	1
17.614	07/31/07	7.2300	127.35	6.3800	112.38	-14.97	8.35	1.42%
19.119	08/31/07	7.2500	138.61	6.3800	121.98	-16.63	9.06	7.42%
42.857	09/20/07	7.3500	315.00	6.3800	273,43	-41.57	20.31	7.42%
18.949	09/28/07	7.3900	140.03	6.3800	120,89	-19.14	8.96	7.42%
19.338	10/31/07	7.3900	142.91	6.3800	123.38	-19.53	9.17	7.42%
20.077	11/30/07	7.1300	143.15	6.3800	128.09	-15.06	9.52	7.42%
5.898	11/30/07	7.1300	42.05	6.3800	37.63	-4.42	2.80	7.42%
8.021	11/30/07	7.1300	57.19	6.3800	51.17	-6.02	3.80	7.42%
16.415	12/31/07	7,1000	116.55	6.3800	104.73	-11.82	7.78	7,42%
16.622	01/31/08	6.9000	114,69	6.3800	106,05	-8.64	7.88	7.42%
17.150	02/29/08	6.7300	115.42	6.3800	109,42	-6.00	8.13	7,42%
17.375	03/31/08	6.6900	116.24	6,3800	110.85	-5.39	8.24	7.42%
0.052	04/14/08	6.7310	0.35	6.3800	0.33	-0.02	0.02	7.42%
1,686	04/14/08	6.7500	11.38	6.3800	10.76	-0.62	08.0	7.42%
16.776	04/30/08	6.9100	115.92	6.3800	107.03	-8.89	7.95	7.42%
16.853	05/30/08	6.9200	116.62	6.3800	107.52	-9.10	7.99	7.42%
17.597	06/30/08	6.6800	117.55	6.3800	112.27	-5,28	8.34	7.42%
18.353	07/31/08	6.5200	119.66	6.3800	117.09	-2.57	8.70	7.42%
18.688	08/29/08	6,4500	120.54	6.3800	119.23	-1.31	8,86	7.42%
19,742	09/30/08	5.8900	116.28	6.3800	125.95	9.67	9.36	7.42%
19.408	10/31/08	4.7100	91.41	6.3800	123.82	32.41	9.20	7.42%
23,371	11/28/08	4.2000	98,16	6.3800	149.11	50.95	11.08	7.42%
246,489	12/01/08	4.1300	1,018.00	6.3800	1,572.60	554.60	116.83	7.42%
30.685	12/31/08	4.3200	132.56	6.3800	195.77	63.21	14.54	7.42%
29.855	01/30/09	4,4200	131.96	6.3800	190,47	58.51	14.15	7,42%
24.717	02/27/09	4.1700	103.07	6.3800	157.69	54.62	11.72	7.42%
22,931	03/31/09	4,2200	96.77	6.3800	146.30	49.53	10.87	7.42%
20.726	04/30/09	4.6300	95.96	6.3800	132.23	36.27	9.82	7.42%
18.630	05/29/09	4.8900	91.10	6.3800	118,86	27.76	8,83	7.42%
17.212	06/30/09	5,0000	86,06	6,3800	109.81	23.75	8.16	7.42%
15.869	07/31/09	5.3500	84.90	6.3800	101,24	16.34	7.52	7.42%
15.275	08/31/09	5,4200	82,79	6.3800	97.45	14.66	7.24	7.42%
13.462	09/30/09	5,7300	77.14	6.3800	85.89	8.75	6.38	7,42%
							<b>39</b>	Page 5 of 22
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IRA FBO VIVIEN GALLAGHER SCOTT

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2009, 2010 DAILDAN KATED FOR COMMUNICATION

Clearing through Pershing LLC, a subsidiary of The Bank of New York Mallon Corporation Pershing LLC, mershir PNRA, NYSE, SEPC.

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Configuration on the following the contract of the contract of

Mutual Funds (continued)  Mutual Funds (continued)  MFS HIGH-YIELD OPPORTUNITIES FUND (continued)  10/30/09 5.800  167.733 Reinvestments to Date 6.089	5.8000	75.90					
(continued)	8000	75 <b>9</b> 0	7 7000				
(continued)	8000	75.90	7 7000				
,	0008	75.90	7 7000				
			0.3600	83.49	7.59	6.20	7.42%
	P.0890	1,021.27	6.3800	1,070.14	48.87	79,50	7.42%
Total		\$13,740.44		\$13,251.29	-\$489,16	\$984.49	
30PPENHEIMER LIMITED TERM GOVT FUND	Secu	Security Identifier: OPGVX					
ind.							
Open cara runo Dividend Onton: Reinvest: Canital Gains Onton: Reinvest							
	9.9400	12,853.67	9.4100	12,168.32	-685.35	365.32	3.00%
	9.9190	93.63	9,4100	88,82	<b>-4.8</b> 1	2.67	3.00%
	9.9600	177,13	9,4100	167.35	-9.78	5,02	3.00%
	9,9600	756.00	9,4100	714.26	41.74	21.44	3.00%
_	9.9600	180,59	9,4100	170.62	-9.97	5.12	3.00%
	9.9600	163.89	9,4100	154.84	-9.05	4.55	3.00%
	00266	1 63.16	9.4100	1 593 41	76.50	4:53 46.04	300
0 LU(02/30 6 10/27/40	0.0000	182 48	9.4100	173.62	40.86 60.86	521	3,00%
7	9.9000	181.00	9.4100	172.04	-8.96	5.17	3,00%
	9.9200	206.82	9,4100	196.19	-10.63	5.89	3.00%
-	9.9800	168.05	9.4100	158.45	-9,60	4.76	3.00%
	9.9500	186.00	9.4100	175.90	-10.10	5.28	3.00%
_	9.9400	197.38	9.4100	186.85	-10.53	5.61	3.00%
	9.9500	157.94	9.4100	149.36	5 de 50 de 5	4.40	3,00%
	10.0000	162.93	9.4100	153.32	9.51	4.00	3,00%
	9,9000	165 46	9.4100	156.7	-714	4.69	3,00%
04/30/08 9	9,900	160.60	9.4100	152.65	-7.95	4.58	3,00%
	9.8800	172.63	9.4100	164.42	-8.21	4.94	3.00%
	9.8000	162.87	9,4100	156.38	6.49	4.70	3.00%
	9,6900	143,28	9,4100	139.14	-4.14	4.18	3,00%
	9.6200	147,68	9,4100	144.45	-3.23	4.34	3.00%
	9,5200	134.30	9,4100	132.75	3 17	3.89 3.89	3 <u>3</u> 00%
	8,7000	107.00	0.4100 0.4100	116.79	30 ! 301 :	3.51	3.00%
12/30/00 8	8 9000	99.50	9,4100	105.20	5.70	3.16	3.00%
	8.8700	104,92	9.4100	111.31	6.39	3.34	3.00%
	8.7500	93.69	9,4100	100.75	7.06	3.02	3.00%
_	8.7900	75.71	9,4100	81.05	5.34	2.43	3,00%
	8.8490	73.38	9,4100	78.03	4.65	2.34	3.00%
	8.8600	820,00	9.4100	870.90	50,90	26.15	
	8.9610	73.78	8.4100 0.4100	77.48	2.85	2.31	300
03.00	400	1.1.24.1	*******			;	3.00% 3.00%

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Individual Retirement Account Statement

Statement Period: 10/01/2010 - 12/31/2010

The Principal Financial Group 711 High Street Des Moines, Iowa 50392-0001 1-888-PRINCOR

Portfolio Holdings (continued)

	\$393.63	\$625.94	\$14,096,31		\$13,470.38		Total	1,299.199
2.79%	in the	-11,32	1,197.51	10,8500	1,208,83	10.9530	Reinvestments to Date	110.370
2.79%	1.37	-0.40	49.23	10,8500	49.63	10.9390	10/30/09	4.537
2.79%	1.52	-0.35	54.48	10.8500	54.83	10.9200	09/30/09	5,021
2.79%	1.58	0.37	56,41	10.8500	56.04	10.7790	08/31/09	5.199
2.79%	15.63	5.68	559,68	10,8500	554.00	10.7400	08/25/09	51.583
2.79%	1.50	1.16	57.47	10.8500	56.31	10.6310	07/31/09	5.297
2.79%	1.56	2.07	56,00	10.8500	53.93	10.4500	06/30/09	5.161
2.79%	1.53	2.12	54,81	10.8500	52.69	10.4300	05/29/09	5.052
2.79%	11.82	22.24	423,24	10,8500	401.00	10.2800	05/07/09	39,008
2.79%	1.55	3.23	55.47	10.8500	52.24	10.2190	04/30/09	5.112
2.79%	1.56	3.72	55.99	10.8500	52.27	10,1300	03/31/09	5,160
2.79%	1.70	4.70	60,80	10,8500	56.10	10.0110	02/27/09	5,604
2.79%	. 1.66	3,85	59.61	10.8500	55.76	10.1490	01/30/09	5.494
2.79%	1.43	3.37	51.39	10.8500	48.02	10.1390	12/31/08	4.736
2.79%	10.78	33.79	385.92	10.8500	352.13	9.9000	12/10/08	35,569
2./9%	6,74	19.25	219,82	10.8500	200.57		12/10/08	20,260
2.79%	298.75	532.46	10,698.49	10.8500	10,166.03	10.3100	12/01/08	986.036
1		<u> </u>					Dividend Option: Reinvest; Capital Gains Option: Reinvest	Dividend Optio
								Open End Fund
					Security Identifier: PTTAX		⊅IMCO TOTAL RETURN CLASS A	3PIMCO TOTA
	\$655.32	-\$815.12	\$21,827.86		\$22,642.96		Total	2,319.645
3.00%	22.54	6.05	750.73	9.4100	744.68	9.3340	Reinvestments to Date	79.780
3.00%	2.46	1.65	81,80	9.4100	80.15	9.2200	10/30/09	8.693
3.00%	2.36	2.01	78.65	9.4100	76.64	9.1700	09/30/09	8.358
3.00%	2.18	2.08	72.56	9.4100	70.48	9.1400	08/31/09	7.711
3.00%	38.28	42.01	1,275.01	9.4100	1,233,00	9,1000	08/25/09	135.495
3.00%	2.50	3.18	83.13	9,4100	79.95	9.0500	07/31/09	8.834
						(continued)	MULIAI FUNDS <i>(continued)</i> OPPENHEINER LIMITED TERM GOVT FUND <i>(continued)</i>	OPPENHEIMER LIMITED
							(southwest)	Marcan I am
							Mintual Frinch (continued)	Minhai Fim
Y THE	Estimated Annual Income	Unrealized Gain/Loss	Market Value	Market Price	Cost Basis	Unit Cast	Acquisition Date	Quantity
		1						

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# Portfolio Holdings (continued)

90079007C#F30043		13.097	9.216	148,386	0.821	0.730	55,532	0.676	12,410	Open End Fund Dividend Option: Re	SPOURTIES ED CL I	652.981	11.479	46,377	13,274	41,856	7.367	84.081	15 698	47.534	7.700	10.260	361.206	SPRINCIPAL SMAL CLASS I Open End Fund	802.770	16.612	PRINCIPAL MIDCA	Mutual Funds (continued)	Quantity	
PAR+02-AOI.L		12/20/07	12/06/07	12/06/07	09/28/07	06/29/07	06/22/07	03/30/07	03/29/07	Open End Fund  Dividend Option: Reinvest: Capital Gains Option: Reinvest	ESTATE	Total	Reinvestments to Date	02/20/09	12/19/08	12/10/08	12/10/08	12/01/08	03/31/08	12/06/07	12/06/07	09/20/07	361.206 01/09/07	SPRINCIPAL SMALLCAP S&P 600 INDEX FUND CLASS I Open End Fund Dividend Option: Pointweet: Capital Gains Option: Do	Total	Reinvestments to Date	JE I FUND CLASS 04/29/09	continued)	Acquisition Bate	
		16.1110	17.5690	17.5700	24,3860	23,7400	24.0400	26.7460	26,3800	invest			14.3500	8.2800	9.8800	9.8600	9.8600	9.3600	14,9700	16.8600	16.8610	19.2010	17.6400			11.9410	(continued) 8,0030		Unit Cast	
IRA FBO VIVIEN GALLAGHER SCOTT		211.00	161.92	2,607.15	20,02	17.33	1,335.00	18.08	327.37		Security Identifier: PIREX	\$9,786.57	164.72	384.00	131.15	412,70	72.64	787.00	235.00	601.43	129.83	197.00	6.371.67	Security Identifier:PSSIX	\$12,093.97	198.37	33.47		Cast Basis	
3		16,1200	16.1200	16.1200	16.1200	16.1200	16.1200	16.1200	16.1200				15.8000	15.8000	15.8000	15,8000	15.8000	15.8000	15,8000	15,8000	15,8000	15.8000	15.8000			13.0500	13.0500		Market Price	
► BO Ballandinsa Varabout andelvery				2,391,98		11.77	<b>~</b>		200.05			\$10,317.10	_						248.03				5,707.05		\$10,476.15		54.58		Harket Value	
M Boskeringe Statoment, 2009, 2019 Obthant RATED FOR COMMUNICATION		0.72	-13.36	-215.17	-6.79	-5,56	-439.82	-7.18	-127.32			\$530.53	16.65	348.76	78.58	248.62	43.76	541,48	13.03	-50.39 3 20	-8.17	-34.89	-664.62		-\$1,617.82	18.42	21,11		Gain/Less	Unrealized
Clearing through Pending LLC, a subsidiery of The Benk of New York Mellon Carparation Payahong CLC, membar FINITA, NYSE, SITC.		4.07	2.86	46.10	0.26	0.23	17.25	0.21	3.86			\$97.81	1.72	6.95	1.99	6.27	1.10	12.59	2.35	27.7	1.15	1.54	54,11		\$121.29	2.51	0.63		Anual Income	Estimated
FLUC e subsidio Mellon Corpora NRA, 74YSK, SIPE	Page 9 of 22	1.92%	1.92%	1.92%	1,92%	1.92%	1.92%	1.92%	1.92%				0.94%	0.94%	0.94%	0.94%	0.94%	0.94%	0.94%	0.94%	0.94%	0.94%	0.94%			1.15%	1.15%	ı	Yield	Estimated

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\$PRINCIPAL LARGECAP S&P 500 INDEX FUND CLASS   Chen Find	6	22,467 Reinves	17.523 20.200	50.248	3.790	70.339 110.452	9.524	42.353	8.038	12.488	Dividend Option, Neithers, Capital Gains Option, Neithers, 420,176	Open End Fund	3PRINCIPAL MIDCAP S&P 400 INDEX FUND CLASS	034.300			4.772	12.555	164,444	7.670	216.364	2.948	3.624	15.330	4.028	3.642	<b>WHATHAI FUNCS (CONTINUED)</b> PRINCIPAL REAL ESTATE (CONTINUED)	Mutual Funds (continued)	Quantity	,
SPRINCIPAL LARGECAP SAP 500 INDEX FUND CLASS I  CLASS I  Open End Fund  Dividend Option: Reinvest; Capital Gains Option; Reinvest 01/09/07  1,916,457 12/20/07  53,721 12/21/07  5,661 12/21/07	Total	Reinvestments to Date	12/19/08	12/10/08	12/10/08	12/01/08	12/31/07	12/06/07	12/06/07	09/20/07	pras Gans Opuon, sens 01/09/07	nital Caine Online Dains	00 INDEX FUND	TO USE	Keinwesuments to Date	09/30/09	06/30/09	03/31/09	02/20/09	12/31/08	12/01/08	09/30/08	06/30/08	06/26/08	03/31/08	12/31/07	cordinued)	"	Acquisition Date	
9,9700 10,4800 10,5410 10,5400	1	12.9900	8.1200 7.2700	8,1900	8.1900	7.7500	14.3000	14.9100	14.9090	15.8000	14.3200	roct	Se.	,	13,9830	12,1000	9.1300	7.3900	7.6500	10,6000	7.7000	16.1800	15,4110	15.5900	16.3280	16.1610			Unit Cast	
Security Identifier: PLFIX 19,107.06 563.00 59.67 285.43	\$9,416.16	291.85	142.29	411.53	31,04	358.00 356.00	136.19	631.49	119.84	197.00	6.016.93		Security Identifier: MPSIX	\$0,834,33	08.717	35.03	43.57	92.78	1,258.00	81.30	1,666.00	47.70	55.85	239.00	65.77	58.86			Cost Basis	
8,7900 8,7900 8,7900 8,7900		14,0400	14,0400	14,0400	14,0400	14,0400	14.0400	14,0400	14.0400	14,0400	14,0400				16,1200	16,1200	16,1200	16,1200	16,1200	16,1200	16,1200	16,1200	16,1200	16,1200	16,1200	16,1200			Market Price	,
16,845.66 472.21 49.76 213.02	\$10,595.37	315.44	246.02	705.48	53.21	1.550.75	133.72	594.64	112.85	175,05	5.899.27			#11,100.00	245.31	46.67	76.92	202.39	2,650,84	123.64	3,487,79	47.52	58.42	247.12	64.93	58.71			Market Value	
-2,261,40 -90,78 -891 -42,41	\$1,179.21	23.59	103.73	293.95	22,17	694.75	-2, <b>4</b> 7	-36.85	-6.99	-21.95	-117.66			76.000,24	32.31	31.64	33.35	109.61	1,392,84	42.34	1,821.79	-0.18	2.57	8.12	-0.84	0.15			Gain/Less	Unrealized
225.18 6.31 0.67 2.85 5.91	\$98.93	2.95	2.30	6.59	0.50	14.48	1.25	5.55	1,05	1.63	55.08			\$C10.70	4./3	0.90	1.48	3.90	51.09	2.38	67.22	0.92	1.13	4.76	1.25	1.13			Annual Income	
1.33% 1.33% 1.33% 1.33%		0.93%	0.93%	0.93%	0.93%	0.93%	0.93%	0.93%	0.93%	0.93%	0.93%				94.76.1	1.92%	1.92%	1,92%	1.92%	1.92%	1.92%	1.92%	1.92%	1.92%	1.92%	1.92%			To the	Estimated

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Page 10 of 22



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The Principal Financial Group 711 High Street Des Moines, Iowa 50392-0001 1-888-PRINCOR

## Individual Retirement Account Statement

Statement Period: 10/01/2010 - 12/31/2010

# Portfolio Holdings (continued)

Vitrem	Acquisition Date		Cest Basis	Market Price	Harket Value	Uhrealized Gain/Less	Estimated Arguel Income	
Mutual Funds (continued)	(continued)							
Mutual Funds (continued)	ntinued)							
PRINCIPAL LARGE	P 500	(continued)						
22.677	06/26/08	9.0400	205.00	8.7900	199.33	-5.67	2,66	1.33%
74.028	12/19/08	6.1400	454.53	8.7900	650.71	196.18	8.70	1.33%
107.434	01/20/09	5,5800	566.00	8.7900	891.61	325.61	11.92	1.33%
59.701	02/20/09	5.3600	320.00	8.7900	524,77	204.77	7,01	1.33%
76.964	Reinvestments to Date	8.1910	630.39	8.7900	676.51	46.12	9.04	1.33%
2,515.524	Total		\$23,884.50		\$22,111.46	-\$1,773.03	\$295.57	
3PRINCPAL INTL EMERGING MKTS	MERGING MKTS		Security Identifier: PIEIX					
FUND CLASS I			•					
Open End Fund								
Dividend Option: Re	Dividend Option: Reinvest; Capital Gains Option: Reinvest				1 107 10			
07.001	10/80/10	24.7600	1,200,1	20.7700	702.70	133.48		
26.338	10/12/21	30.2200	862.44	26.7700	753.69	100,40		
2.432	12/21/07	30,22,10	90 03 40'607	26,7700	60.73	-32:33		
11.362	03/31/08	26.5800	302.00	26.7700	304.16	2.16		
61.846	09/22/08	20.2600	1,253.00	26,7700	1,655,62	402.62		
67.613	12/01/08	11.9800	810.00	26.7700	1,810.00	1,000.00		
5,662	12/31/08	13.5690	76.83	26.7700	151.57	74.74		
2.102 255.887	Reinvestments to Date Total	22,6880	4/,59 \$5,367,36	26,7700	56.27 \$6,850.10	8.58 \$1,482.73	\$0.00	
3 SVANGUARD SHO	3 SVANGUARD SHORT-TERM INVESTMENT GRADE	ADE	Security Identifier VFSTX					
FUND INVESTOR SHARES Open End Fund	IARES							
Dividend Option: Re	Dividend Option: Reinvest: Capital Gains Option: Reinvest							
1,518,767	01/08/07	10.5700	16,053.36	10.7700	16,357.12	303.76	550.20	3.36%
11.848	01/31/07	10.5400	124.86	10.7700	127,60	2.72	4.29	3.36%
15.535	02/28/07	10.6100	164.83	10.7700	167.31	2.48	5.63	3,36%
64.090	03/29/07	10.6100	680.00	10.7700	690.25	10.25	23,22	3.36%
16.066	03/30/07	10,6000	170.30	10.7700	173.03	2.73	5.82	3.36%
15.672	04/30/07	10,6100	166.28	10.7700	168.79	2.51	5,68	3.36%
16.339	05/31/07	10.5400	172.21	10,7700	175.87	3.76	5.82	3,36%
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162.57 10.7700 166.06 165.19 10.7700 168.64 165.19 10.7700 168.64 165.19 10.7700 168.64 165.19 10.7700 168.64 165.27 10.7700 143.57 142.51 10.7700 143.57 132.65 10.7700 131.72 131.72 10.7700 131.72 131.72 10.7700 128.27 131.90 10.7700 128.27 131.28 10.7700 128.59 132.29 10.7700 126.55 122.29 10.7700 126.55 122.29 10.7700 126.55 122.29 10.7700 126.59 126.20 10.7700 2.241.72 18.26 10.7700 125.56 18.27 10.7700 132.92 18.28 10.7700 108.59 18.29 10.7700 108.59 18.20 10.7700 935.49 80.92 10.7700 83.13 80.01 10.7700 83.13 80.01 10.7700 83.13 80.01 10.7700 83.13 80.01 10.7700 83.13 80.01 10.7700 935.49 81.38 10.7700 935.49 81.39 10.7700 935.49 81.30 10.7700 935.49 82.64 10.7700 93.14 826.498.53 427.220.44 \$7 826.498.53 427.220.44 \$7		2,33	89.00	9.9200	86.67		01/31/07	8,972
182.67 10.7700 186.06 3.39 5.59 186.19 10.7700 188.27 2.65 196.19 10.7700 188.27 2.65 196.19 10.7700 188.27 2.65 197.10 10.7700 188.27 2.65 197.10 10.7700 198.27 1.06 197.12 10.7700 197.17 1.06 197.12 10.7700 197.17 1.06 197.12 10.7700 197.17 1.06 197.13.17 1.00 197.10 197.10 197.10 1.14 197.10		36,69	2.021,63	9,9200	1.984.94	invest 9.7400	Open End Fund Dividend Option: Reinvest: Capital Gains Option: Reinvest 203,793	Open End Fund Dividend Option: R 203.793
182.57     10.7700     186.06     3.39     5.59       186.19     10.7700     188.54     3.45     5.67       19.44     10.7700     188.72     2.65     5.34       19.25     10.7700     184.72     2.65     5.34       19.24     10.7700     13.17     1.06     4.31       131.72     10.7700     13.17     1.09     4.43       131.72     10.7700     13.17     0.00     4.43       131.72     10.7700     128.27     1.43     1.19       131.72     10.7700     128.27     1.43     1.19       131.72     10.7700     128.27     1.43     3.90       112.64     10.7700     128.27     2.33     4.02       112.28     10.7700     128.29     14.59     2.43       122.29     10.7700     128.59     2.83     3.91       122.19     10.7700     128.59     2.83     3.93       122.29     10.7700     128.59     8.73     4.22       122.60     10.7700     128.59     8.73     4.22       122.61     10.7700     128.59     8.73     4.42       122.61     10.7700     128.59     8.73     4.43       122.62 <t< td=""><td></td><td></td><td></td><td></td><td>Security Identifier: VFICX</td><td></td><td>3 SVANGUARD INTERMEDIATE-TERM CORPORATE BOND FUND</td><td>3 SVANGUARD INTERME CORPORATE BOND FUND</td></t<>					Security Identifier: VFICX		3 SVANGUARD INTERMEDIATE-TERM CORPORATE BOND FUND	3 SVANGUARD INTERME CORPORATE BOND FUND
162.57 10.7700 166.06 3.39 5.59 168.19 10.7700 188.54 3.45 168.19 10.7700 188.54 3.45 142.51 10.7700 148.77 2.25 142.51 10.7700 143.57 1.05 143.51 10.7700 131.72 0.00 131.72 10.7700 131.72 0.00 131.72 10.7700 131.72 0.00 131.72 10.7700 131.72 0.00 172.40 10.7700 131.72 0.00 172.40 10.7700 131.55 172.40 10.7700 131.55 172.40 10.7700 131.55 172.40 10.7700 131.55 172.41 11.90 10.7700 132.55 172.42 10.7700 132.55 172.43 10.7700 128.55 172.44 10.7700 128.55 172.45 10.7700 128.55 172.47 10.7700 128.59 172.48 10.7700 128.59 172.49 10.7700 128.59 172.40 10.7700 128.59 172.40 10.7700 132.59 172.40 10.7700 132.59 172.41 11.99 172.41 11.99 172.42 10.7700 128.59 172.43 10.7700 128.59 172.44 12.7700 128.59 172.45 10.7700 128.59 172.47 10.7700 128.59 172.48 10.7700 128.59 172.49 10.7700 128.59 172.40 10.7700 128.59 172.41 12.51 12.51 12.51 172.51 10.7700 128.59 172.52 128.51 172.51 128.51 172.51 128.51 172.51 128.51 172.51 128.51 172.51 128.51 172.51 128.51 172.51 128.51 172.51 128.51 172.51 128.51 172.51 128.51 172.51 128.51 172.51 128.51 172.51 128.51 172.51 128.51 172.51 128.51 172.51 128.51 172.51 128.51 172.51 128	19,618	\$700.04	\$27,220.44		\$26,498.53		Total	2,527.432
162.67     10.7700     166.06     3.29     5.59       166.09     10.7700     186.44     3.45     5.59       156.09     10.7700     188.72     2.65     5.34       142.61     10.7700     148.70     2.22     5.34       142.51     10.7700     143.57     1.06     4.31       131.72     10.7700     131.72     0.00     4.43       131.72     10.7700     124.40     0.00     4.43       124.40     10.7700     128.27     1.43     1.28       125.64     10.7700     128.27     1.43     1.23       113.90     10.7700     128.27     1.43     3.90       117.28     10.7700     128.27     1.43     4.02       113.90     10.7700     128.29     1.23     4.02       114.06     10.7700     128.29     1.23     4.02       112.201     10.7700     128.55     3.84     4.26       122.21     10.7700     128.59     8.33     4.22       118.40     10.7700     128.99     8.73     4.27       118.40     10.7700     128.99     8.73     4.24     4.27       12.207     10.7700     135.96     13.29     4.24     4.27 <td></td> <td>WA</td> <td>994.81</td> <td>10.7700</td> <td>Please Provide</td> <td>N/A</td> <td>Reinvestments to Date</td> <td>92.369</td>		WA	994.81	10.7700	Please Provide	N/A	Reinvestments to Date	92.369
162,67         10,7700         166,06         3.39         5.59           168,19         10,7700         188,12         2.65         5.59           156,19         10,7700         188,12         2.65         5.34           142,41         10,7700         148,77         2.26         5.34           131,72         10,7700         148,17         1.06         4.83           131,72         10,7700         134,14         1.49         4.51           131,72         10,7700         134,14         1.49         4.51           131,72         10,7700         134,27         0.00         4.78           132,40         10,7700         124,40         0.00         4.78           113,30         10,7700         128,27         1.43         4.31           112,40         10,7700         128,27         1.43         4.31           112,29         10,7700         128,29         1.439         2.114         4.25           112,29         10,7700         128,35         3.34         4.26         4.26           122,29         10,7700         128,49         4.27         4.28         4.27           12,29         10,7700         128		1.28	80,96	10.7700	79.68	10,6000	10/30/09	7.517
162,67     10,7700     166,06     3.39     5.59       166,19     10,7700     186,64     3.45     5.67       156,07     10,7700     188,64     3.45     5.57       142,48     10,7700     148,77     2.265     5.34       132,65     1,07700     131,72     0,000     4,83       132,64     10,7700     131,72     0,000     4,43       131,72     10,7700     134,74     1,49     4,51       132,64     10,7700     134,72     0,000     4,43       132,64     10,7700     134,72     0,000     4,43       132,64     10,7700     132,72     1,43     4,31       112,89     10,7700     119,61     2,03     2,14       111,28     10,7700     119,61     2,33     2,14       111,28     10,7700     119,61     2,33     2,14       112,291     10,7700     126,59     1,43     3,9       112,291     10,7700     126,59     8,73     3,24     4,28       2,112,291     10,7700     126,59     8,73     3,24     4,28       2,12,17     10,7700     126,59     8,73     3,24     4,27       1,18,49     10,2700     12,43		1.56	76.39	10,7700	74.83	10.5500	09/30/09	7.093
182.67 10.7700 166.06 3.39 5.59 186.19 10.7700 188.64 3.45 156.07 10.7700 189.72 2.65 147.48 10.7700 149.70 2.25 147.49 10.7700 149.70 2.25 131.72 10.7700 131.72 0.00 131.72 0.00 131.72 0.00 131.72 0.00 131.72 0.00 131.72 0.00 131.72 0.00 131.73 0.00 131.74 0.00 131.75 0.00 131.70 131.71 0.00 131.72 0.00 131.70 131.71 0.00 131.70 131.71 0.00 131.71 0.00 131.72 0.00 131.72 0.00 131.72 0.00 131.73 0.00 131.74 0.00 131.75 0.00 131.70 132.71 1.43 132.91 10.7700 132.93 14.59 132.91 10.7700 132.93 14.59 132.91 10.7700 122.91 14.59 132.91 10.7700 122.91 120.72 73.40 132.91 10.7700 132.92 14.44 10.7700 132.92 14.44 10.7700 132.92 14.44 10.7700 132.93 13.90 10.7700 132.93 13.93 10.		2.13	79.04	10.7700	76.91	10,4800	08/31/09	7.339
162,67 10,7700 166,06 3.39 5.59 162,67 10,7700 198,64 3.45 156,19 10,7700 198,72 2.65 141,48 10,7700 148,70 2.25 141,48 10,7700 143,57 2.65 131,25 10,7700 131,72 0.00 131,14 1.49 4.51 131,12 10,7700 124,40 0.00 4.83 124,40 10,7700 124,40 0.00 4.18 113,90 10,7700 115,95 2.05 1113,90 10,7700 119,61 2.33 114,06 10,7700 128,49 14,59 112,291 10,7700 128,55 3.64 123,28 10,7700 128,55 3.64 123,28 10,7700 128,55 3.64 122,17 10,7700 135,96 2.03 122,17 10,7700 135,96 13,99 122,07 10,7700 135,96 13,89 122,07 10,7700 135,96 13,89 136,63 10,7700 135,96 13,89 14,91 10,7700 10,58 9.35 166,600 10,7700 83,13 4,16 2,80 18,97 10,7700 83,13 4,16 2,80 18,97 10,7700 83,13 4,16 2,80 18,19 10,7700 83,10 3.99 1,09 10,7700 83,10 3.99 1,09 10,7700 83,10 3.99 1,09 10,7700 83,10 3.99 1,09 10,7700 83,10 3.99 1,09 10,7700 83,10 3.99 1,09 10,7700 83,10 3.99		34.20	1,116.20	10.7700	1,082,00	10.4400	08/25/09	103.640
162.67     10.7700     166.06     3.39     5.59       165.19     10.7700     168.64     3.45     5.67       147.48     10.7700     148.72     2.65     5.34       142.51     10.7700     143.57     1.06     4.83       122.65     10.7700     134.74     1.49     4.51       131.72     10.7700     134.14     1.49     4.43       112.64     10.7700     128.27     1.43     4.18       113.90     10.7700     128.27     1.43     4.31       113.90     10.7700     115.95     2.05     3.90       117.28     10.7700     115.95     2.05     3.90       117.29     10.7700     116.89     2.83     3.91       112.291     10.7700     128.55     3.64     4.26       123.28     10.7700     128.55     3.64     4.26       123.28     10.7700     127.30     4.02     4.28       123.29     10.7700     125.95     3.34     4.26       123.29     10.7700     125.95     3.34     4.26       123.29     10.7700     125.95     13.89     4.27       124.4     10.7700     125.95     13.84     4.47       125.9	_	3.09	83,10	10.7700	90.01	10.3690	07/31/09	7.716
182.67     10.7700     166.06     3.39     5.59       165.19     10.7700     188.64     3.45     5.67       125.67     10.7700     188.72     2.65     5.34       147.48     10.7700     143.77     1.06     4.83       122.65     10.7700     134.74     1.09     4.43       131.72     10.7700     131.72     0.00     4.43       124.40     10.7700     128.27     1.43     4.31       113.90     10.7700     128.27     1.43     4.31       117.28     10.7700     128.59     14.59     2.05     3.90       117.28     10.7700     128.59     14.59     2.05     3.91       117.28     10.7700     128.59     14.59     2.114       112.291     10.7700     128.59     14.59     2.114       122.291     10.7700     128.99     2.83     3.93       122.91     10.7700     128.99     8.73     4.28       122.92     10.7700     128.99     8.73     4.28       122.92     10.7700     128.99     8.73     4.27       122.92     10.7700     128.99     8.73     4.47       122.92     10.7700     128.99     13.47     4		4.16	8.13	10.7700	78.97	10.2310	06/30/09	7.719
P     182.67     10.7700     186.06     3.39     5.59       165.19     10.7700     188.64     3.45     5.67       142.67     10.7700     148.72     2.65     5.34       142.51     10.7700     149.70     2.22     5.04       142.51     10.7700     134.74     1.49     4.83       137.72     10.7700     131.72     0.00     4.43       131.72     0.00     124.40     0.00     4.43       126.64     10.7700     124.70     0.00     4.43       131.72     0.00     124.70     0.00     4.43       126.64     10.7700     124.70     0.00     4.43       13.90     10.7700     124.71     1.43     4.31       113.90     10.7700     128.75     2.05     4.02       114.05     10.7700     128.59     2.05     2.33     3.90       112.28     10.7700     128.59     14.59     2.43     3.93       122.91     10.7700     128.95     3.64     4.02     4.28       2.121.00     10.7700     128.99     8.73     4.26     4.27       118.26     10.7700     128.99     8.73     4.27     4.27       118.40     10.7		4.86	85.78	10,7700	80.92	10.1590	05/29/09	7,965
162.67     10.7700     166.06     3.39     5.59       165.19     10.7700     168.64     3.45     5.67       147.48     10.7700     158.72     2.65     5.34       142.51     10.7700     143.70     2.22     5.04       131.72     10.7700     134.14     1.49     4.51       131.72     10.7700     134.72     0.00     4.43       131.72     10.7700     124.40     0.00     4.43       131.72     10.7700     128.97     1.43     4.31       131.72     10.7700     128.97     1.43     4.31       131.72     10.7700     128.97     1.43     4.31       113.90     10.7700     128.95     2.05     3.90       117.28     10.7700     119.61     2.33     21.14       114.06     10.7700     128.85     14.59     21.14       122.91     10.7700     128.55     3.84     3.93       122.91     10.7700     128.55     3.84     4.28       2,121.00     10.7700     128.93     3.73     4.28       2,121.00     10.7700     128.93     3.73     4.27       1,2207     10.7700     128.93     3.24     4.27       1,240<		69,49	935,49	10,7700	866.00	9.9700	05/07/09	86,861
7     162.67     10.7700     166.06     3.39     5.59       165.19     10.7700     168.64     3.45     5.67       147.48     10.7700     149.70     2.65     5.54       142.41     10.7700     149.70     2.65     5.34       132.65     10.7700     134.14     1.49     4.51       131.72     10.7700     134.14     1.49     4.51       131.72     10.7700     134.72     0.00     4.43       124.40     10.7700     128.27     1.43     4.31       126.94     10.7700     128.27     1.43     4.31       117.28     10.7700     115.95     2.05     3.90       117.29     10.7700     119.61     2.33     4.31       112.90     10.7700     119.61     2.33     4.31       112.91     10.7700     128.59     14.59     2.114       112.91     10.7700     128.59     14.59     2.114       112.91     10.7700     128.59     3.64     4.28       12.291     10.7700     128.99     8.73     4.28       12.207     10.7700     128.99     8.73     4.27       12.01     10.7700     128.99     13.99     4.27		6.55	82.94	10.7700	76.39	9.9190	04/30/09	7,701
162.67     10.7700     166.06     3.39     5.59       165.19     10.7700     168.64     3.45     5.67       156.07     10.7700     158.72     2.65     5.54       147.48     10.7700     143.57     1.06     4.83       132.65     10.7700     134.57     1.06     4.83       132.65     10.7700     134.72     0.00     4.43       131.72     10.7700     134.72     0.00     4.43       124.40     10.7700     124.40     0.00     4.43       172.84     10.7700     178.27     1.43     4.31       172.89     10.7700     175.95     2.05     3.90       111.28     10.7700     115.95     2.05     3.90       112.29     10.7700     115.89     2.83     4.02       112.291     10.7700     126.55     3.64     4.26       122.17     10.7700     126.55     3.64     4.26       122.17     10.7700     126.59     3.54     4.26       122.07     10.7700     126.99     8.73     4.27       118.26     10.7700     126.99     8.73     4.27       118.26     10.7700     126.99     8.73     4.27       118.26		8,46	89.37	10.7700	80.91	9.7510	03/31/09	8.298
162.57     10.7700     166.06     3.39     5.59       165.19     10.7700     168.64     3.45     5.57       156.07     10.7700     158.72     2.65     5.57       147.48     10.7700     149.70     2.22     5.04       142.51     10.7700     143.57     1.06     4.83       132.65     10.7700     134.14     1.49     4.51       131.72     0.00     131.72     0.00     4.81       132.65     10.7700     124.40     0.00     4.81       131.72     0.00     124.40     0.00     4.18       124.40     10.7700     128.27     1.43     4.31       112.84     10.7700     128.27     1.43     4.31       111.28     10.7700     119.61     2.33     4.02       114.06     10.7700     128.59     14.59     2.14       114.06     10.7700     126.89     2.83     2.21       122.91     10.7700     127.35     2.83     3.34       122.291     10.7700     127.35     3.64     4.26       122.207     10.7700     127.30     4.02     4.28       122.07     10.7700     126.99     8.73     4.27       18.48     <		8.75	91.45	10,7700	82.70	9.7400	02/27/09	8,491
1     162.67     10.7700     166.06     3.39     5.59       165.19     10.7700     168.64     3.45     5.57       156.07     10.7700     188.72     2.65     5.34       147.48     10.7700     149.70     2.22     5.34       142.51     10.7700     143.57     1.06     4.83       131.72     10.7700     134.14     1.49     4.51       131.72     10.7700     124.40     0.00     4.43       128.64     10.7700     128.27     1.43     4.31       131.29     10.7700     128.27     1.43     4.31       113.90     10.7700     115.95     2.05     4.02       117.28     10.7700     115.95     2.05     4.02       114.06     10.7700     20.85.99     14.59     2.14       114.06     10.7700     128.89     2.83     3.93       122.91     10.7700     126.59     3.64     4.26       123.28     10.7700     126.59     3.64     4.27       123.28     10.7700     126.59     3.63     4.27       124.40     10.7700     126.99     8.73     4.27       125.40     10.7700     126.99     8.73     4.27		9.35	105.98	10.7700	96.63	9.8200	01/30/09	9.840
162.67     10.7700     166.06     3.39     5.59       165.19     10.7700     168.64     3.45     5.67       156.07     10.7700     188.72     2.65     5.34       147.48     10.7700     149.70     2.22     5.04       142.51     10.7700     143.57     1.06     4.83       131.72     10.7700     134.14     1.49     4.51       131.72     10.7700     124.40     0.00     4.43       126.44     10.7700     128.27     1.43     4.31       113.90     10.7700     128.27     1.43     4.31       117.28     10.7700     115.95     2.05     3.90       117.28     10.7700     115.95     2.05     3.90       114.06     10.7700     116.89     2.83     2.14       114.06     10.7700     128.55     3.64     2.21.4       118.26     10.7700     128.55     3.64     2.23       118.26     10.7700     128.95     3.64     2.24       2.721.00     10.7700     126.99     3.64     4.26       2.721.00     10.7700     126.99     3.64     4.27       118.46     10.7700     126.99     8.73     4.27       12.89 </td <td>-</td> <td>11.09</td> <td>108,59</td> <td>10.7700</td> <td>97.50</td> <td>9.6700</td> <td>12/31/08</td> <td>10.083</td>	-	11.09	108,59	10.7700	97.50	9.6700	12/31/08	10.083
162.67     10.7700     166.06     3.39     5.59       165.19     10.7700     168.64     3.45     5.67       156.07     10.7700     188.72     2.65     5.34       147.48     10.7700     143.70     2.22     5.04       142.51     10.7700     143.57     1.06     4.83       132.65     10.7700     134.14     1.49     4.51       131.72     10.7700     124.40     0.00     4.43       126.94     10.7700     128.77     1.43     4.31       113.90     10.7700     115.95     2.05     3.90       117.28     10.7700     115.95     2.33     4.02       614.00     10.7700     19.61     2.33     4.02       114.06     10.7700     628.59     14.59     2.14       112.91     10.7700     126.95     2.83     21.14       12.291     10.7700     126.95     3.64     4.26       122.07     10.7700     126.99     8.73     4.27       122.07     10.7700     135.96     13.89     4.57	_	74.44	132,92	10.7700	118,48	9.6000	11/28/08	12.342
162.57     10.7700     166.06     3.39     5.59       165.19     10.7700     188.64     3.45     5.67       166.07     10.7700     188.72     2.65     5.34       147.48     10.7700     149.70     2.22     5.04       142.51     10.7700     143.57     1.06     4.83       132.65     10.7700     134.14     1.49     4.51       131.72     10.7700     134.12     0.00     4.43       124.40     10.7700     128.27     1.43     4.31       113.90     10.7700     128.27     1.43     4.31       117.28     10.7700     115.95     2.05     3.90       117.28     10.7700     116.89     2.83     3.90       114.06     10.7700     128.59     14.59     2.11.4       122.91     10.7700     128.59     14.59     2.11.4       123.28     10.7700     126.59     3.64     4.28       2.121.00     10.7700     126.99     8.73     4.27		13.89	135.96	10.7700	122.07	9.6700	10/31/08	2.624
1     162.67     10.7700     166.06     3.39     5.59       166.19     10.7700     168.64     3.45     5.67       167.40     10.7700     158.72     2.65     5.34       147.48     10.7700     149.70     2.22     5.04       142.51     10.7700     143.57     1.06     4.83       131.72     10.0700     131.72     0.00     4.43       131.72     10.7700     124.40     0.00     4.43       126.94     10.7700     128.27     1.43     4.31       113.90     10.7700     128.27     1.43     4.31       117.28     10.7700     115.95     2.05     3.90       117.28     10.7700     628.59     14.59     2.114       114.06     10.7700     628.59     14.59     2.114       1123.28     10.7700     128.55     3.64     3.93       123.28     10.7700     128.55     3.64     4.28       123.29     10.7700     128.55     3.64     4.28       123.29     10.7700     128.55     3.64     4.28       123.29     10.7700     128.55     3.64     4.28       123.29     10.7700     128.55     3.64     4.28		8.73	126.99	10.7700	118.26	10.0300	09/30/08	11.791
162.67     10.7700     166.06     3.39     5.59       165.19     10.7700     168.64     3.45     5.67       156.07     10.7700     158.72     2.65     5.34       147.48     10.7700     149.70     2.22     5.04       142.51     10.7700     143.57     1.06     4.83       132.65     10.7700     131.72     0.00     4.51       131.72     10.7700     131.72     0.00     4.43       124.40     10.7700     124.40     0.00     4.43       13.90     10.7700     128.27     1.43     4.31       117.28     10.7700     115.95     2.05     3.90       117.28     10.7700     115.95     2.05     3.90       114.06     10.7700     158.89     2.83     4.02       122.91     10.7700     126.55     3.64     4.26       123.28     10.7700     126.55     3.64     4.26       123.28     10.7700     126.55     3.64     4.26       123.28     10.7700     126.55     3.64     4.26       123.28     10.7700     127.30     4.02     4.28		120.72	2,241.72	10.7700	2,121,00	10,1900	09/22/08	208.145
162.67     10.7700     166.06     3.39     5.59       165.19     10.7700     168.64     3.45     5.67       156.07     10.7700     158.72     2.65     5.34       147.48     10.7700     149.70     2.22     5.04       142.51     10.7700     134.74     1.49     4.83       132.65     10.7700     134.72     0.00     4.83       131.72     10.7700     131.72     0.00     4.43       126.94     10.7700     124.40     0.00     4.43       113.90     10.7700     128.27     1.43     4.31       117.28     10.7700     115.95     2.05     3.90       117.29     10.7700     115.95     2.05     3.90       114.06     10.7700     158.89     2.83     3.93       126.91     10.7700     128.55     3.64     4.26		4.02	127.30	10.7700	123.28	10,4300	08/29/08	11.820
162.67 10.7700 166.06 3.39 5.59 165.19 10.7700 168.64 3.45 156.07 10.7700 158.72 2.65 147.48 10.7700 149.70 2.22 147.25 10.7700 134.57 1.06 131.72 10.7700 131.72 0.00 124.40 10.7700 124.40 0.00 113.90 10.7700 128.27 1.43 113.90 10.7700 115.95 117.28 10.7700 119.61 10.7700 139.59 14.59 114.06 10.7700 158.89 2.83 3.93		3.64	126.55	10.7700	122,91	10.4600	07/31/08	11.750
162.67 10.7700 166.06 3.39 5.59 165.19 10.7700 168.64 3.45 156.07 10.7700 158.72 2.65 147.48 10.7700 149.70 2.22 142.51 10.7700 134.57 1.06 132.65 10.7700 131.72 0.00 124.40 10.7700 131.72 0.00 126.94 10.7700 128.27 1.43 13.69 10.7700 128.27 1.43 13.90 10.7700 128.27 1.43 13.90 10.7700 139.61 2.33 614.00 10.7700 139.61 2.33		2,83	116.89	10.7700	114.06	10.5100	06/30/08	10.853
162.67     10.7700     166.06     3.39     5.59       165.19     10.7700     168.64     3.45     5.67       156.07     10.7700     158.72     2.65     5.34       147.48     10.7700     149.70     2.22     5.04       142.51     10.7700     143.57     1.06     4.83       132.65     10.7700     134.74     1.49     4.51       131.72     10.7700     131.72     0.00     4.43       124.40     10.7700     124.40     0.00     4.43       126.84     10.7700     128.27     1.43     4.31       113.90     10.7700     115.95     2.05     3.90       117.78     10.7700     119.61     2.33     4.02		14.59	628.59	10.7700	614.00	10.5200	06/26/08	58 365 - 1,166
162.67     10.7700     166.06     3.39     5.59       165.19     10.7700     168.64     3.45     5.67       156.07     10.7700     148.72     2.65     5.34       147.48     10.7700     148.70     2.22     5.04       142.51     10.7700     143.57     1.06     4.83       132.65     10.7700     134.14     1.49     4.51       131.72     10.7700     131.72     0.00     4.43       124.40     10.7700     124.40     0.00     4.18       126.84     10.7700     128.27     1.43     4.31       113.90     10.7700     128.27     1.43     4.31       115.95     2.05     3.90		2.33	119.61	10.7700	117.28	10.5600	05/30/08	11 106
162.67 10.7700 166.06 3.39 5.59 165.19 10.7700 168.64 3.45 5.67 156.07 10.7700 138.72 2.65 5.34 147.48 10.7700 149.70 2.22 5.04 142.51 10.7700 143.57 1.06 4.83 132.65 10.7700 134.14 1.49 131.72 10.7700 131.72 0.00 124.40 10.7700 124.07 0.00 126.84 10.7700 124.07 0.00		205	115.95	10.7700	113.90	10.5800	04/20/08	0.766
7     162.67     10.7700     166.06     3.39     5.59       165.19     10.7700     168.64     3.45     5.67       156.07     10.7700     138.72     2.65     5.34       147.48     10.7700     149.70     2.22     5.04       142.51     10.7700     143.57     1.06     4.83       132.65     10.7700     134.14     1.49     4.51       131.72     10.7700     131.72     0.00     4.43       124.00     10.7700     134.40     0.00     4.18		1.43	128.27	10 7700	126.84	10.5500	03/31/08	11010
7     162.67     10.7700     166.06     3.39     5.59       165.19     10.7700     188.64     3.45     5.67       166.07     10.7700     188.72     2.65     5.34       147.48     10.7700     149.70     2.22     5.04       142.51     10.7700     143.57     1.06     4.83       132.65     10.7700     134.14     1.49     4.51       131.72     10.7700     131.72     0.00     4.43		9.80	124 40	10.7700	124 40	10.7700	02/29/08	11 551
162.67 10.7700 166.06 3.39 5.59 165.19 10.7700 168.64 3.45 5.67 156.07 10.7700 158.72 2.65 147.48 10.7700 149.70 2.22 5.04 142.51 10.7700 143.57 1.06 4.83 137.65 10.7700 134.14 1.49 4.51	·	0.00	131 77	10 7700	131 72	10.7700	01/31/08	2220
162.67 10.7700 166.06 3.39 5.59 165.19 10.7700 168.64 3.45 5.67 156.07 10.7700 158.72 2.65 5.34 147.48 10.7700 149.70 2.22 5.04 142.51 10.7700 143.57 1.06 4.83	_	1.49	134.14	10.7700	132.65	10.6500	12/31/07	12.455
) 162.67 10.7700 168.64 165.19 10.7700 10.8.64 156.07 10.7700 10.7	_	1.06	143.57	10.7700	142.51	10.6900	11/30/07	1111
) 162.67 10.7700 166.06 3.39 5.59 165.19 10.7700 168.64 3.45 5.67 156.07 10.7700 158.72 2.65 5.34	_	2.22	149.70	10.7700	147.48	10.6100	10/31/07	13.906
7 1 162.57 10.7700 166.06 3.39 5.59 1 165.19 10.7700 168.64 3.45 5.67	_	2.65	158.72	10,7700	156,07	10,5900	09/28/07	14.737
) 162.67 10.7700 166.06 3.39 5.59	_	3.45	168,64	10.7700	165.19	10.5500	08/31/07	15.658
ADE (continued)	_	3.39	166.06	10.7700	162,67	10.5500	07/31/07	15,419
						€ (continued)	VANGUARD SHORT-TERM INVESTMENT GRADE (continued)	ANGUARD SHO
							nhinued)	Mutual Funds (continued)
							(continued)	Mutual Funds (continued)
Unit Cost Cost Basis Market Price Market Value Gain/Loss Annual Income Yield			Market Value	Market Price	Ceșt Basis	Unit Cost	Acquisition Date	Quantity



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The Principal Financial Group 711 High Street Des Moinss, Iowa 50392-0001 1-888-PRINCOR

# Individual Retirement Account Statement

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Statement Period: 10/01/2010 - 12/31/2010

# Portfolio Holdings (continued)

4,78%								
	34,76	88,63	726.63	9.9200	638,00	8.7100	05/07/09	73.249
4.78%	4.27	11.33	89.23	9,9200	77.90	8.6500	04/30/09	.995
4.78%	4,40	13.27	92,03	9,9200	78.76	8.4900	03/31/09	.277
4,78%	1,89	5.74	39.56	9,9200	33,82	8.4800	03/26/09	.988
4.78%	0.89	2.70	18,62	9.9200	15.92	8,4820	03/26/09	.877
4,78%	4.19	12.79	87.50	9.9200	74.71	8.4700	02/27/09	.821
4.78%	4.82	13.02	100.86	9.9200	87.84	8,6400	01/30/09	0.167
4.78%	5.30	14.20	110.89	9.9200	96.69	8.6500	12/31/08	1.178
4,78%	7.86	26.84	154,45	9.9200	137.56	8.3000	11/28/08	6.573
4,78%	8.24	30.38	172.21	9,9200	141.83	8.1700	10/31/08	7.360
4,78%	8.04	18.98	168,14	9,9200	149.16	8.8000	09/30/08	6.950
4,78%	8.01	9.12	167.54	9.9200	158.42	9.3800	08/29/08	688.3
4,78%	7.97	8.74	166,69	9.9200	157.95	9.4000	07/31/08	6.803
4.78%	6.01	5.33	125.74	9.9200	120,41	9.5000	06/30/08	2.675
4.78%	382.54	322.53	7,998.53	9.9200	7,676.00	9.5200	06/26/08	06.303
4.78%	5.88	4.22	122,95	9.9200	118.73	9.5800	05/30/08	2.394
4,78%	5,60	2.72	117,06	9.9200	114.34	9.6900	04/30/08	1.800
4.78%	6.13	1.94	128,22	9.9200	126.28	9.7700	03/31/08	2.925
4.78%	7.10	2.69	148.51	9.9200	145.82	9.7400	03/27/08	4.971
4.78%	5,64	-0.12	117.92	9,9200	118.04	9.9300	02/29/08	1.887
4.78%	6.00	-0.25	125.49	9,9200	125.74	9.9400	01/31/08	2.650
4.78%	6,09	1.67	127.39	9.9200	125.72	9,7900	12/31/07	2.842
4.78%	6.47	0.95	135.20	9.9200	134.25	9.8500	11/30/07	3,629
4.78%	6,80	3.01	142.27	9.9200	139.26	9.7100	10/31/07	4.342
4.78%	69.3	3.52	139,78	9.9200	136.26	9.6700	09/28/07	4.091
4.78%	6,90	4.08	144.37	9.9200	140.29	9.6400	08/31/07	4.553
4.78%	6.87	4.92	143.67	9.9200	138.75	9.5800	07/31/07	4.483
4.78%	5,80	4.64	121.17	9.9200	116.53	9,5400	06/29/07	2.215
4,78%	268.30	231.86	5,609.86	9.9200	5,378.00	9.5100	06/22/07	65.510
4.78%	5.70	3.61	119.24	9.9200	115.63	9.6200	05/31/07	2.020
4.78%	5.42	1.72	113.24	9.9200	111.52	9.7700	04/30/07	1.415
4,78%	5.60	2.01	117,12	9.9200	115.11	9.7500	03/30/07	1.806
4.78%	27.56	9.29	576.29	9.9200	567.00	9.7600	03/29/07	8.094
							10.10	ANGUARD INTERMI
							red)	Mutual Funds (continued)
							tirued)	Mutual Funds (continued)
Net.	Assual Incente	Gain/Less	Market Value	Market Price	Cost Basis	Unit Cast	Acquisition Date	Quantity
Standed	CSUMMERC	C. S. COURCE						

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# Disclosures and Other Information

been included in the Asset Allocation information at the beginning of this statement. various factors into consideration. The pricing of listed options takes into account the last closing price, as well as the current bid and offer prices. Where securities have not been priced, such securities have not services are sometimes unable to provide timely information. Where pricing sources are not readily available, particularly on certain debt securities, estimated prices may be generated by a matrix system taking Pricing - Securities prices may vary from actual figuidation value. Prices shown should only be used as a general guide to portfolio value. Prices are received from various pricing services. However, pricing

The Estimated Price as of Date only appears when the price date does not equal the statement date

receives payment for order flow, the source and nature of which payment will be furnished to you upon written request to your introducing firm. the name of the person from whom your security was purchased, will be furnished to you upon written request to your introducing firm. In dividend reinvestment transactions, Pershing acts as your agent and reinvested. You will not receive confirmation of these reinvestments. However, information pertaining to these transactions which would otherwise appear on confirmations, including the time of execution and Reinvestment - The dollar amount of Mutual Fund distributions, Money Market Fund dividend income, Bank Deposit interest income, or dividends for other securities shown on your Statement may have been

summary of this information is available to you promptly upon your written request directed to your introducing firm. In order to assist your introducing firm in maintaining current background and financial automatically pursuant to the exercise by exception procedure of the Options Clearing Corporation. Additional information regarding this procedure is available upon written request to your introducing firm. information concerning your option accounts, please promptly advise them in writing of any material change in your investment objectives or linencial situation. Expiring options which are valuable are exercised Option Disclosure - Information with respect to commissions and other charges incurred in connection with the execution of option transactions has been included in confirmations previously furnished to you. A

similar corporate action transactions unless you instruct your financial organization otherwise. Pershing's currency conversion rate will not exceed the highest interbank conversion rate identified from customery Foreign Currency Transactions - Pershing may execute foreign currency transactions as principal for your account. Pershing may automatically convert foreign currency to or from U.S. dollars for dividends and

Page 14 of 22

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<sup>3</sup> The cost basis of securities positions acquired prior to the availability of the PORTFOLIO EVALUATION SERVICE for this account, or delivered into this account, has been provided to PERSHING by your financial institution, and we make no representation as to the accuracy of such cost basis.

<sup>5</sup> Unrealized gains and losses are not reported for securities for which cost basis or market value is not available



Des Moines, Iowa 50392-0001 1-888-PRINCOR The Principal Financial Group
711 High Street

### Individual Retirement Account Statement

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Statement Period: 10/01/2010 - 12/31/2010

# Portfolio Holdings (continued)

be billed at the rates such agents use. banking sources on the conversion date or the prior business day, increased by up to 1%, unless a particular rate is required by applicable law. Your financial organization may also increase the currency will conversion rate. This conversion rate may differ from rates in effect on the date you executed a transaction, incurred a charge, or received a credit. Transactions converted by agents (such as depositories) will

margin account. Proxy Vote - Securities held by you on margin (securities not fully paid for by you) may be lent by Pershing to itself or others in accordance with the terms outlined in the Margin Agreement. The right to vote your shares held on margin will be reduced by the amount of shares on loan. The Proxy Voting Instruction Form sent to you may reflect a smaller number of shares entitled to vote than the number of shares in your

# Transactions in Date Sequence

Date	19/01/10	10/91/10	10/01/10	10/01/10	10/01/10	10/01/10	10/04/10	10/04/10	10/04/10
Activity Type	CASH DIVIDEND RECEIVED OPGVX	REINVEST CASH INCOME OPGVX	CASH DIVIDEND RECEIVED VFSTX	REINVEST CASH INCOME VFSTK	CASH DIVIDEND RECEIVED VFICX	REINVEST CASH INCOME VFICX	CASH DIVIDEND RECEIVED MHOAX	REINVEST CASH INCOME MHOAX	CASH DIVIDEND RECEIVED PTTAX
Description	OPPENHEIMER LIMITED TERM GOVT FUND CLASS A FOR ACCRUAL PERIOD ENDING 09/30/10	OPPENHEIMER LIMITED TERM GOVT FUND CLASS A SHRS PURCH. AT \$9.45000 FOR ACCRUAL PERIOD ENDING 09/30/10	VANGUARD SHORT-TERM INVESTMENT GRADE FUND INVESTOR SHARES FOR ACCRUAL PERIOD ENDING 09/30/10	VANGUARD SHORT-TERM INVESTMENT GRADE FUND INVESTOR SHARES SHRS PURCH, AT \$10.87900 FOR ACCRUAL PERIOD ENDING 09/30/10	VANGUARD INTERMEDIATE-TERM CORPORATE BOND FUND FOR ACCRUAL PERIOD ENDING 09/30/10	VANGUARD INTERMEDIATE-TERM CORPORATE BOND FUND SHRS PURCH. AT \$10.39000 FOR ACCRUAL PERIOD ENDING 09/30/10	MFS HIGH-YIELD OPPORTUNITIES FUND CLASS A FOR ACCRUAL PERIOD ENDING 09/30/10	MFS HIGH-YIELD OPPORTUNITIES FUND CLASS A SHRS PURCH, AT \$6.29000 FOR ACCRUAL PERIOD ENDING 09/30/10	PIMCO TOTAL RETURN CLASS A FOR ACCRUAL PERIOD ENDING 09/30/10
Desadify		5.158		6.749		8.509		12.641	
j.									
increase interact									
å mar mi		-48.74	73.36	-73.36	88.41	-88.41	79.51	-79.51	31.02
8		USU	USD	USD	USU	USD	USU	OSU	asu

Page 15 of 22

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SO PURSITIONS
Ask about e-delivery



# Transactions in Date Sequence (continued)

11/01/10  CASH DIVIDEND RECEIVED PIREX  11/01/10  CASH DIVIDEND RECEIVED OPGVX  11/01/10  CASH DIVIDEND RECEIVED OPGVX  11/01/10  REINVEST CASH INCOME VFSTX  11/01/10  CASH DIVIDEND RECEIVED VFSTX  11/01/10  CASH DIVIDEND RECEIVED WFICX  11/02/10  CASH DIVIDEND RECEIVED MHOAX  11/02/10  CASH DIVIDEND RECEIVED MHOAX  11/02/10  CASH DIVIDEND RECEIVED PITAX  REINVEST CASH INCOME PITAX  11/02/10  CASH DIVIDEND RECEIVED PITAX  REINVEST CASH INCOME PITAX  12/01/10  REINVEST CASH INCOME PITAX  REINVEST CASH INCOME PITAX  12/01/10  REINVEST CASH INCOME PITAX  12/01/10  REINVEST CASH INCOME PITAX  CASH DIVIDEND RECEIVED PITAX  REINVEST CASH INCOME PITAX  CASH DIVIDEND RECEIVED  PITAX  CASH DIVIDEND RECEIVED  PITAX  CASH DIVIDEND RECEIVED  PITAX  CASH DIVIDEND RECEIVED  PITAX  CASH DIVIDEND RECEIVED  PITAX  CASH DIVIDEND RECEIVED  PITAX  CASH DIVIDEND RECEIVED  PITAX  CASH DIVIDEND RECEIVED  PITAX  CASH DIVIDEND RECEIVED  PITAX  CASH DIVIDEND RECEIVED  PITAX  PITA	10/04/10 REINVEST CASH INCOME PHAC \$11.1	Activity Type
CASH DIVIDEND RECEIVED PIREX  CASH DIVIDEND RECEIVED OPGYX  CASH DIVIDEND RECEIVED OPGYX  REINVEST CASH INCOME VESTX  REINVEST CASH INCOME VESTX  CASH DIVIDEND RECEIVED WHOAX REINVEST CASH INCOME VESTA  CASH DIVIDEND RECEIVED MHOAX REINVEST CASH INCOME PITAX REINVEST CASH INCOME PITAX REINVEST CASH INCOME PITAX CASH DIVIDEND RECEIVED VESTX	EST CASH INCOME	
	PBM \$11.	
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2.741 4.508 6.826 8.715 2.951	2.674	Quantity Price
		Accrued Interest
41.91 42.65 42.65 -42.65 -74.40 90.90 -90.90 -90.90 -78.07 78.07 -78.07 -34.50 -34.50 -34.50 -86.72	-31.02	Ĭ
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## Individual Retirement Account Statement

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Statement Period: 10/01/2010 - 12/31/2010

Amount CCY -86.11 USD

# Transactions in Date Sequence (continued)

THE ST			
Settlement			
Date	Activity Type	Description	Quantity
12/01/10	REINVEST CASH INCOME VFICX	VANGUARD INTERMEDIATE-TERM CORPORATE BOND FUND SHRS PURCH. AT \$10.29000 FOR ACCRUAL PERIOD ENDING 11/30/10	8.368
12/02/10	CASH DIVIDEND RECEIVED MHOAX	MFS HIGH-YIELD OPPORTUNITIES FUND CLASS A FOR ACCRUAL PERIOD ENDING 11/30/10	
12/02/10	REINVEST CASH INCOME MHOAX	MFS HIGH-YIELD OPPORTUNITIES FUND CLASS A SHRS PURCH, AT \$6.29000 FOR ACCRUAL PERIOD ENDING 11/30/10	12,488
12/02/10	CASH DIVIDEND RECEIVED OPGVX	OPPENHEIMER LIMITED TERM GOVT FUND CLASS A FOR ACCRUAL PERIOD ENDING 11/30/10	
12/02/10	REINVEST CASH INCOME OPGVX	OPPENHEIMER LIMITED TERM GOVT FUND CLASS A SHRS PURCH. AT \$9,44000 FOR ACCRUAL PERIOD ENDING 11/30/10	4.403
12/02/10	CASH DIVIDEND RECEIVED PTTAX	PIMCO TOTAL RETURN CLASS A FOR ACCRUAL PERIOD ENDING 11/30/10	
12/02/10	REINVEST CASH INCOME PTTAX	PIMCO TOTAL RETURN CLASS A SHRS PURCH. AT \$11.49000 FOR ACCRUAL PERIOD ENDING 11/30/10	3.121
12/10/10	LONG TERM CAPITAL GAIN DISTRIBUTION PITTAY	PIMCO TOTAL RETURN CLASS A 1237.4160 SHRS RD 12/07 PD 12/08/10	
12/10/10	SHORT TERM CAPITAL GAIN DISTRIBUTION PITAX	PIMCO TOTAL RETURN CLASS A 1237.4160 SHRS RD 12/07 PD 12/08/10	
12/10/10	REINVEST CASH INCOME PTTAX	PIMCO TOTAL RETURN CLASS A 1237,4160 SHRS SHRS PURCH, AT \$10.80000 RD 12/07 PD 12/08/10	42.397
12/10/10	REINVEST CASH INCOME PTTAX	PIMCO TOTAL RETURN CLASS A 1237,4160 SHRS SHRS PURCH, AT \$10.80000 RD 12/07 PD 12/08/10	19.386
12/13/10	CASH DIVIDEND RECEIVED MEIAX	MFS VALUE FUND CLASS A 1707.5360 SHRS RD 12/09 PD 12/09/10	
12/13/10	REINVEST CASH INCOME	MFS VALUE FUND CLASS A 1707.5360 SHRS SHRS PURCH. AT \$22.27000 RD 12/09 PD 12/09/10	7.389
12/14/10	LONG TERM CAPITAL GAIN	PRINCIPAL MIDCAP S&P 400 INDEX FUND CLASS I	

Page 17 of 22

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-209,37

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457 89

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-35.86

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OSD

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**USD** 

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-78.55

SS

78.55 USD

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DISTRIBUTION MPSIX

740,8090 SHRS RD 12/09 PD 12/10/10

# Transactions in Date Sequence (continued)

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Settlement	•	P		F	[	
12/14/10	REINVEST CASH INCOME MPSIX	PRINCIPAL MIDCAP S&P 400 INDEX FUND CLASS I 740,8090 SHRS SHRS PURCH. AT \$14,03000 RD 12/09 PD 12/10/10	6.885	1	-96.80	
12/20/10	CASH DIVIDEND RECEIVED LGILX	LAUDUS GROWTH INVESTORS U.S. LARGE CAP GROWTH FD 795.5930 SHRS RD 12/15 PD 12/16/10			8.43	
12/20/10	REINVEST CASH INCOME LGNLX	LAUDUS GROWTH INVESTORS U.S. LARGE CAP GROWTH FD 795,5930 SHRS SHRS PURCH. AT \$12,44000 RD 12/15 PD 12/16/10	0.678		8.43	
12/20/10	CASH DIVIDEND RECEIVED MGIAX	MFS INTERNATIONAL VALUE FUND CLASS A 934.2530 SHRS RD 12/16 PD 12/16/10			258.76	
12/20/10	REINVEST CASH INCOME MGIAX	MFS INTERNATIONAL VALUE FUND CLASS A 934.2530 SHRS SHRS PURCH, AT \$24.27000 RD 12/16 PD 12/16/10	10.662		-258.76	
12/23/10	CASH DIVIDEND RECEIVED PVIMIX	PRINCIPAL MIDCAP VALUE I FUND CLASS I 793.5600 SHRS RD 12/20 PD 12/21/10			119.91	
12/23/10	REINVEST CASH INCOME	PRINCIPAL MIDCAP VALUE I FUND CLASS I 793.5600 SHRS SHRS PURCH, AT \$13.02000 RD 12/20 PD 12/21/10	9.210		-119.91	
12/23/10	CASH DIVIDEND RECEIVED PSSIX	PRINCIPAL SMALLCAP S&P 600 INDEX FUND CLASS I 646.9090 SHRS RD 12/20 PD 12/21/10			96.91	
12/23/10	REINVEST CASH INCOME PSSIX	PRINCIPAL SMALLCAP S&P 600 INDEX FUND CLASS I 646.9090 SHRS SHRS PURCH, AT \$15.96000 RD 12/20 PD 12/21/10	6.072		-96.91	
12/23/10	CASH DIVIDEND RECEIVED MPSIX	PRINCIPAL MIDCAP S&P 400 INDEX FUND CLASS I 747.6940 SHRS RD 12/20 PD 12/21/10			98.02	
12/23/10	REINVEST CASH INCOME MPSIX	PRINCIPAL MIDCAP S&P 400 INDEX FUND CLASS I 747.6940 SHRS SHRS PURCH. AT \$14.08000 RD 12/20 PD 12/21/10	6.962		-98.02	
12/23/10	CASH DIVIDEND RECEIVED PLFIX	PRINCIPAL LARGECAP S&P 500 INDEX FUND CLASS I 2482.2660 SHRS RD 12/20 PD 12/21/10			291.67	
12/23/10	REINVEST CASH INCOME PLFIX	PRINCIPAL LARGECAP S&P 500 INDEX FUND CLASS I 2482.2660 SHRS SHRS PURCH. AT \$8.77000 RD 12/20 PD 12/21/10	33.258		-291.67	
12/31/10	LONG TERM CAPITAL GAIN DISTRIBUTION VFSTX	VANGUARD SHORT-TERM INVESTMENT GRADE FUND INVESTOR SHARES FOR ACCRUAL PERIOD ENDING 12/30/10			15.16	
12/31/10	REINVEST CASH INCOME VFSTX	VANGUARD SHORT-TERM INVESTMENT GRADE FUND INVESTOR SHARES SHRS PURCH. AT \$10.76000 FOR ACCRUAL PERIOD ENDING 12/30/10	1.409		-15,16	
12/31/10	LONG TERM CAPITAL GAIN DISTRIBUTION VFICX	VANGUARD INTERMEDIATE-TERM CORPORATE BOND FUND FOR ACCRUAL PERIOD ENDING 12/30/10			260.67	

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The Principal Financial Group 711 High Street Des Moines, Iowa 50392-0001 1-888-PRINCOR

## Individual Retirement Account Statement

Statement Period: 10/01/2010 - 12/31/2010

# Transactions in Date Sequence (continued)

Process/ Settlement

Settlement							
Date	Activity Type	Description	Quantity	Price	Accrued interest	Amount	용
12/31/10	SHORT TERM CAPITAL GAIN	VANGUARD INTERMEDIATE-TERM CORPORATE BOND				176.07	USU
	DISTRIBUTION VFICX	FUND FOR ACCRUAL PERIOD ENDING 12/30/10					
12/31/10	REINVEST CASH INCOME	VANGUARD INTERMEDIATE-TERM CORPORATE BOND	17,821			-176.07	GSU
	VFICX	FUND SHRS PURCH, AT \$9.88000 FOR ACCRUAL PERIOD ENDING 12/30/10					
12/31/10	REINVEST CASH INCOME VFICX	VANGUARD INTERMEDIATE-TERM CORPORATE BOND FUND SHRS PURCH. AT \$9.88000 FOR ACCRUAL PERIOD ENDING 12/30/10	26,384	-		-260.67 USD	둤
Total Value of a	Total Value of all Transactions				\$0.00	\$0.00	
The price and qu	The price and quantity displayed may have been rounded.						

Income and Expense Summary	Current Period Tax Deferred	Year-In-Date Tax Deferred
Dividend Income		
Equities	2,033.53	5,789.61
Money Market	0.00	0.03
Total Dividends, Interest, Income and Expenses	\$2,033,53	\$5,789.64
Distributions		
Long - Term Capital Gain Distributions	581.80	581.80
Short - Term Capital Gain Distributions	633.96	716.54
Total Distributions	\$1,215.76	\$1,298.34

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Moth different in all actions	Tax Year - 2010		Tax Year - 2009	
	This Period	Year-to-Date	This Period	Year-te-Date
Distributions Death	0.00	-20,090.00	0.00	0.00
Total Distributions	\$0.00	\$20,000.00	\$0.00	\$0.00
Federal Tax Withheld on Distributions Death	0.00	-6,000.00	0,00	0.00
				Page 19 of 22

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# Retirement Account Transactions (continued)

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Medicalic McConin II disactions (continued)	Tau Year - 2010		Tax Year - 2009	
	This Period	-	This Period	Year-to-Date
Total Federal Tax Withheld	\$0.00	-\$6,000.00	\$0.00	\$0.00
State Tax Withheld on Distributions State Tax Withheld	9	-2 gna 00	20	200
Total State Tax Withheld	\$0.00	-\$2,000.00	\$0.00	\$0.00
Total Tax Withheld on Distributions	\$0.00	\$8,000.00	\$0.00	\$0.00

NOTE: The amounts shown in the Year-to-Date columns are aggregate amounts of all transactions conducted for a particular transaction type.

# Schedule of Realized Gains and Losses Year-to-Date

-\$2,972.26	\$10,377.03	\$13,349.29		Marian Maria	The state of the s	Long Term	Total Short Term and Long Term	Total Sh
-\$2,964.08	\$10,163.67	\$13,127.75					Term	Total Long Term
1.21	152.21	151.00	27,061	BNVAX	UBS U S LARGE CAP VALUE EQUITY FUND	SELL	08/25/09	09/02/10
162.79	546.79	384,00	97.215	BNVAX	UBS U S LARGE CAP VALUE EQUITY FUND	SELL	02/20/09	09/02/10
72,49	276.49	204,00	49.157	BNVAX	UBS U S LARGE CAP VALUE EQUITY FUND	SELL	01/20/09	09/02/10
272.75	1,714.91	1,442.16	304.896	BNVAX	VALUE	SELL	12/19/08	09/02/10
18.91	118.89	99.98	21,137	BNVAX	<b>VALUE EQUIT</b>	SELL	12/19/08	09/02/10
238,34	3,015,34	2,777.00	536.100	BNVAX	UBS U S LARGE CAP VALUE EQUITY FUND	SELL	12/01/08	09/02/10
-67.90	137.10	205.00	24.376	BNVAX	EQUIT	SELL	06/26/08	09/02/10
-374.75	512.18	886.93	91,061	BNVAX	UBS U S LARGE CAP VALUE EQUITY FUND	SELL	12/24/07	09/02/10
-48.95	68.89	115.84	11,893	BNVAX	UBS U S LARGE CAP VALUE EQUITY FUND	SELL	12/24/07	09/02/10
-61.08	83,49	144.57	14.843	BNVAX	UBS U S LARGE CAP VALUE EQUITY FUND	SELL	12/24/07	09/02/10
-298.29	405.71	704,00	72.131	BNVAX	UBS U S LARGE CAP VALUE EQUITY FUND	SELL	12/20/07	D9/02/10
-54.80	52.20	107.00	9.280	BNVAX	VALUE	SELL	09/20/07	09/02/10
-6,88	7.12	14.00	1.266	BNVAX		SELL	03/29/07	09/02/10
-2,817.92	3,074.35	5,892.27	546.593	BNVAX	UBS U S LARGE CAP VALUE EQUITY FUND	SELL	01/09/07	09/02/10
								Long Term
-\$8.18	\$213.36	\$221.54					: Term	Total Short Term
-8.18	213.36	221.54	37.935	BNVAX	UBS U S LARGE CAP VALUE EQUITY FUND	SELL	12/21/09	Short Term 09/02/10
Realized Gain/Loss	Proceeds	Cost Basis	Quantity	Security Identifier	Description	Transaction	Date	*
						Closing	Acquisition	Disposition

you. Return of capital information has been obtained from sources we believe to be reliable. received after year-end and there may be differences in cost basis reflected on your monthly client brokerage statement at year end versus any subsequent reports or online displays you may have evailable to losses from wash sale events. Adjustments to cost basis may have been made for prior income received and subsequently reclassified by the Issuer as a return of capital. Typically these adjustments are The Schedule of Realized Gains and Losses is not reported to the IRS. This Schedule may not reflect all cost basis adjustments necessary for tax reporting purposes; for example, it does not reflect disallowed

in order to properly report your gain or loss for tax purposes. Pershing shall not be responsible for and makes no representations or warranties with respect to the accuracy of any information that you report to the IRS or other taxing authorities, and, accordingly, discialins any and all liability that may arise with respect to your use and reliance on the information provided herein for such reporting. When you report your cost basis on your tax return, it should be verified with your own records. In particular, there may be other adjustments which you need to make and you should consult with your tax advisor

Page 20 of 22



Des Moines, Iowe 50392-0001 1-888-PRINCOR 711 High Street The Principal Financial Group

### Individual Retirement Account Statement

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Statement Period: 10/01/2010 - 12/31/2010

### Messages

Note from Pershing LLC regarding estimated values on brokerage account statements

or is not received in time for posting to your brokerage account statement, resulting in a valuation or market price of N/A or Not Available. Please contact your investment professional for current information regarding your investments and account statement. Pershing relies on external valuation vendors for estimated, periodic valuation and market price information that is included in your brokerage account statement. From time to time, this information is not available

estimated market price that is listed on your brokerage account statement. For owners of auction rate securities, please note that many auction rate securities have become illiquid due to current market conditions. As a result, it may not be possible to sell such securities at or near the

contribution limit is \$5,000 for 2010. Individuals aged 50 or older may also make an additional catch-up contribution of \$1,000. When making your annual contribution, please indicate in writing the tax year for which the contribution should be applied. Do not forget to make your annual contribution to your Traditional or Roth IRA for 2010, if you are eligible. Contributions for the 2010 tax year must be made by the April 15, 2011, deadline. The maximum

# Disclosure Regarding Securities Lending in Margin Accounts

written permission. Please contact your financial organization if you have any questions. lending the securities for short sales. As a result, Pershing and your financial organization may receive compensation in connection therewith. Further, Pershing does not lend fully-paid-for securities without your f you have a margin account, pursuant to your Margin Agreement with Pershing LLC and as permitted by law, margin securities in your account, may be used for, among other things, settling short sales and

Program Hotline number, 1-800-289-9999 or by e-mail at www.fiora.org. An investor brochure is available that includes information describing the FINRA Regulation Public Disclosure Program. Investors seeking detailed information regarding securities regulations and disclosures may contact the Financial Industry Regulatory Authority (FINRA) directly at the FINRA Regulation Public Disclosure

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fransactions raust be considered by you when computing the value of your account

- if you maintain a margin account, this is a combined statement of your general account account as required by Regulation T is available for your inspection upon request. of Governors of the Federal Reserve System. The permanent record of the separate This is especially true if you have written options which have been exercised. and a special memorandum account maintained for you under Regulation T of the Board
- interest charged on debit balances in your account appears on the statement. The rate material previously furnished to you. Please contact your financial institution if you desire to fluctuations in money rates or other reasons. Interest is computed as described in of interest and period covered are indicated. The rate may change from time to time due
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Planking instructions and store date about you much as your financial information and inventment, objectives. However, Premiring is not reviewing this information and evaluating whether your investments compare with your financial adults and objective and you hereby release herebing from investments compare with your financial adults and objective and you hereby release herebing from any finality to do no. Similarity, Ferniking insy-capture and store in formation about whether a boundary or an introducing firm in registrated in a sylven state. You thereby release Probably from any finality to review this data or to evaluate whether a purificular security is registered or accept from registration

a general disclosure. If you have erry questions regarding this notice or if you would like additional copies of the Disclosure Statement, please contact your financial institution. This notice is not meant as a definitive enumeration of every possible circumstance, but as

## PAYMENT FOR ORDER FLOW PRACTICES

Exchange Act of 1934. The following statement is provided to you as required by Rule 11Ac1-3 of the Securities

broker-dealers during normal business hours and during extended trading sessions. Certain of these venues provide payments to Pershing or charge access feet to Pershing depending refer to www.ordenoutingdisclosure.com. flow to certain option exchanges. Compensation is generally in the form of a per option may execute certain equity orders as principal. The details of these payments and fees are confract cash payment. For a listing of organizations that pay Pershing for order flow, please available upon written request. Pershing receives payments for directing listed options order upon the characteristics of the order and any subsequent execution. In addition, Pershing Pershing sends certain equity orders to exchanges, Electronic Communication Networks, or

for quality of execution purposes. electronically up to a specified size, and to execute them at or better than the national best bid or offer (NBBO). On certain larger orders, or if the designated market bentlers do not exchange to which it is routed, such order may be represented in the national marketplace using the various means available for price discovery. Pershing also regularly reviews reports selected based on the consistent high quality of their executions in one or more market segments and their ability to provide opportunities for executions at prices superior to the make a market in the subject security. Pershing directly contacts market centers to obtain an execution. The designated market centers to which orders are automatically routed are <u>Best Execution</u>: Notwithstanding the previous paragraph regarding payment for order flow. Persiting selects certain market centers to provide execution of over-the-counter and exchange-listed securities transactions which agree to accept orders, transmitted NSBO. If an order for an exchange-listed security is not immediately executable on the

- IMPORTANT ARBITRATION DISCLOSURES

  Alipaties to this agreement are giving up the right to sue each other in court, including the right to a trial by jury, except as provided by the rules of the arbitration forum in which a claim is flect.

  Arbitration events are garactely final and binding: a party's ability to have a court reverse or

- modify an additional award is very finited.

  The shally of the perties to obtain documents, whereas statements and other discovery is generally more inneed in archaector than in court proceedings.

  The eriberators do not have to explain the reason(s) for first award.
- with the securties inclusiny. The percel of arbitrators will typically include a minority of arbitrators who were or are affiliated
- The rules of some exhibitation forums may impose time limits for bringing a claim in arthiticism in some cases, a claim that is inaligible for arbitration may be brought in court. The rules of the arbitration forum in which the claim is filled, and any amendments thereto, shall
- be incorporated into this agreement.

claim took piece (and only before such exchange). regulatory authority or any other national securities exchange on which a transaction giving rise to the Any controversy between you and us shall be submitted to arbitration before the sharctal inclusity MPORTANT ARBITRATION AGREEMENT

respect to any claims encompassed by the putative class action unit; (i) the class certification is denied; (ii) the class is decertified; or (iii) the customer is excitated from the class by the court. Such thirder, or entering any experiment to extend what not constitute a waiver of New York govern. No person shall bring a putaliva or certified class solion to erbitration, nor seek to enforce any predispute arbitration agreement against any person who has initiated in court a putative class action, who is a member of a putative class who has not opted out of the class with any rights under the agreement except to the extent stated herein. The sews of the Siete of

Page 22 of 22

If any of the above Terms and Conditions are unacceptable to you

ST PRINCIPAL TO Ask about e-delivery



Clearing through Persiting LtC. a substitute of The Bank of New York Mailon Corporation Persiting Lt C. member FINEA, NYXE, SINC

"然不便"。李章

PRINCIPAL LIFE INS. CO. P.O. BOX 9394 DES MOINES, IA 50306-9394

### ANNUAL STATEMENT

January 1, 2010 - December 31, 2010

IAMES A SCOTT

THE PRINCIPAL SELECT SAVINGS PLAN FOR INDIVIDUAL FIELD

Contract Number Identification Number:



### Need an edge, james?

Simply look for this box throughout the statement.

Ending Balance
Current Vested Balance

\$109,842.78 \$109,842.78

Personalized Rate of Return This Year

11.39%

### A Message from Human Resources

Simplify Your Retirement Planning

Retirement planning can be simpler when you use The Principal\* secure web site - rated among the 10 best in 2010.\*

To better serve your needs we took user feedback and

- Streamlined Navigation. Save time with faster access to information and tools used the most.
- Simplified Language. Clearer explanations reduce confusion and help you feel more confident about your retirement savings.

Take the Tour Today! Log in now at principal.com/updates. With a single glance, you'll see your account balance, personalized rate of return and any gains or losses. You can choose to research, view and update investment choices, find tools, calculators and much more.

If you haven't been to the site in awhile - or you've never visited - check out these new updates today! Go to the personal login at principal.com/updates and, get where you want to go online with the Principal Financial Group.

\*Ranked No. 6 by DALBAR for plan participant websites for defined contribution plans. July 2010

Please review this statement carefully and notify us promptly in writing of any discrepancies within 90 days. After 90 days, corrections will be made on a current basis.





Contract Number: Identification Number: xxxxx

### Quick look at...

### **Account Balance**

	i his Year
Beginning Balance	\$98,630.44
Fees	-25.00
Gain/Loss	11,237.34
Ending Balance	\$109,842.78
Change	\$11,212.34
Personalized Rate of Return	11.39%
Vested Balance	\$109.842.78

The **change** in account balance reflects gain/loss in value as well as account transactions, which include additions, withdrawals, fees, and transfers.

The Personalized Rate of Return (PRR) represents the performance of plan assets held for your benefit for the time period of this report. The PRR is based on your specific account activity. Past performance does not predict future results.

The **vested balance** is the amount that you would keep if you separated from your employer now.

The underlying investment options also have fees. For these fee ratios, see your prospectus or other investment material at www.principal.com.



### Yours Free for the Asking

Get Financial Tips - a "customer-only" e-newsletter from the Principal Financial Group\*. Take advantage of these tips that may help you save more - allowing you to do more with what you may save.

Activate your free, no-obligation subscription today at principal.com/monthlytips.

Contract Number Identification Number:

### How is the account balance invested?

Low Risk/Return⊲

- High Risk/Return

Shor	t-Term
Circal	Incomo

Fixed Income Balanced/ Asset Allocation Large U.S. Equity Small/Mid U.S. Equity international Equity

**Note:** Investments (including self-directed brokerage) in the "Other" category, and Employer Securities are not assessed in the risk spectrum.

### Current asset mix of account balance

Salance	% Assets		Asset Class	
\$55,376.17	50%		Short-Term Fixed Income	
0.00	0		Fixed Income	
0.00	0		Balanced/Asset Allocation	
7,967.07	7		Large U.S. Equity	
25,910.03	24	2	Small/Mid U.S. Equity	
20,589.51	19		International Equity	
0.00	0		Other	
0.00	00		Employer Security	
\$109,842.78	100%		Total	A THE RESIDENCE OF THE PROPERTY OF THE PROPERT

### What happened this period?

Asset Class Advisor/Investment	Balance as of 01/01/2010	Net Transfers Fees		Gain/ Loss	Balance as of 12/31/2010	
Short-Term Fixed Income						
Principal Global Investors						
Money Market Sep Acct+	\$0.00	<b>\$55,362.85</b>	\$-6.64	\$19,96	\$55,376.17	
Total Short-Term Fixed Income	\$0.00	\$55,362.85	-\$6.64	\$19.96	\$55,376.17	
Large U.S. Equity						
Columbus Circle Investors	•					
LargeCap Growth Separate Acct+	\$5,531.75	\$-2,807.58	\$-1.04	\$561.44	<b>\$</b> 3,284.57	
Principal Global Investors						
LgCap S&P 500 Index Sep Acct+	\$8,151.12	<b>\$-4,138.10</b>	\$-1.72	\$671.20	\$4,682.50	
Total Large U.S. Equity	\$13, <del>6</del> 82.87	-\$6,945.68	-\$2.7 <del>6</del>	\$1,232.64	\$7,967.07	
Small/Mid U.S. Equity						
AlfianceBernstein/CCI/Brown						
SmallCap Growth I Sep Acct+	\$0.00	\$3,982.44	\$-0.92	\$597.88	\$4,579.40	
					, ,======	
Emerald / Essex						
SmallCap Growth II Sep Acct+	\$7,049.45	\$-7,616.67	\$-0.44	\$567.66	\$0.00	
•						

Contract Number: Identification Number:

### What happened this period? (continued)

		.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,			
Asset Class Advisor/Investment	Balance as of 01/01/2010	Net Transfers	Fors	Gain/ Lass	Balance as of 12/31/2010
Small/Mid U.S. Equity					
Principal Global Investors					
MidCap Blend Separate Acct +	<b>\$11,652.88</b>	\$-6,293.88	<b>\$-2.30</b>	\$1,860.63	\$7,217.33
SmallCap S&P 600 Index SA+	\$12,128.38	\$-6,418.82	\$-2.37	\$1,937.75	\$7,644.94
Turner/Mellon/Jacobs Levy					
MidCap Growth III Sep Acct+	\$10,150.87	\$-5,288.48	\$-1.98	\$1,607.95	\$6,468.36
Total Small/Mid U.S. Equity	\$40,981.58	-\$21,635.41	-\$8.01	\$6,571.87	\$25,910.03
International Equity					
Principal Global Investors					
Diversified Intl Sep Acct+	\$18,227.74	<b>\$-9,</b> 110.05	\$-3.29	\$1,291.84	\$10,406.24
Inti Emerging Mkts Sep Acct + Total International Equity	\$17,104.22	\$-8,751.38	\$-3.15	\$1,833.58	\$10,183.27
Total International Equity	\$35,331.96	-\$17,861.43	-\$6.44	\$3,125.42	\$20,589.51
Employer Security					
Principal Financial Group ESOP	\$8,634.03	\$-8,920,33	\$-1.15	\$287.45	\$0.00
Total Employer Security	\$8,634.03	-\$8,920.33	-\$1.15	\$287.45	\$0.00
Total Assets	\$98,630.44	\$0.00	-\$25.00	\$11,237.34	\$109,842.78

<sup>+</sup>For more information about this investment option, including its full name, please visit The Principal Retirement Service Center® at www.principal.com or call 1-800-547-7754 for assistance from a retirement specialist.

Access and download the detail for each transaction, including transfers, on your account at www.principal.com/transactions.

### Investment performance through 12/31/2010

► High Risk/Return

Short-Term Fixed Income Fixed Income Balanced/ Asset Allocation Large U.S. Equity

Small/Mid U.S. Equity International Equity

**Note:** Investments (including self-directed brokerage) in the "Other" category, and Employer Securities are not assessed in the risk spectrum.

Asset Class	Last	Calendar Year-				10 years/ Since	Inception
Advisor/Investment	3 Months	to-Date	l year	3 years	S years	inception	Date
Short-Term Fixed Income							
Guaranteed 2 year	-%	0.20%	-%	- %	- %	- 96	
Guaranteed 5 year	•	1.40	-	-	-	-	
Cuaranteed 7 year	_	2.05	_		_	_	

Contract Number:

Identification Number: x

### Investment performance through 12/31/2010 communication

mvesamen	t pert	ormar	ice thi	ougi	112/	31/2	$UU_{ii}$	minueelt	
Low Risk/Return -					(3/2 t / 2/2/3/2	, -	His	ıh Risk/Return	
Short-Term Fixed Income	Fixed Income	Balanced/		Large		Small/Mid U.S. Equity		nternational	
		Asset Allocation directed brokerage) in the "Oti			U.S. Equity er" category, and Emplo		ity ies are not ass	Equity	
the risk spectrum.	_		•		· <b>,</b> · · · · · · · · · · · · · · · · · · ·	-, -,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		
			s in called in	ini-teari					
Asset Class		Last	Calendar Year-				10 years/ Since	Inception	
Advisor/Investment		3 Months	to-Date	1 year	3 years	5 years	inception	Date	
Principal Global Investors									
		. 0.00	44	S L MARK		35964		· 208/02/1090	
				and the second s	And the second s	(0.8%-). 2.4.4.1.3(\$2.3%-day	AND THE REAL PROPERTY OF THE PROPERTY OF THE PARTY OF THE	CONTRACTOR CONTRACTOR CONTRACTOR OF THE CONTRACTOR CONT	
Fixed Income BlackRock Financial Momt	Inc								
Inflation Prot Sep Acct+	. 11.12.	-0.76%	7.11%	7.11%	-2.16 %	-0.09 %	*0.32%	12/31/2004	
"Endott for sep rect							****	,.,	
Edge Asset Management, 1	Inc.								
Government & HQ Bond S	Sep Acct +	-0.68	5.50	5.50	1.63	2.75	3.69	07/01/1993	
Principal Global Investors									
Bond and Mtg Sep Acct+		0.06	12.05	12.05	6.05	5.44	5.95	02/01/1983	
- •									
Principal Real Estate Inv		4,76	16,28	14 20	11.46	1.76	4.03	01/01/1000	
U.S. Property Sep Acct+±		4.70	10.20	16.28	-11.45	-1.76	4.03	01/01/1982	
Balanced/Asset Allo Multiple Sub-Advisors	cation								
Prin LifeTm Str Inc Sep Acc	:t+	2.34%	11.19%	11.19%	0.80 %	2.60 %	*4.59%	03/30/2001	
Principal LifeTm 2010 Sep	Acct+	5.52	13.91	13.91	-0.26	2.86	*4.95	03/30/2001	
Principal LifeTm 2020 Sep		7.02	14.86	14.86	-0.99	3.13	*5.36	03/30/2001	
Principal LifeTm 2030 Sep		8.11	15.53	15.53	-1.74	3.05	*5.22	03/30/2001	
Principal LifeTm 2040 Sep		9.0 <del>9</del> 9.58	15.85 16.02	15.85	-2.44	2,80	*5.23	03/30/2001	
Principal LifeTm 2050 Sep	Acct+	9.30	16.02	16.02	-2.82	2.69	*4.80	03/30/2001	
Large U.S. Equity AllianceBernstein / Westwo	<u>ood</u>			•					
LargeCap Value III Sep Acc	t+	10.59%	13.01%	13.01%	<i>-7</i> .31 %	-1.35 %	2.69%	12/29/2000	
Columbus Circle Investors			32.44 Ju		e a service	V*E*A 14	2.20	A CONTROL OF THE PARTY OF THE P	
the state of the s						eren outlier	MEDING SERVICE		
Principal Global Investors									
	ep Acct 🐇	10.70	14.92	11.42	2.91	2.42		(10.00	
LargeCap Value Separate A		10.42	14.07	14.07	-5.08	0.52	2.12	06/01/1995	
T. Rowe Price/Brown Advis	ion/								
LargeCap Growth I Sep Ac	<u>-</u>	12.09	19.91	19.91	2.72	4.50	1.23	12/29/2000	
Emgecap Grown i sep Ac					- : · · •			, _, _ 00	

Employer Security

Principal Financial Group ESOP

THE PRINCIPAL SELECT SAVINGS PLAN FOR INDIVIDUAL FIELD

Contract Number: Identification Number:

### Investment performance through 12/31/2010 continue

Low Risk/Return ⊲ Short-Term Balanced/ Large Small/Mid International Fixed Income Income Asset Allocation U.S. Equity U.S. Equity Equity Note: Investments (including self-directed brokerage) in the "Other" category, and Employer Securities are not assessed in the risk spectrum. Calendar Last Inception Date Year. Advisor/Investment 3 Months to-Date I year 5 years Inception 3 years Small/Mid U.S. Equity
AlianceBernstein/CCI/Brown DFA/Vaughan Nelson/LA Capital 16.58 27.46 27.46 2.03 3.02 \*5.87 SmallCap Value II Sep Acct+ 06/01/2004 Emerald / Essex 18.27 27.96 27.96 -0.972.29 1.54 12/29/2000 SmallCap Growth II Sep Acct+ Principal Global Investors Turner/Mellon/Jacobs Levy eternational Equity Principal Global Investors

Transfer restrictions or redemption fees may apply to certain transactions. Please refer to the redemption fee and transfer restriction policy for each investment.

37.73%

-20.91 %

-5.49 %

As allowed by their prospectus, several mutual fund companies have decided to impose redemption fees and/or transfer restrictions on certain plan and/or participant transactions. One or more of the investment options in your employer's retirement plan may be impacted. For more information, visit us at The Principal Retirement Service Center® at www.principal.com.

The Guaranteed Interest Account rate is as of the statement effective date. This is a guaranteed insurance product issued by **Principal Life** Insurance Company.

37.73%

27.74%

10/23/2001

#### **ANNUAL STATEMENT**

January 1, 2010 - December 31, 2010

#### THE PRINCIPAL SELECT SAVINGS PLAN FOR INDIVIDUAL FIELD

Contract Number:

Identification Number:

While past performance does not predict future results, this section helps you compare investment options. This history shows the rate of return that would have been earned from a sum of money invested on the first day of the period and left until the last day of the period, with no other transactions. Returns marked with an asterisk (\*) reflect performance since the inception date of the investment option. Returns shown for periods of less than one year are not annualized. All returns displayed here reflect fees and expenses of the investment options in the plan. These returns may not reflect all plan administrative expenses. Such expenses may reduce your gain/loss.

For more information about these investments, go to www.principal.com or call 1-800-547-7754 for assistance from a retirement specialist.

+For more information about this investment option, including its full name, please visit The Principal Retirement Service Center® at www.principal.com or call 1-800-547-7754 for assistance from a retirement specialist.

± If you elect to contribute funds into the Principal U.S. Property Separate Account, you may not be able to immediately withdraw funds. We have implemented a contractual limitation in the group annuity contract which will allow us to manage this Separate Account and satisfy withdrawal requests over time and fairly among all those who request a withdrawal. Please log on to the participant website at www.principal.com for more details.

#### Important information

To help take a step toward long-term retirement security, you should give careful consideration to the benefits of a well-balanced and diversified investment portfolio. Spreading retirement funds among different types of investment options can help you achieve a favorable rate of return, while helping minimize your overall risk of losing money. This is because market or other economic conditions that cause one category of assets, or particular security, to perform very well often cause another asset category, or another particular security, to perform poorly. If you invest more than 20% of your retirement savings in any one company or industry, retirement funds may not be properly diversified. Although diversification is not a guarantee against loss, it can be an effective strategy to help you manage investment risk.

In deciding how to invest retirement funds, you should take into account all your assets, including any retirement savings outside of the retirement plan. No single approach is right for everyone because, among other factors, individuals have different financial goals, different time horizons for meeting their goals, and different tolerances for risk.

It is also important to periodically review your investment portfolio, your investment objectives, and the investment options under the retirement plan to help ensure that your retirement funds will meet your retirement goals.

Information on individual investing and diversification can be found on the Department of Labor's website at <a href="http://www.doi.gov/ebsa/investing.html">http://www.doi.gov/ebsa/investing.html</a>.

No investment strategy, such as diversification or asset allocation, can guarantee a profit or protect against loss in periods of declining value.

Principal Life Insurance Company and its affiliates may earn compensation in the form of short term interest ("float") on such things as un-cashed distribution checks or amounts awaiting investment.

Investment advice provided through the Principal Managed Account Program (SM) is provided by Ibbotson Associates. Access to the advice and securities and advisory products are offered through Princor Financial Services Corporation, 1-800-547-7754, member SIPC. Princor and Principal Life are members of the Principal Financial Group, Des Moines, IA 50392. Insurance products and plan administrative services are provided by Principal Life Insurance Company.

The Principal may receive payments from investment option providers in connection with the investments offered under the plan. The Principal takes these payments into consideration when determining plan administrative services fees.

**Pension Protection Act Notice Regarding Benefit Statements** 

THE PRINCIPAL SELECT SAVINGS PLAN FOR INDIVIDUAL FIELD

Contract Number: Identification Number: xxx

#### Important information commedi

You have continuous online access to your retirement account information through The Principal Retirement Service Center® at www.principal.com. This website meets the requirements of the Pension Protection Act (PPA) of 2006 that requires plan sponsors to provide access to certain benefit statement information at required intervals. As an alternative to receiving this information online, the law requires that you (or when appropriate, your beneficiaries) are entitled to receive one paper copy of your retirement benefit statement per reporting period (quarterly or annually) at no additional cost to you, as established by the PPA. If you wish to receive a paper benefit statement, please call 1-800-547-7754, Monday-Friday, 7 am to 9 pm CT.



\* \*

The Principal Financial Group 711 High Street Des Moines, Iowa 50392-0001 1-888-PRINCOR

### Account Numbe

Recipient's Identification
Number:

# 2010 YOUR TAX INFORMATION STATEMENT

### Recipient's Name and Address:

JAMES AUSTIN SCOTT P O BOX 988 TIFTON GA 31793-0988

Your Registered Representative:

J AUSTIN SCOTT
PRINCOR FINANCIAL SERVICES CORP

(229) 386-5128 ID: CS7

Payer Information:

PERSHING, LLC

Federal Identification Number:

Summary of Gross Proceeds and Regulated Futures Contracts	5
	Amount
Gross Proceeds (Less Commissions and Fees)	10,210.26
Federal Income Tax Withheld - Gross Proceeds	0.00
Regulated Futures Contracts: Profit or flows) Realised in 2010	⊋ <b>3</b>
Unrealized Profit or (Loss) on Open Contracts - 12/31/2009	0.00
Unrealized Profit or (Loss) on Open Contracts - 12/31/2010	0,00
Aggregate Profit or (Loss)	0.00
Federal Income Tax Withheld - Reg. Futures Contracts	0.00
* Details of each Gross Proceeds transaction are reported to the IRS.  Refer to the 1099-B section of this statement for these details.	

447 1342 3

201	2010 1099-INT	Interest Income	OMB No.	OMB No. 1545-0112
<b>100</b>		The second secon		Amount
	Interest Income	Interest income	4000000	0.00
<b>~</b> >	Early Withdrawal Per	Early Withdrawał Penalty	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	0.00
ယ	Interest on U.S. Savi	Interest on U.S. Savings Bonds & Treasury Obligations		0.00
4	Federal Income Ta	Federal Income Tax Withheld	***************************************	0.00
5°	invesiment expenses	invesiment expenses		0.00
6	Foreign Tax Paid	Foreign Tax Paid ,	14474641644	0.00
7	Foreign Country or L	Foreign Country or U.S. Possession		n/a
œ	Tax-Exempt Interest	Tax-Exempt Interest	***************************************	0.00
9	Specified Private Acti	Specified Private Activity Bond Interest	*********	0.00
ಕ	Tax-Exempt Bond CL	Tax-Exempt Bond CUSIP No	1917774	Various

8	2010 1099-DIV Dividends and Distributions	OMB No. 1545-0110
	<u> </u>	Amount
급	1a Total Ordinary Dividends	547.20
#	Qualified Dividends	547.20
2	Total Capital Gain Distributions	0,00
2	Unrecaptured Section 1250 Gain	0.00
2	Section 1202 Gain	0,00
2	Collectibles (28%) Gain	0.00
w	Nondividend Distributions	0,00
4	Federal Income Tax Withheld	0.00
ţ	investment expenses	0.00
<b>₽</b>	Foreign Tax Paid	0.00
7	Foreign Country or U.S. Possession	n/a
00	Cash Liquidation Distributions	0.00
9	NonCash Liquidation Distributions	0.00

0.00	investment expenses
0.00	Original Issue Discount on U.S. Treasury Obligations
0.00	Federal Income Tax Withheld
0.00	Other Periodic Interest
0.00	Original Issue Discount (Non-U.S. Treasury Obligations)
Ameunt	
	Summary of Original Issue Discount

This is important tax information and is being furnished to the internal Revenue Service. If you are required to file a return, a negligence penalty or other sanction may be imposed on you if this income is taxable and the IRS determines that it has not been reported.

P O BOX 988 JAMES AUSTIN SCOTT

#### Account Numbe

Recipient's Identification

# YOUR TAX INFORMATION STATEMENT

# 2010 Form 1099-B PROCEEDS FROM BROKER AND BARTER EXCHANGE TRANSACTIONS OMB No. 1545-0715

(For individuals, report details on Form 1040; Schedule D; Line 1 or 8.)

may be imposed on you if this income is taxable and the IRS determines that it has not been reported. This is important tax information and is being furnished to the Internal Revenue Service. If you are required to file a return, a negligence penalty or other sanction

Description (Box 7)	Transaction Type	CUSIP (Box 1h)	Trade/Process Date (Box 1a)	Quantity	Proceeds (Less Commissions & Fees) (Box 2)	Cost Basis Factor	Federal Income Tax Withheld (Box 4)
AMERICAN INTL GROUP INC COM NEW	Sale	026874784	07/27/2010	50	1,964.96		
BANK OF AMERICA COM	Sale	060505104	11/30/2010	250	2,763.05		
FORD MOTOR CO DEL COM PAR	Sale	345370860	11/30/2010	250	3,930.09		
GENERAL ELECTRIC CO COM	Sale	369604103	11/30/2010	100	1,552.16		The state of the s
Total					10,210.26		0.00

IRS Form 1099-8--Proceeds from Broker and Barter Exchange Transactions

The amounts indicated in this section of your Tax Information Statement reflect proceeds from securities transactions such as sales, redemptions, tender offers, return of principal distibutions, the option premium portion of reverse convertibles and bond maturities

Box 2-Gross Proceeds (Less Commissions and Fees), Gross proceeds from vansactions involving stocks, bonds and other debt obligations are reported in Box 2. These amounts do not reflect net profits and are net of transaction costs (for instance, commissions and fees). Report the grass proceeds from each transaction separately on RS Form 1040, Schedule D (Capital Gains and Losses). This box does not include proceeds from regulated futures contracts.

Box A-Exderal Income Tax Withheld. Report Secral income tax withheld (backup withholding) as a payment on IRS form 1040 (U.S. Individual income Tax Return), line 61, Federal income tax withheld is 28% of goos proceeds. See the Additional Information section of these

LLS\_ITeasury Bills\_Proceeds from U.S. Treasury bill sales are reported in this section. The discount on Treasury bills maturing during 2010 is reported in the 1099-INT section, Reter to the 1099-INT section of these instructions for additional information

Accused Interest Received. Accused Interest received on notes and bonds sold between interest payments is not reported in the 1089-IB section. It is reported on a settlement-date basis in the 1089-INT section of your Tax Information Statement.

Shart Sales. We report short sales on a trade-date basis in the year in which the sales are executed, not the year in which they are covered. A short sale will be denoted with a symbol "I" in the 1099-B section of your Tax Information Statement. Consult your tax professional or IPS Publication 550 for Information on reporting proceeds from short sales on your tax return.

reporting the date the trust made the sele. Table Date. Transcriors are reported on a lidad-date basis. therefore, your Tax Information Statement only includes transcriors with a 2010 trade date on the trust sale may be different from the date on your monthly statements for a bust sale because we are security.

WHETI Reporting. If you held an interest in a unit investment trust (UT), moragage backed security, royalty trust, HOLDRS trust or commodities rust, we are now required to report certain details regarding transactions for these securities on IRS Form 1099-B because these products are considered to be widely held little directions in the control of t expense for WHFITs and widely held mongage trusts (WHMTs).

Additional Written Statement Please note thet we are also required to furnish you with an additional Tax information Statement by March 15, 2011. This information is reported in the Additional Written Statement is provided only to you, and not to the IRS. It sets forth detailed information regarding broome and expenses for WHFLTs. Please refer to the Additional Written Statement is provided and to the Tax Guide of rather important information regarding WHFLTs. You can view and print a copy of the Tax Guide at www.mylasthandbook.com. An explanation of items reflected on your IRS Form 1089-8 is provided below.

Cost Basis Factor. Please use the Cost Basis Allocation Factor provided to allocate a portion of your cost basis in the WHFT (in other words, what you paid for the WHFTT, less any renvested dividend endor capital pains distributions) to each safe or disposition in order to Inus Sale. A frust sale represents the total amount paid to a selling trust interest holder for the sale of a trust interest and should be reported on Schedule D of your IRS Form 1940. This includes principal payments that completely retire a debt instrument (other than a final schedule principal payment) and pre-rate partial principal prepriments. It does not include pro-rate sales by non-mortgage widely held fixed investment trusts (NARWHFITs) to affect resemblions or assets reserved in any corporate reorganization.

determine any stiributable and reportable sales proceeds and realized gains or losses on Schedule D of IRS Form 1040.

### Recipient's Name and Address:

P O BOX 988

### Account Number

Recipient's Identification Number: \*\*\*-\*\*

# 2010 YOUR TAX INFORMATION STATEMENT

# DIVIDENDS AND DISTRIBUTIONS (De

### (Details of Form 1099-DIV)

Description	Date Paid	Total Ordinary Dividends (Box Ta)	Qualified Dividends (Box 1b)	Total Capital Gain Distributions (Box 2a)	Nondividend Distributions (Box 3)	Federal Income Tax Withheld (Box 4)	investment Expenses (Box 5)	Fereign Tax Paid (Box 6)
GARMIN LTD COM ISIN#KYG372601099	04/30/2010 05/03/2010	300.00 0.20	300.00 0.20					
1 OLD = CU#H2906T109 GARMIN LTD SHS		300.20	300.20					
BANK OF AMERICA COM	03/26/2010	5.00	5.00	1 to	Manuscript and the second seco	And the state of t		
	09/24/2010	5.00	5.00					
	12/27/2010	2.50	2:50					
		17.50	17.50					
GENERAL ELECTRIC CO	01/25/2010	35.00	35.00					
COM	04/26/2010	35.00	35.00					
	07/26/2010	35.00	35.00					
		and the second section is a second section in						
		147.00	147.00					
PRINCIPAL FINL GROUP INC COM	12/03/2010	82.50	82.50					
Dividends - U.S. Corporations  Dividends - Foreign Corporations	S	247.00 300.20	247.00 300.20		-			
Total		547.20	547.20	0.00	0.00	0.00	0.00	0.00

IRS Form 1099-DIV--Dividends and Distributions

Dividends and other distributions from corporations, mutual funds, UT's and REITs are reported in this section of your Tax Information Statement, Income derived from money market funds will also be reported in this section. You will receive a separate IRS form 1099-DIV directly from a money market fund if we did not herital the processing of your funds for the entire year.

Box 1a—Total Oxidinary Dividends, Ordinary dividends, which include any net short-term capital gains from a mutual fund, are fully taxable, Ordinary dividends paid by corporations, mutual funds and cortain UTS are included in this section of your Tax information Statement.

Subtraits for U.S. and foreign source ordinary dividends are included at the end of this section. For mutual funds and UTS, foreign income includes any distribution that is comprised in whole or in part of foreign-sourced ordinary dividends. Report total ordinary dividends on IRS form 1040. Also report them on IRS form 1040, Schedule 8 (Interest and Ordinary Dividends) to determine If you are required to complete Schedule 6 to report your dividends.

Box 11-Qualified Dividends, This shows the portion of the amount in Box 1a that may be efigible for the 15% or 0% capital gains rates. See the Form 1040 or 1040A instructions for how to determine this amount. Report the efigible smount on line 9b, IRS Form 1040. If you have qualified dividends, you must figure your tax by completing the Qualified Dividends and Capital Gains Tax Worksheet in the IRS Form 1040 or 1040A instructions, or the Schedule D Tax Worksheet in the Schedule D Tax Worksheet in the Schedule D instructions, whichever applies.

Hote: Some dividends that we report as Qualified Dividends in Box 1b may not be qualified dividends depending on your circumstances. For inscance:

to an my conditional all a man

### Recipient's Name and Address:

P O BOX 988

\* \* P 200 4 \* \*

### Account Number

Recipient's Identification

# YOUR TAX INFORMATION STATEMENT

(1) You must hold the stock or makeal land shares for a minimum number of days or the dividends will not qualify for the reduced rate. Dividends on common stock that you owned for less than 61 days in the 121-day period surrounding the ex-dividend date are not qualified dividends. The 121-day period begins 60 days before the ex-dividend date. When counting the number of days you held the stock, include the day you disposed of the stock, but not the day you acquired it. The ex-dividend date is the first date following the declaration of a dividend on which the purchaser of a stock is not entitled to receive the next dividend payment.

(2) if you are obligated to make payments under a short sale, dividends on the stock you sold short for substantially similar stock) are not considered qualified dividends.

(3) Substitute payments are not qualified dividends. Substitute payments are the payments you receive when your stock is on loan over the stock's ex-dividend date. Your shares could be loaned out if you borrow to buy stock on margin. Substitute payments are separately

(4) If you are in the 10% or 15% federal tax rate bracket, qualified disidends received from 2008 through 2012 will be laxed at 0%, but are still reportable on your IRS Form 1040.

has determined is satisfactory for this purpose; or (3) readily tradable on an established securities market in the United States (such as the New York Stock Exchange or the INASDAO stock market). However, diddents paid by passive foreign investment companies are not Egypting Dividents, Foreign dividends are considered qualified dividends when paid by a loveign corporation that is either. (1) excurporated in a U.S. possession; (2) eigible for the benefits of a comprehensive excess execute your table.

(Money, Mandet Land Beand Funds, Dividends peid on money market and bond funds are non quelified dividends. As such, these dividends are reported in Box 1a, but not Box 1b, in this section of your Tax Information Statement

your only capital gains and basses are capital gain distributions, you may be able to report the amounts shown in Box 2a on line 13 of IRS Form 1040 rather than Schedule D. See IRS Form 1040 instructions. Box 2a—Total Capital Gain Distributions. This shows total capital gain distributions (long term) from a regulated investment company or REFT. Report the amounts shown in Box 2a on Schedule D of TRS Form 1040, like 13. But, if no amount is shown in Boxes 2c and 2d and

instructions for Schedule D (IRS Form 1040). Bax 21-ditrenaptured Section 1250 Gain. This shows the portion of the amount in Box 2a that is unecaptured Section 1250 gain from certain depreciable real property. Use this amount when completing the Unecaptured Section 1250 Gain Worksheet found in the fine 19

Box 2c-Section 1202 Gain. This shows the portion of the amount in Box 2a that is a Section 1202 gain from cortain small business stock that may be subject to a 50% exclusion. See the Schedule D (IRS From 1040) instructions

Box 24—Collectibles 1231/4 Cash, This shows the 28% rate gain from sales or exchanges of collectibles. If required, use this amount when completing the 28% Rate Cash Worksheet, line 18, in the instructions for Schedule D (IRS Form 1040).

Box 3—handividual Distributions. This shows the part of the distribution that is nontaxable because it is a return of your cost (or other besis). You must reduce your cost (or other basis) by this amount for figuring gain or loss when you self your investment. But if you have recovered all your cost (or other basis), report future nontexable distributions as capital gains, even though this form shows them as nontaxable. See/RS Publication 550, Investment income and Expanses.

Box 4—Federal Inspire Tax Withheld. Report federal income tax withheld is 28% of dividends. See the Additional Information section of these

Box 5—knastment Expenses. Your share of a UfT's and WHFIT's expenses are reported in Box 5. You may deduct these expenses, subject to the 2% limit, on the "Other Expenses" line of IRS Form 1040, Schedule A, line 23. These expenses are included in Box 1a.

Bax 8-Foreign Tax Paid. This shows the foreign tax you may be able to claim as a deduction or a credit on IRS Form 1040. See the IRS Form 1040 instructions and the Foreign Tax Paid section of these instructions.

Exist 3 and 9-Cash and Negress Ligation Distributings. This shows cash and noncash inquidation distributions. Generally, liquidation distributions are treated as amounts received from the sale or exchange of a capital asset and should be reported on IRS form 1040.

"Special Massage for Dymans of Mutual Funds. Unit pressment Trusts (UITs), Widely theid Investment Trusts (MHETTs), Whitely Held Montgage Trusts (MHETTs) and Real Estate Investment Trusts (REETs) — If you held one or more of these investments, we may send you a revised Tax Information Statement If we did not receive reallocation information by February 4. Not all issuers make their final distribution information are abbet until after January. When we have not received the distribution information from the issuer, we have denoted the income with a symbol ("T) on your Tax Information Statement, Income or Interest was not actually paid until January (in the case of regulated investment companies (RICs) (or mutual funds) or REITs) or February (in the case of WHETTs and WHMTs) of 2011, Accordingly, these amounts are reported on your 2010 IRS from 1099. Ult revisions will be mailed by March 15, 2011. Supplemental information regarding the percentages of tax-exempt income on municipal unds by state and the percentage of government agency, direct federal and to beign source for funds will be available by March 1, 2011, via a link at www.mykashandbook.com

### Tax Information Statement Instructions

The tax information statement provides a detailed summary of your brokerage account transactions during 2010, It includes information related to transactions we are required to report to the IRS. These instructions will assist you in preparing your lax returns. For a more detailed explanation of your Tax information Statement, please visit the website, www.mytaxhandbook.com, or call (888) 580-5510 to receive a copy of the 2010 Tax Guidell your account was transferred to our firm during 2010, your Tax information Statement only includes your activity during the time you conducted business with our firm. Your former firm should provide you with the IRS form 1089 reporting activity that occurred before your account was transferred. These instructions have been tailored for use by taxpayers that are U.S. inclividuals who are "investors" for tax purposes.

### Additional Information

Recipient's Identification Humber, For your protection, this form shows only the last four digits of your social security number (SSN), Individual taxpayer identification number (ITIN), or adoption taxpayer identification number to the IRS and, where applicable, to state another bother.

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### Recipient's Name and Address:

P O BOX 988

### Account Number

Recipient's Identification Number: \*\*\*-\*

# 2010 YOUR TAX INFORMATION STATEMENT

Nomines. Recipients. If your Social Security number or Employer Identification Number is shown on your Tax Information Statement, and the statement includes amounts belonging to another person, you are considered a nominee recipient. You must file IRS Form 1099 for each of the other owners, showing the incume allocable to each. File the applicable IRS Form 1099, along with IRS Form 1099 and as the Tibel on IRS form 1096. List the other owner(s) as the "recipient(s)" on IRS Form 1099. You must provide a copy of each IRS Form 1099 you file to the other owner(s). Spouses are not required to file a nominee return to show amounts owned by their spouse.

Pages. The payer for all transactions on your Tax information Statement is Pershing LLC (Taxpayer Identification Number 13-2741729). This name and Taxpayer Identification Number should be listed wherever the payer's name is requested on an IRS form with respect to

Cerections. Please review your Tax Information Statement. If it is incorrect, contact your investment professional or financial organization. If necessary, we will promptly correct the information provided to the IRS and mail a Revised Tax Information Statement to you.

Esderal booste. Tax Withheld. Federal income tax withheld is 28% of interest, dividends and proceeds from broker and barter exchange transactions, and could be reported in any of these sections of your Tax information Statement. You should combine these amounts and report them on RS Form 1040, line 61. Backup withholding applies when certain conditions exist. If this Tax Information Statement reflects backup withholding you may need to provide a new IRS Form W-9 (Request for Taxpayer Identification Number and Certification). See IRS Form W-9 for information on backup withholding and how to furnish your Taxpayer Identification Number.

the Puerio Rico taxing authority. Check with your tax professional for your specific state and local tax reporting requirements. State and Local Tax Reporting. We are required to provide information to a number of state and local jurisdictions. This guide describes the federal tax reporting requirements. We are required to report information to California, Connecticut, Minnesota, Montana, New York and Phode Island concerning municipal bond interest income earned from bonds not issued by these states. We report certain 1999 information directly to California, Kansas, Massachusetts, North Dakota and Oklahoma, We also provide tax information to Pueno Rico as required by

Egem 2539. If you held shares in a mutual fund or REIT that paid taxes on undistributed long-term capital gains, we will issue IRS Form 2439 (Notice to Shareholder of Undistributed Long-Term Capital Gains) to you. This information is provided after the close of the funds or the REIT's tax year and will be sent to you in a separate mailing shortly after the information becomes available.

Extestign Tax Palid. Your Tax Information Statement may include foreign tax paid (withheld) from foreign source dividends and interest credit to your account during 2010. This information allows you to calculate and claim a foreign tax credit or deduction on your tax return, if you are eligible to do so. A foreign tax credit can be claimed either on IRS Form 1116 (Foreign Tax Credit) or, in some circumstances, by reporting it directly on IRS Form 1040, in ed. You can claim a deduction on IRS Form 1040, Schedule A (Itemized Deductions), line 8. See instructions for both IRS Form 1116 and IRS Form 1040 for additional information on foreign tax credits and deductions. Foreign tax paid is reported in the Form 1099-INT and Form 1089-DIV sections of your Tax Information Statement. You should combine these amounts to determine your total foreign tax credit or deduction. A foreign tax credit may be claimed only if the tax was legally owed and not eligible for a refund.

related to reporting securities transactions. RS. Publications. IRS publications are available through you in ceal IRS office by calling the IRS Forms Distribution Center at (800) TAX-FORM, or visiting the IRS website at www.irs.gov. For instance. IRS Publication 550 and IRS Publication 1212 provide useful as information

To receive more information regarding your Tax Information Statement, including libustrations on how to report your income, visit www.mytaxhandbook.com or call (888) 860-85 to for a copy of the guide

### Information We Report to the IRS

We report information to the IRS on Forms 1998-8, 1989-INT, 1999-DIV, 1999-MISC and 1989-DID. The enclosed Tax Information Statement is a consolidated report of the information contained on these forms

The instructions contained in this Tax Information Statement are not intended to provide tax advisory services. We suggest that you consult with your tax professional to discuss the appropriate federal, foreign, state and local tax treatment of your transactions.
These instructions, as well as your Tax Information Statement, are solely intended to assist you in accumulating data to prepare your income tax return and should not be interpreted or reflect upon as tax advice.

Trademark(s) belong to their respective owners



The Principal Financial Group 711 High Street Des Moines, lowe 50392-0001 1-888-PRINCOR

#### Individual Retirement Rollover Account Statement

PO BOX 988

IRA FBO JAMES AUSTIN SCOTT PERSHING LLC AS CUSTODIAN ROLLOVER ACCOUNT TIFTON GA 31793-0988

> Valuation at a Glance Statement Period: 12/01/zu iv - ,2/31/2010 Account Number

Beginning Account Value Change in Account Value This Period \$120.88

**Ending Account Value** 

\$91.34

-35.00

Your Registered Representative: JAUSTIN SCOTT

(229) 386-5128

1 100

#### **Asset Allocation** Account Total (Pie Chart) Cash, Money Funds, and FDIC Deposits Last Period \$120,88 92.72 28.16 This Period % Affecation 57.72 37%



Pie Chart allocation excludes all asset classes which net to a liability. Asset Allocation percentages are rounded to the nearest whole percentage.

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# **Customer Service Information**

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Your Registered Representative: CS7	Contact Information	Customer Service Information
JAUSTIN SCOTT	Telephone Number: (229) 386-5128	Service Hours: Weekdays 07:00 a.m 05:00 p.m. CT
PRINCOR FINANCIAL SERVICES CORP	Fax Number: (229) 388-0896	Customer Service Telephone Number: (888) 774-6267
199 CAROLINA DR PO BOX 988		Web Site: www.principal.com
TIFTON GA 31793-0988		
Prior Year-End Fair Market Value: \$223.54 will be		The second secon
furnished to the Internal Revenue Service.		
As you requested, copies of this statement have been sent to: PRINCOR FINANCIAL SERVICES CORP	ent to:	

### **Portfolio Holdings**

Total Po	Description	Total Equities	Total Com	*Australian and Australian and Austr	4,000	200.000	Common Stocks	Equities	Quantity		Total Car	Total Money Market	Money Market 57.720	Cash, Mo	Quantity	
Total Portfolio Holdings		ities	Total Common Stocks	2010 Dividend Option: Cash Security Identifier: OBTMY	Dividend Option: Cash Security Identifier: MTLQQ ORBITAL CORP LTD SPONSORED ADR NEW		tocks	Equities 37.00% of Portfolio	Description		Total Cash, Money Funds, and FDIC Deposits	ey Market	rket PERSHING GOVERNMENT ACCOUNT	Cash, Money Funds, and FDIC Deposits 63.00% of Portfolio	Description	
					3.8540	0.0910			Price	Market	\$92.72	\$92.72	92.72		Balance	Opening
\$91.34	Market Value	\$33.62	\$33.62		15.42	18.20			Value	Market	\$57.72	\$57.72	57.72		Balance	Closing
\$0.00	Accrued Interest										\$0.00	\$0.00	0.00		incouve	Accrused
\$0.00	Estimated Annual Income	\$0.00	\$0.00						Annual Income	Estimated	\$0.00	\$0.00	0.00		This Year	frome
									Yield	Estimated			0.00%		Yield	30-day

Disclosures and Other Information

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The Principal Financial Group Des Moines, Iowa 50392-0001 1-888-PRINCOR 711 High Street

### Individual Retirement Account Statement

Statement Period: 12/01/2010 - 12/31/2010

# Portfolio Holdings (continued)

been included in the Asset Allocation information at the beginning of this statement. various factors into consideration. The pricing of listed options takes into account the last closing price, as well as the current bid and offer prices. Where securities have not been priced, such securities have not services are sometimes unable to provide timely information. Where pricing sources are not readily available, particularly on certain debt securities, estimated prices may be generated by a matrix system taking Pricing - Securities prices may vary from actual fiquidation value. Prices shown should only be used as a general guide to portfolio value. Prices are received from various pricing services. However, pricing

The Estimated Price as of Date only appears when the price date does not equal the statement date

payment for order flow, the source and nature of which payment will be furnished to you upon written request to your introducing firm. name of the person from whom your security was purchased, will be furnished to you upon written request to your introducing firm. In dividend reinvestment transactions, Pershing acts as your agent and receives reinvested. You will not receive confirmation of these reinvestments. However, information pertaining to these transactions which would otherwise appear on confirmations, including the time of execution and the Reinvestment - The dollar amount of Mutual Fund distributions, Money Market Fund dividend income, Bank Deposit interest income, or dividends for other securities shown on your Statement may have been

automatically pursuant to the exercise by exception procedure of the Options Clearing Corporation. Additional information regarding this procedure is available upon written request to your introducing firm. information concerning your option accounts, please promptly advise them in writing of any material change in your investment objectives or financial situation. Expiring options which are valuable are exercised summary of this information is available to you promptly upon your written request directed to your introducing firm. In order to assist your introducing firm in maintaining current background and financial Option Disclosure - Information with respect to commissions and other charges incurred in connection with the execution of option transactions has been included in confirmations previously furnished to you. A

conversion rate. This conversion rate may differ from rates in effect on the date you executed a transaction, incurred a charge, or received a credit. Transactions converted by agents (such as depositories) will banking sources on the conversion date or the prior business day, increased by up to 1%, unless a particular rate is required by applicable law. Your financial organization may also increase the currency similar corporate action transactions unless you instruct your financial organization otherwise. Pershing's currency conversion rate will not exceed the highest interbank conversion rate identified from customary Foreign Currency Transactions - Pershing may execute foreign currency transactions as principal for your account. Pershing may automatically convert foreign currency to or from U.S. dollars for dividends and

Proxy Vote - Securities held by you on margin (securities not fully paid for by you) may be lent by Pershing to liself or others in accordance with the terms outlined in the Margin Agreement. The right to vote your shares held on margin will be reduced by the amount of shares on loan. The Proxy Voting Instruction Form sent to you may reflect a smaller number of shares entitled to vote than the number of shares in your

# Transactions in Date Sequence

F	Settlement	Process/
Date	Transaction	Trade/
Activity Type		

	12/21/10
	12/20/10
USD999997	12/21/10 12/20/10 MAINTENANCE FEE
	MAINTENANCE FEE CHARGED

Accrued interest

80.08

\$35.00

**35.00** 

OSU

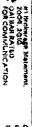
The price and quantity displayed may have been rounded

Total Value of all Transactions

IRA FBO JAMES AUSTIN SCOTT Account Number

Ask about a delivery





, X 37 %

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## Money Market Fund Detail

Total Distributions	Distributions Other Distributions	Income and Expense Summary	Total All Money Market Funds	12/31/10 Closing Balance	12/01/10 Opening Balance 12/22/10 Withdrawal	PERSHING GOVERNMENT ACCOUNT Account Number: 0000674857 Current Yield: 0.00% Activity Ending: 12/31/10	Sweep Money Market Fund	Date Activity Type
		nary			MONEY FUND REDEMPTION	1% Activity Ending: 12/31/10		Description
\$0.00	0.00	Current Period Tax Deferred			-35.00			Autound
\$1.41	1.41	Year - to - Date Tax Deferred	\$57.72	\$57.72	92.72			Salance

#### Messages

Note from Pershing LLC regarding estimated values on brokerage account statements

Pershing relies on external valuation vendors for estimated, periodic valuation and market price information that is included in your brokerage account statement. From time to time, this information is not available or is not received in time for posting to your brokerage account statement, resulting in a valuation or market price of NIA or Not Available. Please contact your investment professional for current information regarding your investments and account statement.

estimated market price that is listed on your brokerage account statement. For owners of auction rate securities, please note that many auction rate securities have become illiquid due to current market conditions. As a result, it may not be possible to self such securities at or near the

Oo not forget to make your annual contribution to your Traditional or Roth IRA for 2010, if you are eligible. Contributions for the 2010 tax year must be made by the April 15, 2011, deadline. The maximum contribution limit is \$5,000 for 2010. Individuals aged 50 or older may also make an additional catch-up contribution of \$1,000. When making your annual contribution, please indicate in writing the tax year for which the contribution should be applied.

# Disclosure Regarding Securities Lending in Margin Accounts

If you have a margin account, pursuant to your Margin Agreement with Pershing LLC and as permitted by law, margin securities in your eccount, may be used for, among other things, settling short sales and lending the securities for short sales. As a result, Pershing and your financial organization may receive compensation in connection therewith. Further, Pershing does not lend fully-paid-for securities without your written permission. Please contact your financial organization if you have any questions.

Program Hottine number, 1-800-289-9899 or by e-meil at www.finga.grg. An investor brochure is available that includes information describing the FINRA Regulation Public Disclosure Program. Investors seeking detailed information regarding securities regulations and disclosures may contact the Financial Industry Regulatory Authority (FINRA) directly at the FINRA Regulation Public Disclosure

GUARANTEE THAT ERRORS OLDER THAN 6 MONTHS WILL BE CORRECTED. UPON REVIEW OF YOUR STATEMENT, YOU SHOULD NOTIFY YOUR FINANCIAL PROFESSIONAL IMMEDIATELY IF YOU FIND ANY DISCREPANCIES. PRINCOR FINANCIAL SERVICES CANNOT

PERSHING IS NOT AN AFFILIATE OF PRINCOR. SECURITIES OFFERED THROUGH PRINCOR FINANCIAL SERVICES CORPORATION, MEMBER SIPC. PRINCOR IS A MEMBER OF THE PRINCIPAL FINANCIAL GROUP, DES MOINES, IA 50392

Account Numi

IRA FBO JAMES AUSTIN SCOTT

Ave about a delivery



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- the constitution, rules, regulations, customs, usages, rulings and interpretations of the exchange or market and the clearing facility, if any, where the transactions are executed and for settled, or if applicable, of the Financial Industry Regulatory Authority and to all applicable laws and regulations.
- demand or notice to you, chate or reduce any or all of your accounts by public or private sale or purchase or both of all or any securities carried in such accounts; any balance Whenever you are indebted to Pershing LLC ("Pershing") for any annount, all securities held by it for you in any account in which you have any interest shall secure all your leadibles to Peirshing, and Pershing may in its discretion at any time, without tender, remaining due Pershing to be promptly paid by you.
- Whenever you are indebted to Penshing for any amount, all securities carried for your account are or may be, without further notice to you, beared or pledged by Penshing, either separately or under aicounstances which will persit the comininging thereof, with other securities for any amount less than, equal to or greater than your fabilities to Pershing, but not under circumstances for an amount prohibited by law.
- with Pershing until the entire purchase price is received or until the settlement date, Title to securities sold to you, where Perstring has acted as principal, shall remain whichever is later,
- Any five credit belience carried for your account represents funds payable upon deniand which, affrough procestly accounted for on Pershing's books of record, are not segregated and may be used in the conduct of its business. ιċ
- bensections must be considered by you when computing the value of your account. This is expectally true if you have written options which have been exercised. You any have received confirmations for transactions which do not appear on your statement, if so, the transactions will appear on your next periodic statement. Such ø
- and a special memorandum account maintained for you under Regulation T of the Board of Governors of the Federal Reserva System. The permainent record of the separate If you maintain a margin account, this is a combined statement of your general account Interest charged on debit balances in your account appears on the statement. The rate account as required by Regulation T is available for your inspection upon request.
- of interest and period covered are indicated. The raise may change from time to time due to fluctuations in money rates or other reasons. Interest is computed as described in material previously furnished to you. Please a contect your finendal institution if you desire additional copies.
- A financial statement of Pershing is available for your personal inspection at Pesshing's offices. A copy of it will be malled upon your written request or you can view it online at Pershing.com.
- This statement should be retained for your records.
- propere your tex illings. The fax statement also includes other useful information to assist information. After rear and, Parating is required to provide tax information to the internal Revenue Service and other governmental authorities. At that tere Perahing will provide hat information on the annual tax information stalement to you; use that eletement to 11. Dividends, interest and other distributions shown on this statement were classified as taxable or nontaxable based on certain information known as of the distribution date. This classification is subject to change and is solely intended for use as general in accumulating the data to prepare your tax returns.
- Parshing dose not provide tax, threatment or legal adriacor services and no one associated with Pershing is authorized to moder such selvice. Do not ray upon any such advice, if given. Investors are encouraged to consuit their tax advisors to determate the appropriate tax insurance of their business. ş
- Pershing provides account protection for the net equity of securities positions and cash held in your account. Of this total, the Securities investor Protection Corporation (SIPC) provides \$500,000 of coverage, heculoing \$100,000 for the Perships provides additional protection on terms similar to BPC for account and equity in excess of \$600,000 through a commental insurer. The account protection applies when a SIPC

### TERMS AND CONDITIONS

member from take financially and is unable to meet obligations to socurities clears, but it does not protect against bases from the does not tall in the market value of investments.

- Pershing may trade for its own account as a market maker, specialist, odd lot dealer, block positioner, arbitrageur or investor, Consequently, at the time of any transaction you may make, Pershing may have a position in such securities, which position may be partially or completely hedged:
- institution or Pershing may have acted as principal, agent or both. Details available 15. If everage price transaction is indicated on the front of this statement your financial upon request.
- Persthing in writing of any objection to it within hen days affer receipt. Any such objection should be sent to Pershing at One Perstring Plaza. Jersey City, NJ 17399. This statement will be deamed conclusive and an account stated unless you advise Attn: Compliance.
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This section includes file net market value of the securities in your account on a settlement date bears, including short positions, at the close of the statement period. The market prices have been obtained from quiciation services, which we believe to be reliable; however, we cannol guarantee their accuracy. Securities for which a price is not available are marked "WK" and are omitted from the Total.

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transactions, where applicable; the rendering of investment advice, if any, to you and in general, for the ongoing relationable that it has with you.

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Pershing insy capture and stone date about you such as your filtencial information and investment objectives, forevening bits overhead but information the relatinging testile by the investment objectives and you be relatinging the investment compact with your firencial strikes and objectives and you hereby private Pershing from any fability to to so. Similarly, Pershings may capture and storm information about whether a broker or an introducing firm is registrated in a given about, you heavy where it brokers or as introducing firm is registrated in a given about, you knew to whether a broker about your State.

This notice is not meant as a definitive enumeration of every possible circumstance, but as a general disclosure. If you have any questions regarding this notice or if you would like additional copies of the Disclosure Statement, please contact your linancial institution.

# PAYMENT FOR ORDER FLOW PRACTICES The following statement is provided to you as required by Rule 11Ac1-3 of the Securities

Exchange Act of 1934.

broker-dealers during normal business hours and during extended treding sessions. Certain of these venues provide payments to Penshing or charge access fees to Penshing depending upon the characteristics of the order and any subsequent execution, in addition, Penshing available upon withen request. Pershing receives payments for directing Islad opitions order they to certain opion exchanges. Compensation is generally in the form of a per option contract cash payment. For a listing of organizations that pay Pershing for order flow, phase Pershing sands cartain equity orders to exchanges, Electronic Communication Matworks, or may execute certain equity orders as principal. The details of these payments and fees are

refer to www.orderroutingdisclosure.com.

segments and their baking to provide opportunities for executions at prices superior (of the NBBO. If an order for an exchange-listed security is not immediately executable on the exchange to which if is routed, such order may be represented in the national marketplace using the various means available for price discovery. Pershing also regularly reviews reports Best Execution: Notwithstanding the previous paragraph regarding payment for order flow, Parating selects certain market contens to provide execution of over-the-counter and exchange-issed securities transactions which agree to accept orders, transmitted electronically up to a specified size, and to execut bid or offer (NB80), On certain larger orders, or if the designated market centers do not make a market in the subject security, Pershing directly contacts market centers to obtain execution. The designated market centers to which orders are automatically routed are selected based on the consistent high quality of their executions in one or more market for quality of execution purposes.

### IMPORTANT ARBITRATION DISCLOSURES

- Alpades to the agreement are joint up the right to sue each other in court, including the right
  to a rieliby jury, except as provided by the rules of the arbitation forum in which is chain is filed.
   Arbitration events are generally fined and binding; a party's thilly to have a court reverse or
  - modify an arbitration award is very limited.

    The ability of the parties to obtain documents, whees statements and other discovery is
- generally more britted in arbitration than in count proceedings.

  The substances do not have to exclaim the reason(s) for their award.

  The panel of arbitrations will sykhally include a maintinty of arbitrations who were or are affiliated with the accurates includes.
  - The rules of some arbitration for one may impose time finite for bringing a claim in subtration.
- The notes of the artistation forum in which the claim is filled, and any amendments thereto, small It some cases, a claim that is ineligible for entiretion may be trought in court. be incorporated into this agreement.

### IMPORTANT ARBITRATION AGREEMENT

Any controversy between you and us shall be submitted to entitiation before the financial industry regulatory sutherty or any other restored securities exchange on which is transaction giving the to the claim took piece (and only before such exchange).

production and make a present of a putative and a p No person shall bring a putative or certified class action to arbitration, not usek to enforce any court. Buch forbaerance to enforce an agreement to erbitese shall not constitute a walking of any rights under this agreement except to the extent stated herein. The laws of the State of New York govern.

if any of the plants and Conditions are unaccapitable to you, please mitty feathling immediately in writing by certified mail to the Pentiling Plans, Jenes City, MJ 07589, Ath. Compliance

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Page 5 of 5

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