



# What is an organization?



### Becoming a Legal Entity

- Types of organisation: commercial, public, not-for-profit.
- Mostly we look at commercial organisations intended to make profits.
- Different kinds of organisations:
  - Sole trader individual no legal formalities the legal entity is the individual.
    - If turn over is big enough will need to register for VAT etc.
    - The individual is liable for company debts—so assets like home, savings are at risk
  - Partnership this is the form a group must trade under unless it is a limited company
    - Often the required form of organisation for professionals, e.g. law, medical, hedge fund, etc. because the liability issues control excesses
    - Liability is joint and several liability —all are fully liable for the debt of the partnership
  - Limited company: the preferred form of legal entity for commercial firms



### Limited companies

#### Three principles:

- The company is a legal person separate from the people who own or work in the company.
- Ownership is divided into shares that can be bought and sold by shareholders
- Owners of the company have no obligation to pay debts incurred by the company the owners' risk is limited to the value of their shares.

#### • In the UK:

- Public limited company (plc): public can hold shares Tesco plc shares may or may not be listed on the stock exchange
- Private limited company (Ltd): shares cannot be held by the public Small Company
  Ltd



### Setting Up a Limited Company

#### • Two documents:

- Memorandum of Association: short and simple name, location of the registered office, objects of the company, liability clause (saying the limits to liability of the owners), share capital (e.g. 100 shares, value £1 – to be a plc must have capital over £50K). Concludes with declaration of association that list the people setting up the company.
- Articles of Association: Complex and technical (see for example:
   <a href="https://www.gov.uk/government/publications/model-articles-for-private-companies-limited-by-shares/model-articles-for-private-companies-limited-by-shares">https://www.gov.uk/government/publications/model-articles-for-private-companies-limited-companies-limited-by-shares</a>). Covers how the company will run, roles of directors, ...

Once a company is registered then the memo of association and articles of association are on public deposit at Companies House.



### **Directors**

- Sometimes shareholders run the company but in larger companies directors may be employed
- Directors must have:
  - *domestic obligations* —owed to the company:
    - Have regard to the owners and employees' interests
    - Act in good faith and for the benefit of the company
    - Exercise skill and care (be "professional")
    - Declare conflicts of Interest
  - legal/external obligations:
    - Be aware of the financial position of the company
    - Drawing up annual reports and accounts and filing them at Companies House
    - Complies with relevant law



### Directors /2

- Companies have executive (board of directors) and non-executive (members of the board – controlling the directors) directors
- Every company has a company secretary responsible for required communications



### Setting up a company

- Not necessary to employ a lawyer or accountant
- Easiest way is to buy an "off-the-shelf" company and tailor it to your needs (change the name, objectives, constitution, ...)
- Registering a company yourself costs £100 (same-day service at the Register of Companies) – this is slower because you need to fill in forms etc.
- UK and US have similar, easy, ways to set up companies. In other countries it can take several months and cost thousands of pounds.



### Non-Commercial Bodies

- Statutory bodies set up by act of Parliament
- Royal Charter: sets up free-standing bodies that are independent of the state, e.g. Universities
- Not-for-profit organisations (often established as companies limited by guarantee):
  - Charities
  - Professional organisations: BCS, Institute of Physics, ...
  - Political Parties



### Summary

- Becoming a legal entity different ways
- What situations are different entities appropriate
- What limited companies are obligations on limited companies
- Non-commercial bodies



# Organizational models



### Organizational Models

- Organizational Theory (founded by Max Weber on the theory side) developed the bureaucratic model:
  - Tasks are split into specialist roles and people become expert in these Each rule is precisely specified so one expert can be substituted for another
  - Each individual is accountable to one manager who directs their work
    Employees are required to relate to each other and customers in a formal and impersonal way.
  - Recruitment is based on qualification, employees are protected from arbitrary sacking, promotion is based on seniority and achievement
- Organic Model (Likert): "... ensure a maximum probability that in all interactions and in relationships within the organisation, each member, in the light of their background, values, desires and expectations, will view the experience as supportive and one which builds a sense of personal worth and importance" small professional companies.



### Matrix Model

- Accepts that bureaucratic model is too restrictive
- Work may be project-based
- Employees may be working on several projects simultaneously
- Employees may answer to several managers at once



### Models and Principles

- Organisational Models look at the way the work is organized inside a company (organization of people).
- Organisational Principles look at how the components of organisations are decided and how they are related (structure of the components of the organization).
- Organisational structure is usually captured in an organogram.



# Organogram - some Structuring Principles

- Function
- Geography
- Ownership
- Product Line
- Market Sector
- Technology
- Operational Structure



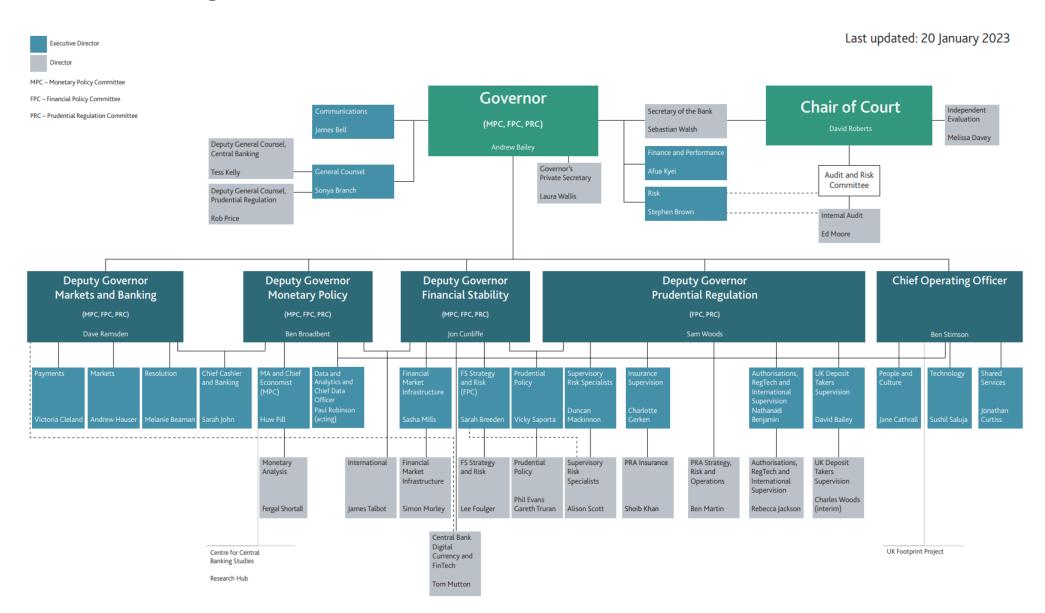
# Organogram examples

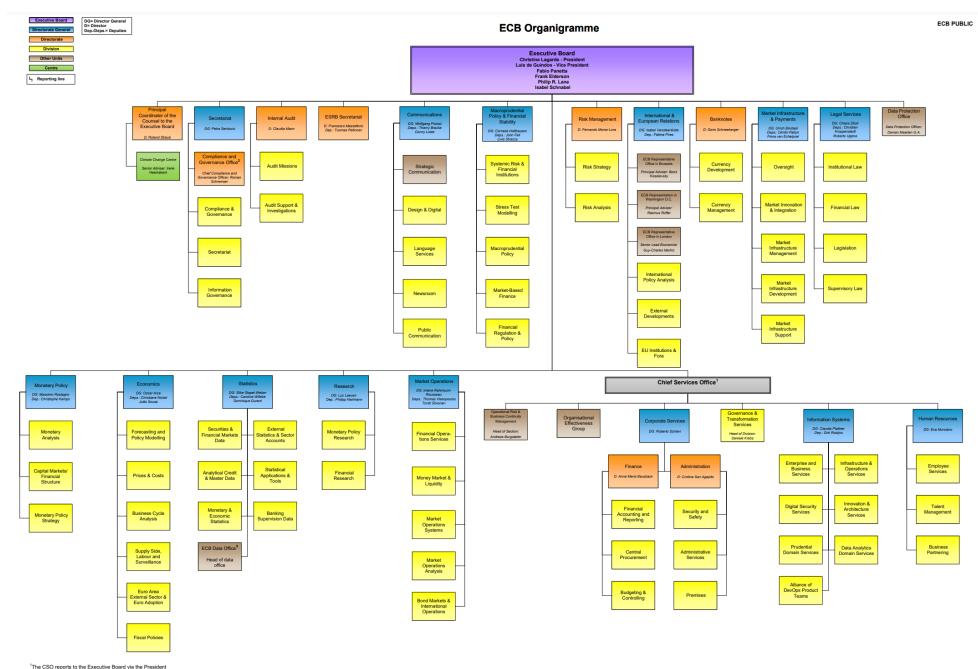


**World Health Organization Headquarters\*** (as of 1 January 2023) Director-General (1) GHEBREYESUS () \*Click on the Division for further details WHO Office at the WHO Academy Chef de Cabinet (1) United Nations Ir Raul THOMAS (a.i.) Dr Catharina BOEHME Ar Stewart SIMONSON Deputy Director-General (2) Health Emergencies. Dr Zsuzsanna JAKAB Preparedness and Response Dr Michael RYAN Data, Analytics and External Relations and ntelligence and **UHC/Communicable and Business Operations Chief Scientist UHC/Life Course** UHC/Healthier **Antimicrobial Resistance** Access to Medicines and Emergency **Emergency Response** Surveillance Systems **Delivery for Impact** Governance4 Noncomm. Diseases and Science Division Dr Anshu BANERJEE (a.i.) **Ar Raul THOMAS Populations** Dr Hanan BALKHY **Health Products** Preparedness Dr Michael RYAN Or Chikwe IHEKWEAZU Dr Bruce AYLWARD (a.i.) Dr Samira ASMA Dr John REEDER (a.i.) Dr Tereza KASAEVA (a.i.) Planning, Resource Quality Assurance of Special Programme on Global Malaria Surveillance, Health Emergenc Environment, Climate Health Product Policy Health Security Coordination and **Governing Bodies** Data and Analytics Epidemic Performance Monitoring Norms and Standards Primary Health Care Programme Change and Health Prevention and Contro and Standards Preparedness Interventions Intelligence Systems Digital Health and Strategic Health Control of Neglected Social Determinants Global Coordination Regulation and Global Infectious Resource Mobilization Health Workforce Finance Innovation Tropical Diseases Operations of Health and Partnership Prequalification Hazard Preparednes Delivery for impact Health and Multilateral Integrated Health Human Resources and Global HIV, Hepatitis Nutrition and Food Country Readiness Research for Health Partnerships Talent Management Services and STIs Programmes Safety Strengthening TDR, the Special Programme Staff Health and Health Systems Global Tuberculosis for Research and Training in Health Promotion Wellbeing Governance and Financin Programme Tropical Diseases \_\_\_\_\_ WHO Centre for Health Information Management Noncommunicable Alliance for Health Policy Immunization, Vaccines and Technology Development (Kobe) and Systems Research and Biologicals Diseases Mental Health and Health and Research Global Service Centre (including HRP)s Substance Use Maternal, Newborn, Child Operational Support and Adolescent Health, and Services and Ageing Partnership for Maternal, Newborn and Child Procurement and Supply Services I Health

Security Services

#### **Bank of England**

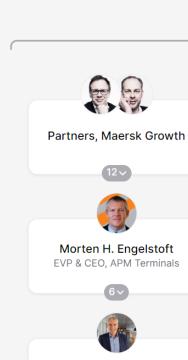




On compliance-related matters the Chief Compliance and Governance Officer reports directly to the President The Data Office reports to the Chief Data Officer, position assumed by DG Statistics

#### A.P. Moller - Maersk

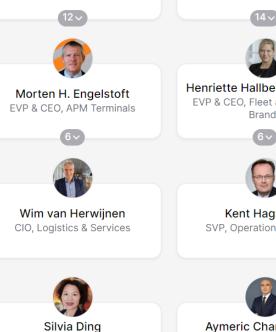


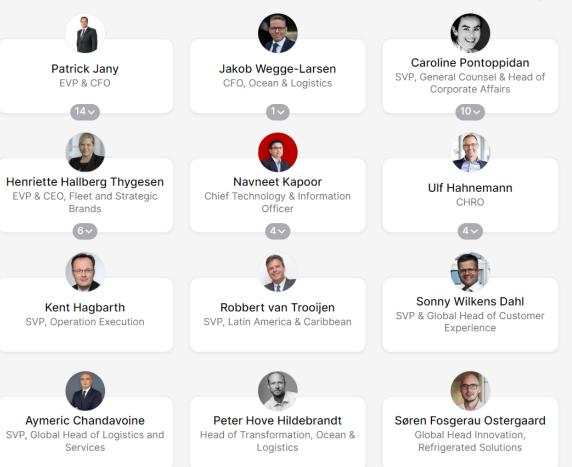




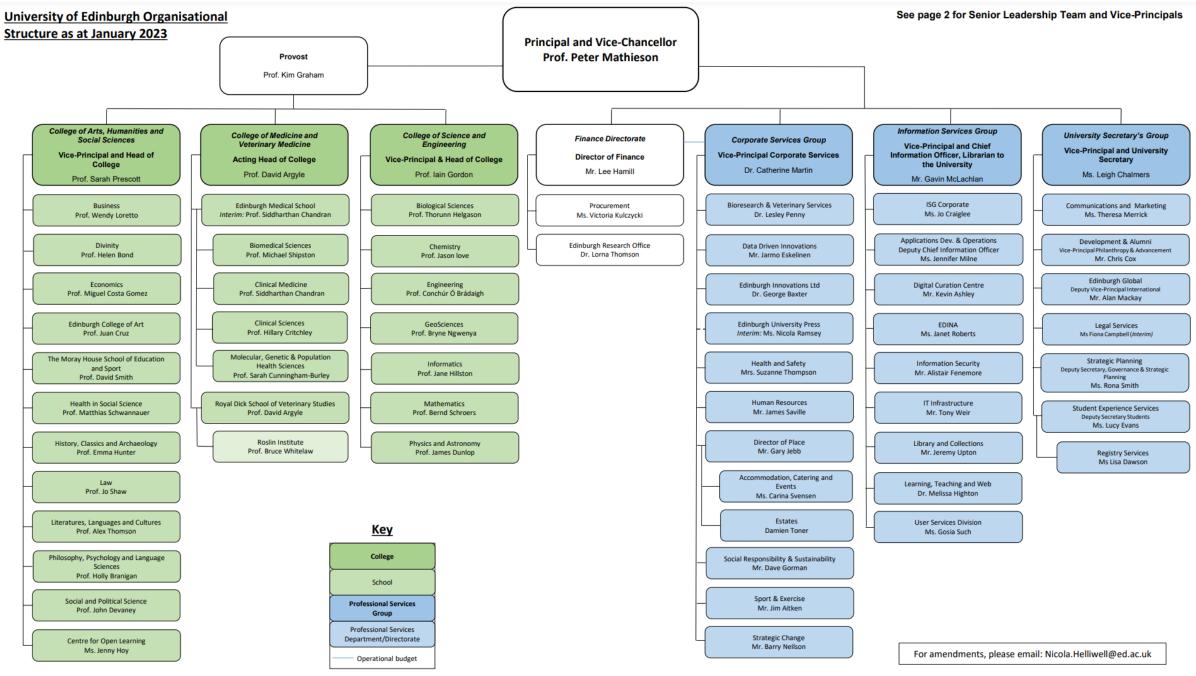
SVP, Global Head of Ocean

Products & Network





Collapse ^



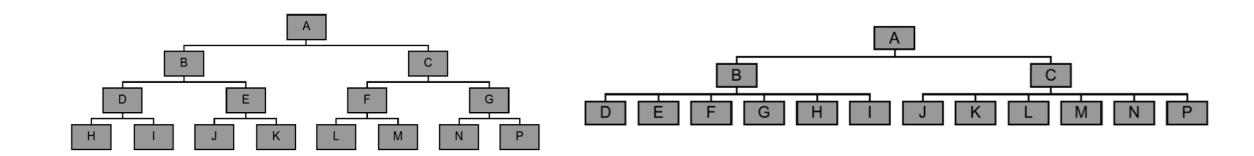
### Activity

- Have a look at "the org" website, for example the org chart (organogram) for the company Diageo is here: <a href="https://theorg.com/org/diageo">https://theorg.com/org/diageo</a>
- Choose a company and look at its organisation.
- Think of what organising principle the company has and why you think it has this structure.



### Depth of Structure

- the number of layers in the structure
- organisational structures are often described as flat or, in contrast, deep or tall, according to whether the depth is small or large





### Centralisation

- centralised company
  - as much power as possible is kept at the top of the company, with delegation only when essential
- decentralised company
  - as much power and control as possible is delegated to the lowest level



# Relation size of company and appropriate structure

• small company – service functions

big company -- more oriented towards the market



# The Guardian on VW "Dieselgate"

Volkswagen has made sweeping changes to its senior management team as it attempts to cut costs and overhaul its culture following the diesel emissions scandal.

The German carmaker has almost halved the number of senior managers reporting directly to Matthias Müller, the chief executive, and brought in several new faces.

Müller has pledged to transform the notoriously unwieldy structure of VW after the company admitted that the emissions scandal had occurred because of a "whole chain" of errors and a corporate mindset that tolerated rule-breaking.

He said the management changes would "speed up the decisionmaking process, reduce complexity and increase efficiency".



### VW Response to Dieselgate

- Key elements of the process optimization are:
  - Early documentation and interpretation of legislation around the world and alignment of the product portfolio with legal requirement
  - Guidelines for the development of software for drive control units with documentation of the features with relevance for registration product portfolio with the legal requirements
  - Uniform process standards and work instructions that give those involved legal certainty in the work process
  - Training programs in which everyone involved in the process is required to participate
  - Regular reporting to the Group Board of Management in order to create transparency in relation to the implementation status of this process optimization



### VW Response to Dieselgate

- Key elements of the process optimization are:
  - Introduction of multiple controls for approvals in the product development process
  - Reorganization within Development for the purpose of separating the responsibility for the development of drives from official approvals
  - Formation of new bodies for cross-brand management and clarification of compliance issues



### Summary

- Organisational structure is essential for larger organisations
- Structure according to business priorities
- All business structures make it difficult for the organisation to respond to some risks.
- Structure to facilitate business and make it easy to respond to the most likely serious risk.



# **Managers and Leaders**



### Managers and Leaders

One day you might become a manager or a director or a leader

- What does that mean exactly?
- What issues should you be sensitive to?
  - Seniority is important in determining this.
  - Managers will often be involved in operational matters.
  - Directors and leaders can be more strategic and policy-oriented



# Pause for Thought

- Managers and Leaders
- What would you expect of:
  - A manager
  - A leader
- In terms of:
  - The activity they carry out.
  - Their personal characteristics and skills.



### The Manager

- Develops plans and timetables
- Organises
- Delegates and monitors
- Exercises control, applies corrective action
- Communicates
- Motivates
- Delivers (predictable)
- Looks inwards



### Leader can emerge ...

- Perceived by group as most competent in leadership functions
- Task-orientated: coordinating, initiating contributions, evaluating, information seeking and giving, opinion seeking and giving, motivating
- Socio-emotional: reconciling differences, arbitrating, encouraging participation, increasing cohesion



### The Leader

- Establishes direction
- Develops vision
- Communicates and inspires vision
- Energises others
- Innovates
- Figurehead, Spokesperson
- Looks outwards



### Summary

- Managers manage, leaders lead
- Managers have a specific role within the organisational structure:
  - Replaceable
  - Trainable
- Leaders provide direction, may arise from anywhere:
  - Not easily replaceable
  - Not trainable

