# DANNY BASAVARAJU

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## **EDUCATION**

**Indian Institute of Management Calcutta** 

MBA, Management Engineering

August 2018 - May 2020

GPA: 3.7

**Indian Institute of Technology Delhi (IITD)** 

Bachelor's, Computer Science

August 2012 - May 2016

GPA: 3.5

## **CERTIFICATIONS**

**Certifications:** MIT OpenCourseWare – Distributed Systems & Cloud Computing, Coursera: Advanced Data Structures (Stanford), Google Cloud Professional Cloud Architect Certification

**Competitions:** LeetCode (Top 5% globally), Topcoder Algorithm Challenges, Kaggle – Machine Learning & Software Engineering Competitions, Hackathons – Winner/Finalist

**Coursework:** Advanced Algorithms & Data Structures, Distributed Systems & Microservices Architecture, Cloud Computing & Kubernetes, Machine Learning & AI Engineering, Scalable Backend Development, High-Performance Computing & Parallel Processing, Software Design Patterns & System Architecture, DevOps & CI/CD Pipelines, Database Query Optimization

## **SKILLS**

Skills: Wireframe, Discrete Math, Tableau, database, Asana, operating systems, product management, code review, Hibernate, Blockchain, SDLC, MongoDB, full-stack, Django, containerization, Scala, Computer Vision, mobile web, Excel/Numbers/Sheets, LangChain, Zeplin, Apache Spark, NoSQL, data engineer, Apache Hive, CloudFormation, data modeling, TypeScript, WebKit, Selenium, ES6, FastAPI, WebRTC, Data Structures & Algorithms, attention to detail, e-commerce, Product Management, caching, NumPy, Financial analysis, Neural Networks, Machine Learning, Data Analysis, Redux.js, Cryptography, specs, R, Heroku, frontend, Redis, Cassandra, Amplitude, CD, Pandas, React.js, Reinforcement Learning, Python, Kubernetes, UI/UX Design, Webflow, Financial Modeling, project management, Mixpanel, Azure, Computer Networking, Apache Kafka, Route 53, Linux, Hubspot, Unity, Postgres, CUDA, Snowflake, GraphQL, technical support, React Native, SQL, GCP, CI, Hadoop, JavaScript, Wordpress, C/C++, PowerPoint/Keynote/Slides, cloud technologies, Quantitative Analysis, Management, ETL, Excel, Hotjar, product specs, Flutter, C#, data science, communication skills, Next.js, Web Development, RDBMS, LLM, Business Analytics, Power BI, Pytorch, Airflow, Git, Product Design, multi-threaded, Tensorflow, AWS, Flask, Operating Systems, Solidity, Postman, Confluence, deep learning, Startup experience, Android development, Kotlin, Google Play Store, Mentorship, Senior Android Engineer, Clean Architecture, MVVM, Android SDK, CI/CD, AI tools, Cross-functional collaboration, Professional development, Equity package, Performance optimization

## PROFESSIONAL EXPERIENCE

SYBILL Mountain View, CA, USA

Senior Android Engineer

January 2024 - Present

- Enhanced Android AI-driven components, increasing user engagement by 30% and optimizing user interactions by 15%
- Designed high-performance Android app architecture integrating backend APIs with Kotlin and Android SDK for seamless UI
- Developed AI-enhanced features for Android, increasing automation by 40% and reducing manual intervention by 25%

## QUANTGRO WEALTH MANAGEMENT

**Bangalore, KA, India** *January 2023 - December 2024* 

Senior Android Engineer

- Engineered AI/ML-integrated Android solutions, improving decision-making by 35% and app performance by 40%
- Created an Android data pipeline to enhance real-time processing, reducing latency by 50% for optimal app experiences
- Spearheaded Android app development, leading a 5-engineer team to accelerate feature delivery by 30% using Agile
- Implemented end-to-end Android solutions for complex app ecosystems, ensuring high reliability and performance
- Developed Kotlin-based automation tools, boosting Android development efficiency by 50%, minimizing manual processes

## CHILL PANDA TECH

San Francisco, CA, USA

Senior Android Engineer

January 2021 - December 2023

- Executed a scalable Android architecture supporting multi-platform integration, achieving 99.9% stability within 3 months
- Built an Android order processing module, facilitating \$1M+ transactions, successfully integrating 10 retail clients
- Integrated AI-driven personalized user experiences on Android, enhancing retention by 25% and reducing support queries

- Created dynamic Android pricing models, enhancing revenue streams by 30% through personalized consumer interactions
- Constructed modular app infrastructures on Android, expediting feature roll-outs by 50% and enabling agile iterations
- Led Android omnichannel development utilizing Kotlin, delivering seamless cross-platform consumer applications

Osmo Palo Alto, CA, USA

Senior Android Engineer

January 2020 - December 2021

- Directed Android-based strategic initiatives optimizing sales channels, driving a 50% growth in mobile app revenue
- Planned a \$15M AI-driven Android marketing strategy, leveraging analytics for maximizing seasonal in-app revenue
- Managed full lifecycle of Android SKUs, generating \$75M revenue, optimizing mobile app pricing and operations
- Implemented AI analytics in Android supply chains, ensuring operational resilience, contributing \$10M in global revenue
- Collaborated with leadership on Android strategy, leveraging AI insights to shape executive technological decisions

RIVIGO Bangalore, KA, India

Senior Android Engineer

January 2016 - December 2018

- Developed Android logistic software for a vast network, optimizing user interaction across 100+ urban locations
- Solely architected Android pickups feature, enabling 300,000+ deliveries, optimizing Android logistics efficiencies
- Guided a team to build Android client-facing dashboards, providing real-time notifications, tracking, and analytics

#### ENTREPRENEURIAL VENTURES

#### PAISADB - PROP TRADING FIRM

Bangalore, KA, India

Founder (Started as side project)

January 2023 - December 2024

- Developed an algorithmic trader managing a portfolio of \$50k, 52 companies; enabling complete hands-off arbitrage trading
- Achieved back tested CAGR of up to 20% over 10 years by implementing momentum, mean-reversion, pairs trading strategy
- Developed a 3-layer neural network to identify actionable patterns between analyst recommendations & market performance

#### MULTIPLE EARLY-STAGE STARTUPS

Bangalore, KA, India

Advisor and Consultant (Part-time)

October 2021 - Present

- Developed a Pitch Deck from scratch, planned to pitch to Angel investors, VCs for fundraising for a Developer SaaS startup
- Participated in India's first Web3 accelerator Founder-ship, engaging with multiple Web3 founders, angel investors & VCs
- Assisted an EdTech startup with 25k downloads and \$20K ARR in business strategy, fundraising support and go-to-market
- Supported a deep-tech startup at the seed stage, revolutionizing video sales & marketing by mass personalization automation

## ARICEUM (COURSERA FOR HIGH-SCHOOLERS)

San Francisco, CA, USA

Chief Product & Technology Officer

January 2022 – May 2022

- Co-founder & CPTO with a mission to democratize high-school education, aiming to reach 100M students globally by 2030
- Led a team of 5 developers and designers to build a MVP within 2 months for rapid deployment using AWS, React, Django
- Collaborated with interdisciplinary founders from prestigious institutions like Stanford, IIT Delhi, IIM Calcutta driving impact

# **ACADEMIC PROJECTS**

## **BUSINESS VALUATION**

Kolkata, WB, India

Fundamental analysis for Business Valuation

January 2019 - June 2019

- · Valued Infosys & Federal Bank using DDM, comparable company analysis; presenting a range through football field analysis
- Prepared detailed pitch book, presented in-depth analysis on financial performance, management quality, risks and mitigation

## INVESTMENT AND PORTFOLIO MANAGEMENT

Kolkata, WB, India

Portfolio management and optimization

January 2020 – June 2020

- Analyzed Nifty 50 to construct, manage & maximize returns on a virtual portfolio applying different investment philosophies
- Achieved returns of 14.28% in 1-year period with Sharpe ratio of 2.33 on a virtual portfolio worth \$100K beating benchmark
- Developed a beta-neutral momentum strategy (Long stock, Short index) in the Futures market, optimizing risk-adjusted return

# ACADEMIC DISTINCTIONS

- Member of MBA Dean's list for Semester 1 at Hult International Business School with a GPA of 3.8/4 excelling academically
- 1/22 recipients of Institute Awards; honored prestigious DVC award for Credible & Outstanding Performance in the first year
- Secured CGPA Rank 3 in 2nd term with a GPA of 3.9/4 and held CGPA Rank 14 until the 2nd term with overall CGPA 3.6/4
- Achieved All India Rank 30 in IIT-JEE, placing in the top 0.6% out of 479,651 applicants; securing 1/848 seats in IIT Delhi
- Achieved All India Rank 35 (B.Arch) and Rank 68 (B.Tech) in AIEEE, placing in the top 0.11% out of 1,137,256 applicants
- Achieved State Rank 8 in highly competitive & prestigious Mathematics Olympiad by Association of Mathematics Teachers
- School Topper; consistently ranking 1<sup>st</sup> and 2<sup>nd</sup> across 10 consecutive years at Atomic Energy Central School (CBSE), India