# **DANNY ROOSEVELT**

I am an experienced technology leader with a strong focus on data-driven and analytical decision making, and I excel at creative problem solving and team collaboration.



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# PROFESSIONAL EXPERIENCE

May 2016 - present

## Sabbatical

- Traveling around the world and the United States
- Development on personal website (www.dannyroosevelt.com), additional projects detailed below

2011 - 2016

**BrightRoll** (acquired by Yahoo! in December 2015), San Francisco, CA | <a href="https://www.brightroll.com">www.brightroll.com</a>
Product Manager | 2014 - 2016

- Owned product strategy, execution for mobile, HTML5 video, identity management within BrightRoll tech stack
- Worked with exec teams to track revenue impacts, and directly contributed to millions of dollars in new revenue
- Successfully led multiple cross-functional teams to tackle complex problems within the industry

Senior Manager, Mobile Integrations | 2013 - 2014

- Managed technical integrations for mobile, connected TV video publishers on BrightRoll platform
- Implemented new operational systems to help onboard hundreds of additional publishers more efficiently

Senior Manager, Ad Operations | 2011 - 2013

- Oversaw video advertising QA, trafficking, implementation for BrightRoll's demand-side platform (DSP)
- Drove revenue growth through custom creative execution and campaign targeting strategies

2009 - 2011

**Apple Inc.**, Los Angeles, CA | <u>www.apple.com</u> | Mac Genius

- Resolved customer concerns with creative solutions; excelled at understanding and contributing to company trends and growth



# SKILLS, PROJECTS, AWARDS

# **Projects**

- June 2016 present: developing suite of tools to help increase professional productivity online; independent consulting to assist with strategic product planning for Bay Area ad tech company; advising for early-stage startups
- Oct 2013: Designed and led week-long company-wide productivity training seminar for 200+ employees at BrightRoll

#### Skills

- Productivity evangelist, macOS and Gmail / G-Suite power user
- Deep technical understanding of HTTP networking and web traffic communication; proficient in SQL and Redshift, HTML
- Comfortable and skilled public speaker and presenter
- Mediocre golfer and aspiring home chef

#### **Awards**

- Jan 2016: Received Service Excellence Award from the Interactive Advertising Bureau (IAB) (more info here)
- Oct 2014: Filed patent for standardized delivery of interactive mobile video advertising (more info here)



**EDUCATION** 

2005 - 2009

## **University of California, Santa Barbara**

- B.A. in Sociology, minor in French
- Active member of Alpha Epsilon Pi fraternity

Fall 2008

<u>L'Institut d'Études Politiques</u>, Lyon, France Semester abroad in intensive cultural and language immersion program; extensive travel throughout Western Europe