



# Danny Yew Kok Chun

## WORK EXPERIENCES

📅 05. 2022 – Present **Gross Synergy Sdn Bhd** *AMPANG, SELANGOR*

### Software Programmer

- Maintain and improve existing codes
- Improve system quality by identifying issues and bugs
- Create and expand web system

📅 10. 2020 - 03. 2021 **New Mobile Technology Sdn Bhd** *IPOH, PERAK*

### Sales Representative

- Attend daily planning routine
- Maintain product knowledge of company product
- Achieve sales and target monthly that provided by company
- Identify target customers
- Gather current marketplace information on newly introduced products, pricing and merchandising techniques in order to monitor competitor
- Investigate problems, prepare reports, develop solution and make recommendation

📅 03. 2020 - 07. 2020 **Penerbit Ilmu Bakti** *PETALING JAYA, SELANGOR*

### Sales Representative

- Be knowledgeable about company product
- Attend to all schools to meet up with teachers, head of subject and headmaster to present company new and existing suitable products
- Deliver the latest sample books to the teachers according to the subjects and form
- Visiting books dealer to maintain relationship, monitor stock level, and analyze competitor products, pricing and others
- Perform collection monthly to avoid late and bad payment to the company

📅 09. 2019 - 12. 2019 **Voxz Software Solution Sdn Bhd** *IPOH, PERAK*


### Intern of Software Developer

- Create a webpages using HTML and CSS
- Join in and stick to senior to complete a company project such as Acase, Asisto, Misen
- Sit in as assistant to senior to get more experience and knowledge

📅 02. 2019 - 08. 2019 **Paint Marketing (M) Sdn Bhd** *IPOH, PERAK*

### Sales Representative


- Be knowledgeable about company product
- Present company new product to the dealer to ensure dealer clear and understand about company new launching product
- Deliver monthly updated promotion package
- Provide onsite training to dealer to enhance their knowledge towards our company products
- Expand existing dealer business and establishes new account
- Handling complaint case and attend onsite case inspection then provide suitable solution to the complainant
- Monitor dealer account to ensure no bad debts or late payments

 2016 – 2019

## **L H Marketing Sdn Bhd** *IPOH, PERAK*

### **Sales Representative**


- Be knowledgeable about company product
- Represent our company's products and services
- Meet monthly and annual sales quotas by implement sales and marketing strategies and tactics
- Maintain working relationship with existing clients
- Provide solution and answering clients question about products, pricing and availability
- Perform merchandising to ensure company product and latest POSM are located in the best location of the outlet

 2015 – 2016

## **Yei Long Tobacco Sdn Bhd** *IPOH, PERAK*

### **Van Sales Representative**


- Serves customer by selling products and meeting customer needs
- Services existing accounts, obtain orders and establishes new account by planning and organizing daily work schedule
- Focus on sales efforts by studying existing and potential volume of dealers
- Monitors competition by gathering competition information on pricing, new or old product

 2013 – 2015

## **The Voice Family Karaoke** *IPOH, PERAK*

### **Supervisor**


- Maintain a clean in the entire area
- Handle customer complaints
- To ensure guest's satisfaction are met at all time
- Ensure staff is following all food control and safety regulations
- Create employee schedules based on expected customer numbers
- To assist cashier in preparing and presenting bill

 2011 – 2013

## **Kean-Tech** *IPOH, PERAK*

### **IT Technician**

- Troubleshooting to identify and resolve the problems in a timely manner
- Install, configure and manage software and their functions according to specifications
- Perform testing and evaluation on new hardware and software
- Repairing and replacing damaged hardware

 2009 – 2011

## **Lee Service Providers** *IPOH, PERAK*

### **IT Technician**

- Attend site case daily accordingly which provided by Dell daily
- Preparing daily schedule, tasks and suitable routing
- To do troubleshooting and diagnosing on product which reported and provide a best solution to the customer on the spot
- To do troubleshooting and diagnosing computer hardware and software issues

## EDUCATION

 **Wawasan Open University, Ipoh Perak**

Level: Bachelor of Software Engineering(Honours)

 **IS COM, Ipoh Perak**

Level: Entry Level Computer Technician Course

 **SMK St. Michael, Ipoh Perak**

Level: Secondary Education, SPM












## Languages

**5★** English

**5★** Malay


**2★** Mandarin


## SKILLS

-  IT Troubleshooting & Problem solving
-  Onsite & remote technical support
-  Computer hardware system & components
-  Product knowledge
-  Verbal communications
-  Flexibility
-  Time management
-  HTML & CSS
-  MySql
-  PHP
-  JavaScript

## CONTACT

 018 - 5755358

 dannyew8862@gmail.com

 82, Persiaran Cempaka 28, Taman Cempaka, 31400, Ipoh