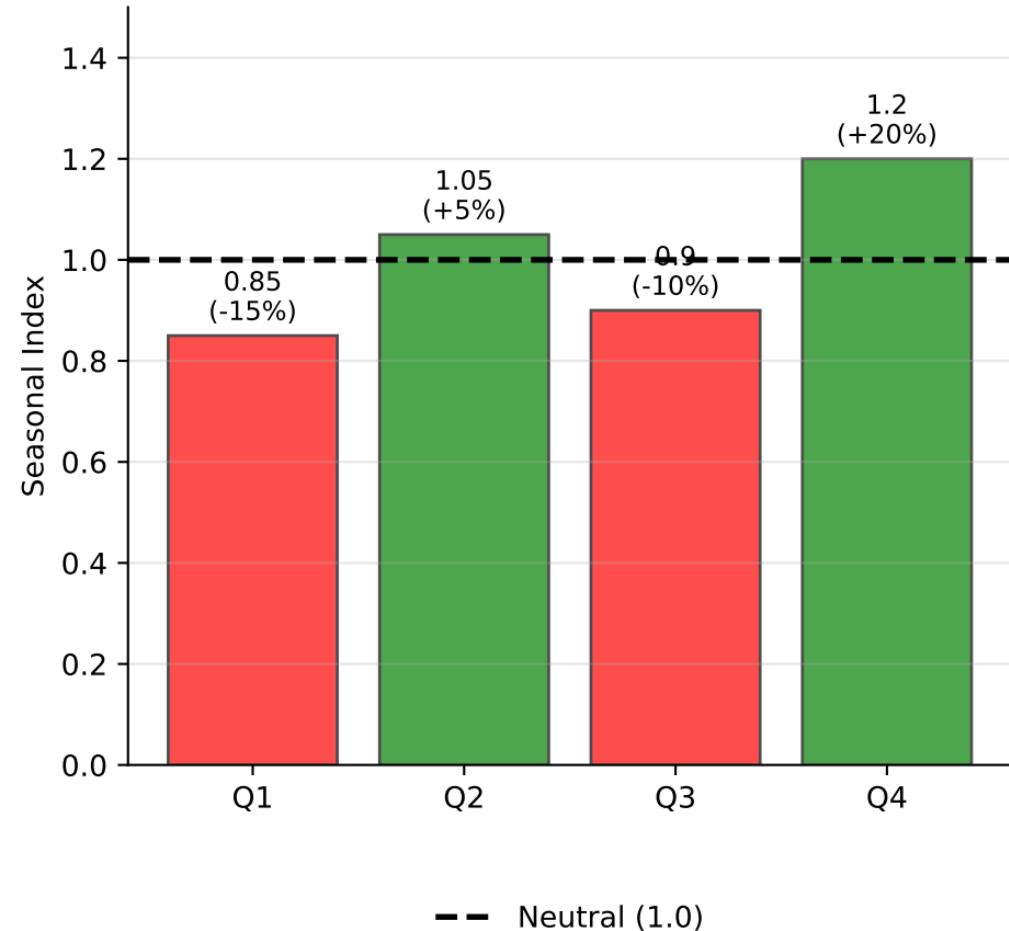
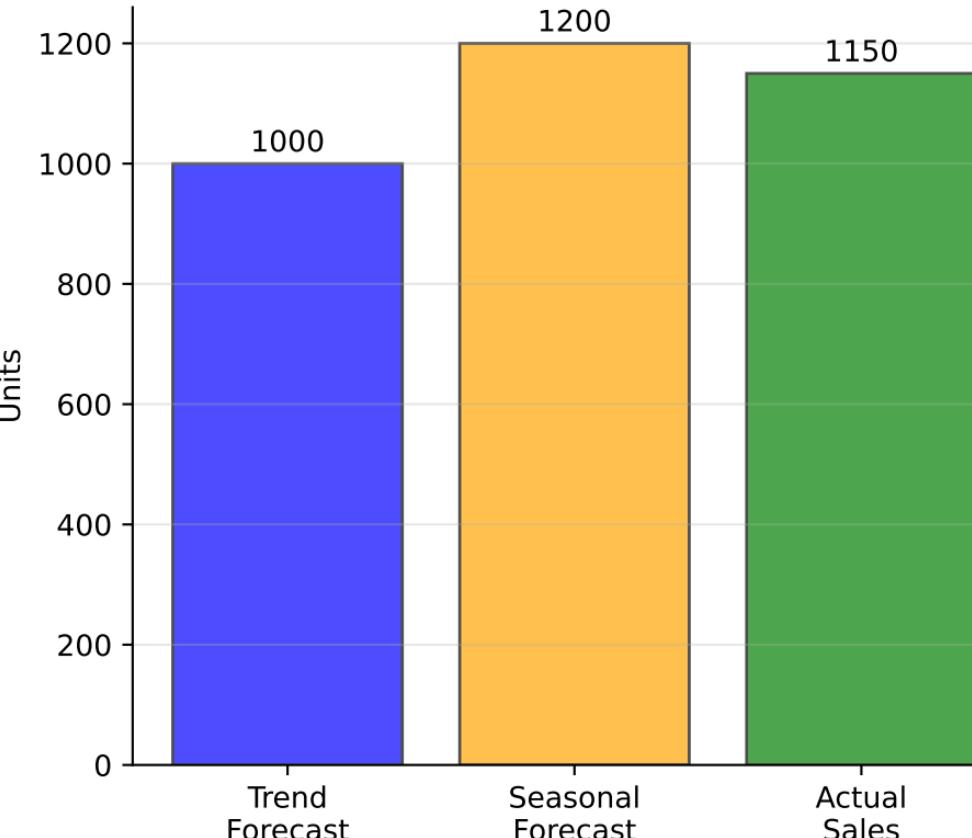


### Quarterly Seasonal Indices



### Q4 Forecast vs Actual



### Deseasonalization: Q4

