



Daniel A. Pezzin

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Professional Experience

Wolverine Studios - Loveland, CO 2016-present
Web Developer

- Brainstormed ideas, created design mockups, and developed greenhousebuilders.co utilizing WordPress, Bootstrap, HTML5, CSS3, and PHP
- Developed wolverine-studios.com into a serverless web form to build business
- Provided SEO and link building services utilizing Yoast, Moz for click volume data, serps keyword rank checker and Majestic that resulted in client websites ranking 13th on Google
- Coordinated email marketing campaigns using mailchimp and constant contact

The Center for Family Outreach - Fort Collins, CO 2017
Web Developer

- Developed volunteer.tcffo.org into a serverless web form to attract new volunteers

Pro Impressions Marketing Group - Loveland, CO 2015-2016
Web Developer

- Designed, developed, and maintained template-driven standard compliant WordPress websites for dental offices using Adobe Creative Suite, HTML, CSS, and JavaScript
- Used Asana to manage multiple projects simultaneously in various stages of development
- Ensured all websites were optimized for search engines and mobile devices
- Coordinated social media, e-mail marketing, and web analytics for several portfolio websites
- Led front-end development and assisted with back-end programming for dentist websites

Allstate Insurance Company - Sterling Heights, MI 2013-2014
Licensed Sales Producer

- Utilized SPIN techniques producing gross sales volume of \$230,000
- Consistently exceeded 350 cold and follow-up calls weekly, earning recognition as one of the agency's top producers

Agency Network Administrator

- Configured local networks, printers, PC maintenance and installed VOIP phones for 3 offices

Flash Computer Services - East Lansing, MI 2012-2013
Co-Founder

- Established relationship with surplus supplier of used/damaged computers, repaired and resold online resulting in average profit margins of 80%
- Responded to customer inquiries and service calls to home and business clients

Owens Corning - Toledo, OH 2011-2012
Customer Service Specialist

- Devised solutions for high revenue commercial accounts by working very closely with area sales managers, plant leaders, and transportation specialists

Certifications

Microsoft 70-486 Developing ASP.NET MVC 4 Web Applications 2014

Education

The University of Toledo - Toledo, OH 2011
Bachelor of Business Administration | Dual Major - Marketing, Entrepreneurship

Technical Skills

Visual Studio 2013, Eclipse, Android, HTML5, CSS3, JavaScript, jQuery, Java, XML, C, C#, ASP.NET, SQL, SAP, Final Cut Pro, Dreamweaver, Fireworks, Photoshop, InDesign, Illustrator, Acrobat, MS Word, Excel, Access, PowerPoint, Outlook, Windows XP/Vista/7/8 Mac OS X, Linux