

PeopleSoft | Connect

September 14-18, 2003
Anaheim, California

Register to Attend!

www.peoplesoft.com/goto/connectregister1

“Excellent conference. I have been to various conference events, and this was by far the best. What’s right: the logistics, personnel, topics.

— **Melissa Wilson**
Vice President,
T. Rowe Price Group

Excellent learning opportunity—not only from PeopleSoft, but also from other customers.

— **Tom Baily**
Lead Systems Analyst,
Honeywell International

Global Sponsor



PeopleSoft, Inc.
Corporate Headquarters
4411 Hacienda Drive
Pleasanton, California
94588 USA
www.peoplesoft.com

Register for your **Connect Passport**
by **August 1** and receive
15% Off Your Registration

PLUS you’ll be automatically entered
in our special drawing.

GRAND PRIZE **Ford® Mustang®**
GT Deluxe convertible
(a two-year lease)



Second Prize **Segway™**
Human Transporter



(The world’s first self-balancing,
electric transportation device.)

See page 47 for details.

Ford and Mustang are registered trademarks of Ford Motor Company.

Presorted
Standard
U.S. Postage
PAID
TMH, INC

Real

time



knowledge

Learn, share and network at PeopleSoft Connect, the ultimate users forum!

New This Year!

Expanded “Solutions Expo”
for increased learning
and collaborating

More real-world
customer case studies

Increased opportunities
for networking with
other users

Session tracks
targeting **Industries**
and **Global solutions**

And much more!

It’s the Must-Attend Event of the Year!

Gain a competitive
advantage

Learn Best Practices to
improve efficiency

Save your company money
and increase revenue

Enable a real-time
enterprise

PeopleSoft | Connect

September 14 -18, 2003
Anaheim, California

Register Today! www.peoplesoft.com/goto/connectregister1

Bring your enterprise to the next competitive level.



September 14-18, 2003 in Anaheim, California

Welcome to PeopleSoft Connect, the largest PeopleSoft users conference ever! Attending PeopleSoft Connect provides you with the perfect opportunity for networking with peers and PeopleSoft experts. You'll be able to share and exchange ideas, hear how other users are leveraging functionality to solve business challenges and learn all the latest tips and tricks. It's simply the best way to make sure you're maximizing your current PeopleSoft investment. If you're looking to find real vision, real knowledge and real solutions, then attending PeopleSoft Connect is a must.

Why You Should Attend

Connect and network with other users, developers, and PeopleSoft.

Gain insight on upcoming releases and discover PeopleSoft's focus for the future.

Listen to pertinent case studies and learn valuable implementation and upgrade best practices.

Gain valuable knowledge on detailed technical topics such as security, integration, and performance.



Drive away in a Ford® Mustang® or Segway Human Transport!

See page 47 for details.

Who Should Attend

- C-Level
- Executive Management
- Senior Line of Business Managers
- HR, Finance, Marketing, and Sales
- Management and staff
- IT Managers and Project/Team Leaders
- Business Analysts and Consultants
- Produce and Business Strategists
- Implementation specialists
- Systems and Database Administrators
- Networking Specialists
- Developers and Programmers
- Help Desk and Support Staff
- End Users and Power Users

Table of Contents

Week at a Glance	3
Keynote Speakers	5
Solutions Expo	7
Super Sessions	11
Power Sessions	17
Breakout Sessions	19
Enterprise Solutions Track	21
Human Capital Management Track	23
Financial Management Solutions Track	27
Customer Relationship Management Track	29
Supply Chain Management Track	31
Technology Track	33
Global Services and Customer Support Track	35
Industry Solutions Track	37
Global Solutions: Latin America Track	39
Global Solutions: Japan and Asia Pacific Track	41
Social Events and Entertainment	43
Travel	45
Registration	47

Global Sponsor
Hewlett-Packard Company



PeopleSoft® | Connect



More information. More opportunities.

In today’s economy, budgets have been slashed and resources are limited. Now more than ever you need to maintain your productivity—which is why you can’t afford to miss this important event. We’ve put together an astounding showcase of speakers, experts and informative sessions to ensure that you get the most out of your PeopleSoft applications. You’ll not only increase your own personal effectiveness, you’ll be able to impact your organization’s overall performance as well.

Translation Service
For your convenience, some of our programs will be translated into Mandarin, Japanese, Portuguese and/or Spanish. To find out which sessions offer translations, please visit us online.

Keynotes

Listen to industry leaders as they share their vision for the industry as well as PeopleSoft insights.

Power Sessions

Take advantage of hands-on training offered by PeopleSoft Education to achieve the technical insight you need.

Breakout Sessions

Choose from more than 450 different one-hour sessions that will help you gain in-depth and strategic insights.

NEW! Super Sessions

Join PeopleSoft line of business executives for a view into PeopleSoft’s strategy for industry and product solutions in 2003 and beyond.

NEW! Customer Pavilion

Hear real-world examples of how other customers are using PeopleSoft to operate their businesses in real time.

NEW! Industry Specific Sessions

Learn about valuable strategies and solutions to help you manage your enterprise within and across industries.

NEW! Geographic Specific Sessions

Learn valuable strategies to help you manage your enterprise in the global economy, including regional specific solutions, products and case studies.

NEW! Cutting Edge Event Technology

We’ve made it easier to stay in touch with your business back home this year via our wireless internet connectivity. You can also log on to our Messaging Kiosks to contact other attendees, download updates, and more.

	Sunday September 14	Monday September 15	Tuesday September 16	Wednesday September 17	Thursday September 18
Keynote		Craig Conway 9:30 AM - 11:00 AM	Ram Gupta 9:45 AM - 10:45 AM	John Chambers 8:30 AM - 9:30 AM	Guest Speaker 10:30 AM - Noon
Super Sessions		2:30 PM - 3:30 PM 3:45 PM - 4:45 PM			
Breakout Sessions/ Roundtables		Industries: 8:00 AM - 9:00 AM 1:15 PM - 4:45 PM	8:15 AM- 9:15 AM 11:00 AM- Noon 2:15 PM - 5:45 PM	10:00 AM- 12:15 AM 2:15 PM - 5:45 PM	9:00 AM - 10:00 AM
User Group Meetings	9:00 AM- 5:00 PM	9:00 AM- 5:00 PM	9:00 AM- 5:00 PM		
Solutions Expo (including Meet the Experts and Customer Pavilion)	Grand Opening 2:00 PM - 6:00 PM	11:00 AM - 5:30 PM	11:00 AM - 7:00 PM	9:30 AM - 2:30 PM	
Solutions Expo Exclusive Hours	2:00 PM - 6:00 PM	11:00 AM - 1:00 PM	Noon - 2:00 PM	9:30 AM - 2:30 PM	
Welcome Reception	6:00 PM - 8:30 PM				
Business Partner Parties		7:00 PM - ??			
Solutions Expo Open House			5:45 PM - 7:30 PM		
ConnectFest 2003				7:00 PM - Midnight	
Power Sessions*	9:00 AM - 5:00 PM				12:30 PM - 5:00 PM

Subject to change. Check online for the most recent version.

***Still want more? Then join us for an extra day of Power Sessions on Friday September 19!**
Power Sessions are premium courses that require an extra fee.



Industry Leaders Share Their Vision

Benefit from the insight of leading visionaries in daily keynotes as they share their thoughts as well as their experiences. The PeopleSoft Connect Daily Keynotes not only provide useful insights, but also deliver a unique perspective on the direction our industry is headed. Don't miss these compelling and relevant "state-of-the-union" addresses.



Craig A. Conway

President and CEO - PeopleSoft, Inc.

Monday, September 15, 2003 – 9:30 AM - 11:00 AM

Craig A. Conway is president and chief executive officer of PeopleSoft, the world's leading provider of business enterprise software.

Conway was named as one of *BusinessWeek's* top 25 managers of 2001 and one of the 10 most influential people in the high-technology industry, according to *Computer Business Review* – a European publication. Under Conway's leadership, PeopleSoft was named one of the five over-achieving companies in 2001 by *Forbes.com*. In 2002, *FORTUNE* magazine ranked PeopleSoft the second most admired software company in America.

Joining PeopleSoft in May 1999, Conway orchestrated one of the most dramatic turnarounds in the technology industry. His boldest strategic directive was the development of PeopleSoft's Pure Internet Architecture,™ the foundation of the industry's only suite of pure internet enterprise applications. Conway overhauled PeopleSoft's internal processes, significantly reducing costs and streamlining operations.

“I thought the topics of the keynotes were extremely relevant to the business environment and economy today. I also found some of them to be motivating as well.”

– Nancy Lubin
Vice President and CFO,
Acuent, Inc.



Ram Gupta

Executive Vice President, Products and Technology – PeopleSoft, Inc.

Tuesday, September 16, 2003 – 9:45 AM - 10:45 AM

Ram Gupta is responsible for PeopleSoft's new generation of internet applications and the technology infrastructure. His responsibilities include product strategy, product marketing, product development, and product support worldwide. He leads PeopleSoft's CRM, SCM, Financials, AppConnect, and Human Capital Management product divisions and manages a worldwide team of more than 2,500 people.



John Chambers

President and CEO – Cisco Systems, Inc.

Wednesday, September 17, 2003 – 8:30 AM - 9:30 AM

John Chambers is president and chief executive officer of Cisco Systems, the world-wide leader of networking for the internet. Since January 1995, when he assumed this position, Chambers has grown the company from \$1.2 billion in annual revenues to its current run-rate of approximately \$18.9 billion. In the last year alone, Cisco saved more than \$1.9 billion due to productivity increases from internet business solutions, and it gained more market share than all of its competitors combined.

Thursday, September 18, 2003 – 10:30 AM - Noon

Last year's PeopleSoft Connect attendees got a glimpse into former President Clinton's world perspective. Wait until you see what we have in store for you this year. Please check the PeopleSoft Connect website for further details on our Guest Speaker for the closing keynote.

“Craig Conway and Ram Gupta were superb. I left the conference with a greater appreciation for the software business and how it will help our company achieve its goals.”

– Margo Carsten
Director of HRIS,
Anteon Corporation

Exhibitors

Over 120 dynamic companies are exhibiting at PeopleSoft Connect this year. Don't miss your chance to network and learn how their unique solutions can propel your business forward. Past exhibitors include:

Accenture	Dell Computer Corporation	KPMG Consulting, Inc.	RSA Security, Inc.
Actuate Corporation	Deloitte Consulting	Kronos Incorporated	RWD Technologies
Acuent, Inc.	Development Dimensions Int'l, Inc.	LTtax Inc. - Lemberger & Taubman, Inc.	Segue Software, Inc.
ADP, Inc.	DTI	Marketsoft Corporation	Sierra Systems Group, Inc.
Advanced Visual Systems Inc.	eBenX	MasterTax	Smartforce
AG Consulting	eJiva, Inc.	MAXIMUS, Inc.	Soft Link Solutions, Inc.
Agile Software Corp.	Emerging Solutions	Mercury Interactive Corporation	Staffing Outsourcing Solutions, LLC
Answerthink, Inc.	Empower Solutions	Merkur Group, Inc.	Sterling Commerce
Apex IT, Inc.	EpicEdge, Inc.	Microsoft Corporation	Sun Microsystems, Inc.
Apropros Technology, Inc.	Epos Corporation	Motive Communications, Inc.	Surebridge, Inc.
Authoria, Inc.	ePredix, Inc.	MRO Software, Inc.	Sybase, Inc.
Avaya, Inc.	eRoom Technology, Inc.	NEON Systems, Inc.	TALX Corporation
Ballantyne, Inc.	Evan-Moor Educational Publishers	Netegrity, Inc.	Taxware, a division of govONE Solutions
Beacon Application Services Corporation	eVerge Group	Northrop Grumman Information Technology	Technology Solutions Company
Bluebird Systems	Factiva, A Dow Jones & Reuters Company	Novell, Inc.	The Revere Group
BMC Software, Inc.	Firstlogic, Inc.	Oblix, Inc.	Thinque Systems Corporation
Brio Software, Inc.	Freeman Transportation	PeopleSoft Customer Support	TIDAL Software, Inc.
Camstar Systems, Inc.	Genesys	PeopleSoft Global Services	TouchNet Information Systems, Inc.
Cap Gemini Ernst & Young	GeoAccess, Inc.	PeopleSoft Products	Unisys Corporation
CDG & Associates	GNC Consulting, Inc.	Perceptive Vision, Inc.	USi
Cedar	Hewlett-Packard Company	Personnel Decisions International Corporation	VERITAS Software Corporation
Ceridian Corporation	Hexaware Technologies	Platinum Consulting Group	Vertex Inc.
CGI	Highjump Software, Inc.	Precise Software Solutions, Inc.	Vigilance, Inc.
CIBER, Inc.	HireRight, Inc.	Primus Knowledge Solutions, Inc.	Vitria Technology, Inc.
Cisco Systems, Inc.	HRSoft LLC	ProBusiness Services, Inc.	Working Concepts a Towers Perrin Division
Citrix Systems, Inc.	Hyperion	PWC Consulting	Xign Corporation
Cognos, Inc.	I Levy & Associates Inc.	QAS	
Corio, Inc.	IBM Corporation	Quest Software, Inc.	
Courion Corporation	Informatica Corporation	Qwest Cyber Solutions	
Crestone International, Inc.	Information Builders, Inc.	Rapidigm, Inc.	
Crystal Decisions	Intuit, Inc.	RedPrairie Corporation	
CSC	Jack Morton Worldwide		
CustomerSat, Inc.			
Cypress Corporation			



Meet the Experts

Learn first hand from the people who know PeopleSoft best! Meet the Experts gives you an excellent opportunity to talk one-on-one with developers, strategists, support analysts, trainers, and consultants in our special Meet the Experts theater.



“Meet the Experts was wonderful – worth the cost of the conference alone.”

— Robyn Repsher
Senior Programmer
and Systems Analyst,
Lane County Oregon

NEW! Coordinated Meet the Expert and Breakout Session Schedules

With a more definitive schedule that maps to the breakout agenda, you'll have an easier time tracking down experts to ask them questions. This year, we've added plenty of hours that won't conflict with your sessions. Be sure to schedule some time to Meet The Experts and get your questions answered by the authorities behind your session topics.

NEW! Expanded Meet the Experts Program

This year, in addition to fielding your questions face-to-face, our experts will also lead informal, 15-minute sessions in the Meet the Experts theater, located in the Solutions Expo. You'll get even more comprehensive insights into common business challenges. Please visit us online for a full schedule of topics.

Meet the Experts

Sunday September 14 2:00 PM – 6:00 PM
Monday September 15 11:00 AM – 1:00 PM
Tuesday September 16 Noon – 2:00 PM
Wednesday September 17 12:15 PM – 2:00 PM



Product and Technology

New this year, PeopleSoft Connect Super Sessions offer a high-level state-of-the-union address by some of the industry’s most dynamic leaders. In addition to providing informative product, industry, and global solution roadmaps, each Super Session will help you gain insight into how to resolve your specific business challenges with PeopleSoft solutions. You’ll walk away from each session with a clear idea of where we are currently, where we’re headed, and how PeopleSoft products can carry your business into the future.



Translation Service
For your convenience, some of our programs will be translated into Mandarin, Japanese, Portuguese and/or Spanish. To find out which sessions offer translations, please visit us online.



Human Capital Management
PeopleSoft Human Capital Management: Formula for Success

Monday, September 15, 2:30 PM



Presented by
Doug Merritt
General Manager,
Human Capital Management

Join PeopleSoft HCM and learn how the role of human resources is being transformed to optimize human assets by streamlining your core HR business processes, deploying those processes out to all shareholders, and aligning your workforce with your organizations strategic goals and objectives. Hear from PeopleSoft’s HCM management team as they discuss the importance of “end-to-end” business process management to attract the right workforce, develop that workforce to meet the organizations’ strategic goals, optimize the workforce to ensure the right person is in the right job at the right time, and reward the workforce in an equitable and behavior-enhancing way.

Supply Chain Management
From the Top: Manufacturing and Supply Chain Vision

Monday, September 15, 2:30 PM



Presented by
Patrick Quirk
Senior Vice President and General
Manager, Supply Chain Management

To maximize profitability, decision makers must have complete visibility and control over their extended supply chain. For IT teams that translates to integrated systems and processes—from strategic planning and optimized production to accurate order management and inventory across multiple channels. Join senior vice president and general manager of PeopleSoft SCM Patrick Quirk for a discussion of the challenges and opportunities of integrated manufacturing and supply chain systems and to learn how you can achieve a synchronized supply chain.

Customer Relationship Management
PeopleSoft Customer Relationship Management Solution—Roadmap and Overview

Monday, September 15, 3:45 PM



Presented by
Joe Davis
Vice President and General Manager,
Customer Relationship Management

In today’s economic environment, companies need to get the most from each customer interaction while lowering operating costs. PeopleSoft CRM helps organizations deploy real-time customer-facing solutions that are fast to implement, are easy to use, and enable smarter business processes across the entire enterprise. Hear from Joe Davis, vice president and general manager of PeopleSoft CRM, as he shares with you how PeopleSoft CRM can help you maximize the return on your biggest investment: your customers.

Enterprise Solutions
The PeopleSoft Enterprise Technology View

Tuesday, September 16, 11:00 AM



Presented by
Chuck Teller
Vice President and General Manager,
Enterprise Solutions Group

If your company is like many organizations, you probably have too many applications, disparate vendors, and fragmented business processes. Join Chuck Teller, vice president of Enterprise Solutions, for an introduction to the Enterprise Solutions Group that PeopleSoft created earlier this year to address the growing number of product and services, and perspectives that can help companies accelerate their path to becoming a real-time enterprise. Learn how to leverage the Enterprise Portal, PeopleSoft Enterprise Performance Management, and our new exciting composite platform, Business Process Management, to achieve real business benefits. Hear how PeopleSoft’s philosophical and architectural approach to these composite solutions has earned the praise from both customers and analysts alike. Plus, learn about PeopleSoft’s approach to developing products that address the global and industry dimensions of The Real-Time Enterprise.

Financial Management Services
Financial Management Blueprint and Solution Roadmap

Monday, September 15, 3:45 PM



Presented by
Renee Lorton
Senior Vice President and General Manager,
Financial Management Solutions

A new era of corporate accountability is driving the need to extend financial transparency and accountability throughout the organization. PeopleSoft’s Financial Management blueprint is a powerful business architecture that combines best practice business processes and robust transaction systems with comprehensive analytics solutions—all accessed through a roles-based portal. Hear the senior vice president and general manager of PeopleSoft’s FMS, Renee Lorton, share her now vision for Financials, Enterprise Services Automation (ESA), and Analytics and how they can help you build organization based on best practices.

Technology
Increasing Performance with PeopleTools and Technology

Tuesday, September 16, 2:15 PM



Presented by
Peter Gassner
Vice President and General Manager
PeopleTools and Technology

As organizations move to real-time operations, they require technology solutions that support the unique demands of real-time business. Today’s competitive environment requires a more open and flexible infrastructure that intuitively understands how businesses operate every day. Join Peter Gassner, vice president and general manager of PeopleTools and Technology for a discussion about the PeopleSoft technology you can leverage to meet the myriad challenges of The Real-Time Enterprise. Hear about the new features and functionality included in the PeopleSoft Pure Internet Architecture and PeopleTools. Whether you’re an IT executive, manager, or project team member, this session will present a valuable perspective on the technologies and strategies you can deploy to improve your organization’s effectiveness.

Industry

Consumer Products and Life Sciences
PeopleSoft Solutions for the Consumer Products and Life Sciences Industries
Monday, September 15, 1:15 PM



Join us for a strategic overview of PeopleSoft's solutions for consumer products manufacturers and life sciences companies (pharmaceutical, medical devices, over-the-counter, bio-tech). PeopleSoft understands the global business challenges affecting these industries and has built leading-edge solutions to help you address those needs. These include promotions management, advanced analytics, adaptive demand planning, industrial-strength order management, integrated customer relationship management, efficient manufacturing, real-time supplier relationship management, and human capital and financial management solutions. Plus, hear informative examples of companies who have successfully used these solutions to meet their industry challenges while controlling IT costs.

High-Tech and Industrial Products
PeopleSoft Solutions for the HighTech and Industrial Products
Tuesday, September 16, 3:30 PM

Presented by
Global Industry Executive
Communications Industry

This session provides a strategic overview of PeopleSoft's solutions for high-tech and industrial products manufacturers. PeopleSoft has developed leading-edge solutions to help you address the global business challenges of your industry. These include end-to-end product life cycle management, lean manufacturing, real-time supplier relationship management, advanced analytics, adaptive demand planning, integrated customer relationship management, and human capital and financial management solutions. Experience "real world" examples of companies who have used these solutions to successfully meet the challenges of the industry while controlling IT costs.

Education and Government
PeopleSoft for Education and Government Industry Solutions
Monday, September 15, 1:15 PM



This session offers an overview of PeopleSoft and the Education and Government industries. Hear our plans for meeting business challenges head on with innovative solutions that will help both educational institutions and public sector organizations stay the course through stringent economic conditions and legislative pressures. Hear our vision for E & G from both the management and customer perspective. We'll also address some of the pressing issues facing the public sector—and will be your chance to get a preview of the new public sector solutions we're planning to announce at PeopleSoft Connect. Finally, you'll gain insight into PeopleSoft Performance Management and Business Process Management and how they can provide specialized solutions for the E & G markets.

Services
How to Manage Human Capital in a Dynamic World Economy
Monday, September 15, 1:15 PM



Join us for a strategic view of managing human capital; from recruiting to onboarding, from expenses to time & labor, from projects to process. PeopleSoft solutions for services industries enable companies to get the most of their people without imposing bureaucracy by eliminating intermediaries, connecting people to business processes on-line, and providing access to enterprise-wide data. We'll show you how PeopleSoft is making managing human capital more effective as well as share real life examples of companies are using our solutions to reduce cost, grow revenue and manage to the bottom line.



Global Solutions

Latin America
PeopleSoft Global Solutions for the Latin America Region
Monday, September 15, 8:00 AM



Join us for a special update on how PeopleSoft Global Solutions are helping our customers in the Latin America region achieve their business objectives and gain market share while reducing expenses and total cost of ownership. You'll also discover how you can leverage your own existing PeopleSoft investment to implement real-time business processes that will enable you to meet the challenges of this difficult global economic environment. Plus we'll give you insight into the investments we're making in new products and services designed to meet the specific needs and IT challenges of the Latin American region.

Hewlette-Packard Super Session
Hewlett-Packard and the Adaptive Enterprise
Wednesday, September 17, 2:15 PM



Come hear Hewlett Packard discuss strategies for reducing the cost and complexity of business infrastructure while increasing customer value from IT investments through creating an Adaptive Enterprise. HP is strongly positioned to deliver an industry-leading return on IT, by offering systems that are modular and more standards-based, while still emphasizing customer flexibility and choice. This next-generation approach to infrastructure management and utilization has enabled HP customers to manage and use all of their IT assets—systems, applications, and information—more effectively. Plus hear how HP is leveraging relationships with strategic partners such as PeopleSoft, to transform and integrate critical, end-to-end, business processes to drive increased ROI for their customers.

Asia Pacific
PeopleSoft Global Solutions for the Japan and Asia Pacific Region
Monday, September 15, 8:00 AM



Learn how the real-time enterprise is a reality for many Japan and Asia Pacific organizations. Listen as we share PeopleSoft's plans for the future in this region as well as show you how PeopleSoft's solutions will help your business drive competitive advantage, increase productivity and dramatically reduce costs. You'll also gain insight into the investments we're making to deliver products and services tailored to meet the unique business and IT challenges of organizations in the Japan and Asia Pacific region.



Translation Service
The headset icon denotes that this program will be translated into Mandarin, Japanese, Portuguese and/or Spanish. For a complete listing of sessions that offer translations, please visit us online.



Enterprise Solutions Track

Organizations around the world are moving business processes to the internet with PeopleSoft applications. The result is a real-time enterprise—and a competitive advantage so powerful that your entire business performance is transformed. The Enterprise Solutions track at PeopleSoft Connect is your source for critical real-time enterprise strategies.



Who Should Attend

The Enterprise Solutions track is a series of high-level strategic sessions geared toward executives, business managers and advanced functional and technical professionals.

Session Highlights

- **Evolving your business** with internet technologies and online business processes.
- **Leveraging technology** to achieve strategic business objectives.
- **Deploying large-enterprise strategies** at small and mid-size companies.
- **Managing your business** with improved precision with embedded analytics.
- **Lowering your total cost** of ownership.
- **Investing strategically in IT** to increase the ROI from your existing systems.
- **Leveraging PeopleSoft technology** to integrate disparate systems, connect your business processes, and ultimately transform your organization into a real-time enterprise.

Hear From the Real Experts: Our Customers.

We're actively working with customers to develop valuable case studies to add to the PeopleSoft Connect agenda. Please check our web site after May 15 to review the dynamic, new customers we've added to the schedule. Connect 2002 offered over 150 stories from our customers, your peers. This year will be packed full of more customer case studies, lessons learned, and implementation tricks of the trade.

SAMPLE SESSIONS

The following is merely a preview of the more than 450 sessions available at PeopleSoft Connect. Visit us online for a complete listing of sessions in this track.

Business Vision

- The Enterprise View: Customer Perspective
- The Enterprise View from a leading Analyst
- A look at Today's Market and PeopleSoft Enterprise Performance Management

Product Strategy

- PeopleSoft Enterprise Performance Management — Looking Forward
- PeopleSoft Business Process Management
- Leveraging Enterprise Business Process Modeling
- A Look Inside the PeopleSoft Enterprise Warehouse

Functional and Technical

- Understanding PeopleSoft's Enterprise Portal
- An Overview of the PeopleSoft Global Architecture
- An Overview of the PeopleSoft Integration Architecture
- Best Practices for Implementing and Loading the Enterprise Warehouse
- Using PeopleSoft Packaged Analytics with the Enterprise Warehouse

Case Studies

- The Enterprise Portal Delivers Real ROI for PeopleSoft Customers
- Becoming a Real-Time Enterprise with the PeopleSoft Enterprise Warehouse
- PeopleSoft Global Services: Teaming with Customers to Deliver the Enterprise Warehouse

NOT TO BE MISSED! Keynote Speakers

Industry leaders share a strategic perspective on PeopleSoft and the industry as a whole.

Monday, September 15, 9:30 AM – 11:00 AM
Opening Keynote, Craig Conway, President and CEO PeopleSoft, Inc.

Tuesday, September 16, 9:45 AM - 10:45 AM
Products and Technology Keynote, Ram Gupta, Executive Vice President Products and Technology, PeopleSoft, Inc.

Wednesday, September 17, 8:30 AM - 9:30 AM
John Chambers, President and CEO, Cisco Systems, Inc.

Thursday, September 18, 10:00 AM - Noon
Closing Keynote and Guest Speaker

For further details and presenter information, see page 4.

Looking for more? Attend a SUPER SESSION

Enterprise Solutions Super Session, Presented By Chuck Teller, Vice President and General Manager, Enterprise Solutions Group.
Thursday, September 16, 11:00 AM.

For further details and presenter information, see page 12.

Financial Management Solutions Track

A new era of corporate governance is driving the need to extend financial transparency and accountability deeper throughout the organization. PeopleSoft Financial Management Solutions (FMS) provide a powerful business architecture that combines best practice business processes and robust transaction systems with comprehensive analytics solutions—all accessed through a roles-based portal. In this track you'll learn how other organizations have leveraged PeopleSoft FMS to transform themselves into world-class financial performers.



Session Highlights

- **Learning how to restore investor confidence** and respond to increased demands for corporate accountability and financial transparency with improved efficiency.
- **Gaining insight to ensure compliance** with the financial requirements of corporate reform legislature, such as the Sarbanes-Oxley Act.
- **Empowering your employees** with access to information, analysis, and decision support tools necessary to drive performance and accountability throughout the organization.

Sessions in the PeopleSoft FMS track will cover the following product suites and modules:

- PeopleSoft Financial Management Solutions Product Suite
- PeopleSoft Financials Portal Pack (including the CFO Portal)
- PeopleSoft Financial Analytics
- PeopleSoft Customer Information System (public sector)
- PeopleSoft Enterprise Services Automation (ESA)
- PeopleSoft Resource Automation and Project Automation
- PeopleSoft Project Portfolio Management
- PeopleSoft ESA Analytics

PeopleSoft Enterprise Service Automation

Learn how your organization can gain greater visibility and control over operating costs—the largest hidden cost facing business today.

Attend the ESA sessions in the FMS track to learn how you can:

- **Manage the operating costs** and expenses incurred from planning, staffing, and executing internal projects.
- **Monitor how much you're spending** on contractors across your organization.
- **Leverage your existing investment** in PeopleSoft to gain visibility over your operating costs.

SAMPLE SESSIONS

The following is merely a preview of the more than 450 sessions available at PeopleSoft Connect. **Visit us online for a complete listing of sessions in this track.**

Business Vision

- Industry Analyst Discussion: Using Portfolio Management to Bring Insight to Project Management
- Leverage Best Practices in PeopleSoft Time and Expense for Greater Cost Savings
- The Meta Group Perspective : Resolve & Collect – Best Practices for Reducing DSO
- The Gartner Group Perspective: Corporate Performance Management

Product Strategy

- PeopleSoft ESA Overview and Look Forward
- PeopleSoft Financials Overview and Look Forward
- PeopleSoft EPM Overview and Look Forward
- PeopleSoft's New Global Consolidations Application: An Overview and Look Forward
- Automate Your Payables Process with PeopleSoft eSettlements

Functional

- Management Consolidation and Reporting: Above and Beyond
- Statutory Reporting with PeopleSoft
- Bank Reconciliation: A Total Solution with PeopleSoft
- Achieving International Financial Reporting Standard (IFRS) Compliance
- Everything You Wanted to Know About Commitment Control But Were Afraid to Ask
- Using PeopleSoft to Comply with Sarbanes-Oxley Section 404 Internal Control Requirements

Technical

- A Detailed Look at PeopleSoft Payables Batch Voucher Processing
- A Technical Overview of the Enterprise Scorecard
- Using Business Analysis Modeler (BAM) Designer to Configure
- PeopleSoft Business Planning & Budgeting
- Enhanced PeopleSoft 8.4 Functionality for Managing Year-End Closing Tasks

Case Studies





- PeopleSoft ESA . . . A Win-Win-Win Experience at Robert Half
- IDX Systems Case Study: Reengineering Finance at a Healthcare Software Firm Using Best Practices and PeopleSoft FMS 8
- Best Practices for Upgrading PeopleSoft Financials from 7.52 to 8
- One Year Later: Status Report on Santa Clara University's PeopleSoft Financials 8.4 Implementation
- Meeting the Sarbanes-Oxley Requirements: One Customer's Story

Looking for more? Attend a SUPER SESSION.

FMS Super Session with Renee Lorton, Senior Vice President and General Manager, Financial Management Solutions
Monday, September 15, at 3:45 PM

For further details and presenter information, see page 12.

Four easy ways to register.

 Register Online Easy, fast, and simple!	 Phone Call 800 331 3759 or 702 795 3999.	 Mail PeopleSoft Connect 2003 C/o PGI HRT 2275 – A Renaissance Dr. Las Vegas, NV 89119	 Fax 702 795 8767
--	---	--	--

Visit us online at:
www.peoplesoft.com/goto/connectregister1

Please complete this form to register for PeopleSoft 2003.

Attendee First Name (As it will appear on your badge.)		Last Name (As it will appear on your badge.)	
Company (As it will appear on your badge. Please limit company name to 30 characters/spaces)		Title	
Mailing Address		Department/Floor/Suite/Mailstop	
City	State/Province	ZIP/Postal Code	Country
Area Code/Telephone (Outside the U.S. include country and city code.)	Extension	Area Code/Fax (Outside the U.S. include country and city code.)	
Email Address			

PeopleSoft Account Executive’s First Name	Last Name
--	------------------

Event Registraton

Connect Passport

☐ Early Registration By August 1 **\$1,595**

☐ Standard Registration After August 1 **\$1,795**

Guest Registration

☐ Welcome Reception **\$150**

☐ Connect Festival **\$250**

☐ All Events (Welcome, Open House, Connect Fest) **\$400**

PeopleSoft Connect Day Pass

☐ Sunday, September 14 **\$795**

☐ Monday, September 15 **\$795**

☐ Tuesday, September 16 **\$795**

☐ Wednesday, September 17 **\$995**

☐ Thursday, September 18 **\$795**

Discover Pass

☐ Early Registration **FREE**

☐ Onsite **\$75**

Power Session Registration (Customers and Partners Only)

Prepaid training units can be applied. Maximum of two Power Sessions.

Please select the date you’d like to attend:
(Please note that no changes can be made on-site.)

Sunday, September 14

☐ 4-hour session – 1:00 PM to 5:00 PM **\$263**

☐ 8-hour session – 9:00 AM to 5:00 PM **\$525**

Session Number _____

Thursday, September 18

☐ 4-hour session – 1:00 PM to 5:00 PM **\$263**

Session Number _____

Friday, September 19

☐ 4-hour session – 1:00 PM to 5:00 PM **\$263**

☐ 8-hour session – 9:00 AM to 5:00 PM **\$525**

Session Number _____

Thursday, September 18 and Friday, September 19

☐ 12-hour session – 12:30 PM to 5:00 PM; 9:00 AM – 5:00 PM **\$925**

Session Number _____

☐ **Apply PeopleSoft prepaid training units as payment.**
(Training units will be verified prior to confirming final registration.)

Total Fees

Event Registration _____

Guest Registration _____

Power Sessions _____

Total Due _____

Method of Payment

Check enclosed (Made payable to PeopleSoft c/o PGI.)

Purchase order (Accepted only from state, local, federal, and provincial government agencies and public educational institutions.)

Purchase order # _____ (A copy of company Purchase Order must accompany any forms.)

Charge to following credit card: ☐ Visa ☐ Mastercard ☐ American Express

Name of Card Holder	Credit Card Number	Expiration Date
----------------------------	---------------------------	------------------------

Card Holder Signature (Your signature authorizes PeopleSoft/PGI to charge your credit card as needed to guarantee your registration.)

Coupon Code

(Discount will automatically be applied at time of processing and you will be emailed confirmation showing final amount billed.)

Billing Address

Same as mailing address? ☐ Yes ☐ No

First Name	Last Name		
Company	Title		
Company Street Address	Department/Floor/Suite/Mailstop		
City	State/Province	ZIP/Postal Code	Country

Alliance Briefing (Partners Only)

Briefing Date:
Sunday, September 14, Anaheim Convention Center, 10 AM to 3 PM

Will you be attending the Alliance Briefing? ☐ Yes ☐ No

Special Needs

☐ Hearing Impaired ☐ Wheelchair Accessibility

☐ Vision Impaired ☐ Other _____

Attendee Name	Company
----------------------	----------------

Your Role In Your Company
Please indicate your job level. (Choose One):

<input type="checkbox"/> CEO	<input type="checkbox"/> Chancellor	<input type="checkbox"/> Project Manager	<input type="checkbox"/> Registrar
<input type="checkbox"/> CFO	<input type="checkbox"/> Provost	<input type="checkbox"/> Functional Manager	<input type="checkbox"/> Administrator
<input type="checkbox"/> CIO	<input type="checkbox"/> Dean	<input type="checkbox"/> Manager	<input type="checkbox"/> Account Executive
<input type="checkbox"/> Other C-Level	<input type="checkbox"/> Commissioner	<input type="checkbox"/> Team Lead	<input type="checkbox"/> Speacialist
<input type="checkbox"/> President	<input type="checkbox"/> General Manager	<input type="checkbox"/> Programmer	<input type="checkbox"/> Trainer
<input type="checkbox"/> EVP	<input type="checkbox"/> Director	<input type="checkbox"/> Developer	<input type="checkbox"/> Educator
<input type="checkbox"/> SVP	<input type="checkbox"/> Controller	<input type="checkbox"/> Analyst	<input type="checkbox"/> End User
<input type="checkbox"/> VP	<input type="checkbox"/> Treasurer	<input type="checkbox"/> Consultant	<input type="checkbox"/> Technical Manager

Please indicate your job function within your company. (Choose One):

<input type="checkbox"/> Accounting	<input type="checkbox"/> ECommerce	<input type="checkbox"/> Marketing	<input type="checkbox"/> Services
<input type="checkbox"/> Admissions/Recruiting	<input type="checkbox"/> Engineering	<input type="checkbox"/> Manufacturing	<input type="checkbox"/> Strategy
<input type="checkbox"/> Admin	<input type="checkbox"/> Finance	<input type="checkbox"/> Networking	<input type="checkbox"/> Supply Chain
<input type="checkbox"/> Business Development	<input type="checkbox"/> Healthcare	<input type="checkbox"/> Operations	<input type="checkbox"/> Training
<input type="checkbox"/> Corporate	<input type="checkbox"/> HR	<input type="checkbox"/> Purchasing	<input type="checkbox"/> Web
<input type="checkbox"/> Customer Support	<input type="checkbox"/> IT/IS	<input type="checkbox"/> R&D	<input type="checkbox"/> Other (please specify)
<input type="checkbox"/> Database	<input type="checkbox"/> Legal	<input type="checkbox"/> Sales	

Your Company
Please indicate how many employees are in your company. (Choose One):

<input type="checkbox"/> 1-99	<input type="checkbox"/> 500-999	<input type="checkbox"/> 2000-4999	<input type="checkbox"/> 10000 or more
<input type="checkbox"/> 100-499	<input type="checkbox"/> 1000-1999	<input type="checkbox"/> 5000-9999	

Please indicate your company size (revenue). (Choose One):

<input type="checkbox"/> 1 to 24 million	<input type="checkbox"/> 50 to 99 million	<input type="checkbox"/> 300 to 499 million	<input type="checkbox"/> 1 billion to 499 billion
<input type="checkbox"/> 25 to 49 million	<input type="checkbox"/> 100 to 299 million	<input type="checkbox"/> 500 to 999 million	<input type="checkbox"/> 500 billion or more

Your Industry
Please indicate your primary business industry. (Choose One):

<input type="checkbox"/> Communications – Other	<input type="checkbox"/> Financial Svcs – Capital Markets	<input type="checkbox"/> Industrial – Mining	<input type="checkbox"/> Services – Other
<input type="checkbox"/> Communications Internet	<input type="checkbox"/> Financial Svcs – Insurance	<input type="checkbox"/> Industrial – Chemicals	<input type="checkbox"/> Transportation
<input type="checkbox"/> Communications Media	<input type="checkbox"/> Financial Svcs – Other	<input type="checkbox"/> Life Sciences – Biotech	<input type="checkbox"/> Energy and Utilities
<input type="checkbox"/> Communications Telecom	<input type="checkbox"/> Government – International	<input type="checkbox"/> Life Sciences – Lab Sciences	<input type="checkbox"/> Wholesale Distribution
<input type="checkbox"/> Consumer Goods – Durables	<input type="checkbox"/> Healthcare	<input type="checkbox"/> Life Sciences – Medical Devices	<input type="checkbox"/> Other (please specify)
<input type="checkbox"/> Consumer Goods – Nondurables	<input type="checkbox"/> High-Tech	<input type="checkbox"/> Life Sciences – Pharmaceuticals	
<input type="checkbox"/> E&G Federal	<input type="checkbox"/> Industrial – Other Discreet	<input type="checkbox"/> Media and Entertainment	
<input type="checkbox"/> E&G – Higher Ed	<input type="checkbox"/> Industrial – Aerospace and Defense	<input type="checkbox"/> Retail	
<input type="checkbox"/> Financial Svcs – Banking	<input type="checkbox"/> Industrial – Automotive	<input type="checkbox"/> Services – Not for Profit	

Your Products
What PeopleSoft product(s) are you interested in licensing for the future? (Choose all that apply):

<input type="checkbox"/> Customer Relationship Management	<input type="checkbox"/> Supply Chain Management	<input type="checkbox"/> Portals
<input type="checkbox"/> Financial Management Solutions	<input type="checkbox"/> Data Warehouse	<input type="checkbox"/> Consultancy, Education Services
<input type="checkbox"/> Human Capital Management	<input type="checkbox"/> Infrastructure	<input type="checkbox"/> Hosting Solutions

How did you hear about PeopleSoft Connect? (Choose One):

<input type="checkbox"/> Alliance Connection	<input type="checkbox"/> Electronic Direct Mktg	<input type="checkbox"/> Exhibitor Invite	<input type="checkbox"/> Past Attendee
<input type="checkbox"/> Customer Connecion	<input type="checkbox"/> Direct Mail	<input type="checkbox"/> Telemarketing	<input type="checkbox"/> Coworker/Manager
<input type="checkbox"/> PeopleSoft.com	<input type="checkbox"/> Other Web Advertising	<input type="checkbox"/> User Group Announcement	<input type="checkbox"/> Other (please specify)
<input type="checkbox"/> PeopleSoft.com/connect	<input type="checkbox"/> Search Engine/Portal	<input type="checkbox"/> Plugged in Newsletter	
<input type="checkbox"/> Connect eNewsletter	<input type="checkbox"/> Account/Sales Rep Referral	<input type="checkbox"/> Executive Plugged In Newsletter	

Guest Information

Guest First Name (As it will appear on your badge.)	Last Name (As it will appear on your badge.)		
Company (As it will appear on your badge. Please limit company name to 30 characters/spaces)	Title		
Mailing Address	Department/Floor/Suite/Mailstop		
City	State/Province	ZIP/Postal Code	Country