



BP Aviation Fuel – Bid Submission

To: Arkia Israeli Airlines – Fuel Procurement Team

Date: 15 August 2025

Subject: Fuel Supply Proposal – Athens International Airport (ATH)

1. Offer Summary

Round: 1

Validity: 15 August 2025 – 30 September 2025

Location: Athens International Airport (ATH)

Delivery Mode: Into-plane

2. Pricing

Price Type: Fixed

Base Unit Price: USD 3.185 / USG

Currency: USD

Unit of Measure: USG

Into-Plane Fee: USD 0.035 / USG

Handling Fee: USD 0.005 / USG

Taxes & Airport Fees: Excluded

3. Payment & Terms

Payment Terms: Net 30 days from invoice date

Volume Commitment: 1,800,000 USG/year (estimated)

Take-or-Pay: None for Year 1

4. Quality & Standards

Fuel meets ****ASTM D1655**** and ****DEF STAN 91-91**** specifications

Certificate of Analysis provided per delivery

24/7 operational support line available

5. Contact

****BP Aviation Sales****

Email: aviation.sales@bp.com

Phone: +44 20 0000 0000

Notes:

- Prices exclude any applicable VAT or excise.
- SAF options can be discussed in subsequent rounds if required by Arkia.