Dan Stepanov

Heavily detail-oriented technical individual with a passion for product development. Skilled in development, streamlining operations, maintaining timelines, and establishing key partnerships.

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EXPERIENCE

PlayCall — *Head of Product (2019)*

- Established and owned 6 month product roadmap in collaboration with founders.
- Performed user research and customer discovery to prioritize product roadmap.
- Shipped MVP of mobile application, backend, and command center within 3 months.
- Maintained clear actionable tasks for engineering team despite loosely constructed feature requests.

CTRL LA — *Head of Operations (2018 - 2019)*

- Scaled team and operations of business from $100k to over $1M in annual revenue.
- Established, automated, and maintained agile development process for a globally remote team of 16 developers working on 3-4 projects at a time.
- Maintained customer relationships with Nike, Red Bull, and Amazon.

Evolve — *Product Management Consultant (2018)*

- Architected and built subscription-based website within 1 month.
- Moved 10-person team to SCRUM-based development schedule.
- Aided resolution of system-wide crash caused by sudden influx of several million users.

Slice Capital — *Co-Founder & CTO (2017 - 2018)*

- Coordinated and built out an entire equity crowdfunding portal within a year, including approval of the platform by the SEC and FINRA.
- Built and maintained funding portal with 1/5th of the resources of the average competitor.
- Ensured security of sensitive financial information despite attacks.
- Increased weekly user onboarding by 10x by automating existing processes.
- Maintained portal status by managing relationships with Stripe, Plaid, the SEC, and FINRA.

Barefoot Coders — Mobile *Software Engineer (2015 - 2016)*

- Consistently resolved mobile-related tech debt issues within 1 month.
- Managed development for the top wine app in the world, utilized by hundreds of thousands of users per month.
- Coordinated with technical and non-technical political consultants to develop a streamlined canvassing app, ensuring that candidates knew what issues to address when visiting relevant areas.

EDUCATION

Penn State University (2015) Bachelor of Science in Chemical Engineering

PROJECTS

Hacker Fund - *Technical Advisor & Mentor (5 years)*
- Work alongside city government officials and nonprofits to liberate the disadvantaged and educate the broader community through technology.

Reach - *Honorable mention in Popular Mechanics*
- Developed secure and discreet messaging platform which allowed reporters (working in Syria and Turkey in 2015) to safely communicate with editors in the US.

SKILLS

Javascript, TypeScript, React, React-Native, Apollo, Node, GraphQL, PostgreSQL, AWS, Swift, Zenhub, Agile, SCRUM

AWARDS

Hearst API Prize - MHacks II
Whisper API Prize - Hacktech
Evernote API Prize - MHacks III
Social Good Prize - VT Hacks II

LANGUAGES

English (Fluent), Russian (Fluent)