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Want to Change the World? Live by These Guidelines

Brazen Life



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Tired of being told to preserve the status quo? Do you blow a gasket every time you hear, "That's not how it's done"? Are you destined to be the next (fill in the blank) and raring to go?



Why not be a disruptive hero? **Disruptive heroes are people who either completely change the rules or teach us that the status quo needs to be pushed, challenged or broken.** They have a major impact on what we believe is possible, what we do and who we become.

Here's how disruptive heroes change the world—and what you should know before becoming a one:

1. Question everything

We're entering the age of the Internet of everything—where, for example, your peas know if they've been shipped properly and your ambulance attendant can instantly access your medical records on her smartphone.

How would you design a healthcare system if there were no such thing as doctors?



That ridiculous question, asked by <u>Jamie Heywood</u>, led him to co-found PatientsLikeMe, which bypasses the double-blind approach to medical research and uses crowdsourcing techniques to find better treatments for hard-to-treat diseases.

All assumptions behind every business decision are now up for grabs. You can be the one who leads us into the future! Begin by questioning all time-honored assumptions.

2. Audacity matters

My goal is to build *the* greatest place in the world to work. So I started studying all the things the best companies did and decided to one-up them.

That's <u>Vishen Lakhiani</u>, founder of MindValley, a 21st century publishing, media and education company based in Malaysia. And Lakhiani is achieving his goal, with 20 percent of his employees starting their own businesses within two years of starting at MindValley.



Do you need to be the best in the world to be audacious? No. But no matter how small your focus is, audacity matters. Because in an era of constant disruptions, incrementalism is dead. Go bold or get buried. (Click to Tweet!) 3. Leap before the net appears There are no safety nets anymore. Deal with it. Life's tough; get a helmet and move on. But don't freak! Risk is not as risky as you think. A strong social network with good people around you is a good enough safety net. If you have that, you can pretty much leave whatever you have and

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That's <u>Manick Bhan</u>, who left a very secure job at Goldman Sachs to pursue his dream: building Rukkus, a new online venture helping people stay connected to their favorite bands.

Bhan (and every other disruptive hero I've interviewed) shared that **at some point, you need to follow your vision and do whatever will get you there**. Each hero who took that leap said their social network—friends, family, community—was truly their safety net. Those

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folks will be there for you, no matter what.

4. Don't yell "booga booga!"

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This sage advice comes from one of today's social era disruptors, <u>Chris Brogan</u> , founder of
Human Business Works.
What you need to focus on is innovation. Innovation is being disruptive to <i>achieve a specific goal</i> . Begin by asking the questions no one else is asking, such as:
• If our company (team, store, product) didn't exist, how would we approach this?
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• What would "wow" everyone?

5. It's not about you

Ultimately, **being a disruptive hero is about paying it forward**—taking the gifts you were given throughout your life and making a difference for someone you don't yet know. Helping

consumers have a better experience. Helping students learn better. Helping people get what they need.

Being a disruptive hero is never about you. It's always about <u>helping others</u>. That's what heroes do.

Bill Jensen, also known as Mr. Simplicity, is the author of the new book <u>Disrupt! Think Epic. Be</u>
<u>Epic.</u> The book is based on interviews with 100 disruptive heroes and was published on August 5, 2013. Bill blogs at <u>simplerwork.com</u>.

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