

すべての求人
マイ応募履歴
スター付き

Ads Solutions Engineer

Beijing, Beijing, China · Shanghai, Shanghai, China

テクニカルソリューション・フルタイム

G+1 この求人に関心がありそうな人をご存じですか?

今すぐ応募

コネクションを検索

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For immediate consideration, please send a text (ASCII), HTML, PDF or DOC version of your resume in English to jobs@google.com.

Important: The subject field of your email must include **Ads Solutions Engineer - Beijing or Shanghai**.

As an Ad Solutions Engineer, you'll combine your exceptional communication skills, technical aptitude, and creative thinking to develop value propositions for our products and implement pre-sales presentations to our customers. Working directly with our Sales, Sales Operations and Engineering teams, you'll be focused on improving the online experience of our clients by providing consulting services on products like AdWords API, YouTube customized brand channels and other Google technologies for online advertising. Also, you will create and present business arguments and proofs of concept (prototypes) built on various Google APIs and serve as communicator and advocate of these technologies throughout the region. This means you'll be interacting closely and frequently with our customers on both technical and non-technical levels.

業務内容

- Solve customers' business issues with Google technology, brainstorming with the Sales team on technical propositions to enhance customer websites.
- Provide training on Google's APIs, support implementations and provide consulting services to help clients create successful applications.
- Provide technical consulting and propose feasible solutions according to products' Terms and Conditions.
- Propose, design, create and present prototypes, demos and proofs of concept to a wide variety of audiences, which include marketing professionals and engineers.
- Identify internal data to measure product use with a view to assisting the Sales teams.

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おすすめの求人が表示されま
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学歴を入力してください

Google+ で更新

LIFE AT GOOGLE をフォロー

Life at Google

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+1

この求人情報を見たユーザーは次の求人情報も見て...

Ads Solutions Consultant
Beijing, Beijing, China

Application Engineer
New York, NY, USA

Network Engineer, Deployment
Taiwan

University Programs Coordinator
Beijing, Beijing, China

おすすめの動画



必要な条件/経験

- Bachelor's degree in Computer Science or related major, or equivalent practical experience.

望ましい経験/スキル

- Technical sales or field sales experience, with strong business knowledge (sales engineering or professional consulting).
- Application development experience, within Unix or other environments; Excellent coding skills in Java, Python or C++.
- Strong technical background in Web technologies such as HTTP, HTML, XML, DNS, TCP/IP and experience with web services (SOAP, Atom, JSON).
- Working knowledge of databases and an ability to construct complex SQL queries (knowledge of CouchDB, MongoSD or Hadoop).
- Ability to adapt your presentations to the technical level of the audience and comfort with presenting technical materials to large groups.
- Excellent written and verbal communication skills in English.

所属部署

The Google Technical Services team (known as gTech) provides technical expertise across all Google products to support our global Sales, Business Development and Partnerships teams. We fix any issues on behalf of customers and partners so that our sales teams can focus on what they do best. We collaborate closely with Google's engineering groups to create technical solutions that enable our sales organization to help our customers' businesses grow.

Beijing



As Google's biggest office in China, we're located in a part of Beijing known as a tech epicenter. Our Googlers come from across the country and around the world, and we're home to engineers developing core Google products for global markets and sales teams working with advertisers big and small.

[Learn more about our Beijing office](#)

Shanghai



As one of the largest cities in the country, Shanghai is where China and the world come together to do business. At Google Shanghai, we bring the business of bits and bytes to China's most modern city, developing products used by advertisers across the globe and helping businesses reach local and international markets in brand new ways.

[Learn more about our Shanghai office](#)

Technical Solutions



Take on technology challenges that don't have simple answers as you bridge technology and business.

[Learn more about our Technical Solutions teams](#)

求人情報の詳細

チームまたはテクニカルソリューション

は役割:

職種: フルタイム

最終更新: 2016年2月13日

勤務地: Beijing, Beijing, China、Shanghai, Shanghai, China

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