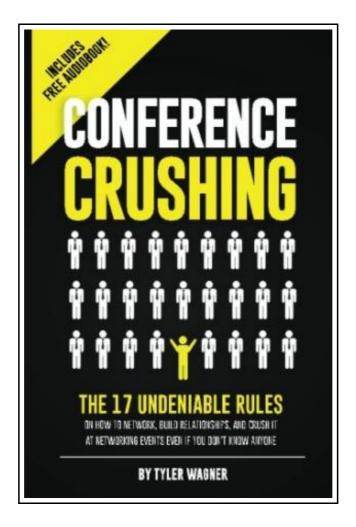
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CONFERENCE CRUSHING: THE 17 UNDENIABLE RULES OF BUILDING RELATIONSHIPS, GROWING YOUR NETWORK, AND CRUSHING A CONFERENCE EVEN IF YOU DON T KNOW ANYONE (PAPERBACK)



Createspace, United States, 2014. Paperback. Book Condition: New. 205 x 128 mm. Language: English . Brand New Book ***** Print on Demand *****.Interested in learning how to network more effectively? Business conferences and other networking events often require a significant investment of your time and money, but are you getting the maximum benefit in return? Is it really possible to build more relationships, grow your network, and easily maintain everything? Is it possible to get a positive ROI (return on investment) from every networking event you attend? And, is it possible to become more successful in all areas of life by attending networking events the right way? The answers are all yes. Anyone can benefit from better networking skills, and Conference Crushing provides you with 17 highly effective skills you can put to work for building better relationships and growing a wider, stronger network. Whether you re a student trying to land a job, an entrepreneur trying to grow your business or someone who just needs a wider circle of influential people in their life, Conference Crushing is the tool you need. This book has three power-packed sections of actions you can take before, during and after each networking event to ensure your success increases exponentially. The reality is, none of us were ever taught how to succeed at these events. No one sits you down to explain how it works, and you certainly don t learn this in any college course. In this practical, easy-to-read and actionoriented book, Tyler Wagner explains how you can become more successful and grow your network by attending networking events the correct way. By drawing examples from his time as a student, entrepreneur, and years of coaching, he shows the reader how to maximize their networking skills in a conference setting and in their...

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