

**Filters**

region	All
market	All
customer	All
division	All
FY	2019

P & L

by Fiscal Years

All values are in USD

Note: 2021 vs 202 is not part of pivot table

Metrics	Quarters			
	Q1	Q2	Q3	Q4
Net Sales	25.2M	24.0M	19.2M	19.0M
COGS	14.8M	14.1M	11.3M	11.1M
Gross Margin	10.5M	9.9M	7.9M	7.9M
Gross Margin %	41.5%	41.4%	41.2%	41.6%

Filters

region	All
market	All
customer	All
division	All
FY	2020

P & L

by Fiscal Years

All values are in USD

Note: 2021 vs 202 is not part of pivot table

Metrics	Quarters			
	Q1	Q2	Q3	Q4
Net Sales	66.4M	63.0M	19.8M	47.5M
COGS	41.5M	39.5M	12.4M	30.0M
Gross Margin	24.9M	23.5M	7.4M	17.5M
Gross Margin %	37.5%	37.3%	37.5%	36.9%

Filters

region	All
market	All
customer	All
division	All
FY	2021

P & L

by Fiscal Years

All values are in USD

Note: 2021 vs 202 is not part of pivot table

Metrics	Quarters			
	Q1	Q2	Q3	Q4
Net Sales	173.8M	164.7M	131.9M	128.6M
COGS	110.4M	104.7M	83.8M	81.8M
Gross Margin	63.3M	60.0M	48.1M	46.7M
Gross Margin %	36.5%	36.4%	36.4%	36.4%

























































































