```
In [1]: # for numerical computing
        import numpy as np
        # for dataframes
        import pandas as pd
        # for easier visualization
        import seaborn as sns
        # for visualization and to display plots
        from matplotlib import pyplot as plt
        %matplotlib inline
        # import color maps
        from matplotlib.colors import ListedColormap
        # Ignore Warnings
        import warnings
        warnings.filterwarnings("ignore")
        from math import sqrt
        # to split train and test set
        from sklearn.model selection import train test split
        # to perform hyperparameter tuning
        from sklearn.model selection import GridSearchCV
        from sklearn.model selection import RandomizedSearchCV
        from sklearn.linear_model import Ridge # Linear Regression + L2 regularization
        from sklearn.linear model import Lasso # Linear Regression + L1 regularization
        from sklearn.svm import SVR # Support Vector Regressor
        from sklearn.ensemble import RandomForestRegressor
        from sklearn.neighbors import KNeighborsRegressor
        from sklearn.model selection import train test split
        from sklearn.tree import DecisionTreeRegressor
        # Evaluation Metrics
        from sklearn.metrics import mean squared error as mse
        from sklearn.metrics import r2 score as rs
        from sklearn.metrics import mean absolute error as mae
```

```
#import xgboost
import os
mingw_path = 'C:\\Program Files\\mingw-w64\\x86_64-7.2.0-posix-seh-rt_v5-rev0\\mingw64\\bin'
os.environ['PATH'] = mingw_path + ';' + os.environ['PATH']
from xgboost import XGBRegressor
from xgboost import plot_importance # to plot feature importance

# to save the final model on disk
from sklearn.externals import joblib

In [2]: np.set_printoptions(precision=2, suppress=True) #for printing floating point numbers upto precision 2
```

Load real estate data from CSV

```
In [3]: df = pd.read_csv('BlackFriday 2 (1).csv')
In [4]: df.shape
Out[4]: (537577, 12)
```

Columns of the dataset

Display the first 5 rows to see example observations.

```
pd.set option('display.max columns', 12) ## display max 20 columns
In [6]:
                                                         df.head()
Out[6]:
                                                                              User_ID Product_ID Gender Age Occupation City_Category Stay_In_Current_City_Years Marital_Status Product_Category_1 Product_Cat
                                                                                                                                                                                                                                   F
                                                             0 1000001
                                                                                                                                  P00069042
                                                                                                                                                                                                                                                                                                                                10
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                                                             2 1000001
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                                                              4 1000002 P00285442
                                                                                                                                                                                                                               M 55+
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```

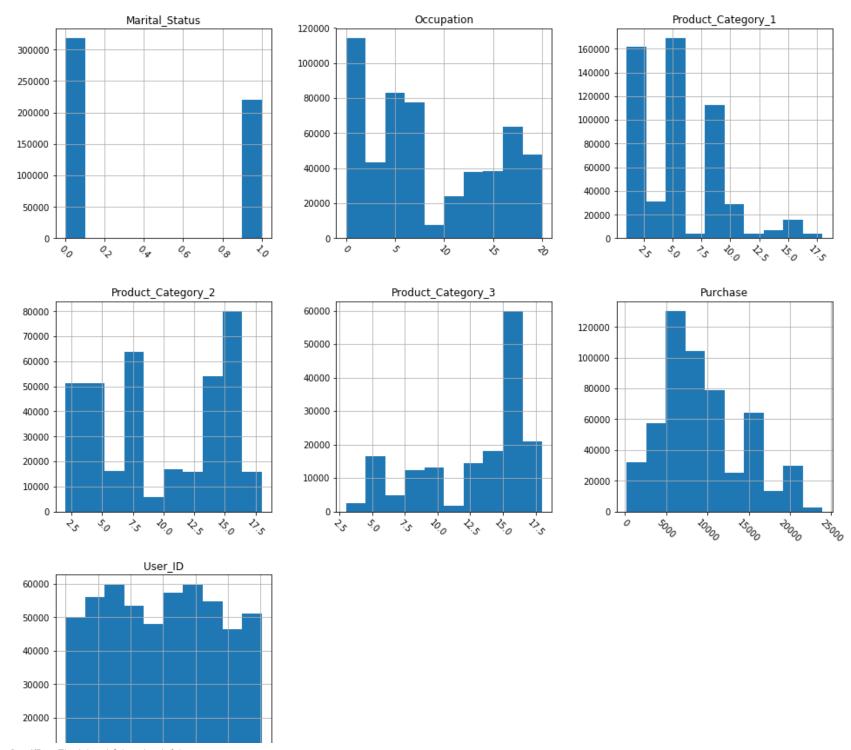
Some feaures are numeric and some are categorical

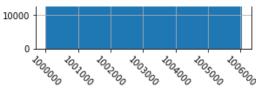
Filtering the categorical features:

Distributions of numeric features

```
In [8]: # Plot histogram grid
    df.hist(figsize=(16,16), xrot=-45) ## Display the labels rotated by 45 degress

# Clear the text "residue"
    plt.show()
```





Observations: We can make out quite a few observations:

For example, Marital status:

There are only two categories 0 and 1 - which can be assumed for married or not married, there are more observations for status 0.

Most observations in the Occupation column are for category 0.

Most purchases are for a sum between 5k-10k while least purchases are for less than 2,250.

Display summary statistics for the numerical features.

In [9]: df.describe()

Out[9]:

	User_ID	Occupation	Marital_Status	Product_Category_1	Product_Category_2	Product_Category_3	Purchase
count	5.375770e+05	537577.00000	537577.000000	537577.000000	370591.000000	164278.000000	537577.000000
mean	1.002992e+06	8.08271	0.408797	5.295546	9.842144	12.669840	9333.859853
std	1.714393e+03	6.52412	0.491612	3.750701	5.087259	4.124341	4981.022133
min	1.000001e+06	0.00000	0.000000	1.000000	2.000000	3.000000	185.000000
25%	1.001495e+06	2.00000	0.000000	1.000000	5.000000	9.000000	5866.000000
50%	1.003031e+06	7.00000	0.000000	5.000000	9.000000	14.000000	8062.000000
75%	1.004417e+06	14.00000	1.000000	8.000000	15.000000	16.000000	12073.000000
max	1.006040e+06	20.00000	1.000000	18.000000	18.000000	18.000000	23961.000000

Obeservation:

i didn't find missing values excepet for category 2 and 3 -when these are sumed together I get closest the total sum of observations - I can infer that it can be possible that all observations were divided between the 2 by sum condition.

Distributions of categorical features

In [10]:	# Display summary of statistics for categorical features.											
In [11]:	<pre>df.describe(include=['object'])</pre>											
Out[11]:	Product_ID Gender Age City_Category Stay_In_Current_City_Years											

	Product_ID	Gender	Age	City_Category	Stay_In_Current_City_Years
count	537577	537577	537577	537577	537577
unique	3623	2	7	3	5
top	P00265242	М	26-35	В	1
frea	1858	405380	214690	226493	189192

Observation:

I didn't find missing values in the object values columns.

There are 2 unique categories for gender from which M (Male) is the most common in 405k out of 537k.

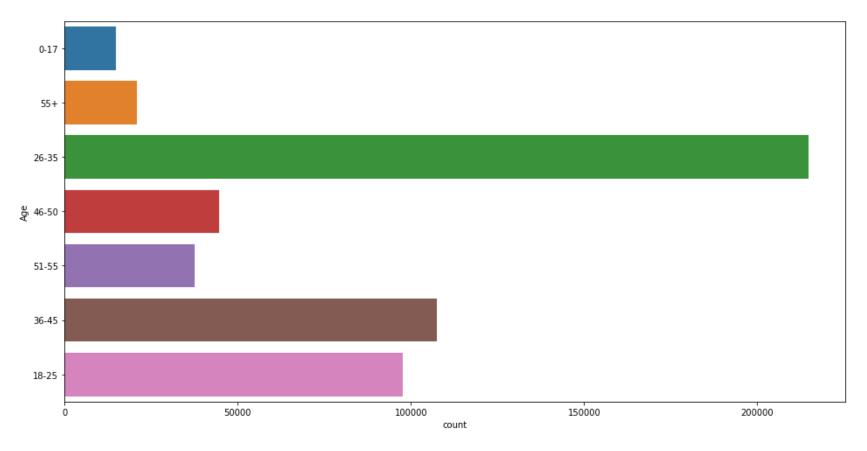
There are 7 unique categories for Age from which the most common one is peiople between 26-35.

Most observations are for people who stayed 1 year in the current city out of possible 5 categories.

Bar plots for categorical Features

```
In [12]: plt.figure(figsize=(16,8))
sns.countplot(y='Age', data=df)
```

Out[12]: <matplotlib.axes._subplots.AxesSubplot at 0x16ac439e048>



Observations: Take a look at the frequencies of the classes.

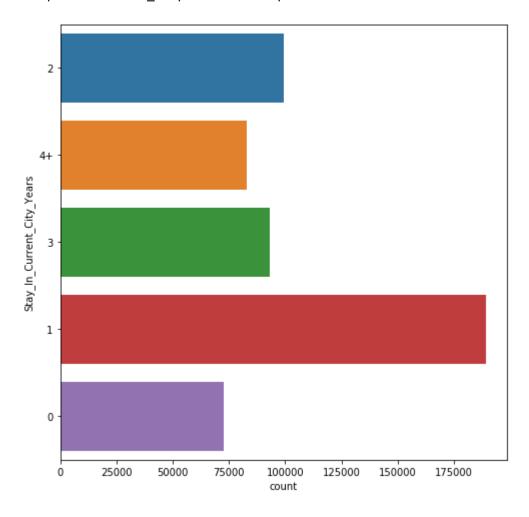
Some classes are quite prevalent in the dataset. It has longer bars. Those include:

'26-35' shows count of more than 200k which are most frequent, '36-45' is the 2nd with more than 100k, '18-25' is the 3rd with almost 100k

It has no sparse classes as well categories have a significant number of observations.

```
In [13]: plt.figure(figsize=(8,8))
sns.countplot(y='Stay_In_Current_City_Years', data=df)
```

Out[13]: <matplotlib.axes._subplots.AxesSubplot at 0x16ac4418cf8>



Observations:

In this class which has a largest count is '1' Following are the rest of the classes with a larger amount of years. with similar distribution between them.

'0', '2', '3' & '4+'.

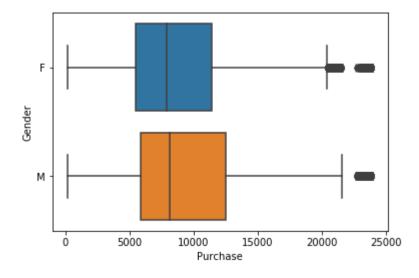
Segmentations

Segmentations are powerful ways to cut the data to observe the relationship between categorical features and numerical features.

Here segmenting the target variable by key categorical features.

```
In [14]: sns.boxplot(y='Gender', x='Purchase', data=df)
```

Out[14]: <matplotlib.axes._subplots.AxesSubplot at 0x16ac4457e10>



Observation:

In general, base of Observations data, it looks like Males were making more purchases in this black friday. Let's compare the two Gender categories across other features as well

```
In [16]: df.groupby('Gender').mean()
Out[16]:
                    User_ID
                                 Occupation Marital_Status Product_Category_1 Product_Category_2 Product_Category_3 Purchase
            Gender
                 F 1.003088e+06
                                    6.742672
                                                  0.417733
                                                                      5.595445
                                                                                        10.007969
                                                                                                            12.452318
                                                                                                                       8809.761349
                    1.002961e+06
                                    8.519705
                                                  0.405883
                                                                      5.197748
                                                                                         9.789072
                                                                                                            12.732924 9504.771713
```

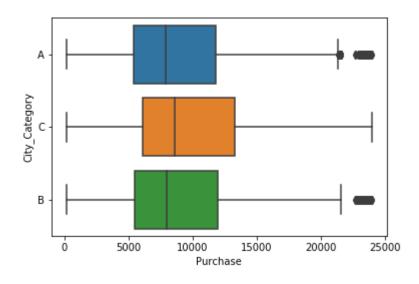
Observations:

There has nearly the same 40% marital status of zero both for males and females.

The product of categories columns don't show significant change between the genders. except for a little higher numbers in category 1 and 3 towards female.

According to observation - there were more purchaes made by males The mean of male purchaes is 9504 while female's is 8809.

```
In [17]: sns.boxplot(y='City_Category', x='Purchase', data=df)
Out[17]: <matplotlib.axes. subplots.AxesSubplot at 0x16ac463f160>
```



Observation:

For City_Category 1 and 3 there have less observations for people purchasing in more then 225k than there are from 0-225k.

Segment by property_type and display the means and standard deviations within each class

In [18]: df.groupby('Age').agg([np.mean, np.std])
Out[18]:

	User_ID		Occupation		Marital_St	Marital_Status		Product_Category_2		Product_Ca	ategory_3	Purchase	
	mean	std	mean	std	mean	std		mean	std	mean	std	mean	st
Age													
0- 17	1.002676e+06	1755.525095	8.790236	4.491994	0.000000	0.000000		9.023027	5.176184	11.850282	4.383450	9020.126878	5
18- 25	1.002766e+06	1716.270135	6.737141	5.949072	0.211412	0.408312		9.474317	5.140842	12.395286	4.243974	9235.197575	4!
26- 35	1.003075e+06	1719.986312	7.902343	6.698011	0.392035	0.488206		9.810403	5.075915	12.648689	4.123401	9314.588970	4!
36- 45	1.003030e+06	1677.032766	8.847152	6.588780	0.395418	0.488942		9.954321	5.082563	12.750717	4.078818	9401.478758	4!
46- 50	1.003152e+06	1768.300690	8.526367	6.682162	0.723038	0.447502		10.177195	5.016661	12.937952	3.993584	9284.872277	4!
51- 55	1.002950e+06	1667.161146	8.809506	6.664605	0.717183	0.450374		10.280446	5.028167	13.108187	3.941584	9620.616620	5
55+	1.002951e+06	1644.942652	9.537961	6.358962	0.634981	0.481447		10.462992	4.941885	13.154686	3.938299	9453.898579	4!

7 rows × 14 columns

In [19]: # Finally, let's take a look at the relationships between numeric features and other numeric features.

Corelation is a value between -1 and 1 that represents how closely values for two separate features.

Positive corelation means that as one feature increases, the other increases.

Negative corelation means that as one feature increases, the other decreases.

Corelations near -1 or 1 indicate a strong relationship.

Those are closer to 0 indicate a weak relationship.

0 indicates no relationship.

In [20]: df.corr()

Out[20]:

	User_ID	Occupation	Marital_Status	Product_Category_1	Product_Category_2	Product_Category_3	Purchase
User_ID	1.000000	-0.023024	0.018732	0.003687	0.001471	0.004045	0.005389
Occupation	-0.023024	1.000000	0.024691	-0.008114	-0.000031	0.013452	0.021104
Marital_Status	0.018732	0.024691	1.000000	0.020546	0.015116	0.019452	0.000129
Product_Category_1	0.003687	-0.008114	0.020546	1.000000	0.540423	0.229490	-0.314125
Product_Category_2	0.001471	-0.000031	0.015116	0.540423	1.000000	0.543544	-0.209973
Product_Category_3	0.004045	0.013452	0.019452	0.229490	0.543544	1.000000	-0.022257
Purchase	0.005389	0.021104	0.000129	-0.314125	-0.209973	-0.022257	1.000000

```
In [21]: plt.figure(figsize=(20,20))
sns.heatmap(df.corr())
```

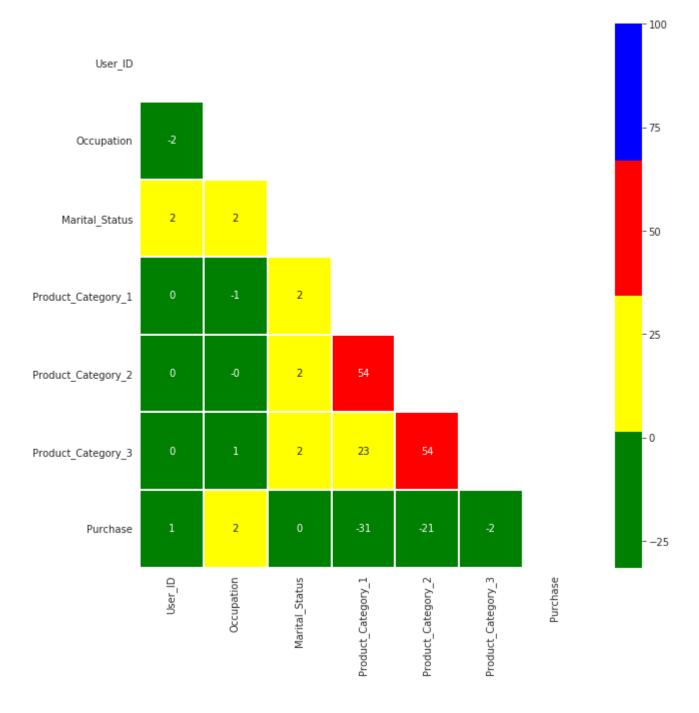
Out[21]: <matplotlib.axes._subplots.AxesSubplot at 0x16ac451a908>



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```
In [22]: mask=np.zeros_like(df.corr())
    mask[np.triu_indices_from(mask)] = True
    plt.figure(figsize=(10,10))
    with sns.axes_style("white"):
        ax = sns.heatmap(df.corr()*100, mask=mask, fmt='.0f', annot=True, lw=1, cmap=ListedColormap(['green', 'ye llow', 'red','blue']))
```

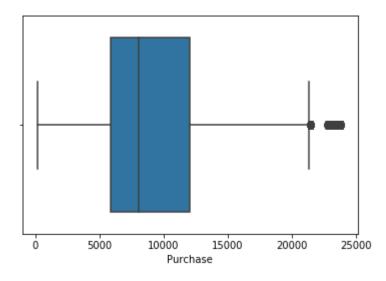


Data Cleaning

```
In [23]: # Dropping the duplicates (De-duplication)
         df = df.drop duplicates()
         print( df.shape )
         (537577, 12)
In [24]: # It looks like we didn't have any duplicates in our original dataset. (Same case for black friday data)
         # Even so, it's a good idea to check this as an easy first step for cleaning your dataset
In [78]: | # Fix structural errors
         # I could not find similiar structural errors
         # Typos and capitalization
         # I could not find similiar types or capitalization errors
         # Mislabeled classes
         # I could not find the errors indicated
         # Removing Outliers
         # Outliers can cause problems with certain types of models.
         # Boxplots are a nice way to detect outliers
         # Let's start with a box plot of your target variable, since that's what you're actually trying to predict
```

In [25]: sns.boxplot(df.Purchase)

Out[25]: <matplotlib.axes._subplots.AxesSubplot at 0x16ac428d550>



In [26]: # Interpretation

In [79]: # The two vertical bars on the ends are the min and max values.

All purchases were between \\$0 to \\$25,000

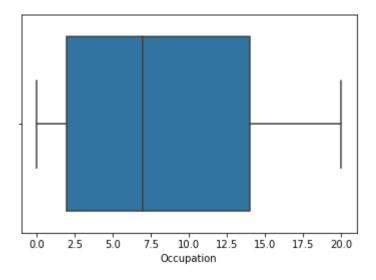
This box in the middle is the interquartile range (25th percentile to 75th percentile).

Half of all observations fall in that box.

Finally, the vertical bar in the middle of the box is the median.

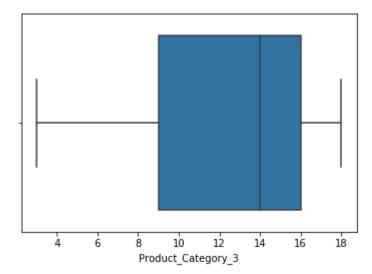
In [28]: ## Checking outliers in Occupation
sns.boxplot(df.Occupation)

Out[28]: <matplotlib.axes._subplots.AxesSubplot at 0x16ac415d198>



In [29]: # Checking outliers in Product_Category_3
sns.boxplot(df.Product_Category_3)

Out[29]: <matplotlib.axes._subplots.AxesSubplot at 0x16ac41190f0>



Label missing categorical data

```
In [30]: # We cannot simply ignore missing values in your dataset.
# We must handle them in some way for the very practical reason that Scikit-Learn algorithms
# I do not accept missing values.

In [80]: # Displaying number of missing values by categorical feature
    df.select_dtypes(include=['object']).isnull().sum()

Out[80]: Series([], dtype: float64)
```

Observation: There are no missing values in the categorical columns

Flag and fill missing numeric data

Feature Engineering

Indicator variables

```
In [34]: # Since there is no evident correlation that indicates a strong connection between some variables rather then others # there is no need to do this step.
```

Interaction features

```
In [35]: # Since there is no evident correlation that indicates a strong connection between some variables rather then
    others
# there is no need to do this step.
```

Handling Sparse Classes

```
In [36]: # I did not identify Sparse classes in the data base.
```

Encode dummy variables (One Hot Encoding)

```
In [37]: # Machine learning algorithms cannot directly handle categorical features. Specifically, they cannot handle t ext values.
# Therefore, we need to create dummy variables for our categorical features.
# Dummy variables are a set of binary (0 or 1) features that each represent a single class from a categorical feature.
```

In [38]: df.head()

Out[38]:

	User_ID	Product_ID	Gender	Age	Occupation	City_Category	Stay_In_Current_City_Years	Marital_Status	Product_Category_1	Pro
0	1000001	P00069042	F	0- 17	10	А	2	0	3	
1	1000001	P00248942	F	0- 17	10	А	2	0	1	
2	1000001	P00087842	F	0- 17	10	А	2	0	12	
3	1000001	P00085442	F	0- 17	10	А	2	0	12	
4	1000002	P00285442	М	55+	16	С	4+	0	8	
4										•

In [39]: # Create a new dataframe with dummy variables for for our categorical features.
df = pd.get_dummies(df, columns=['Gender', 'Age', 'City_Category', 'Stay_In_Current_City_Years'])

In [40]: # Note: There are many ways to perform one-hot encoding, # you can also use LabelEncoder and OneHotEncoder classes in SKLEARN or use the above pandas function.

In [41]: df.head()

Out[41]:

	User_ID	Product_ID	Occupation	Marital_Status	Product_Category_1	Product_Category_2	 City_Category_C	Stay_In_Current_Cit
0	1000001	P00069042	10	0	3	NaN	 0	_
1	1000001	P00248942	10	0	1	6.0	 0	
2	1000001	P00087842	10	0	12	NaN	 0	
3	1000001	P00085442	10	0	12	14.0	 0	
4	1000002	P00285442	16	0	8	NaN	 1	

5 rows × 25 columns

Remove unused or redundant features

```
In [42]: df = df.drop(['User ID'], axis=1)
          df = df.drop(['Product ID'], axis=1)
In [43]: df.head(2)
Out[43]:
             Occupation Marital_Status Product_Category_1 Product_Category_2 Product_Category_3 Purchase ... City_Category_C Stay_In_C
                     10
                                   0
                                                     3
          0
                                                                     NaN
                                                                                       NaN
                                                                                                8370 ...
                                                                                                                     0
                                                                                               15200 ...
          1
                     10
                                   0
                                                     1
                                                                      6.0
                                                                                       14.0
                                                                                                                     0
          2 rows × 23 columns
In [44]: | df.to_csv(r'C:\Users\OWNER\Desktop\Xman.csv', index=None)
In [45]: df = pd.read_csv("Xman.csv")
In [46]: df.shape
Out[46]: (537577, 23)
```

	ar mea	id()							
Out[47]:	Occ	cupation	Marital_Status	Product_Category_1	Product_Category_2	Product_Category_3	Purchase	 City_Category_C	Stay_In_C
	0	10	0	3	NaN	NaN	8370	 0	
	1	10	0	1	6.0	14.0	15200	 0	
	2	10	0	12	NaN	NaN	1422	 0	
	3	10	0	12	14.0	NaN	1057	 0	
	4	16	0	8	NaN	NaN	7969	 1	
	5 rows	× 23 colı	umns						
	4								>
[
In [48]:	df = d	lf.fillr	na(0)						
In [48]:	<pre>df = d df.hea</pre>		na(0)						
In [49]:	df.hea	d()							
In [49]:	df.hea	d()		Product_Category_1	Product_Category_2	Product_Category_3	Purchase	 City_Category_C	Stay_In_C
In [49]:	df.hea	d()		Product_Category_1	Product_Category_2	Product_Category_3 0.0	Purchase 8370	City_Category_C	Stay_In_C
In [49]:	df.hea	d()	Marital_Status				8370		Stay_In_C
In [49]:	df.hea	cupation	Marital_Status	3	0.0	0.0	8370	 0	Stay_In_C
In [49]:	Occ 0	cupation 10	Marital_Status 0 0	3	0.0	0.0	8370 15200	 0	Stay_In_C
In [49]:	Occ 0 1 2	200 () 20	Marital_Status 0 0 0	3 1 12	0.0 6.0 0.0	0.0 14.0 0.0	8370 15200 1422	 0 0	Stay_In_C
l	Occ 0 1 2 3 4	10 10 10 10	Marital_Status 0 0 0 0 0	3 1 12 12	0.0 6.0 0.0 14.0	0.0 14.0 0.0 0.0	8370 15200 1422 1057	 0 0 0 0	Stay_In_C

Train and Test Splits

```
In [50]: # Create separate object for target variable
    y = df.Purchase
    # Create separate object for input features
    X = df.drop('Purchase', axis=1)

In [54]: # Split X and y into train and test sets: 80- and 20
    X_train, X_test, y_train, y_test = train_test_split(X, y, test_size=0.2, random_state=1234)

In [55]: # Let's confirm we have the right number of observations in each subset

In [56]: print(X_train.shape, X_test.shape, y_train.shape, y_test.shape)
    (430061, 22) (107516, 22) (430061,) (107516,)
```

Data standardization

```
In [57]: # In Data Standardization we perform zero mean centring and unit scaling; i.e.
    # we make the mean of all the features as zero and the standard deviation as 1.
    # hus we use mean and standard deviation of each feature.
    # It is very important to save the mean and standard deviation for each of the feature from the training set,
    # because we use the same mean and standard deviation in the test set.
In [58]: train_mean = X_train.mean(numeric_only=True)
# train_mean = X_train.mean()
In [59]: train_std = X_train.std()
In [60]: ## Standardize the train data set
    X_train = (X_train - train_mean) / (train_std)
```

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In [61]: ## Checking for mean and std dev. X_train.describe()

Out[61]:

	Occupation	Marital_Status	Product_Category_1	Product_Category_2	Product_Category_3	Gender_F	 City_Category_C
count	4.300610e+05	4.300610e+05	4.300610e+05	4.300610e+05	4.300610e+05	4.300610e+05	 4.300610e+05
mean	-1.303425e-15	1.139689e-14	-2.232773e-16	8.255428e-17	1.943340e-15	1.978527e-15	 3.249014e-15
std	1.000000e+00	1.000000e+00	1.000000e+00	1.000000e+00	1.000000e+00	1.000000e+00	 1.000000e+00
min	-1.239073e+00	-8.305494e-01	-1.146040e+00	-1.094008e+00	-6.181721e-01	-5.717209e- 01	 -6.698680e-01
25%	-9.323963e-01	-8.305494e-01	-1.146040e+00	-1.094008e+00	-6.181721e-01	-5.717209e- 01	 -6.698680e-01
50%	-1.657057e-01	-8.305494e-01	-7.924827e-02	-2.892124e-01	-6.181721e-01	-5.717209e- 01	 -6.698680e-01
75%	9.076610e-01	1.204020e+00	7.208454e-01	1.159419e+00	6.577321e-01	-5.717209e- 01	 1.492828e+00
max	1.827690e+00	1.204020e+00	3.387824e+00	1.803255e+00	2.252612e+00	1.749101e+00	 1.492828e+00

8 rows × 22 columns

In [62]: ## We are using train_mean and train_std_dev to standardize test data set X_test = (X_test - train_mean) / train_std

In [63]: ## Checking for mean and std dev. - not exactly 0 and 1
X_test.describe()

Out[63]:

	Occupation	Marital_Status	Product_Category_1	Product_Category_2	Product_Category_3	Gender_F		City_Category_C			
count	107516.000000	107516.000000	107516.000000	107516.000000	107516.000000	107516.000000		107516.000000			
mean	0.001575	0.005884	-0.002133	-0.009578	-0.003353	-0.005007		-0.001242			
std	1.001983	1.001084	1.001522	0.999048	0.996727	0.997039		0.999492			
min	-1.239073	-0.830549	-1.146040	-1.094008	-0.618172	-0.571721		-0.669868			
25%	-0.932396	-0.830549	-1.146040	-1.094008	-0.618172	-0.571721		-0.669868			
50%	-0.165706	-0.830549	-0.079248	-0.289212	-0.618172	-0.571721		-0.669868			
75%	0.907661	1.204020	0.720845	1.159419	0.657732	-0.571721		1.492828			
max	1.827690	1.204020	3.387824	1.803255	2.252612	1.749101		1.492828			
8 rows × 22 columns											

Model 1 - Baseline Model

```
In [64]: # In this model, for every test data point, we will simply predict the average of the train labels as the out put.

# Using this simplest model to perform hypothesis testing for other complex models.
```

```
In [65]: ## Predict Train results
y_train_pred = np.ones(y_train.shape[0])*y_train.mean()
```

```
In [66]: ## Predict Test results
y_pred = np.ones(y_test.shape[0])*y_train.mean()
from sklearn.metrics import r2_score
```

```
In [67]:
        print("Train Results for Baseline Model:")
        print("**********************************
        print("Root mean squared error: ", sqrt(mse(y train.values, y train pred)))
        print("R-squared: ", r2 score(y train.values, y train pred))
        print("Mean Absolute Error: ", mae(y train.values, y train pred))
        Train Results for Baseline Model:
        ***********
        Root mean squared error: 4981.515912062438
        R-squared: 0.0
        Mean Absolute Error: 4047.5660267444778
In [68]:
        print("Results for Baseline Model:")
        print("Root mean squared error: ", sqrt(mse(y_test, y_pred)))
        print("R-squared: ", r2 score(y test, y pred))
        print("Mean Absolute Error: ", mae(y test, y pred))
        Results for Baseline Model:
        **********
        Root mean squared error: 4979.023398336429
        R-squared: -6.53743990053357e-08
        Mean Absolute Error: 4047.0879520090007
```

Model-2 Ridge Regression

```
In [70]: | model.best estimator
Out[70]: Ridge(alpha=0.0001, copy_X=True, fit_intercept=True, max_iter=None,
           normalize=False, random state=None, solver='auto', tol=0.001)
In [71]: ## Predict Train results
         y train pred = model.predict(X train)
In [72]: | ## Predict Test results
         v pred = model.predict(X test)
In [73]:
        print("Train Results for Ridge Regression:")
         print("*************************")
         print("Root mean squared error: ", sqrt(mse(y train.values, y train pred)))
         print("R-squared: ", r2 score(y train.values, y train pred))
         print("Mean Absolute Error: ", mae(y train.values, y train pred))
        Train Results for Ridge Regression:
         **********
         Root mean squared error: 4631.276680504524
        R-squared: 0.1356723412638342
        Mean Absolute Error: 3546.422727543275
In [74]:
        print("Test Results for Ridge Regression:")
         print("Root mean squared error: ", sqrt(mse(y_test, y_pred)))
         print("R-squared: ", r2_score(y_test, y_pred))
         print("Mean Absolute Error: ", mae(y_test, y_pred))
        Test Results for Ridge Regression:
         **********
        Root mean squared error: 4625.9122688787
         R-squared: 0.13680984561801457
        Mean Absolute Error: 3543.601394749331
```

Feature Importance

```
In [75]: ## Building the model with the best hyperparameters here
         model = Ridge(alpha=100)
         model.fit(X train, y train)
Out[75]: Ridge(alpha=100, copy_X=True, fit_intercept=True, max_iter=None,
            normalize=False, random state=None, solver='auto', tol=0.001)
In [76]: indices = np.argsort(-abs(model.coef ))
         print("The features in order of importance are:")
         print(50*'-')
         for feature in X.columns[indices]:
             print(feature)
         The features in order of importance are:
         Product Category 1
         Product Category 3
         City Category C
         City Category A
         Gender M
         Gender F
         Age 51-55
         Age 0-17
         Age 18-25
         City Category B
         Product Category 2
         Occupation
         Age 55+
         Marital Status
         Age 36-45
         Stay In Current City Years 0
         Stay In Current City Years 2
         Age 46-50
         Age 26-35
         Stay In Current City Years 4+
         Stay_In_Current_City_Years_3
         Stay In Current City Years 1
```

Model-3 Support Vector Regression

```
01, 0.1, 1, 10, 100, 1000, 10000, 100000]}
In [ ]: | model = GridSearchCV(SVR(), tuned params, scoring = 'neg mean absolute error', cv=5, n jobs=-1)
In [ ]: model.fit(X train, y train)
       ## This takes around 20 minutes but doesn't run
In [ ]: model.best estimator
In [ ]: | ## Building the model again with the best hyperparameters
       model = SVR(C=100000, gamma=0.01)
       model.fit(X_train, y_train)
In [ ]: | ## Predict Train results
       y train pred = model.predict(X train)
In [ ]: ## Predict Test results
       y pred = model.predict(X test)
In [ ]: | print("Train Results for Support Vector Regression:")
       print("**************************")
       print("Root mean squared error: ", sqrt(mse(y_train.values, y_train_pred)))
       print("R-squared: ", r2 score(y train.values, y train pred))
       print("Mean Absolute Error: ", mae(v train.values, v train pred))
```

Model-4 Random Forest Regression

```
In [ ]: | ## Reference for random search on random forest
        ## https://towardsdatascience.com/hyperparameter-tuning-the-random-forest-in-python-using-scikit-learn-28d2aa
        77dd74
        tuned params = {'n estimators': [100, 200, 300, 400, 500], 'min samples split': [2, 5, 10], 'min samples lea
        f': [1, 2, 4]}
In [ ]: | model = RandomizedSearchCV(RandomForestRegressor(), tuned params, n iter=20, scoring = 'neg mean absolute err
        or', cv=5, n jobs=-1)
In [ ]: | model.fit(X_train, y_train)
        ## This takes more than 15 minutes but doesn't run
In [ ]: model.best estimator
In [ ]: | ## Predict Train results
        y train pred = model.predict(X train)
In [ ]: | ## Predict Test results
        y pred = model.predict(X test)
        print("Train Results for Random Forest Regression:")
In [ ]:
        print("**********************************
        print("Root mean squared error: ", sqrt(mse(y train.values, y train pred)))
        print("R-squared: ", r2 score(y train.values, y train pred))
        print("Mean Absolute Error: ", mae(y train.values, y train pred))
In [ ]: print("Test Results for Random Forest Regression:")
        print("Root mean squared error: ", sqrt(mse(y_test, y_pred)))
        print("R-squared: ", r2_score(y_test, y_pred))
        print("Mean Absolute Error: ", mae(y_test, y_pred))
```

Feature Importance

```
In [ ]: ## Building the model again with the best hyperparameters
    model = RandomForestRegressor(n_estimators=200, min_samples_split=10, min_samples_leaf=2)
    model.fit(X_train, y_train)

In [ ]: indices = np.argsort(-model.feature_importances_)
    print("The features in order of importance are:")
    print(50*'-')
    for feature in X.columns[indices]:
        print(feature)
```

Model-5 XGBoost Regression

```
In [ ]: | ## Reference for random search on xaboost
        ## https://gist.github.com/wrwr/3f6b66bf4ee01bf48be965f60d14454d
        tuned_params = {'max_depth': [1, 2, 3, 4, 5], 'learning_rate': [0.01, 0.05, 0.1], 'n_estimators': [100, 200,
        300, 400, 500], 'reg lambda': [0.001, 0.1, 1.0, 10.0, 100.0]}
        model = RandomizedSearchCV(XGBRegressor(), tuned params, n iter=20, scoring = 'neg mean absolute error', cv=5
        , n jobs=-1)
        model.fit(X train, y train)
        model.best estimator
In [ ]:
In [ ]: | ## Predict Train results
        y train pred = model.predict(X train)
In [ ]: | ## Predict Test results
        y pred = model.predict(X test)
        print("Train Results for XGBoost Regression:")
        print("Root mean squared error: ", sqrt(mse(y train.values, y train pred)))
        print("R-squared: ", rs(y train.values, y train pred))
        print("Mean Absolute Error: ", mae(y train.values, y train pred))
```

```
In [ ]: print("Test Results for XGBoost Regression:")
    print("*****************************
    print("Root mean squared error: ", sqrt(mse(y_test, y_pred)))
    print("R-squared: ", r2_score(y_test, y_pred))
    print("Mean Absolute Error: ", mae(y_test, y_pred))
```

Feature Importance

```
In [ ]: ## Building the model again with the best hyperparameters
    model = XGBRegressor(max_depth=2,learning_rate=0.05,n_estimators=400, reg_lambda=0.001)
    model.fit(X_train, y_train)

In [ ]: ## Function to include figsize parameter
    ## Reference: https://stackoverflow.com/questions/40081888/xgboost-plot-importance-figure-size
    def my_plot_importance(booster, figsize, **kwargs):
        from matplotlib import pyplot as plt
        from xgboost import plot_importance
        fig, ax = plt.subplots(1,1,figsize=figsize)
        return plot_importance(booster=booster, ax=ax, **kwargs)
In [ ]: my_plot_importance(model, (10,10))
```

Model-6 Lasso Regression

```
In [ ]: tuned_params = {'alpha': [0.0001, 0.001, 0.01, 1, 10, 100, 1000, 10000, 100000]}
In [ ]: model = GridSearchCV(Lasso(), tuned_params, scoring = 'neg_mean_absolute_error', cv=20, n_jobs=-1)
In [ ]: model.fit(X_train, y_train)
In [ ]: model.best_estimator_
```

Feature Importance

```
In [ ]: ## Building the model again with the best hyperparameters
    model = Lasso(alpha=1000)
    model.fit(X_train, y_train)

In [ ]: indices = np.argsort(-abs(model.coef_))
    print("The features in order of importance are:")
    print(50*'-')
    for feature in X.columns[indices]:
        print(feature)
```

Model-7 Descision Tree Regression

```
In [ ]: | tuned_params = {'min_samples_split': [2, 3, 4, 5, 7], 'min_samples_leaf': [1, 2, 3, 4, 6], 'max_depth': [2, 3
        , 4, 5, 6, 7]}
In [ ]: model = RandomizedSearchCV(DecisionTreeRegressor(), tuned params, n iter=20, scoring = 'neg mean absolute err
        or', cv=10, n jobs=-1)
In [ ]: model.fit(X train, y train)
In [ ]: model.best estimator
In [ ]: | ## Predict Train results
        y train pred = model.predict(X train)
In [ ]: ## Predict Test results
        y pred = model.predict(X test)
In [ ]: | print("Train Results for Decision Tree Regression:")
        print("Root mean squared error: ", sqrt(mse(y_train.values, y_train_pred)))
        print("R-squared: ", rs(y train.values, y train pred))
        print("Mean Absolute Error: ", mae(y train.values, y train pred))
In [ ]: print("Test Results for Decision Tree Regression:")
        print("*************************")
        print("Root mean squared error: ", sqrt(mse(y test, y pred)))
        print("R-squared: ", rs(y test, y pred))
        print("Mean Absolute Error: ", mae(y test, y pred))
```

Model-8 KN Regression

```
In [ ]: # creating odd list of K for KNN
neighbors = list(range(1,50,2))
# empty list that will hold cv scores
cv_scores = []
```

```
In [ ]: # perform 10-fold cross validation
        for k in neighbors:
            knn = KNeighborsRegressor(n neighbors=k)
            scores = cross val score(knn, X train, y train, cv=10, scoring='neg mean absolute error')
            cv scores.append(scores.mean())
In [ ]: | # changing to misclassification error
         MSE = [1 - x \text{ for } x \text{ in } cv \text{ scores}]
In [ ]: | # determining best k
        optimal k = neighbors[MSE.index(min(MSE))]
         print('\nThe optimal number of neighbors is %d.' % optimal k)
In [ ]: | model = KNeighborsRegressor(n_neighbors = optimal_k)
In [ ]: | model.fit(X train, y train)
        ## Predict Train results
In [ ]: |
         y train pred = model.predict(X train)
In [ ]: ## Predict Test results
        y pred = model.predict(X test)
In [ ]: | print("Train Results for KN Regression:")
        print("*************************")
        print("Root mean squared error: ", sqrt(mse(y_train.values, y_train_pred)))
        print("R-squared: ", rs(y train.values, y train pred))
        print("Mean Absolute Error: ", mae(y train.values, y train pred))
In [ ]:
        print("Test Results for KN Regression:")
         print("*************************")
        print("Root mean squared error: ", sqrt(mse(y_test, y_pred)))
        print("R-squared: ", rs(y_test, y_pred))
        print("Mean Absolute Error: ", mae(y test, y pred))
In [ ]: # Save XGBoost model to disk
```

```
In [ ]: win_model = XGBRegressor(max_depth=2,learning_rate=0.05,n_estimators=400, reg_lambda=0.001)
    win_model.fit(X_train, y_train)
    win_model.save_model('0001.model')
    win_model.dump_model('dump.raw.txt') # dump model
    win_model.dump_model('dump.raw.txt', 'featmap.txt')# dump model with feature map
```

Compare these models

```
In [ ]: #I saved the winning model to disk
In [77]: # After model 2, my code dosenot run. It stuck before model 3 . After that models doesn't run.
         # I just have two models result
         # ModeL
                              RMSE
                                        RS
                                                   MAE
         # 1-Baseline
                                        -6.53
                            4979
                                                   4047
                            4625.91 0.1368
         # 2-Ridge
                                                  3543.60
         # 3-Support Vector
         # 4-Random Forest
         # 5-XGBoost
         # 6-Lasso
         # 7-Decision Tree
         # 8-KN
```

Result: By Comparing the 1st two models

The best model to predict the purchase,

Based on the Lowest RMSE and MAE - with RS closest to 1 is:

Ridge with RS closest to 1 and lowest values for both RMSE and MAE

In []: