Darcio Genicolo-Martins

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Employment and Professional Experience

2021–Current	**Assistant Professor of Economics**, *Insper Institute of Education and Research.*
2014–2015	**Lecturer in Public Policy**, *São Paulo School of Business Administration - FGV.*
2006–2018	**Lecturer in Economics**, *Pontifical Catholic University of São Paulo.*
2005–2015	**Consultant in Antitrust and Regulatory Affairs**, *Actio Mercatoria Consulting.*
2003–2004	**M&A Specialist**, *Actio Mercatoria Consulting.*
2001–2002	**Analyst**, *Secretary of Finance of the state of São Paulo*, Member of the team that implemented the public procurement electronic platform (BEC-SP).

Education

2020	**Ph.D. in Business Economics**, *Insper Institute of Education and Research*, *Committee: Paulo Furquim de Azevedo (chair), Gustavo Torrens, Sandro Cabral* and *Gabriel de Abreu Madeira.* Dissertation: "Essays on Public Procurement". - Full-time Doctoral Program entirely in English (classes and seminaries).
2007	**M.A. in Economics**, *Pontifical Catholic University of São Paulo.*
2001	**B.A. in Public Administration**, *São Paulo School of Business Administration - FGV.*
1997	**IT Technician**, *São Paulo Technical School - Federal Institute.*

Affiliations & Research Networks

2017–Current	**Workshop Alumni and Member**, *The Ronald Coase Institute.*
2016–Current	**Research Fellow**, *Center for Regulation and Democracy*, Insper Institute of Education and Research.

Editorial Responsabilities

2022–Current	**Associate Editor**, *EconomiA.*
2021–Current	**Reviewer**, *Estudos Econômicos.*
2021–Current	**Reviewer**, *Revista Contemporânea de Economia e Gestão – Contextus.*
2021–Current	**Reviewer**, *Direito GV Law Review.*

Research Fields

Primary:	Applied Microeconomics, Public Procurement, Political Economy.
Secondary:	Regulation and Machine Learning applications.

Fellowships & Awards

2021	Brazilian National Thesis Award in Economics - CAPES.
2020	Best Dissertation Award - Insper Institute of Research and Education.
2013–2015	Outstanding Lecturer Award - Pontifical Catholic University of São Paulo.
2016–2020	Doctorate Studies Fellowship - Insper Institute of Research and Education.
2006–2007	M.A. Studies Fellowship - Brazilian National Council for Scientific and Technological Development.

Working Papers

"Bitter Pills to Swallow: Enforcement Costs of Health Litigation" (with Paulo Furquim de Azevedo).

"Frequent Losers in Public Tenders: Anti-Competitive Behavior or Bad Luck?" (with Danilo Carlotti and Paulo Furquim de Azevedo).

"SMEs and Public Procurement: the Costs of Restricting Tenders".

"Buying Cheaply and Not Paying Dearly? E-Procurement, Cost-Efficiency and Contract Execution in Public Sector".

Works in Progress

"ML-Powered Audits against Corruption" (with Elliott Ash, Sergio Galletta, Tommaso Giommoni and Filippo Lancieri).

"Monitoring and Efficiency in Public Procurement: Evidence from a Random Experiment".

"Buying Better? The Role of Auctioneers in Public Procurement".

"Political Bias and Efficiency in Public Procurement".

Recent Conference & Seminar Presentations

2021 **9th International Conference in Regulation Studies - Methods and Applications in Cartel Detection and Bid Manipulation**, *Institute for Applied Economic Research (IPEA) and Administrative Council for Economic Defense (Cade)*.
Paper: "Frequent Losers in Public Tenders: Anti-Competitive Behavior or Bad Luck?" (with Paulo Furquim de Azevedo).

2021 **II Conference in Regulation and Competition**, *Brazilian Institute of Competition, Consumption and International Trade (IBRAC)*.
Paper: "Bitter Pills to Swallow: the Enforcement Costs of Health Litigation" (with Paulo Furquim de Azevedo).

2020 **42nd Meeting of the Brazilian Econometric Society**, *Brazilian Econometric Society – SBE*.
Paper: "Bitter Pills to Swallow: the Enforcement Costs of Health Litigation" (with Paulo Furquim de Azevedo).

2018 **4th International Seminar on Data Analysis in Public Administration**, *National School of Public Administration (Enap)*, Brasília, Brazil.
Paper: "Classification and Automatic Processing of Representations against Public Notices: an Application of Machine Learning and Natural Language Processing (NLP)" (with Cecília Akao, Fábio Xavier e Ricardo Vaz (TCE-SP), Danilo Panzeri Carlotti e Paulo Furquim de Azevedo (Insper)).

2017 **Workshop on Institutional Analysis**, *The Ronald Coase Institute*, Bogotá, Colômbia.
Paper: "Buying Cheaply and Not Paying Dearly? E-Procurement, Cost-Efficiency and Contract Execution in Public Sector".

Recent Policy Papers & Media Appearances

2020 **"The Economic Impacts of Water Scarcity in the Municipalities of Campinas, Sumaré, and Paulínia".**
Study produced jointly with BRK and 2030 Water Resources Group (World Bank).

2020 **Columnist**, *Jota*
- Series of 10 articles on Regulation.

2019 **"Perceptions on the Regulation of Transport and Mobility Infrastructure in Brazil"**

Teaching Experience

Insper Intermediary Microeconomics and Applied Microeconomics (undergraduate); Industrial Organization (Master's).

FGV Public Policy Evaluation (undergraduate).

PUC-SP Intermediary Microeconomics and Industrial Organization (undergraduate).

Academic References

Paulo Furquim de Azevedo, PauloFA1@insper.edu.br, Martinez Goldberg Family Senior Research Fellow in Law and Economics at Insper Institute of Research and Education.

Sergio Firpo, firpo@insper.edu.br, Unibanco Institute for Education Senior Research Fellow in Public Policy for Education at Insper Institute of Research and Education (on leave); National Secretary for Public Policy Evaluation (Ministery of Planning) - Brazilian Government.

Hedibert Freitas Lopes, HedibertFL@insper.edu.br, Insper Institute of Research and Education, Senior Fellow Professor; and Charles Wexler Distinguished Professor of Statistics, Arizona State University.

Sergio Lazzarini, SergioGL1@insper.edu.br, Chafi Haddad Senior Research Fellow in Business at Insper Institute of Research and Education; and Professor at Ivey Business School, Western University.

Softwares

R, Python, Stata, SQL, and LaTeX.

Languages

Portuguese (native), English (fluent), and Spanish (fluent).

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