

DARIAN O'DIRLING

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919.809.4139

Greenville, NC

PROFILE & OBJECTIVE

Seeking role as a summer internship where I can explore technology as well as fully pursue my major building software.

EDUCATION

East Carolina University - Computer Science Major

Expected Graduation: May 2023

SKILLS & CERTIFICATIONS

Spanish, Sales, C, C++, HTML, CSS, Python, Automation

GITHUB

<https://github.com/darianodirling>

CERTIFICATIONS

HTML Fundamentals, Sales Fundamentals, Microsoft Excel, Microsoft Word, Microsoft PowerPoint

VOLUNTEER PROJECTS

Young Life Leader

- Organized large group events.
- Starting a Youth Ministry from the ground up.
- Raised and managed funds for use in outreach and Youth Group events.

WORK EXPERIENCE

AT&T, Raleigh, NC

Retail Sales Consultant

- Consistently exceeded sales goals by 100% by leveraging strong customer service and relationship marketing skills.
- Implemented comprehensive needs assessment mechanism to help recognize demand for plans and services.
- Working with Data Entry systems checking Sales analytics for improving Sales.
- Executed problem-solving skills to determine solutions for clients in escalated situations.

Notasium, Cary, NC

Music Instructor

- Teach Guitar, Piano and Ukulele Lessons
- Plan and prepare lessons in relation to individual students' needs
- Teach music theory, aural skills and practical techniques to pupils entering and preparing pupils for examinations
- Motivate pupils and encourage progress

Bounce U, Apex, NC

Back Desk Manager

- Handled requests and reservations both at the counter and over the telephone
- Maintained a clean environment

Party Host

- Enthusiastically and professionally greet all guests
- Planned creatively themed parties for children