

			Coast Citrus			Gold Star Foods			Sunrise Produce		
Description	Pack Size	Projected Usage	PROPOSED PACK SIZE	PROPOSED COST, FOB District	Ext'd Cost	PROPOSED PACK SIZE	PROPOSED COST, FOB District	Ext'd Cost	PROPOSED PACK SIZE	PROPOSED COST, FOB District	Ext'd Cost
APPLE-RED (VARIETY) ¹	163/case	800	40 lbs	\$ 23.00	\$ 18,400.00		\$ 22.45	\$ 17,960.00		\$ 22.10	\$ 17,680.00
BANANA-GREEN TIP, PETITE, SEPARATED ¹	40 lb case	100		\$ 16.00	\$ 1,600.00		\$ 18.45	\$ 1,845.00		\$ 18.10	\$ 1,810.00
BROCCOLI-FLORETS	5 lb bag	50		\$ 12.50	\$ 625.00		\$ 10.25	\$ 512.50		\$ 11.75	\$ 587.50
BROCCOLI-FLORETS	Case of 4 5 lb bags	50	20 lbs	\$ 43.00	\$ 2,150.00		\$ 41.00	\$ 2,050.00		\$ 47.00	\$ 2,350.00
CANTALOUPE BEST BUY	6-15/case	50	35 lbs	\$ 19.00	\$ 950.00	12-15/case	\$ 20.00	\$ 1,000.00		\$ 22.50	\$ 1,125.00
CARROT-BABY PEELED	Case of 100 3oz bags	700		\$ 18.00	\$ 12,600.00		\$ 19.43	\$ 13,601.00		\$ 18.00	\$ 12,600.00
CAULIFLOWER-FLORETS	5 lb bag	50		\$ 11.50	\$ 575.00		\$ 11.45	\$ 572.50		\$ 11.75	\$ 587.50
CAULIFLOWER-FLORETS	Case of 4 5-lb bags	50		\$ 39.00	\$ 1,950.00		\$ 45.80	\$ 2,290.00		\$ 47.00	\$ 2,350.00
CELERY-STICK LOOSE 4x1	Case of 4 5-lb bags	200		\$ 58.00	\$ 11,600.00		\$ 23.60	\$ 4,720.00		\$ 25.40	\$ 5,080.00
CUCUMBER	Case of 36	350		\$ 14.00	\$ 4,900.00		\$ 18.34	\$ 6,419.00		\$ 19.10	\$ 6,685.00
CUCUMBER	6 each	50		\$ 4.00	\$ 200.00		\$ 5.75	\$ 287.50		\$ 6.50	\$ 325.00
GRAPES-RED LUNCH BUNCH	18 lb box	250		\$ 26.00	\$ 6,500.00		\$ 24.85	\$ 6,212.50		\$ 26.00	\$ 6,500.00
JICAMA-STICKS 4" x ½"	5 lb bags	100		\$ 13.00	\$ 1,300.00		\$ 9.89	\$ 989.00		\$ 15.50	\$ 1,550.00
LETTUCE-SHREDDED	Case of 4 5 lb bags	50		\$ 12.50	\$ 625.00		\$ 14.25	\$ 712.50		\$ 19.50	\$ 975.00
LETTUCE-SHREDDED 1/8"	5 lb bag	200		\$ 5.50	\$ 1,100.00		\$ 3.56	\$ 712.00		\$ 4.90	\$ 980.00
LIMES-GREEN	5 lb box/bag	50		\$ 5.50	\$ 275.00		\$ 8.00	\$ 400.00		\$ 6.50	\$ 325.00
ONION-RED DICED ¼"	5 lb box/bag	20		\$ 9.00	\$ 180.00		\$ 6.93	\$ 138.60		\$ 9.50	\$ 190.00
ORANGE-CHOICE ¹	138/case	150	40 lbs	\$ 23.00	\$ 3,450.00		\$ 19.25	\$ 2,887.50		\$ 19.00	\$ 2,850.00
PEAR-(VARIETY) ¹	150/case	75	40 lbs	\$ 28.00	\$ 2,100.00		\$ 23.35	\$ 1,751.25		\$ 23.00	\$ 1,725.00
SALAD-4WAY MIX	5 lb bag	100		\$ 5.50	\$ 550.00		\$ 3.96	\$ 396.00		\$ 5.50	\$ 550.00
SPINACH-CLEANED	2.5 lb bag	100		\$ 3.50	\$ 350.00		\$ 4.02	\$ 402.00		\$ 4.05	\$ 405.00
SPINACH-CLEANED	Case of 4 2.5-lb bags	350	10 lbs	\$ 12.50	\$ 4,375.00		\$ 16.10	\$ 5,635.00		\$ 16.20	\$ 5,670.00
TOMATOES-GRAPE	Case of 12 1-pint clam shell	500		\$ 14.00	\$ 7,000.00		\$ 18.86	\$ 9,430.00		\$ 16.00	\$ 8,000.00
TOMATOES-REPACK (5x6)	1 lb box/bag	75		\$ 0.75	\$ 56.25		\$ 1.45	\$ 108.75		\$ 2.90	\$ 217.50
TORTILLA-FLOUR SPINACH 12", FRESH	1 dozen	175		\$ 4.00	\$ 700.00		\$ 2.86	\$ 500.50		\$ 4.25	\$ 743.75
VEG BLEND-CHOW MEIN	5 lb bag	400		\$ 11.25	\$ 4,500.00		\$ 11.65	\$ 4,660.00		\$ 18.75	\$ 7,500.00
WATERMELON-SEEDLESS	3/case	150	60 lbs	\$ 26.00	\$ 3,900.00		\$ 23.43	\$ 3,514.50		\$ 32.50	\$ 4,875.00
If the District adds a new item to the menu, pricing for the new item will be established as: Vendor's current supplier's invoice + Vendor's markup cost. What will be your markup cost?	CS			10% FOB + freight			\$ 3.45			\$ 2.90	
ANNUAL EXPENDITURE					\$ 92,511.25			\$ 89,707.60			\$ 94,236.25