

# **Standalone Balance Sheet**

as at March 31, 2024

|  |      | <u></u> .      | ₹Lakhs         |
|--|------|----------------|----------------|
| Particulars  | Note | As at          | As at          |
| raiticulais  | No   | March 31, 2024 | March 31, 2023 |
| ASSETS   |      |                |                |
| Non current assets   |      |                |                |
| Property, Plant and Equipment  | 3    | 22,153.44      | 23,596.67      |
| Right-of-use assets  | 36   | 2,530.01       | 3,876.23       |
| Capital work in progress   | 3    | 916.74         | 305.69         |
| Other Intangible assets  | 3    | 357.18         | 276.04         |
| Financial Assets   |      |                |                |
| (i) Investments  | 4    | 19,343.06      | 8,834.79       |
| (ii) Loans   | 5    | 156.53         | 182.83         |
| (iii) Other financial assets   | 6    | 738.24         | 713.02         |
| Other non current assets   | 7    | 1,655.71       | 2,470.46       |
| Total non current assets   |      | 47,850.91      | 40,255.73      |
| Current assets   |      |                |                |
| Inventories  | 8    | 48,440.14      | 47,169.77      |
| Financial Assets   |      |                |                |
| (i) Trade receivables  | 9    | 48,671.71      | 40,997.27      |
| (ii) Cash and cash equivalents   | 10   | 70,223.75      | 65,036.00      |
| (iii) Bank balances other than (ii) above                                      | 11   | 406.52         | 387.77         |
| (iv) Loans   | 12   | 33.07          | 31.02          |
| (v) Other financial assets   | 13   | 144.71         | 25.13          |
| Current tax asset (Net)  | 25   | 757.16         | 790.14         |
| Other current assets   | 14   | 13,921.94      | 12,464.32      |
| Total current assets   |      | 1,82,599.00    | 1,66,901.42    |
| Total assets   |      | 2,30,449.91    | 2,07,157.15    |
| EQUITY AND LIABILITIES   |      | , ,            | , , , ,        |
| EQUITY   |      |                |                |
| Equity share capital   | 15   | 983.37         | 980.34         |
| Other equity   | 16   | 1,28,493.81    | 1,16,863.86    |
| Total equity   |      | 1,29,477.18    | 1,17,844.20    |
| LIABILITIES  |      | , ,            | , ,            |
| Non current liabilities  |      |                |                |
| Financial liabilities  |      |                |                |
| (i) Lease liabilities  | 36   | 1,216.73       | 2,333.90       |
| (ii) Other financial liabilities   | 17   | 78.15          | 56.00          |
| Employee benefit obligations   | 18   | 596.72         | 423.50         |
| Deferred tax liabilities (Net)   | 19   | 1,597.01       | 1,901.57       |
| Deferred government grant  | 20   | 53.53          | 73.90          |
| Total non current liabilities  |      | 3,542.14       | 4,788.87       |
| Current liabilities  |      |                | ,              |
| Financial liabilities  |      |                |                |
| (i) Borrowings   | 21   | 32,931.01      | 33,158.32      |
| (ii) Lease Liabilities   | 36   | 1,630.76       | 1,836.05       |
| (iii) Trade payable  |      | ,              | ,,,,,,         |
| (a) Total outstanding dues of micro and small enterprises                      | 22   | 1,009.05       | 608.23         |
| (b) Total outstanding dues of creditors other than micro and small enterprises | 22   | 48,486.59      | 38,456.51      |
| (iv) Other Financial Liabilities   | 23   | 2,725.61       | 2,278.39       |
| Employee benefit obligations   | 24   | 368.72         | 199.13         |
| Current tax liabilities (Net)  | 25   | 1,200.95       | 544.07         |
| Deferred government grant  | 26   | 20.08          | 20.08          |
| Other current liabilities  | 27   | 9,057.82       | 7,423.30       |
| Total current liabilities  |      | 97,430.59      | 84,524.08      |
| Total liabilities  |      | 1,00,972.73    | 89,312.95      |
| Total equity and liabilities   |      | 2,30,449.91    | 2,07,157.15    |

The above standalone balance sheet should be read in conjunction with the accompanying notes.

In terms of our report attached For Price Waterhouse LLP

Chartered Accountants

Accounting policies

Firm Registration Number: 301112E/E300264

Jeetendra Mirchandani

Partner Membership No. 048125

Place: Pune Date: May 21, 2024 Manish K Gangwal

Chief Financial Officer

Shweta Gupta

Company Secretary

Place: Mumbai Date: May 21, 2024 For and on behalf of Board of Directors

Ravi Chawla

Managing Director & CEO DIN: 02808474

S.G. Hinduja Chairman

DIN: 00291692

# **Standalone Statement of Profit and Loss**

for the year ended March 31, 2024

₹ Lakhs

|   |            |                              | ( Lakiis                     |
|---|------------|------------------------------|------------------------------|
| Particulars   | Note<br>No | Year ended<br>March 31, 2024 | Year ended<br>March 31, 2023 |
| Income  |            |                              |                              |
| Revenue from operations   |            | 3,28,409.68                  | 2,99,910.02                  |
| Other income  | 29         | 6.646.36                     | 4,712.15                     |
| Total Income  |            | 3,35,056.04                  | 3,04,622.17                  |
| Expenses  |            | .,,                          | -,,,,                        |
| Cost of materials consumed  | 30         | 1,76,643.49                  | 1,55,696.92                  |
| Purchase of stock-in-trade  | 30         | 20,186.17                    | 34,950.18                    |
| Changes in inventories of finished goods, work-in-progress and stock-in-trade | 30         | (3,044.39)                   | (3,879.60)                   |
| Employee benefit expense  | 31         | 14,943.23                    | 13,520.73                    |
| Finance costs   | 33         | 2,560.94                     | 3,764.03                     |
| Depreciation and amortisation expense   | 32         | 4,677.45                     | 3,961.29                     |
| Other expenses  | 34         | 77,743.64                    | 65,338.22                    |
| Total Expense   |            | 2,93,710.53                  | 2,73,351.77                  |
| Profit before tax   |            | 41,345.51                    | 31,270.40                    |
| Income Tax Expense  |            |                              |                              |
| Current tax   | 47         | 10,841.51                    | 8,196.91                     |
| Deferred tax  | 47         | (305.85)                     | (156.50)                     |
| Profit for the year   |            | 30,809.85                    | 23,229.99                    |
| Other Comprehensive Income  |            |                              |                              |
| Other comprehensive income that may not be reclassified to profit or loss     |            |                              |                              |
| Remeasurement of post employment benefits obligations                         |            | (228.86)                     | (131.14)                     |
| Income tax relating to above  |            | 57.60                        | 33.01                        |
| Changes in fair value of FVOCI equity instruments                             |            | 257.39                       | 3,702.02                     |
| Income tax relating to above  |            | (58.89)                      | (847.02)                     |
| Other comprehensive income for the year, net of tax                           |            | 27.24                        | 2,756.87                     |
| Total comprehensive income for the year                                       |            | 30,837.09                    | 25,986.86                    |
| Earnings per share- Basic (₹)   | 35         | 62.79                        | 47.30                        |
| Earnings per share- Diluted (₹)   | 35         | 62.19                        | 47.16                        |
| Accounting policies   | 2          |                              |                              |

The above standalone statement of profit and loss should be read in conjunction with the accompanying notes.

In terms of our report attached

For Price Waterhouse LLP

Chartered Accountants

Firm Registration Number: 301112E/E300264

Jeetendra Mirchandani

Partner

Membership No. 048125

Place: Pune Date: May 21, 2024 Manish K Gangwal

Chief Financial Officer

**Shweta Gupta** 

Company Secretary

Place: Mumbai Date: May 21, 2024 For and on behalf of Board of Directors

Ravi Chawla

Managing Director & CEO DIN: 02808474

Chairman DIN: 00291692

S.G. Hinduja



# **Standalone Statement of Changes in Equity**

for the year ended March 31, 2024

|                                    |                  |                            |                   | 0+                                | her Equity      |                            |                     |                               | ₹ Lakhs      |
|------------------------------------|------------------|----------------------------|-------------------|-----------------------------------|-----------------|----------------------------|---------------------|-------------------------------|--------------|
| Particulars                        | Share<br>capital | Securities premium reserve | Retained earnings | Share options outstanding account | Capital reserve | Capital redemption reserve | General<br>reserves | FVOCI<br>equity<br>investment | Total equity |
| Balance as at April 01, 2022       | 1,008.54         | 17.981.85                  | 76,117.37         | 572.51                            | 5.00            |                            | 8.361.85            | 223.18                        | 1,04,270.30  |
| Profit for the year                | -                | -                          | 23,229.99         |                                   |                 |                            |                     |                               | 23,229.99    |
| Other comprehensive income for     |                  |                            | (98.13)           |                                   |                 |                            |                     | 2,855.00                      | 2,756.87     |
| the year                           |                  |                            | , ,               |                                   |                 |                            |                     |                               |              |
| Total comprehensive                |                  |                            | 23,131.86         |                                   |                 |                            |                     | 2,855.00                      | 25,986.86    |
| income for the year                |                  |                            |                   |                                   |                 |                            |                     | -                             | -            |
| Transfer to securities premium     |                  | 31.99                      | 22.88             | (54.87)                           |                 |                            |                     |                               |              |
| reserve from share options         |                  |                            |                   | , ,                               |                 |                            |                     |                               |              |
| outstanding account                |                  |                            |                   |                                   |                 |                            |                     |                               |              |
| Inter reserve transfers            |                  |                            | (1,000.00)        |                                   |                 |                            | 1,000.00            |                               |              |
| Transactions with owners in        |                  |                            | (1,11111)         |                                   |                 |                            |                     |                               |              |
| their capacity as owners           |                  |                            |                   |                                   |                 |                            |                     |                               |              |
| Final dividend for FY 2021-22      |                  |                            | (2,450.85)        |                                   |                 |                            |                     |                               | (2,450.85)   |
| Compensation for options           |                  |                            | (2, 100100)       | 558.98                            |                 |                            |                     |                               | 558.98       |
| granted during the year            |                  |                            |                   |                                   |                 |                            |                     |                               |              |
| Tax pertaining to buyback of       |                  | (1,980.16)                 |                   |                                   |                 |                            |                     |                               | (1,980.16)   |
| equity shares                      |                  | (1,222112)                 |                   |                                   |                 |                            |                     |                               | (1,1111)     |
| Expenses pertaining to             |                  | (63.35)                    |                   |                                   |                 |                            |                     |                               | (63.35)      |
| buyback of equity shares           |                  | (00.00)                    |                   |                                   |                 |                            |                     |                               | (00.00)      |
| Buy Back of equity shares          | (28.33)          | (8,471.67)                 | (28.33)           |                                   |                 | 28.33                      |                     |                               | (8,500.00)   |
| Issue of shares under              | 0.13             | 22.29                      | (20.00)           |                                   |                 |                            |                     |                               | 22.42        |
| Employee Stock Option Scheme       | 00               |                            |                   |                                   |                 |                            |                     |                               |              |
| As at March 31, 2023               | 980.34           | 7,520.95                   | 95.792.93         | 1,076.62                          | 5.00            | 28.33                      | 9.361.85            | 3.078.18                      | 1,17,844.20  |
| Profit for the year                |                  |                            | 30.809.85         |                                   |                 |                            |                     |                               | 30,809.85    |
| Other comprehensive income for     |                  |                            | (171.26)          |                                   |                 |                            |                     | 198.50                        | 27.24        |
| the year                           |                  |                            | (20)              |                                   |                 |                            |                     | .00.00                        |              |
| Total comprehensive                |                  |                            | 30,638.59         |                                   |                 |                            |                     | 198.50                        | 30,837.09    |
| income for the year                |                  |                            | 55,555.55         |                                   |                 |                            |                     |                               | 00,001.00    |
| Transfer to securities premium     |                  | 320.09                     |                   | (320.09)                          |                 |                            |                     |                               |              |
| reserve from share options         |                  | 020.00                     |                   | (020.00)                          |                 |                            |                     |                               |              |
| outstanding account                |                  |                            |                   |                                   |                 |                            |                     |                               |              |
| Transfer to retained earnings from |                  |                            | 154.93            | (154.93)                          |                 |                            |                     |                               |              |
| share options outstanding account  |                  |                            | 104.90            | (134.93)                          |                 |                            |                     |                               |              |
| Inter reserve transfers            |                  |                            | (1,000.00)        |                                   |                 |                            | 1.000.00            |                               |              |
| Transactions with owners in        |                  |                            | (1,000.00)        |                                   |                 |                            | 1,000.00            |                               |              |
| their capacity as owners           |                  |                            |                   |                                   |                 |                            |                     |                               |              |
| Final dividend for FY 2022-23      |                  |                            | (12,268.18)       |                                   |                 |                            |                     |                               | (12,268.18)  |
| Interim dividend for current year  |                  |                            | (7,860.47)        |                                   |                 |                            |                     |                               | (7,860.47)   |
| Compensation for options           |                  |                            | (7,000.47)        | 390.08                            |                 |                            |                     |                               | 390.08       |
| granted during the year            | _                | _                          | _                 | 030.00                            | _               | _                          | _                   | _                             | 330.00       |
| Issue of shares under Employee     | 3.03             | 531.43                     |                   |                                   |                 |                            |                     |                               | 534.46       |
| Stock Option Scheme                | 3.03             | 551.45                     | -                 | -                                 | -               | -                          | -                   | -                             | 334.40       |
| •                                  | 983.37           | 8,372.47                   | 1,05,457.80       | 991.68                            | 5.00            | 28.33                      | 10,361.85           | 3,276.68                      | 1,29,477.18  |
| As at March 31, 2024               | 903.37           | 3,312.41                   | 1,05,457.80       | 991.08                            | 5.00            | 28.33                      | 10,301.85           | 3,270.08                      | 1,29,477.18  |

The above Standalone statement of changes in equity should be read in conjunction with the accompanying notes.

In terms of our report attached For Price Waterhouse LLP

**Chartered Accountants** 

Firm Registration Number: 301112E/E300264

Manish K Gangwal Chief Financial Officer

**Shweta Gupta** Company Secretary For and on behalf of Board of Directors

Ravi Chawla Managing Director & CEO DIN: 02808474

S.G. Hinduja Chairman DIN: 00291692

Jeetendra Mirchandani

Partner

Membership No. 048125

Place: Pune Date: May 21, 2024 Place: Mumbai Date: May 21, 2024

# **Standalone Statement of Cash Flows**

for the year ended March 31, 2024

|     |   |                | ₹Lakhs         |
|-----|---|----------------|----------------|
| Sr  | Particulars   | Year ended     | Year ended     |
| No. |   | March 31, 2024 | March 31, 2023 |
| A.  | CASH FLOW FROM OPERATING ACTIVITIES                                   |                |                |
|     | Profit Before Tax   | 41,345.51      | 31,270.40      |
|     | Adjustments for:  |                |                |
|     | Depreciation and Amortization Expenses                                | 4,677.45       | 3,961.29       |
|     | (Gain)/Loss on Sale/Discarding of Property, Plant and Equipment (Net) | (56.79)        | 6.03           |
|     | Profit on sale of investment in Mutual Fund                           | (256.37)       | (223.26)       |
|     | MTM gain on fair valuation of convertible loan note                   | -              | (299.39)       |
|     | Interest Income   | (6,333.20)     | (4,179.50)     |
|     | Unrealised foreign exchange loss/(Gain) (Net)                         | 17.69          | (3.64)         |
|     | Mark-to-market (gain)/loss on derivative financial instruments        | (73.90)        | 69.28          |
|     | Finance costs   | 2,617.15       | 3,764.03       |
|     | Loss Allowance/expected credit loss (Net)                             | 340.00         | 285.00         |
|     | Other Non-cash items  | 383.71         | 548.98         |
|     | Operating Profit Before Working Capital Changes                       | 42,661.25      | 35,199.22      |
|     | Adjustments for changes in working capital :                          |                |                |
|     | (Increase) in Trade Receivables                                       | (8,013.75)     | (7,843.90)     |
|     | (Increase)/Decrease in Inventories                                    | (1,270.36)     | 460.16         |
|     | Decrease/(Increase) in Other Assets                                   | 520.25         | (599.42)       |
|     | (Increase)/Decrease in Other Financial Assets                         | (46.64)        | 20.73          |
|     | Increase in Trade Payables  | 9,315.58       | 9,203.57       |
|     | Increase in Employee Benefit Obligations                              | 113.94         | 34.02          |
|     | Increase in Other Financial Liabilities                               | 119.76         | 295.59         |
|     | Increase/(Decrease) in Other Current Liabilities                      | 1,634.52       | (94.27)        |
|     | Cash Flow Generated from Operations                                   | 45,034.55      | 36,675.70      |
|     | Income Tax paid (Net of Refund)                                       | (10,220.09)    | (9,343.41)     |
|     | Net Cash Flow from Operating Activities                               | 34,814.46      | 27,332.29      |
| B.  | CASH FLOW FROM INVESTING ACTIVITIES                                   |                |                |
|     | Purchase of Property, Plant and Equipment and other intangible assets | (2,191.05)     | (2,318.32)     |
|     | (including Capital work in progress and Capital advances)             |                |                |
|     | Proceed from Sale of Property, Plant and Equipment                    | 91.94          | 27.01          |
|     | Payment for acquisition of subsidiary                                 | (10,250.88)    | -              |
|     | Purchase of Non Current Investments                                   | -              | (1,197.06)     |
|     | Investment in or Proceeds from other bank balances                    | (18.75)        | 2,177.68       |
|     | Loan given during the year  | (1,41,000)     | (89,500.00)    |
|     | Repayment of loan given during the year                               | 1,41,000       | 89,500.00      |
|     | Purchase of Mutual Funds  | (81,705.55)    | (25,498.83)    |
|     | Proceeds from sale of Mutual Funds                                    | 81,961.92      | 25,722.09      |
|     | Interest Received   | 6,328.99       | 4,130.09       |
| -   | Net Cash Flow (used in)/from Investing Activities                     | (5,783.38)     | 3,042.66       |



# **Standalone Statement of Cash Flows**

for the year ended March 31, 2024

₹Lakhs

| Sr<br>No. | Particulars   | Year ended<br>March 31, 2024 | Year ended<br>March 31, 2023 |
|-----------|---|------------------------------|------------------------------|
| C.        | CASH FLOW FROM FINANCING ACTIVITIES                                 |                              |                              |
|           | Proceeds from issue of equity shares (including securities premium) | 534.46                       | 22.42                        |
|           | Buy Back of equity shares   | -                            | (8,500.00)                   |
|           | Expenses pertaining to buyback of equity shares                     | -                            | (63.35)                      |
|           | Tax pertaining to buyback of equity shares                          | -                            | (1,980.16)                   |
|           | (Repayments of) Short Term Borrowings (Net)                         | (19.31)                      | (2,595.11)                   |
|           | Dividend Paid   | (20,140.42)                  | (2,478.80)                   |
|           | Finance Costs   | (2,636.44)                   | (3,449.34)                   |
|           | Principal repayment of lease liability                              | (1,581.62)                   | (1,167.67)                   |
|           | Net Cash Flow (used in) Financing Activities                        | (23,843.33)                  | (20,212.01)                  |
|           | Net Increase in Cash and Cash Equivalents (a + b + c)               | 5,187.75                     | 10,162.94                    |
|           | Cash and Cash Equivalents at the beginning of the year              | 65,036.00                    | 54,873.06                    |
|           | Cash and Cash Equivalents at the end of the year                    | 70,223.75                    | 65,036.00                    |
|           | Non- Cash financing and investing activities                        |                              |                              |
|           | Addition to right-of-use asset                                      | 326.41                       | 2,216.81                     |

### Note:

- 1. The Standalone statement of Cash Flow Statement has been prepared under the "Indirect Method" as set out in the Ind AS 7-"Statement of Cash Flows".
- 2. Cash and Cash Equivalents comprise:

₹Lakhs

| Particulars  | As at March 31,2024 | As at<br>March 31,2023 |
|--|---------------------|------------------------|
| Cash on Hand   | 2.84                | 3.32                   |
| Balances with Banks:   |                     |                        |
| In Current Accounts  | 67,245.91           | 31,941.80              |
| In Deposit Accounts  | 2,975.00            | 33,090.88              |
| Cash and Cash Equivalents at the end of the year (Refer Note 10) | 70,223.75           | 65,036.00              |

In terms of our report attached

For Price Waterhouse LLP

**Chartered Accountants** 

Jeetendra Mirchandani

Membership No. 048125

Firm Registration Number: 301112E/E300264

For and on behalf of Board of Directors

Manish K Gangwal

Chief Financial Officer

**Ravi Chawla** 

S.G. Hinduja Chairman

DIN: 02808474

Managing Director & CEO

DIN: 00291692

Shweta Gupta

Company Secretary

Place: Mumbai Date: May 21, 2024

Place: Pune Date: May 21, 2024

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Partner

for the year ended March 31, 2024

# Summary of accounting policies

# 1. Corporate information

Gulf Oil Lubricants India Limited (the 'Company') is a public limited Company incorporated in India with its registered office at IN Centre, 49/50, 12<sup>th</sup> Road, MIDC, Andheri (East), Mumbai- 400 093.

The equity shares of the Company are listed on two recognised stock exchanges in India. The Company is engaged in the business of manufacturing, marketing and trading of automotive and non automotive lubricants and synergy products.

# 2.1 Basis of preparation

# Statement of Compliance with Indian Accounting Standards (Ind AS):

The standalone financial statements have been prepared in all material respect in accordance with Indian Accounting Standards (""Ind AS"") notified under the Companies (Indian Accounting Standards) Rules, 2015 as notified under Section 133 of the Companies Act, 2013 ("the Act"), accounting principles generally accepted in India and other relevant provisions of the Act . The standalone financial statements have been prepared using the historical cost convention except for certain assets and liabilities that are measured at fair value, defined employee benefit plans -plan assets and share-based payments measured at fair value.

# 2.2 Use of estimates and judgements

The preparation of financial statements requires management to make judgments, estimates and assumptions in the application of accounting policies that affect the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates. Continuous evaluation is done on the estimation and judgments based on historical experience and other factors, including expectations of future events that are believed to be reasonable. Revisions to accounting estimates are recognised prospectively.

# 2.3 Critical accounting estimates:

# A. Contingencies

In the normal course of business, contingent liabilities may arise from litigation and other claims against the Company. Evaluation of contingent liabilities requires management judgment and assumptions, regarding the probability, outflow of economic resources and the timing and amount, or range of amounts, that may ultimately be determined. Potential liabilities that are possible but not probable of crystalising or are very difficult to quantify reliably are treated as contingent liabilities. Such liabilities are disclosed in the notes but are not recognised.

# B. Secondary trade accruals towards rebate and discounts

The provision for rebates and discounts relating to secondary sales (i.e. sales made by Company's distributors/retailers to their customers) ("the secondary trade accruals towards rebates and discounts") involves estimation and judgment in determination of the likelihood of the amount at which these are expected to be settled. The estimation of the year-end secondary trade accruals towards rebates and discounts requires evaluation of various schemes, historical trends and sales forecast for the respective schemes. The schemes for rebates and discounts are often revised considering the market and competitive factors.

# C. Loss Allowance / Expected Credit Loss

The loss allowances for financial assets are based on assumptions about risk of default and expected loss rates. The Company uses judgement in making these assumptions and selecting the inputs to the impairment calculation, based on the Company's history, existing market conditions as well as forward-looking estimates at the end of each reporting period.



for the year ended March 31, 2024

# 2.4 New and amended standards adopted by the company

The Ministry of Corporate Affairs vide notification dated March 31, 2023 notified the Companies (Indian Accounting Standards) Amendment Rules, 2023, which amended certain accounting standards (see below), and are effective 1 April 2023:

- Disclosure of accounting policies amendments to Ind AS 1
- Definition of accounting estimates amendments to Ind AS 8
- Deferred tax related to assets and liabilities arising from a single transaction amendments to Ind AS 12

The other amendments to Ind AS notified by these rules are primarily in the nature of clarifications.

These amendments did not have any material impact on the amounts recognised in prior periods and are not expected to significantly affect the current or future periods. Specifically, no changes would be necessary as a consequence of amendments made to Ind AS 12 as the Company's accounting policy already complies with the now mandatory treatment.

# 2.5 Material Accounting Policies

### a. Property, Plant and Equipment

Property, plant and equipment are stated at historical cost, net of accumulated depreciation and accumulated impairment losses, if any. The cost comprises the purchase price (Net of GST input credit wherever applicable) and any directly attributable cost of bringing the assets to its working condition for its intended use. Such cost also includes the cost of replacing part of the Property, plant and equipment and borrowing costs for construction/acquisition of qualifying assets if the recognition criteria are met. When significant parts of Property, plant and equipment are required to be replaced at intervals, the Company depreciates them separately based on their specific useful lives.

Subsequent costs are included in the asset's carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits associated with the item will flow to the company and the cost of the item can be measured reliably. The carrying amount of any component accounted for as a separate asset is derecognised when replaced. All other repairs and maintenance are charged to profit or loss during the reporting period in which they are incurred.

Depreciation is provided on a pro-rata basis on the straight-line method over the estimated useful lives of the assets, based on technical evaluation done by management's expert in order to reflect the actual usage of the assets. The depreciation charge for each period is recognised in the Statement of Profit and Loss, unless it is included in the carrying amount of any other asset. The useful life, residual value and the depreciation method are reviewed atleast at each financial year end. If the expectations differ from previous estimates, the changes are accounted for prospectively as a change in accounting estimate. The estimates of useful lives of property, plant and equipment are as follows:

| - | Factory buildings           | 30 years    |
|---|-----------------------------|-------------|
| - | Other than factory building | 30-60 years |
| - | Plant and Machinery         | 10-15 years |
|   | (Other than Research and    |             |
|   | development equipment and   |             |
|   | electrical installation)    |             |
| - | Office Equipment            | 5 years     |
| - | Research and development    | 10 years    |
|   | equipment and electrical    |             |
|   | installation                |             |
| - | Furniture and fixtures      | 10 years    |
| - | Computers                   | 3 years     |
|   |                             |             |

8 years

Contain de vilalia a a

Vehicle

Leasehold improvements are depreciated over the shorter of their useful life or the lease term, unless the entity expects to use the asset beyond lease term.

for the year ended March 31, 2024

Gains and losses on disposal are determined by comparing proceeds with carrying amount. These are included in profit or loss within other income / other expenses.

# b. Intangible assets

Intangible assets acquired separately are measured on initial recognition at cost. Following initial recognition, intangible assets are carried at cost less any accumulated amortisation and accumulated impairment losses, if any.

Intangible assets are amortised over the useful economic life of 4 years based on management assessment. The amortisation period and the amortisation method for an intangible asset with a finite useful life are reviewed at least at the end of each reporting period. Changes in the expected useful life or the expected pattern of consumption of future economic benefits embodied in the asset are considered to modify the amortisation period or method, as appropriate, and are treated as changes in accounting estimates. The amortisation expense on intangible assets is recognised in the statement of profit and loss.

# c. Impairment of non-financial assets

The carrying amount of assets are reviewed for impairment at the end of each reporting date if there is any indication of impairment based on internal/external factors. An impairment loss is recognised in the statement of profit and loss wherever the carrying amount of an asset exceeds its recoverable amount. The recoverable amount is the greater of the asset's or cash generating unit's fair value less cost of disposal and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and risks specific to the asset. In determining fair value, recent market transactions are taken into account.

The business plans which are approved on an annual basis by senior management are the primary source of information for the determination of value in use. Impairment losses are recognised in the statement of profit and loss, except for

previously revalued tangible assets, where the revaluation was taken to revaluation reserve. In this case, the impairment is also recognised in the revaluation reserve up to the amount of any previous revaluation. After impairment, depreciation is provided on the revised carrying amount of the asset over its remaining useful life. A previously recognised impairment loss is increased or reversed depending on changes in circumstances. However, the carrying value after reversal is not increased beyond the carrying value that would have prevailed by charging usual depreciation if there was no impairment. Such reversal is recognised in the statement of profit and loss.

### d. Leases

Leases are recognised as a right-of-use asset and a corresponding liability at the date at which the leased asset is available for use by the Company. The Company allocates the consideration in the contract to the lease and non-lease components based on their relative stand-alone prices.

Assets and liabilities arising from a lease are initially measured on a present value basis. Lease liabilities include the net present value of the following lease payments:

- fixed payments (including in-substance fixed payments), less any lease incentives receivable
- variable lease payment that are based on an index or a rate, initially measured using the index or rate as at the commencement date
- amounts expected to be payable by the company under residual value guarantees
- the exercise price of a purchase option if the company is reasonably certain to exercise that option, and
- payments of penalties for terminating the lease, if the lease term reflects the company exercising that option

Lease payments to be made under reasonably certain extension options are also included in the



for the year ended March 31, 2024

measurement of the liability. The lease payments are discounted using the interest rate implicit in the lease. If that rate cannot be readily determined, which is generally the case for leases in the company, the lessee's incremental borrowing rate is used, being the rate that the individual lessee would have to pay to borrow the funds necessary to obtain an asset of similar value to the right-of-use asset in a similar economic environment with similar terms, security and conditions.

To determine the incremental borrowing rate, the company:

- where possible, uses recent third-party financing received by the individual lessee as a starting point, adjusted to reflect changes in financing conditions since third party financing was received
- makes adjustments specific to the lease.

Lease payments are allocated between principal and finance cost. The finance cost is charged to profit or loss over the lease period so as to produce a constant periodic rate of interest on the remaining balance of the liability for each period. If a readily observable amortising loan rate is available to the individual lessee (through recent financing or market data) which has a similar payment profile to the lease, then the company use that rate as a starting point to determine the incremental borrowing rate.

Variable lease payments that depend on sales are recognised in profit or loss in the period in which the condition that triggers those payments occurs.

Right-of-use assets are measured at cost comprising the following:

- the amount of the initial measurement of lease liability
- any lease payments made at or before the commencement date less any lease incentives received
- any initial direct costs, and
- restoration costs.

Right-of-use assets are generally depreciated over the shorter of the asset's useful life and the lease term on a straight-line basis. If the Company is reasonably certain to exercise a purchase option, the right-of-use asset is depreciated over the underlying asset's useful life.

Payments associated with short-term leases of equipment and all leases of low-value assets are recognised on a straight-line basis as an expense in profit or loss. Short-term leases are leases with a lease term of 12 months or less.

## e. Current versus non-current classification

An asset is treated as current when it is:

- Expected to be realised or intended to be sold or consumed in normal operating cycle
- Held primarily for the purpose of trading
- Expected to be realised within twelve months after the reporting period, or
- Cash or cash equivalent unless restricted from being exchanged or used to settle a liability for at least twelve months after the reporting period.

All other assets are classified as non-current.

A liability is current when:

- It is expected to be settled in normal operating cycle
- It is held primarily for the purpose of trading
- It is due to be settled within twelve months after the reporting period, or
- There is no unconditional right to defer the settlement of the liability for at least twelve months after the reporting period.

The Company classifies all other liabilities as non-current. Deferred tax assets and liabilities are classified as non-current assets and liabilities.

The operating cycle is the time between the acquisition of assets for processing and their realisation in cash and cash equivalents. The Company has identified twelve months as its operating cycle.

for the year ended March 31, 2024

## f. Trade Receivable

Trade receivables are amounts due from customers for goods sold or services performed in the ordinary course of business and reflects Company's unconditional right to consideration (that is, payment is due only on the passage of time). Trade receivables are recognised initially at the transaction price as they do not contain significant financing components. The Company holds the trade receivables with the objective to collect the contractual cash flows and therefore measures them subsequently at amortised cost using the effective interest method, less loss allowance. For trade receivables and contract assets, the Company applies the simplified approach required by Ind AS 109, which requires expected life time losses to be recognized from initial recognition of the receivables.

### g. Financial instruments

A financial instrument is any contract that gives rise to a financial asset of one entity and a financial liability or equity instrument of another entity.

# **Financial Assets**

# (i) Classification

The Company classifies its financial assets in the following measurement categories:

- those to be measured subsequently at fair value (either through other comprehensive income, or through profit or loss), and
- those to be measured at amortised cost.

The classification depends on the entity's business model for managing the financial assets and the contractual terms of the cash flows.

For assets measured at fair value, gains and losses will either be recorded in profit or loss or other comprehensive income.

For investments in equity instruments that are not held for trading, this will depend

on whether the Company has made an irrevocable election at the time of initial recognition to account for the equity investment at fair value through other comprehensive income.

The Company reclassifies debt investments when and only when its business model for managing those assets changes.

### (ii) Recognition

Purchase and sales of financial assets are recognised on trade-date, the date on which the company commits to purchase or sale the financial asset.

# (iii) Measurement

At initial recognition, the Company measures a financial asset (excluding trade receivables which do not contain a significant financing component) at its fair value plus, in the case of a financial asset not at fair value through profit or loss, transaction costs that are directly attributable to the acquisition of the financial asset. Transaction costs of financial assets carried at fair value through profit or loss are expensed in profit or loss.

### **Debt instruments**

Subsequent measurement of debt instruments are at amortised cost considering company's business model for managing assets and cash flow characteristics of the asset.

# **Amortised cost:**

Assets that are held for collection of contractual cash flows where those cash flows represent solely payments of principal and interest are measured at amortised cost. Interest income from these financial assets is included in finance income using the effective interest rate method. Any gain or loss arising on derecognition is recognised directly in profit or loss and presented in other gains/ (losses). Impairment losses are presented as separate line item in the statement of profit or loss.



for the year ended March 31, 2024

## **Equity Instruments**

The Company initially recognises equity instruments at cost and subsequently measures all equity investments at fair value on each reporting date. Where the Company's management has elected to present fair value gains and losses on equity investments in other comprehensive income, there is no subsequent reclassification of fair value gains and losses to profit or loss. Dividends from such investments are recognised in profit or loss statement as other income when the Company's right to receive payment is established.

Changes in the fair value of financial assets at fair value through profit or loss statement are recognised in other income/expense in the statement of profit and loss. Impairment losses (and reversal of impairment losses) on equity investments measured at FVOCI are not reported separately from other changes in fair value.

### Impairments of financial assets

The Company assesses on a forward looking basis the expected credit losses associated with its assets carried at amortised cost and FVOCI debt instruments. The impairment methodology applied depends on whether there has been a significant increase in credit risk.

For trade receivables only, the Company applies the simplified approach required by Ind AS 109 Financial Instruments, which requires expected lifetime losses to be recognised from initial recognition of the receivables.

The impairment provisions for trade receivable are based on expected credit loss method. The Company uses judgement in making the assumptions in calculating the default rate required for identifying the provision as per the expected credit loss method at the end of each reporting period. (Refer Note 9)

## **Derecognition of financial assets**

A financial asset is derecognised only when

- The Company has transferred the rights to receive cash flows from the financial asset or
- retains the contractual rights to receive the cash flows of the financial asset, but assumes a contractual obligation to pay the cash flows to one or more recipients.

Where the entity has transferred an asset, the Company evaluates whether it has transferred substantially all risks and rewards of ownership of the financial asset. In such cases, the financial asset is derecognised. Where the entity has not transferred substantially all risks and rewards of ownership of the financial asset, the financial asset is not derecognised.

Where the entity has neither transferred a financial asset nor retains substantially all risks and rewards of ownership of the financial asset, the financial asset is derecognised if the Company has not retained control of the financial asset.

Where the Company retains control of the financial asset, the asset is continued to be recognised to the extent of continuing involvement in the financial asset.

## **Financial liabilities**

### (i) Measurement:

Financial liabilities are initially recognised at fair value, reduced by transaction costs (in case of financial liability not at fair value through profit or loss), that are directly attributable to the issue of financial liability. After initial recognition, financial liabilities are measured at amortised cost using effective interest method. The effective interest rate is the rate that exactly discounts estimated future cash outflow (including all fees paid, transaction cost, and other premiums or discounts) through the expected life of the financial liability, or, where appropriate, a

for the year ended March 31, 2024

shorter period, to the net carrying amount on initial recognition. At the time of initial recognition, there is no financial liability irrevocably designated as measured at fair value through profit or loss. Liabilities from finance lease agreements are measured at the lower of fair value of the leased asset or present value of minimum lease payments.

# (ii) Derecognition:

A financial liability is derecognised when the obligation under the liability is discharged or cancelled or expires. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as the de-recognition of the original liability and the recognition of a new liability. The difference in the respective carrying amounts is recognised in the statement of profit or loss.

### h. Inventories

Inventories consist of raw and packing materials, stock-in-trade, work in progress, finished goods and stores, spares and fuel. Inventories are valued at lower of cost and net realisable value. Cost of inventories is determined on weighted average basis. Cost of manufactured finished goods and work-in-progress includes material cost determined on weighted average basis and also includes an appropriate portion of allocable overheads and other costs incurred in bringing the inventories to their present location and condition. Cost of stock-in-trade includes cost of purchase and other cost incurred in bringing the inventories to the present location and condition. Due allowances are made in respect of slow moving, non-moving and obsolete inventories based on estimate made by management.

Net realisable value is the estimated selling price in the ordinary course of business less the estimated costs of completion and the estimated costs necessary to make the sale.

# i. Trade and other payable

These amounts represents obligations to pay for goods and services that have been acquired in the ordinary course of business from suppliers. These payable are classified as current liabilities if payment is due within one year or less otherwise they are presented as non-current liabilities. Trade and payables are recognised initially at transaction value which represent the fair value and are subsequently measured at amortised cost using the effective interest method.

### i. Provisions

Provisions are recognised when the Company has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. The expense relating to a provision is presented in the statement of profit and loss. Provisions are measured at the present value of management's best estimate of the expenditure required to settle the present obligation at the end of the reporting period.

## k. Retirement and other employee benefits

### (i). Gratuity

The Company provides for gratuity, a defined benefit retirement plan ('the Gratuity Plan') covering eligible employees. The Gratuity Plan provides a lump-sum payment to vested employees at retirement, death, incapacitation or termination of employment, of an amount based on respective employee's salary and tenure of employment with the Company.

Liabilities with regard to Gratuity Plan are determined by actuarial valuation, performed by an independent actuary, at each Balance Sheet date using projected unit credit method. The Company contributes all ascertained liabilities to the Gulf Oil Lubricants India Limited employees group gratuity cum life assurance Scheme ('the Trust'). Trustees administer contributions made to the Trusts and contributions are invested in insurer managed fund.



for the year ended March 31, 2024

The Company recognises the net obligation of a defined benefit plan in its Balance Sheet as an asset or liability.

Gains and losses through premeasurements of the net defined benefit liability/(asset) are recognised in other comprehensive income. The actual return of the portfolio of plan assets, in excess of the yields computed by applying the discount rate used to measure the defined benefit obligation is recognised in other comprehensive income.

The effect of any plan amendments or curtailments are recognised in net profit in Statement of Profit and Loss as past service costs.

### (ii) Superannuation

Certain employees of the Company are participants in a defined contribution plan. The Company has no further obligations to the plan beyond its contributions which are periodically contributed to the Gulf Oil Lubricants India Limited employees group superannuation scheme, the corpus of which is invested in the insurer managed fund.

### (iii) Provident fund

The Company pays provident fund contributions to publicly administered provident fund as per local regulations. The Company has no further payment obligations once the contributions have been paid. The contributions are accounted for as defined contribution plans and the contributions are recognised as employee benefit expense when they are due.

### (iv) Compensated absences

The liabilities for earned leave that are not expected to be settled wholly within 12 months after the end of the period in which the employees render the related service are recognised as liability at the present value of liability as at Balance sheet date. Company has determined its liability using projected unit credit method based on Actuarial valuation carried out at the Balance sheet date.

Actuarial gains and losses are recognized in the Statement of Profit and Loss.

### (v) Share-based payments

Share-based compensation benefits are provided to employees under "GOLIL Employee Stock Option Plan". The fair value of equity settled employee stock options is calculated at grant date using a valuation model and recognised in the Statement of Profit and Loss, together with a corresponding increase in shareholders' equity, on a straight—line basis over the vesting period, based on an estimate of the number of options that will eventually vest. The impact of the revision to original estimates, if any, shall be recognised in profit or loss, with a corresponding adjustment to equity.

### (vi) Short term employee benefits

Short term employee benefits that are expected to be settled wholly within 12 months from the end of the period in which employee render service are recognised as an expense at the undiscounted amount in the Statement of Profit and Loss of the year in which the related service is rendered. The liabilities are presented as current employee benefit obligation in the Balance sheet.

# I. Foreign currencies

### (i) Functional currency

The functional currency of the Company is the Indian rupee. These financial statements are presented in Indian rupees (rounded off to lakhs).

### (ii) Transactions and balances

Foreign currency transactions are recorded in the functional currency by applying to the foreign currency amount the exchange rate between the functional currency and the foreign currency at the date of the transaction. All foreign currency monetary assets and monetary liabilities as at the Balance Sheet date are translated into the functional currency at the applicable

for the year ended March 31, 2024

exchange rates prevailing on that date. All exchange differences arising on translation, are recognised in the Statement of Profit and Loss. Non-monetary assets and non-monetary liabilities denominated in foreign currency and measured at historical cost are translated at the exchange rate prevalent at the date of the transaction.

Foreign exchange differences regarded as an adjustment to borrowing costs are presented in the statement of profit and loss, within finance costs. All other foreign exchange gains and losses are presented in the statement of profit and loss on a net basis within other income/expenses.

Gain or losses upon settlement of foreign currency transactions are recognised in the Statement of Profit and Loss for the period in which the transaction is settled.

### m. Revenue recognition

The Company is engaged in the business of manufacturing, marketing and trading of automotive, non automotive lubricants and other synergy products. The Company recognizes revenue when it satisfies a performance obligation in accordance with the contract with the customer. This is achieved when control of the product has been transferred to the customer, which is generally determined when legal title, physical possession, risk of obsolescence, loss and rewards of ownership pass to the customer and the Company has the present right to payment, all of which occurs at a point in time upon shipment or delivery of the product.

The customer has full discretion over the channel and price to sell the products, and there is no unfulfilled obligation that could affect the customer's acceptance of the products. Revenue from sale of goods is recognised based on transaction price agreed with customer as per the contract and are stated net of estimated rebates and discounts and Goods and Service Tax. Accumulated experience is used to estimate and provide for the discounts and rebates using expected value method. Revenue is only recognised to the extent that it is highly probable that significant reversal will not occur.

The company does not expect to have any contract where the period between the transfer of the promised goods or services to the customer and payment by the customer exceed one year. As a consequence, the company does not adjust any of the transaction prices for the time value of money.

A refund liability is recognised for expected rebate and discount payable to customers in relation to sales made until the end of the reporting period. No significant element of financing is deemed present as the sales are made with a credit term, which is consistent with market practice.

### n. Interest income

Interest income is recorded using the Effective Interest Rate (EIR) for debt instruments carried at amortised cost. EIR is the rate that exactly discounts the estimated future cash receipts over the expected life of the financial instrument to the gross carrying amount of the financial asset.

## o. Borrowing Cost

General and specific borrowing costs that are directly attributable to the acquisition, construction or production of a qualifying asset are capitalised during the period of time that is required to complete and prepare the asset for its intended use or sale. Qualifying assets are assets that necessarily take a substantial period of time to get ready for their intended use or sale. Other borrowing costs are expensed in the period in which they are incurred.

## p. Taxes

Income tax expense comprises current income tax and deferred income tax. Income tax expense is recognised in the Statement of Profit and Loss except to the extent it relates to items recognised directly in equity, in which case it is recognised in other comprehensive income or other equity as the case may be.

**Current income tax:** Current tax is the amount of tax payable based on the taxable profit for the year as determined in accordance with the applicable tax rates and the provisions of the Income Tax Act, 1961.



for the year ended March 31, 2024

**Deferred tax:** Deferred tax is recognised on temporary differences between the carrying amounts of assets and liabilities in the Financial Statements and the corresponding tax bases used in the computation of taxable profits.

Deferred tax liabilities are generally recognised for all taxable temporary differences. Deferred tax assets are recognised for all deductible temporary differences, the carry forward of unused tax credits and any unused tax losses to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, and the carry forward of unused tax credits and unused tax losses can be utilised. Such deferred tax assets and liabilities. are not recognised if the temporary difference arises from the initial recognition of assets and liabilities in a transaction (other than in a business combination) that affects neither the taxable profit nor the accounting profit. The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred tax asset to be utilised. Unrecognised deferred tax assets are re-assessed at each reporting date and are recognised to the extent that it has become probable that future taxable profits will allow the deferred tax asset to be recovered. Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the year when the asset is realised or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at the reporting date. Deferred tax assets and deferred tax liabilities are offset if a legally enforceable right exists to set off tax assets against tax liabilities and the deferred taxes relate to the same taxation authority.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets and liabilities and when the deferred tax balances relate to the same taxation authority. Current tax assets and tax liabilities are offset where the entity has a legally enforceable right to offset and intends either to settle on a net basis, or to realise the asset and settle the liability simultaneously.

### q. Dividend Payable

The Company recognises a liability to make cash distributions to equity holders when the distribution is authorised and the distribution is no longer at the discretion of the Company. As per the corporate laws in India, a distribution is authorised when it is approved by the shareholders. A corresponding amount is recognised directly in equity.

# r. Contingent liabilities

A contingent liability is a possible obligation that arises from past events whose existence will be confirmed by the occurrence or non-occurrence of one or more uncertain future events beyond the control of the Company or a present obligation that is not recognised because it is not probable that an outflow of resources will be required to settle the obligation. A contingent liability also arises in extremely rare cases where there is a liability that cannot be recognised because it cannot be measured reliably. The Company does not recognise a contingent liability but discloses its existence in the financial statements.

# s. Investments in Subsidairies and Associates

The investments in subsidiary and associates are carried in the financial statements at historical cost except when the investment, or a portion thereof, is classified as held for sale, in which case measured at lower of carrying amount and fair value less costs to sell. When the Company is committed to a sale plan involving disposal of an investment, or a portion of an investment, in any subsidiary or associate, the investment or the portion of the investment that will be disposed of is classified as held for sale when the criteria described above are met. Any retained portion of an investment in a subsidiary or a associate that has not been classified as held for sale continues to be accounted for at historical cost.

Investments in subsidiary and associates are carried at cost are tested for impairment in accordance with Ind AS 36 Impairment of Assets. The carrying amount of the investment is tested for impairment as a single asset by comparing its recoverable amount with its carrying amount, any

for the year ended March 31, 2024

impairment loss recognised reduces the carrying amount of the investment.

# 2.6 Other Accounting Policies

### a. Derivatives

Derivatives are initially recognised at fair value on the date a derivative contract is entered into and are subsequently re-measured to their fair value at the end of each reporting period.

# b. Offsetting of financial instruments

Financial assets and liabilities are offset and the net amount is reported in the balance sheet where there is a legally enforceable right to offset the recognised amounts and there is an intention to settle on a net basis or realise the asset and settle the liability simultaneously. The legally enforceable right must not be contingent on future events and must be enforceable in the normal course of business and in the event of default, insolvency or bankruptcy of the Company or the counterparty.

# c. Government grants

Grant from Government are recognised at their fair value where there is a reasonable assurance that the grant will be received and the company will comply with all attached conditions.

Government grants relating to income are deferred and recognised in the profit or loss over the period necessary to match them with the costs that they are intended to compensate and presented within other income.

Government grants relating to the purchase of property, plant and equipment are included in non-current liabilities as deferred income and are credited to profit or loss on a straight-line basis over the expected lives of the related assets and presented within other income.

### d. Cash and cash equivalents

For the purpose of presentation in the statement of cash flows, cash and cash equivalents includes cash on hand, deposits held at call with financial institutions, other short-term, highly liquid investments with original maturities of three months or less that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value,

and bank overdrafts. Bank overdrafts are shown within borrowings in current liabilities in the balance sheet.

# e. Earnings per share

### (i) Basic earnings per share

Basic earnings per share is calculated by dividing:

- the profit attributable to owners of the Company
- by the weighted average number of equity shares outstanding during the financial year, adjusted for bonus elements in equity shares issued during the year.

### (ii) Diluted earnings per share

Diluted earnings per share adjusts the figures used in the determination of basic earnings per share to take into account:

- the after income tax effect of interest and other financing costs associated with dilutive potential equity shares, and
- the weighted average number of additional equity shares that would have been outstanding assuming the conversion of all dilutive potential equity shares.

### f. Segment Reporting

An operating segment is a component of the Company that engages in business activities from which it may earn revenues and incur expenses, whose operating results are regularly reviewed by the Company Chief Operating Decision Maker ("CODM") to make decisions for which discrete financial information is available. The Company prepares its segment information in conformity with the accounting policies adopted for preparing and presenting the financial statements of the Company as a whole. The CODM assesses the financial performance and position of the Company and makes strategic decisions. Operating segments are reported in a manner consistent with the internal reporting provided to the CODM.

# g. Rounding off amounts

All amounts dosclosed in the financial statements and notes have been rounded off to the nearest lakhs as per the requirement of schedule III, unless otherwise stated.



# Notes forming part of the Standalone Financial Statements for the year ended March 31, 2024

Note 3 - Property, Plant and Equipment, capital work-in-progress and intangible assets

| Particulars                            | Land     | Leasehold Improvements | Buildings  | Plant and<br>Machinery | Furnitures<br>and Fixtures | Office<br>Equipment | Vehicles | Computers | Total tangible assets | Computer<br>Software | Capital work-<br>in-progress |
|--|----------|------------------------|------------|------------------------|----------------------------|---------------------|----------|-----------|-----------------------|----------------------|------------------------------|
| Gross carrying amount                  |          |                        |            |                        |                            |                     |          |           |                       |                      |                              |
| As at April 01, 2022                   | 4,794.90 | 305.28                 | 9,110.42   | 17,649.57              | 808.12                     | 66.969              | 182.89   | 913.54    | 34,461.71             | 735.30               | 309.72                       |
| Additions                              |          |                        | 186.12     | 1,639.76               | 147.68                     | 35.34               | 108.24   | 123.86    | 2,241.00              | 104.41               | 2,341.38                     |
| Disposals                              | 1        | 1                      | (0.05)     | (73.56)                | (2.35)                     | (9.87)              | (68.68)  | (142.46)  | (296.97)              | (0.48)               |                              |
| Transfer from capital work-in-progress |          | 1                      |            | 1                      | 1                          | 1                   |          | 1         | 1                     | 1                    | (2,345.41)                   |
| As at March 31, 2023                   | 4,794.90 | 305.28                 | 9,296.49   | 19,215.77              | 953.45                     | 722.46              | 222.45   | 894.94    | 36,405.74             | 839.23               | 305.69                       |
| Additions                              | 1        | 1                      | 154.41     | 884.19                 | 84.27                      | 19.91               | 202.39   | 163.69    | 1,508.86              | 229.90               | 978.69                       |
| Disposals                              | 1        | 1                      | 1          | (844.48)               | (7.77)                     | (8.32)              |          | (5.20)    | (865.77)              | 1                    | 1                            |
| Transfer from capital work-in-progress |          | 1                      |            | 1                      | 1                          | 1                   |          | 1         | 1                     | 1                    | (367.64)                     |
| As at March 31, 2024                   | 4,794.90 | 305.28                 | 9,450.90   | 19,255.48              | 1,029.95                   | 734.05              | 424.84   | 1,053.43  | 37,048.83             | 1,069.13             | 916.74                       |
|  |          | j                      |            |                        |                            |                     |          |           |                       | ₹Lakhs               |                              |
| Particulars                            | Land     | Leasehold Improvements | Buildings  | Plant and<br>Machinery | Furnitures<br>and Fixtures | Office<br>Equipment | Vehicles | Computers | Total tangible assets | Computer<br>Software |                              |
| Accumulated depreciation               |          |                        |            |                        |                            |                     |          |           |                       |                      |                              |
| As at April 01, 2022                   | 1        | (189.93)               | (1,453.25) | (7,355.06)             | (343.27)                   | (561.56)            | (102.52) | (518.89)  | (10,524.48)           | (426.97)             |                              |
| Depreciation charge for the year       | 1        | (33.51)                | (320.64)   | (1,811.54)             | (89.75)                    | (107.54)            | (25.74)  | (159.80)  | (2,548.52)            | (136.70)             |                              |
| Disposals                              | 1        |                        | 0.05       | 67.93                  | 2.31                       | 9.56                | 41.69    | 142.39    | 263.93                | 0.48                 |                              |
| As at March 31, 2023                   | 1        | (223.44)               | (1,773.84) | (9,098.67)             | (430.71)                   | (659.54)            | (86.57)  | (536.30)  | (12,809.07)           | (563.19)             |                              |
| Depreciation charge for the year       | 1        | (33.51)                | (326.05)   | (2,242.25)             | (87.62)                    | (24.30)             | (23.64)  | (179.57)  | (2,916.94)            | (148.76)             |                              |
| Disposals                              | 1        |                        | 1          | 812.18                 | 5.49                       | 7.87                | 1        | 5.08      | 830.62                | 1                    |                              |
| As at March 31, 2024                   | 1        | (256.95)               | (2,099.89) | (10,528.74)            | (512.84)                   | (675.97)            | (110.21) | (710.79)  | (14,895.39)           | (711.95)             |                              |

# Net carrying amount

|                      |          |              |          |           |              |           |          |            |                |          | LANIIS        |
|----------------------|----------|--------------|----------|-----------|--------------|-----------|----------|------------|----------------|----------|---------------|
| oz-ti-co             | -        | Leasehold    | Building | Plant and | Furnitures   | Office    | Vobiolog | o di di di | Total tangible | Computer | Capital work- |
| rainculais           | ב<br>ב   | Improvements | shiining | Machinery | and Fixtures | Equipment | AGIICIGS | compareis  | assets         | Software | in-progress   |
| As at March 31, 2023 | 4,794.90 | 81.84        | 7,522.65 | 10,117.10 | 522.74       |           | 135.88   | 358.64     | 23,596.67      | 276.04   | 305.69        |
| As at March 31, 2024 | 4,794.90 | 48.33        | 7,351.01 | 8,726.74  | 517.11       | 58.08     | 314.63   | 342.64     | 22,153.44      | 357.18   | 916.74        |

# Note:

- For certain Property, Plant and Equipment, (excluding PPE at Chennai plant) pledged as security (refer note-21).
- Refer to note 39 for disclosure of contractual commitments for the acquisition of property, plant and equipment.

for the year ended March 31, 2024

# Note 3 - Property, Plant and Equipment, capital work-in-progress and intangible assets (Contd..)

Capital work-in-progress (CWIP) ageing schedule for the year ended March 31, 2024 and March 31, 2023

|                                |                     |                  |                   |                   | R Lakins             |
|--------------------------------|---------------------|------------------|-------------------|-------------------|----------------------|
| March 31, 2024                 | Amoun               | nt in capital wo | ork-in-progress f | for               | As at March 31, 2024 |
| Particulars (Ageing of CWIP)   | Less than<br>1 year | 1-2<br>years     | 2-3<br>years      | More than 3 years | Total                |
| Projects in progress           | 873.15              | 20.29            | 23.30             | -                 | 916.74               |
| Projects temporarily suspended | -                   | -                | -                 | -                 | -                    |
| Total                          | 873.15              | 20.29            | 23.30             | -                 | 916.74               |

₹Lakhs

| March 31, 2023<br>Particulars  | Amoun     | t in capital work | -in-progress | for       | As at<br>March 31, 2023 |
|--------------------------------|-----------|-------------------|--------------|-----------|-------------------------|
|                                | Less than | 1-2               | 2-3          | More than | Tatal                   |
| (Ageing of CWIP)               | 1 year    | years             | years        | 3 years   | Total                   |
| Projects in progress           | 268.86    | 36.83             | -            | -         | 305.69                  |
| Projects temporarily suspended | -         | _                 | _            | -         |                         |
| Total                          | 268.86    | 36.83             | -            | -         | 305.69                  |

Note: There are no CWIP projects whose completion are overdue or has exceeded its cost compared to its original plan.

# Note 4 - Investments

| Particulars   | As at          | As at          |
|---|----------------|----------------|
| raticulars  | March 31, 2024 | March 31, 2023 |
| Investments in Equity Instruments (fully paid up):                                  |                |                |
| Unquoted Investments  |                |                |
| Investment in Subsidiary at cost  |                |                |
| 42,14,655 equity shares (March 31, 2023: Nil) fully paid up equity shares of ₹10    | 10,250.88      | -              |
| each held in Tirex Transmission Private Limited (Refer Note 54)                     |                |                |
| Investment in Associate at cost   |                |                |
| 3,699 equity shares (March 31, 2023: 3,699) fully paid up equity shares of ₹10 each | 1,450.27       | 1,450.27       |
| held in Techperspect Software Private Limited                                       |                |                |
| Investment in Equity Shares at FVOCI  |                |                |
| (a) 261,203 Equity Shares (March 31, 2023: 261,203) fully paid up series A          | 7,060.77       | 6,821.03       |
| and series B equity shares of GBP 0.001 each held in Indra Renewable                |                |                |
| Technologies Limited  |                |                |
| (b) 203,571 Equity Shares (March 31, 2023: 203,571) fully paid up Equity Shares of  | 579.24         | 561.59         |
| ₹100 each held in Gulf Ashley Motor Limited   |                |                |
| (c) 18,990 equity shares (March 31, 2023: 18,990) fully paid up equity shares of    | 1.90           | 1.90           |
| ₹10 each held in Mangalam Retail Services Limited                                   |                |                |
| Total   | 19,343.06      | 8,834.79       |



# Notes forming part of the Standalone Financial Statements for the year ended March 31, 2024

# Note 4 - Investments (Contd..)

₹Lakhs

| Particulars  | As at<br>March 31, 2024 | As at March 31, 2023                  |
|--|-------------------------|---------------------------------------|
| Note:  |                         | · · · · · · · · · · · · · · · · · · · |
| Aggregate amount of unquoted Investments in Subsidiary             | 10,250.88               | -                                     |
| Aggregate amount of unquoted Investments in Associate              | 1,450.27                | 1,450.27                              |
| Aggregate amount of investments in unquoted Equity Shares*         | 7,641.91                | 7,384.52                              |
| Aggregate amount of investments in unquoted Equity Shares at cost* | 3,093.84                | 3,093.84                              |
| Aggregate amount of impairment in the value of investments         | -                       | -                                     |

<sup>\*</sup> Other than subsidiary and associate

# Note 5 - Loans

₹Lakhs

| Particulars                      | As at          | As at          |
|----------------------------------|----------------|----------------|
| Particulars                      | March 31, 2024 | March 31, 2023 |
| Unsecured and considered good    |                |                |
| Loan to director (Refer Note 46) | 84.50          | 90.50          |
| Loan to employees                | 72.03          | 92.33          |
| Total                            | 156.53         | 182.83         |

# **Note 6 - Other Financial Assets**

₹Lakhs

| Particulars                   | As at March 31, 2024 | As at<br>March 31, 2023 |
|-------------------------------|----------------------|-------------------------|
| Unsecured and considered good |                      |                         |
| Security Deposits             | 738.24               | 713.02                  |
| Total                         | 738.24               | 713.02                  |

# **Note 7 - Other Non Current Assets**

| Particulars                         | As at<br>March 31, 2024 | As at<br>March 31, 2023 |
|-------------------------------------|-------------------------|-------------------------|
| Unsecured and considered good       |                         |                         |
| Capital Advances                    | 96.59                   | 34.63                   |
| Prepayments                         | 1,470.81                | 2,294.63                |
| Balance with Government Authorities | 88.31                   | 141.20                  |
| Total                               | 1,655.71                | 2,470.46                |

for the year ended March 31, 2024

## Note 8 - Inventories

₹Lakhs

|   |                | \ Lanii        |
|---|----------------|----------------|
| Particulars   | As at          | As at          |
|   | March 31, 2024 | March 31, 2023 |
| Raw Material  | 17,684.46      | 20,006.26      |
| (Includes goods in transit: March 31, 2024 : ₹811.14 lakhs, March 31, 2023: |                |                |
| ₹2,318.33 lakhs)  |                |                |
| Packing Materials   | 1,657.52       | 1,191.22       |
| Work-in-Progress  | 950.27         | 1,051.84       |
| Finished Goods  | 23,439.37      | 19,504.37      |
| Stock-in Trade  | 4,335.54       | 5,124.58       |
| Stores, Spares and Fuel   | 372.98         | 291.50         |
| Total   | 48,440.14      | 47,169.77      |
|   |                |                |

# Note 9 - Trade receivables

₹Lakhs

| As at          | As at   |
|----------------|---|
| March 31, 2024 | March 31, 2023  |
| 49,833.43      | 42,009.46   |
| (1,161.72)     | (1,012.19)  |
| 48,671.71      | 40,997.27   |
| 48,671.71      | 40,997.27   |
| -              | -   |
|                |   |
| 438.63         | 391.56  |
| 48,695.89      | 41,016.31   |
| -              | -   |
| 698.91         | 601.59  |
| 49,833.43      | 42,009.46   |
| (1,161.72)     | (1,012.19)  |
| 48,671.71      | 40,997.27   |
|                | 49,833.43<br>(1,161.72)<br>48,671.71<br>48,671.71<br>-<br>438.63<br>48,695.89<br>-<br>698.91<br>49,833.43<br>(1,161.72) |

<sup>\*</sup> Secured by letter of credit and bank guarantees from customers.

# Ageing of trade receivable for the year ended March 31, 2024 and March 31, 2023

## Outstanding for following periods from due date of payments

|   |           |                      |          |        |        |           | CLARITO   |
|---|-----------|----------------------|----------|--------|--------|-----------|-----------|
|   |           | As at March 31, 2024 |          |        |        |           |           |
| Particulars   | Not Due   | Less than            | 6 months | 1-2    | 2-3    | More than | Total     |
|   | Not Bue   | 6 months             | - 1 year | years  | years  | 3 years   | Total     |
| Undisputed Trade receivables                        |           |                      |          |        |        |           |           |
| <ul> <li>considered good</li> </ul>                 | 27,691.32 | 18,802.45            | 1,716.30 | 550.17 | 136.00 | 238.28    | 49,134.52 |
| <ul> <li>which have significant increase</li> </ul> | -         | -                    | -        | -      | -      | -         | -         |
| in credit risk                                      |           |                      |          |        |        |           |           |
| <ul> <li>credit impaired</li> </ul>                 | -         | -                    | -        | -      | -      | -         | -         |
|   |           |                      |          |        |        |           |           |

<sup>\*\*</sup> Based on evaluation, the Company has applied expected credit losses rate of 100% for receivable balance outstanding for more than 3 years. Expected credit losses rate for receivable balance outstanding less than 3 years is not material.



for the year ended March 31, 2024

# Note 9 - Trade receivables (Contd..)

₹Lakhs

|   | As at March 31, 2024 |                    |                      |              |              |                   |            |
|---|----------------------|--------------------|----------------------|--------------|--------------|-------------------|------------|
| Particulars   | Not Due              | Less than 6 months | 6 months<br>- 1 year | 1-2<br>years | 2-3<br>years | More than 3 years | Total      |
| Disputed Trade Receivables                          | -                    | -                  | -                    | -            | -            | -                 | -          |
| - considered good                                   |                      |                    |                      |              |              |                   | -          |
| <ul> <li>which have significant increase</li> </ul> | -                    | -                  | -                    | -            | -            | -                 | -          |
| in credit risk                                      |                      |                    |                      |              |              |                   |            |
| <ul><li>credit impaired</li></ul>                   | -                    | -                  | 36.67                | 217.82       | 94.87        | 349.55            | 698.91     |
| Total   | 27,691.32            | 18,802.45          | 1,752.97             | 767.99       | 230.87       | 587.83            | 49,833.43  |
| Less: Loss Allowance/expected                       |                      |                    |                      |              |              |                   | (1,161.72) |
| credit loss   |                      |                    |                      |              |              |                   |            |
| Net Trade Receivables                               |                      |                    |                      |              |              |                   | 48,671.71  |

# Outstanding for following periods from due date of payments

₹Lakhs

|   | As at March 31, 2023 |           |          |        |        |           |            |
|---|----------------------|-----------|----------|--------|--------|-----------|------------|
| Particulars   | Not Due              | Less than | 6 months | 1-2    | 2-3    | More than | Takal      |
|   | Not Due              | 6 months  | - 1 year | years  | years  | 3 years   | Total      |
| Undisputed Trade receivables                        |                      |           |          |        |        |           |            |
| <ul><li>considered good</li></ul>                   | 26,112.82            | 13,895.74 | 692.15   | 324.59 | 141.82 | 240.75    | 41,407.87  |
| <ul> <li>which have significant increase</li> </ul> | _                    | _         |          | _      | _      |           | -          |
| in credit risk                                      |                      |           |          |        |        |           |            |
| - credit impaired                                   | _                    | -         | _        | -      | -      | _         | -          |
| Disputed Trade Receivables                          | _                    | _         | _        | -      | _      |           | -          |
| <ul><li>considered good</li></ul>                   |                      |           |          |        |        |           | -          |
| <ul> <li>which have significant increase</li> </ul> | _                    | _         | _        | _      | -      |           | -          |
| in credit risk                                      |                      |           |          |        |        |           |            |
| - credit impaired                                   | _                    | -         | 59.60    | 48.29  | 112.82 | 380.88    | 601.59     |
| Total   | 26,112.82            | 13,895.74 | 751.75   | 372.88 | 254.64 | 621.63    | 42,009.46  |
| Less: Loss Allowance/expected                       |                      |           |          |        |        |           | (1,012.19) |
| credit loss   |                      |           |          |        |        |           |            |
| Net Trade Receivables                               |                      |           |          |        |        |           | 40,997.27  |

Note: There are no unbilled receivables as at March 31, 2024 and March 31, 2023.

# Note 10 - Cash and cash equivalents

| Deutiendens  | As at          | As at          |
|--|----------------|----------------|
| Particulars  | March 31, 2024 | March 31, 2023 |
| Cash on Hand   | 2.84           | 3.32           |
| Balances with Banks:                                     |                |                |
| In Current Accounts                                      | 67,245.91      | 31,941.80      |
| Deposit with original maturity of less than three months | 2,975.00       | 33,090.88      |
| Total  | 70,223.75      | 65,036.00      |

for the year ended March 31, 2024

# Note 11- Other bank balances

₹Lakhs

|  |                | ( Laitiio      |
|--|----------------|----------------|
| Particulars  | As at          | As at          |
| raticulais   | March 31, 2024 | March 31, 2023 |
| In Deposit Accounts with original maturity of more than three months but less than | 63.40          | 6.46           |
| twelve months  |                |                |
| In Earmarked Accounts  |                |                |
| Deposits*  | 10.01          | 36.53          |
| Unpaid Dividend account  | 333.11         | 344.78         |
| Total  | 406.52         | 387.77         |
|  |                |                |

<sup>\*</sup>Deposits against bank Gurantees

**Note 1:** There are no amounts due for payment to the Investor Education and Protection Fund under Section 125 of Companies Act, 2013 at year ended March 31, 2024 and March 31, 2023.

**Note 2:** There are no repatriation restrictions with respect to cash and cash equivalents as at the end of the reporting period and prior period.

# Note 12 - Loans

₹Lakhs

| Particulars                      | As at March 31, 2024 | As at<br>March 31, 2023 |
|----------------------------------|----------------------|-------------------------|
| Unsecured and considered good    | _                    |                         |
| Loan to director (Refer Note 46) | 6.00                 | 6.00                    |
| Loan to employees                | 27.07                | 25.02                   |
| Total                            | 33.07                | 31.02                   |

# Note 13 - Other financial assets

₹Lakhs

| Particulars                   | As at          | As at          |
|-------------------------------|----------------|----------------|
| Farticulars                   | March 31, 2024 | March 31, 2023 |
| Unsecured and considered good |                |                |
| Security Deposits             | 70.81          | 25.13          |
| Derivative assets             | 73.90          | -              |
| Total                         | 144.71         | 25.13          |

# Note 14 - Other current assets

| Deutiendere                         | As at          | As at          |
|-------------------------------------|----------------|----------------|
| Particulars                         | March 31, 2024 | March 31, 2023 |
| Unsecured and considered good       |                |                |
| Prepayments                         | 2,846.82       | 2,345.45       |
| Advance to employee                 | 237.84         | 206.59         |
| Advance to creditors                | 8,503.77       | 7,402.62       |
| Balance with Government Authorities | 2,333.51       | 2,509.66       |
| Total                               | 13,921.94      | 12,464.32      |



for the year ended March 31, 2024

# **Note 15 - Equity Share Capital**

₹Lakhs

|  | As at          | As at          |  |
|--|----------------|----------------|--|
|  | March 31, 2024 | March 31, 2023 |  |
| Authorised:  |                |                |  |
| 5,23,13,614 Equity Shares of ₹ 2 each                    | 1,046.27       | 1,046.27       |  |
| (March 31, 2023: 5,23,13,614 Equity Shares of ₹ 2 Each)  |                |                |  |
| Issued, Subscribed and Fully Paid-up:                    |                |                |  |
| 4,91,68,433 Equity Shares of ₹ 2 each                    | 983.37         | 980.34         |  |
| (March 31, 2023 : 4,90,17,086 Equity Shares of ₹ 2 Each) |                |                |  |
|  | 983.37         | 980.34         |  |

# a. Reconciliation of the Equity Shares outstanding at the beginning and at the end of the reporting period:

|  | As at Marc       | As at March 31, 2024 |                  | 31, 2023 |
|--|------------------|----------------------|------------------|----------|
|  | Number of Shares | ₹ Lakhs              | Number of Shares | ₹ Lakhs  |
| At beginning of the year                           | 4,90,17,086      | 980.34               | 5,04,27,273      | 1,008.54 |
| Add: Shares issued under equity stock options      | 1,51,347         | 3.03                 | 6,480            | 0.13     |
| Less: Shares extinguished under Buy back of shares | -                | -                    | (14,16,667)      | (28.33)  |
| At end of the year                                 | 4,91,68,433      | 983.37               | 4,90,17,086      | 980.34   |

# b. Rights, preferences and restrictions attached to shares

The Company has only one class of equity share having a par value of  $\[ ? 2 \]$  per share (previous year  $\[ ? 2 \]$  per share). Each shareholder is eligible to one vote per share held. The dividend proposed by the Board of directors is subject to the approval of shareholders in the ensuing Annual General Meeting, except in case of interim dividend. In the event of liquidation, the equity shareholders are eligible to receive the remaining assets of the Company after distribution of all preferential amounts, in proportion to their shareholding.

# c. Equity shares in the Company held by Holding Company are as below

|   | As at March 31, 2024 |         | As at Marci      | າ 31, 2023 |
|---|----------------------|---------|------------------|------------|
|   | Number of Shares     | ₹ Lakhs | Number of Shares | ₹ Lakhs    |
| Equity Shares of ₹ 2 each               |                      |         |                  |            |
| Gulf Oil International (Mauritius) Inc. | 3,53,00,725          | 706.01  | 3,53,00,725      | 706.01     |

# d. Details of shareholders holding more than 5% of the aggregate Equity Shares in the Company:

|   | As at March 31, 2024 |           | As at Marc       | h 31, 2023 |
|---|----------------------|-----------|------------------|------------|
|   | Number of Shares     | % holding | Number of Shares | % holding  |
| Equity Shares of ₹ 2 each               |                      |           |                  |            |
| Gulf Oil International (Mauritius) Inc. | 3,53,00,725          | 71.80%    | 3,53,00,725      | 72.02%     |

for the year ended March 31, 2024

# Note 15 - Equity Share Capital (Contd..)

# e. Details of shareholders holding of promoters:

|   | As at          | Number of<br>Shares | Percentage of total number of shares | Percentage of<br>change in the<br>number of share<br>during the year |
|---|----------------|---------------------|--------------------------------------|--|
| Gulf Oil International (Mauritius) Inc. | March 31, 2024 | 3,53,00,725         | 71.80%                               | -0.22%   |
| Gulf Oil International (Mauritius) Inc. | March 31, 2023 | 3,53,00,725         | 72.02%                               | 0.20%  |

# f. Shares reserved for issue under options

Information relating to GOLIL Stock Options Plan including details of options issued, exercised and lapsed during the financial year and options outstanding at the end of the reporting period, is set out in Note 41.

g. No shares were granted for consideration other than cash.

# Note 16 - Other equity

| Particulars                       | As at March 31, 2024 | As at March 31, 2023 |
|-----------------------------------|----------------------|----------------------|
| Securities premium reserve        | 8,372.47             | 7,520.95             |
| Capital Reserve                   | 5.00                 | 5.00                 |
| General Reserve                   | 10,361.85            | 9,361.85             |
| Capital Redemption Reserve        | 28.33                | 28.33                |
| Share options Outstanding Account | 991.68               | 1,076.62             |
| Retained earnings                 | 1,05,457.80          | 95,792.93            |
| FVOCI Equity instrument           | 3,276.68             | 3,078.18             |
| Total                             | 1,28,493.81          | 1,16,863.86          |

- 1. Securities premium reserve is used to record the premium on issue of shares. The reserve is utilised in accordance with the provisions of the Act.
- 2. The Company has created capital reserve pursuant to the scheme of arrangement between GOCL Corporation Limited (Formerly known as Gulf Oil Corporation Limited) and the Company.
- General reserve reflects amount transferred from Statement of profit and loss in accordance with the regulations of the Companies Act, 2013.
- 4. As per Companies Act, 2013, capital redemption reserve is created when company purchases its own shares out of free reserves or securities premium. A sum equal to the nominal value of the shares so purchased is transferred to capital redemption reserve. The reserve is utilised in accordance with the provisions of section 69 of the Companies Act, 2013.
- The share options outstanding account is used to recognize the grant date fair value of options issued to employees under Gulf Oil Lubricants India Limited - Employees Stock Option Scheme - 2015.
- 6. Retained earnings are the profits that the Company has earned till date, less any transfers to general reserve, dividends or other distributions paid to shareholders.
- The Company has elected to recognize changes in the fair value of certain investments in equity securities in other comprehensive income. These changes are accumulated within the FVOCI equity investments reserve within equity.
- 8. Refer standalone statement of changes in equity for movements in Other equity.



for the year ended March 31, 2024

# Note 17 - Other financial liabilities

| F | la | k | hs |
|---|----|---|----|
|   |    |   |    |

| Particulars      | As at<br>March 31, 2024 | As at<br>March 31, 2023 |
|------------------|-------------------------|-------------------------|
| Dealers deposits | 78.15                   | 56.00                   |
| Total            | 78.15                   | 56.00                   |

# Note 18 - Employee benefit obligations

₹Lakhs

| Particulars  | As at March 31, 2024 | As at<br>March 31, 2023 |
|--|----------------------|-------------------------|
| Provision for Gratuity (Refer note 40)             | 50.99                | -                       |
| Provision for Compensated Absences (Refer Note 40) | 545.73               | 423.50                  |
| Total  | 596.72               | 423.50                  |

# Note 19 - Deferred tax liablities (Net)

₹Lakhs

| Particulars   | As at          | As at          |
|---|----------------|----------------|
| Particulars   | March 31, 2024 | March 31, 2023 |
| Deferred Tax Liabilities on account of temporary differences in |                |                |
| Property, Plant and Equipment                                   | 1,171.01       | 1,403.12       |
| Fair Value of equity instruments                                | 972.00         | 913.11         |
| Right of use Assets   | 636.75         | 975.57         |
| Other temporary differences                                     | 69.27          | 69.26          |
| Total deferred tax liabilities                                  | 2,849.03       | 3,361.06       |
| Deferred Tax Assets on account of temporary differences in      |                |                |
| Loss Allowance / expected credit loss                           | 292.38         | 254.75         |
| Employee benefit obligations                                    | 242.98         | 155.25         |
| Lease Liabilities   | 716.66         | 1,049.49       |
| Total deferred tax assets                                       | 1,252.02       | 1,459.49       |
| Deferred tax liabilities (Net) (Refer note no. 47)              | 1,597.01       | 1,901.57       |

# Note 20 - Deferred government grants

| B. C. L.                                       | As at          | As at          |
|--|----------------|----------------|
| Particulars                                    | March 31, 2024 | March 31, 2023 |
| Deferred Export Promotion Capital Goods grant  | 53.53          | 73.90          |
| Total  | 53.53          | 73.90          |
| Opening balance                                | 93.98          | 114.34         |
| Grants during the year                         | -              | -              |
| Less: Released to Statement of Profit and Loss | (20.37)        | (20.36)        |
| Closing balance                                | 73.61          | 93.98          |
| Current Portion                                | 20.08          | 20.08          |
| Non-current portion                            | 53.53          | 73.90          |

for the year ended March 31, 2024

# Note 21 - Short term borrowings

₹Lakhs

| Particulars   | As at March 31, 2024 | As at<br>March 31, 2023 |
|---|----------------------|-------------------------|
| From Banks:   |                      |                         |
| Working Capital loans from banks (secured) (Refer note 1 below) | 32,931.01            | 33,158.32               |
| Total   | 32,931.01            | 33,158.32               |

### Note 1:

Working capital facilities from banks under multiple banking arrangement are secured by hypothecation of all current assets of the Company including raw materials, finished goods, stock-in-process, stores and spares (not relating to plant & machinery) and present and future book debts of the Company and also secured by collateral security by way of First Pari-passu charge on Land & Building, Plant & Machinery at Masat Industrial Estate, Khanvel Road, Masat Village, Silvassa within Union Territory of Dadra and Nagar Haveli and on all other Plant, property and equipment owned by the Company (excluding Plant, property and equipment located at Chennai plant).

Working Capital loan from banks includes Buyers Credit and Suppliers credit from banks which are USD denominated loans carrying variable rate of interest of 3 to 6 months LIBOR/SOFR plus spread and is repayable within one year from the date of each disbursement.

Note 2: Changes in liabilities arising from financing activities

| Particulars  | Cash and cash equivalents | Short term borrowings | Lease<br>Liabilities | Total      |
|--|---------------------------|-----------------------|----------------------|------------|
| Balance as at April 1, 2022                              | 54,873.06                 | (35,699.83)           | (3,258.55)           | 15,914.68  |
| Opening interest accrued                                 | _                         | (48.82)               | _                    | (48.82)    |
| Interest expense   | -                         | (3,168.23)            | (335.11)             | (3,503.34) |
| Interest paid  | -                         | 3,449.34              | 335.11               | 3,784.45   |
| Additions  | -                         | _                     | (2,216.81)           | (2,216.81) |
| Reduction in lease liability due to termination of lease | -                         | -                     | 137.74               | 137.74     |
| Foreign exchange adjustment                              | -                         | (453.44)              | _                    | (453.44)   |
| Closing interest accrued                                 | -                         | 167.55                | _                    | 167.55     |
| Cash flows (Net)   | 10,162.94                 | 2,595.11              | 1,167.67             | 13,925.72  |
| Balance as at 31 March 2023                              | 65,036.00                 | (33,158.32)           | (4,169.95)           | 27,707.73  |
| Opening interest accrued                                 | -                         | (167.55)              |                      | (167.55)   |
| Interest expense   | _                         | (1,943.57)            | (308.60)             | (2,252.17) |
| Interest paid  | -                         | 2,327.84              | 308.60               | 2,636.44   |
| Additions  |                           | _                     | (326.41)             | (326.41)   |
| Reduction in lease liability due to termination of lease | _                         | _                     | 67.25                | 67.25      |
| Foreign exchange adjustment                              |                           | (296.57)              | _                    | (296.57)   |
| Closing interest accrued                                 |                           | 287.85                |                      | 287.85     |
| Cash flows (Net)   | 5,187.75                  | 19.31                 | 1,581.62             | 6,788.68   |
| Balance as at 31 March 2024                              | 70,223.75                 | (32,931.01)           | (2,847.49)           | 34,445.25  |



for the year ended March 31, 2024

# Note 22 - Trade payables

₹Lakhs

| Particulars  | As at March 31, 2024 | As at<br>March 31, 2023 |
|--|----------------------|-------------------------|
| Trade Payable  |                      |                         |
| (a) total outstanding dues of micro and small enterprises (Refer Note 53)      | 1,009.05             | 608.23                  |
| (b) total outstanding dues of creditors other than micro and small enterprises | 48,486.59            | 38,456.51               |
| Total  | 49,495.64            | 39,064.74               |

# Trade payable ageing schedule for the year ended March 31, 2024 and March 31, 2023

# Outstanding for following periods from due date of payments

₹Lakhs

|                             | As at March 31, 2024 |          |                     |              |              |                   |           |
|-----------------------------|----------------------|----------|---------------------|--------------|--------------|-------------------|-----------|
| Particulars                 | Unbilled             | Not Due  | Less than<br>1 year | 1-2<br>years | 2-3<br>years | More than 3 years | Total     |
| Undisputed trade payable    |                      |          |                     |              |              |                   |           |
| Micro and small enterprises | -                    | -        | 1,009.05            | -            | -            | -                 | 1,009.05  |
| Other than micro and        | 18,529.23            | 4,866.49 | 25,090.87           | -            | -            | -                 | 48,486.59 |
| small enterprises           |                      |          |                     |              |              |                   |           |
| Disputed trade payable      |                      |          |                     |              |              |                   |           |
| Micro and small enterprises | -                    | -        | -                   | -            | -            | -                 | -         |
| Other than micro and        | -                    | -        | -                   | -            | -            | -                 | -         |
| small enterprises           |                      |          |                     |              |              |                   |           |
| Total                       | 18,529.23            | 4,866.49 | 26,099.92           | -            | -            | -                 | 49,495.64 |

# Outstanding for following periods from due date of payments

|                             | As at March 31, 2023 |          |             |       |       |           |                  |
|-----------------------------|----------------------|----------|-------------|-------|-------|-----------|------------------|
| Particulars                 | 11.1.10              | Nath     | Less than 1 | 1-2   | 2-3   | More than | <b>T</b> . 1 - 1 |
|                             | Unbilled Not Due     | Not Due  | year years  | years | years | 3 years   | Total            |
| Undisputed trade payable    |                      |          |             |       |       |           |                  |
| Micro and small enterprises | -                    | _        | 608.23      | -     | -     |           | 608.23           |
| Other than micro and        | 13,106.91            | 4,973.16 | 20,376.44   | -     | -     |           | 38,456.51        |
| small enterprises           |                      |          |             |       |       |           |                  |
| Disputed trade payable      |                      |          |             |       |       |           |                  |
| Micro and small enterprises |                      | _        |             | -     | _     |           | -                |
| Other than micro and        |                      | _        |             | -     | _     |           | -                |
| small enterprises           |                      |          |             |       |       |           |                  |
| Total                       | 13,106.91            | 4,973.16 | 20,984.67   | -     | -     |           | 39,064.74        |

for the year ended March 31, 2024

# Note 23 - Other financial liabilities

₹Lakhs

| <b>.</b>   | As at          | As at          |
|--|----------------|----------------|
| Particulars  | March 31, 2024 | March 31, 2023 |
| Interest Accrued but not due on Borrowings             | 287.85         | 167.55         |
| Creditor for Purchase of Property, Plant and Equipment | 254.21         | 33.49          |
| Employee Related liability                             | 1,850.54       | 1,663.29       |
| Derivative liability                                   | -              | 69.28          |
| Unpaid Dividend  | 333.01         | 344.78         |
| Total  | 2,725.61       | 2,278.39       |

# Note 24 - Employee benefit obligations

₹Lakhs

| Particulars  | As at March 31, 2024 | As at<br>March 31, 2023 |
|--|----------------------|-------------------------|
| Provision for Gratuity (Refer note 40)             | 273.09               | 117.54                  |
| Provision for Compensated Absences (Refer note 40) | 95.63                | 81.59                   |
| Total  | 368.72               | 199.13                  |

# Note 25 - Current tax (assets)/liabilities

₹Lakhs

|                                       |                | ( Laitiio      |  |
|---------------------------------------|----------------|----------------|--|
| Particulars                           | As at          | As at          |  |
| Farticulars                           | March 31, 2024 | March 31, 2023 |  |
| Opening Balance                       | (246.07)       | 758.07         |  |
| Add: Current tax payable for the year | 10,841.51      | 8,196.91       |  |
| Add: Other adjustments                | 68.44          | 142.36         |  |
| Less: Taxes paid (Net of refund)      | 10,220.09      | 9,343.41       |  |
|                                       | 443.79         | (246.07)       |  |
| Current tax (assets)/liabilities      |                |                |  |
| Current tax Asset                     | (757.16)       | (790.14)       |  |
| Current tax liability                 | 1,200.95       | 544.07         |  |
| Total                                 | 443.79         | (246.07)       |  |
|                                       |                |                |  |

# Note 26 - Deferred government grants

| Particulars                                   | As at          | As at          |
|---|----------------|----------------|
|   | March 31, 2024 | March 31, 2023 |
| Deferred Export Promotion Capital goods grant | 20.08          | 20.08          |
| Total   | 20.08          | 20.08          |



for the year ended March 31, 2024

# Note 27 - Other current liabilities

₹Lakhs

| Deuticuleus          | As at          | As at          |
|----------------------|----------------|----------------|
| Particulars          | March 31, 2024 | March 31, 2023 |
| Contract liabilities | 2,047.67       | 1,111.39       |
| Statutory Dues       | 2,487.91       | 2,562.05       |
| Refund Liabilities   | 4,522.24       | 3,749.86       |
| Total                | 9,057.82       | 7,423.30       |

# Note 28 - Revenue from operations

₹Lakhs

|                                      |                | ( Laitiio      |
|--------------------------------------|----------------|----------------|
| Particulars                          | Year ended     | Year ended     |
| Par liculars                         | March 31, 2024 | March 31, 2023 |
| Revenue from contract with customers |                |                |
| Sale of goods                        |                |                |
| Finished Goods                       |                |                |
| - Lubricants Oil (Refer note below)  | 2,99,360.22    | 2,55,469.54    |
| Traded goods                         |                |                |
| - Battery                            | 7,994.42       | 8,748.82       |
| - Greases and others                 | 20,201.13      | 34,928.13      |
| (A)                                  | 3,27,555.77    | 2,99,146.49    |
| Other operating revenue              |                |                |
| - Sale of scrap                      | 147.62         | 154.34         |
| - Insurance Claims                   | 275.80         | 184.00         |
| - Miscellaneous Income               | 430.49         | 425.19         |
| (B)                                  | 853.91         | 763.53         |
| (A+B)                                | 3,28,409.68    | 2,99,910.02    |

# Note:

Includes amount of ₹ 51.15 lakhs (March 31, 2023 : ₹ 143.11 Lakhs) towards freight and insurance on export sales.

Refer Note 48 Disaggregation of revenue from contracts with customers

# Note 29 - Other Income

|                | ( Lanii o                            |
|----------------|--------------------------------------|
| Year ended     | Year ended                           |
| March 31, 2024 | March 31, 2023                       |
| 6,333.20       | 4,130.09                             |
| -              | 49.41                                |
| -              | 299.39                               |
| 256.37         | 223.26                               |
| 56.79          | -                                    |
| -              | 10.00                                |
| 6,646.36       | 4,712.15                             |
|                | March 31, 2024 6,333.20 256.37 56.79 |

for the year ended March 31, 2024

# Note 30 - Cost of goods sold

₹Lakhs

|  |                | ₹Lakhs         |
|--|----------------|----------------|
| Particulars  | Year ended     | Year ended     |
| Particulars  | March 31, 2024 | March 31, 2023 |
| (a) COST OF MATERIALS CONSUMED   |                |                |
| Cost of Raw Materials Consumed   |                |                |
| Opening Stock  | 20,006.26      | 24,408.44      |
| Add: Purchases during the year   | 1,50,672.59    | 1,29,123.88    |
|  | 1,70,678.85    | 1,53,532.32    |
| Less: Closing Stock  | 17,684.46      | 20,006.26      |
| Cost of Raw Materials Consumed   | 1,52,994.39    | 1,33,526.06    |
| Cost of Packing Materials Consumed   |                |                |
| Opening Stock  | 1,191.22       | 1,200.46       |
| Add: Purchases during the year   | 24,115.40      | 22,161.62      |
|  | 25,306.62      | 23,362.08      |
| Less: Closing Stock  | 1,657.52       | 1,191.22       |
| Cost of Packing Materials Consumed   | 23,649.10      | 22,170.86      |
| Total  | 1,76,643.49    | 1,55,696.92    |
| (b) PURCHASE OF STOCK-IN-TRADE   |                |                |
| Greases and Others   | 13,568.83      | 27,355.96      |
| Battery  | 6,617.34       | 7,594.22       |
| Total  | 20,186.17      | 34,950.18      |
| (c) CHANGES IN INVENTORIES OF FINISHED GOODS,  |                |                |
| WORK-IN-PROGRESS AND STOCK-IN-TRADE  |                |                |
| Opening balance  |                |                |
| Work-in-Progress   | 1,051.84       | 701.21         |
| Finished Goods   | 19,504.37      | 16,612.27      |
| Stock-in-trade   | 5,124.58       | 4,487.71       |
|  | 25,680.79      | 21,801.19      |
| Closing balance  |                |                |
| Work-in-Progress   | 950.27         | 1,051.84       |
| Finished Goods   | 23,439.37      | 19,504.37      |
| Stock-in-trade   | 4,335.54       | 5,124.58       |
|  | 28,725.18      | 25,680.79      |
| Net (Increase) in Inventories of finished goods, work-in-progress and stock-in-trade | (3,044.39)     | (3,879.60)     |

# Note 31 - Employee benefit expense

₹Lakhs

| Particulars  | Year ended<br>March 31, 2024 | Year ended<br>March 31, 2023 |
|--|------------------------------|------------------------------|
| Salaries, wages and bonus                                | 13,222.21                    | 11,926.29                    |
| Contribution to provident and other fund (Refer note 40) | 501.15                       | 452.54                       |
| Employee share based payment expense                     | 390.08                       | 558.98                       |
| Staff welfare expense                                    | 829.79                       | 582.92                       |
| Total  | 14,943.23                    | 13,520.73                    |

Note: For share options given by the Company to its employees under employee stock option plan, refer note 41.



# Notes forming part of the Standalone Financial Statements for the year ended March 31, 2024

# Note 32 - Depreciation and Amortisation Expense

₹Lakhs

| Particulars   | Year ended     | Year ended     |
|---|----------------|----------------|
|   | March 31, 2024 | March 31, 2023 |
| Depreciation of Property, Plant and Equipment       | 2,916.94       | 2,548.52       |
| Depreciation of right-of-use assets (Refer Note 36) | 1,611.75       | 1,276.07       |
| Amortisation of Intangible assets                   | 148.76         | 136.70         |
| Total   | 4,677.45       | 3,961.29       |

# **Note 33 - Finance Costs**

₹Lakhs

| Particulars   | Year ended<br>March 31, 2024 | Year ended<br>March 31, 2023 |
|---|------------------------------|------------------------------|
| Finance expenses  | Widion on, 2024              | Wal 617 6 1, 2626            |
| Interest expense on:                                    |                              |                              |
| Bank borrowings   | 1,943.57                     | 1,017.23                     |
| Others  | 68.44                        | 142.36                       |
| Net exchange (gain)/loss on foreign currency borrowings | (20.19)                      | 2,008.64                     |
| Bank charges  | 260.52                       | 260.69                       |
| Interest expense on lease liabilities (Refer Note 36)   | 308.60                       | 335.11                       |
| Total   | 2,560.94                     | 3,764.03                     |

# Note 34 - Other Expenses

| Particulars                           | Year ended<br>March 31, 2024 | Year ended<br>March 31, 2023 |
|---------------------------------------|------------------------------|------------------------------|
| Consumption of Stores and Spare Parts | 346.31                       | 423.73                       |
| Processing Charges                    | 1,229.32                     | 1,112.74                     |
| Power and Fuel                        | 543.24                       | 551.65                       |
| Rent                                  | 772.48                       | 625.34                       |
| Rates and Taxes                       | 146.21                       | 190.02                       |
| Insurance                             | 589.55                       | 618.81                       |
| Repairs and Maintenance               |                              |                              |
| Plant and Machinery                   | 932.41                       | 816.15                       |
| Buildings and Others                  | 210.49                       | 202.87                       |
| Advertising and Sales Promotion       | 10,869.77                    | 8,623.74                     |
| Selling and Marketing                 | 34,968.29                    | 29,532.70                    |
| Selling Commission                    | 538.08                       | 420.64                       |
| Travelling and Conveyance             | 1,632.74                     | 1,464.91                     |
| Freight and Forwarding expense        | 17,274.47                    | 14,472.88                    |
| Postage, Telephone and Telex          | 332.84                       | 297.74                       |

for the year ended March 31, 2024

# Note 34 - Other Expenses (Contd..)

₹Lakhs

| Particulars   | Year ended<br>March 31, 2024 | Year ended<br>March 31, 2023 |
|---|------------------------------|------------------------------|
| Legal and Professional Fee (Refer note below)                       | 1,662.45                     | 1,263.23                     |
| Loss on Sale/Discarding of Fixed Assets(Net)                        | -                            | 6.03                         |
| Bad Debts Written Off   | 190.47                       | 97.30                        |
| Less: Loss Allowance  | (190.47)                     | (97.30)                      |
| Loss Allowance/expected credit loss                                 | 340.00                       | 285.00                       |
| Directors' Sitting Fee  | 44.00                        | 38.00                        |
| Expenditure towards Corporate Social Responsibility (Refer note 52) | 587.25                       | 558.43                       |
| Royalty   | 3,349.91                     | 2,621.49                     |
| Miscellaneous Expenses  | 1,373.83                     | 1,212.12                     |
| Total   | 77,743.64                    | 65,338.22                    |

₹Lakhs

| Particulars                        | Year ended<br>March 31, 2024 | Year ended<br>March 31, 2023 |
|------------------------------------|------------------------------|------------------------------|
| Note:                              |                              |                              |
| Legal and Professional fee include |                              |                              |
| Payment to Statutory Auditors      |                              |                              |
| Audit Fee                          | 61.00                        | 52.50                        |
| Tax Audit Fee                      | 5.00                         | 5.00                         |
| Other Services (Certification Fee) | 13.75                        | 11.75                        |
| Reimbursement of Expense           | 1.04                         | 1.04                         |
|                                    | 80.79                        | 70.29                        |

# Note 35 - Earnings per Share (EPS)

| Particulars   | Year ended<br>March 31, 2024 | Year ended<br>March 31, 2023 |
|---|------------------------------|------------------------------|
| Profit After Tax (₹ Lakhs)  | 30,809.85                    | 23,229.99                    |
| Weighted average number of equity shares used in the calculation of basic   | 4,90,65,988                  | 4,91,09,740                  |
| earnings per share  |                              |                              |
| Adjustment: Number of shares relating to stock options                      | 4,71,754                     | 1,52,383                     |
| Weighted average number of equity shares used in the calculation of diluted | 4,95,37,742                  | 4,92,62,123                  |
| earnings per share  |                              |                              |
| Nominal Value per Share (₹)   | 2.00                         | 2.00                         |
| Basic Earning per Share (₹)   | 62.79                        | 47.30                        |
| Diluted Earning per Share (₹)   | 62.19                        | 47.16                        |



for the year ended March 31, 2024

# Note 36 - Leases

(a) The Company obtains warehouses and office premises on lease. Rental contracts are typically made for fixed periods of 3 to 6 years.

# (i) Amounts recognised in Standalone balance sheet

The standalone balance sheet shows the following amounts relating to leases:

₹ Lakhs

| Right-of-use assets            | March 31, 2024 | March 31, 2023 |
|--------------------------------|----------------|----------------|
| Warehouses and Office Premises | 2,530.01       | 3,876.23       |
| Total                          | 2,530.01       | 3,876.23       |

₹Lakhs

| Lease Liabilities | March 31, 2024 | March 31, 2023 |
|-------------------|----------------|----------------|
| Current           | 1,630.76       | 1,836.05       |
| Non-current       | 1,216.73       | 2,333.90       |
| Total             | 2,847.49       | 4,169.95       |

# **Movement in Lease Liabilities**

₹ Lakhs

| Lease Liabilities  | March 31, 2024 | March 31, 2023 |
|--|----------------|----------------|
| Opening Balance  | 4,169.95       | 3,258.55       |
| Add: Interest expense  | 308.60         | 335.11         |
| Less: Repayment of lease liability                             | 1,890.22       | 1,502.78       |
| Add: Addition during the year                                  | 326.41         | 2,216.81       |
| Less: Reduction in lease liability due to termination of lease | 67.25          | 137.74         |
| Closing Balance  | 2,847.49       | 4,169.95       |

# (ii) Amounts recognised in the Standalone statement of profit and loss

The statement of standalone profit or loss shows the following amounts relating to leases:

₹Lakhs

| Depreciation charge of right-of-use assets | Note | March 31, 2024 | March 31, 2023 |
|--|------|----------------|----------------|
| Depreciation charge of right-of-use assets | 32   | 1,611.75       | 1,276.07       |
| Total                                      |      | 1,611.75       | 1,276.07       |
|  |      |                | ₹Lakhs         |
| Darticulare                                | Note | March 31 2024  | March 21 2022  |

| Particulars  | Note | March 31, 2024 | March 31, 2023 |
|--|------|----------------|----------------|
| Interest expense (included in finance costs)                   | 33   | 308.60         | 335.11         |
| Expense relating to variable and short term lease payments not | 34   | 772.48         | 625.34         |
| included in lease liabilities (included in other expenses)     |      |                |                |
| Total  |      | 1,081.08       | 960.45         |

The total cash outflow for leases for the year ended 31 March 2024 was ₹2,662.70 Lakhs (March 31, 2023 : ₹2,128.12 Lakhs).

Statutory Reports Financial Statements

# **Notes forming part of the Standalone Financial Statements**

for the year ended March 31, 2024

# Note 36 - Leases (Contd..)

# (iii) Variable lease payments

Some property leases contain variable payment terms that are linked to sales generated from a warehouse. For individual warehouses, lease payments are on the basis of variable payment terms with percentages on sales quantity. Variable lease payments that depend on sales are recognised in profit or loss in the period in which the condition that triggers those payments occurs.

# (iv) Extension and termination options

Extension and termination options are included in a number of leases across the Company. These are used to maximise operational flexibility in terms of managing the assets used in the Company's operations.

# (v) Critical judgements in determining the lease term

In determining the lease term, management considers all facts and circumstances that create an economic incentive to exercise an extension option, or not exercise a termination option. Extension options (or periods after termination options) are only included in the lease term if the lease is reasonably certain to be extended (or not terminated).

For leases of warehouses and Office premises, the following factors are normally the most relevant:

- If there are significant penalties to terminate (or not extend), the Company is typically reasonably certain to extend (or not terminate).
- If any leasehold improvements are expected to have a significant remaining value, the Company is typically reasonably certain to extend (or not terminate).
- Otherwise, the Company considers other factors including historical lease durations and the costs and business disruption required to replace the leased asset.

Most extension options in leases have not been included in the lease liability, because the Company could replace the assets without significant cost or business disruption. The lease term is reassessed if an option is actually exercised (or not exercised) or the Company becomes obliged to exercise (or not exercise) it. The assessment of reasonable certainty is only revised if a significant event or a significant change in circumstances occurs, which affects this assessment, and that is within the control of the Company.

# **Note 37- Segment Information**

# (a) Description of segments and principal activities

Operating segments are reported in a manner consistent with the internal reporting provided to the Chief Operating Decision Maker (CODM) of the Company. The Managing Director & CEO and Chief Financial Officer (CODM) are responsible for allocating resources and assessing performance of the operating segments of the Company.

The Company has integrated its organisation structure with respect to its automotive and non-automotive business considering that the synergies, risks and returns associated with business operations are not predominantly distinct. The Company has aligned its internal financial reporting system in line with its existing organisation structure. As a result the Company's reportable business segment consists of a single segment of "Lubricants" in terms of Ind AS 108.



for the year ended March 31, 2024

# Note 37- Segment Information (Cond..)

# (b) Segment Revenue:

The Company is domiciled in India. The amount of its revenue from external customers broken down by location of the customer is shown in the table below:

₹Lakhs

| Particulars   | March 31, 2024 | March 31, 2023 |
|---------------|----------------|----------------|
| Revenue       |                |                |
| India         | 3,08,248.46    | 2,81,717.00    |
| Outside India | 20,161.22      | 18,193.02      |
| Total*        | 3,28,409.68    | 2,99,910.02    |

<sup>\*</sup> There are no transactions with a single customer which amounts to 10% or more of the Company's revenue for the year ended March 31, 2024 and March 31, 2023.

# (c) Non-Current Assets:

The total of Non-current assets other than financial assets broken down by location of assets shown below:

₹Lakhs

| Particulars   | March 31, 2024 | March 31, 2023 |
|---------------|----------------|----------------|
| India         | 27,613.08      | 30,525.09      |
| Outside India | -              | -              |
| Total         | 27,613.08      | 30,525.09      |

**Note:** The amount of segment results, segment assets and segment liabilities are those appearing in the standalone financial statement of the Company.

# **Note 38 - Contingent Liabilities**

|                                | As at<br>March 31, 2024 | As at<br>March 31, 2023 |
|--------------------------------|-------------------------|-------------------------|
|                                |                         |                         |
| Income Tax Matters             | 158.46                  | 158.46                  |
| Sales Tax Matters              | 2,986.92                | 3,359.85                |
| Excise and Service Tax Matters | 65.26                   | 65.26                   |
| Goods and Service Tax Matters  | 237.02                  | 53.97                   |
| Total                          | 3,447.66                | 3,637.54                |

- (a) It is not practicable for the Company to estimate the timing of cash outflow, if any, in respect of the above pending resolution of the respective proceedings.
- (b) The Company does not expect any reimbursement in respect of the above contingent liabilities.
- (c) The demand for Income tax and goods and services tax matters relates to certain disallowances by the respective authorities.

for the year ended March 31, 2024

# Note 39 - Capital and other commitments

₹Lakhs

|   | As at March 31, 2024 | As at March 31, 2023 |
|---|----------------------|----------------------|
|   |                      |                      |
| Capital Commitments   |                      |                      |
| Estimated amount of Contracts remaining to be executed on Capital Account | 1,139.63             | 458.54               |
| (Net of Advance)  |                      |                      |
| Total   | 1,139.63             | 458.54               |

# Note 40 - Employee benefits

# Company has classified the various benefits provided as under:-

# 1) Defined Contribution Plans

The Company has certain defined contribution plans. Contributions are made to Provident Fund in India for employees at the rate of 12% of basic salary as per regulations. The contributions are made to registered provident fund administered by the government. The obligation of the company is limited to the amount contributed and it has no further contractual nor any constructive obligation.

Company has the following contribution plans:

- a) Provident Fund
- b) Employee's Pension Scheme, 1995
- c) Superannuation Fund

During the year, the Company has incurred and recognised the following amounts in the Standalone Statement of Profit and Loss:

₹Lakhs

| Particulars   | Year ended     | Year ended     |
|---|----------------|----------------|
| Particulars   | March 31, 2024 | March 31, 2023 |
| Employers' Contribution to Provident Fund and Employee's Pension Scheme | 412.40         | 357.63         |
| Employers' Contribution to Superannuation fund                          | 88.75          | 94.91          |
| Total Expenses recognised in the Standalone Statement of Profit and     | 501.15         | 452.54         |
| Loss (Refer Note 31)  |                |                |

### 2) Defined Benefit Plan:

# A) General Description of defined benefit plans

# i) Gratuity

The Company operates a gratuity plan wherein every employee is entitled to the benefit equivalent to fifteen days salary last drawn for each completed year of service depending on the date of joining. The same is payable on termination of service, retirement or death, whichever is earlier. The benefit vests after five years of continuous service in accordance with Payment of Gratuity Act, 1972. The Company has a defined benefit gratuity plan in India (funded).



for the year ended March 31, 2024

#### Note 40 - Employee benefits (Contd..)

#### A. The net liability of Gratuity Plan is as follows:

Amounts recognised as a liability (Gratuity)

₹Lakhs As at As at **Particulars** March 31, 2024 March 31, 2023 Present value of funded obligations 1,319.43 1,067.73 Fair value of plan assets (995.35)(950.19)**Deficit of funded plans** 324.08 117.54 Total deficit of defined benefit obligations 324.08 117.54 Impact of minimum funding requirement Liability in the Standalone balance sheet 324.08 117.54

The weighted average duration of the defined benefit obligation is 7 years (March 31, 2023: 8 years).

#### B. Movement of Defined Benefit Obligation

|   |                |               | \ Laniis |
|---|----------------|---------------|----------|
| Particulars   | Present value  | Fair value of | Total    |
|   | of obligations | plan assets   |          |
| Balance as at April 1, 2022                           | 869.95         | (864.18)      | 5.77     |
| Current service cost                                  | 85.97          | -             | 85.97    |
| Past service cost                                     | _              | -             | _        |
| Interest expense/(income)                             | 63.07          | (62.65)       | 0.42     |
| Total amount recognised in profit/loss                | 149.04         | (62.65)       | 86.39    |
| Remeasurements  |                |               |          |
| Return on plan assets, excluding amounts included in  | -              | 8.64          | 8.64     |
| interest expense/(income)                             |                |               |          |
| (Gain)/loss from change in demographic assumptions    | 30.34          | -             | 30.34    |
| (Gain)/loss from change in financial assumptions      | 17.49          | -             | 17.49    |
| Experience (gains)/losses                             | 74.67          | _             | 74.67    |
| Total amount recognised in other comprehensive income | 122.50         | 8.64          | 131.14   |
| Contributions   |                |               |          |
| Employers   | -              | (105.76)      | (105.76) |
| Plan participants                                     | -              | -             | -        |
| Benefit payments                                      | (73.76)        | 73.76         | -        |
| Balance as at March 31, 2023                          | 1,067.73       | (950.19)      | 117.54   |
| Current service cost                                  | 96.47          | -             | 96.47    |
| Past service cost                                     | -              | -             | -        |
| Interest expense/(income)                             | 79.45          | (70.70)       | 8.75     |
| Total amount recognised in profit/loss                | 175.92         | (70.70)       | 105.22   |
| Remeasurements  |                |               |          |
| Return on plan assets, excluding amounts included in  | -              | 1.36          | 1.36     |
| interest expense/(income)                             |                |               |          |
| (Gain)/loss from change in demographic assumptions    | 7.31           | -             | 7.31     |
| (Gain)/loss from change in financial assumptions      | 141.75         | -             | 141.75   |
| Experience (gains)/losses                             | 78.44          | _             | 78.44    |
| Total amount recognised in other comprehensive income | 227.50         | 1.36          | 228.86   |

for the year ended March 31, 2024

#### Note 40 - Employee benefits (Contd..)

| ₹ | La | k | hs |  |
|---|----|---|----|--|
| < | La | K | กร |  |

| Particulars                  | Present value of obligations | Fair value of To plan assets |          |
|------------------------------|------------------------------|------------------------------|----------|
| Contributions                |                              |                              |          |
| Employers                    |                              | (127.54)                     | (127.54) |
| Plan participants            |                              | -                            | -        |
| Benefit payments             | (151.72)                     | 151.72                       | -        |
| Balance as at March 31, 2024 | 1,319.43                     | (995.35)                     | 324.08   |

#### C. Amounts recognised in the statement of other comprehensive income

₹Lakhs

| Doublandoro         | As at          | As at          |  |
|---------------------|----------------|----------------|--|
| Particulars         | March 31, 2024 | March 31, 2023 |  |
| Remeasurements for: |                |                |  |
| Gratuity            | 228.86         | 131.14         |  |
| Total               | 228.86         | 131.14         |  |

#### D. Major Categories of Gratuity plan assets are as follows

₹Lakhs

| As at          | As at            |  |
|----------------|------------------|--|
| March 31, 2024 |                  |  |
|                |                  |  |
| 995.35         | 950.19           |  |
| 995.35         | 950.19           |  |
| 100%           | 100%             |  |
|                | 995.35<br>995.35 |  |

#### E. Significant Actuarial Assumptions

₹Lakhs

| Particulars                      | As at             | As at             |
|----------------------------------|-------------------|-------------------|
|                                  | March 31, 2024    | March 31, 2023    |
| Discount Rate (%)                | 7.20%             | 7.44%             |
| Salary Growth Rate (%)           | 7.00%             | 5.00%             |
| Attrition Rate (%)               | 7.00%             | 6.00%             |
| Mortality rate during employment | Indian assured    | Indian assured    |
|                                  | lives Mortality   | lives Mortality   |
|                                  | (2012-14) (Urban) | (2012-14) (Urban) |

#### F. Sensitivity Analysis

The sensitivity of the defined benefit obligation to changes in the weighted principal assumptions is as follows:

|                   |                      | CEARITO             |  |  |  |
|-------------------|----------------------|---------------------|--|--|--|
|                   | Impact on defined be | enefit obligation - |  |  |  |
| Accommetican      | Increase / (D        | / (Decrease)        |  |  |  |
| Assumptions       | As at                | As at               |  |  |  |
|                   | March 31, 2024       | March 31, 2023      |  |  |  |
| (i) Discount Rate |                      |                     |  |  |  |
| a) Increase by 1% | (66.23)              | (52.24)             |  |  |  |
| b) Decrease by 1% | 73.95                | 58.18               |  |  |  |
|                   |                      |                     |  |  |  |



for the year ended March 31, 2024

#### Note 40 - Employee benefits (Contd..)

₹Lakhs

| Accumunican                            | •                    | Impact on defined benefit obligation - Increase / (Decrease) |  |  |  |
|--|----------------------|--|--|--|--|
| Assumptions                            | As at                | As at  |  |  |  |
|  | March 31, 2024 March |  |  |  |  |
| (ii) Salary Growth Rate                |                      |  |  |  |  |
| a) Increase by 1%                      | 73.37                | 59.02  |  |  |  |
| b) Decrease by 1%                      | (66.93)              | (53.87)  |  |  |  |
| (iii) Employee Turnover/Attrition Rate |                      |  |  |  |  |
| a) Increase by 1%                      | (1.43)               | 7.26   |  |  |  |
| b) Decrease by 1%                      | 1.40                 | (8.07)   |  |  |  |

The above sensitivity analyses are based on a change in an assumption while holding all other assumptions constant. In practice, this is unlikely to occur, and changes in some of the assumptions may be correlated. When calculating the sensitivity of the defined benefit obligation to significant actuarial assumptions the same method (present value of the defined benefit obligation calculated with the projected unit credit method at the end of the reporting period) has been applied as when calculating the defined benefit liability recognised in the balance sheet.

The method and types of assumptions used in preparing the sensitivity analysis did not change compared to the prior period.

#### G. Risk Exposure

Through its defined benefit plans, the company is exposed to number of risks, the most significant of which is asset volatility. The plan liabilities are calculated using a discount rate set with reference to bond yields: if plan assets underperform this yield, this will create a deficit. The plan assets are invested by the company in Insurer managed funds. The Company intends to maintain these investments in the continuing years.

#### H. Defined benefit liability and employers contributions

₹Lakhs

|   | Year ended<br>March 31, 2024 | Year ended<br>March 31, 2023 |
|---|------------------------------|------------------------------|
| Expected contributions to post employment benefit plans for the next year | 273.09                       | 214.01                       |

#### I. The expected maturity analysis of undiscounted gratuity benefits is as follows

| Particulars        | -              | Expected maturity of undiscounted gratuity benefits |  |  |  |
|--------------------|----------------|---|--|--|--|
| Particulars        | As at          | As at   |  |  |  |
|                    | March 31, 2024 | March 31, 2023                                      |  |  |  |
| Year-1             | 233.42         | 196.59  |  |  |  |
| Year-2             | 98.62          | 78.86   |  |  |  |
| Year-3             | 126.41         | 118.27  |  |  |  |
| Year-4             | 176.68         | 102.17  |  |  |  |
| Year-5             | 97.93          | 145.34  |  |  |  |
| Years-6 to 10      | 641.18         | 514.23  |  |  |  |
| Years 11 and above | 754.32         | 574.84  |  |  |  |

for the year ended March 31, 2024

#### Note 40 - Employee benefits (Contd..)

#### 3) Compensated absences

The Company has a policy on compensated absences which is applicable to its executives joined upto a specified period and all workers. The expected cost of accumulating compensated absences is determined by actuarial valuation performed by an independent actuary at each Balance Sheet date using projected unit credit method on the additional amount expected to be paid as a result of the unused entitlement that has accumulated at the Balance Sheet date. The leave obligations cover the Company's liability for earned leave which are classified as other long-term benefits.

|  |                | ₹Lakhs         |
|--|----------------|----------------|
|  | As at          | As at          |
|  | March 31, 2024 | March 31, 2023 |
| Leave obligations not expected to be settled within the next 12 months | 545.73         | 423.50         |

#### Note 41 - Share based payments

The Company offers equity based award plan to its employees, officers through Company's stock option plan. In respect of those options granted under the Gulf Oil Lubricants India Limited - Employees Stock Option Scheme - 2015, in accordance with the guidelines issued by Securities and Exchange Board of India [(Share Based Employees Benefits) Regulations, 2014], the fair value of options is accounted as deferred employee compensation, which is amortized on a straight - line basis over the vesting period.

The fair values were calculated using Black Scholes Model as permitted by the SEBI Guidelines and also Ind AS 102 in respect of stock options granted. The inputs to the model include the share price on date of grant, exercise price, expected option life, expected volatility, expected dividends, expected terms and the risk free rate of interest.

The assumptions used in the calculations of the charge in respect of ESOP granted are set out below:

| Particulars                      | Tranche-1  | Tranche-2  | Tranche-3  | Tranche-4  | Tranche-5  | Tranche-6  | Tranche-7  |
|----------------------------------|------------|------------|------------|------------|------------|------------|------------|
| Range of risk-free interest rate | 7.69% to   | 7.44% to   | 6.76% to   | 6.90% to   | 5.84% to   | 5.15% to   | 7.26% to   |
|                                  | 7.76%      | 7.75%      | 7.06%      | 7.00%      | 6.07%      | 6.08%      | 7.31%      |
| Range of expected term (years)   | 3.58 -6.58 | 3.50 -6.50 | 3.50 -6.50 | 3.50 -4.50 | 3.50 -4.50 | 3.50 -6.50 | 3.50 -6.50 |
|                                  | Years      |
| Volatility                       | 40.62%     | 40.03%     | 35.73%     | 29.80 to   | 29.26 to   | 31.76 to   | 30.02 to   |
|                                  |            |            |            | 32.70%     | 29.57%     | 32.54%     | 31.12%     |
| Expected dividend yield          | ₹2 per     | ₹ 6.50 per | ₹ 7.50 per | ₹ 11.00    | ₹ 11.5     | ₹ 16 per   | ₹ 25 per   |
|                                  | share      | share      | share      | per share  | per share  | share      | share      |
| Estimated fair value per option  | 293.84     | 284.15     | 417.82     | 523.90     | 467.60     | 195.21     | 232.27     |
| granted - service                |            |            |            |            |            |            |            |



for the year ended March 31, 2024

Note 41 - Share based payments (Contd..)

| Particulars               | Tranche-1    | Tranche-2      | Tranche-3     | Tranche-4     | Tranche-5      | Tranche-6       | Tranche-7      |
|---------------------------|--------------|----------------|---------------|---------------|----------------|-----------------|----------------|
| ESOP scheme               | May 13,      | May 13,        | May 13,       | May 13,       | May 13,        | May 13, 2015    | May 13, 2015   |
| approved by the           | 2015         | 2015           | 2015          | 2015          | 2015           |                 |                |
| shareholders through      |              |                |               |               |                |                 |                |
| postal ballot             |              |                |               |               |                |                 |                |
| Grant date                | May 25,      | February       | May 13,       | May 15,       | February       | December 09,    | October 30,    |
|                           | 2015         | 09, 2016       | 2017          | 2019          | 11, 2020       | 2021            | 2023           |
| Number of options granted | 6,06,990     | 1,12,225       | 1,01,913      | 2,14,629      | 6,960          | 8,66,811        | 52,478         |
| Method of Settlement      | Equity       | Equity         | Equity        | Equity        | Equity         | Equity          | Equity         |
| Vesting Period            | 10% after 1  | year, 15% a    | fter 2 years, | 50% after     | 50% after      | 10% after 1     | 10% after      |
|                           | 15% after 3  | years and b    | alance 60%    | 1 year and    | 1 year and     | year, 15% after | 1 year, 15%    |
|                           | at the end o | f 4 years fron | n grant date  | balance       | balance        | 2 years, 15%    | after 2 years, |
|                           |              |                |               | 50% at the    | 50% at the     | after 3 years   | 15% after      |
|                           |              |                |               | end of 2      | end of 2       | and balance     | 3 years and    |
|                           |              |                |               | year from     | year from      | 60% at the end  | balance 60%    |
|                           |              |                |               | grant date    | grant date     | of 4 years from | at the end of  |
|                           |              |                |               |               |                | grant date      | 4 years from   |
|                           |              |                |               |               |                |                 | grant date     |
| Exercise Period           |              |                | Upto 5        | Years from th | e date of vest | ing             |                |

#### Fair value of options granted

The fair value at grant date of options granted during the year ended 31 March 2024 was ₹ 232.27 per option. The fair value at grant date is independently determined using the Black-Scholes Model which takes into account the exercise price, the term of the option, the share price at grant date and expected price volatility of the underlying share and the risk-free interest rate for the term of the option.

The model inputs for options granted during the year ended 31 March 2024 included:

a) exercise price: ₹ 428.16

b) grant date: 30 October 2023

c) expiry date: 29 October 2032

d) share price at grant date: ₹ 609.85

e) expected price volatility of the company's shares: 30.49%

The expected price volatility is based on the historic volatility (based on the remaining life of the options), adjusted for any expected changes to future volatility due to publicly available information.

₹Lakhs

# Notes forming part of the Standalone Financial Statements for the year ended March 31, 2024

# Note 41 - Share based payments (Contd..)

| I                                | Iran   | Tranche 1                   | Tranc  | Tranche 2                   | Tranche 3 | che 3                       | Tranche 4 | he 4                        | Tranche 5 | he 5                        | Tranche 6 | he 6                        | Iran   | Tranche 7                   |
|----------------------------------|--------|-----------------------------|--------|-----------------------------|-----------|-----------------------------|-----------|-----------------------------|-----------|-----------------------------|-----------|-----------------------------|--------|-----------------------------|
|                                  |        | Weighted<br>Average         |        | Weighted<br>Average         |           | Weighted<br>Average         |           | Weighted<br>Average         |           | Weighted<br>Average         |           | Weighted<br>Average         |        | Weighted<br>Average         |
| rariculars                       | Shares | exercise<br>price<br>(in ₹) | Shares | exercise<br>price<br>(in ₹) | Shares    | exercise<br>price<br>(in ₹) | Shares    | exercise<br>price<br>(in ₹) | Shares    | exercise<br>price<br>(in ₹) | Shares    | exercise<br>price<br>(in ₹) | Shares | exercise<br>price<br>(in ₹) |
| Outstanding as of March 31, 2022 | 23,065 | 336.00                      | •      | '                           | 74,262    | 544.00                      |           |                             | 3,480     | 355                         | 8,66,811  | 349.93                      | '      | •                           |
| Granted during the year          | -      |                             | '      | 1                           | '         | <br>                        | '         | <br>                        | '         |                             |           | 1                           | -<br>  | 1                           |
| Exercised during the year        | 3,000  | 336.00                      | '      | 1                           | 1         |                             | '         | '                           | 3,480     | 355                         |           | 1                           | '      | 1                           |
| Forfeited during the year        | 1      |                             |        |                             | 1         |                             |           |                             |           |                             |           | 1                           |        | 1                           |
| Expired during the year          | '      |                             | '      |                             | 5,477     |                             |           |                             |           | '                           | 47,175    | 1                           | '      |                             |
| Outstanding as of March 31, 2023 | 20,065 | 336.00                      | •      | •                           | 68,785    | 544.00                      | •         |                             |           | •                           | 8,19,636  | 349.93                      | •      |                             |
| Granted during the year          |        |                             | '      | '                           |           |                             | '         |                             | '         | '                           |           |                             | 52,478 | 428.16                      |
| Exercised during the year        | 16,639 | 336.00                      | 1      | 1                           | 3,700     | 544.00                      | 1         | 1                           | 1         | 1                           | 1,31,008  | 349.93                      | 1      | 1                           |
| Forfeited during the year        | '      | '                           | '      | '                           |           |                             | '         |                             |           |                             |           |                             | '      | '                           |
| Expired during the year          | 3,426  | 336.00                      |        | 1                           | 25,017    | 544.00                      |           |                             |           |                             | 51,859    | 349.93                      |        | 1                           |
| Outstanding as of March 31, 2024 | •      | •                           | •      | •                           | 40,068    | 544.00                      | •         | •                           | •         | •                           | 6,36,769  | 349.93                      | 52,478 | 428.16                      |

| Particulars   | Tranche-1 | Tranche-1 Tranche-2 Tranche-3 Tranche-4 Tranche-5 Tranche-6 Tranche-7 | Tranche-3 | Tranche-4 | Tranche-5 | Tranche-6 | Tranche-7 |
|---|-----------|---|-----------|-----------|-----------|-----------|-----------|
| Weighted average remaining contractual life of options  | ,         | ,   | 2.12      | ı         | 1         | 6.31      | 7.84      |
| outstanding at the end of period (in years)             |           |   |           |           |           |           |           |
| Weighted average share price at the date of exercise of | 336.00    | ı   | 544.00    | 1         | 1         | 349.93    | 1         |
| options exercised during the year                       |           |   |           |           |           |           |           |
|   |           |   |           |           |           |           |           |

# Expense arising from share - based payment transactions

| 558.98    | 390.08    | Total employee share - based payment expense |
|-----------|-----------|--|
| 558.98    | 390.08    | Employee option plan                         |
| 31-Mar-23 | 31-Mar-24 |  |



for the year ended March 31, 2024

#### Note 42 - Financial risk management

The Company's activities expose it to market risk, liquidity risk and credit risk. In order to minimise any adverse effects on the financial performance of the company, derivative financial instruments, such as foreign exchange forward contracts & option Contracts are entered to hedge certain foreign currency risk exposures. Derivatives are used exclusively for hedging purpose and not as trading or speculative instruments. This note explains the sources of risk which the company is exposed to and how the company manages the risk.

| Risk                              | Exposure arising from   | Management   | Note reference no |
|-----------------------------------|---|--|-------------------|
| Market Risk-Foreign Currency risk | Recognized financial assets and liabilities not denominated in Rupee                      | Forward & Option foreign exchange contracts.                     | A1                |
| Market Risk-Interest rate risk    | Short term borrowings at variable rates   | Monitoring of interest rate                                      | A2                |
| Market Risk-Commodity Price risk  | Fluctuation in base oil prices in line with commodity cycles                              | Operating procedures and sourcing policies                       | A3                |
| Credit risk                       | Cash and cash equivalents, trade receivables, financial assets measured at amortized cost | Credit limits and letters of credit                              | В                 |
| Liquidity risk                    | Borrowings and other liabilities  | Availability of committed credit lines and borrowing facilities. | С                 |

The Company's risk management policies are established to identify and analyse the risks faced by the Company, to set and monitor appropriate risk limits and controls, periodically review the changes in market conditions and reflect the changes in the policy accordingly. The key risks and mitigating actions are also placed before the Audit Committee of the Company. The primary market risk to the Company is foreign exchange risk.

#### A Market Risk

Market risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risk comprise of three types of risk: foreign currency risk, interest risk, and commodity price risk. The sensitivity analysis in the following sections relate to the position as at March 31, 2024 and March 31, 2023.

#### A1 Foreign Currency Risk

Foreign currency risk is the risk that the fair value or future cash flows of an exposure will fluctuate because of changes in foreign exchange rates. The Company's exposure to the risk of changes in foreign exchange rates relates primarily to the Company's operating activities (primarily material costs are denominated in a foreign currency). The Company manages its foreign currency risk by hedging certain material costs that are expected to occur within a range of 2 to 4 months period for hedged purchases of base oil and additives. At March 31, 2024 and March 31,2023 the Company hedges approximately ~ 55-60% and ~ 70-75% respectively of its expected foreign currency purchases for 2 to 4 months. This foreign currency risk is hedged by using a combination of foreign currency options and forward contracts. Details are as given below:

| Hedged foreign currency exposure                                  | As at<br>March 31, 2024 | As at<br>March 31, 2023 |
|---|-------------------------|-------------------------|
| No of buy contracts relating to firm commitments for Raw Material | 26                      | 33                      |
| Foreign Currency-USD (in lakhs)                                   | 198.91                  | 306.05                  |
| Rupee (in lakhs)  | 16,589.18               | 25,148.18               |

for the year ended March 31, 2024

#### Note 42 - Financial risk management (Contd..)

The Company's exposure to foreign currency risk at the end of the reporting period expressed in INR equivalent of USD is as follows:

|                                    | ₹Lakhs         |
|------------------------------------|----------------|
| Deutinslava                        | As at          |
| Particulars                        | March 31, 2024 |
| Financial assets                   |                |
| Trade receivables                  | 2,253.23       |
| Total financial assets             | 2,253.23       |
| Financial liabilities              |                |
| Trade & other payables             | 6,389.77       |
| Borrowings                         | 32,931.01      |
| Other financial liabilities        | 287.85         |
| Total non - derivative liabilities | 39,608.63      |
|                                    |                |
|                                    | ₹Lakhs         |
| Doublevilere                       | As at          |
| Particulars                        | March 31, 2023 |
| Financial assets                   |                |
| Trade receivables                  | 1,816.12       |
| Total financial assets             | 1,816.12       |
| Financial liabilities              |                |
| Trade & other payables             | 5,954.01       |
| Borrowings                         | 33,158.32      |
|                                    |                |

#### Sensitivity analysis

Other financial liabilities

Total non - derivative liabilities

The Company is mainly exposed to changes in USD . The sensitivity analysis demonstrate possible change in USD exchange rates with all other variables held constant. 5% appreciation/depreciation of USD with respect to functional currency of the company will have impact of the following (decrease)/increase in profit before tax.

167.55

39,279.88



for the year ended March 31, 2024

#### Note 42 - Financial risk management (Contd..)

#### A2 Interest rate risk

The Company had borrowed funds at floating interest rates. The Company's interest rate risk arises from short term borrowings with variable rates The exposure of the Company's borrowing to interest rate changes at the end of the reporting period are as follows:

 Particulars
 As at March 31, 2024
 As at March 31, 2023

 Variable rate borrowings
 32,931.01
 33,158.32

 Total borrowings
 32,931.01
 33,158.32

#### Sensitivity analysis

Profit and loss is sensitive to higher/lower interest expenses from borrowings as a results of changes in interest rates.

#### Interest rate sensitivity

₹ Lakhs

|   | Impact on profi | fit before tax |  |
|---|-----------------|----------------|--|
| Particulars                                 | Year ended      | Year ended     |  |
|   | March 31, 2024  | March 31, 2023 |  |
| 50 basis points increase in interest rates* | (164.66)        | (165.79)       |  |
| 50 basis points decrease in interest rates* | 164.66          | 165.79         |  |

<sup>\*</sup> Holding all other variables constant

#### A3 Commodity Price Risk

The Company's exposure to market risk with respect to commodity prices primarily arises from the fact that the company is a purchaser of base oil. This is a commodity product whose prices can fluctuate sharply over short periods of time. The prices of base oil generally fluctuate in line with commodity cycles. Material purchase forms the largest portion of the company's operating expenses. The Company evaluates and manages commodity price risk exposure through operating procedures and sourcing policies. The Company has not entered into any commodity derivative contracts.

Sensitivity: 0.1% increase in commodity rates would have led to approximately an decrease in profit by ₹114.82 lakhs (March 31, 2023 ₹ 101.20 lakhs). 0.1% decrease in commodity rate would have led to an equal but opposite effect.

#### B Credit Risk

Credit risk is the risk of financial loss to the Company if a customer or counter-party fails to meet its contractual obligations thus leading to a financial loss.

#### **Trade Receivables**

The Company's customer mainly consists of its distributors and Original Equipment Manufacturers (OEMs). The Company has a credit policy, approved by the Management that is designed to ensure that consistent processes are in place to measure and control credit risk. The Company has trade relationships only with reputed third parties. The receivable balances are constantly monitored, resulting in an insignificant exposure of the Company to the risk of non-collectible receivables. Credit risk is managed through credit approvals, establishing credit limits, obtaining collaterals from the customers in the form of deposits and continuously monitoring the creditworthiness of customers to which the Company

for the year ended March 31, 2024

#### Note 42 - Financial risk management (Contd..)

grants credit terms in the normal course of business. The maximum credit exposure associated with financial assets is equal to the carrying amount.

Concentrations of credit risk with respect to trade receivables are limited, due to the Company's customer base being large and diverse. All trade receivables are reviewed and assessed for default on a quarterly basis. Company's historical experience of collecting receivables, supported by the level of default, is that credit risk is low. Refer Note 9 for ageing of trade receivable and Loss Allowance/expected credit loss.

For some trade receivables the Company may obtain security in the form of letter of credit and bank gurantees which called upon if the the counterparty is in default under the terms of the agreement.

Reconciliation of Expected credit loss provided as under

| Particulars   | Amount in |
|---|-----------|
|   | ₹ Lakhs   |
| Expected credit loss on March 31, 2022                                  | 824.49    |
| Increase in loss allowance recognised in profit or loss during the year | 285.00    |
| Receivables written off during the year as uncollectible                | (97.30)   |
| Expected credit loss on March 31, 2023                                  | 1,012.19  |
| Increase in loss allowance recognised in profit or loss during the year | 340.00    |
| Receivables written off during the year as uncollectible                | (190.47)  |
| Expected credit loss on March 31, 2024                                  | 1,161.72  |

#### Other financial assets

The Company maintains exposure in cash and cash equivalents, term deposits with banks, investments in mutual funds. Individual risk limits are set for each counter-party based on financial position, credit rating and past experience. Credit limits and concentration of exposures are actively monitored by the Company's Treasury department. The Company's maximum exposure to credit risk as at March 31, 2024 and March 31, 2023 is the carrying value of each class of financial assets as disclosed in the financial statements.

#### C Liquidity Risk

The Company's principal sources of liquidity are cash and cash equivalents and the cash flow that is generated from operations. The company has net positive cash surplus after adjusting its short term bank borrowings. Thus company believes that the working capital is sufficient to meet its current requirements and accordingly, there is no liquidity risk perceived.

Management monitors rolling forecasts of the liquidity position on the basis of expected cash flow. The company has access to the following undrawn current borrowing facilities at the end of reporting period.

 ₹ Lakhs

 Particulars
 As at March 31, 2024
 March 31, 2023

 Undrawn Fund Based Working Capital Limits \*\*
 9,200
 9,200

 Undrawn Non Fund Based Working Capital Limits \*\*
 15,167
 4,643

<sup>\*\*</sup> fund based limits are interchangeable with non fund based limits.



for the year ended March 31, 2024

#### Note 42 - Financial risk management (Contd..)

The table below provides details regarding the contractual maturities of significant financial liabilities as on reporting date.

| ₹ | La | Κľ | ^ |
|---|----|----|---|
|   |    |    |   |

| Particulars   | Less than 1 year | Above<br>1 year | Total     |
|---|------------------|-----------------|-----------|
| As at March 31, 2024                                      |                  |                 |           |
| Borrowings  | 32,931.01        | -               | 32,931.01 |
| Trade payables  | 49,495.64        | -               | 49,495.64 |
| Other financial liabilities (including lease liabilities) | 4,356.37         | 1,294.88        | 5,651.25  |
| Total   | 86,783.02        | 1,294.88        | 88,077.90 |
|   |                  |                 | ₹Lakhs    |
|   | Less than        | Above           |           |

| Particulars   | Less than 1 year | Above<br>1 year | Total     |
|---|------------------|-----------------|-----------|
| As at March 31, 2023                                      |                  |                 |           |
| Borrowings  | 33,158.32        | -               | 33,158.32 |
| Trade payables  | 39,064.74        |                 | 39,064.74 |
| Other financial liabilities (including lease liabilities) | 4,114.44         | 2,389.90        | 6,504.34  |
| Total   | 76,337.50        | 2,389.90        | 78,727.40 |

#### Note 43 - Fair Value Measurement

The carrying value and fair value of financial instruments by categories as on March 31, 2024 and March 31, 2023 were as follows

|                             | As at March 31, 2024 |          |                   | As at | As at March 31, 2023 |                   |  |
|-----------------------------|----------------------|----------|-------------------|-------|----------------------|-------------------|--|
|                             | FVPL                 | FVOCI    | Amortised<br>Cost | FVPL  | FVOCI                | Amortised<br>Cost |  |
| Financial Assets            |                      |          |                   |       |                      |                   |  |
| Investments                 | -                    | 7,641.91 | 11,701.15         | -     | 7,384.52             | 1,450.27          |  |
| Loans                       | -                    | -        | 189.60            | _     | _                    | 213.85            |  |
| Trade Receivables           | -                    | -        | 48,671.71         | -     | _                    | 40,997.27         |  |
| Cash and cash equivalents   | -                    | -        | 70,223.75         | -     | _                    | 65,036.00         |  |
| Other bank balances         | -                    | -        | 406.52            | -     | _                    | 387.77            |  |
| Other financial assets      |                      |          |                   |       |                      |                   |  |
| Security deposits           | -                    | -        | 809.05            | _     | _                    | 738.15            |  |
| Derivative assets           | 73.90                | -        | -                 | -     | _                    | _                 |  |
| Total Financial assets      | 73.90                | 7,641.91 | 1,32,001.78       | _     | 7,384.52             | 1,08,823.31       |  |
| Financial Liabilities       |                      |          |                   |       |                      |                   |  |
| Borrowings                  | -                    | -        | 32,931.01         | -     | -                    | 33,158.32         |  |
| Trade Payables              | -                    | -        | 49,495.64         | _     | _                    | 39,064.74         |  |
| Lease liabilities           | -                    | -        | 2,847.49          | _     | _                    | 4,169.95          |  |
| Other financial liabilities |                      |          |                   |       |                      |                   |  |
| Derivative liabilities      | -                    | -        | -                 | 69.28 | _                    | _                 |  |
| Capital Creditors           | -                    | -        | 254.21            | _     | _                    | 33.49             |  |
| Others                      | -                    | -        | 2,549.55          | _     | _                    | 2,231.62          |  |
| Total Financial Liabilities | -                    | -        | 88,077.90         | 69.28 |                      | 78,658.12         |  |

for the year ended March 31, 2024

#### Note 44 - Fair Value Hierarchy

Financial assets measured at fair value as at March 31, 2024 and March 31, 2023

₹Lakhs

|                             | As at March 31, 2024 |         |          | As a    | As at March 31, 2023 |         |  |
|-----------------------------|----------------------|---------|----------|---------|----------------------|---------|--|
|                             | Level 1              | Level 2 | Level 3  | Level 1 | Level 2              | Level 3 |  |
| Financial Assets            |                      |         |          |         |                      |         |  |
| Investments                 | -                    | -       | 7,641.91 |         | 6,821.03             | 563.49  |  |
| Derivative assets           | -                    | 73.90   | -        | _       | _                    | -       |  |
| Total Financial assets      | -                    | 73.90   | 7,641.91 |         | 6,821.03             | 563.49  |  |
| Financial Liabilities       |                      |         |          |         |                      |         |  |
| Derivative liabilities      | -                    | -       | -        |         | 69.28                | _       |  |
| Total Financial Liabilities | -                    | -       | -        | -       | 69.28                | -       |  |

Assets and liabilities which are measured at amortised cost for which fair value are disclosed as at March 31, 2024 and March 31, 2023

₹Lakhs

|                             | As at March 31, 2024 |         |             | As at March 31, 2023 |         |             |
|-----------------------------|----------------------|---------|-------------|----------------------|---------|-------------|
|                             | Level 1              | Level 2 | Level 3     | Level 1              | Level 2 | Level 3     |
| Financial Assets            |                      |         |             |                      |         |             |
| Loans                       | -                    | -       | 189.60      | _                    | _       | 213.85      |
| Investments                 | -                    | -       | 11,701.15   | _                    | _       | 1,450.27    |
| Trade Receivables           | -                    | -       | 48,671.71   | _                    | _       | 40,997.27   |
| Cash and cash equivalents   | -                    | -       | 70,223.75   | _                    | -       | 65,036.00   |
| Other bank balances         | -                    | -       | 406.52      | _                    | _       | 387.77      |
| Other financial assets      |                      |         |             |                      |         |             |
| Security deposits           | -                    | -       | 809.05      | _                    | _       | 738.15      |
| Margin Money deposit        | -                    | -       | -           | _                    | -       | -           |
| Total Financial assets      | -                    | -       | 1,32,001.78 | _                    |         | 1,08,823.31 |
| Financial Liabilities       |                      |         |             |                      |         |             |
| Borrowings                  | -                    | -       | 32,931.01   | _                    | -       | 33,158.32   |
| Trade Payables              | -                    | -       | 49,495.64   | _                    | -       | 39,064.74   |
| Lease liabilities           | -                    | -       | 2,847.49    | _                    | -       | 4,169.95    |
| Other financial liabilities |                      |         |             |                      |         |             |
| Capital Creditors           | -                    | -       | 254.21      | _                    | -       | 33.49       |
| Others                      | -                    | -       | 2,549.55    | _                    | _       | 2,231.62    |
| Total Financial Liabilities | -                    | -       | 88,077.90   | _                    |         | 78,658.12   |

#### Level 1

Level 1 hierarchy includes financial instruments measured using quoted prices. This includes listed equity instruments and mutual funds that have quoted price. The fair values of all equity instruments which are traded in the stock exchanges are valued using the closing price as at the reporting period.

#### Level 2

The fair values of financial instruments that are not traded in an active market is determined using valuation techniques which maximise the use of observable market data and rely as little as possible on entity specific estimates. If all significant inputs required to fair value an instrument are observable, the instrument is included in level 2.



for the year ended March 31, 2024

#### Note 44 - Fair Value Hierarchy (Contd..)

#### Level 3

If one or more of the significant inputs are not based on observable market data, the instrument is included in level 3. This is the case for unlisted equity securities, contingent consideration and indemnification asset in level 3.

#### Valuation technique, measurements and processes used:

i) Valuation technique used to determine fair value

Specific valuation technique used to value financial instruments include :

- the use of quoted market prices or dealer quotes for similar instruments
- the fair value if the remaining financial instruments is determined using discounted cash flow analysis.
- ii) Fair value measurements using significant unobservable inputs (Level 3)

The Following table presents the changes in level 3 items as on March 31, 2024 and March 31, 2023

|   | ₹ Lakns           |
|---|-------------------|
|   | Unlisted          |
|   | equity securities |
| As at April 01, 2022  | 2,136.64          |
| Addition during the year                                      | 1,246.47          |
| Gains/(Losses) recognized in the other comprehensive income   | 3,702.02          |
| Gains/(Losses) recognized in the statement of profit and loss | 299.39            |
| Transfer to Level 2   | (6,821.03)        |
| As at March 31, 2023  | 563.49            |
| Addition during the year                                      | -                 |
| Gains/(Losses) recognized in the other comprehensive income   | 257.39            |
| Gains/(Losses) recognized in the statement of profit and loss |                   |
| Transfer from Level 2   | 6,821.03          |
| Investment carried at cost                                    |                   |
| As at March 31, 2024  | 7,641.91          |

₹ Lakha

The fair value of above financial assets and liabilities are not materially different from their carrying value.

#### iii) Valuation processes

The fair value of unlisted equity instruments are determined using discounted cash flow analysis and price of recent investment by independent valuer.

for the year ended March 31, 2024

#### Note 44 - Fair Value Hierarchy (Contd..)

iv) Valuation inputs and relationships to fair value

The following table summarises the quantitative information about the significant unobservable inputs used in level 3 fair value measurements. See (ii) above for the valuation techniques adopted.

| Fair value as at       |                | ue as at          | Significant                 | Probability-<br>weighted range |                   |  |  |
|------------------------|----------------|-------------------|-----------------------------|--------------------------------|-------------------|--|--|
| Particulars            | March 31, 2024 | March<br>31, 2023 | unobservable inputs         | March 31, 2024                 | March<br>31, 2023 | Sensitivity  |  |
| Unquoted equity Shares | 7,641.91       | 563.49            | Earnings<br>growth rate     | 2.00%-4.00%                    | 4.00%             | Company has performed sensitivity assessment on significant unobservable inputs. The sensitivity assessment and its impact on  |  |
|                        |                |                   | Risk adjusted discount rate | 10.70%-15.84%                  | 10.90%            | <ul> <li>the fair value of investment is as under:</li> <li>a) Earning growth rate - (+/- 50 basis points): The fair value of investment would increase/ (decrease) with increase/ (decrease) in earning growth rate.</li> <li>b) Risk Adjusted discount rate - (+/- 100 basis points): The fair value of investment would increase/ (decrease) with (decrease)/ increase in risk adjusted discount rate.</li> </ul> |  |
|                        |                |                   |                             |                                |                   | The impact of the sensitivity analysis considering the change in the above unobservable inputs on the fair value of investment was not material for year ended March 31, 2024 and March 31, 2023   |  |

#### Note 45 - Capital Management

#### A Risk Management

For the purpose of the Company's capital management, capital includes issued equity capital and all other equity reserves attributable to the equity holders.

The Company monitors capital using a gearing ratio and is measured by net debt divided by total capital. The Company's net debt includes short term borrowings less cash and cash equivalents. The Company did not have any long term borrowings at any time during the year.

|                              | As at          | As at          |
|------------------------------|----------------|----------------|
| Particulars                  | March 31, 2024 | March 31, 2023 |
| Total borrowings             | 32,931.01      | 33,158.32      |
| Less: Cash and bank balances | (70,630.27)    | (65,423.77)    |
| Net debt (A)                 | -              | -              |
| Total equity (B)             | 1,29,477.18    | 1,17,844.20    |
| Gearing ratio (A/B)          | -              | -              |



for the year ended March 31, 2024

#### Note 45 - Capital Management (Contd..)

#### **B** Dividends

#### Dividends recognised for the year

| k Lakni |
|---------|
|---------|

| Particulars         | As at<br>March 31, 2024 | As at<br>March 31, 2023 |
|---------------------|-------------------------|-------------------------|
| a) Final dividend   | 12,268.18               | 2,450.85                |
| b) Interim dividend | 7,860.47                | -                       |

#### Dividends not recognised at the end of the reporting period

₹Lakhs

|   |                | ( Lanii        |
|---|----------------|----------------|
| Particulars   | As at          | As at          |
|   | March 31, 2024 | March 31, 2023 |
| In addition to the above dividends, since year end the directors have       | 9,833.69       | 12,254.27      |
| recommended the payment of a final dividend of ₹ 20/- per fully paid equity |                |                |
| share (March 31, 2023- ₹ 25/-). This proposed dividend is subject to the    |                |                |
| approval of shareholder in the ensuing annual general meeting.              |                |                |

#### Note - 46 Related party disclosures

#### (A) Name of the related parties and nature of relationship:

#### (i) Where control exists:

| Ultimate Holding Company | Amas Holdings SPF*   |
|--------------------------|--|
|                          | (Holding Company of Gulf Oil International Limited)          |
| Holding Company          | Gulf Oil International (Mauritius) Inc.                      |
|                          | Gulf Oil Middle East Limited (Cayman)                        |
|                          | [Holding Company of Gulf Oil International (Mauritius) Inc.] |
|                          | Gulf Oil International Limited (Cayman)                      |
|                          | [Holding Company of Gulf Oil Middle East Limited (Cayman)]   |

#### (ii) Other related parties with whom transactions have taken place during the year:

| Subsidiary:          | Tirex Transmission Private Limited (w.e.f October 30, 2023) (Refer no |  |
|----------------------|---|--|
| Fellow subsidiaries: | Ashok Leyland Limited   |  |
|                      | GOCL Corporation Limited  |  |
|                      | Gulf Ashley Motor Limited   |  |
|                      | Gulf Oil Argentina SA   |  |
|                      | Gulf Oil Bangladesh Limited   |  |
|                      | Gulf Oil International UK Limited                                     |  |
|                      | Gulf Oil Marine Limited   |  |
|                      | Gulf Oil Philippines Inc.   |  |
|                      | Gulf Oil Middle East Limited  |  |
|                      | GOIL International LLC  |  |
|                      | Gulf Oil Supply Company Limited                                       |  |
|                      | IDL Explosives Limited  |  |

for the year ended March 31, 2024

#### Note - 46 Related party disclosures (Contd..)

|   | PT. Gulf Oil Lubricants Indonesia                                       |
|---|---|
|   | Gulf Asia Pacific PTE Limited   |
|   | Switch Mobility Automotive Limited                                      |
|   | Indra Renewable Technologies Ltd, UK                                    |
|   | D.A.Stuart India Private Limited  |
| Associates of Holding Company:          | Hinduja Renewables Energy Private Ltd                                   |
| Associate:                              | Techperspect Software Private Limited                                   |
| (iii) Non- Executive Director           | Sanjay G Hinduja Shom A Hinduja   |
|   | Shom A Hinduja  |
| (iv) Non-Executive Independent Director | Arvind Uppal  |
|   | Manju Agarwal   |
|   | Munesh Khanna   |
| (v) Key Managerial personnel            | Ravi Chawla - Managing Director and CEO                                 |
| (vi) Other Related Parties              | Gulf Oil Lubricants India Limited Employees Group Gratuity Cum Life     |
|   | Assurance Scheme  |
|   | Gulf Oil Lubricants India Limited Employees Group Superannuation Scheme |
|   | Hinduja Foundation (w.e.f June 15, 2023)                                |
|   |   |

<sup>\*</sup>The Company has intimated Ocorian Trust (Isle Of Man) Limited as significant beneficial owner pursuant to the Companies (Significant Beneficial Owners) Amendment Rules, 2019.

# (B) Disclosure in respect of transactions which are more than 10% of the transactions of the same type with related parties and outstanding balances

| Nature of transaction Name of the Party |   | Year ended<br>March 31, 2024 | Year ended<br>March 31, 2023 |
|---|---|------------------------------|------------------------------|
| Sales of Goods & Other Income           | Ashok Leyland Limited                   | 7,723.09                     | 11,157.03                    |
|   | Gulf Oil Bangladesh Limited             | 2,856.39                     | 2,758.93                     |
|   | Gulf Oil Marine Limited                 | 3,431.53                     | 2,428.54                     |
|   | Gulf Oil Philippines Inc.               | 511.64                       | 165.76                       |
|   | Gulf Ashley Motors Limited              | 596.97                       | 391.06                       |
|   | Gulf Oil International Limited (Cayman) | -                            | 265.11                       |
|   | GOIL International LLC                  | 276.75                       | -                            |
|   | Others                                  | 929.44                       | 336.43                       |
|   | Total Sales of Goods                    | 16,325.81                    | 17,502.86                    |
| Investment in Equity Shares             | Tirex Transmission Private Limited      | 10,250.88                    | -                            |
|   | Total Investment in Equity Shares       | 10,250.88                    | -                            |
| Dividend on Equity Shares               | Gulf Oil International (Mauritius) Inc. | 14,473.30                    | 1,765.04                     |
|   | Total Dividend                          | 14,473.30                    | 1,765.04                     |
| Buyback of Shares                       | Gulf Oil International (Mauritius) Inc. | -                            | 5,510.99                     |
|   | Total Buyback of Shares                 | -                            | 5,510.99                     |



# Notes forming part of the Standalone Financial Statements for the year ended March 31, 2024

#### Note - 46 (Contd..)

| Nature of transaction         | Name of the Party                       | Year ended<br>March 31, 2024 | Year ended<br>March 31, 2023 |
|-------------------------------|---|------------------------------|------------------------------|
| Royalty                       | Gulf Oil International (Mauritius) Inc. | 3,349.91                     | 2,621.49                     |
|                               | Total Royalty                           | 3,349.91                     | 2,621.49                     |
| Purchase of Trading Goods     | Tirex Transmission Pvt Ltd              | 8.60                         | -                            |
| Recovery of Expenses          | GOIL International LLC                  | 997.88                       | -                            |
|                               | Gulf Oil International Limited (Cayman) | 195.52                       | 1,254.71                     |
|                               | Gulf Oil International UK               | 601.14                       | 608.09                       |
|                               | Gulf Oil Middle East Limited            | 32.26                        | 5.22                         |
|                               | Gulf Asia Pacific Pte Ltd               | 12.35                        | 64.63                        |
|                               | Others                                  | 7.98                         | 9.78                         |
|                               | Total Recovery of Expenses              | 1,847.13                     | 1,942.43                     |
| Reimbursement of Expenses     | Gulf Oil Middle East Limited            | 19.37                        | 17.98                        |
|                               | Gulf Oil Corporation Limited            | 15.24                        | 8.26                         |
|                               | Gulf Oil International Limited (Cayman) | 15.75                        | 2.48                         |
|                               | Others                                  | 20.52                        | -                            |
|                               | Total Reimbursement of Expenses         | 70.88                        | 28.72                        |
| Expenditure towards Corporate | Hinduja Foundation                      | 151.54                       | -                            |
| social responsibility         | Total Expenditure towards Corporate     | 151.54                       | -                            |
|                               | social responsibility                   |                              |                              |
| Contribution to Gratuity Fund | Gulf Oil Lubricants India Limited       | 127.54                       | 105.76                       |
|                               | Employees Group Gratuity Cum Life       |                              |                              |
|                               | Assurance Scheme                        |                              |                              |
| Contribution to               | Gulf Oil Lubricants India Limited       | 88.75                        | 94.91                        |
| Superannuation Fund           | Employees Group Superannuation Scheme   |                              |                              |

#### Key management personnel compensation

|                                | Year ended<br>March 31, 2024 | Year ended<br>March 31, 2023 |
|--------------------------------|------------------------------|------------------------------|
| Short - term employee benefits | 879.61                       | 654.48                       |
| Post employment benefits*      | 26.96                        | 24.51                        |
| Employee share-based payment   | -                            | -                            |
| Total Compensation             | 906.57                       | 678.99                       |

<sup>\*</sup>The above amount does not include gratuity and leave valuations as those are determined based on actuarial valuations.

#### Payments to Non- Executive directors

|              | Year ended<br>March 31, 2024 | Year ended<br>March 31, 2023 |
|--------------|------------------------------|------------------------------|
| Sitting fees | 44.00                        | 38.00                        |
| Commission   | 300.15                       | 237.00                       |

for the year ended March 31, 2024

#### Note - 46 (Contd..)

| Outstanding Balances | Name of the Party                       | As at March 31, 2024 | As at<br>March 31, 2023 |
|----------------------|---|----------------------|-------------------------|
| Trade Receivable     | Ashok Leyland Limited                   | 751.98               | 1,401.97                |
|                      | Gulf Oil International Limited (Cayman) | 177.29               | 351.77                  |
|                      | Gulf Oil Marine Limited                 | 624.76               | 71.21                   |
|                      | Gulf Oil International UK Limited       | 595.41               | 416.66                  |
|                      | Gulf Oil Bangladesh Limited             | 66.41                | 202.17                  |
|                      | GOIL International LLC                  | 648.85               | -                       |
|                      | Gulf Oil Philippines Inc.               | 373.01               | 42.06                   |
|                      | Gulf Oil Egypt                          | 67.82                | -                       |
|                      | Gulf Oil Middle East Limited            | 38.17                | -                       |
|                      | PT. Gulf Oil Lubricants Indonesia       | 221.29               | 94.90                   |
|                      | Others                                  | 367.98               | 292.89                  |
|                      | Trade Receivable                        | 3,932.97             | 2,873.63                |
| Trade Payable        | Gulf Oil International (Mauritius) Inc. | 1,597.89             | 614.56                  |
|                      | Gulf Oil Middle East Limited            | -                    | 20.67                   |
|                      | Tirex Transmission Pvt Ltd              | 5.05                 | -                       |
|                      | Trade Payable                           | 1,602.94             | 635.23                  |
| Loan to Director     | Ravi Chawla                             | 90.50                | 96.50                   |
|                      |   |                      |                         |

#### Note 47 - Current Tax and Deferred Tax

#### a. Movement of Deferred Tax Liabilities

₹Lakhs Fair Value Other Property, Plant Right of **Particulars** of equity temporary Total and Equipment use Assets instrument differences As at April 01, 2022 1,534.00 66.09 770.96 15.76 2,386.81 Charged/(credited) 204.61 53.50 127.23 to profit or loss (130.88)to other comprehensive income 847.02 847.02 As at March 31, 2023 1,403.12 913.11 975.57 69.26 3,361.06 Charged/(credited) to profit or loss (232.11)(338.82)0.01 (570.92)58.89 58.89 to other comprehensive income 972.00 636.75 69.27 As at March 31, 2024 1,171.01 2,849.03

#### b. Movement in Deferred Tax Assets

|                               |                              |                             |                      |                             | ₹ Lakhs  |
|-------------------------------|------------------------------|-----------------------------|----------------------|-----------------------------|----------|
| Particulars                   | Allowance for doubtful debts | Defined benefit obligations | Lease<br>Liabilities | Other temporary differences | Total    |
| As at April 01, 2022          | 207.51                       | 115.13                      | 820.11               | -                           | 1,142.75 |
| Credited /(Charged)           |                              |                             |                      |                             |          |
| to profit or loss             | 47.24                        | 7.11                        | 229.38               |                             | 283.73   |
| to other comprehensive income |                              | 33.01                       | _                    | _                           | 33.01    |
| As at March 31, 2023          | 254.75                       | 155.25                      | 1,049.49             |                             | 1,459.49 |



for the year ended March 31, 2024

#### Note 47 - Current Tax and Deferred Tax (Contd..)

₹Lakhs

| Particulars                   | Allowance for doubtful debts | Defined<br>benefit<br>obligations | Lease<br>Liabilities | Other temporary differences | Total    |
|-------------------------------|------------------------------|-----------------------------------|----------------------|-----------------------------|----------|
| Credited /(Charged)           |                              |                                   |                      |                             |          |
| to profit or loss             | 37.63                        | 30.13                             | (332.83)             | _                           | (265.07) |
| to other comprehensive income |                              | 57.60                             |                      | _                           | 57.60    |
| As at March 31, 2024          | 292.38                       | 242.98                            | 716.66               | -                           | 1,252.02 |

#### c. The major components of income tax expense for the year ended March 31, 2024

₹Lakhs

| Particulars                                     | Year ended     | Year ended     |
|---|----------------|----------------|
| rai uculai s                                    | March 31, 2024 | March 31, 2023 |
| Current tax                                     |                |                |
| Current tax                                     | 10,877.07      | 8,196.91       |
| Adjustments for current tax of prior periods    | (35.56)        | -              |
| Total Current Tax                               | 10,841.51      | 8,196.91       |
| Deferred Tax                                    |                |                |
| (Increase)/Decrease in deferred tax assets      | 265.07         | (283.73)       |
| Increase/(Decrease) in deferred tax liabilities | (570.92)       | 127.23         |
| Total deferred tax expense/(benefits)           | (305.85)       | (156.50)       |
| Total tax expense                               | 10,535.66      | 8,040.41       |

#### d. Reconciliation of tax expense

₹Lakhs

| Particulars   | Year ended     | Year ended     |
|---|----------------|----------------|
|   | March 31, 2024 | March 31, 2023 |
| Profit before income tax expense  | 41,345.51      | 31,270.40      |
| Tax at the Indian tax rate 25.168 % ( March 31, 2023: 25.168%)                  | 10,405.84      | 7,870.13       |
| Tax effect of amounts which are not deductible (taxable) in calculating taxable | 129.82         | 170.28         |
| income (Permanent differences)  |                |                |
| Income Tax Expense  | 10,535.66      | 8,040.41       |

#### Note 48

#### A. Reconciliation of revenue recognised with contract price.

₹Lakhs

| Particulars   | Year ended<br>March 31, 2024 | Year ended<br>March 31, 2023 |
|---|------------------------------|------------------------------|
| Contract price (Net of discounts and rebates ₹ 35,099.48 Lakhs, March 31, | 3,27,555.77                  | 2,99,146.49                  |
| 2023: ₹ 35,221.21 Lakhs)  Revenue from contract with customers            | 3,27,555.77                  | 2,99,146.49                  |

The company has not entered into any fixed price long term contract and thus the company does not have any unsatisfied performance obligation as at the year end.

for the year ended March 31, 2024

#### Note 48 (Contd..)

#### B. Disaggregation of revenue from contracts with customers

For the year ended March 31, 2024

₹Lakhs

| Particulars                                | India       | Outside<br>India | Total       |
|--|-------------|------------------|-------------|
| Revenue from contract with customers       |             |                  |             |
| Sale of goods                              | 3,07,394.55 | 20,110.07        | 3,27,504.62 |
| Sale of services                           | -           | 51.15            | 51.15       |
| Other operating revenue                    | 853.91      | -                | 853.91      |
| Total revenue from contract with customers | 3,08,248.46 | 20,161.22        | 3,28,409.68 |
| Timing of revenue recognition              |             |                  |             |
| At a point in time                         | 3,08,248.46 | 20,161.22        | 3,28,409.68 |
| Over time                                  | -           | -                | -           |

#### For the year ended March 31, 2023

₹Lakhs

| Particulars                                | India       | Outside<br>India | Total       |
|--|-------------|------------------|-------------|
| Revenue from contract with customers       |             |                  |             |
| Sale of goods                              | 2,80,953.47 | 18,049.91        | 2,99,003.38 |
| Sale of services                           |             | 143.11           | 143.11      |
| Other operating revenue                    | 763.53      | _                | 763.53      |
| Total revenue from contract with customers | 2,81,717.00 | 18,193.02        | 2,99,910.02 |
| Timing of revenue recognition              |             |                  |             |
| At a point in time                         | 2,81,717.00 | 18,193.02        | 2,99,910.02 |
| Over time                                  | -           | -                |             |

#### C. Revenue recognised in relation to contract liabilities

The following table shows how much of the revenue recognised in the current reporting period relates to carried-forward contract liabilities.

₹Lakhs

| Particulars   | Year ended<br>March 31, 2024 | Year ended<br>March 31, 2023 |
|---|------------------------------|------------------------------|
| Revenue recognised that was included in the contract liability balance at the |                              |                              |
| beginning of the period   |                              |                              |
| Advance from customer   | 1,111.39                     | 1,966.08                     |

#### Note 49

#### Disclosure as required under section 186(4) of the Companies Act, 2013:

The Company has granted loans to certain parties during the year amounting to ₹1,41,000 lakhs (March 31, 2023- ₹89,500 lakhs) and has received repayment of those loans given during the year amounting to ₹1,41,000 lakhs (March 31, 2023: ₹89,500 lakhs). The outstanding balance of such loans given as at March 31, 2024 is Nil (March 31, 2023: NIL)

The above loans were granted for working capital/ general business purposes. For Investments made by the Company, refer note 4 of the Standalone Financial Statements.



# Notes forming part of the Standalone Financial Statements for the year ended March 31, 2024

#### Note 50 - Analytical Ratios

| Sr<br>No. | Particulars                | Numerator                                  | Denominator             | ₹ Lakhs     | As at<br>March 31,<br>2024 | ₹ Lakhs     | As at<br>March 31,<br>2023 | Variance<br>% |
|-----------|----------------------------|--|-------------------------|-------------|----------------------------|-------------|----------------------------|---------------|
| a)        | Current Ratio              | Current Assets                             | Current                 | 1,82,599.00 | 1.87                       | 1,66,901.42 | 1.97                       | -5%           |
|           | _                          |  | Liabilities             | 97,430.59   |                            | 84,524.08   |                            |               |
| b)        | Debt-Equity                | Total Debt                                 | Shareholder's           | 32,931.01   | 0.25                       | 33,158.32   | 0.28                       | -10%          |
|           | Ratio                      |  | Equity                  | 1,29,477.18 |                            | 1,17,844.20 |                            |               |
| c)        | Debt Service               | Profit after                               | Finance costs           | 38,048.23   |                            | 30,955.31   |                            |               |
|           | Coverage Ratio             | tax but before                             | and Lease               | 4,142.56    | 9.18                       | 4,931.70    | 6.28                       | 46%           |
|           | (Refer Note 1)             | depreciation & amortization & finance cost | payments                |             |                            |             |                            |               |
| d)        | Return on Equity           | Net Profit after                           | Average                 | 30,809.85   |                            | 23,229.99   |                            |               |
| •         | Ratio                      | tax  | Shareholder's<br>Equity | 1,23,660.69 | 24.91                      | 1,11,057.25 | 20.92                      | 19%           |
| e)        | Inventory                  | Cost of goods                              | Average                 | 1,93,785.26 |                            | 1,86,767.49 |                            |               |
|           | turnover Ratio             | sold                                       | Inventory               | 47,804.95   | 4.05                       | 47,399.85   | 3.94                       | 3%            |
| f)        | Trade                      | Revenue from                               | Avg. Accounts           | 3,28,409.68 |                            | 2,99,910.02 |                            |               |
| ,         | Receivables turnover Ratio | operations                                 | Receivable              | 44,834.49   | 7.32                       | 37,224.34   | 8.06                       | -9%           |
| g)        | Trade payables             | Total                                      | Average Trade           | 1,94,974.16 |                            | 1,86,235.68 |                            |               |
|           | turnover Ratio             | Purchases                                  | Payables                | 44,280.19   | 4.40                       | 33,069.38   | 5.63                       | -22%          |
| h)        | Net capital                | Revenue from                               | Working Capital         | 3,28,409.68 |                            | 2,99,910.02 |                            |               |
|           | turnover Ratio             | operations                                 |                         | 85,168.41   | 3.86                       | 82,377.34   | 3.64                       | 6%            |
| i)        | Net profit Ratio           | Net Profit                                 | Revenue from            | 30,809.85   |                            | 23,229.99   |                            |               |
|           |                            |  | operations              | 3,28,409.68 | 9.38                       | 2,99,910.02 | 7.75                       | 21%           |
| j)        | Return on Capital          | Earning before                             | Capital                 | 43,906.45   |                            | 35,034.43   |                            |               |
|           | employed                   | interest and taxes                         | Employed<br>Capital     | 1,63,648.03 | 26.83                      | 1,52,628.05 | 22.95                      | 17%           |
|           |                            |  | Employed =              |             |                            |             |                            |               |
|           |                            |  | Tangible Net            |             |                            |             |                            |               |
|           |                            |  | Worth + Total           |             |                            |             |                            |               |
|           |                            |  | Debt & Deferred         |             |                            |             |                            |               |
|           |                            |  | tax liability           |             |                            |             |                            |               |
| k)        | Return on                  | Earning before                             | Average total           | 43,906.45   |                            | 35,034.43   |                            |               |
|           | investment                 | interest and taxes                         | assets                  | 2,18,803.53 | 20.07                      | 1,95,128.73 | 17.95                      | 12%           |

Note 1: Debt Service Coverage ratio has increased during the year due to decrease in Interest expenses in current year as compared to previous year.

for the year ended March 31, 2024

#### Note 51 - Other regulatory information required by Schedule III

#### (i) Details of Benami property held

No proceedings have been initiated on or are pending against the company for holding Benami property under the Benami Transactions (Prohibition) Act, 1988 (45 of 1988) and Rules made thereunder.

#### (ii) Borrowing secured against current assets

The company has borrowings from banks and financial institutions on the basis of security of current assets. The quarterly returns or statements of current assets filed by the company with banks and financial institutions are in agreement with the books of accounts.

#### (iii) Wilful defaulter

The company has not been declared wilful defaulter by any bank or financial institution or government or any government authority.

#### (iv) Relationship with struck off companies

The company has no transactions with the companies struck off under Companies Act, 2013 or Companies Act, 1956.

#### (v) Compliance with number of layers of companies

The company has complied with the number of layers prescribed under the Companies Act, 2013, read with the Companies (Restriction on no. of layers) Rules, 2017.

#### (vi) Compliance with approved scheme(s) of arrangements

The company has not entered into any scheme of arrangement which has an accounting impact on current or previous financial year.

#### (vii) Utilisation of borrowed funds and share premium

The company has not advanced or loaned or invested funds to any other person(s) or entity(ies), including foreign entities (Intermediaries) with the understanding that the Intermediary shall:

- a. directly or indirectly lend or invest in other persons or entities identified in any manner whatsoever by or on behalf of the company (Ultimate Beneficiaries) or
- b. provide any guarantee, security or the like to or on behalf of the ultimate beneficiaries

The company has not received any fund from any person(s) or entity(ies), including foreign entities (Funding Party) with the understanding (whether recorded in writing or otherwise) that the company shall:

- a. directly or indirectly lend or invest in other persons or entities identified in any manner whatsoever by or on behalf of the Funding Party (Ultimate Beneficiaries) or
- b. provide any guarantee, security or the like on behalf of the ultimate beneficiaries

#### (viii) Undisclosed income

There is no income surrendered or disclosed as income during the current or previous year in the tax assessments under the Income Tax Act, 1961, that has not been recorded in the books of account.



for the year ended March 31, 2024

#### Note 51 - Other regulatory information required by Schedule III (Contd..)

#### (ix) Details of crypto currency or virtual currency

The company has not traded or invested in crypto currency or virtual currency during the current or previous year.

#### (x) Valuation of Property, Plant and Equipment, Intangible asset and Investment property

The company has not revalued its property, Plant and Equipment (including right-of-use assets) or intangible assets or both during the current or previous year

#### (xi) Title deeds of immovable properties not held in name of the company

The title deeds of all the immovable properties (other than properties where the company is the lessee and the lease agreements are duly executed in favour of the lessee), as disclosed in notes to the financial statements, are held in the name of the Company.

#### (xii) Registration of charges or satisfaction with Registrar of Companies

There are no charges or satisfaction which are yet to be registered with the Registrar of Companies beyond the statutory period.

#### (xiii) Utilisation of borrowings availed from banks and financial institutions

The borrowings obtained by the company from banks and financial institutions have been applied for the purposes for which such loans were taken.

#### Note 52 - Expenditure towards Corporate Social Responsibility

|  |                | \ Laniis       |  |
|--|----------------|----------------|--|
| Particulars  | As at          | As at          |  |
| - I di tiodidio  | March 31, 2024 | March 31, 2023 |  |
| (a) Gross Amount required to be spent during the year                                    | 587.73         | 545.34         |  |
| (b) Opening Surplus balance if any   | 13.09          | -              |  |
| (c) Amount of expenditure incurred on  |                |                |  |
| i) Construction/acquisition of Assets  | -              | -              |  |
| ii) On purpose other than (i) above  | 587.25         | 558.43         |  |
| (d) Shortfall/(Surplus) at the end of the year   | (12.61)        | (13.09)        |  |
| (e) Total of previous years shortfall  | -              | -              |  |
| (f) Reason for Shortfall   | NA             | NA             |  |
| (g) Nature of CSR Activities Rural development, Skill development: Water conservation,   |                |                |  |
| Vocational Training & Education, Road Safety and Promoting healthcare                    |                |                |  |
| (h) Details of related party transactions in relation to Corporate Social Responsibility | 151.54         | -              |  |
| expenditure as per relevant Accounting Standards (Refer note 46)                         |                |                |  |

for the year ended March 31, 2024

Note 53 - Details of dues to MSMEs as defined under Micro, Small and Medium Enterprises Development Act, 2006 (MSMED Act), and disclosures pursuant to the MSMED Act are as follows:

|    |   |                      | ₹Lakhs                  |
|----|---|----------------------|-------------------------|
| Pa | rticulars   | As at March 31, 2024 | As at<br>March 31, 2023 |
| a. | Principal amount due to suppliers registered under the MSMED Act and remaining unpaid as at year end.   | 1,009.05             | 608.23                  |
| b. | Interest due to suppliers registered under the MSMED Act and remaining unpaid as at year end.   | -                    | 0.66                    |
| C. | Principal amounts paid to suppliers registered under the MSMED Act, beyond the appointed day during the year.   | -                    | -                       |
| d. | Interest paid, under Section 16 of MSMED Act, to suppliers registered under the MSMED Act, beyond the appointed day during the year.  | -                    | -                       |
| e. | Interest paid, other than under Section 16 of MSMED Act, to suppliers registered under the MSMED Act, beyond the appointed day during the year.   | _                    |                         |
| f. | Amount of interest due and payable for the period of delay in making payment (which has been paid but beyond the appointed day during the year) but without adding the interest specified under the MSMED Act.  | -                    | -                       |
| g. | Interest accrued and remaining unpaid at the end of the accounting year.  | -                    | 0.66                    |
| h. | Amount of further interest remaining due and payable even in the succeeding years, until such date when the interest dues above are actually paid to the small enterprise, for the purpose of disallowance of a deductible expenditure under section 23 of the MSMED Act. | 0.66                 | -                       |

#### Note 54

The Board of Directors of the Company, at its meeting held on August 27, 2023, approved the acquisition of 51% controlling stake in Tirex Transmission Private Limited (Tirex), a manufacturer of DC fast chargers for electric vehicles, for which the Company entered into share purchase cum share subscription agreement dated August 31, 2023. The consideration for acquisition of 51% stake in Tirex is ₹10,250.88 Lakhs. As per the agreement, the Company completed the above acquisition on October 30, 2023, upon fulfillment of conditions precedent to the acquisition. Accordingly, Tirex has become a subsidiary of the Company effective from October 30, 2023.

In terms of our report attached

For Price Waterhouse LLP

**Chartered Accountants** 

Jeetendra Mirchandani

Membership No. 048125

Partner

Firm Registration Number: 301112E/E300264

**Manish K Gangwal** 

Chief Financial Officer

**Shweta Gupta** 

Company Secretary

Place: Mumbai

Date: May 21, 2024

Place: Pune Date: May 21, 2024

For and on behalf of Board of Directors

Managing Director & CEO

DIN: 02808474

**Ravi Chawla** 

S.G. Hinduja Chairman

DIN: 00291692



# **Independent Auditor's Report**

To The Members of Gulf Oil Lubricants India Limited

# Report on the Audit of the Consolidated Financial Statements

#### **Opinion**

- We have audited the accompanying Consolidated Financial Statements of Gulf Oil Lubricants India Limited (hereinafter referred to as the "Holding Company") and its subsidiary company (Holding Company and its subsidiary together referred to as "the Group"), its associate Company (refer Note 52 to the attached Consolidated Financial Statements) which comprise the Consolidated Balance Sheet as at March 31, 2024, the Consolidated Statement of Profit and Loss (including Other Comprehensive Income), the Consolidated Statement of Changes in Equity and the Consolidated Statement of Cash Flows for the year then ended, and notes to the Consolidated Financial Statements, including a summary of material accounting policy information and other explanatory information (hereinafter referred to as "the Consolidated Financial Statements").
- 2. In our opinion and to the best of our information and according to the explanations given to us, the aforesaid Consolidated Financial Statements give the information required by the Companies Act, 2013 ("the Act") in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India, of the consolidated state of affairs of the Group and its associate Company as at March 31,

2024, and consolidated total comprehensive income (comprising of profit and other comprehensive income), consolidated changes in equity and its consolidated cash flows for the year then ended.

#### **Basis for Opinion**

We conducted our audit in accordance with the Standards on Auditing (SAs) specified under Section 143(10) of the Act. Our responsibilities under those Standards are further described in the "Auditor's Responsibilities for the Audit of the Consolidated Financial Statements" section of our report. We are independent of the Group and its associate Company in accordance with the ethical requirements that are relevant to our audit of the Consolidated Financial Statements in India in terms of the Code of Ethics issued by the Institute of Chartered Accountants of India and the relevant provisions of the Act, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained and the audit evidence obtained by the other auditor in terms of their report referred to in sub-paragraph 14 of the Other Matters section below is sufficient and appropriate to provide a basis for our opinion.

#### **Key Audit Matters**

4. Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the Consolidated Financial Statements of the current period. This matter were addressed in the context of our audit of the Consolidated Financial Statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matter.

#### Key audit matter

# Estimation of year-end secondary trade accruals towards rebates and discounts [Refer to notes 2.3 (B) and 28 to the Consolidated Financial Statements]

Revenue from sale of goods is measured net of rebates and discounts given to customers on the Holding Company's sales.

#### How our audit addressed the key audit matter

#### Our procedures included the following:

 Understood and evaluated the design and tested the operating effectiveness of the controls over calculation and completeness of recording of the secondary trade accruals.

#### Key audit matter

The provision for rebates and discounts relating to secondary sales (i.e. sales made by the Holding Company's distributors/ retailers to their customers) ("the secondary trade accruals towards rebates and discounts") has been considered as a key audit matter as it's computation involves estimation and judgment in determination of the likelihood of the amount at which these are expected to be settled and the amount of secondary trade accruals as at March 31, 2024 is material to the Consolidated Financial Statements.

The estimation of the year-end secondary trade accruals towards rebates and discount requires evaluation of various schemes for rebates and discounts, which are often revised considering the market and competitive factors.

Management of the Holding Company considers historical and secondary sales forecast for the respective schemes to determine the likely amount at which the secondary trade accruals are expected to be settled.

#### How our audit addressed the key audit matter

- Verified Holding Company management's calculations for the secondary trade accruals in respect of relevant schemes and validated the information and assessed the reasonableness of assumptions used by the management in determining the amount of accruals as at the year end.
- Assessed the reasonableness of estimates made by the Holding Company for secondary trade accruals by comparing the provisions recognised in earlier periods with the subsequent claims settled by the Holding Company and checked that there were no significant adjustments to the estimates made in the past.
- Verified the credit notes for rebates and discounts issued subsequent to the balance sheet date to assess the reasonableness of the amounts recognised and to identify any significant unaccounted secondary trade accruals.

Based on the above procedures performed, we considered the management's estimate for the year-end secondary trade accruals towards rebates and discounts to be reasonable.

#### Other Information

5. The Holding Company's Board of Directors is responsible for the other information. The other information comprises the information included in the annual report but does not include the Consolidated Financial Statements and our auditor's report thereon. The annual report is expected to be made available to us after the date of this auditor's report.

Our opinion on the Consolidated Financial Statements does not cover the other information and we will not express any form of assurance conclusion thereon.

In connection with our audit of the Consolidated Financial Statements, our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the Consolidated Financial Statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

When we read the annual report, if we conclude that there is a material misstatement therein, we are required to communicate the matter to those charged with governance and take appropriate action as applicable under the relevant laws and regulations.

# Responsibilities of Management and those Charged with Governance for the Consolidated Financial Statements

The Holding Company's Board of Directors is responsible for the preparation and presentation of these Consolidated Financial Statements in terms of the requirements of the Act that give a true and fair view of the consolidated financial position, consolidated financial performance and consolidated cash flows, and changes in equity of the Group including its associate company in accordance with the accounting principles generally accepted in India, including the Accounting Standards specified under Section 133 of the Act. The respective Board of Directors of the Companies included in the Group and of its associate company are responsible for maintenance of adequate accounting records in accordance with the provisions of the Act for safeguarding the assets of the Group and for preventing and detecting frauds and other irregularities; selection and application of appropriate accounting policies; making judgments and estimates that are reasonable and prudent; and the design, implementation and maintenance of adequate internal financial controls, that were operating effectively for ensuring accuracy and completeness of the accounting records, relevant to the preparation and presentation of the Consolidated



Financial Statements that give a true and fair view and are free from material misstatement, whether due to fraud or error, which have been used for the purpose of preparation of the Consolidated Financial Statements by the Directors of the Holding Company, as aforesaid.

- 7. In preparing the Consolidated Financial Statements, the respective Board of Directors of the companies included in the Group and of its associate company are responsible for assessing the ability of the Group and of its associate company to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.
- The respective Board of Directors of the company included in the Group and of its associate company are responsible for overseeing the financial reporting process of the Group and of its associate company.

# **Auditor's Responsibilities for the Audit of the Consolidated Financial Statements**

- 9. Our objectives are to obtain reasonable assurance about whether the Consolidated Financial Statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not a guarantee that an audit conducted in accordance with SAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these Consolidated Financial Statements.
- 10. As part of an audit in accordance with SAs, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:
  - Identify and assess the risks of material misstatement of the Consolidated Financial Statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery,

- intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances. Under Section 143(3)(i) of the Act, we are also responsible for expressing our opinion on whether the Holding Company has adequate internal financial controls with reference to Consolidated Financial Statements in place and the operating effectiveness of such controls.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the ability of the Group and its associate company to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the Consolidated Financial Statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group and its associate company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the Consolidated Financial Statements, including the disclosures, and whether the Consolidated Financial Statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group and its associate company to express an opinion on the Consolidated Financial Statements. We are responsible for the direction, supervision and performance of the audit of the financial statements of such entity included in the Consolidated Financial Statements of which we

are the independent auditor. For the other entities included in the Consolidated Financial Statements, which have been audited by other auditors, such other auditor remain responsible for the direction, supervision and performance of the audit carried out by them. We remain solely responsible for our audit opinion.

- 11. We communicate with those charged with governance of the Holding Company included in the Consolidated Financial Statements of which we are the independent auditor regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.
- 12. We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.
- 13. From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the Consolidated Financial Statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

#### **Other Matters**

14. We did not audit the standalone financial statements of one subsidiary, whose financial statements reflect total assets of ₹9,652.37 Lakhs and net assets of ₹8,487.76 Lakhs as at March 31, 2024, total revenue of ₹ 1,716.82 Lakhs, total comprehensive income (comprising of profit and other comprehensive income) of ₹378.28 Lakhs and net cash outflows amounting to ₹ (6,401.66) Lakhs for the period from November 01, 2023 to March 31, 2024, as considered in the Consolidated Financial Statements. The Consolidated Financial Statements also include the Group's share of total comprehensive income (comprising of loss and other comprehensive income) of ₹ (18.85) Lakhs for the year ended March 31, 2024 as considered in the Consolidated Financial

Statements, in respect of one associate company whose financial statements have not been audited by us. These financial statements have been audited by other auditors whose reports have been furnished to us by the Management, and our opinion on the Consolidated Financial Statements insofar as it relates to the amounts and disclosures included in respect of the subsidiary and associate company and our report in terms of sub-section (3) of Section 143 of the Act including report on Other Information insofar as it relates to the aforesaid subsidiary and associate company, is based solely on the reports of the other auditors.

Our opinion on the Consolidated Financial Statements, and our report on Other Legal and Regulatory Requirements below, is not modified in respect of the above matters with respect to our reliance on the work done and the report of the other auditors.

# Report on Other Legal and Regulatory Requirements

- 15. As required by paragraph 3(xxi) of the Companies (Auditor's Report) Order, 2020 ("CARO 2020"), issued by the Central Government of India in terms of sub-section (11) of Section 143 of the Act, we report that there are no qualifications or adverse remarks included by the respective auditors in their CARO 2020 reports issued in respect of the standalone financial statements of the companies which are included in these Consolidated Financial Statements. The CARO 2020 issued by the Central Government of India in terms of sub-section (11) of Section 143 of the Act is not applicable to its associate company included in these Consolidated Financial Statements.
- 16. As required by Section 143(3) of the Act, we report, to the extent applicable, that:
  - (a) We have sought and obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purposes of our audit of the aforesaid Consolidated Financial Statements.
  - (b) In our opinion, proper books of account as required by law relating to preparation of the aforesaid Consolidated Financial Statements have been kept so far as it appears from our examination of those books and the reports of the other auditor except for the matters stated in paragraph 16(h)(vi) below on reporting under



- Rule 11 (g) of the Companies (Audit and Auditors) Rules, 2014 (as amended) ('the Rules').
- (c) The Consolidated Balance Sheet, the Consolidated Statement of Profit and Loss (including other comprehensive income), the Consolidated Statement of Changes in Equity and the Consolidated Statement of Cash Flows dealt with by this Report are in agreement with the relevant books of account and records maintained for the purpose of preparation of the Consolidated Financial Statements.
- (d) In our opinion, the aforesaid Consolidated Financial Statements comply with the Accounting Standards specified under Section 133 of the Act.
- (e) On the basis of the written representations received from the directors of the Holding Company as on March 31, 2024, taken on record by the Board of Directors of the Holding Company and the reports of the statutory auditor of its subsidiary company and associate company incorporated in India, none of the directors of the Group Companies and its associate company incorporated in India is disqualified as on March 31, 2024 from being appointed as a director in terms of Section 164(2) of the Act.
- (f) With respect to the maintenance of accounts and other matters connected therewith, reference is made to our remarks in paragraph 16(b) above on reporting under Section 143(3)(b) and paragraph 16(h)(vi) below on reporting under Rule 11(g) of the Rules.
- (g) With respect to the adequacy of internal financial controls with reference to Consolidated Financial Statements of the Group and the operating effectiveness of such controls, refer to our separate report in "Annexure A".
- (h) With respect to the other matters to be included in the Auditor's Report in accordance with Rule 11 of the Companies (Audit and Auditor's) Rules, 2014, in our opinion and to the best of our information and according to the explanations given to us:
  - The Consolidated Financial Statements disclose the impact of pending litigations on the consolidated financial position of the Group and its associate company
     Refer Note 39 to the Consolidated Financial Statements.

- ii. The Group and its associate company did not have any long-term contracts including derivative contracts as at March 31, 2024 for which there were any material foreseeable losses.
- iii. There has been no delay in transferring amounts required to be transferred to the Investor Education and Protection Fund by the Holding Company. There were no amounts which were required to be transferred to the Investor Education and Protection Fund by the subsidiary and associate company incorporated in India during the year.
- iν The respective Managements of the Holding Company and its subsidiary company and associate company which are companies incorporated in India whose financial statements have been audited under the Act have represented to us and the other auditor of such subsidiary and associate company respectively that, to the best of their knowledge and belief, as disclosed in the note 51(vii) to the consolidated financial statements, no funds (which are material either individually or in the aggregate) have been advanced or loaned or invested (either from borrowed funds or share premium or any other sources or kind of funds) by the Company or such subsidiary and associate to or in any other person or entity, including foreign entity ("Intermediaries"), with the understanding, whether recorded in writing or otherwise, that the Intermediary shall, directly or indirectly, lend or invest in other person or entity identified in any manner whatsoever by or on behalf of the Company or such subsidiary and associate company ("Ultimate Beneficiaries") or provide any guarantee, security or the like on behalf of the Ultimate Beneficiaries.
  - (b) The respective Managements of the Holding Company and its subsidiary and associate company which is a company incorporated in India whose financial statements have been audited

under the Act have represented to us and the other auditor of such subsidiary company and associate company respectively that, to the best of their knowledge and belief, as disclosed in the note 51(vii) to the consolidated financial statement, no funds (which are material either individually or in the aggregate) have been received by the Company or such subsidiary and associate company from any person or entity, including foreign entity ("Funding Parties"), with the understanding, whether recorded in writing or otherwise, that the Company or such associate company shall, directly or indirectly, lend or invest in other person or entity identified in any manner whatsoever by or on behalf of the Funding Party ("Ultimate Beneficiaries") or provide any guarantee, security or the like on behalf of the Ultimate Beneficiaries.

- (c) Based on the audit procedures, that has been considered reasonable and appropriate in the circumstances, performed by us and those performed by the other auditor of the subsidiary and associate company which is a company incorporated in India whose financial statements have been audited under the Act, nothing has come to our or other auditor notice that has caused us or the other auditor to believe that the representations under sub-clause (i) and (ii) of Rule 11(e) contain any material misstatement.
- The dividend declared and paid during the year by the Holding Company is in compliance with Section 123 of the Act. The subsidiary and associate company has not declared or paid any dividend during the year.
- vi. Based on our examination, which included test checks and that performed by the statutory auditor of the subsidiary Company and associate Company which

are companies incorporated in India whose financial statements have been audited under the Act, the Group and its associate Company has used accounting software for maintaining its books of account which has a feature of recording audit trail (edit log) facility and that has operated throughout the year for all relevant transactions, except in the case of one of its accounting software that the audit log is not maintained for any direct database changes and in case of certain specific access in that software, the application does not have the feature of recording the premodification value of the changes made to all relevant transactions. With respect to two other accounting software used by the Group and its associate company, the audit trail feature was not available for part of the year. Further during the course of our audit, other than instances where audit trail feature not available as above, we and the respective auditors of the above referred subsidiary Company and associate Company, did not notice any instance of audit trail feature being tampered with.

17. The Group has paid/ provided for managerial remuneration in accordance with the requisite approvals mandated by the provisions of Section 197 read with Schedule V to the Act. The provisions of Section 197 read with Schedule V to the Act are applicable only to public companies. Accordingly, reporting under Section 197(16) of the Act is not applicable to its associate company.

#### For Price Waterhouse LLP

Firm Registration Number: 301112E/ E300264 Chartered Accountants

#### Jeetendra Mirchandani

Partner

Membership Number: 048125

UDIN: 24048125BKGOUI6178

Place: Pune Date: May 21, 2024



# **Annexure A to Independent Auditor's Report**

Referred to in paragraph 16(g) of the Independent Auditor's Report of even date to the members of Gulf Oil Lubricants India Limited on the consolidated financial statements for the year ended March 31, 2024

# Report on the Internal Financial Controls with reference to Consolidated Financial Statements under clause (i) of sub-section 3 of Section 143 of the Act

In conjunction with our audit of the Consolidated Financial Statements of the Company as of and for the year ended March 31, 2024, we have audited the internal financial controls with reference to financial statements of Gulf Oil Lubricants India Limited (hereinafter referred to as "the Holding Company") and its subsidiary company, which are companies incorporated in India, as of that date. Reporting under Clause (i) of sub-section 3 of Section 143 of the Act in respect of the adequacy of the internal financial controls with reference to financial statements is not applicable to the associate company incorporated in India namely Techperspect Software Private Limited (Associate Company) pursuant to MCA notification GSR 583(E) dated 13 June 2017.

# Management's Responsibility for Internal Financial Controls

The respective Board of Directors of the Holding Company and its subsidiary company to whom reporting under clause (i) of sub section 3 of Section 143 of the Act in respect of the adequacy of the internal financial controls with reference to financial statements is applicable, are responsible for establishing and maintaining internal financial controls based on internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note on Audit of Internal Financial Controls Over Financial Reporting ("the Guidance Note") issued by the Institute of Chartered Accountants of India ("ICAI"). These responsibilities include the design, implementation and maintenance of adequate internal financial controls that were operating effectively for ensuring the orderly and efficient conduct of its business, including adherence to the respective company's policies, the safeguarding of its assets, the prevention and detection of frauds

and errors, the accuracy and completeness of the accounting records, and the timely preparation of reliable financial information, as required under the Act.

#### **Auditor's Responsibility**

- Our responsibility is to express an opinion on the Company's internal financial controls with reference to financial statements based on our audit. We conducted our audit in accordance with the Guidance Note issued by the ICAI and the Standards on Auditing deemed to be prescribed under Section 143(10) of the Companies Act, 2013, to the extent applicable to an audit of internal financial controls, both applicable to an audit of internal financial controls and both issued by the ICAI. Those Standards and the Guidance Note require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether adequate internal financial controls with reference to financial statements was established and maintained and if such controls operated effectively in all material respects.
- 4. Our audit involves performing procedures to obtain audit evidence about the adequacy of the internal financial controls system with reference to financial statements and their operating effectiveness. Our audit of internal financial controls with reference to financial statements included obtaining an understanding of internal financial controls with reference to financial statements, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error.
- We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion on the Holding Company's internal financial controls system with reference to consolidated financial statements.

# Meaning of Internal Financial Controls with reference to financial statements

A Company's internal financial control with reference to financial statements is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A Company's internal financial control with reference to financial statements includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorisations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorised acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

# Inherent Limitations of Internal Financial Controls with reference to financial statements

7. Because of the inherent limitations of internal financial controls with reference to financial statements, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may occur and not be detected. Also, projections of any evaluation of the internal financial controls with reference to financial statements to future periods are subject to the risk that the internal financial control with reference to financial statements may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

#### **Opinion**

8. In our opinion, the Holding Company and its subsidiary company, which is a company incorporated in India, have in all material respects, an adequate internal financial controls system with reference to financial statements and such internal financial controls with reference to financial statements were operating effectively as at March 31, 2024, based on the internal control over financial reporting criteria established by the Company considering the essential components of internal control stated in the Guidance Note issued by the ICAI.

#### Other Matters

9. Our aforesaid reports under Section 143(3)(i) of the Act on the adequacy and operating effectiveness of the internal financial controls with reference to financial statements in so far as it relates to one subsidiary company which is a company incorporated in India, is based on the corresponding reports of the auditors of such company incorporated in India. Our opinion is not modified in respect of this matter.

#### For Price Waterhouse LLP

Firm Registration Number: 301112E/ E300264 Chartered Accountants

#### Jeetendra Mirchandani

Partner

Membership Number: 048125

UDIN: 24048125BKGOUI6178

Place: Pune

Date: May 21, 2024