



Motor Vehicle Purchase Agreement Vehicle Configuration

Customer	Description	Total in USD
Kyle D Wall	Model S 90D	\$85,000.00
1850 Industrial St. 705	Dual Motor All Wheel Drive	-
Los Angeles, CA 90021	Range Upgrade	\$3,000.00
(225) 394-1289	Deep Blue Metallic Paint	\$1,000.00
darker1@gmail.com	All Glass Panoramic Roof	\$1,500.00
VIN 5YJSA1E21FF110815	19" Wheels	-
Reservation RN7097592	Black Next Generation Seats	\$2,500.00
Order Payment \$2,500.00	Piano Black Décor	-
Accepted by Customer on 9/25/2015 1:30:30 PM	White Alcantara Headliner	-
	Supercharger Enabled	-
	Autopilot	\$2,500.00
	Ultra High Fidelity Sound	\$2,500.00
	Subzero Weather Package	\$1,000.00
Subtotal		\$99,000.00
Destination and Doc Fee		\$1,200.00
Order Modification Fee		0.00
Total		\$100,200.00

Price indicated does not include taxes and governmental fees, which will be calculated as your delivery date nears. You will be responsible for these additional taxes and fees.



Motor Vehicle Purchase Agreement Final Price Sheet

DATE OF AGREEMENT:	October 24, 2015
BUYER'S AND CO-BUYER'S NAME AND ADDRESS:	SELLER'S NAME AND ADDRESS:
Kyle D Wall 1850 Industrial St., 705 Los Angeles, CA 90021	Tesla Motors, Inc. 3500 Deer Creek Road Palo Alto, CA 94304
VEHICLE TO BE DELIVERED ON OR ABOUT:	10/24/2015

DESCRIPTION OF PROPERTY						
New/Used	Year	Make	Model	Style	Vehicle Identification Number	ODO Mileage
New	2015	TESLA	Model S 90D	4-DR	5YJSA1E21FF110815	000050

PURCHASE PRICE	
1. Total Cash Price	
A. Cash price of motor vehicle, options, accessories and fees. (See attached Vehicle Configuration for itemization.)	\$ 100,200.00 (A)
B. Other _____	\$ _____ (B)
C. Other Referral Credit _____	\$ -1,000.00 (C)
D. Subtotal of Taxable Items (A through C)	\$ 99,200.00 (D)
E. Sales Tax	\$ 8,928.00 (E)
Total Cash Price (D through E)	\$ 108,128.00 (1)
2. Amounts Paid to Government Agencies*	
A. Vehicle License Fees	\$ 645.00 (A)
B. Registration/Transfer/Titling Fees	\$ 81.00 (B)
C. Tire Fee	\$ 7.00 (C)
D. Other _____	\$ 0.00 (D)
E. Other _____	\$ 0.00 (E)
Total Government Fees (A through E)	\$ 733.00 (2)
3. Subtotal (1 through 2)	\$ 108,861.00 (3)
4. Total Credits	
A. Order Payment	\$ 2,500.00 (A)
B. Value of Tesla Trade-In Vehicle (see Trade-in Annex)	\$ 2,250.00 (B)
C. Other Amount Payable From Tesla Financing _____	\$ 89,280.00 (C)
D. Order Modification Fee Credit	\$ 0.00 (D)
Total Credits (A through D)	\$ 94,030.00 (4)
5. Amount Due from Buyer (3 through 4)	\$ 14,831.00 (5)

* Seller may retain or receive part of the amounts paid to others.

Auto Broker Fee: This transaction is not subject to a fee received by an auto broker from Seller unless this box is checked:

☐ If checked, name of auto broker receiving fee: n/a



Payment Instructions

Electronic Check

The easiest way to pay for your Model S is by electronic check, also known as ACH. Prior to delivery, you'll be invited by email to make your payment on our website.

To make a payment now, please sign in to your My Tesla account at this web address:

<http://www.teslamotors.com/mytesla>

Wire Transfer

Please include your name and your order number (RN7097592) when paying by wire transfer.

Bank Name Wells Fargo Bank, N.A.

Bank Address 420 Montgomery
San Francisco, CA 94104

Account Name Tesla Motors Inc.

Account # 4000118323

ABA/Routing # 121000248

Note *Your name*, RN7097592



TRADE-IN ANNEX

BUYER INFORMATION

Buyer/Co-Buyer Name & Address	Home Phone	Work Phone
Kyle Wall		
1850 Industrial St., 705 Los Angeles, CA 90021	VIN (Vehicle to be Purchased) 5YJSA1E21FF110815	

TRADE-IN VEHICLE INFORMATION

Description of Trade-In Vehicle					
Year	Make	Model	Color	Vehicle Identification Number	ODO Mileage
2006	Volkswagen	Jetta Sedan	Black	3VWRF71K96M690073	116,000

Trade-In Value	Date of Appraisal:	10/23/2015
A. Trade-In Value	\$	2,250.00 (A)
B. Less Prior Credit or Lease Balance paid to _____	\$	0.00 (B)
C. Net Trade-In Value (A less B) (indicate if a negative number)	\$	2,250.00 (C)

Terms & Conditions

Subject to the terms and conditions herein, Tesla Motors, Inc. (Tesla, us, we, our) will apply the positive amount credited as Net Trade-In Value (Item C above) toward the purchase price of the Vehicle to be Purchased. If the Trade-In Vehicle will not be delivered to Tesla until delivery of the Vehicle to be Purchased to Buyer (you, your), the Trade-In Vehicle may be reappraised by us at that time. The reappraised value shall determine the value of the "Tesla Vehicle Trade-In" indicated as a credit on your Motor Vehicle Purchase Agreement or Contract (Purchase Agreement). If the reappraised value is lower than the Net Trade-In Value set forth above, and such lower value is not due to damage, alteration or deterioration to the Trade-In Vehicle incurred after the original valuation, you may cancel your Purchase Agreement, provided title in the Vehicle to be Purchased has not been transferred to you. You agree to deliver to us satisfactory evidence of clear title to the Trade-In Vehicle at the time you deliver the Trade-In Vehicle to us, which shall constitute part of the consideration for the Vehicle to be Purchased. We have the right to sell the Trade-In Vehicle upon delivery of the certificate of title to us, in addition to other rights your Purchase Agreement gives us. You warrant that you have good and marketable title to the Trade-In Vehicle, and that it is free and clear of all liens and encumbrances (unless disclosed in Item B above). In the event it is determined that there is/are any outstanding liens or encumbrances against the title (other than as disclosed in Item B above), you agree to be solely responsible for, and to pay any additional amounts necessary, to satisfy such liens or encumbrances. You further warrant that the title for the Trade-In Vehicle is not branded, and that the Trade-In Vehicle was not (1) previously used as a police or taxi vehicle, (2) a salvage or flood damaged vehicle, (3) reconstructed, or subject to any other condition that would adversely affect the value of the Trade-In Vehicle, except as otherwise disclosed to us.

By signing below, the undersigned parties hereby agree to the terms and conditions herein and agree that this Trade-In Annex is hereby incorporated into the Purchase Agreement executed between the undersigned parties with respect to the Vehicle to be Purchased identified above.

Conditional Sale Contract and Security Agreement

Seller Name and Address
Tesla Motors Inc
3500 Deer Creek Rd
Palo Alto, CA 94304

Buyer and Co-Buyer Name(s) and Address(es)
KYLE WALL
1850 INDUSTRIAL ST. #705
LOS ANGELES, CA 90021

Contract No. 1218480/15092411
Date 10/24/2015

Dealer # _____ ROS# _____ Stock # _____

Primary use of the vehicle is personal, family, or household use unless otherwise indicated: ☐ Primary use is business, commercial or agricultural purpose.

Truth-In-Lending Disclosure

Annual Percentage Rate The cost of your credit as a yearly rate.	Finance Charge The dollar amount the credit will cost you.	Amount Financed The amount of credit provided to you or on your behalf.	Total of Payments The amount you will have paid when you have made all scheduled payments.	Total Sale Price The total cost of your purchase on credit, including your down payment of
2.59 %	\$ 7,316.64	\$ 89,280.00	\$ 96,596.64	\$ 19,581.00 \$ 116,177.64

Payment Schedule. Your payment schedule is:

(e) means estimate

No. of Payments	Amount of Payments	When Payments are Due
72	\$ 1,341.62	Monthly, beginning on 12/8/2015.
N/A	\$ N/A	NOT APPLICABLE
N/A	\$ N/A	NOT APPLICABLE
N/A	\$ N/A	NOT APPLICABLE
N/A	\$ N/A	NOT APPLICABLE

Security. You are giving us a security interest in the Property purchased.

Late Charge. If all or any portion of a payment is not paid within 10 days of its due date, you will be charged a late charge of 5% of the unpaid amount of the payment due.

Prepayment. If you pay off this Contract early, you will not have to pay a penalty.

Contract Provisions. You can see the terms of this Contract for any additional information about nonpayment, default, any required repayment before the scheduled date, and prepayment refunds and penalties.

Description of Property

New/Used	Year	Make	Model	Style	Vehicle Identification Number	Odometer Mileage
New	2015	TESLA	MODEL S 90D	4-DR	5YJSA1E21FF110815	50

Trade-In Description; Payoff Accuracy; Agreement

Trade-In Vehicle:

2006 VOLKSWAGEN JETTA SEDAN
Year Make Model
116000 3VWRF71K96M690073
Odometer VIN

The payoff amount of your trade-in is shown in 6.B. of the Itemization of Amount Financed on Page 2. We relied on information from you and/or the lienholder or lessor of your trade-in vehicle to arrive at the amount shown in 6.B. You understand the payoff amount is an estimate. You agree that if the actual payoff amount is greater than the payoff amount shown in 6.B. you will pay us the difference if we ask for it. If the actual payoff amount is less than the amount shown in 6.B. we will refund to you any overage we receive from your prior lienholder or lessor. Subject to the NOTICE in the "Owner Agreement" section of this Contract, any assignee of this Contract will not be obligated to pay the amount shown in 6.B. or any refund.

Rejection of Arbitration

Checking the following box will not affect the terms under which we will finance and sell the Property or any of the terms of this Contract, except that the arbitration provision will not be a part of this Contract:

☐ You reject the arbitration provision of this Contract.

Important Notices

Seller Assisted Loans.

You may be required to pledge security for the loan. You will be obligated for the installment payments on both this Conditional Sales Contract and the Loan.

Lender on loan N/A

Amount \$ N/A Finance Charge \$ N/A
Total \$ N/A Payable in N/A installments of
\$ N/A of loan proceeds included
in item 6.D. of the Itemization of Amount Financed on Page 2.

Auto Broker Fee.

If the Vehicle is new, this transaction is not subject to a fee received by an auto broker from us unless this box is checked:

☐ Name of auto broker receiving fee:
N/A

Buyer:
KYLE WALL

Co-Buyer:
N/A

Itemization of Amount Financed (Seller may retain or receive part of the amounts paid to others.)**1. Cash Price Itemization****A. Cash Price (excluding items 1.B to L.3)**

1. Cash Price of Vehicle	\$ 99,200.00	\$ 99,200.00
2. Cash Price of Accessories	\$ 0.00	
3. Other <u>N/A</u>	\$ 0.00	
<u>N/A</u>	\$ 0.00	

B. Document Processing Charge (not a governmental fee)

\$ 0.00

C. Emissions Testing Charge (not a governmental fee)

\$ 0.00

D.1 (Optional) Theft Deterrent Device paid to N/A

\$ 0.00

D.2 (Optional) Theft Deterrent Device paid to N/A

\$ 0.00

D.3 (Optional) Theft Deterrent Device paid to N/A

\$ 0.00

E.1 (Optional) Surface Protection Product paid to N/A

\$ 0.00

E.2 (Optional) Surface Protection Product paid to N/A

\$ 0.00

F. EV Charging Station paid to N/A

\$ 0.00

G. Sales Tax (on taxable items in A through F.)

\$ 8,928.00

H. Electronic Vehicle Registration or Transfer Charge (not a governmental fee) paid to Seller

\$ 0.00

I.1 (Optional) Service Contract paid to N/A

\$ 0.00

I.2 (Optional) Service Contract paid to N/A

\$ 0.00

I.3 (Optional) Service Contract paid to N/A

\$ 0.00

I.4 (Optional) Service Contract paid to N/A

\$ 0.00

I.5 (Optional) Service Contract paid to N/A

\$ 0.00

J. Prior Credit or Lease Balance paid to N/A

(e)

\$ 0.00

(see down payment and trade-in calculation)

K. Optional Gap Waiver paid to N/A

\$ 0.00

L.1 (Optional) Used Vehicle Contract Cancellation Option Agreement

\$ 0.00

L.2 Other paid to N/A for N/A

\$ 0.00

L.3 Other paid to N/A for N/A

\$ 0.00

M. Total Cash Price (A through L.3)

\$ 108,128.00(1)

2. Amounts Paid to Public Officials**A. License Fees**

\$ 645.00

B. Registration/Transfer/Titling Fees

\$ 81.00

C. California Tire Fees

\$ 7.00

D. Other N/A

\$ 0.00

Total Official Fees (A through D)

\$ 733.00(2)

3. Amount Paid to Insurance Companies (See Statement of Insurance, Totals (1) and (2))

\$ 0.00(3)

4. ☐ State Emissions Certification Fee or ☐ State Exemption Fee (Paid to State)

\$ 0.00(4)

5. Subtotal (1 through 4)

\$ 108,861.00(5)

6. Total Downpayment**A. Agreed Trade-In Value**

\$ 2,250.00

B. Less Prior Credit or Lease Balance (e)

\$ 0.00

C. Net Trade-In (A less B) (indicate if a negative number)

\$ 2,250.00

D. Deferred Downpayment

\$ 0.00

E. Manufacturer's Rebate

\$ 0.00

F. Other N/A

\$ 0.00

G. Cash

\$ 17,331.00

Total Downpayment (C through G)

\$ 19,581.00(6)

(If negative, enter zero on line 6 and enter the amount less than zero as a positive number on line 1.J. above)

7. Prepaid Finance Charge

\$ 0.00(7)

8. Amount Financed (5 less 6 and 7)

\$ 89,280.00(8)

Statement of Insurance

NOTICE. No person is required as a condition precedent to financing the purchase of an automobile that any insurance be negotiated or purchased through a particular insurance agent or broker.

You must insure the Vehicle and other property securing this Contract. See the "Property Insurance" section on Page 5 of this Contract. You are not required to provide any other insurance.

Property Insurance

	Term	Premium
\$ <u>N/A</u> Ded. Comp., Fire & Theft	<u>N/A</u> Mos. \$	<u>N/A</u>
\$ <u>N/A</u> Ded. Collision	<u>N/A</u> Mos. \$	<u>N/A</u>
Bodily Injury \$ <u>N/A</u> limits	<u>N/A</u> Mos. \$	<u>N/A</u>
Property Damage \$ <u>N/A</u> limits	<u>N/A</u> Mos. \$	<u>N/A</u>
Medical <u>N/A</u>	<u>N/A</u> Mos. \$	<u>N/A</u>
<u>N/A</u>	<u>N/A</u> Mos. \$	<u>N/A</u>
Total Property Insurance Premiums	\$	<u>N/A</u> (1)

UNLESS A CHARGE IS INCLUDED IN THIS AGREEMENT FOR PUBLIC LIABILITY OR PROPERTY DAMAGE INSURANCE, PAYMENT FOR SUCH COVERAGE IS NOT PROVIDED BY THIS AGREEMENT.

You may buy the required Property Insurance from any company reasonably acceptable to us.

Buyer [Signature]
Co-Buyer [Signature]
Seller [Signature]

If you purchase any optional credit insurance, then policies or certificates from the insurer will describe the terms and conditions.

Application for Optional Credit Insurance

- ☐ Credit life: ☐ Buyer ☐ Co-Buyer ☐ Joint
☐ Credit disability (Buyer)

	Term	Exp.	Premium
Credit life: <u>N/A</u> Mos. <u>N/A</u>	<u>N/A</u>	<u>N/A</u>	\$ <u>N/A</u>
Credit disability: <u>N/A</u> Mos. <u>N/A</u>	<u>N/A</u>	<u>N/A</u>	\$ <u>N/A</u>
Total credit insurance premiums	\$	<u>N/A</u> (2)	
Name of insurance company	<u>N/A</u>		

Address (home office) N/A

Credit insurance is not required to obtain credit and is not a factor in our credit decision. We will not provide it unless you sign and agree to pay the additional premium. If you want such insurance, we will obtain it for you (if you qualify for coverage). We have quoted above ONLY the coverages you have chosen to purchase.

You are applying for the credit insurance marked above. Your signature below means that you agree that: 1. You are not eligible for insurance if you have reached your 65th birthday. 2. You are not eligible for disability insurance unless you are working at least 30 hours a week for wages or profit on the Effective Date. 3. Only the Buyer, not the Co-Buyer, is eligible for disability insurance. **DISABILITY INSURANCE MAY NOT COVER CONDITIONS FOR WHICH YOU HAVE SEEN A DOCTOR OR CHIROPRACTOR IN THE LAST 6 MONTHS. REFER TO THE "TOTAL DISABILITIES NOT COVERED" SECTION IN YOUR POLICY FOR DETAILS.**

Sign if you want to buy credit insurance.

10/24/2015	Buyer KYLE WALL	Age
Date		
N/A	Co-Buyer N/A	Age
Date		

THE MINIMUM PUBLIC LIABILITY INSURANCE LIMITS PROVIDED IN LAW MUST BE MET BY EVERY PERSON WHO PURCHASES A VEHICLE. IF YOU ARE UNSURE WHETHER OR NOT YOUR CURRENT INSURANCE POLICY WILL COVER YOUR NEWLY ACQUIRED VEHICLE IN THE EVENT OF AN ACCIDENT, YOU SHOULD CONTACT YOUR INSURANCE AGENT.

WARNING:

YOUR PRESENT POLICY MAY NOT COVER COLLISION DAMAGE OR MAY NOT PROVIDE FOR FULL REPLACEMENT COSTS FOR THE VEHICLE BEING PURCHASED. IF YOU DO NOT HAVE FULL COVERAGE, SUPPLEMENTAL COVERAGE FOR COLLISION DAMAGE MAY BE AVAILABLE TO YOU THROUGH YOUR INSURANCE AGENT OR THROUGH THE SELLING DEALER. HOWEVER, UNLESS OTHERWISE SPECIFIED, THE COVERAGE YOU OBTAIN THROUGH THE DEALER PROTECTS ONLY THE DEALER, USUALLY UP TO THE AMOUNT OF THE UNPAID BALANCE REMAINING AFTER THE VEHICLE HAS BEEN REPOSSESSED AND SOLD.

FOR ADVICE ON FULL COVERAGE THAT WILL PROTECT YOU IN THE EVENT OF LOSS OR DAMAGE TO YOUR VEHICLE, YOU SHOULD CONTACT YOUR INSURANCE AGENT.

THE BUYER SHALL SIGN TO ACKNOWLEDGE THAT HE/SHE UNDERSTANDS THESE PUBLIC LIABILITY TERMS AND CONDITIONS.

S/S [Signature] S/S [Signature]

Additional Protections

You may buy or decline the following Gap Waiver (debt cancellation agreement) or any of the following service contracts. They are not required to obtain credit, are not a factor in the credit decision, and are not a factor in the terms of the credit or the related sale of the Vehicle. These voluntary protections will not be provided unless you sign and agree to pay the additional cost.

Your signature below means that you want the described item and that you have received and reviewed a copy of the contract(s) for the product(s). If no charge is given for an item, you have declined to purchase any such item. References to "1.1.1." to "1.1.5." and "1.K." below are to the Itemization of Amount Financed on Page 2 of this Contract.

Service Contracts

Company	Term	Price
<u>N/A</u>	<u>N/A</u>	See 1.1.1
<u>N/A</u>	<u>N/A</u>	See 1.1.2
<u>N/A</u>	<u>N/A</u>	See 1.1.3
<u>N/A</u>	<u>N/A</u>	See 1.1.4
<u>N/A</u>	<u>N/A</u>	See 1.1.5

10/24/2015	Date	N/A
Buyer: KYLE WALL	Date	
<input type="checkbox"/> Gap Waiver	Co-Buyer: N/A	Date

Term N/A
Price \$ See 1.K.

See Gap Waiver (now made a part of this Contract) for conditions and exclusions.

10/24/2015	Date	N/A
Buyer: KYLE WALL	Date	
	Co-Buyer: N/A	Date

Additional Terms of this Contract and Security Agreement

Finance Charge and Payments. You agree to pay the Amount Financed and Finance Charge as provided in the Payment Schedule in the TRUTH-IN-LENDING DISCLOSURE on Page 1 of this Contract. You also agree to pay the Late Charge described on Page 1, and all other amounts required under this Contract. Finance Charge will be computed each day. Finance Charge is computed at the Annual Percentage Rate shown on Page 1 of this Contract. We may apply each payment to the Finance Charge, the unpaid part of the Amount Financed, and other amounts due under this Contract in any order we choose.

Security. To secure your payment and performance under the terms of this Contract, you give us a security interest in the Vehicle, all accessions, attachments, accessories, and equipment placed in or on the Vehicle, and all proceeds. You also assign to us and give us a security interest in proceeds and refunds under any insurance policy, service contract or other contract purchased with this Contract as the law allows.

General Terms. You have been given the opportunity to purchase the Vehicle and described services for the Total Cash Price or the Total Sale Price. The Total Sale Price is the total price of the Vehicle and any services if you buy them over time. You chose to purchase the Vehicle and services over time. The Total Sale Price shown in the TRUTH-IN-LENDING DISCLOSURE assumes that all payments will be made as scheduled. The actual amount you will pay will be more if you pay late and less if you pay early.

We do not intend to charge or collect, and you do not agree to pay, any finance charge or fee that is more than the maximum amount permitted for this sale by state or federal law. If you pay a finance charge or fee that is contrary to this provision, we will, instead, apply it first to reduce the Amount Financed balance, and when the Amount Financed has been paid in full, refund it to you. You understand and agree that we (or our affiliate) will earn commissions or fees on any insurance products, and may earn such fees on other goods and services that you buy through us or our affiliate.

If any section or provision of this Contract is not enforceable, the other terms will remain part of this Contract.

The law of California will govern this transaction. Applicable federal law and regulations also govern it.

The entire agreement between you and us is contained in this Contract. There are no unwritten agreements regarding this Contract. Any change to this Contract must be in writing and signed by you and us.

Name and Location. Your name and address indicated on Page 1 are your exact legal name and your principal residence. You will provide us with at least 30 days' notice prior to changing your name or principal residence.

You agree that the Vehicle will not be used as a dwelling.

Prepayment. You may prepay this Contract in full or in part at any time without penalty. Any partial prepayment will not excuse any later scheduled payments. If we get a refund of any unearned insurance premiums that you paid, you agree that we may subtract the refund from the amount you owe, unless otherwise provided by law.

Ownership and Duties Toward Vehicle. By giving us a security interest in the Vehicle, you represent and agree to the following:

- A. The security interest you are giving us in the Vehicle and other property comes ahead of the claim of any other of your general or secured creditors. You agree to sign any additional documents or provide us with any additional information we may require to keep our claim to the Vehicle and other property ahead of the claim of anyone else. You will not do anything to change our interest in the Vehicle and other property.
- B. You will defend our interests in the Vehicle and other property against claims made by anyone else. You will do whatever is necessary to keep our claim to the Vehicle and other property ahead of the claim of anyone else.
- C. You will keep the Vehicle in your possession in good condition and repair. You will use the Vehicle for its intended and lawful purposes. You agree not to remove the Vehicle from the U.S. or Canada, or to sell, rent, lease, or transfer any interest in the Vehicle or this Contract without our written permission. You agree to keep the Vehicle free from seizure, confiscation, or involuntary transfer. Unless otherwise agreed in writing, the Vehicle will be located primarily at your address listed on Page 1 of this Contract.
- D. You will pay all taxes and assessments on the Vehicle as they become due.
- E. You will notify us of any loss or damage to the Vehicle. You will provide us reasonable access to the Vehicle for the purpose of inspection. Our entry and inspection must be accomplished lawfully, and without breaching the peace.

Default. You will be in default on this Contract if any one of the following occurs (except as prohibited by law):

- A. You fail to perform any obligation that you have undertaken in this Contract.
- B. You become a debtor in any bankruptcy proceeding, or others take legal action to collect money or repossess the Vehicle from you.
- C. You fail to pay all you owe under this Contract if the Vehicle becomes a total loss or is missing or stolen.
- D. You give inaccurate, incomplete, or misleading information on your credit application or in this Contract (See the *Information You Provide to Us* section of this Contract).

If you default, you agree to pay our costs for collecting amounts owing, including, without limitation, court costs, attorneys' fees, and fees for repossession, repair, storage and sale of the Vehicle securing this Contract.

If an event of default occurs as to any one of you, we may exercise our remedies against any or all of you.

Gap Liability Notice. In the event of theft or damage to your Vehicle that results in a total loss, there may be a gap between the amount you owe under this Contract and the proceeds of your insurance settlement and deductible. THIS CONTRACT PROVIDES THAT YOU ARE LIABLE FOR THE GAP AMOUNT. Optional Gap Waiver may be offered for an additional charge.

Remedies. If you default on this Contract, we may exercise the remedies provided by law and this Contract subject to any right the law gives you to reinstate this Contract. Those remedies include:

- A. We may require you to immediately pay us, subject to any refund or reinstatement rights, the remaining unpaid balance of the Amount Financed, finance charges and all other agreed charges.
- B. We may pay taxes, assessments, or other liens or make repairs to the Vehicle if you have not done so. We are not required to do so. You will repay us that amount when we

tell you to do so. That amount will earn finance charges from the date we pay it at the Annual Percentage Rate stated in the *Truth-In-Lending Disclosure* of this Contract, not to exceed the highest rate permitted by law.

- C. We may require you to make the Vehicle available to us at a place we designate that is reasonably convenient to you and us.
- D. We may immediately take possession of the Vehicle by legal process or self-help, but in doing so we may not breach the peace or unlawfully enter onto your premises. We may then sell the Vehicle and apply what we receive as provided by law to our reasonable expenses and then toward your obligations. Our reasonable expenses can include, among other things, costs of repossession, storage, sale preparation, and sale.
- E. If the Vehicle is repossessed, a total loss, confiscated or stolen, we may claim benefits under or cancel any insurance, maintenance, service, or other contract purchased under this Contract and use the resulting proceeds or refund of unearned charges to reduce what you owe under this Contract.
- F. Except when prohibited by law, we may sue you for remaining amounts if the proceeds of a sale do not pay all of the amounts you owe us. You will pay interest on these remaining amounts until paid at the Annual Percentage Rate shown on Page 1 of this Contract, not to exceed the highest rate permitted by law.

By choosing any one or more of these remedies, we do not waive our right to later use another remedy. By deciding not to use any remedy, we do not give up our right to consider the event a default if it happens again. You agree that, subject to your right to recover such property, we may take possession of personal property left in or on the Vehicle securing this Contract and taken into possession as provided above.

If the Vehicle has an electronic tracking device, you agree that we may use the device to find the Vehicle.

Returned Check Charge. You may be liable for collection costs incurred in connection with this Contract. This includes a fee, not to exceed \$15, for each check, share draft or negotiable order of withdrawal offered as payment that is returned dishonored by a depository institution.

Property Insurance. You agree to buy property insurance on the Vehicle protecting against loss and physical damage and otherwise acceptable to us. You will name us as loss payee on any such policy. In the event of loss or damage to the Vehicle, we may require additional security or assurances of payment before we allow insurance proceeds to be used to repair or replace the Vehicle. You agree that if the insurance proceeds do not cover the amounts you still owe us, you will pay the difference. You may purchase or provide the insurance through any insurance company reasonably acceptable to us. You will keep the insurance in full force and effect until this Contract is paid in full. If you fail to obtain or maintain this insurance, or name us as a loss payee, we may obtain insurance to protect our interest in the Vehicle or, at our option, your and our interests in the Vehicle. This insurance may include coverages not required of you. This insurance may be written by a company other than one you would choose. It may be written at a rate higher than a rate you could obtain if you purchased the property insurance required by this Contract. We will add the premium for this insurance to the amount you owe us. Any amount we pay will be due immediately. This amount will earn finance charges from the date paid at the Annual Percentage Rate stated in the *Truth-In-Lending Disclosure* of this Contract or, at our option, the highest rate the law permits.

Obligations Independent. Each person who signs this Contract agrees to pay this Contract according to its terms. This means the following:

- A. You must pay this Contract even if someone else has also signed it.
- B. We may release any Co-Buyer or Guarantor and you will still be obligated to pay this Contract.
- C. We may release any security and you will still be obligated to pay this Contract.
- D. If we give up any of our rights, it will not affect your duty to pay this Contract.
- E. If we extend new credit, it will not affect your duty to pay this Contract.

Telephone Monitoring and Calling. From time to time you agree we may monitor and record telephone calls made or received by us or our agents regarding your account to assure the quality of our service. In order for us to service the account or to collect any amounts you may owe, and subject to applicable law, you agree that we may from time to time make calls and send text messages to you using prerecorded/artificial voice messages or through the use of an automatic dialing device at any telephone number you provide to us in connection with your account, including a mobile telephone number that could result in charges to you.

Information You Provide to Us. We have based our decision to enter into the Contract on the information you supplied in any credit applications and in this Contract, including the payoff amount on any trade-in. We relied on the information because you assured us it is accurate. You now repeat that assurance, and you warrant and represent as follows:

- ◆ All that information is accurate, complete and not misleading.
- ◆ You believe that information will remain correct and will not change. You have no reason to suspect otherwise.
- ◆ Unless you tell us in writing before you sign this Contract, Buyer and Co-Buyer will each use and own the Vehicle, even if that is not shown on the vehicle title.

You will provide us with documents and other information we request to verify that any items of that information are correct.

Our Warranties: UNLESS WE AS SELLER, IN A SALE FOR PERSONAL USE, EITHER EXTEND A WRITTEN WARRANTY OR SERVICE CONTRACT WITHIN 90 DAYS OF THE DATE OF THIS CONTRACT, OR SELL THE VEHICLE WITH A WRITTEN WARRANTY, THERE ARE NO WARRANTIES, EXPRESS OR IMPLIED, CONCERNING THE VEHICLE, INCLUDING IMPLIED WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE.

This provision does not affect any warranties of the Vehicle provided by the vehicle manufacturer. If the Vehicle was sold as a certified used vehicle, the warranty of merchantability is not disclaimed.

Claim Procedure

If you have purchased credit disability insurance in connection with this Contract, the following claim procedure applies.

If you become disabled, tell us (your creditor) right away. (We advise you to send this information to the same address to which you are normally required to send your payments, unless a different address or telephone number is given to you in writing by us as the location where we would like to be notified.) We will tell you where to get claim forms. Send in the completed form to the insurance company as soon as possible and tell us as soon as you do.

If your disability insurance covers all of your missed payments, **WE CANNOT TRY TO COLLECT WHAT YOU OWE OR FORECLOSE UPON OR REPOSSESS ANY COLLATERAL UNTIL THREE CALENDAR MONTHS AFTER** your first missed payment is due or until the insurance company pays or rejects your claim, whichever comes first. We can, however, try to collect, foreclose, or repossess if you have money due and owing us or are otherwise in default when your disability claim is made or if a senior mortgage or lien holder is foreclosing.

If the insurance company pays the claim within the three calendar months, we must accept the money as though you paid on time. If the insurance company rejects the claim within the three calendar months or accepts the claim within the three calendar months as a partial disability and pays less than for a total disability, you will have 35 days from the date that the rejection or the acceptance of the partial disability claim is sent to pay past due payments, or the difference between past due payments and what the insurance company pays for the partial disability, plus late charges. You can contact us, and we will tell you how much you owe. After that time, we can take action to collect or foreclose or repossess any collateral you may have given.

If the insurance company accepts your claim but requires that you send in additional forms to remain eligible for continued payments, you should send in these completed additional forms no later than required. If you do not send in these forms on time, the insurance company may stop paying, and we will then be able to take action to collect or foreclose or repossess any collateral you may have given.

Owner Agreement

In this section only, "you" means only the person signing this section.

By signing below you agree to give us a security interest in the Property described in the *Description of Property* section. You also agree to the terms of this Contract except that you will not be liable for the payments it requires. Your Interest in the Property may be used to satisfy the Buyer's obligation. You agree that we may renew, extend or change this Contract, or release any party or Property without releasing you from this Contract. We may take these steps without notice or demand upon you.

You acknowledge receipt of a completed copy of this Contract.

By: KYLE WALL

10/24/2015
Date

Note: If the primary use of the Vehicle is not personal, family or household use, then this is not a consumer contract, and the following notice does not apply.

NOTICE: ANY HOLDER OF THIS CONSUMER CREDIT CONTRACT IS SUBJECT TO ALL CLAIMS AND DEFENSES WHICH THE DEBTOR COULD ASSERT AGAINST THE SELLER OF GOODS OR SERVICES OBTAINED PURSUANT HERETO OR WITH THE PROCEEDS HEREOF. RECOVERY HEREUNDER BY THE DEBTOR SHALL NOT EXCEED AMOUNTS PAID BY THE DEBTOR HEREUNDER.

Used Car Buyer's Guide

Used Car Buyer's Guide. The information you see on the window form for this Vehicle is part of this Contract. Information on the window form overrides any contrary provisions in the contract of sale.

Guía para compradores de vehículos usados

Guía para compradores de vehículos usados. La información que aparece en la ventanilla de este vehículo forma parte de este contrato. La información contenida en el formulario de la ventanilla anula cualquier estipulación que establezca lo contrario y que aparezca en el contrato de venta.

Arbitration Provision

Arbitration Provision. PLEASE READ CAREFULLY! By agreeing to this arbitration provision you are giving up your right to go to court for claims and disputes arising from this Contract:

- ◆ **EITHER YOU OR WE MAY CHOOSE TO HAVE ANY DISPUTE BETWEEN YOU AND US DECIDED BY ARBITRATION, AND NOT BY A COURT OR BY JURY TRIAL.**
- ◆ **YOU GIVE UP ANY RIGHT THAT YOU MAY HAVE TO PARTICIPATE AS A CLASS REPRESENTATIVE OR CLASS MEMBER IN ANY CLASS ACTION OR CLASS ARBITRATION AGAINST US IF A DISPUTE IS ARBITRATED.**
- ◆ **IN ARBITRATION, DISCOVERY AND RIGHTS TO APPEAL ARE GENERALLY MORE LIMITED THAN IN A JUDICIAL PROCEEDING, AND OTHER RIGHTS THAT YOU WOULD HAVE IN COURT MAY NOT BE AVAILABLE.**

You or we (including any assignee) may elect to resolve any Claim by neutral, binding arbitration and not by a court action. "Claim" means any claim, dispute or controversy between you and us or our employees, agents, successors, assigns or affiliates arising from or relating to:

1. the credit application;
2. the purchase of the Property;
3. the condition of the Property;
4. this Contract;
5. any insurance, maintenance, service or other contracts you purchased in connection with this Contract; or
6. any related transaction, occurrence or relationship.

This includes any Claim based on common or constitutional law, contract, tort, statute, regulation, or other ground. To the extent allowed by law, the validity, scope, and interpretation of this arbitration provision are to be decided by neutral, binding arbitration.

If either party elects to resolve a Claim through arbitration, you and we agree that no trial by jury or other judicial proceeding will take place. Rather, the Claim will be arbitrated on an individual basis, and not on a class or representative basis.

The party electing arbitration may choose either of the following arbitration organizations and its applicable rules, provided it is willing and able to handle the arbitration: American Arbitration Association, 1633 Broadway, Floor 10, New York, NY 10019

(www.adr.org); or JAMS, 1920 Main Street, Suite 300, Irvine CA 92614 (www.jamsadr.com). You may get a copy of the applicable rules of these organizations by contacting them or visiting their websites. If the chosen arbitration organization's rules conflict with this arbitration provision, then the terms of this arbitration provision will govern the Claim. However, to address a conflict with the selected arbitration organization's rules, the parties may agree to change the terms of this arbitration provision by written amendment signed by the parties. If neither of these arbitration organizations is willing or able to handle the arbitration, the arbitrator can be selected pursuant to 9 U.S.C. Sections 5 and 6.

The arbitration hearing will be carried out in the federal district where you reside, unless you and we otherwise agree. Or, if you and we consent, the arbitration hearing can be by telephone. The arbitration filing fee, arbitrator's compensation and other arbitration costs will be paid in the amounts and by the parties according to the rules of the chosen arbitration organization. Some arbitration organizations' rules require us to pay most or all of these amounts. If the rules of the chosen arbitration organization do not specify how fees must be allocated, we will pay the filing fee, arbitrator's compensation, and other arbitration costs up to \$5,000, unless the law requires us to pay more. Each party is responsible for the fees of its own attorneys, witnesses, and any related costs, if any, that it incurs to prepare and present its Claim or response. In limited circumstances, the arbitrator may have the authority to award payment of certain arbitration costs or fees to a party, but only if the law and arbitration organization rules allow it.

An arbitrator must be a lawyer with at least ten (10) years experience and familiar with consumer credit law or a retired state or federal court judge. Except as provided below, the arbitration will be by a single arbitrator. In making an award, an arbitrator shall follow governing substantive law and any applicable statute of limitations. The arbitrator will decide any dispute regarding the arbitrability of a Claim. An arbitrator has the authority to order specific performance, compensatory damages, punitive damages, and any other relief allowed by applicable law. An arbitrator's authority to make awards is limited to awards to you or us alone. Furthermore, Claims brought by you against us, or by us against you, may not be joined or consolidated in arbitration with claims brought by or against someone other than you, unless agreed to in writing by all parties. No arbitration award or decision will have any preclusive effect as to issues or claims in any dispute with anyone who is not a named party to the arbitration.

Any arbitration award shall be in writing, shall include a written reasoned opinion, and will be final and binding subject only to any right to appeal under the Federal Arbitration Act ("FAA"), 9 U.S.C. Sections 1, et seq. Any court having jurisdiction can enforce a final arbitration award.

You or we can do the following without giving up the right to require arbitration:

- ◆ Seek remedies in small claims court for Claims within the small claims court's jurisdiction, or
- ◆ Seek judicial provisional remedies.

If a party does not exercise the right to elect arbitration in connection with any particular Claim, that party still can require arbitration in connection with any other Claim.

This arbitration provision survives any (i) termination, payoff, assignment or transfer of this Contract, (ii) any legal proceeding by you or us to collect a debt owed by the other, and (iii) any bankruptcy proceeding in which you or we are the debtor.

With but one exception, if any part of this arbitration provision is deemed or found to be unenforceable for any reason, the remainder of this arbitration provision will remain in full force and effect. The one exception is that, if a finding of partial unenforceability would allow arbitration to proceed on a class-wide basis then this arbitration provision will be unenforceable in its entirety.

You and we expressly agree that this arbitration provision is governed by the FAA to the exclusion of any different or inconsistent state or local law.

By signing this Contract you are agreeing to the terms of this arbitration provision, unless you reject it as provided in the next paragraph.

Caution: It is important that you read this arbitration provision thoroughly before you sign this Contract. By signing this Contract, you are acknowledging that you have read and understand this arbitration provision. If you do not understand something in this arbitration provision, do not sign this Contract; instead ask your lawyer. You can reject this arbitration provision by checking the box in the *Rejection of Arbitration* section of this Contract before you sign this Contract. If you do so, this arbitration provision will not be a part of this Contract, but all the rest of this Contract will continue to be binding and effective.

Right of Seller to Cancel

If you sign the Right of Seller to Cancel in the *Signatures* section of this Contract, you agree to the following:

- ◆ You acknowledge that it may take a few days for the Seller to verify your credit and assign the Contract to a financial institution.
- ◆ If the Seller is unable to get a financial institution it regularly does business with to accept an assignment of the Contract on terms that are satisfactory to the Seller, the Seller may elect to cancel (rescind) the Contract by giving you a notice of cancellation within 10 days after the date you signed this Contract.
- ◆ Upon receipt of a notice of the cancellation within 10 days after you signed this Contract, you agree to immediately return the Vehicle to the Seller free of all liens apart from this Contract in the same condition as it was in when you received it, except for reasonable wear and tear.
- ◆ After you return the Vehicle, the Seller agrees to return to you any trade-in vehicle and all amounts you paid to the Seller under this Contract.
- ◆ You agree that, if you do not immediately return the Vehicle to the Seller, the Seller will be entitled to recover all amounts you owe the Seller under this Contract to the extent permitted by law.
- ◆ You also agree that, if you do not immediately return the Vehicle to the Seller, the Seller will be entitled to repossess the Vehicle, and you will pay the Seller all its expenses (including attorneys' fees) incurred in repossessing the Vehicle, to the extent permitted by law.
- ◆ You agree that, until the Seller receives the Vehicle back from you, you will continue to have all the Buyer's obligations under this Contract, including, but not limited to, the provisions regarding insurance and use of the Vehicle; you will have all the risk of loss or damage to the Vehicle; and you will be responsible for any injuries or property damage caused by use of the Vehicle.
- ◆ You agree that if the Vehicle is damaged before it is returned to the Seller you will pay the Seller the cost of repairing it.
- ◆ You agree that the provisions of this *Right of Seller to Cancel* will continue to be effective even after this contract is cancelled.

Additional Important Notices

Notice of Complaints. If you have a complaint concerning this sale, you should try to resolve it with the seller.

Complaints concerning unfair or deceptive practices or methods by the seller may be referred to the city attorney, the district attorney, or an investigator for the Department of Motor Vehicles, or any combination thereof.


After this contract is signed, the seller may not change the financing or payment terms unless you agree in writing to the change. You do not have to agree to any change, and it is an unfair or deceptive practice for the seller to make a unilateral change.


Buyer
KYLE WALL

Co-Buyer
N/A

Waiver of Confidentiality. California Vehicle Code Section 1808.21 provides, among other things, that your resident address in any record of the California Department of Motor Vehicles is confidential.

You waive this provision and authorize the California Department of Motor Vehicles to furnish your residence address to us.


Buyer
KYLE WALL

Co-Buyer
N/A

Notice To Buyer.

(1) Do not sign this agreement before you read it or if it contains any blank spaces to be filled in. (2) You are entitled to a completely filled-in copy of this agreement. (3) You can prepay the full amount due under this agreement at any time. (4) If you default in the performance of your obligations under this agreement, the vehicle may be repossessed and you may be subject to suit and liability for the unpaid indebtedness evidenced by this agreement.

☐ If this box is checked, you will owe no Finance Charge if you pay the Amount Financed on or before _____ (date) Seller's initials _____.

Arbitration. This Contract contains an Arbitration Provision that affects your rights.

The Annual Percentage Rate may be negotiable with the Seller. The Seller may assign this Contract and retain its right to receive a part of the Finance Charge.

Signatures

Changes to this Contract must be in writing and signed by both you and our authorized representative. Oral changes are not binding.


Buyer signs
KYLE WALL

Co-Buyer signs
N/A

Right of Seller to Cancel. By signing below, you agree that the Right of Seller to Cancel section of this Contract will apply. This provision gives us the right to cancel this Contract if we are unable to assign the Contract.


Buyer
KYLE WALL

Co-Buyer
N/A

You agree to the terms of this Contract. By signing below, you become legally obligated to perform the terms of this Contract and acknowledge that (1) before you signed it, we gave you the completely filled-in Contract and you had a chance to take it and thoroughly read and review it, and (2) you received a completely filled-in copy of the Contract.


THERE IS NO COOLING OFF PERIOD UNLESS YOU OBTAIN A CONTRACT CANCELLATION OPTION.

California law does not provide for a "cooling off" or other cancellation period for vehicle sales. Therefore, you cannot later cancel this contract simply because you change your mind, decide the vehicle costs too much, or you wish you had acquired a different vehicle. After you sign below, you may only cancel this contract with the agreement of the seller or for legal cause, such as fraud.

However, California law does require a seller to offer a two-day contract cancellation option on used vehicles with a purchase price of less than forty thousand dollars (\$40,000), subject to certain statutory conditions. This contract cancellation option requirement does not apply to the sale of a recreational vehicle, a motorcycle or an off-highway motor vehicle subject to identification under California law. See the vehicle contract cancellation option agreement for details.

Buyer

Co-Buyer


KYLE WALL
Seller

10/24/2015

Date

N/A

N/A

Date


By: Tesla Motors Inc

10/24/2015

Date

ASSIGNMENT: This Contract and Security Agreement is assigned to TD Auto Finance LLC

_____, the Assignee,
phone 800-556-8172. This assignment is made
under the terms of a separate agreement made between the
Seller and Assignee. ☐ This Assignment is made with recourse.

Seller


By Testa Motors Inc

10/24/2015
Date



Delivery Declaration and Due Bill

VEHICLE DESCRIPTION		
Year/Model	Buyer Name/s	VIN
2015 / Model S	Kyle D Wall	5YJSA1E21FF110815

BY SIGNING BELOW, YOU AGREE THAT YOU HAVE TAKEN DELIVERY OF YOUR MODEL S 90D ON OR BEFORE 10/24/15 AND THAT YOU AGREE WITH YOUR FINAL MOTOR VEHICLE PURCHASE AGREEMENT, WHICH HAS BEEN UPLOADED TO AND IS AVAILABLE IN YOUR MY TESLA ACCOUNT.

OUTSTANDING WORK TO BE COMPLETED SUBSEQUENT TO DELIVERY OF THE VEHICLE

Note: the above promised work is the only work to be performed free of charge. Any additional work will be

1. N/A
2. N/A
3. N/A
4. N/A
5. N/A
6. N/A
7. Nothing else promised or implied

charged for in accordance with the type of warranty issued at time of sale, and will be cash on delivery. No loan cars are available. If required, all necessary work must be done in our shop or by an authorized Tesla service representative, and Buyer must make an advance appointment with the service department before the above work can be performed.

Name of Buyer or Buyer's Agent taking Delivery (please print): Kyle D Wall

Signed: 

On behalf of: _____ [Buyer Name/s]

Date: 10/24/15

Delivery Experience Specialist Signature: 