



HANH VU THI

Business Development

ABOUT ME

I am a sales specialist with 7 years of experience, spanning from factory operations to e-commerce. My expertise lies in helping clients and sellers find their products and assisting manufacturers in bringing their products online for sales on platforms such as Amazon, Etsy or Faire.

EDUCATION

2008 - 2012

HUFLIT UNIVERSITY

BUSINESS ADMINISTRATION

I hold a Bachelor's degree in Business Administration, which I earned after completing a four-year course of study.

EXPERIENCE

03/2022 -
07/2014

DEBION

BUSINESS DEVELOPMENT

- As a BD my primary responsibility is support overall business planning from working with the manufactures to R&D products, selling prices and selling plan on e-commerce platforms.
- I oversee the full project lifecycle, assisting customers in developing new products or collections, managing delivery to their warehouses, and completing payment steps.
- Developed and executed online sales strategies resulting in a 25% increase in revenue over 12 months.
- Utilized CRM tools to track customer interactions and improve customer satisfaction by 15%

TRUONG THANH (TTF)

RETAIL SPECIALIST

11/2019 - 02/2022

- My primary responsibility is to drive business growth and expansion by working closely with our partners and designers.
- I collaborate with partners to develop new business channels and identify opportunities for growth, while also working with designers to create new collections and develop catalogs and ODM products
- Through effective leadership and strong communication, I ensure that our retail operations are aligned with our business goals and deliver exceptional results.

MITSSY

CUSTOMER SERVICE LEADER

10/2016 - 11/2019

As a Customer Service Lead, my primary responsibility is to oversee and manage a team of customer service representatives to ensure the highest level of customer satisfaction. In addition, I am responsible for driving revenue growth by setting clear revenue targets and working with my team to achieve them. Through effective leadership and strong communication, I ensure that our team delivers exceptional customer service while meeting or exceeding our revenue goals

WALL STREET ENGLISH

EDUCATIONAL CONSULTANT

03/2016 - 10/2016

Finding out the need of students and reach their Hot Button and tackle them effectively. Follow up the prospects from beginning and achieved final step

CONTACT

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