## LETTER OF RECOMMENDATION

Dear Admission Officer,

At the request of Mr. Yang Qiaopeng, I am privileged to write this letter as part of his application for your esteemed graduate program. In my capacity as an associate director of the Institute of Innovation and Entrepreneurship as well as his project mentor at Zhejiang Chinese Medical University, I have the pleasure of witnessing his good performance and great potential in professional study. Thus, I would like to recommend him to you with enthusiasm.

I coach the team from March to May each year, instructing them in competitions, such as ACM-ICPC, GPLT and Competition of Service Outsourcing and Entrepreneurship Innovation. In the lab, I was impressed by Mr. Yang's positive attitude and enthusiasm towards learning algorithms. He demonstrated exceptional independent thinking ability, providing unique insights when solving problems. Furthermore, he exhibited a strong commitment to cultivating his self-learning ability. When encountering difficulties, such as algorithm designing or mathematical modelling, he would analyse them by himself first, trying his best to find solutions before discussing other possibilities with me. Thus, working with Mr. Yang is highly efficient. By communicating and interacting with him, I was impressed by his creativity and ability to apply professional knowledge flexibly to solve practical problems with unique perspectives and innovative ideas.

While coaching his team in various competitions, I noticed that Mr. Yang showed exceptional resilience to stress. During competitions, he managed well under pressure, analyzed the situation calmly, setting his team members' mind at ease. Additionally, I found that he had a strong sense of responsibility as after they lost in CCPC in Guangzhou, he, as the team captain, took the time to analyse his deficiency first, and then discussed with his teammates to find out the core of the problems as well as how to solve them. Mr. Yang created an atmosphere where everyone would be committed to achieving the same goal. It can be seen that he played a significant role in leading the direction and bonding all team members together. Mr. Yang was perceptive, emphatic and committed to every tasks he takes on.

In conclusion, Mr. Yang is an intelligent and diligent student with a clear goal. I know that such an excellent young man needs to be further enhanced through advanced postgraduate study in your program to approach a new height in his academic pursuits and career development path. I would greatly appreciate a favourable final decision on his application. Thank you.

Yours Sincerely,

## Luo Jie

Associate Dean

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