

DAROSH IRANI

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OBJECTIVE:

Secure an entry level position within the airline industry to aid in advancing an already elaborate skill set and to adapt to; as well as; absorb the present and prevalent business culture within Air Canada.

STRENGTHS:

- Able to prioritize and meet tight deadlines without compromising quality
 - Ability to work cheerfully under pressure while managing multiple tasks
 - Dependable, reliable, result oriented
 - Always willing and ready to broaden scope of understanding within any environment
 - Able to communicate and collaborate with both technical and non-technical professionals.
 - Able to effectively inspire a positive work environment and help champion quality, innovation, teamwork and service to the business
 - Readiness and motivation to work on low to moderately complex tasks under general supervision.
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SKILLS:

- Interpersonal Skills
 - Time Management Skills
 - Organizational Skills
 - Computer Skills
 - Effective Communication Skills
 - Ability to multitask efficiently
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EXPERIENCE:

Assistant General Manager
AARONS SALES AND LEASING INC.

November 2017 - PRESENT

Promoted to assistant General Manager with duties that include, but are not limited to, organization and delegation of tasks within the store to help maintain current customer base, culminating in effective performance of the store within a franchise environment.

- Dealing with quarterly privacy audits as per corporate rules
- Effectively sort and expedite day to day field activities
- Dealing with customer accounts and assisting in collections as required
- Modeling and forecasting future needs based on current store performance and upcoming product advancements

Sales Manager
SALES AND LEASING INC.

December 2016 - November 2017 AARONS

Promoted to Sales Manager with duties that included setting monthly goals for sales team as well as tracking activities with proven progressive trends in acquisition and increase in customer base.

Confidential

- Managed sales associate productivity to help maintain operational efficiency while retaining and acquiring customers
- Observed trends of, and applied, marketing activities as required within workplace
- Helped to build a working sales strategy within the location as per customer demographics
- Overlooked resetting of computers and laptops in a time constrained environment

Sales Associate
SALES AND LEASING INC.

January 2013 - December 2016 AARONS

Started with Aarons Sales and Leasing Inc. within capacity of a sales associate with duties limited to acquisition of customers and respective field activities.

- Gained knowledge of and learnt how to effectively apply store specific Point of Sale (POS) systems
- Developed precisely directed communication and negotiation skills
- Cultivated winning relationships by building trust with business and technology partners.

Poll Clerk
ELECTIONS CANADA

October 6, 2011

- Professional and polite dealing with voters and candidates.
 - Checked that the electors are eligible to vote and at the particular voting station. If they were not, directed them to the appropriate address.
 - Checked and marked elector's electoral numbers in the register of electors.
 - Ensured the voters casted their votes in secret.
 - Maintained the secrecy of the ballot at all times.
 - Answered voter's questions where necessary in a friendly and professional manner.
 - Assisted and reported to the Presiding officer.
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EDUCATION, AFFILIATIONS AND AWARDS

Physiotherapy Assistant
National Academy of Health and Business
Relevant Courses:

JANUARY 2011
Mississauga, ON

- Electronic Presentations for Business Professionals
- Keyboarding and Document Formatting
- Business Communication

Ontario Secondary School Diploma (OSSD)
Rick Hansen Secondary School

JULY 2006
Mississauga, ON