

















ABOUT BRAINVIRE



Sustainable Data-Driven Digital Engineering Solutions

Radically improving Digital enablement using AI / ML, BlockChain, IoT and other Industry 4.0 solutions.

19+

YEARS OF EXPERIENCE

20+
OFFICES
GLOBALLY

95%
CUSTOMER

CUSTOMER RETENTION

2000+

PROJECTS

1500+

RESOURCES

GROUP OF COMPANIES











CREDENTIALS



























Entrepreneur

























Forbes



Daily Herald













OUR SERVICES



Product Ideation & Development



Digital Transformation



Cloud Transformation



Commerce



ERP & CRM Consulting



Enterprise Mobility



IT Analytics & Consulting



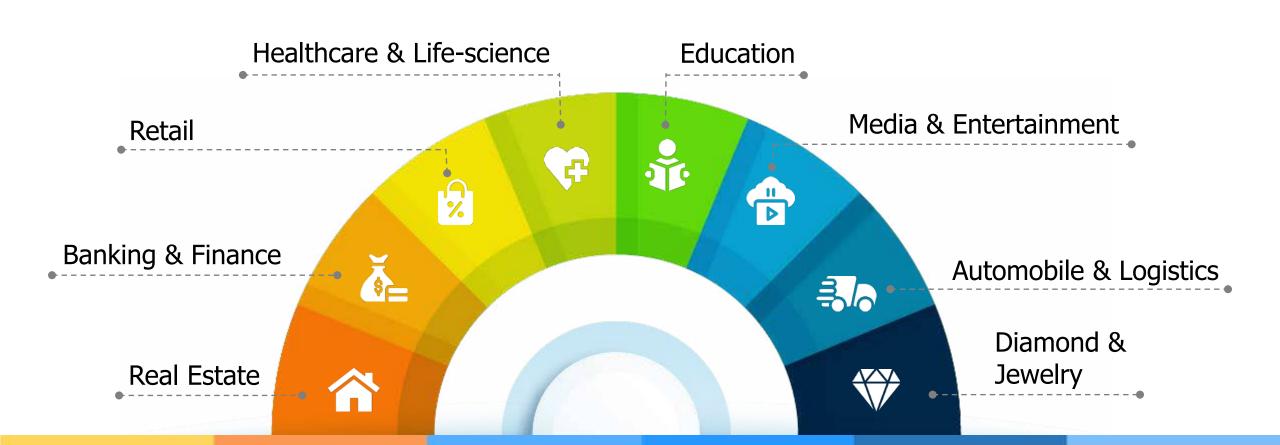
VERTICALS



Industry 4.0 Revolution

Tailored for Business Practice

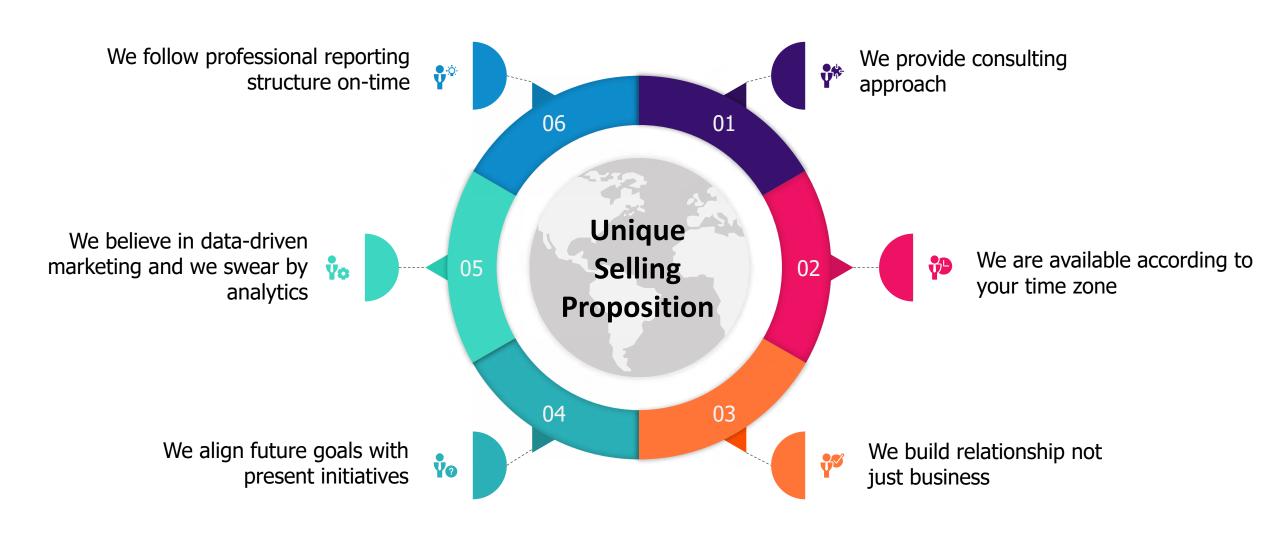
Personalized **Experience**



Brainvire USP



Your Marketing needs under one roof



Our Approach - SOSTAC



2. Objectives

Articulate the Objective Brand Awareness Customer Acquisition

4. Tactics

Content Marketing
Online Presence
Optimization
Marketing communication

6.Control

Brand Equity Measurement UX Design Measurement Motorizing Performance













1. Solution Analysis

Market Analysis Customer Insights Competitive Analysis

3. Strategy

Customized Strategizing We follow RACE Model RACE is Reach, Act, Convert & Engage

5. Actions

Digital Tactics
Digital Tools & Techniques
Dedicated team on action

Team Credentials





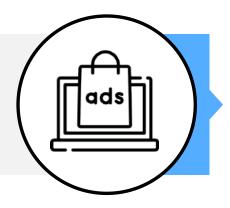
Award & Recognitions

Our Leader is known as 100 Smartest Digital Leaders - **WDM Congress!**



We've team of **80+** certified digital marketers





Paid Marketing Specialists

We've team of **20+** paid marketing specialists

Marketplace Specialists

We've team of **10+** Marketplace specialists



SEO for Ecommerce



Our Strategy

- Competitive digital analysis
- Conversion rate optimization
- Product/category page optimization
- Reduce shopping cart abandonment rate
- Behavioral analysis
- Structured data for enhanced search results
- Website architecture analysis
- Prioritize navigation (easy checkout process)

Key Clients

























Multi-channel Approach

- Search engines
- Website marketing
- Mobile marketing
- Social media marketing
- Affiliate marketing





















Search Engine Optimization

- Website analysis & audit
- Product/category page optimization
- Quality link acquisition
- Outreach campaign











Content Marketing

- Content writing
- Copywriting
- Blogger outreach
- Blog posts















Paid Advertising

- Pay per click
- Native ads
- Remarketing ads
- Programmatic advertising
- Conversion enhancement

Strategic Alliance





Advertising













Social Media Marketing

- Strategy planning
- Social media posts
- Social media creative
- Campaign audits
- Insights analytics

















App Store Optimization

- Keyword analysis
- Describe content
- Proper categorization
- Reviews & ratings











Email Marketing Automation

- Focused micro-segments
- Marketing automation
- Automation mapping
- Drip campaign
- Promotional email campaigns

















Affiliate Marketing

- Choose the right platform
- Choose your niche
- Choose the right affiliate
- Create great content
- Attract sales with offers

















Marketplace Marketing

- Marketplace SEO
- Customized Brand Page
- Product Page Optimization
- Paid Advertising













Digital Brand Management

- Competitive analysis
- Behavioral analysis
- Brand awareness
- Brand recalling
- Online reputation management



















Physiological Footwear Brand

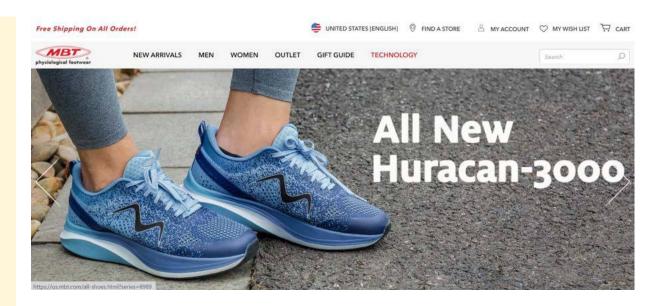


- CRO to increase overall conversion
- Improved user experience
- Website speed optimization & suggestions
- Improved branding & conversions through social media
- Personalized email marketing to user

Industry: Retail

Website: <u>us.mbt.com</u>

More details: Case study link



78.63%

Improvement in organic Traffic

24.75%

Decreased paid marketing cost

69.92%

Increase in organic sales







ActiveCampaign >



₩ webedTube Home for Curated Cannabis Content



- Content and video optimization
- Analyzed user behavior on website
- Strategized SEO for higher visibility
- Social media campaigns
- Influencer campaigns

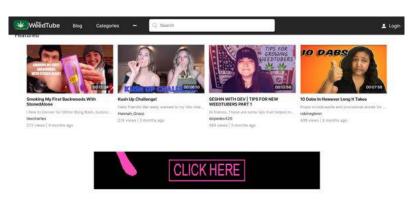
Industry: Media & Entertainment

Website: www.theweedtube.com

More details: Case study link

Android: Application Link

iOS: <u>Application Link</u>





50K +Mobile App Installs



78.22% Increase in visitors time spend









Stant Stant Leading Sports Retailer in UAE



- Optimized on-page SEO
- Automated email marketing for each stage of buyer journey
- Increased conversions through affiliate networks
- Social media campaigns

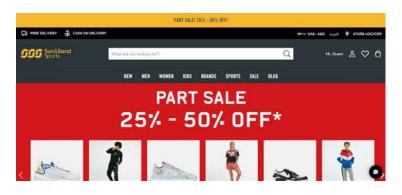
Industry: Retail

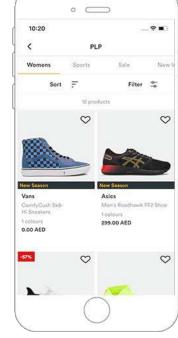
Website: en-ae.sssports.com

More details: Case study link

Android: Application Link

iOS: Application Link





5 Lac + Mobile app installs

34.74% Increase in conversion rate **176.92%** Increase in sales













GOAT Online Store for Authentic Sneakers



- Improved user journey based on behavioral analysis
- Optimized on-page and off-page SEO
- Increased social media engagement
- Improved paid marketing campaign for better conversions

Industry: Retail

Website: www.goat.com

Android: Application Link

iOS: Application Link





50 Lac + Mobile app installs

60.90% Increase in in-app engagement

55.32%

Increase in sales











Craftsvilla India's Largest Ethnic Wear



- Website content enhancement
- Improved website speed
- Optimized paid marketing campaigns
- Mapped landing pages with set of researched keywords
- Increased conversions through affiliate network

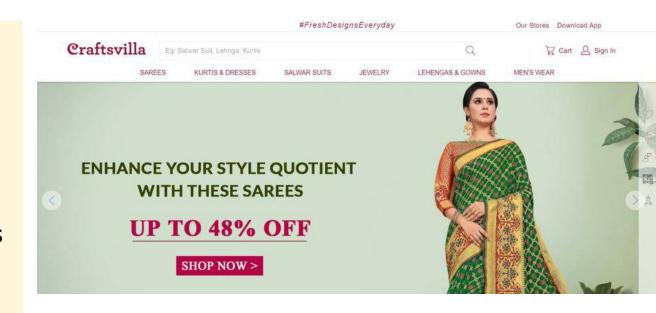
Industry: Apparel

Website: https://www.craftsvilla.com/

More details: Case study link

Android: Application Link

iOS: Application Link



167.59%

Improvement in organic traffic

26.09%

Increase in conversion rate

203.73%

Increase in sales











Kuwait's Largest Online Store



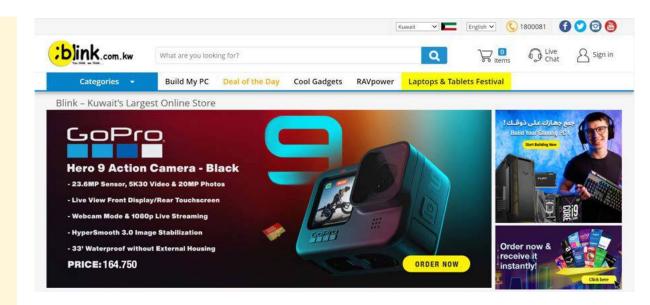
- Improved user experience on website
- Optimized website for search engine
- Increased social media engagement
- Improved organic traffic
- Automated email campaign on each milestone

Industry: Retail

Website: www.blink.com.kw

More details: <u>Case study link</u>

Android: Application Link



61.02%Improvement in organic traffic

27.19%

Increase in conversion rate

198.06%

Increase in ROI











Brian Vyavin Online Diamond Store

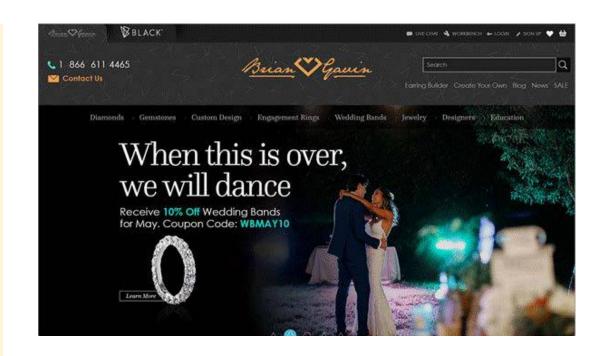


- Website content enhancement & optimization
- Influencer campaigns
- Increased social media engagement
- Community building activities
- Strategized the brand campaigns

Industry: Diamond & jewellery

Website: <u>www.briangavindiamonds.com</u>

More details: Case study link



64.49%

Improvement in traffic to sale

21.34% Increase in conversion rate **176.92%**

Increase in sales









LARSON Online Store of Wedding & Diamond Rings

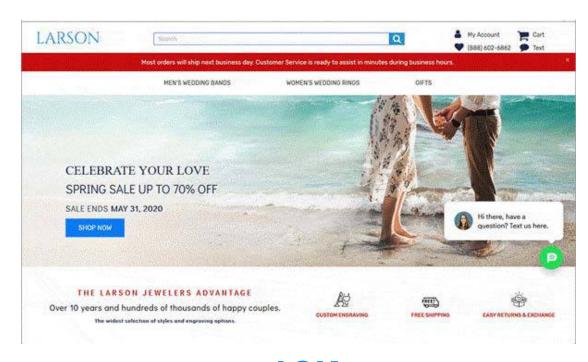


- Implemented on-page changes
- Deep analysis for each product
- Website optimization
- Event/ festival based paid campaign
- Creative engaging post on social media

Industry: Diamond & Jewellery

Website: www.larsonjewelers.com

More details: <u>Case study link</u>



10K+Keywords in top 3

55.37%

Increase in sales

65.86%

Increase in organic traffic











Personal Branding of a Life-coach

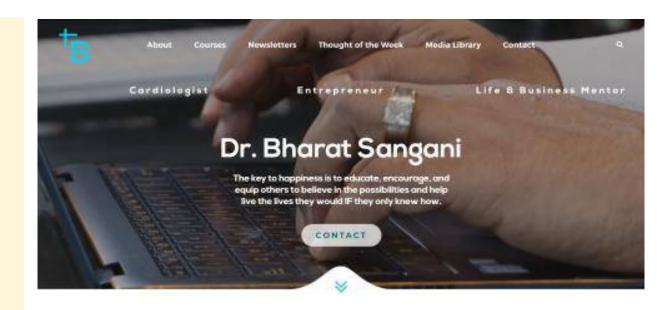


- Designed the most effective personal branding strategies with extensive competitive research supported by a top notch website
- Rigorous content marketing
- Optimized on-page and off-page SEO
- Social media marketing

Industry: Life-coach

Website: www.bharatsangani.com

More details: <u>Case study link</u>



98%
Increase in traffic

140%
Increased in Leads









Texas's Leading Dental Chain



- Standardization with some customization was the approach for streamlining all the websites
- Improving organic visibility & ROI of all the locations
- Customized and optimized paid campaigns
- GMB optimization
- Landing page optimization & A/B tests to increase leads

Industry: Retail

Website: www.p4dentists.com

More details: Case study link



651.11%Increase in organic traffic

18,800%Goal conversions

23.00%

Improvement in conversion rate







¢ouponchief

USA's Leading Online Coupon Portal

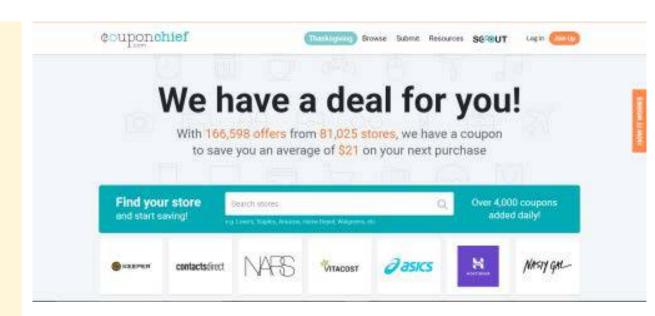


- Keyword mapping on landing pages
- Personalized newsletters to increase the website visits
- Launched chrome extension for better user-experience
- Focused long-tail keywords strategy
- Content marketing to target a specific audience

Industry: Retail

Website: www.couponchief.com

More Details: Case study link





178.33% Increase in organic traffic

100.04%Increase in new users











Canada's Leading Vitamin Hub



- Search and shopping campaign
- Redefining the target market with the segmentation, targeting, and positioning framework (STP)
- Modify content to make SEO friendly
- Increased conversions through affiliate channel

Industry: Healthcare & Life Science

Website: www.healthyplanetcanada.com

More details: Case study link



74.19%Increase in organic traffic

441.34%

Increase in revenue in a month

505.68%

Increase in ROI











TENTANDTABLE.COM Party Tents and Furniture



- UI changes for better website user engagement
- Promotion activities for branding
- Viral marketing
- Link building strategy and execution for targeting quality audience reach

Industry: Retail

Website: <u>tentandtable.net</u>

More details: <u>Case study link</u>



117%
Increase in new user

458%
Increase in organic traffic

274%
Increase in sales







inspectlet





- Increased visibility with relevant COVID-19 alerts
- ❖ Increased SERP visibility for all 10+ locations
- Website revamped based on user behavior analysis
- Thorough competitive analysis and A/B testing
- PPC marketing for maximized ROI

Industry: Medical & Healthcare

Website: www.surepoint-er.com

More details: Case study link



200+

Keywords in top 5 in SERP

31.53% Increase in organic traffic 32.85%

Increase in overall traffic











US-based Wholesale Supplier



- Optimized product page to increase conversion
- Improved sales through affiliate channels
- Optimized paid marketing campaigns
- Engaging campaigns on social media

Industry: Retail

Website: www.warehouse115.com

More details: Case study link



110%
Increase in sales

53% Increase in ROI 189%
Increase organic traffic













ALTENEW Us-based Leader in Handicraft Industry

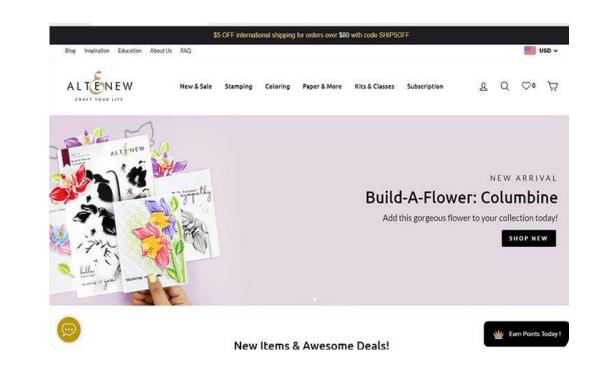


- Improved Brand visibility
- Content marketing to target right audience
- Hotjar.com setup for analyzing visitors behavior
- Strategizing the reach with competitor Analysis
- Influencer marketing

Industry: Retail

Website: altenew.com

More details: Case study link



131% Increase in sales

58% Increase in ROI

87% Increase in conversion rate













Protection Plan for Home Appliances

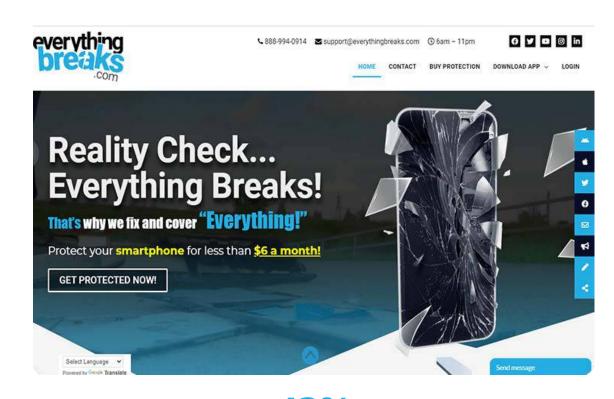


- Exclusively providing warranty services to customers
 since 20+ years
- Leveraging the brand awareness over online platforms
- Social media marketing to gain more traffic to website
- Decrease cost per conversion on Paid campaigns

Industry: Retail

Website: www.everythingbreaks.com

More details: Case study link



43%
Increase in revenue

85.72% Increase in organic traffic

52%

Increase in order









tools plus Tools & Equipment Store



- Improved brand visibility on search engine
- Made migration of website very smooth without affecting the SEO ranking and traffic
- Fixed technical SEO issues.
- Improve ROI & revenue from organic channel

Industry: Retail

Website: www.tools-plus.com

More details: Case study link



169% Increase in revenue

52% Increase in new user **110.64%**

Increase in conversion rate









KEY NORTH AMERICAN CLIENTS































































KEY MIDDLE-EAST CLIENTS





KEY INDIAN CLIENTS





















































WHAT OUR CLIENTS SAYS.....





Mr. Brian Gavin CEO, Brian Gavin Diamonds

"The team was very dedicated to the project's success. Working late into the night to deliver, they overcame time differences."





Mr. Andy Ginjupalli President, Bay Alarm Medical

"Team did amazing communication and ownership to transform the solution, the way we wants."





Mr. Jamal Al Masri General Manager, Blink

"Their team is hardworking and creative, adapting flexibly to changing requirements throughout the project."





Mr. Kevin Clor COO, TentAndTable

"They transformed the way we do business, and software stack that we use. It helped us grow our business 3x."

TENTANDTABLE.COM



Mr. Dilip Kukreja Vice President, Times of India

"We exactly received the deliverables we were looking for as a professional services."







OUR GLOBAL PRESENCE

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- Sales Office
- Development Center

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THANK YOU



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