

Interim COO Services

Key Services:

- Support Operations*
- CRM Operations*
- Organizational Operations*
 - End-to-End processes across functions.
- Training and Development*
- Management Information System (KPIs and Reporting)
 - Investor reporting.
 - Support the CEO in the execution of strategies.
 - Channelise MIS data for departmental performance evaluation.
 - Support CEO in fundraising activities, pitch deck, etc...
- Vision, Mission, Business Objectives, Goals, and Balanced Scorecard
 - Define Vision and mission statements.
 - Brainstorm measurable BOs, Goals.
 - Scheduled monitoring, planning, and re-prioritization of goals
 - > Track business goals prioritization amidst change.
 - Prepare a 'Balanced Scorecard'.
 - Build a culture centered around business goals.
- Budgeting and budgetary control processes**
 - Prepare budgets (Master Budget, Flexible budgets) as deemed necessary.
 - Perform variance analysis and course correction actions.
 - Cost management and control
 - > Financial modeling and forecasting (Restricted to operations)
- Custom Services

Additional PDF Brochures (Github link)

1. Operational Excellence: https://shorturl.at/uvAGP

2. Organisational Operations: https://shorturl.at/hiyz7

3. Training and Development: https://shorturl.at/bemQY

4. CRM Operations: https://shorturl.at/cnpT7

5. Support Operations: https://shorturl.at/aeJ78

^{*} Refer separate documents for details (links given below).

^{**} Need to work with your Chartered/Cost Accountant