

What is RevolTel CRM ?

RevolTel CRM equips your teams to make better decisions. Whether they work in the sales CRM, help desk, or marketing apps, Vtiger always surfaces relevant customer data from all apps to help them drive relationships and deals forward.



Why RevolTel CRM ?

The only solution that creates one shared understanding of customers for everyone in a company to work from other "all-in-one" CRM software is taped together from stand-alone products that fragment your customer view. RevolTel One isn't another bundle.

It's one seamless system in which all data, automation, and insights transcend app's and link to one, central customer record. Work together, from one shared view of your customers.

Ditch the fragmented views of customers that other "integrated" sales, marketing, and support solutions give you, for RevolTel one view that's shared across teams. With it, you'll make better decisions and design more impact-full automation than ever before.

Provide a seamless workflow between your teams

Keeping your teams in sync is no longer difficult

We know how to help you with hard parts of keeping your marketing, sales, and support teams organized, productive, and in sync. With RevolTel, you can quickly get back to control you always wanted.

Make both your team and customers happy forever

Sales CRM

Efficient sales software for everything you need to increase sales and manage your team, find the best leads, and understand customers better.

Capture leads effortlessly

Capture leads and sales enquiries from websites, emails, social channels, phone calls, and trade fairs.

Never let a deal slip through the cracks

Smart alerts ensure that you are notified about tasks and updates associated with a deal. You can pick-up a conversation right from where it was left off, regardless of the channel it was started on.

Scheduling meetings with ease

Schedule meetings in a single click without the hassle of back-and-forth emails. Pre-meeting reminders minimises chances of a no-show.

Visualise your pipeline and discover insights

Gain deeper insights into your pipeline, open deals, territory performance and much more with sales insights and custom reports. Schedule reports to get them delivered right into your email inbox.

Optimize team performance

Understand how your sales reps' spend their day, identify activities that lead to a win and coach your sales team to perform at its best.

Get all your data in one place

Ever imagined a 360-degree view of your customers? With RevolTel, enhance your team's ability to collaborate, craft an engaging customer experience and grow revenue.

Assign leads to the right sales rep, faster

Automatically assign leads to agents based on location, deal size, availability, language, or other preferences.

Go after the best leads

Leverage Lead Scoring to identify the best leads you can pursue and prioritize follow ups.

Respond instantly to create 7x more conversations

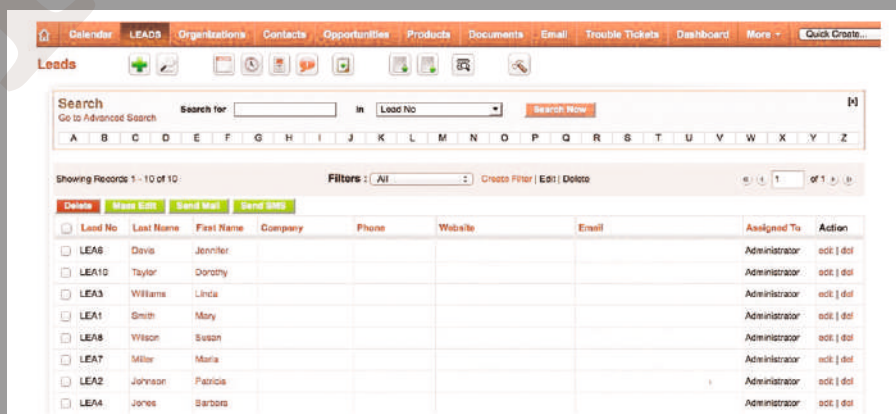
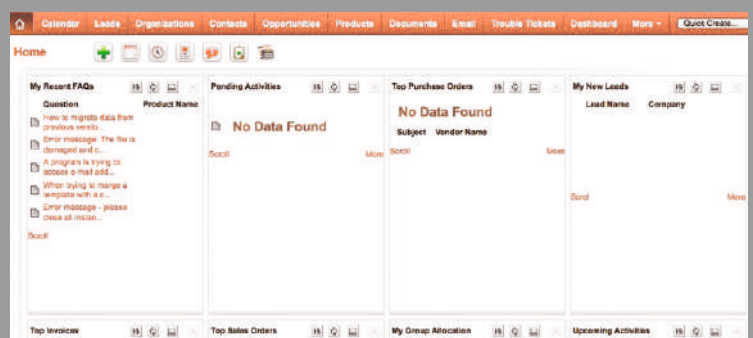
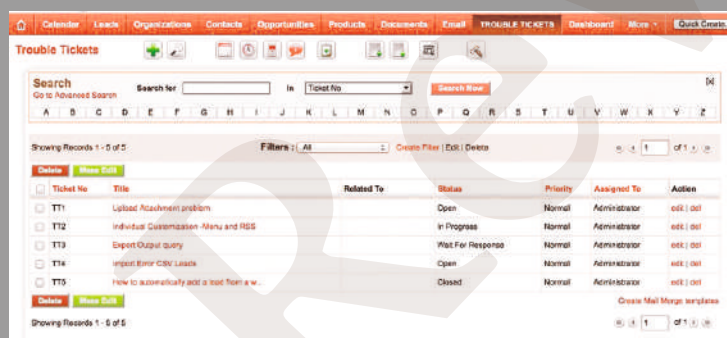
Nurture leads with automated Email and SMS campaigns. Analyse campaign performance, open rates, clicks, bounces and unsubscribe to tweak your messaging and targeting.

Forecast accurately

RevolTel pulls together all opportunities, factors in sales stage and probability of closing and shows how much revenue you can expect.

Automate tasks and boost productivity

Automate repetitive tasks such as assigning leads to sales reps, triggering auto responder emails, follow-up reminders, and contract renewals.



All-in-One CRM

Sell smarter and faster with an intelligent sales CRM

- > Make more insightful sales decisions with a 360-degree historical view of every contact
- > Increase sales wins with detailed sales deals, and automatic notifications
- > Communicate through a call, email, or Tweet, and capture it all in RevolTel
- > View pre-built insights, or build your own custom reports, charts, and forecasts

Support efficiently across every channel with a multi-channel help desk

- > One support center for cases from email, phone, chat, social, and portals
- > Make support more efficient, with self-service portals and a knowledge base
- > Apply custom SLAs for any case condition, and automate escalations when at risk of violating
- > See insights about team, process, and pipeline efficiency, or build custom reports

Attract and engage customers more efficiently with marketing automation

- > Capture leads from email, web-form, and other data sources
- > Segment leads using any data, and enroll them in bulk, drip, or auto-responder campaigns
- > Measure campaign performance and profitability

Manage any project

Build projects related to customers, deals, or cases. Break them down into tasks and sub-tasks that are assignable to users. Track time spent working on sub-tasks, and automatically pull them into invoices for customer billing.

Simplify sale-to-close

Keep track of your inventory and services. Pull them into quotes and invoices to send to customers in just clicks. Then, sync these with Quick books, Xero, and other software to share a single view of their status with your accounting team.

Benefits of All in one CRM

Save time administering

One login enables a user to access any app they are permitted to. Never set up connectors between RevolTel apps. Easily set up connections between RevolTel and third party apps through native integrations, Zapier, or APIs.

Expand automation

Actions can be automated being triggered from actions in any app.

Improve insights

Every insight is informed with data from other apps. Lead scoring can be built from engagement with marketing and sales.

Implementing CRM

Strong relationship management

With complete awareness about the customer, customer's needs & past interactions with company, an employee can create a better bond with the customer, and help him better in less time.

Efficiency

Information on customer buying behaviour & interest can be used to make faster decisions & close more sales.

Enhanced sales & marketing

Cross selling, up selling, Calls, Newsletters & Emails can be more precise and result oriented when it is delivered to a focussed group.

Accelerate collaboration

User get one comprehensive view of a customer. It contains campaigns, deals, cases and anything else about that customer. Any work a user does with a customer automatically enriches their record, and becomes visible across the organization. So, John in sales sees when Jenny in support closes an urgent case. To get help, messaging tools in every record help reach anyone across the organization instantly, and automatically carry context so collaborators get up to so and respond faster.

Main Features

Sales | Marketing | Help Desk | Productivity | General

Customer Experience

Customer will have less struggle every time he approaches to the organization. All the department within an organization will have complete data about the customer.

Organized data

All your leads, contacts, customers & orders can be organized & stored in a standard format, which is easy and flexible to retrieve.

All Features From RevolTel

Contacts
Deals & Opportunities
Sales Forecasts
Sales Insights
Appointments
Cases
SLAs
Customer Portal
Knowledge Base
Help Desk Insights
Email Marketing
Performance Insights
Collaboration
Integrations
Calendar & Tasks
Reporting
Projects
Inventory
Workflow Automation
Docs & Files

Know Your Contacts Better
Win Deals faster
Plan effectively with pre-built forecasts
Analytics & Insights
Schedule Appointments Faster
Powerful case management
Guarantee Customer Support Reliability with SLAs
Engage Professionally Through a Private Customer Portal
Fast Answers to Previously Solved Problems
Analytics and Insights
Engage customers through emails
Sales & Help Desk Analytics & Insights
Collaborate right inside records
Integrate with over 500 business applications
Deeply integrated calendar events
Build reports from CRM Data
Integrate and Manage projects
Manage Inventory & Prices, Build Quotes, Send Invoices & Track Payments
Workflow Automation
Breathe new life into sales and marketing documents

We do make Customized CRM For :



HOTEL



HOSPITAL



REAL ESTATE



APARTMENT



EDUCATIONAL INSTITUTE



IT & SOFTWARE COMPANY

About RevolTel

RevolTel is a pioneer in start to finish brought together interchanges, offering a wide scope of cutting edge venture telecom items dependent on open source innovation. We additionally give world-class 24X7 help to worldwide clients through our in-house Global Support Management Center (GSMC).

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