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TRAFFIC CHANNEL PERFORMANCE & ENGAGEMENT REPORT

Google Analytics 4 Report

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38% 60% 2050 2020

REPORT OVERVIEW

The main goal of the analysis is to understanding the performance of the top Traffic Channels against revenue and also examining User Engagement accross all channels comparing it with % of Engaged Sessions and Total Engaged Sessions and also creating a segement for New Vs Old Users and how much revenue each segement brought.

BUSINESS QUESTIONS ADDRESSED

- Which Channel brought the lowest revenue?
- Top 3 Channels which generated the most revenue.
- How many total users came from Direct Channel?
- Which Channel saw the highest % of Engagement rate and why?
- Why Direct Channel has the most users and engaged sessions?
- Comparision of revenue generated amongst New vs Old Users.

VISUALS CREATED



VIZ 1: TRAFFIC CHANNEL REPORT

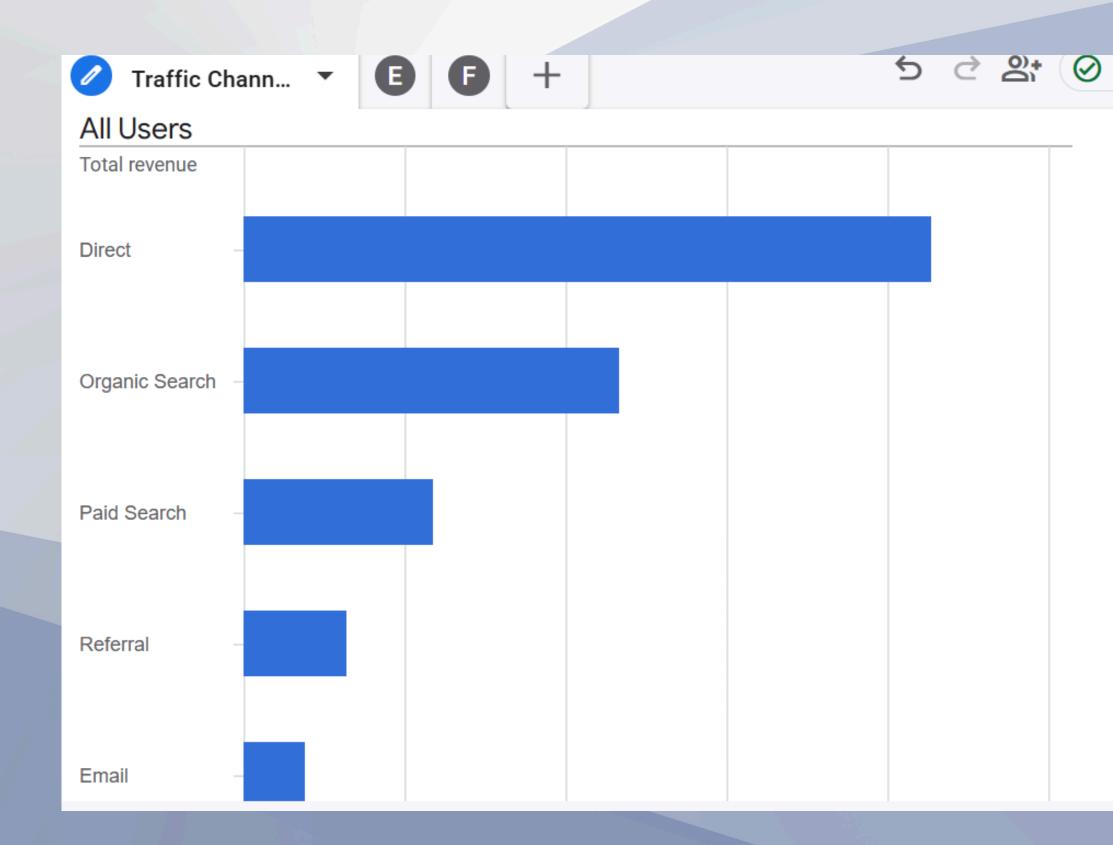
VIZ 2: ENGAGEMENT REPORT

VIZ 3: SEGEMENT REPORT

VISUAL 1

Business Questions for Viz 1

- Email Channel brought the lowest Revenue
- Direct, Organic Search & Paid Search are the top 3 channels which contributed to the maximum revenue.



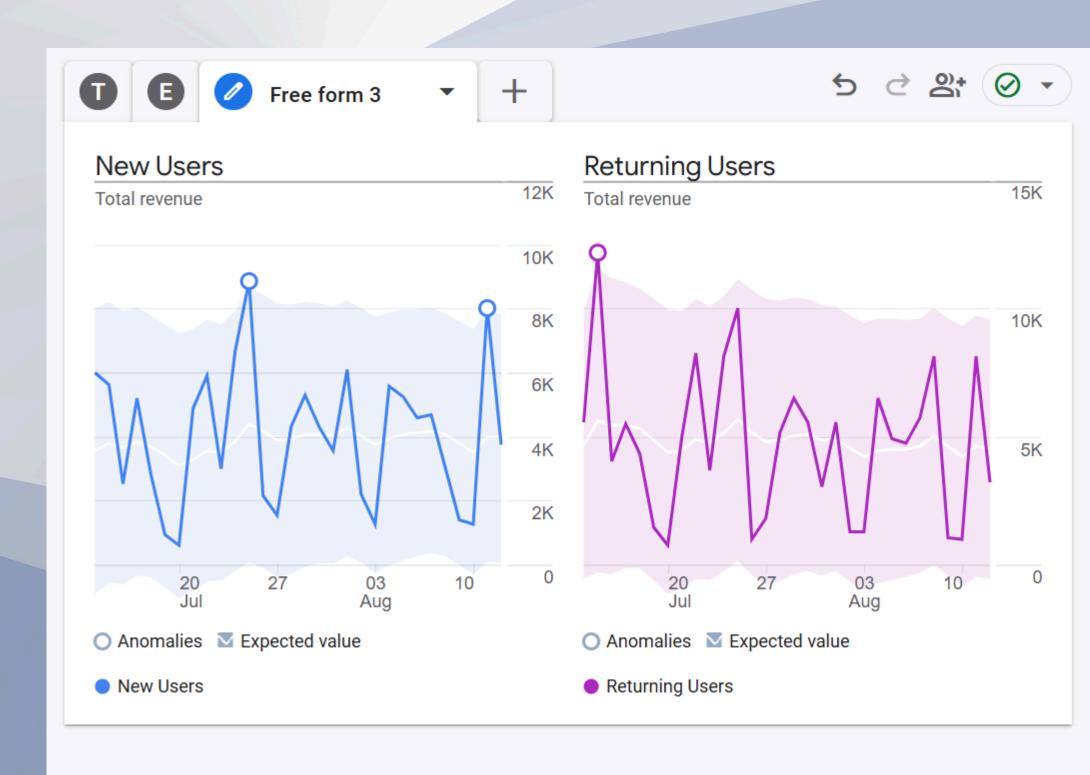
VISUAL 2

- 6,950 Total Users came from Direct Channel.
- Organic Shopping saw the
 Highest % of Engagement Rate
 because considerably the volume
 of users who came through that
 channel are low and they
 through organic means. Hence a
 small group of users turned out
 to be dedicated users.
- Direct Channel has the most users and Engaged Sessions is because they are already familiar with the brand and probably have bookmarked the website.

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Default channel group		√ Total users	Engaged sessions	Engagement rate
	Totals	14,207	16,425	92.5%
1	Direct	6,950	7,321	88.2%
2	Organic Search	4,539	5,671	98.1%
3	Paid Search	1,934	2,422	98.4%
4	Referral	895	1,257	98.1%
5	Email	543	638	84.4%
6	Cross-network	272	332	97.1%
7	Organic Social	199	345	98.6%
8	Unassigned	156	194	97.5%
9	Organic Shopping	141	168	100.0%

VISUAL 3

As we can see from the two Graphs of New Vs Old Users comparison of which segment brought in the most Revenue. As Returning Users segment clearly had a greater revenue share. 25th July was the peak amongst New Users as it brought almost 9K\$ and for Returning Users 15th July was the peak when it generated 12K\$



Summary

This was a Free Flow Custom Report created in order to answer all the Business Questions as well as I had to create 3 visuals in order to gain answers upon all questions.

THANK YOU!