# **Darshil Bhatt**

## ASPIRANT PERFORMANCE MARKETER | MARKETING ANALYST

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GitHub- https://github.com/darshilbhatt-work

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#### **SUMMARY**

Seeking werkstudent opportunities to apply business analysis and digital marketing expertise while contributing to data-driven decision making. Committed to launching professional career in Germany through practical experience and continuous learning.

## **CORE SKILLS & COMPETENCIES**

 $\label{eq:communication} Decision-Making \cdot Communication \cdot Problem-Solving \cdot Strategic Thinking \cdot Leadership \cdot Team Collaboration \cdot Resilience under Pressure$ 

## **PROFESSIONAL EXPERIENCE**

## Junior Business Analyst | Modulinea Modular Kitchens (Full Time) Jan 2024 - Oct 2024

- Analyzed business processes and data to identify insights, improve efficiency, and support decisionmaking.
- Prepared dashboards, reports, and presentations (Excel, Tableau, PowerPoint) for stakeholders and management.
- Collaborated with cross-functional teams to gather requirements, align solutions, and deliver projects on time.

## Social Media & Performance Marketing (Internship) April 2023- June 2023

- Assisted in planning and running paid social media campaigns to promote educational courses.
- Monitored campaign performance metrics (engagement, CTR, conversions) and prepared weekly reports.
- Gained practical experience in performance marketing, ad optimization, and audience targeting.

#### **EDUCATION**

Masters in International Management · IU International University, Berlin

Bachelor of Management Studies · University of Mumbai

July 2021 - May 2024

#### **KEY PROJECTS**

## **Performance Marketing**

- International Jobs App Install Campaign
- Zalando Fashion E-Commerce Display Campaign
- Jacobs Coffee Website Sales Video Campaign
- Flink Lebensmittel App Installationskampagne
- Berlin Tourismus Video Campaign
- Keyword Research Project Café Expansion, Berlin
- Keyword Research Project German Language School, Berlin

## **Data Analysis**

- Marketing Campaign Performance
- Customer Segmentation & Purchase Behaviour
- HR Workforce Analysis
- Sales Performance & Profit Analysis
- E-Commerce Marketing Analyst
- Healthcare Patient Data Analysis

## **Marketing Analytics**

- GA4- Traffic channel performance and engagement report
- GA4- Product Purchase Drop-Off Analysis
- GA4- Path Exploration- User Navigation Flow
- GA4- Segment Overlap Audience Comparison

## **ADDITIONAL INFORMATION**

- Languages: German (B1-B2), English (C1)
- **Certifications:** GA4 Certified · Google Ads Search Certified · Marketing with Canva Certified · BCG Strategy Consulting Virtual Job Simulation · HubSpot Digital Marketing · Udemy MS Excel (Basic–Advanced)
- Hobbies- Attending German-speaking events · Watching Marketing Case Studies · Traveling · Football