

200+ Questions to Ask your Stakeholders for Gathering Requirements

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GENERAL HIGH-LEVEL QUESTIONS

- 1. What problem or need is the project intended to address?
- 2. What are the project goals and objectives?
- 3. Who are the stakeholders involved in this project?
- 4. What are the key features and functionalities required for the project?
- 5. What are the project constraints, such as time, budget, and resources?
- 6. What are the desired deliverables and their expected outcomes?
- 7. What are the existing systems or processes that may be impacted by this project?
- 8. What are the success criteria or metrics for evaluating the project's effectiveness?
- 9. Are there any legal, regulatory, or compliance requirements that need to be considered?
- 10. What are the user roles and responsibilities within the system or process?
- 11. What are the specific user needs and expectations?
- 12. Are there any specific business rules or workflows that need to be followed?
- 13. How will data be collected, stored, processed, and presented within the project?
- 14. Are there any integration requirements with other systems or platforms?
- 15. What are the security and privacy requirements for the project?
- 16. What are the performance and scalability expectations?
- 17. Are there any localization or internationalization requirements?
- 18. What are the training and documentation needs for users and administrators?
- 19. How will the project be maintained and supported after its implementation?
- 20. Are there any risks or concerns that need to be addressed?

QUESTIONS FOR WEB APPLICATION PROJECT

- 21. What is the purpose and main objective of the web application?
- 22. Who are the target users of the web application?
- 23. What specific functionalities and features should the web application have?
- 24. Are there any existing systems or applications that the web application needs to integrate with?
- 25. What are the technical requirements and constraints for the web application (e.g., preferred programming languages, frameworks, hosting environment)?
- 26. What are the different user roles and their associated permissions within the web application?
- 27. What are the key workflows and processes that the web application needs to support?
- 28. Are there any specific design or branding guidelines that should be followed?
- 29. What are the performance expectations for the web application (e.g., response time, concurrent users)?
- 30. What are the security requirements for the web application (e.g., user authentication, data encryption)?
- 31. What are the data requirements for the web application (e.g., types of data to be captured, storage and retrieval needs)?
- 32. How will the web application handle errors, exceptions, and validation of user inputs?
- 33. Are there any regulatory or compliance requirements that the web application needs to adhere to?
- 34. How will the web application be deployed, hosted, and maintained?
- 35. What are the preferred browsers and devices that the web application should be compatible with?
- 36.Is there a need for multi-language or multi-lingual support in the web application?
- 37.Are there any specific accessibility requirements that the web application should meet?

- 38. What are the reporting and analytics needs for the web application?
- 39. How will user support and feedback be handled within the web application?
- 40. What is the project timeline and budget for the web application development?

QUESTIONS FOR DASHBOARD

- 41. What are the main goals and objectives of the web dashboard for business analysts?
- 42. Who are the target users of the web dashboard? (e.g., business analysts, managers, executives)
- 43. What specific data and metrics should be displayed on the dashboard?
- 44. Are there any specific key performance indicators (KPIs) or metrics that need to be tracked?
- 45. How frequently should the data on the dashboard be updated?
- 46. Are there any specific data sources that need to be integrated with the dashboard?
- 47. Are there any predefined reports or visualizations that should be included on the dashboard?
- 48. What level of interactivity and drill-down capabilities should the dashboard provide?
- 49. Are there any specific filters or parameters that users should be able to apply to the data?
- 50. What are the preferred visualizations for presenting the data (e.g., charts, graphs, tables)?
- 51. How should the data be organized and structured on the dashboard?
- 52. Are there any specific data aggregation or calculation requirements for the dashboard?
- 53. Are there any specific alerts or notifications that should be displayed on the dashboard?

- 54. What are the security and access control requirements for the dashboard?
- 55.Are there any specific customization or personalization options that users should have?
- 56. How should the dashboard handle different user roles and their associated permissions?
- 57. Are there any specific branding or design guidelines that should be followed?
- 58. What are the preferred devices and screen resolutions that the dashboard should be compatible with?
- 59. Are there any specific export or sharing capabilities required for the dashboard?
- 60. What are the project timeline and budget for developing the web dashboard?

QUESTIONS FOR MOBILE APPLICATION

- 61. What is the primary goal and purpose of the mobile application?
- 62. Who are the target users of the mobile application?
- 63. What platforms should the mobile application support (e.g., iOS, Android)?
- 64.Are there any specific devices or screen resolutions that the mobile application needs to be compatible with?
- 65. What are the key features and functionalities required for the mobile application?
- 66. Are there any existing systems or applications that the mobile application needs to integrate with?
- 67. What are the technical requirements and constraints for the mobile application development (e.g., preferred programming languages, frameworks)?
- 68. How should the mobile application handle user authentication and security?

- 69. What are the specific user workflows and processes that the mobile application needs to support?
- 70. Are there any specific design or branding guidelines that should be followed?
- 71. What are the performance expectations for the mobile application (e.g., response time, offline capabilities)?
- 72. What are the data requirements for the mobile application (e.g., types of data to be captured, storage and synchronization needs)?
- 73. Are there any regulatory or compliance requirements that the mobile application needs to adhere to?
- 74. How will the mobile application handle errors, exceptions, and validation of user inputs?
- 75. What are the preferred methods for notifications and push notifications within the mobile application?
- 76.Are there any specific localization or internationalization requirements for the mobile application?
- 77. What are the reporting and analytics needs for the mobile application?
- 78. How will user support and feedback be handled within the mobile application?
- 79. What is the project timeline and budget for the mobile application development?
- 80.Are there any specific app store or deployment requirements that need to be considered?

QUESTIONS FOR DATA MIGRATION PROJECT

- 81. What is the purpose and objective of the data migration project?
- 82. What is the source system from which the data needs to be migrated?
- 83. What is the target system or database where the data will be migrated to?

- 84. What specific data elements or entities need to be migrated?
- 85. What are the data formats and structures in the source system?
- 86. What are the data formats and structures required in the target system?
- 87. Are there any data transformation or mapping rules that need to be applied during the migration?
- 88. What are the data quality requirements for the migrated data?
- 89. Are there any data validation or cleansing processes that need to be performed during the migration?
- 90. What is the volume and size of the data to be migrated?
- 91.Are there any dependencies or relationships between the data entities being migrated?
- 92. Are there any specific data retention or archiving requirements?
- 93. Are there any legal or compliance considerations for the data migration?
- 94. What are the migration timelines and milestones?
- 95. Are there any specific data migration tools or technologies to be used?
- 96. What are the security and access control requirements for the data during migration?
- 97. How will data integrity and accuracy be ensured during the migration process?
- 98. What are the backup and recovery strategies for the data during migration?
- 99. Are there any specific data migration testing or validation requirements? 100. What are the resources and budget allocated for the data migration project?

QUESTIONS FOR CRM SYSTEM

- 101. What are the main goals and objectives of implementing a CRM platform?
- 102. What are the key functionalities and features required in the CRM platform?

- 103. What specific customer data should be captured and stored in the CRM?
- 104. Are there any existing systems or databases that need to be integrated with the CRM platform?
- 105. What are the specific user roles and permissions within the CRM platform?
- 106. How should the CRM platform handle customer interactions and communication (e.g., emails, phone calls, meetings)?
- 107. What are the reporting and analytics requirements for the CRM platform?
- 108. Are there any specific sales, marketing, or customer service workflows that the CRM platform needs to support?
- 109. What are the automation and workflow capabilities required within the CRM platform?
- 110. How should the CRM platform handle lead management and conversion?
- 111. What are the preferred methods for capturing and managing customer feedback and complaints?
- 112. Are there any specific customer segmentation or targeting requirements?
- 113. What are the integration needs with other business applications or systems (e.g., ERP, marketing automation)?
- 114. How should the CRM platform handle data privacy and compliance (e.g., GDPR)?
- 115. Are there any specific customization or personalization options that users should have within the CRM platform?
- 116. What are the preferred reporting and dashboarding capabilities within the CRM platform?
- 117. How should the CRM platform handle data synchronization and data quality management?
- 118. What are the preferred channels for customer communication and engagement within the CRM platform?

- 119. What are the security and access control requirements for the CRM platform?
- 120. What is the project timeline and budget for implementing the CRM platform?

QUESTIONS FOR DATABASE DESIGNIG PROJECT

- 121. What is the purpose and objective of the database?
- 122. What specific data needs to be stored and managed in the database?
- 123. What are the entities or data objects that need to be represented in the database?
- 124. What are the relationships and dependencies between the data entities?
- 125. What are the key attributes and properties associated with each data entity?
- 126. What are the data validation and integrity requirements for the database?
- 127. Are there any specific data constraints or business rules that need to be enforced?
- 128. How will data be collected and entered into the database?
- 129. What are the reporting and querying needs for the database?
- 130. Are there any specific performance requirements for the database (e.g., response time, scalability)?
- 131. Are there any regulatory or compliance considerations for the database (e.g., data privacy, security)?
- 132. What are the preferred data access and authorization controls for the database?
- 133. Are there any specific data backup and recovery requirements for the database?
- 134. What are the preferred data indexing and optimization strategies for the database?

- 135. How will data be migrated or imported into the database from other sources?
- 136. What are the data archiving and retention policies for the database?
- 137. Are there any specific data transformation or extraction requirements?
- 138. What are the preferred data synchronization and replication needs for the database?
- 139. Are there any integration requirements with other systems or applications?
- 140. What are the resources and budget allocated for the database designing project?

QUESTIONS FOR GATHERING NON-FUNCTIONAL REQUIREMENTS

- 141. What are the performance expectations for the system (e.g., response time, throughput, scalability)?
- 142. Are there any specific availability requirements for the system (e.g., uptime, reliability)?
- 143. What are the security requirements for the system (e.g., access controls, data encryption, compliance)?
- 144. Are there any specific usability and user experience requirements for the system?
- 145. What are the compatibility requirements for the system (e.g., browsers, operating systems, devices)?
- 146. Are there any specific localization or internationalization requirements for the system?
- 147. What are the maintainability and extensibility expectations for the system?
- 148. Are there any specific regulatory or compliance requirements that need to be considered?
- 149. What are the data privacy and protection requirements for the system?

- 150. Are there any specific legal or contractual constraints that need to be followed?
- 151. What are the data backup and recovery requirements for the system?
- 152. Are there any specific interoperability or integration requirements with other systems or applications?
- 153. What are the capacity and storage requirements for the system?
- 154. Are there any specific constraints related to network connectivity or bandwidth?
- 155. What are the logging, auditing, and reporting requirements for the system?
- 156.Are there any specific response time requirements for critical system operations?
- 157. What are the disaster recovery and business continuity requirements for the system?
- 158. Are there any specific constraints related to hardware or infrastructure?
- 159. What are the constraints or requirements related to system interfaces and APIs?
- 160. What are the resource and budget constraints for the system implementation?

QUESTIONS FOR GATHERING LEGACY SYSTEM MIGRATION PROJECT

- 161. What is the primary reason for migrating from the legacy system to a new system?
- 162. What are the specific goals and objectives of the migration project?
- 163. What are the key functionalities and features that need to be migrated from the legacy system?
- 164. Are there any specific data elements or entities that need to be migrated?

- 165. What is the size and complexity of the data to be migrated?
- 166. Are there any data transformations or mappings required during the migration process?
- 167. What are the data validation and cleansing requirements for the migration?
- 168. Are there any specific performance or scalability requirements for the new system?
- 169. How should the new system handle any existing customizations or configurations in the legacy system?
- 170. Are there any specific integrations or interfaces that need to be established with other systems?
- 171. What are the security and access control requirements for the new system?
- 172. How will data integrity and accuracy be ensured during the migration process?
- 173. Are there any regulatory or compliance considerations for the migration?
- 174. What are the testing and validation requirements for the migrated data and functionality?
- 175. What are the training and documentation needs for users transitioning from the legacy system to the new system?
- 176. What is the timeline and budget allocated for the migration project?
- 177. Are there any specific risks or challenges associated with the migration process?
- 178. How will the cutover from the legacy system to the new system be planned and executed?
- 179. What are the reporting and analytics needs in the new system?
- 180. What are the ongoing maintenance and support requirements for the new system?

QUESTIONS FOR GATHERING TRANSITION REQUIREMENTS

- 181. What is the timeframe for the transition from the current state to the future state of the project?
- 182. What are the specific objectives and goals of the transition process?
- 183. Are there any specific deliverables or milestones that need to be achieved during the transition?
- 184. What are the resources (e.g., personnel, equipment) required for the transition?
- 185. Are there any specific training and knowledge transfer needs during the transition?
- 186. How will the transition impact existing processes, systems, or workflows?
- 187. Are there any dependencies or constraints that need to be considered during the transition?
- 188. What are the communication and stakeholder engagement requirements during the transition?
- 189. Are there any specific risks or challenges associated with the transition process?
- 190. How will the transition be managed and coordinated across different teams or departments?
- 191. What are the change management and adoption strategies for the transition?
- 192. Are there any specific documentation or standard operating procedures that need to be updated or created?
- 193. What are the data migration or conversion requirements during the transition?
- 194. How will the transition impact the organization's infrastructure or technology stack?
- 195. Are there any regulatory or compliance considerations that need to be addressed during the transition?
- 196. What are the quality assurance and testing requirements during the transition?
- 197. How will the transition be evaluated and measured for success?

- 198. Are there any specific budget or resource constraints that need to be considered during the transition?
- 199. What are the reporting and monitoring needs during the transition?
- 200. Are there any ongoing support or maintenance requirements post-transition?

QUESTIONS FOR GATHERING API REQUIREMENTS

- 201. What is the purpose and objective of the API?
- 202. What are the specific functionalities and features that the API should provide?
- 203. Who are the intended users or consumers of the API?
- 204. What are the specific data or resources that should be accessible through the API?
- 205. Are there any specific actions or operations that the API should support (e.g., CRUD operations)?
- 206. What are the preferred data formats and protocols for communication with the API (e.g., JSON, REST, SOAP)?
- 207. Are there any specific security and authentication requirements for the API?
- 208. What are the specific error handling and response codes expected from the API?
- 209. How should the API handle rate limiting or throttling?
- 210. Are there any specific versioning or backward compatibility requirements for the API?
- 211. What are the expected performance and scalability requirements for the API?
- 212. Are there any specific data validation or transformation needs within the API?
- 213. How will documentation and API specifications be provided to users or developers?

- 214. What are the preferred testing and quality assurance practices for the API?
- 215. Are there any regulatory or compliance considerations for the API (e.g., GDPR, HIPAA)?
- 216. How will the API be monitored and logged for tracking usage and performance?
- 217. Are there any specific integration requirements with other systems or applications?
- 218. What are the resources and budget allocated for the development and maintenance of the API?
- 219. What are the expected support and maintenance needs for the API post-development?
- 220. Are there any specific deployment or hosting requirements for the API?