

# A Brief Review of Key Machine Learning Algorithms, Models Explainability and Business Use Cases

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# Supervised ML Models

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## Linear regression

Highly interpretable, standard method for modeling the past relationship between independent input variables and dependent output variables (which can have an infinite number of values) to help predict future values of the output variables

### Business use cases



*Understand product-sales drivers such as competition prices, distribution, advertisement, etc*



*Optimize price points and estimate product-price elasticities*

## Logistic regression

A model with some similarities to linear regression that's used for classification tasks, meaning the output variable is binary (eg, only black or white) rather than continuous (eg, an infinite list of potential colors)

### Business use cases



*Classify customers based on how likely they are to repay a loan*



*Predict if a skin lesion is benign or malignant based on its characteristics (size, shape, color, etc)*

## Linear/quadratic discriminant analysis

Upgrades a logistic regression to deal with nonlinear problems—those in which changes to the value of input variables do not result in proportional changes to the output variables

### Business use cases



*Predict client churn*



*Predict a sales lead's likelihood of closing*

## Decision tree

Highly interpretable classification or regression model that splits data-feature values into branches at decision nodes (eg, if a feature is a color, each possible color becomes a new branch) until a final decision output is made

### Business use cases



*Understand product attributes that make a product most likely to be purchased*



*Provide a decision framework for hiring new employees*

## Naive Bayes

Classification technique that applies Bayes theorem, which allows the probability of an event to be calculated based on knowledge of factors that might affect that event (eg, if an email contains the word "money," then the probability of it being spam is high)

### Business use cases



Analyze sentiment to assess product perception in the market



Create classifiers to filter spam emails

## Support vector machine

A technique that's typically used for classification but can be transformed to perform regression. It draws a division between classes that's as wide as possible. It also can be generalized to solve nonlinear problems.

### Business use cases



Predict how many patients a hospital will need to serve in a time period



Predict how likely someone is to click on an online ad

## Random forest

Classification or regression model that improves the accuracy of a simple decision tree by generating multiple decision trees and taking a majority vote of them to predict the output, which is a continuous variable (eg, age) for a regression problem and a discrete variable (eg, either black, white, or red) for classification

### Business use cases



*Predict call volume in call centers for staffing decisions*



*Predict power usage in an electrical-distribution grid*

## AdaBoost

Classification or regression technique that uses a multitude of models to come up with a decision but weighs them based on their accuracy in predicting the outcome

### Business use cases



*Detect fraudulent activity in credit-card transactions. Achieves lower accuracy than deep learning*



*Simple, low-cost way to classify images (eg, recognize land usage from satellite images for climate-change models). Achieves lower accuracy than deep learning*



## Gradient-boosting trees

Classification or regression technique that generates decision trees sequentially, where each tree focuses on correcting the errors coming from the previous tree model. The final output is a combination of the results from all trees

### Business use cases



*Forecast product demand and inventory levels*



*Predict the price of cars based on their characteristics (eg, age and mileage)*

## Simple neural network

Model in which artificial neurons (software-based calculators) make up an input layer, one or more hidden layers where calculations take place, and an output layer. It can be used to classify data or find the relationship between variables in regression problems.

### Business use cases



*Predict the probability that a patient joins a healthcare program*



*Predict whether registered users will be willing or not to pay a particular price for a product*

# Un-Supervised ML Models

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## Autoencoder

A type of neural network that can be used to represent data efficiently by removing unnecessary information. The representation can be thought of as a compressed version of the original data.

### Business use cases



*Reduce noise in a medical image (eg, MRI) to analyze it more accurately*



*Detect fake reviews and opinions on social media*

## K-means clustering

Puts data into a number of groups (k) that each contain data with similar characteristics (as determined by the model, not in advance by humans)

### Business use cases



*Segment customers into groups by distinct characteristics (eg, age group)—for instance, to better assign marketing campaigns or prevent churn*

## Gaussian mixture model

A generalization of k-means clustering that provides more flexibility in the size and shape of groups (clusters)

### Business use cases



*Segment employees based on likelihood of attrition*



*Segment customers to better assign marketing campaigns using less-distinct customer characteristics (eg, product preferences)*

## Hierarchical clustering

Splits or aggregates clusters along a hierarchical tree to form a classification system

### Business use cases



*Cluster loyalty-card customers into progressively more microsegmented groups*



*Inform product usage/development by grouping customers mentioning keywords in social-media data*

## Recommender system

Often uses cluster behavior prediction to identify the important data necessary for making a recommendation

### Business use cases



*Recommend what movies consumers should view based on preferences of other customers with similar attributes*



*Recommend news articles a reader might want to read based on the article she or he is reading*

## Manifold learning

An approach to representing data with high dimensionality in a two-dimensional chart to more easily visualize interesting patterns in the data

### Business use cases



*Detect patterns in spread of a pandemic*



*Group similar customers together and recommend next best product for them to buy*



*Predict brain-tumor progression*

# Models Explainability

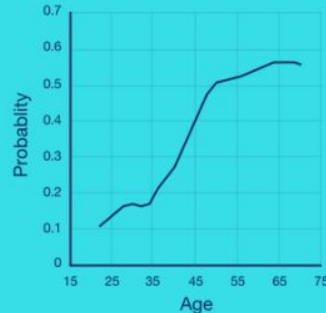
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## Partial dependence plots (PDP)

Plots that trace how the output changes as a variable is changed.

### Example

*Generally, as age increases, the probability of income being high increases, with a steep increase between ages 35 to 50 (with all other features at their average values).*

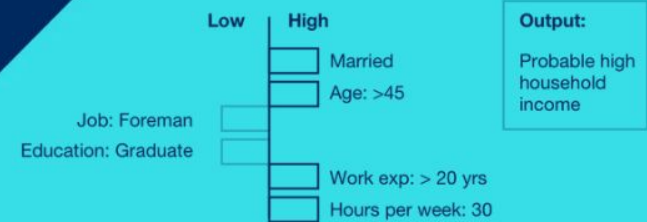


## Local interpretable model-agnostic explanations (LIME)

LIME studies how variations of input data affect the output, enabling it to list features affecting the output and score their level of impact.

### Example

*The probability of a high income is driven by marital status, age, years of work experience, and hours worked per week, while the probability of income being low is driven by occupation and education.*

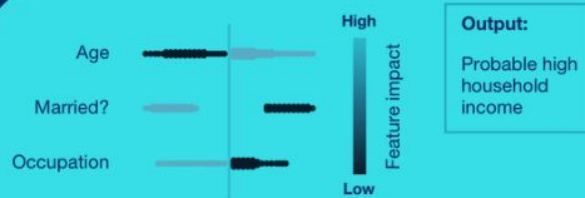


## SHapley Additive exPlanations (SHAP)

SHAP uses a game theory approach to score each feature based on its contribution to the output after considering the feature's interaction with all other features. Unlike LIME, SHAP offers a global explanation of features by considering all possible feature interactions as well as individual observation-level explanations.

### Example

*The Y axis shows the relative importance of each feature to income level, while the X axis shows the correlation to income level (eg, age has a high impact on predicting high income and high age correlates with high income).*



## Saliency Maps

Heat maps, primarily used for image-classification models, in which the degree of heat in a region on the image corresponds to the level of impact that region has on predicting what the image shows.

### Example

*The regions highlighted in dark blue on the right-hand image are the pixels contributing most to this image being classified as a rabbit.*



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