

December 15, 2014

**Mr. Shyama Vallabha Dasa**  
ISKCON Bangalore

Dear Mr. Shyama Vallabha Dasa,

**Sub: Business Readiness Assessment (BRASS) engagement for ISKCON Bangalore**

This has reference to our discussions regarding Business Readiness Assessment (BRASS) study at ISKCON, Bangalore. We are pleased to submit our proposal for the same.

**Background**

ISKCON Bangalore is a charitable society with the objective of propagating Krishna Consciousness all over the world, as explained by Srila Prabhupada, whose teachings are based on Bhagavad-Gita and Srimad Bhagavatam.

The society was registered in the year 1978 under the Karnataka Societies Registration Act, 1960. The objects of the society are derived from the Seven Purposes of ISKCON as stated by Srila Prabhupada.

ISKCON is planning to implement MS Dynamics NAV for the following entities

- ISKCON
- Touchstone Foundation
- Goloka Seva Trust

The implementation scope considered for Phase 1 is

**Iskcon** – Finance, Procurement & Donation Management

**Touchstone Foundation** – Finance, Procurement (for Gifts), Sales (POS), Inventory & Stores

**Goloka Seva Trust** – Finance, Procurement, Sales, Packaging, Inventory & Stores

## Scope of the Consulting assignment

- Study the current Business Processes
- Study and Review the Current IT Systems , Applications, Data management, User Profiles
- Review the process used to operate the applications
- Document the As-Is processes Flow with approval matrix and workflow
- Review the reports generated – MIS / Transactional Reports

## Deliverables of the Consulting Assignment

- Business Process Discovery Flow Chart with list of reports currently captured
- Specific unique process/data capturing that needs to be addressed as Industry specific
- Document Risks, Challenges and mitigation strategies
- Suggestions on Industry Specific Best Practices
- Overview of the MS Dynamics NAV application for the Core ISKCON ERP team
- Detailed Project Plan for the Implementation with Effort & Timelines along with the implementation team profile for Phase 1
- To submit a detailed overall readiness assessment report covering modules as mentioned above for Phase 1

## Commercials and Timeline

Service Description	Amount (INR)
Consulting Charges for Business Process Study & Documentation – for estimated effort of two weeks	200,000/-

## Terms and Conditions

- Taxes applicable as extra
- Payment terms 50% along with PO and balance after sign-off of Assessment document
- Consultant Travel, Accommodation and other expenses for Stay outside Bangalore, if any, to be borne by Customer
- Engagement Model will be on Hybrid mode – Onsite/Offshore deployment (study onsite and documentation offshore)
- ISKCON would provide ABS access to the current application and other documents pertaining to the individual processes

Looking forward to your mandate for the engagement

**For Affordable Business Solutions Private Limited**

**RD Prasanna**

**Practice Head**

**AFFORDABLE BUSINESS SOLUTIONS PRIVATE LIMITED**  
**#565-E, 7th Main, HAL 2ns Stage, Bangalore – 560038**  
**Tel: +91 80 42457457, Fax: +91 80 42457467**