

Proposal for
Consulting
On
Microsoft® Dynamics ERP & CRM

Customer Name	Talisma Corporation Pvt. Ltd/
Proposal Name	Microsoft Dynamics Consulting
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Preface

Locus IT Services Pvt. Ltd is an Indian initiative, founded in 2007, Locus IT pioneered the idea that ERP & CRM applications can assure the best ROI for companies who wants to streamline their business.

A Microsoft Gold Certified partner and our focus is to ease our client into a long-term relationship with a business and execution model that aligns with their culture. Locus IT's management team is deeply involved in sustaining relationships through the fulfillment of both measurable and intangible expectations. We believe in being a strong partner and 'Steering Progress.

Key Business Activities

1. MS Dynamics (AX, NAV, CRM, RMS, POS, SL, GP)
 - Implementation & Support
 - Training & Staff Augmentation
 - Development & Testing (offshore)
2. MS SharePoint
3. Technology Consulting
4. Digital Marketing

MS Dynamics:

Locus IT's journey on MS Dynamics ERP & CRM started in the year 2007. One of early birds in MS Dynamics industry in Bangalore. In the past 8 years of journey we have implemented more than 35 products, many project consulting and conducted more than 200 corporate training MS Dynamics AX, CRM, NAV, GP, FRX, RMS across the globe. Most of our MSD engagements are carried out in Middle East, African countries, Europe and India.

Our consultants

Consulting at Locus IT are with minimum 4-5 years of relevant experience on implementation, support, enhancement and training. Each and every consultant comes with

both onsite and offshore experience. Their rich travel experience and multiple project exposure gives you the solution which best in the industry.

Minimum Capabilities

1. Excellent hands on experience
2. Consulting, Development & Training experience
3. Presentation skills
4. Customer success focused.

Proposed Solution for Adecco India

Based on the discussion with Mr. Aditya Divakar & Mr. Manivannan on 24th February 2015, we would like to propose following business models.

Option 1: Staff Augmentation

1. Locus will provide/Deploy MS Dynamics consultants as on when Talisma issues "service Purchase Order" on contract basis for a stipulated period of time.
2. The deployed consultant will work as per Talisma's project management instructions.
3. Extending or cancelling the contracts are with 30 days of prior written notice.
4. Locus will raise the invoice on the last working day of every month for the consultants on monthly basis.
5. Taxes as applicable and Talisma will clear the invoices in 15 days from the date of submission.

Option 2: MS Dynamics Business Partner

1. Locus will work closely with Talism's MS Dynamics business development team
2. Presales support on MS Dynamics opportunities and helps Talisma to win the opportunities.
3. Resource planning and delivery scheduling together
4. Locus will architect the delivery (solution) of the projects along with Talisma project management team
5. Locus will provide necessary dynamics consultants for the projects

Resource Rate Card			
Name	Avg. Experience	Skills	Rate (Rs) / Month
MSD AX Technical Consultant (Full Time)	3 Years	MSD AX 4.0/2009/2012, X++, C#, Asp.net, SharePoint, SQL Server	1, 20, 000/-
MSD AX Functional Consultant (Full time)	3 Years	MSD AX 4.0/2009/2012, Financials / T&L/ Production / Projects	1, 35, 000/-
MSD Solution Architect (Shared Resource)	16 Years	MSD AX 4.0/2009/2012, Financials / T&L/ Production / Projects, Deployment, MSD Sure step, SharePoint, Networking, Project Management, Business process study & Documentation etc.	1, 80, 000/-

*Taxes as Applicable

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Please feel free to revert with your queries and we will be happy to assist you.

Regards



Mr. Rohith Kudukuli
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Consulting Proposal

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