Microsoft Dynamics® NAV 2013

Savandeep Singh Chadha

Partner Technical Consultant

sachadha@microsoft.com

Kabir Shenvi
Partner Technical Consultant
kashenvi@microsoft.com

Microsoft Dynamics

Application Enhancements with Microsoft Dynamics NAV 2013

Agenda

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Application Enhancements

Rapid Start	Financial Management	Cash Management	Assembly Management
Warehouse Management	Inventory	Supply Planning	Jobs
	Deployment	End User Productivity	

Microsoft Dynamics NAV 2013

Application Enhancements

What's new for the application user

Consolidating Local Features

- Kitting/Assembly
- Cash Flow Forecast
- Cost Accounting
- VAT Rate Change Tool

Productivity & Usability

- Service: Demand Overview
- Jobs WIP Methods, WIP cockpit
- Planning and Execution in Jobs & service (Usage Link)
- Planning: Re-order, Timeline
- Excel Integration
- Warehouse: Movements, Dedicated Bins and Service Integration

RapidStart

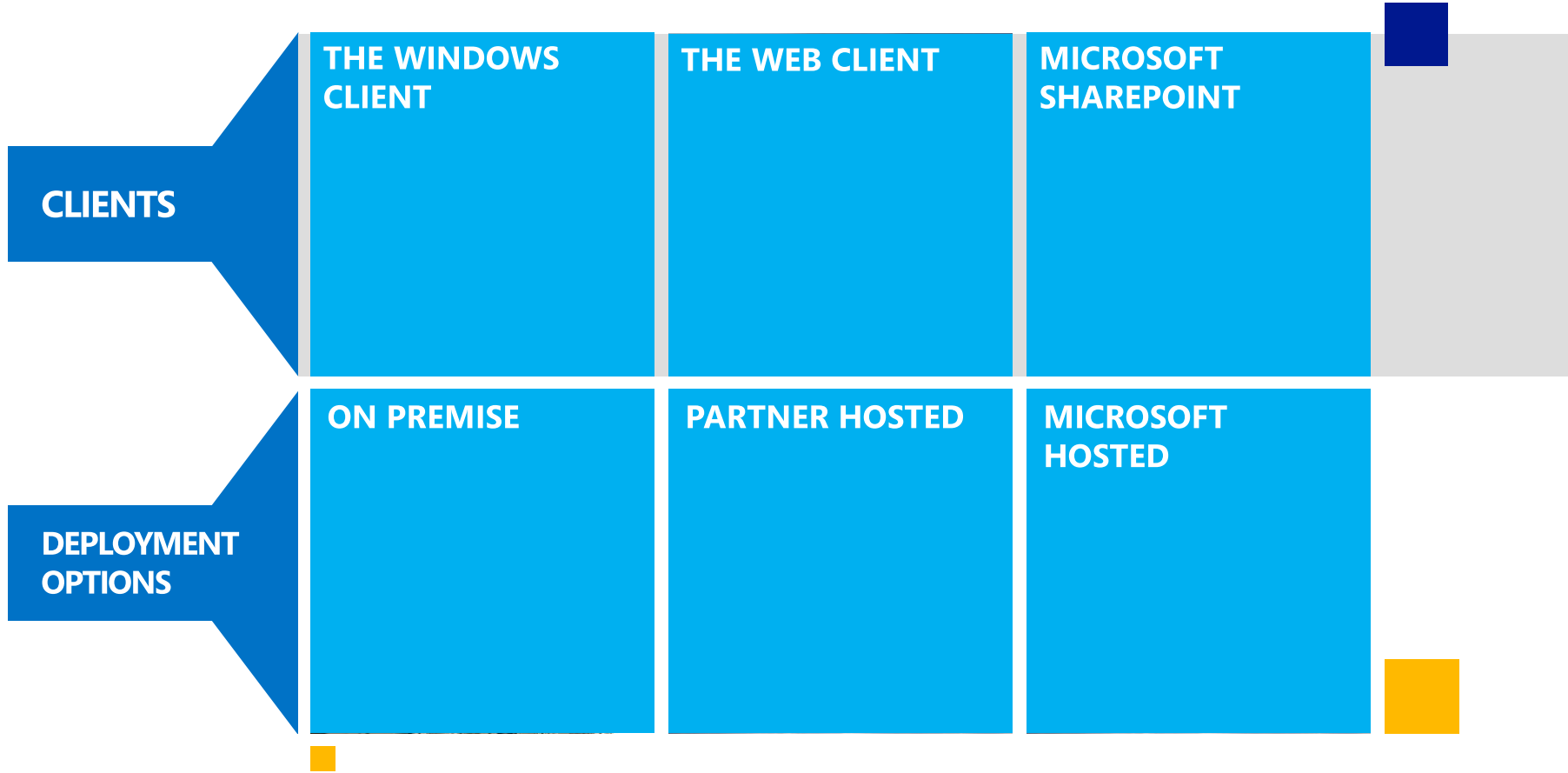**Reporting & Platform Adoption**

Account Schedules charting

Integration Components

& JobQueue

Performance

- Dimensions
- G/L Locking
- Job Queue
- Use of Query

The choice is yours

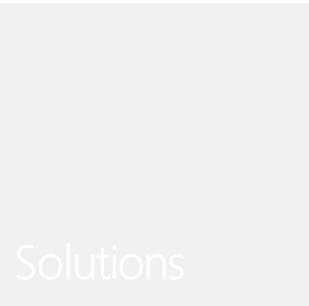| CLIENTS	THE WINDOWS CLIENT	THE WEB CLIENT	MICROSOFT SHAREPOINT
DEPLOYMENT OPTIONS	ON PREMISE	PARTNER HOSTED	MICROSOFT HOSTED

Windows Client

Dynamics NAV is A Business Solution from Microsoft

Simplicity

Cloud

Microsoft

Solutions

RapidStart

RapidStart

Microsoft Dynamics NAV 2013 delivers a new way for partners and customers to speed implementations.

RapidStart

RapidStart Services For Microsoft Dynamics NAV

Project Overview	Standard Configuration Packages	Customer Tools	Partner Tools	On-Prem & Cloud

Improved Speed • Improved Quality • Better Control • Reduced Cost

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Rapid Start Services For Microsoft Dynamics NAV

Project Overview	Get detailed overview of who is doing what, including graphical overview of the project progress.
Benchmark Data	Track all your projects in one dashboard and gain benchmark data to enable more accuracy on your time and cost estimates.
Extensible	Individual packages with setup data can be created and later applied to an existing company.
Process Aware	The order in which data must be applied is defined automatically and can be adjusted if required.
Open Journal Import	Import opening balances and open documents, master data dimensions

Financial Management

Financial Management

In Microsoft Dynamics NAV 2013, several enhancements have been added to financial management features.

Financial Management - Specific Charts

Charts easy to use and configure for end customers

Based on exisiting Account Schedules or Sales Analysis

Integreated in Role Center

Financial Management - Dimension

Dimension

Dimension is the functionality that allows you to analyze sales or purchase data without brakeing or changing the chart of accounts.

Analysis

Understand which region is more profitable for the company

Add dimension or multiple dimension codes

The term dimension is used to describe how the analysis occurs.

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Financial Management - Why cost accounting?

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General Ledger	Invoices / Documents are recorded at the account level (showing the type of costs)	All recorded postings have to be based on actual documents	Balance accounts and profit and loss accounts
To fullfil legal requirements is the first priority	Cost Accounting	Transfer G/L postings to the cost accounting as a starting point	Focus on profit and loss only
Learn where the costs where produced (cost center) and used for what product (cost object)	Add calculatory costs at will	To understand the structure of your costs is the first priority	

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Financial Management - Cost accounting

Microsoft

Origin of the module	Part of the Swiss localization	In Microsoft Dynamics NAV 5.0 in AU, CH, ES, ID, MY, NO, NZ, PH, PT, SG, TH	Enhancements
Set any Dimension as Cost Center / Cost Object	Budgets, Export/Import from Excel	ACY, Debit and Credit fields	Integration in account schedules

Multiple usability enhancements (New actions, Factbox,...)

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Financial Management - VAT Rate Change Tool

Items

Master Data

Resources

GL Accounts

Existing VAT Posting Setup

Cash Management

Cash Management

Understanding cash inflows and outflows is the key to running a successful business. Measurement of cash flow is not always easy. However, Microsoft Dynamics NAV 2013 provides tools to make this easier.

Cash Management - Introduction

Save Forecasts

Delete Entries on creating a new Forecast

Not serving any legal requirements

Suggest / Add / Delete / Modify

Calculation based on assumptions

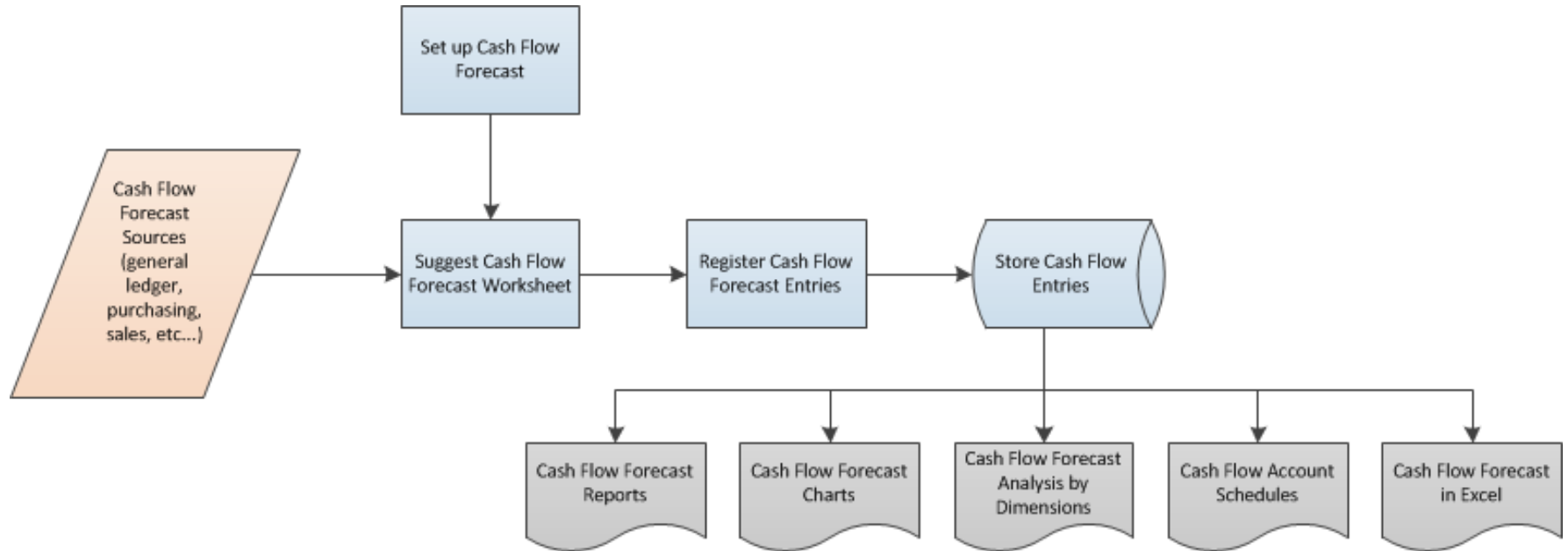Estimation for the Cash Flow

Multiple Forecasts

Flexibility

Intention of the Cash Flow Forecast functionality

Cash Management - Workflow

Assembly Management

Assembly Management

To support companies that supply products to their customers by combining components in simple processes without the need of manufacturing functionality, Microsoft Dynamics NAV 2013 now includes a complete feature set to manage assemblies in integration with Sales, Planning, and Warehousing.

Assembly Management

IS NOT

A downscaled version of manufacturing module:

- no routings/capacity
- no Work in Progress
- no versioning

A configurator in disguise

Assembly-to-order manufacturing feature

IS

Assembly

to stock

to order

Instant Production

A warehouse operation

Warehouse Management

Warehouse Management

In Microsoft Dynamics NAV 2013, several enhancements have been added to warehouse management features.

Warehouse Management

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Integration to Service Orders

Dedicated Bins

Inventory Movements

Automated Data Capture System (ADCS)
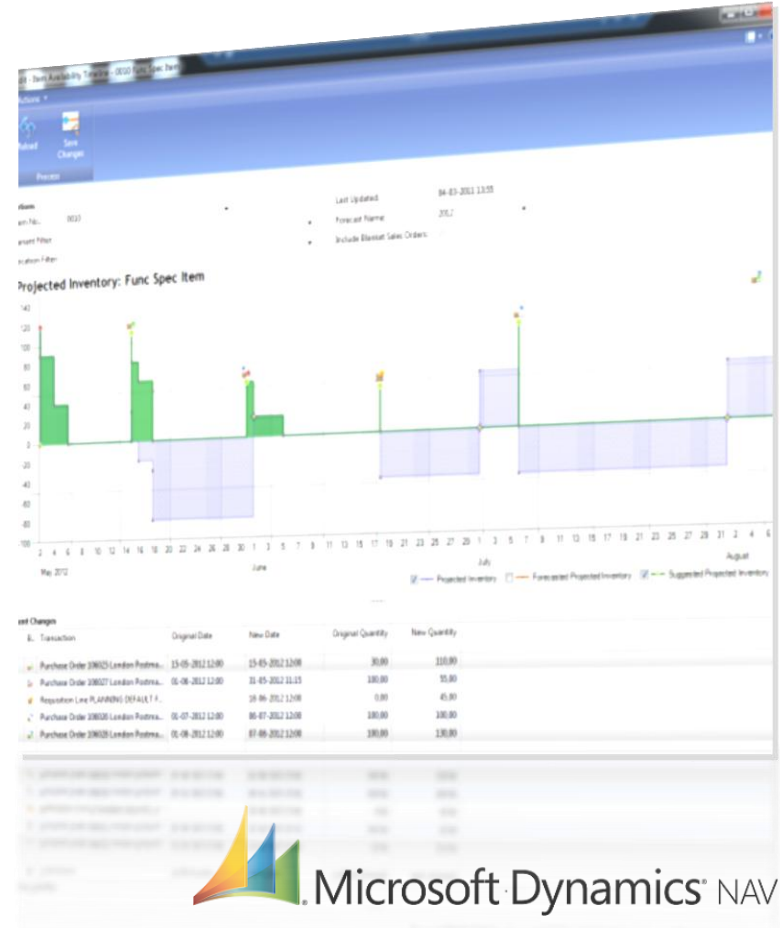
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Inventory

Inventory

In Microsoft Dynamics NAV 2013, several enhancements have been added to inventory features.

Inventory

Inventory Visualizations

- by Event (data for the Timeline)
- by Timeline

Supply Planning

Supply Planning

In Microsoft Dynamics NAV 2013, several enhancements have been added to supply planning features.

Supply Planning

The Planning enhancements

- Additional Planning Setup Options
- New layout on Item/SKU card
- Changes to the Planning and Req. Worksheet
- Integration to Jobs and Assembly

Add Dampener Quantity and Overflow level fields to the item card and SKU.

Split the reorder cycle into multiple fields making it possible to have different values for:

- Time bucket period used by reorder point.
- Rescheduling period – used to determine if the action message should reschedule an existing order or e.g. cancel it and create a new order.
- Demand that are due within the reorder cycle are grouped together to make a joint supply order, used by L-F-L.
- Dampener period: Currently, the dampener period applies to an item can never be higher than the value in the item's Reorder Cycle field

Jobs

Jobs

In Microsoft Dynamics NAV 2013, several enhancements have been added to jobs and project management features.

Jobs

Usage Link

- Estimate at completion
- Integration to planning engine

WIP

- Methods
- Cockpit

Deployment Simplified

Deployment
Simplified

Deployment Simplified

Single SQL account

- Simplicity
- Ease of management
- Security

Removal of AD impersonation

- Simplicity of multi-box deployment (no more SPN Delegation)
- Flexibility of authentication

End User Productivity

End User Productivity

In Microsoft Dynamics NAV 2013, enhancements have been added to improve user productivity.

End User Productivity

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Ribbon	Customizing the Ribbon	Additional Views on Ledger Entries	Call-to Options
Filtering Enhancements	Select All	Copy/Paste Rows	Message Bar on Top

Integration of Technical White Papers to Help

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Further Information

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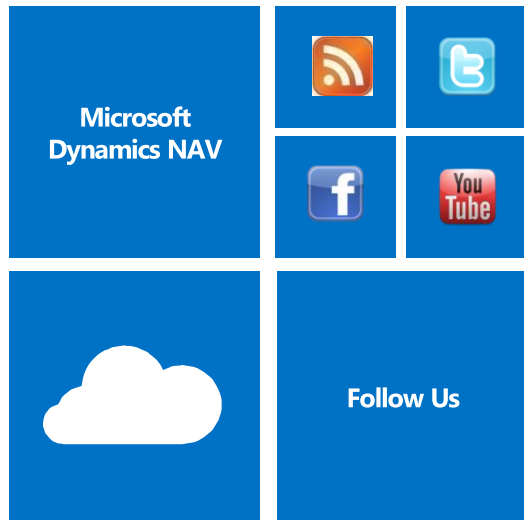
Partner Web Sites

Microsoft Partner Network

https://partner.microsoft.com/

Microsoft Dynamics

https://partner.microsoft.com/global/productssolutions/dynamics

Quick Start for Microsoft Online Services
https://www.quickstartonlineservices.com/Pages/Default.aspx

Licensing Microsoft Online Services

https://partner.microsoft.com/global/40144939

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Questions?