

Education Devcamps – Fast facts

How do we support you?

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Topic: How do we support you

What can you expect from Microsoft when you start working with us in the Education Industry.

Who to talk to for what kind of problem

Why should you care?

Do you know the right Microsoft person for your need?

How to get in touch with the right contact for your task or issue

How does Microsoft help you to become successful

How is Microsoft helping in boosting your sales efforts

Have you ever heard of:

- Plus Add
- GTM (Go To Market)
- Co-Sell
- Cloud Enablement Team

Content of the chapter

The official Microsoft Support

The concierge desk services

The proactive support desk

The reactive support desk

The different programs to help drive success when selling with Microsoft

- Plus Add
- GTM (Go To Market)
- Co-Sell
- Cloud Enablement Team

Take away

Learn the different ways on how to get help and support from Microsoft for your various support needs.

Understand how to contact the different pillars of help



Thank you.