



## **BELLABEAT CASE STUDY PORTFOLIO**

### **Introduction**

Bellabeat is a cutting-edge company that produces health-focused smart products designed for women.

The project's objective was to provide data-driven recommendations to improve the marketing strategy for the Bellabeat app. These recommendations were derived from an in-depth analysis of smart device data, offering insights into how consumers utilize their devices.

The report adheres to the six steps of the data analysis process: ask, prepare, process, analyze, share, and act.

### **ASK :**

#### **Identify Business Task**

The primary objective was to analyze data from Bellabeat smart devices to understand how people are currently using their devices. The insights gained from this analysis aimed to provide high-level recommendations to inform and enhance Bellabeat's marketing strategy.

#### **Consider Key Stakeholders**

The key stakeholders for this project were:

- **Urška Sršen:** Co-founder and Chief Creative Officer of Bellabeat.
- **Sando Mur:** Co-founder, mathematician, and key executive team member at Bellabeat.
- **Bellabeat Marketing Analytics Team:** Tasked with implementing and optimizing marketing strategies based on the analysis and recommendations derived from this study.

## **PREPARE**

### **Data Source**

- The data for this analysis comes from the Fitbit Fitness Tracker Data, available on Kaggle and provided by Mobius.

### **Data Accessibility & Privacy**

- The dataset is licensed under CC0: Public Domain. This means the owner has relinquished all rights to the work worldwide under copyright law, allowing it to be freely copied, modified, and distributed, including for commercial purposes, without the need for permission.

## **DATA ORGANIZATION**

The data was available as 18 different CSV files. Each file contained various quantitative data generated from Fitbit health trackers, presented in either a long or wide format.

### **About the Dataset**

Respondents generated this dataset to a distributed survey via Amazon Mechanical Turk between April 12, 2016, and May 12, 2016. Thirty-three eligible Fitbit users consented to share their personal tracker data, which includes minute-level output for physical activity, heart rate, and sleep monitoring.

I will use the daily and hourly data for this analysis rather than delving into detailed minute-based user performance. To conduct this analysis, I will need to combine several tables.

## **PROCESS**

I have used MY SQL Workbench for this project to help process and analyze and for visualization, I have used Power BI.

The following tables were imported in My SQL Workbench:  
Daily Activity\_merged, Dailyactivity\_sleep, Dailycalories\_merged,  
Dailyintensities\_merged, Dailysteps\_merged, sleepday\_merged,weightloginfo\_merged.

## Data Exploration and Quality Checks

### Checking Unique IDs:

```
15 |  
16 • select count(distinct(id))  
17 from bellabeat.dailyactivity_merged;
```

Result Grid | | Filter Rows:  | Export: | Wrap Cell Content:

count(distinct(id))
33

The tables were checked for number of unique users.  
All the tables had 33 unique users except sleepday\_merged which had 24 users and weightloginfo\_merged which had 8 users.

```
33 order by id_sleep;  
34 • select count(distinct(id))  
35 from sleepday_merged;  
36
```

Result Grid | | Filter Rows:  | Export: | Wrap Cell Content:

count(distinct(id))
24

```
34 • select count(distinct(id))  
35 from weightloginfo_merged;  
36
```

Result Grid | | Filter Rows:  | Export:

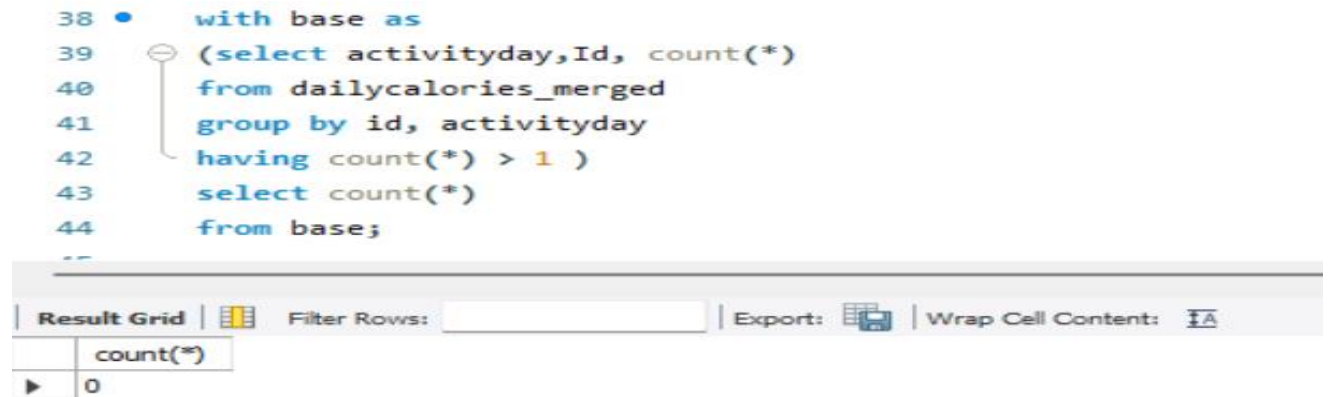
count(distinct(id))
8

## Data Cleaning and De-duplication

## Identifying Duplicates:

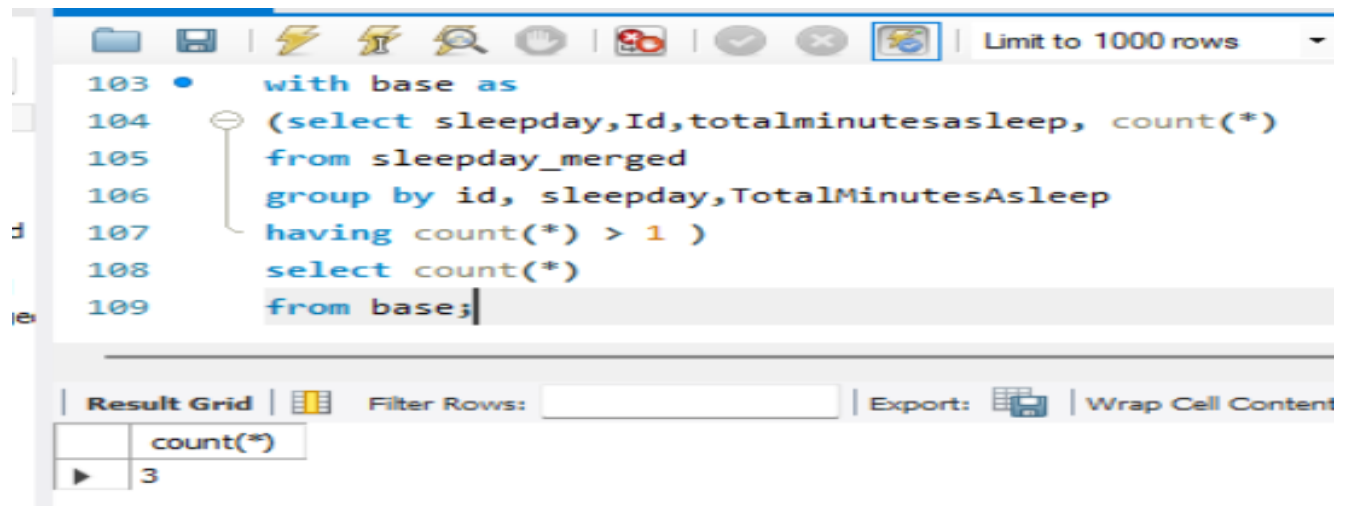
All the tables were then checked for the duplicate values grouped by id and date column.

```
38 • with base as
39   (select activityday,Id, count(*)
40    from dailycalories_merged
41    group by id, activityday
42    having count(*) > 1 )
43   select count(*)
44   from base;
```



count(*)
0

Three duplicates were found in sleepday\_merged table.



```
103 • with base as
104   (select sleepday,Id,totalminutesasleep, count(*)
105    from sleepday_merged
106    group by id, sleepday,TotalMinutesAsleep
107    having count(*) > 1 )
108   select count(*)
109   from base;
```

count(*)
3

```

110 • select *
111     from sleepday_merged;
112 • select *,
113     row_number() over (partition by id,sleepday,totalsleeprecords,totalminutesasleep,totaltimeinbed) as row_num
114     from sleepday_merged;

```

Result Grid   Filter Rows:   Export:   Wrap Cell Content:						
	Id	SleepDay	TotalSleepRecords	TotalMinutesAsleep	TotalTimeInBed	row_num
▶	1503960366	4/12/2016 12:00:00 AM	1	327	346	1
	1503960366	4/13/2016 12:00:00 AM	2	384	407	1
	1503960366	4/15/2016 12:00:00 AM	1	412	442	1
	1503960366	4/16/2016 12:00:00 AM	2	340	367	1
	1503960366	4/17/2016 12:00:00 AM	1	700	712	1
	1503960366	4/19/2016 12:00:00 AM	1	304	320	1
	1503960366	4/20/2016 12:00:00 AM	1	360	377	1
	1503960366	4/21/2016 12:00:00 AM	1	325	364	1
	1503960366	4/23/2016 12:00:00 AM	1	361	384	1
	1503960366	4/24/2016 12:00:00 AM	1	430	449	1
	1503960366	4/25/2016 12:00:00 AM	1	277	323	1
	1503960366	4/26/2016 12:00:00 AM	1	245	274	1

Result 465 x

Result Grid   Filter Rows:   Export:   Wrap Cell Content:						
<pre> 116 • with cte as ( 117     select *, 118         row_number() over (partition by id,sleepday,totalsleeprecords,totalminutesasleep,totaltimeinbed) as row_num 119     from sleepday_merged) 120     select* 121     from cte 122     where row_num &gt; 1; </pre>						
	Id	SleepDay	TotalSleepRecords	TotalMinutesAsleep	TotalTimeInBed	row_num
▶	4388161847	5/5/2016 12:00:00 AM	1	471	495	2
	4702921684	5/7/2016 12:00:00 AM	1	520	543	2
	8378563200	4/25/2016 12:00:00 AM	1	388	402	2

```

123 • select * from sleepday_merged
124     where id = 4388161847 and TotalMinutesAsleep = 471;

```

Result Grid   Filter Rows:   Export:   Wrap Cell Content:					
	Id	SleepDay	TotalSleepRecords	TotalMinutesAsleep	TotalTimeInBed
▶	4388161847	5/5/2016 12:00:00 AM	1	471	495
	4388161847	5/5/2016 12:00:00 AM	1	471	495

**Removing Duplicates:**

To remove duplicates I did not make any changes in the raw table. I created a copy of the table and then removed the duplicates.

```
1  select *
2  from sleepday_merged2
3  where row_num > 1;
4  delete
5  from sleepday_merged2
6  where row_num > 1;
7  select *
8  from sleepday_merged2
9  where row_num > 1;
10
```

Result Grid | Filter Rows: | Export: | Wrap Cell Content: |

Id	SleepDay	TotalSleepRecords	TotalMinutesAsleep	TotalTimeInBed	row_num
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### # To check if same users exist in all tables.

The tables were checked for common users. All the tables had common users having count of 33 except sleepday\_merged2 with 9 non-common users.

```
22  WITH BASE AS
23  (SELECT *,
24   CASE WHEN id1 = id2 then 'COMMON USERS' ELSE 'NON COMMON USERS' END AS Flag
25   from (select distinct id as id1 from dailyactivity_merged ) a
26   left join (select distinct id as id2 from sleepday_merged2 ) s
27   on a.id1 = s.id2)
28   select flag, count(*) as user
29   from base
30   group by flag
31   order by flag;
```

Result Grid | Filter Rows: | Export: | Wrap Cell Content: |

Flag	user
COMMON USERS	24
NON COMMON USERS	9

The dataset called *dailyActivity\_merged* contains daily calories, intensities, and steps, which made the datasets dedicated specifically to those data redundant for this analysis.




So, I used only three tables for my analysis

Dailyactivity\_merged, Sleepday\_merged, weightlogininfo\_merged.

## Data Transformation and Integration

The date columns in all the tables is in Text format. I changed the data type from string to data by following steps..

```
75 • select `ActivityDate`,
76     str_to_date(`ActivityDate`, '%m/%d/%Y') as Activitydate2
77     from dailyactivity_merged2;
78
79 • update dailyactivity_merged2
80     set `ActivityDate` = str_to_date(`ActivityDate`, '%m/%d/%Y');
81
82 • select *
83     from dailyactivity_merged2;
```

Result Grid    Filter Rows: <input type="text"/>   Export:    Wrap Cell Content: 						
	Id	ActivityDate	TotalSteps	TotalDistance	TrackerDistance	LoggedActivitiesDistance
▶	1503960366	2016-04-12	13162	8.5	8.5	0
	1503960366	2016-04-13	10735	6.96999979	6.96999979	0
	1503960366	2016-04-14	10460	6.739999771	6.739999771	0
	1503960366	2016-04-15	9762	6.28000021	6.28000021	0
	1503960366	2016-04-16	12668	8.15000017	8.15000017	0

```
• ALTER TABLE dailyactivity_merged2
  MODIFY COLUMN `ActivityDate` DATE;
```

activityDate	bigint
totalSteps	date
totalDistance	int
trackerDistance	double
loggedActivitiesDistance	double
veryActiveDistance	int
moderatelyActiveDistance	double
lightActiveDistance	double
sedentaryActiveDistance	int

## Creating Combined Activity and Sleep Table:

```

164 • CREATE TABLE DailyActivity_Sleep as
165 with dailyactivity_cte as( select id, activitydate, activityday2 as day_week,totalsteps,totaldistance,veryactivedistance,moderatelyactivedistance,
166 veryactiveminutes,fairlyactiveminutes,lightlyactiveminutes,sedentaryminutes,calories,
167 case
168     when totalsteps < 5000 then ' SEDENTARY'
169     when totalsteps between 5000 and 9999 then 'LIGHTLY ACTIVE'
170     when totalsteps between 10000 and 12500 then 'MODERATELY ACTIVE'
171     ELSE 'VERY ACTIVE'
172 END AS ACTIVITYLEVEL
173 from dailyactivity_merged2),
174 sleepday_cte as (select id, sleepday as sleepdate,totalsleeprecords,totalminutesasleep,totalltimeinbed
175 from sleepday_merged2)
176 select
177 A.*,B.TOTALSLEEPRECORDS,B.TOTALMINUTESASLEEP,B.TOTALTIMEINBED
178 FROM Dailyactivity_cte A
179 left join sleepday_cte B
180 ON A.id=B.id and A.activitydate =B.sleepdate;

```

## Creating Combined Activity Sleep weightTable:

```

244 • CREATE TABLE dailyactivity_sleep_weight as
245     select A.*, B.WEIGHTKG,B.BMI
246     FROM dailyactivity_sleep A
247 LEFT JOIN weightloginfo_merged2 B ON A.id = B.id and A.activitydate = B.date;
248
249 • select* from dailyactivity_sleep_weight;
250

```

id	activitydate	day_week	totalsteps	totaldistance	veryactivedistance	moderatelyactivedistance	lightactivedistance	veryactiveminutes	fairlyactiveminutes	lightlyactiveminutes
1503960366	2016-04-12	TUESDAY	13162	8.5	1.879999995	0.550000012	6.059999943	25	13	328
1503960366	2016-04-13	WEDNESDAY	10735	6.96999979	1.570000052	0.689999998	4.710000038	21	19	217
1503960366	2016-04-14	THURSDAY	10460	6.739999771	2.440000057	0.400000006	3.910000086	30	11	181
1503960366	2016-04-15	FRIDAY	9762	6.280000021	2.140000105	1.259999999	2.829999924	29	34	209
1503960366	2016-04-16	SATURDAY	12669	8.159999847	2.710000038	0.409999996	5.039999962	36	10	221
1503960366	2016-04-17	SUNDAY	9705	6.480000019	3.190000057	0.779999971	2.509999999	38	20	164
1503960366	2016-04-18	MONDAY	13019	8.590000153	3.25	0.639999986	4.710000038	42	16	233
1503960366	2016-04-19	TUESDAY	15506	9.880000114	3.529999971	1.320000052	5.030000021	50	31	264
1503960366	2016-04-20	WEDNESDAY	10544	6.679999828	1.960000038	0.479999989	4.239999771	28	12	205

dailyactivity\_sleep\_weight 35 x

R



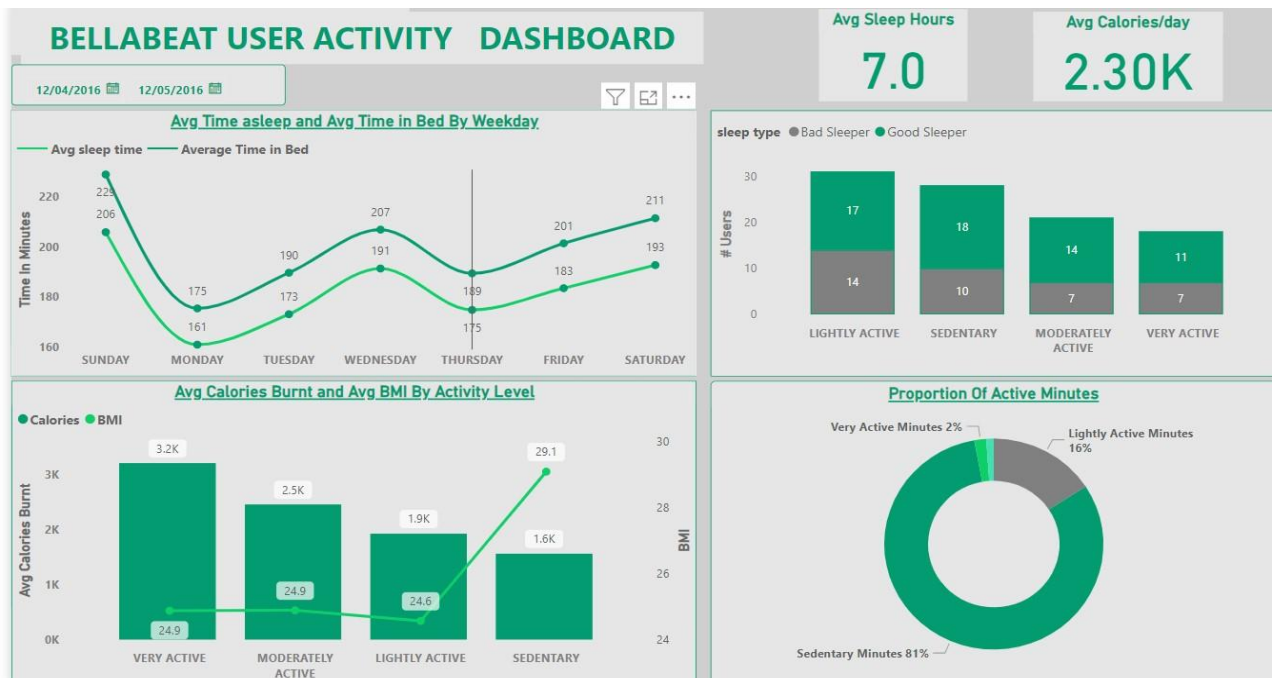
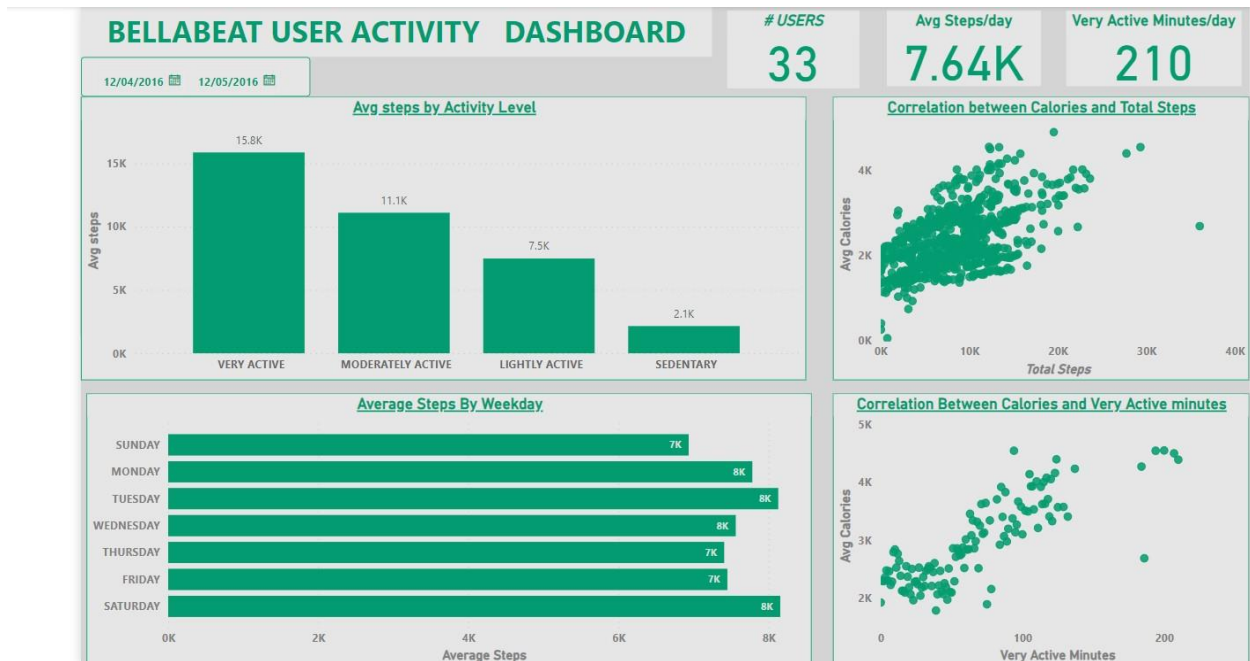
## IMPUTING NULL VALUES IN THE FINAL TABLE

```
251 • UPDATE dailyactivity_sleep_weight
252   set totalminutesasleep = coalesce(totalminutesasleep,0);
253 • UPDATE dailyactivity_sleep_weight
254   set totaltimeinbed = coalesce(totaltimeinbed,0);
255 • UPDATE dailyactivity_sleep_weight
256   set weightkg = coalesce(weightkg,0);
257 • UPDATE dailyactivity_sleep_weight
258   set BMI = coalesce(BMI,0);
259 • UPDATE dailyactivity_sleep_weight
260   set calories = coalesce(calories,0);
261
```

	totalsteps	totaldistance	veryactivedistance	moderatelyactivedistance	lightactivedistance	veryactiveminutes	fairlyactiveminutes	lightactiveminutes	sedentaryminutes	calories
▶	13162	8.5	1.879999995	0.550000012	6.059999943	25	13	328	728	1985
	10735	6.96999979	1.570000052	0.689999998	4.710000038	21	19	217	776	1797
	10460	6.739999771	2.440000057	0.400000006	3.910000086	30	11	181	1218	1776
	9762	6.280000021	2.140000105	1.259999999	2.829999924	29	34	209	726	1745
	12669	8.159999847	2.710000038	0.409999996	5.039999962	36	10	221	773	1863
	9705	6.480000019	3.190000057	0.779999971	2.509999999	38	20	164	539	1728
	13019	8.590000153	3.25	0.639999986	4.710000038	42	16	233	1149	1921
	15506	9.880000114	3.529999971	1.320000052	5.030000021	50	31	264	775	2035

The final table dailyactivity\_sleep\_weight was exported from MYSQL as csv file and dashboard was created using PowerBI.

# Insights and Analysis



## **CONCLUSION**

After performing the collection, transformation, cleaning, organisation and analysis of the given datasets, I can infer

- Sedentary minutes took up most participants' days and were consistent throughout the week.
- Participants, on average, slept the most and took the fewest steps on Sundays.
- Participants took the most steps on Tuesdays and Saturdays.
- On average, participants slept about 7 hours per night.
- Users who were engaged in "very active minutes" burnt more calories.
- There is a direct correlation between the number of steps taken and the calories burnt.
- The healthy BMI range is between 18.5 and 24.9, overweight is 25-29.9, obesity is 30-39.9, and severe obesity is over 40. Very Active users have a BMI of 24.9 while sedentary users have BMI of 29.1.

## **Recommendations**

Based on the analysis of the Bellabeat data, the following recommendations are made to improve user health and engagement:

1. **Encourage Reduced Sedentary Behavior:** Since sedentary minutes occupy most participants' days and are consistent throughout the week, introduce features or reminders to encourage regular movement and reduce prolonged inactivity. Implementing short activity prompts or stretching exercises could be beneficial
2. **Promote Physical Activity on Sundays:** Participants tend to sleep the most and take the fewest steps on Sundays. Encourage light physical activities or wellness challenges specifically targeted for Sundays to balance rest and activity.
3. **Leverage High Activity Days:** Participants take the most steps on Tuesdays and Saturdays. Use these insights to plan and promote community challenges, events, or new features that leverage these high activity days to boost engagement and motivation.
4. **Encourage Consistent Sleep Patterns:** With an average sleep duration of about 7 hours per night, ensure users are aware of the importance of consistent and adequate sleep. Consider incorporating sleep health tips and tracking features that promote good sleep hygiene.
5. **Highlight the Benefits of Active Minutes:** Users engaged in "very active minutes" burn more calories and have a healthier BMI. Promote the benefits of very active minutes through success stories, personalized fitness goals, and rewards for reaching specific activity milestones.
6. **Emphasize the Importance of Step Count:** There is a direct correlation between the number of steps taken and the calories burnt. Develop initiatives that focus on increasing

daily step counts, such as step challenges, virtual walk events, or integrating step tracking with other wellness apps.

7. **Tailor Health Interventions Based on BMI Insights:** The data shows a healthy BMI range between 18.5 and 24.9, with very active users having a BMI of 24.9 and sedentary users having a BMI of 29.1. Tailor health interventions and personalized coaching based on users' BMI, encouraging those in the higher BMI ranges to engage in more physical activities and adopt healthier lifestyles.

By implementing these recommendations, Bellabeat can enhance user engagement, promote healthier lifestyles, and ultimately contribute to the overall well-being of its users.