

Conversion Details Feb Mar Apr May Jun Jul Aug Sep Jan 2023 2024 2025 % Customer Action Trend Conversion Rate by Month Conversion Rate by Product 100% 17 31% **Hockey Stick** Conversion Rate ProductName View 52.6% 12.20% Conversion Rate Ski Boots 11.41% 10.53% Baseball Glove 27.1% Click 9.76% 9.57% 10% Baseball Glove 10.24% Basketball 15.2% Drop-off Cycling Helmet 7.61% 7.57% 5.0% **Purchase Boxing Gloves** JUI M. INN NUS SEP OCT NON DEC Surfboard Climbing Rope 9.6% MonthNameShort Yoga Mat Cycling Helmet Ice Skates **ProductName** May Jan Feb Mar Apr Jun Jul Aug Sep Oct Nov Dec **Total** Dumbbells Climbing Rope 22.2% 25.0% 20.0% 14.3% 57.1% 15.59 **Hockey Stick** 40.0% 11.1% 12.5% 10.0% Fitness Tracker Ski Boots 100.0% 10.0% 20.0% 12.5% 10.0% 12.5% 40.0% 11.1% 14.69 Tennis Racket ProductName 40.0% 22.2% 50.0% 13.79 Football Helmet **Baseball Glove** 22.2% 12.5% 7.7% 11.1% 11.1% 12.5% Golf Clubs 12.09 Cycling Helmet 33.3% 20.0% 30.0% 16.7% 8.3% 14.3% 10.0% 8.3% Golf Clubs 150.0% 11.1% 10.0% 11.99 Surfboard 33.3% 15.4% 10.0% 11.1% Kayak Yoga Mat 40.0% 12.5% 11.1% 16.7% 30.8% 16.7% **11.4**9 **Hockey Stick** Fitness Tracker Ice Skates 12.5% 30.0% 16.7% 22.2% 11.1% 20.0% 25.0% 10.79 Ice Skates 9.1% Climbing Rope 11.1% 20.0% 28.6% 12.5% 6.7% 12.5% 14.3% 14.3% 7.7% 10.79 Football Helmet Tennis Racket 33.3% 7.7% 25.0% 12.5% 25.0% 11.1% 28.6% 7.1% 20.0% 9.79 Soccer Ball Golf Clubs 10.0% 12.5% 11.1% 10.0% 14.3% 16.7% 25.0% 12.5% 9.59 ☐ Running Shoes 16.7% 11.1% Kayak 16.7% 20.0% 8.3% 10.0% 14.3% 16.7% 8.79 Basketball Fitness Tracker 16.7% 10.0% 8.3% 33.3% 16.7% 7.7% 14.3% 8.39 Ski Boots **Boxing Gloves** 16.7% Football Helmet 25.0% 28.6% 7.7% 8.3% 11.1% 10.0% 8.19 Soccer Ball 7.59 Soccer Ball 75.0% 8.3% 9.1% 10.0% 14.3% 9.1%

12.5%

20.0%

14.3%

12.2%

8.3% 12.5%

8.3% 7.6%

10.0%

14.3%

10.0%

33.3%

40.0%

7.6% 10.5%

33.3%

28.6%

12.5%

8.3%

33.3%

11.4%

7.49

7.39

7.19

7.09

6.39

5.69

9.69

12.5%

14.3%

7.9%

11.1% 10.0%

10.0% 11.1% 20.0%

6.1%

50.0% 16.7% 20.0%

9.8%

11.1%

10.0%

7.7%

10.0%

16.7% 12.5%

9.1%

22.2%

12.5%

20.0%

8.3%

10.2%

Basketball

Volleyball

Total

Dumbbells

Boxing Gloves

Running Shoes

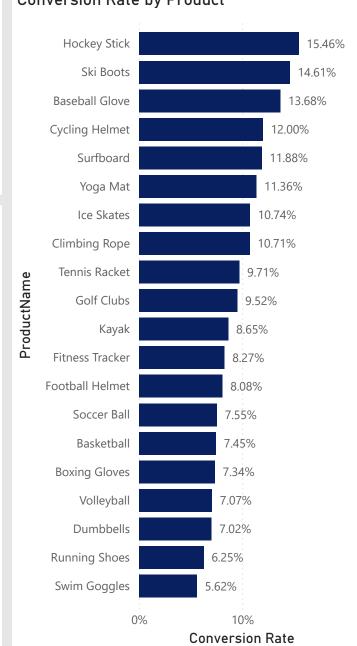
Swim Goggles

Surfboard

☐ Yoga Mat

Swim Goggles

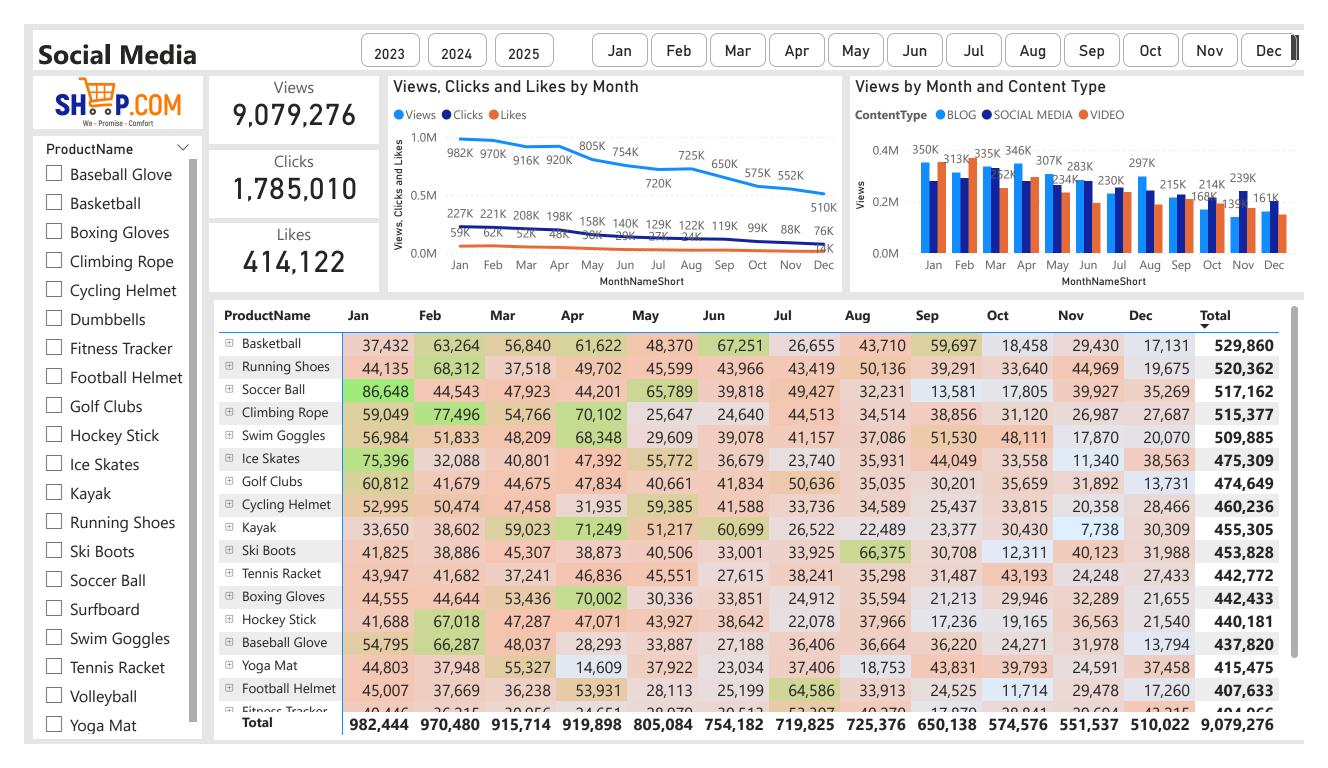
Tennis Racket

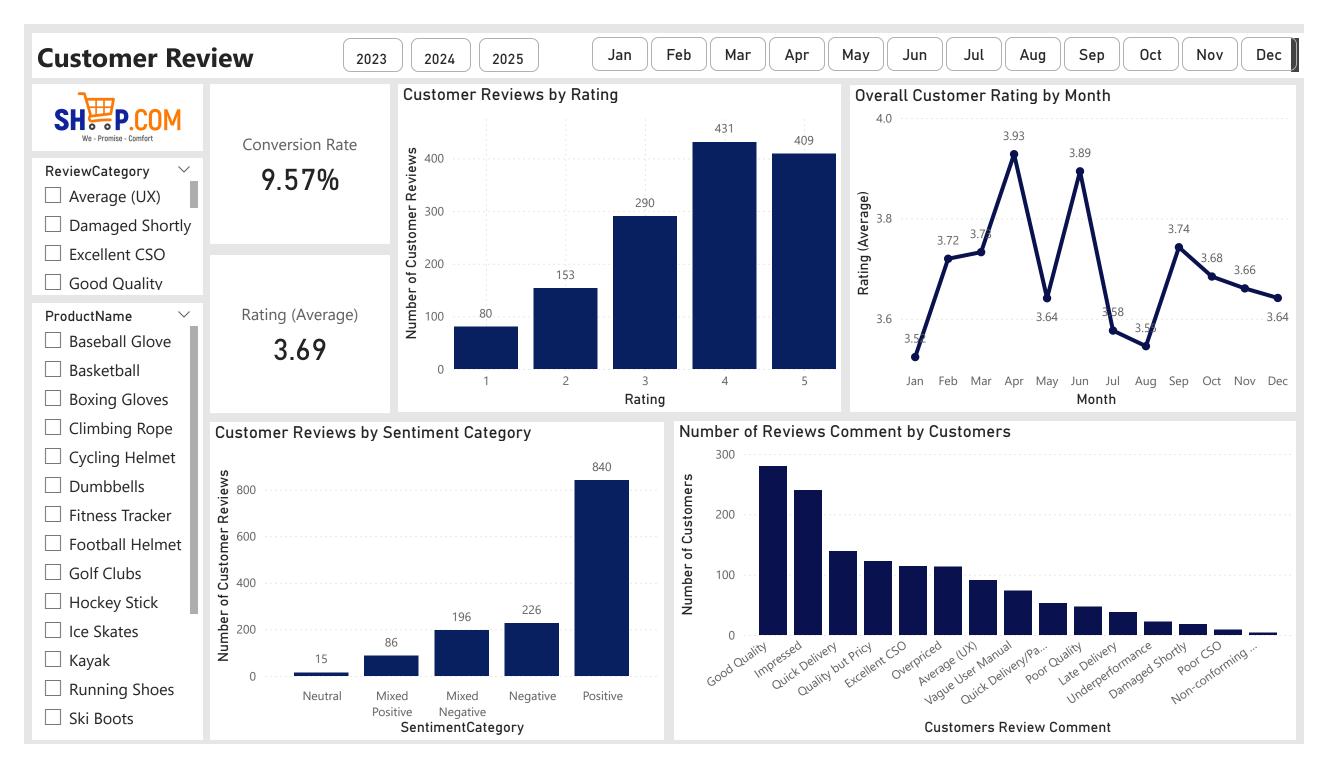


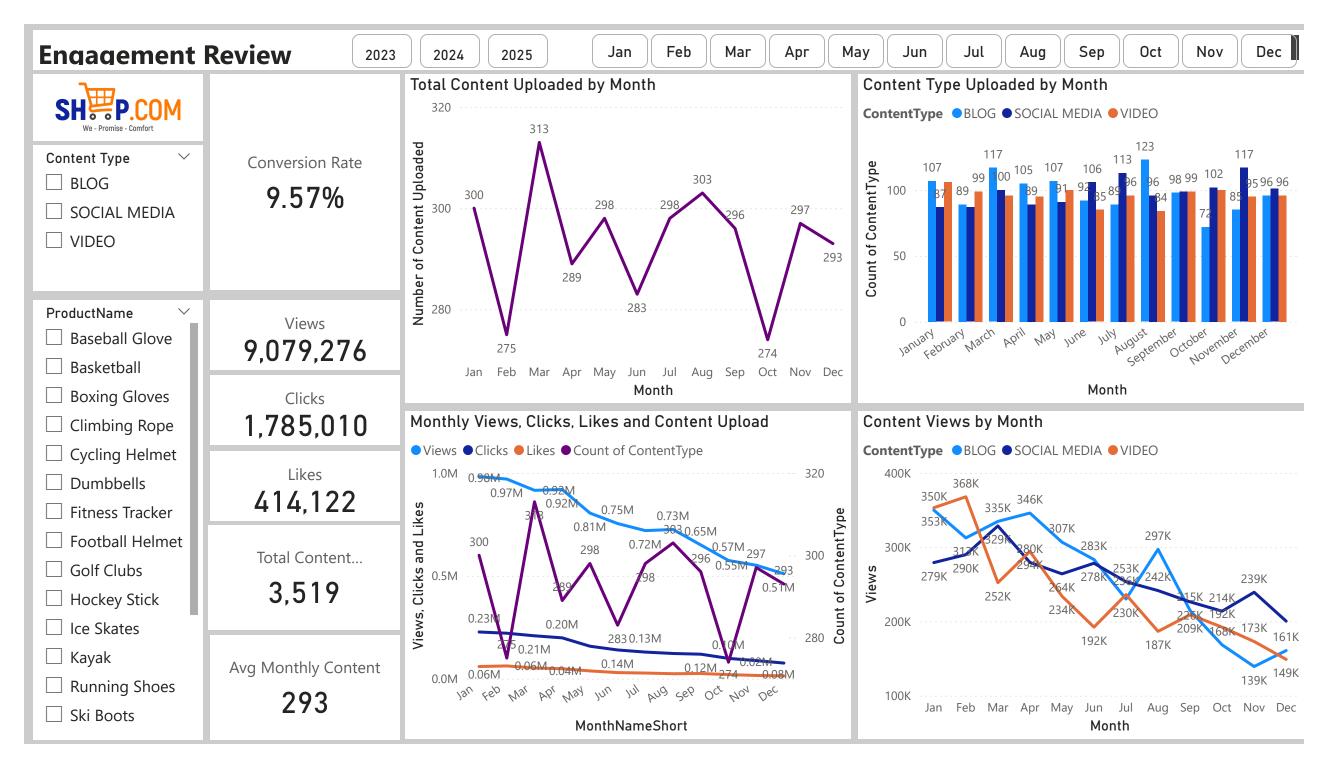
Oct

Nov

Dec







Content/Conversion Trend

2023

2024

2025

Feb

Jan

Mar

May

Apr

Jun

Jul

Aug

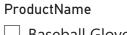
Sep

Nov

0ct

Dec





☐ Baseball Glove

Basketball

☐ Boxing Gloves

Climbing Rope

Cycling Helmet

Dumbbells

Fitness Tracker

Football Helmet

Golf Clubs

☐ Hockey Stick

Ice Skates

☐ Kayak

☐ Running Shoes

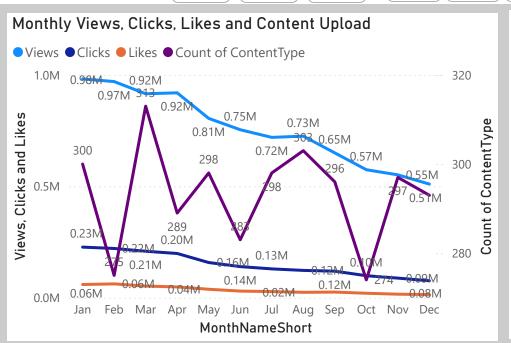
Ski Boots

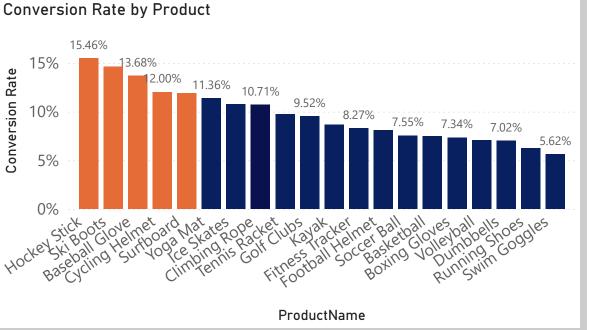
☐ Soccer Ball

Surfboard

☐ Tennis Racket

☐ Volleyball





Yearly Conversion Rate by Product

ProductName	2023	2024	2025	Total ▼
Hockey Stick	21.62%	5.56%	20.83%	15.46%
Ski Boots	17.86%	20.69%	6.25%	14.61%
Baseball Glove	18.18%	11.11%	11.54%	13.68%
Cycling Helmet	15.15%	2.94%	18.18%	12.00%
Surfboard		13.89%	18.92%	11.88%
Yoga Mat	18.75%	8.33%	6.25%	11.36%
Ice Skates	18.42%	5.13%	9.09%	10.74%
Climbing Rope	10.00%	2.70%	20.00%	10.71%
Tennis Racket	17.14%	5.41%	6.45%	9.71%
Golf Clubs Total	11.76% 11.58%	12.12% 8.48%	5.26% 8.55%	9.52% 9.57%

