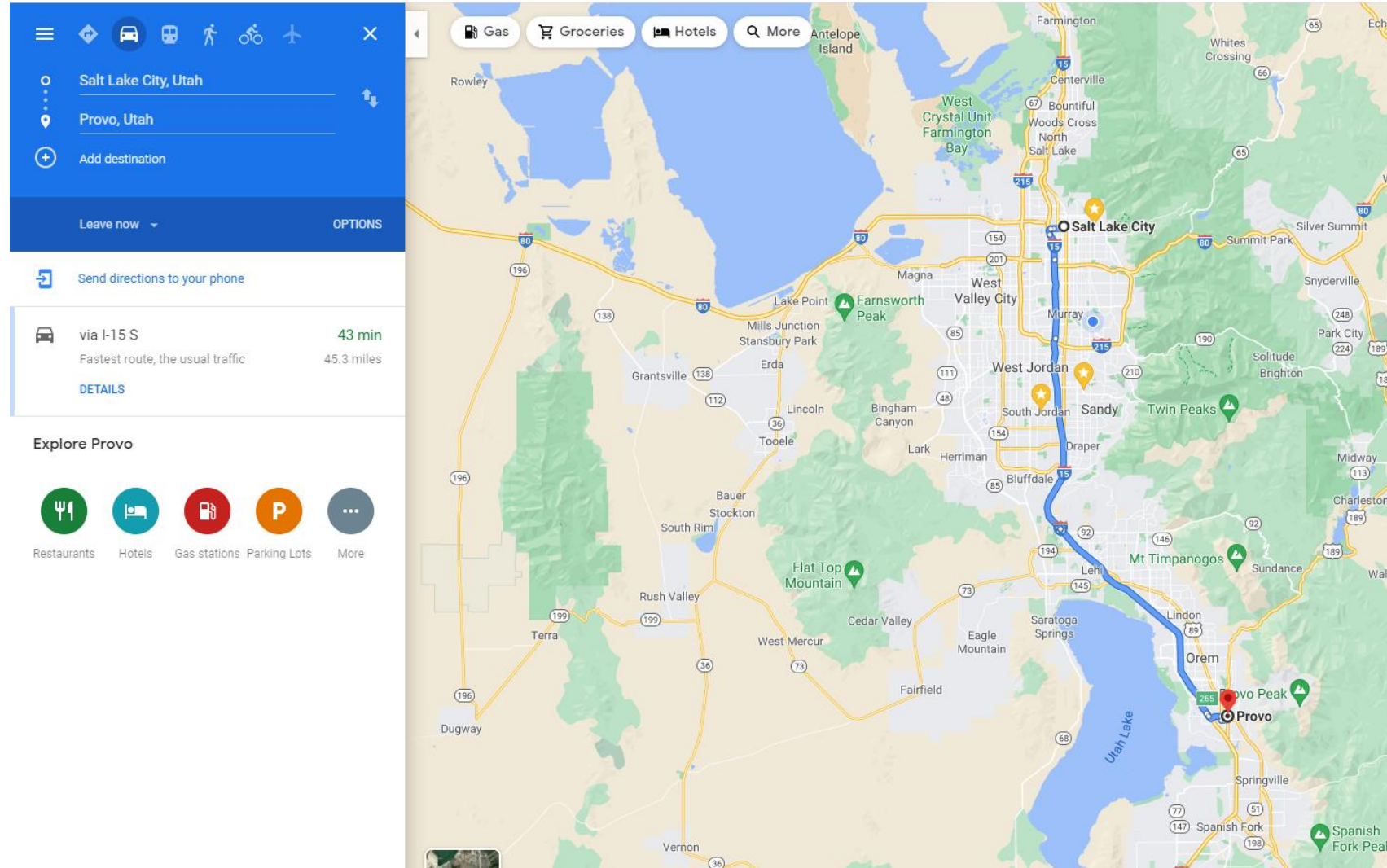# Tale of two cities: Business Venture Location Analysis for Salt Lake City and Provo

Capstone Project

Business Problem: Choosing the right location for a business: An eating establishment in Salt Lake City and Provo

Type of business proposed is an eating establishment: Coffee shop, pizza place, sandwich place, restaurant or bakery

Salt Lake City and Provo are less than 50 miles apart and yet the demographics are quite different

Salt Lake City Neighborhoods info acquired through webscraping and Geolocator API and converted to a pandas DataFrame

[22]:

	Neighborhood	Latitude	Longitude
0	Sugarhouse	40.725304	-111.847947
1	The Avenues	40.760827	-111.908884
2	9th & 9th	40.749789	-111.865394
3	15th and 15th	40.736873	-111.847987
4	Downtown	40.760827	-111.908884
5	Capitol Hill	40.783988	-111.897367
6	Yalecrest	40.746822	-111.845507
7	Liberty Park	40.745731	-111.874030
8	Marmalade	40.777439	-111.888198
9	Central City	40.755332	-111.871650
10	University	40.766101	-111.890793
11	East Bench	40.739892	-111.810322
12	Foothill	40.743002	-111.834101
13	Ballpark	40.736458	-111.896101
14	Central City	40.755332	-111.871650
15	East Central	40.764112	-111.861163
16	Fairpark	40.777307	-111.920437
17	Federal Heights	40.760827	-111.908884
18	Poplar Grove	40.756123	-111.932037
19	Rose Park	40.791787	-111.926857
20	Westpointe	40.798557	-111.946605

There are 21 neighborhoods in total

# Salt Lake City neighborhoods superimposed on a Folium Map
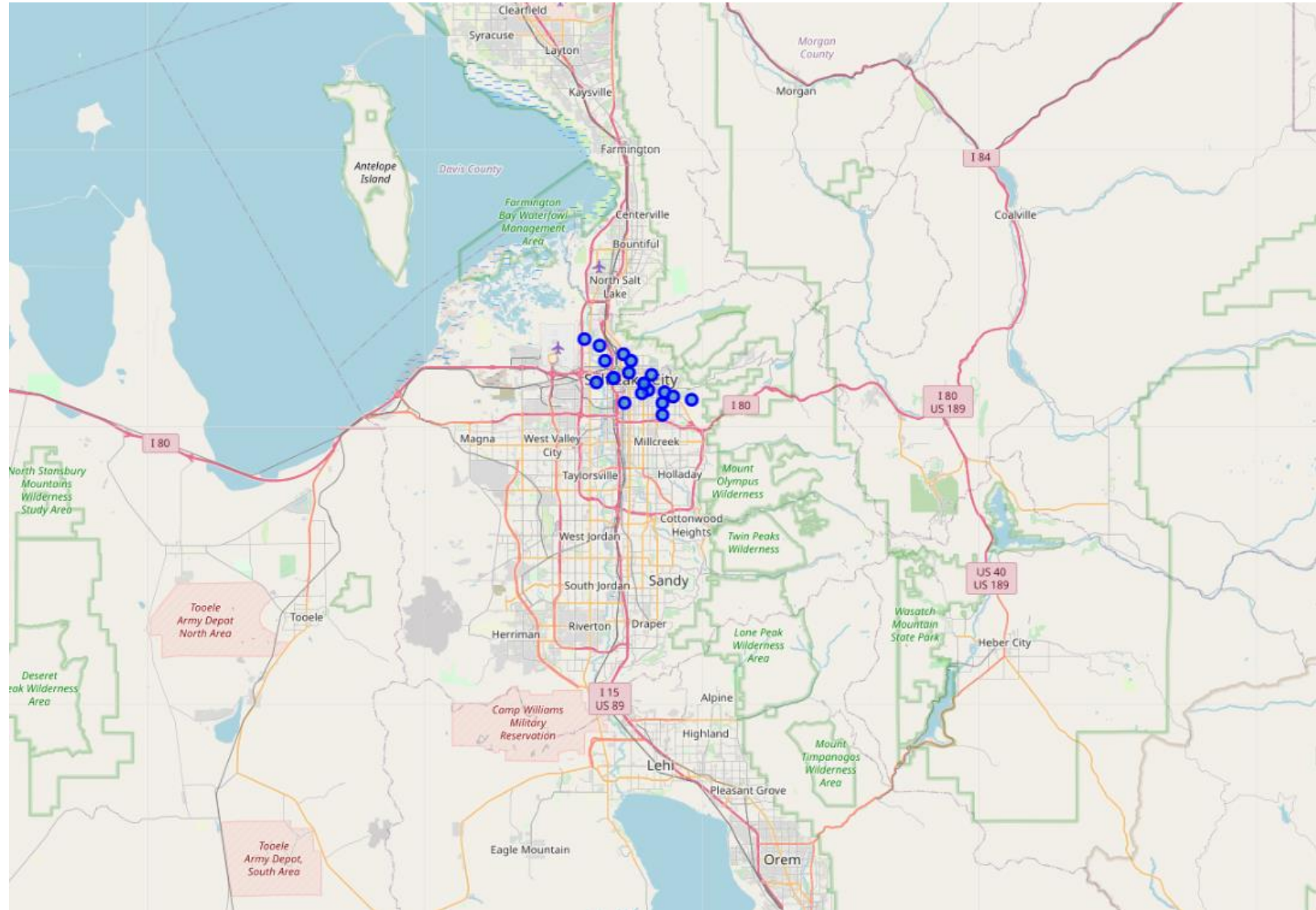
The most common venues for each Salt Lake City neighborhood

	Neighborhood	Latitude	Longitude	Cluster Labels	1st Most Common Venue	2nd Most Common Venue	3rd Most Common Venue	4th Most Common Venue	5th Most Common Venue
0	Sugarhouse	40.725304	-111.847947	0	Fast Food Restaurant	Ice Cream Shop	Lingerie Store	American Restaurant	Park
1	The Avenues	40.760827	-111.908884	3	Light Rail Station	Furniture / Home Store	Art Gallery	Dim Sum Restaurant	Music Venue
2	9th & 9th	40.749789	-111.865394	0	Coffee Shop	Gift Shop	Dessert Shop	New American Restaurant	Grocery Store
3	15th and 15th	40.736873	-111.847987	0	Ice Cream Shop	Bakery	Middle Eastern Restaurant	Spanish Restaurant	Bookstore
4	Downtown	40.760827	-111.908884	3	Light Rail Station	Furniture / Home Store	Art Gallery	Dim Sum Restaurant	Music Venue
5	Capitol Hill	40.783988	-111.897367	0	Convenience Store	Bar	Salon / Barbershop	Nightclub	Theater
6	Yalecrest	40.746822	-111.845507	1	Park	Trail	ATM	Middle Eastern Restaurant	Plaza
7	Liberty Park	40.745731	-111.874030	0	Zoo	Park	Coffee Shop	Diner	Lake
8	Marmalade	40.777439	-111.888198	1	Park	Coffee Shop	Bed & Breakfast	American Restaurant	History Museum
9	Central City	40.755332	-111.871650	0	Italian Restaurant	Boutique	Grocery Store	Bakery	Cosmetics Shop
10	University	40.766101	-111.890793	0	Hotel	Sandwich Place	American Restaurant	Restaurant	Steakhouse
11	East Bench	40.739892	-111.810322	0	Scenic Lookout	Gym	Lake	ATM	Miscellaneous Shop
12	Foothill	40.743002	-111.834101	0	Convenience Store	Park	Bank	Chinese Restaurant	Flower Shop
13	Ballpark	40.736458	-111.896101	0	ATM	Hardware Store	Deli / Bodega	Sandwich Place	Smoke Shop
14	Central City	40.755332	-111.871650	0	Italian Restaurant	Boutique	Grocery Store	Bakery	Cosmetics Shop
15	East Central	40.764112	-111.861163	1	Coffee Shop	Park	ATM	Restaurant	Pub
16	Fairpark	40.777307	-111.920437	2	Arts & Entertainment	Basketball Court	ATM	Miscellaneous Shop	Pub
17	Federal Heights	40.760827	-111.908884	3	Light Rail Station	Furniture / Home Store	Art Gallery	Dim Sum Restaurant	Music Venue
18	Poplar Grove	40.756123	-111.932037	3	Construction & Landscaping	Moving Target	Mexican Restaurant	Miscellaneous Shop	Pub
19	Rose Park	40.791787	-111.926857	3	Food Service	Golf Course	Mexican Restaurant	ATM	Plaza
20	Westpointe	40.798557	-111.946605	1	Park	Dive Bar	ATM	Miscellaneous Shop	Plaza

Salt Lake City neighborhoods divided into 4 clusters using K-means
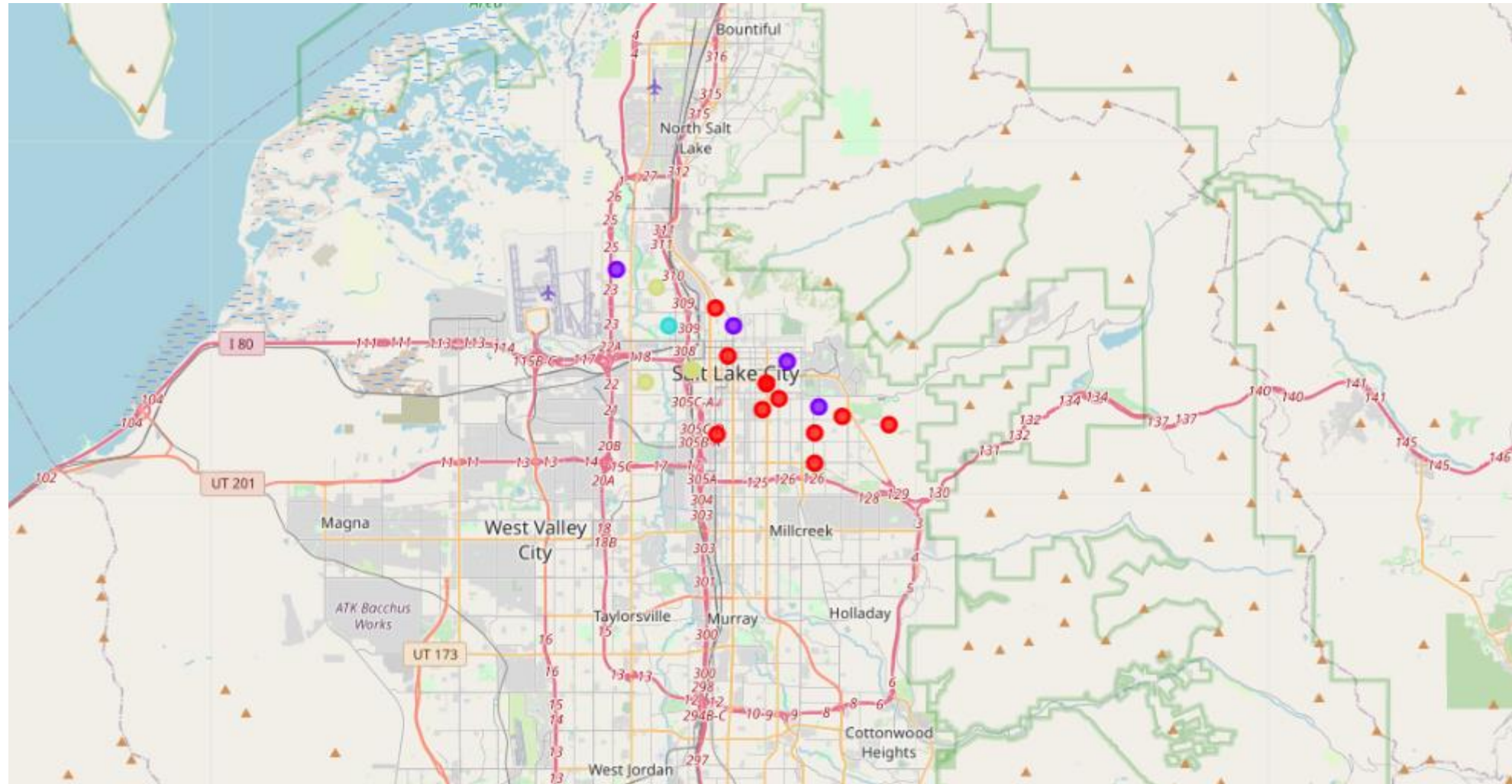
Salt Lake City neighborhoods Cluster 1:

Cluster 1

```
saltlake_merged.loc[saltlake_merged['Cluster Labels'] == 0, saltlake_merged.columns[[0] + list(range(4, saltlake_merged.shape[1]))]]
```

	Neighborhood	1st Most Common Venue	2nd Most Common Venue	3rd Most Common Venue	4th Most Common Venue	5th Most Common Venue
0	Sugarhouse	Fast Food Restaurant	Ice Cream Shop	Lingerie Store	American Restaurant	Park
2	9th & 9th	Coffee Shop	Gift Shop	Dessert Shop	New American Restaurant	Grocery Store
3	15th and 15th	Ice Cream Shop	Bakery	Middle Eastern Restaurant	Spanish Restaurant	Bookstore
5	Capitol Hill	Convenience Store	Bar	Salon / Barbershop	Nightclub	Theater
7	Liberty Park	Zoo	Park	Coffee Shop	Diner	Lake
9	Central City	Italian Restaurant	Boutique	Grocery Store	Bakery	Cosmetics Shop
10	University	Hotel	Sandwich Place	American Restaurant	Restaurant	Steakhouse
11	East Bench	Scenic Lookout	Gym	Lake	ATM	Miscellaneous Shop
12	Foothill	Convenience Store	Park	Bank	Chinese Restaurant	Flower Shop
13	Ballpark	ATM	Hardware Store	Deli / Bodega	Sandwich Place	Smoke Shop
14	Central City	Italian Restaurant	Boutique	Grocery Store	Bakery	Cosmetics Shop

Salt Lake City neighborhoods Cluster 2:

Cluster 2

```
[42]: saltlake_merged.loc[saltlake_merged['Cluster Labels'] == 1, saltlake_merged.columns[[0] + list(range(4, saltlake_merged.shape[1]))]]
```

[42]:

	Neighborhood	1st Most Common Venue	2nd Most Common Venue	3rd Most Common Venue	4th Most Common Venue	5th Most Common Venue
6	Yalecrest	Park	Trail	ATM	Middle Eastern Restaurant	Plaza
8	Marmalade	Park	Coffee Shop	Bed & Breakfast	American Restaurant	History Museum
15	East Central	Coffee Shop	Park	ATM	Restaurant	Pub
20	Westpointe	Park	Dive Bar	ATM	Miscellaneous Shop	Plaza

Salt Lake City neighborhoods Cluster 3:

Cluster 3

```
[43]: saltlake_merged.loc[saltlake_merged['Cluster Labels'] == 2, saltlake_merged.columns[[0] + list(range(4, saltlake_merged.shape[1]))]]
```

[43]:

	Neighborhood	1st Most Common Venue	2nd Most Common Venue	3rd Most Common Venue	4th Most Common Venue	5th Most Common Venue
16	Fairpark	Arts & Entertainment	Basketball Court	ATM	Miscellaneous Shop	Pub

Salt Lake City neighborhoods Cluster 4:

Cluster 4

```
[44]: saltlake_merged.loc[saltlake_merged['Cluster Labels'] == 3, saltlake_merged.columns[[0] + list(range(4, saltlake_merged.shape[1]))]]
```

[44]:

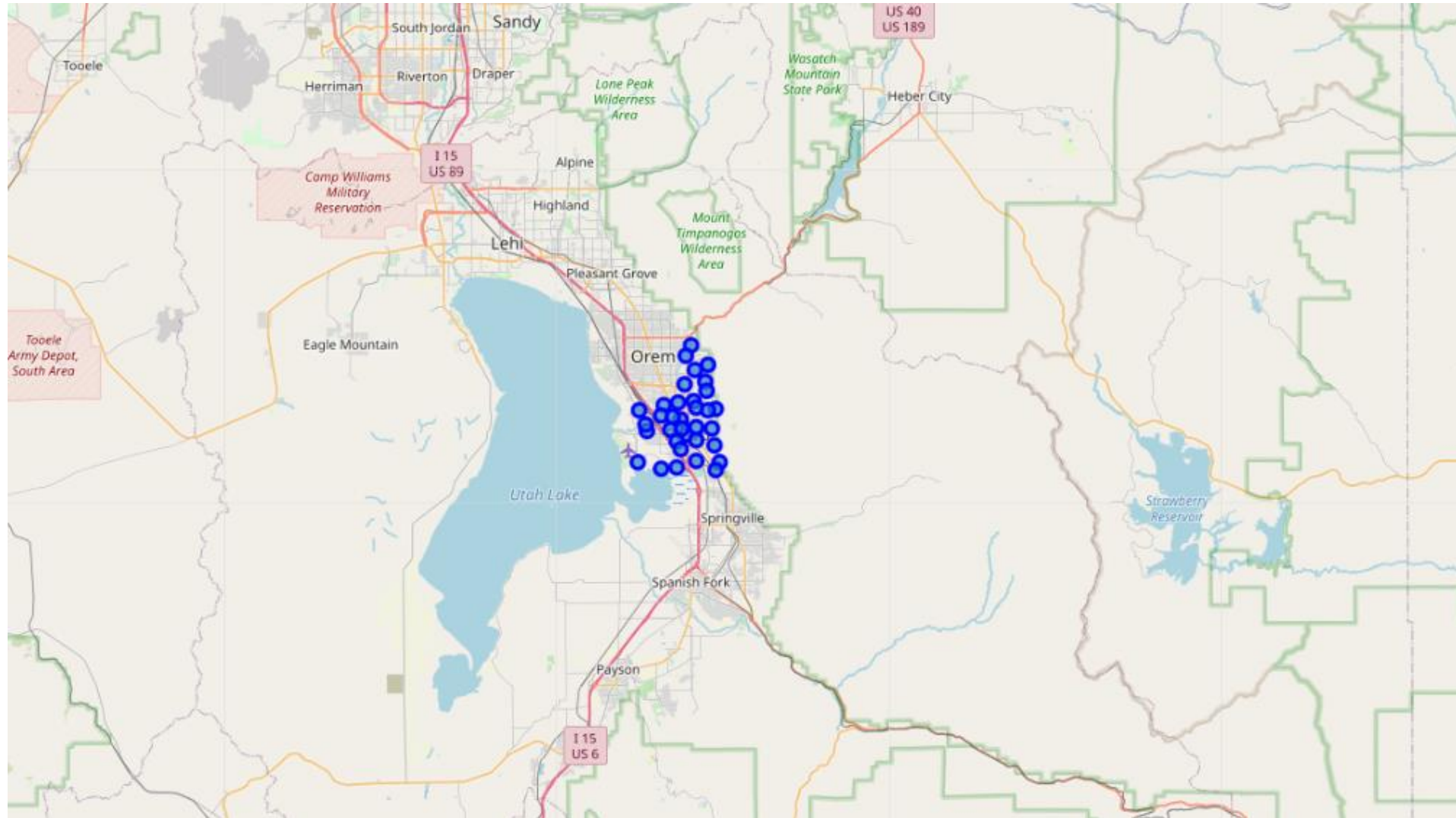|	Neighborhood	1st Most Common Venue	2nd Most Common Venue	3rd Most Common Venue	4th Most Common Venue	5th Most Common Venue
1	The Avenues	Light Rail Station	Furniture / Home Store	Art Gallery	Dim Sum Restaurant	Music Venue
4	Downtown	Light Rail Station	Furniture / Home Store	Art Gallery	Dim Sum Restaurant	Music Venue
17	Federal Heights	Light Rail Station	Furniture / Home Store	Art Gallery	Dim Sum Restaurant	Music Venue
18	Poplar Grove	Construction & Landscaping	Moving Target	Mexican Restaurant	Miscellaneous Shop	Pub
19	Rose Park	Food Service	Golf Course	Mexican Restaurant	ATM	Plaza

Provo Neighborhoods info acquired through webscraping and Geolocator API and converted to a pandas DataFrame

	Neighborhood	Latitude	Longitude
0	Carterville	40.259880	-111.668621
1	Dixon	40.237168	-111.677765
2	Downtown	40.233294	-111.661315
3	East Bay	40.212666	-111.650474
4	Edgemont	40.286066	-111.651866
5	Foothills	40.238850	-111.634058
6	Fort Utah	40.237069	-111.702384
7	Franklin	40.228002	-111.670665
8	Franklin South	40.222205	-111.666880
9	Grandview North	40.257786	-111.684236
10	Grandview South	40.249176	-111.687033
11	Indian Hills	40.276493	-111.639747
12	Joaquin	40.240187	-111.650371
13	Lakeview North	40.253732	-111.710958
14	Lakeview South	40.241539	-111.703080
15	Lakewood	40.207350	-111.670245
16	Maeser	40.229487	-111.649537
17	North Park	40.245514	-111.666089
18	North Timpview	40.305259	-111.655147
19	Oak Hills	40.254138	-111.629868
20	Pleasant View	40.260597	-111.652561
21	Provo Bay	40.211185	-111.711363
22	Provost	40.225441	-111.630560
23	Provost South	40.211571	-111.625508
24	Riverbottoms	40.297065	-111.661324
25	Rivergrove	40.247876	-111.675328
26	Riverside	40.273823	-111.662062
27	Rock Canyon	40.269529	-111.639238
28	Sherwood Hills	40.289842	-111.638113
29	Spring Creek	40.205466	-111.628930
30	Sunset	40.205704	-111.686547
31	Timp	40.238421	-111.664827
32	Brigham Young University	40.255011	-111.649657
33	Wasatch	40.252979	-111.638216

There are 34 neighborhoods in total

# Provo neighborhoods superimposed on a Folium Map

The most common venues for each Provo neighborhood

	Neighborhood	Latitude	Longitude	Cluster Labels	1st Most Common Venue	2nd Most Common Venue	3rd Most Common Venue	4th Most Common Venue	5th Most Common Venue
0	Carterville	40.259880	-111.668621	2.0	Hotel	Pizza Place	Cosmetics Shop	Gym / Fitness Center	Health & Beauty Service
1	Dixon	40.237168	-111.677765	2.0	Restaurant	Bakery	Home Service	Campground	ATM
2	Downtown	40.233294	-111.661315	2.0	Mexican Restaurant	Latin American Restaurant	Asian Restaurant	Sandwich Place	Bar
3	Edgemont	40.286066	-111.651866	2.0	Massage Studio	Health Food Store	ATM	Performing Arts Venue	Park
4	Foothills	40.238850	-111.634058	2.0	Intersection	Water Park	Taco Place	Massage Studio	Performing Arts Venue
5	Fort Utah	40.237069	-111.702384	2.0	Farm	Airport Terminal	Construction & Landscaping	Park	Brewery
6	Franklin	40.228002	-111.670665	2.0	Rock Club	Train Station	Chinese Restaurant	ATM	Mediterranean Restaurant
7	Franklin South	40.222205	-111.666880	2.0	Train Station	Gun Shop	Construction & Landscaping	ATM	Performing Arts Venue
8	Grandview North	40.257786	-111.684236	2.0	Construction & Landscaping	ATM	Plaza	Pizza Place	Performing Arts Venue
9	Grandview South	40.249176	-111.687033	0.0	Park	Clothing Store	ATM	Plaza	Pizza Place
10	Joaquin	40.240187	-111.650371	2.0	Dessert Shop	Gas Station	Mexican Restaurant	Pizza Place	Performing Arts Venue
11	Lakeview North	40.253732	-111.710958	0.0	Park	ATM	Mediterranean Restaurant	Pizza Place	Performing Arts Venue
12	Lakeview South	40.241539	-111.703080	2.0	Farm	Playground	ATM	Mediterranean Restaurant	Performing Arts Venue
13	Maeser	40.229487	-111.649537	2.0	Discount Store	Video Store	Construction & Landscaping	Gas Station	Chinese Restaurant
14	North Park	40.245514	-111.666089	0.0	Pizza Place	Park	Gym / Fitness Center	Sandwich Place	Café
15	North Timpview	40.305259	-111.655147	0.0	Trail	Park	ATM	Massage Studio	Performing Arts Venue
16	Oak Hills	40.254138	-111.629868	1.0	Food	Scenic Lookout	ATM	Playground	Performing Arts Venue
17	Pleasant View	40.260597	-111.652561	3.0	Electronics Store	Mediterranean Restaurant	Pizza Place	Performing Arts Venue	Park
18	Provo Bay	40.211185	-111.711363	2.0	Airport Service	Massage Studio	Performing Arts Venue	Park	New American Restaurant
19	Provost	40.225441	-111.630560	0.0	Entertainment Service	Park	Home Service	ATM	Mediterranean Restaurant
20	Provost South	40.211571	-111.625508	2.0	Convenience Store	Garden Center	ATM	Plaza	Pizza Place
21	Riverbottoms	40.297065	-111.661324	2.0	Brazilian Restaurant	Burger Joint	Yoga Studio	Clothing Store	Kids Store
22	Rock Canyon	40.269529	-111.639238	0.0	Park	Music Venue	ATM	Mediterranean Restaurant	Pizza Place
23	Sherwood Hills	40.289842	-111.638113	1.0	Food	ATM	Mediterranean Restaurant	Performing Arts Venue	Park
24	Spring Creek	40.205466	-111.628930	2.0	Construction & Landscaping	Business Service	Convenience Store	Lawyer	Furniture / Home Store
25	Timp	40.238421	-111.664827	2.0	ATM	Snack Place	Laser Tag	Video Store	Auto Garage
26	Brigham Young University	40.255011	-111.649657	2.0	Dessert Shop	Science Museum	Plaza	Pizza Place	Performing Arts Venue
27	Wasatch	40.252979	-111.638216	2.0	Home Service	Sandwich Place	ATM	Mediterranean Restaurant	Performing Arts Venue

Provo neighborhoods divided into 4 clusters using K-means
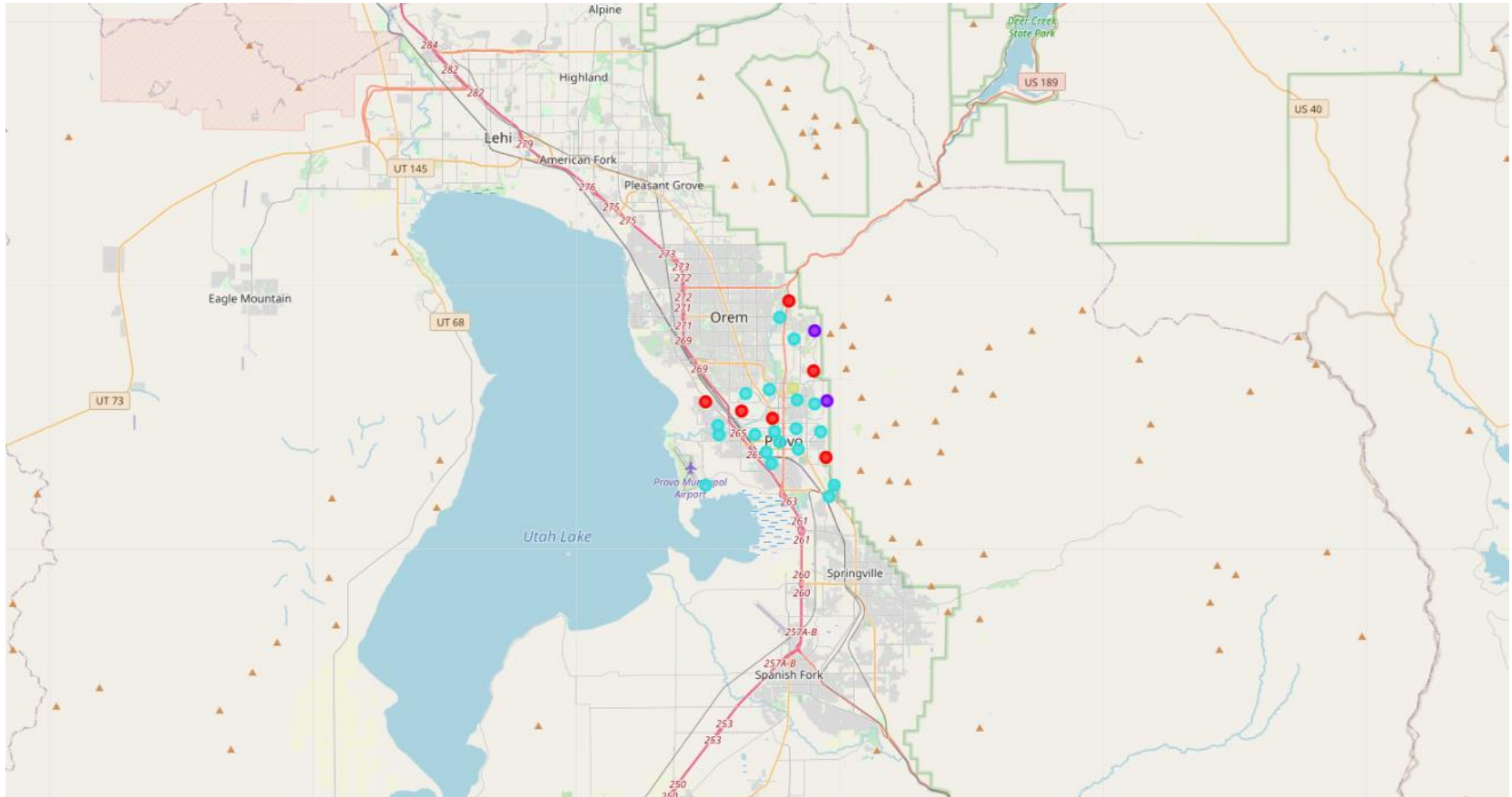
Provo neighborhoods Cluster 1:

Cluster 1

```
[76]: provo_merged.loc[provo_merged['Cluster Labels'] == 0, provo_merged.columns[[0] + list(range(4, provo_merged.shape[1]))]]
```

[76]:

	Neighborhood	1st Most Common Venue	2nd Most Common Venue	3rd Most Common Venue	4th Most Common Venue	5th Most Common Venue
9	Grandview South	Park	Clothing Store	ATM	Plaza	Pizza Place
11	Lakeview North	Park	ATM	Mediterranean Restaurant	Pizza Place	Performing Arts Venue
14	North Park	Pizza Place	Park	Gym / Fitness Center	Sandwich Place	Café
15	North Timpview	Trail	Park	ATM	Massage Studio	Performing Arts Venue
19	Provost	Entertainment Service	Park	Home Service	ATM	Mediterranean Restaurant
22	Rock Canyon	Park	Music Venue	ATM	Mediterranean Restaurant	Pizza Place

Provo neighborhoods Cluster 2:

Cluster 2

```
[77]: provo_merged.loc[provo_merged['Cluster Labels'] == 1, provo_merged.columns[[0] + list(range(4, provo_merged.shape[1]))]]
```

[77]:

	Neighborhood	1st Most Common Venue	2nd Most Common Venue	3rd Most Common Venue	4th Most Common Venue	5th Most Common Venue
16	Oak Hills	Food	Scenic Lookout	ATM	Playground	Performing Arts Venue
23	Sherwood Hills	Food	ATM	Mediterranean Restaurant	Performing Arts Venue	Park

Provo neighborhoods Cluster 3:

Cluster 3

```
[78]: provo_merged.loc[provo_merged['Cluster Labels'] ==2, provo_merged.columns[[0] + list(range(4, provo_merged.shape[1]))]]
```

[78]:

	Neighborhood	1st Most Common Venue	2nd Most Common Venue	3rd Most Common Venue	4th Most Common Venue	5th Most Common Venue
0	Carterville	Hotel	Pizza Place	Cosmetics Shop	Gym / Fitness Center	Health & Beauty Service
1	Dixon	Restaurant	Bakery	Home Service	Campground	ATM
2	Downtown	Mexican Restaurant	Latin American Restaurant	Asian Restaurant	Sandwich Place	Bar
3	Edgemont	Massage Studio	Health Food Store	ATM	Performing Arts Venue	Park
4	Foothills	Intersection	Water Park	Taco Place	Massage Studio	Performing Arts Venue
5	Fort Utah	Farm	Airport Terminal	Construction & Landscaping	Park	Brewery
6	Franklin	Rock Club	Train Station	Chinese Restaurant	ATM	Mediterranean Restaurant
7	Franklin South	Train Station	Gun Shop	Construction & Landscaping	ATM	Performing Arts Venue
8	Grandview North	Construction & Landscaping	ATM	Plaza	Pizza Place	Performing Arts Venue
10	Joaquin	Dessert Shop	Gas Station	Mexican Restaurant	Pizza Place	Performing Arts Venue
12	Lakeview South	Farm	Playground	ATM	Mediterranean Restaurant	Performing Arts Venue
13	Maeser	Discount Store	Video Store	Construction & Landscaping	Gas Station	Chinese Restaurant
18	Provo Bay	Airport Service	Massage Studio	Performing Arts Venue	Park	New American Restaurant
20	Provost South	Convenience Store	Garden Center	ATM	Plaza	Pizza Place
21	Riverbottoms	Brazilian Restaurant	Burger Joint	Yoga Studio	Clothing Store	Kids Store
24	Spring Creek	Construction & Landscaping	Business Service	Convenience Store	Lawyer	Furniture / Home Store
25	Timp	ATM	Snack Place	Laser Tag	Video Store	Auto Garage
26	Brigham Young University	Dessert Shop	Science Museum	Plaza	Pizza Place	Performing Arts Venue
27	Wasatch	Home Service	Sandwich Place	ATM	Mediterranean Restaurant	Performing Arts Venue

Provo neighborhoods Cluster 4:

Cluster 4

```
[79]: provo_merged.loc[provo_merged['Cluster Labels'] ==3, provo_merged.columns[[0] + list(range(4, provo_merged.shape[1]))]]
```

[79]:

	Neighborhood	1st Most Common Venue	2nd Most Common Venue	3rd Most Common Venue	4th Most Common Venue	5th Most Common Venue
17	Pleasant View	Electronics Store	Mediterranean Restaurant	Pizza Place	Performing Arts Venue	Park

Salt Lake City & Provo neighborhoods superimposed on a Folium Map
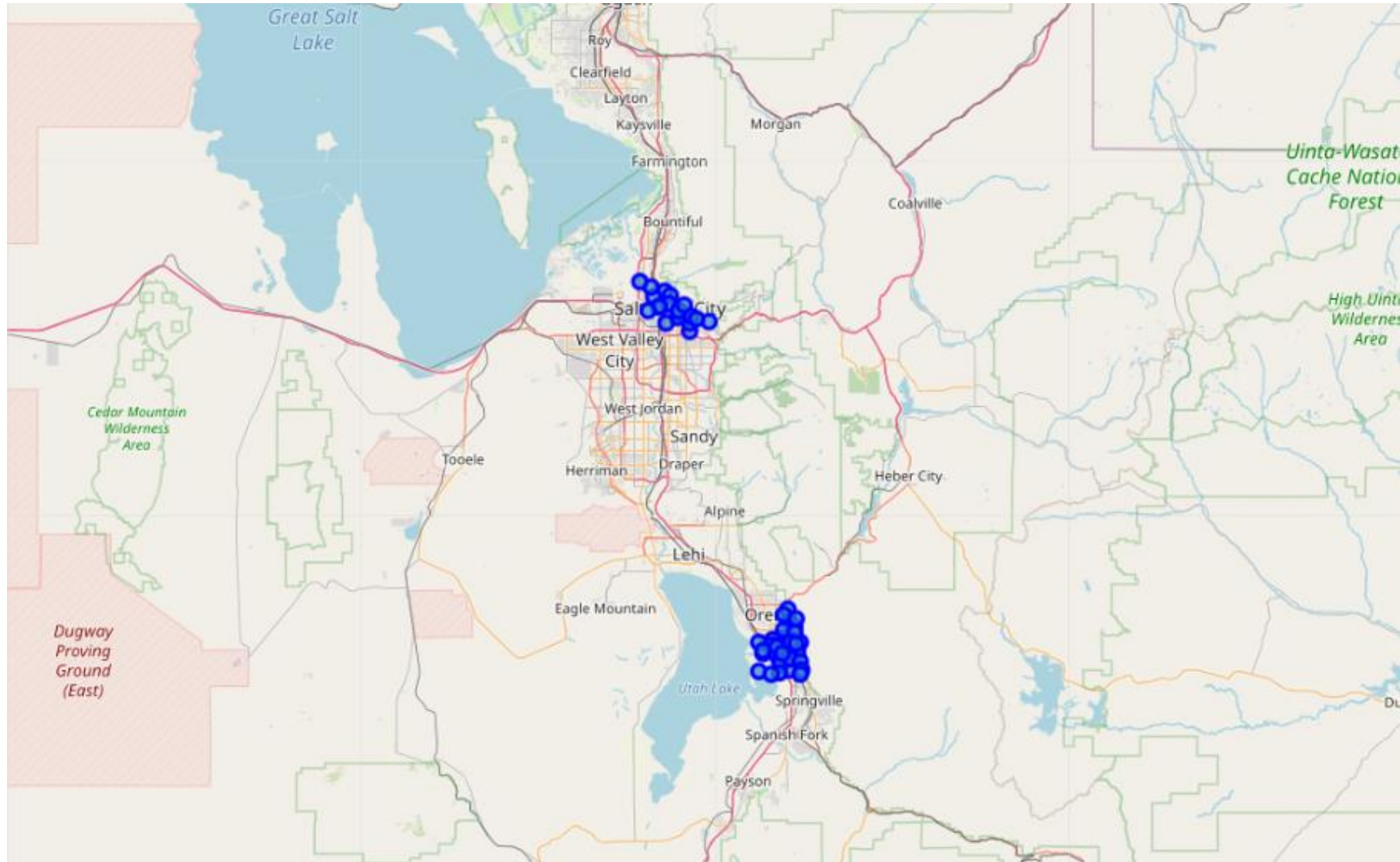
Most popular venue categories in Salt Lake City and Provo

Most popular eating venue in Salt Lake is a Coffee shop

```
[83]: saltlake_venues['Venue Category'].value_counts().head(20)
```

```
[83]: Coffee Shop                11
      Park                       11
      American Restaurant         8
      Grocery Store               7
      Bakery                      7
      Mexican Restaurant          7
      Sandwich Place              7
      Hotel                       6
      Light Rail Station          6
      Furniture / Home Store      6
      New American Restaurant     5
      Clothing Store              5
      Steakhouse                  5
      Restaurant                  5
      Cosmetics Shop              5
      Italian Restaurant          5
      Thai Restaurant             5
      Shopping Mall               4
      Dive Bar                    4
      Bar                         4
```

Most popular eating venue in Provo is either a Pizza or Sandwich Place

```
[84]: provo_venues['Venue Category'].value_counts().head(20)
```

```
[84]: Park                        10
      Construction & Landscaping   6
      Pizza Place                  6
      Sandwich Place               6
      Mexican Restaurant           5
      Burger Joint                 5
      Chinese Restaurant           4
      Gym / Fitness Center         3
      Home Service                 3
      Train Station                3
      Café                         3
      Video Store                  3
      Rock Club                    3
      Latin American Restaurant    3
      Convenience Store            3
      Hotel                        3
      Gas Station                  3
      Bakery                       3
      Bookstore                    2
      American Restaurant          2
```

Neighborhoods with most venues in Salt Lake City and Provo

```
saltlake_venues['Neighborhood'].value_counts()
```

```
University          97
Central City        62
9th & 9th           24
Ballpark            14
15th and 15th       10
Downtown             8
Sugarhouse           8
The Avenues          8
Capitol Hill         8
Federal Heights      8
Marmalade            7
Liberty Park         6
Foothill             5
East Bench           3
Rose Park            3
Westpointe           3
Poplar Grove         3
Yalecrest            3
Fairpark             3
East Central         2
```

Salt Lake location choices:
Central City or 9th & 9th

```
provo_venues['Neighborhood'].value_counts()
```

```
Downtown                    45
Riverbottoms                25
Carterville                 14
Timp                        12
North Park                   8
Spring Creek                 6
Maeser                       5
Fort Utah                    5
Franklin South               4
Dixon                        4
Provost                      3
Franklin                     3
North Timpview               3
Foothills                    3
Rock Canyon                  2
Brigham Young University     2
Edgemont                     2
Joaquin                      2
Oak Hills                    2
Provost South                2
Wasatch                      2
Grandview South              2
Lakeview South               2
Pleasant View                1
Provo Bay                    1
Lakeview North               1
Grandview North              1
Sherwood Hills               1
```

Provo location choices:
Riverbottoms or
Carterville

To avoid opening a business in a saturated market choose the second or third neighborhood in the list

Number of venue categories grouped by Neighborhood

Venue Category	Neighborhood	counts
Hotel	University	6
Sandwich Place	University	6
American Restaurant	University	5
Bakery	Central City	4
Italian Restaurant	Central City	4
Grocery Store	Central City	4
Cosmetics Shop	Central City	4
Boutique	Central City	4
Restaurant	University	3
New American Restaurant	University	3
Coffee Shop	University	3
	9th & 9th	3
Steakhouse	University	3
Bar	University	3
Mediterranean Restaurant	University	3

Venue Category	Neighborhood	counts
Mexican Restaurant	Downtown	4
Pizza Place	Carterville	2
Bar	Downtown	2
Sandwich Place	Downtown	2
Rock Club	Downtown	2
Construction & Landscaping	Spring Creek	2
Burger Joint	Riverbottoms	2
Park	North Park	2
Latin American Restaurant	Downtown	2
Trail	North Timpview	2
Bookstore	Downtown	2
Brazilian Restaurant	Riverbottoms	2
Train Station	Franklin South	2
Hotel	Carterville	2
Asian Restaurant	Downtown	2

Choose Coffee shop location for Salt Lake in Central City since 9th & 9th area seems saturated.

Choose Pizza Place location for Provo in Riverbottoms location since Carterville area seems saturated.

Conclusion and Future Directions

- Results show that coffee shops are most popular venue category in Salt Lake and Pizza and Sandwich Places are most popular venue category in Provo.

- Based on our analysis we recommend opening a coffee shop in the Central City neighborhood of Salt Lake and a pizza or sandwich place in the Riverbottoms neighborhood of Provo

- To further refine the results additional research and analysis can be done on the demographics of the selected locations