

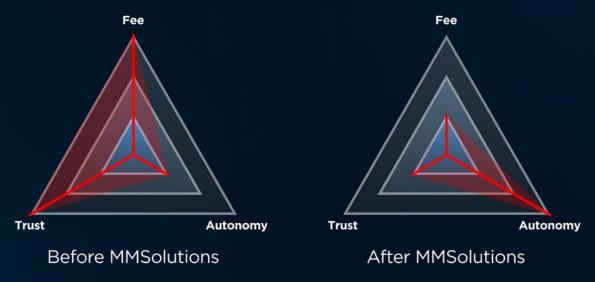
YOUR TRUSTED MARKET MAKER

"Empowering Growth Through Strategic Collaboration"

## MARKET OPPORTUNITIES

### **CURRENT NORMS:**

- The market currently relies heavily on centralized MM solutions.
- 3rd party MM dominate & control liquidity for their own interests.
- Project owners generally don't trust conventional MM to perform market making.
- Project owners are required to pay quarterly subscription fees or token load models.
- Conventional MM actively work to clear legal and operational concerns for their services.



## TARGET MARKET + CHALLENGES

### **INITIAL CLIENT PROFILES:**

Targets projects that have launch for 3-6 months.

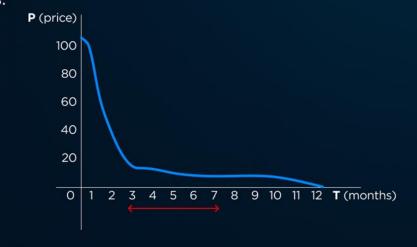
- Facing liquidity and investor confidence challenges.
- Delisting danger
- Beyond top 300 tokens

### SIMPLIFIED PROJECT MARKET MAKING:

MMSolutions enables non-IT, non-trading staff to engage in MM effortlessly with intuitive tools and guides.

### **LEGAL RISKS:**

Traditional market makers expose projects to legal risks tied to market manipulation accusations.





HOW DO WE
REVOLUTIONIZE
MARKET MAKING
FOR SUSTAINED
GROWTH?

## PRE-BUILT STRATEGY CATEGORIES

#### **VOLUME STRATEGY:**

 Algorithmic strategies play an active side in contributing to trading activity.

### **ORDER BOOK STRATEGY:**

 Keeps the market active on order book exchanges by contributing to a dynamic order book with continuous trading activity.

#### PRICE STRATEGY:

 Focused directional trading, being more aggressive on either buying or selling, based on a specific market outlook.



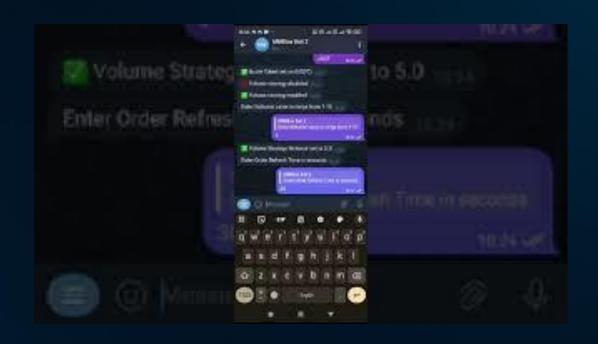
### TELEGRAM UI: EXCHANGE CONNECTIVITY







PROJECT OWNER CONNECTIONS



Click here for Telegram connectivity detailed video: A Complete Guide For Telegram Connectivity & Bot Setup

## CLIENT PROFILE: METASTRIKE











Risk of Delisting



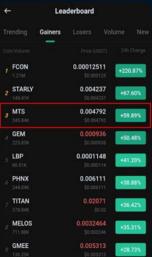
Market Panic

### REAL CASE SCENARIO: MTS TOKEN PERFORMANCE

### **\$MTS ENGAGEMENT:**

- Strategy Impact: Increased MTS GameFi value and encouraged public trading.
- Sustained Success: Boosted MTS visibility and long term market presence.
- Rank #3 in KuCoin leaderboard, took over from Flowdesk on Oct 2023.







### PolkaFantasy (\$XP):

"MMSolutions significantly improved liquidity for our token."



### MetaStrike (\$MTS):

"We highly recommend MMSolutions for their market making expertise."



### **SOLARR (\$SLRR):**

"MMSolutions dedication led to increased market stability for our project."

## POTENTIAL CLIENTS

NFTFi

GameFi

**DePIN** 

**Memecoins** 

L2 Chain

BEATS









Soundbeats

MetaStrike

SolFiles

Magaiba

Rollux







## EMERGING PROJECTS FUNNEL

**LEADS** 

**CONVERSION** 

CLOSE

Partnership with Launchpad, CEXes, chains & Incubator

Workshops & speaking opportunities on how to navigate a successful TGE

Price strategy to help win over projects to choose MMcloud

## ESTABLISHED PROJECTS FUNNEL

**LEADS** 

**CONVERSION** 



Partnership with CEXes & chains.

Speaking opportunities and pitch on how why MMaaS over traditional MMs.

Narrative on regaining FULL control over token price action.

## BUSINESS MODEL



# Team Token Distribution

Target to grow big in the weekly proposals and community pool.



### Direct MMS Sales

Plan for revenue growth through sales of subscriptions and services.



### DePIN Revenue

Generate income through staking rewards and tokenomics.

## OTHER PROJECTS

- Engineered MM strategies that yielded a project's token price to surge 5x at the TGE, underscoring our expertise in liquidity management.
- Implemented a dynamic MM plan that drove another project's token value to soar 100x at TGE, highlighting our capacity to dramatically boost market engagement and investor confidence.



## COLLABORATION OPPORTUNITIES

### **ENCOURAGE ONBOARDING:**

- Early adopter programs: Such programs where early users gain access to beta features, reduced rates, and direct input into product development.
- Token Performance Challenge: Where early adopters can earn more tokens with lower mining difficulties based on their MM performance on MMSolutions.

#### **DIVERSIFYING REVENUE STREAMS:**

- Team Token Distribution: Target to grow big in the weekly proposals and community pool.
- Direct MMS Sales: Plan for revenue growth through sales of subscriptions and services.
- DePIN Revenue: Generate income through staking rewards and tokenomics.

### **OPTIMIZE PROFITS:**

 Focus on expanding community pool sizes, strategically growing the user base into DePIN and market neutral strategies narratives and upselling advanced features.

### **PARTNER WITH INDUSTRY LEADERS:**

 Give out MMBox to leading projects for free in the current hot market which has a lot of SNS followers from other projects and VCs.

## WHY CHOOSE MMSOLUTIONS?

### ENHANCED LIQUIDITY:

Ensure sufficient liquidity for JobCoin on exchanges

### PRICE STABILITY:

Maintain a stable and attractive order book to prevent price manipulation and foster investor confidence.

### **MARKET PRESENCE:**

Boost JobCoin's visibility and trading volume across various platforms.



### COLLABORATION OPPORTUNITIES

### We propose a partnership that includes:

- Offering 4th month waiver to jobchain, if they avail our market making services for 3 months
- Mutual Referrals: JobChain will refer clients needing market making services to us. we will post job openings on JobChain when we need resources or wish to outsource tasks.
- Educational Content: Create educational content explaining market making benefits and JOB token utility.
- DEX Institutional Custody: We propose to become your trusted advisors, providing expert guidance and support in maintaining and optimizing your liquidity pools on decentralized exchanges (DEXs).

#### Benefits for JobChain

- Enhanced Liquidity and Stability: Through our expert advisory services.
- Expanded Job Opportunities: By partnering with us for market making related job referrals.
- Increased User Engagement: Through educational content that adds value to your platform.

## TOKENOMICS



## APPENDIX



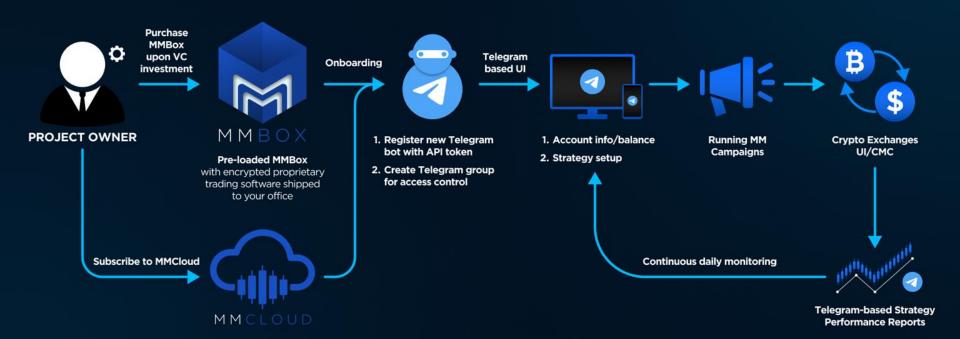
A top-up charge model with deductions; enjoy free service for the 1st to 4th months.



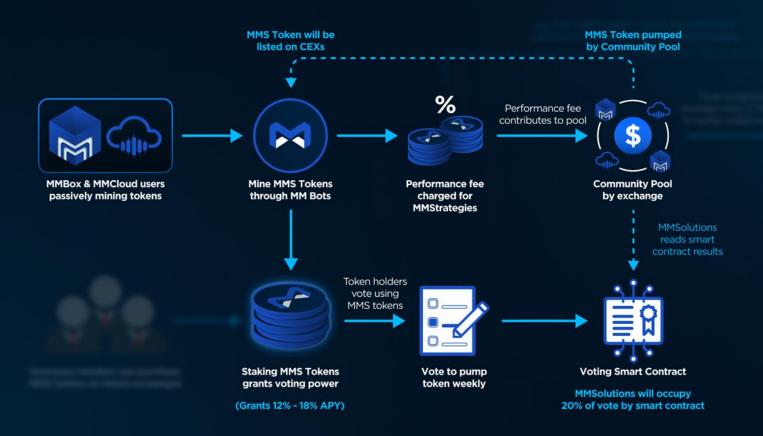
Pay a deposit upfront, returned after 6 months if activity thresholds in MMSolutions ecosystem are met.

- Revenue Share: Distribute MMS tokens with 20% for KOLs, and 20-80% each for traders/operators and project owners.
- Global Power Allocation: Start with 20% global power, reducing progressively in alignment with DAO decisions.

## USER JOURNEY (MMBOX + MMCLOUD)



## WHY HOLD TOKENS?



## HOW DOES PUMPING WORK?



## HOW DO YOU COLLECT USDT?

