

FILTERS	
region	All
sub_zone	All
Actual FY	2021

P&L For Markets 2021

Market	NET SALES	COGS	Gross Profit	GM %
Australia	20.99M	14.08M	6.91M	32.92%
Austria	2.84M	1.98M	0.86M	30.11%
Bangladesh	6.95M	4.55M	2.40M	34.54%
Canada	35.06M	21.66M	13.39M	38.21%
China	22.89M	13.49M	9.40M	41.07%
France	25.94M	14.73M	11.22M	43.24%
Germany	12.01M	8.86M	3.14M	26.18%
India	161.26M	109.65M	51.61M	32.00%
Indonesia	18.41M	11.34M	7.07M	38.41%
Italy	11.72M	8.19M	3.53M	30.13%
Japan	7.92M	4.24M	3.69M	46.52%
Netherlands	7.98M	4.63M	3.36M	42.03%
Newzealand	11.40M	5.90M	5.50M	48.23%
Norway	13.68M	9.65M	4.03M	29.48%
Pakistan	5.66M	3.61M	2.05M	36.18%
Philippines	31.86M	19.40M	12.45M	39.09%
Poland	5.19M	2.98M	2.21M	42.56%
Portugal	11.83M	6.85M	4.98M	42.13%
South Korea	48.97M	31.38M	17.59M	35.92%
Spain	12.62M	8.44M	4.18M	33.13%
Sweden	1.77M	1.06M	0.71M	40.22%
United Kingdom	34.15M	18.74M	15.41M	45.13%
USA	87.78M	55.31M	32.47M	36.99%

FILTERS	
region	All
sub_zone	All
Actual FY	2020

P&L For Markets 2020

Market	NET SALES	COGS	Gross Profit	GM %
Australia	10.70M	5.79M	4.91M	45.88%
Austria	0.12M	0.09M	0.03M	26.15%
Bangladesh	2.26M	1.36M	0.89M	39.61%
Canada	12.17M	7.07M	5.10M	41.91%
China	5.42M	3.33M	2.10M	38.68%
France	7.47M	4.25M	3.22M	43.11%
Germany	4.69M	3.02M	1.67M	35.63%
India	49.77M	33.74M	16.03M	32.21%
Indonesia	6.21M	3.54M	2.66M	42.91%
Italy	4.46M	3.09M	1.37M	30.68%
Japan	1.88M	1.19M	0.70M	36.96%
Netherlands	3.36M	1.75M	1.60M	47.79%
Newzealand	1.99M	1.46M	0.52M	26.36%
Norway	2.48M	1.54M	0.94M	37.74%
Pakistan	4.69M	2.69M	2.01M	42.75%
Philippines	13.37M	7.33M	6.03M	45.13%
Poland	2.79M	1.67M	1.12M	40.20%
Portugal	3.59M	2.29M	1.30M	36.13%
South Korea	17.28M	12.13M	5.15M	29.82%
Spain	1.77M	1.11M	0.67M	37.67%
Sweden	0.23M	0.13M	0.10M	44.06%
United Kingdom	8.08M	5.32M	2.76M	34.13%
USA	31.92M	19.48M	12.44M	38.97%

FILTERS	
region	All
sub_zone	All
Actual FY	2019

P&L For Markets 2019

Market	NET SALES	COGS	Gross Profit	GM %
Australia	3.88M	2.23M	1.65M	42.57%
Bangladesh	0.48M	0.34M	0.14M	28.73%
Canada	4.76M	2.78M	1.99M	41.67%
China	1.43M	0.78M	0.64M	44.94%
France	4.04M	2.26M	1.78M	44.09%
Germany	2.56M	1.62M	0.95M	36.97%
India	30.82M	17.77M	13.05M	42.35%
Indonesia	2.52M	1.46M	1.06M	42.03%
Italy	2.90M	1.58M	1.33M	45.63%
Netherlands	0.23M	0.14M	0.08M	36.36%
Pakistan	0.62M	0.38M	0.25M	39.65%
Philippines	5.69M	3.42M	2.27M	39.90%
Poland	0.41M	0.26M	0.15M	37.43%
Portugal	0.75M	0.45M	0.29M	39.29%
South Korea	12.80M	6.72M	6.09M	47.54%
Sweden	0.05M	0.03M	0.02M	38.28%
United Kingdom	2.00M	1.27M	0.72M	36.19%
USA	11.53M	7.75M	3.78M	32.79%